

GETTING STARTED:

Salesforce Mobile for iOS and Android

Give your reps the tools they need to sell on the go.

Help your field sales reps get all the information they need while they're on the go. This Accelerator will show you how to increase your team's efficiency and productivity by leveraging the full power of Salesforce for iOS and Android. We'll help your reps learn how to find, manage, and use data, along with demonstrating some common ways reps can use the tool when they get rolling on mobile.

What it can do for you.

- Increase sales rep efficiency and productivity through mobile
- Provide on-par capabilities for the mobile workforce

How it works.

A Certified Specialist will guide you through the process via four calls totaling 3 hours over 3 weeks.

Educate and Prepare

- Review Accelerator details
- Walk through key use cases

Outcomes

Recommendations on how to build:

- An Account list view based on sales rep activity criteria, optimized for mobile access
- Publisher actions with suggestions for designing custom actions for Log a Call, New Task, and New Event
- An Opportunity quick action to update the stage, amount, close date, and/or next steps

ADDITIONAL INFORMATION

Premier or Signature

Time you will spend on this Accelerator: 3 hours

GOAL

Achieve Faster ROI

INTENDED USER

Your users aren't adopting even the most basic features of your mobile Salesforce tool, such as finding, managing, and using data.

PREREQUISITES

- Must have Premier or Signature Success Plan
- An executive committed to sponsoring a business transformation exercise supported by the Salesforce app
- Required Sales Cloud licenses purchased and assigned
- Some current usage of the Salesforce app, with minimal technical barriers for additional usage

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To schedule your 1-on-1 Accelerator, [visit our Help Portal](#), or contact your account executive or success team today!

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