Get up and running quickly on Salesforce IoT Cloud.

Learn how to use Salesforce IoT Cloud so you can give your customers the best connected experience. Learn how to use Salesforce IoT systems and architecture so you can make IoT accessible to anyone within your organization, add customer context to your device data, and create real-time interactions.

What it can do for you.

- Improve return on your Salesforce IoT investment by expanding use by your business teams

- Improve quality, availability, and timeliness of management information

- Increased connected customer experiences lead to improved sales and service productivity

How it works.

A Certified Specialist will guide you through the process via three calls totaling 8 hours over 1 to 2 weeks.

Discovery

- A Specialist will review the details of the Accelerator with you on an initial phone call.

Delivery

- Walk through the Salesforce IoT product features

- Learn about Salesforce IoT system components, finite state machines and orchestration rules engine

- Implement an end-to-end sample Salesforce IoT use case

- Discuss limits and deployment strategies

- Discuss your potential Salesforce IoT use cases

- Learn how to access additional success resources

Outcomes

- An understanding of best practices for using Salesforce IoT Cloud to create or improve connected customer experiences

- A sample Salesforce IoT Cloud use case to apply the learnings of Salesforce IoT components and capabilities

- Recommendations and resources for next steps for your Salesforce IoT journey

ADDITIONAL INFORMATION

Premier or Signature

Time you will spend on this Accelerator: 8 hours

GOAL

Achieve Faster ROI.

INTENDED USER

Customers new to Salesforce IoT Cloud and who have little to no experience using Salesforce IoT within their Salesforce Centers of Excellence.

PREREQUISITES

- Must have Premier or Signature Success Plan

- Salesforce IoT Cloud licenses

- IT executive or other stakeholder committed to sponsoring outcomes

- Technical staff familiar with your IoT goals to participate in this Accelerator

- Willingness to complete a customer satisfaction survey at the conclusion of the Accelerator

To schedule your 1-on-1 Accelerator, visit our Help Portal, or contact your account executive or success team today!

salesforce success cloud