



QUICK START COMMERCE FOR B2B

LAUNCH A B2B COMMERCE SITE IN AS LITTLE AS 2 WEEKS.

In a digital-first world, being online is essential to meeting the needs of your customers.

We want to help you launch and manage your business-to-business commerce site with our new Quick Start Commerce solution designed for B2B.

This all-in-one solution includes product, implementation, and management services to help you launch quickly and keep pace with your changing business requirements while reducing costs.

Experience an all-in-one commerce solution, out of the box.

Get essential products from the world's most trusted commerce platform. With B2B Commerce, you can:

- Digitize sales with online catalogs, simple reorders, and product recommendations
- Lower the cost to serve with self-service, live chat, and knowledge base
- Launch quickly and scale with the world's #1 trusted cloud

Launch quickly and start selling with a dedicated team.

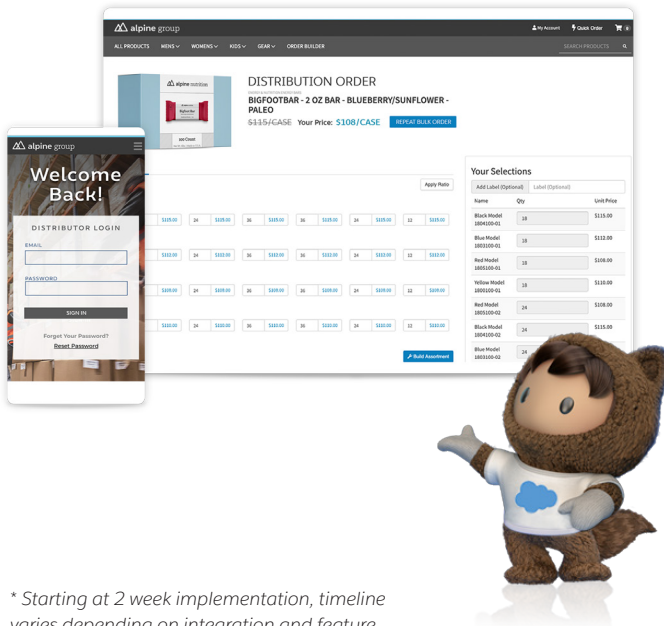
Get a Salesforce Implementation partner to help with:

- Site setup and administration
- Site branding and configuration
- Product, pricing, and order data load
- Storefront management, product catalog, and search
- Key integrations to 3rd party applications*

Meet any business need with our add-on ecosystem.

Extend your solutions with a partner ecosystem of independent software vendors (ISV) to add:

- Payments
- Shipping
- Tax
- Customer service



* Starting at 2 week implementation, timeline varies depending on integration and feature needs. Pricing is USD. Standardized pricing will be used where applicable; please work with regional teams to confirm regional pricing.

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B2B Commerce

Storefront and
Solution Install

Managed Service
3 month min commitment

ISV Integrations Included
Payment and Tax

B2B Commerce

- Digital product catalog
- Quick order entry
- Order templates
- Invoicing
- Complex checkout
- Search and filtering
- Customer-specific pricing
- Omni-channel sales and service

A storefront for goods and services

- UI (colors, content) and branding
- Product catalog
- Order processing
- Site administration
- Order history
- Account management

Implementation and launch

- Data load (catalog, price list, orders, etc.)
- Site configuration
- QA, SIT, and UAT testing
- Deployment to production
- Launch storefront
- Customer knowledge transfer

All-in storefront management and support

- Dedicated customer success manager
- User support 24/7
- Patching
- Configuration
- Enhancements and upgrades
- Urgent solutions



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Quick Start Commerce for B2B		
Term	One year	No auto-renew
End-Customer Price	Starting at \$99K/Year	Includes Service Partner cost to build & manage the ecommerce storefront*
Salesforce B2B Starter Edition	Included	
Implementation Services	Included	Provided to Customer by Service Partner
Storefront Management Services	Included	Services Delivered by the Service Partner
Solution Support	Included	Provided to Customer by Service Partner
Premier Success Plan	Included (for Partner)	Salesforce supports product for partner Partner supports service for customer
3rd Party Software & Services	Varies by Partner	Rates may be negotiated by Partner, Customer, or Salesforce

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