REVIEW: PLATFORM:

Feature Utilization

Find out the health of your Salesforce org.

Get a view of the health of specific parts of your org so you can plan for larger initiatives. This Accelerator will generate a scorecard covering several adoption, utilization, and key configuration areas. If you've used Salesforce for a few years, this is a great way to get a view into what's working, and get recommendations for how to resolve specific challenges.

What it can do for you

- · Get insights on Salesforce performance
- · Optimize IT and reduce technical debt

How it works

A Certified Specialist will guide you through the process via four calls totaling 8 hours over 3 weeks:

Educate and Prepare

- · Review Accelerator details
- · Research and prepare findings

Outcomes

Our specialists will provide you with a high-level report that outlines:

- · Overall utilization, feature adoption, and org complexity
- · Recommendations and additional resources for each topic

ADDITIONAL INFORMATION

Premier or Signature

Time you will spend on this Accelerator: 8 hours

GOAL

Minimize operating costs.

INTENDED USER

Your users aren't adopting even the most basic features of your mobile Salesforce tool, such as finding, managing, and using data.

PREREQUISITES

 Must have Premier or Signature Success Plan

To receive maximum benefit, you should

- Have mature orgs (>1 year) with multiple development teams working on it
- Committed to develop a plan to implement the recommendations provided
- Have an admin and executive sponsor committed to attend the outcomes readout

To schedule your 1-on-1 Accelerator, visit our Help Portal, or contact your account executive or success team today!

Corporate Headquarters

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