

Team Edition

Entry-Level for Small Businesses and Teams: Shared Efficiencies

- :: Support for as many as five users makes it perfect for small businesses
- :: Web-based environment allows everyone to view, update, and share information from any Internet-ready computer
- :: Custom reports provide instant overview of team, customer, and sales activities
- :: Import wizards expedite data integration from ACT!, Microsoft Outlook, and other contact managers
- :: Free basic phone, Web, and email customer support

“I wanted to know exactly what was going on with my team and my customers but didn’t have the time or money to waste on a complicated solution. Team Edition delivered just what I needed for my budget with no hassles. Now I feel in control of my own business again.”

— Kellyann Lamb
Visual Resource

Take Your Business to the Next Level

Manage customer relationships with ease. Track employee activity. Leverage knowledge sharing effectively. **Team Edition** from salesforce.com is the best way for small teams of as many as five people to optimize their selling and business processes.

Stop wasting time and energy trying to manage customer relationships using haphazard spreadsheets and applications. Team Edition synergizes account, contact, and reporting functionality, along with activity and calendar management, providing authentic, measurable CRM results—and it’s on demand, meaning there’s no extra hardware to purchase and no software to install.

Get Your Team on the Same Playbook

Team Edition from salesforce.com makes it easy for small business teams to collaborate and manage customer relationships more effectively. All users can share important customer data, making it the perfect solution for teams that need basic sales force automation, account management, and reporting features. And with the ability to seamlessly upgrade to Professional Edition, Enterprise Edition, or Unlimited Edition as your business grows, Team Edition is the perfect on-ramp to full CRM solutions.

Evolve Beyond Manual Spreadsheets and Databases

Unlike stand-alone contact managers such as ACT! that isolate customer information on individual desktops, Team Edition provides a common, shared system for customer information. Everyone can view, update, and share information, activities, and events in real time from any Internet-connected computer. View an entire customer history with a single click, and stay on top of all your customer relationships.

Team Edition is incredibly easy to use. Import wizards for ACT!, Microsoft Outlook, and other contact managers make data integration a breeze. Soon your team will be managing accounts, tracking opportunities, and running reports based on real-time, comprehensive views of your customer data.

Team Edition features include:

- :: **Support for as many as five users**—perfect for small teams or new businesses
- :: **Shared customer management** with real-time access to all customer information across the team; higher employee productivity
- :: **Shared activity, tasks, and events** on a collaborative platform; team members can see all customer interactions
- :: **Custom reports**, for instant status overviews of sales opportunities, team activities, customers, and accounts
- :: **Works with existing tools and systems** such as Palm OS and Microsoft Outlook; integrates with Microsoft Word and Excel
- :: **Free basic phone, Web, and email customer support** for better service and usability

Try Before You Buy

We realize the decision to purchase a new CRM system is a big one. That’s why we give customers the opportunity to conduct a 30-day trial before committing to a purchase. Start your trial at www.salesforce.com/products/team.jsp, and at any time during the trial you can choose to purchase Team Edition by clicking on the “Subscribe Now” button.

For More Information

Contact your account executive to learn how we can help you accelerate your CRM success.

The Americas

The Landmark @ One Market Suite 300
San Francisco, CA 94105
United States of America
1-800-NO-SOFTWARE
www.salesforce.com

Japan

Ebisu Business Tower 18F
1-19-19 Ebisu, Shibuya-ku
Tokyo, 150-0013
Japan
+81-3-5793-8301
www.salesforce.com/jp

Asia/Pacific

9 Temasek Boulevard
#40-01 Suntec Tower 2
Singapore 038989
+65-6302-5700
www.salesforce.com/au

Europe, Middle East & Africa

Ch. de la Dent d'Oche 1B
1024 Ecublens
Switzerland
+353-1-2723-500
www.salesforce.com



Copyright ©2006, salesforce.com, inc. All rights reserved. Salesforce.com, the "no software" logo, and Team Edition are registered trademarks, and AppExchange, "Success On Demand," and "The Business Web" are trademarks of salesforce.com, inc. All other trademarks mentioned in this document are the properties of their respective owners.

DS – Team Edition - 06/06/06

