

# HOW TO: SALESFORCE.ORG:

## Import Data into Nonprofit Success Pack (NPSP)

### Add client and donor data to Salesforce quickly.

This Accelerator is designed to help Nonprofit organizations import client or donor data into Salesforce with the Nonprofit Success Pack. A certified specialist will show you how the import process works, give you a chance to try the import tool, and teach you how to troubleshoot errors. You'll also learn about additional resources for uploading data to Salesforce.

### What it can do for you.

- Help you understand the Household Account Model
- Clarify the NPSP Data Import Process
- Give you hands-on experience with the import tool
- Provide resources available for import assistance

### How It Works

A Certified Specialist will guide you through the process via three calls totaling 3 hours over 2 to 4 weeks.

#### Delivery

- Review the Household Account model
- Comprehensive overview of the NPSP Data Import Process
- Customer will import sample data
- Customer will troubleshoot errors post-import
- Additional resources will be provided

#### Outcomes

- Gain an understanding of the Household Account Model
- Hands-on experience with the NPSP Data Import Tool
- Sample data imported into Salesforce

#### ADDITIONAL INFORMATION

##### Premier or Signature

Time you will spend on this Accelerator:  
3 hours

##### GOAL

Achieve Faster ROI

##### INTENDED USER

- You want to get your donor or client data into Salesforce but are not sure how to get started, OR,
- You have existing data in Salesforce and want to add more information about donors or clients.

##### PREREQUISITES

- Must have Premier or Signature Success Plan.
- Must have an active Enterprise or Unlimited Edition Salesforce licenses.
- Must be using Nonprofit Success Pack (NPSP) version 3.0 and the Household Account Model
- Partner is not currently performing data migration
- Custom Object Data is excluded
- Admin or person responsible for Salesforce is able to participate
- Admin willing to implement recommendations in a sandbox or production environment

To schedule your 1-on-1 Accelerator, [visit our Help Portal](#), or contact your account executive or success team today!

#### Corporate Headquarters

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