



QUICK START COMMERCE FOR CURBSIDE AND STORE PICKUP

LAUNCH CURBSIDE AND STORE PICKUP IN 3 WEEKS.

The safety of your customers is paramount. In a digital-first world, being online is essential to meeting the needs of your customers. We want to help you launch and manage your curbside and store pickup with our new Quick Start Commerce solution designed for retailers that need to fulfill online orders with curbside and store pickup capabilities.

This all-in-one solution includes product, implementation, and management services to help you launch quickly and keep pace with your changing business requirements.

Experience an all-in-one commerce solution, out of the box.

Get essential products from the world's most trusted commerce platform:

- Salesforce Order Management
- Salesforce Commerce Portals (prebuilt store associate app)

Launch quickly and start selling with a dedicated team.

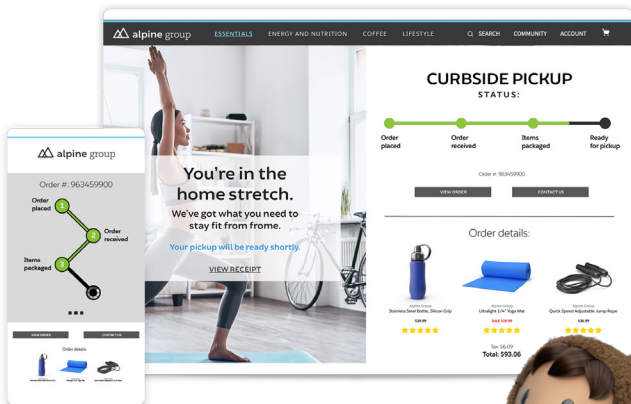
Get a Salesforce Implementation partner to help with:

- Setup of stores and inventory lists on your B2C site
- Adding store selector on PDP, cart, and checkout
- Setup of flow and store pickup locations
- Payment integration
- Configure store associate users for last mile app

Meet any business need with our add-on ecosystem.

Extend your solutions with a partner ecosystem of independent software vendors (ISV) to add:

- Payments



QUICK START COMMERCE

B2C Commerce Order Management

Salesforce Order Management

- Order lifecycle management
- Payment capture
- Visual order workflows
- OOTB integration to B2C Commerce
- Setup Order Management for pickup routing

Salesforce Commerce Portals

- Prebuilt store associate app
- OOTB design themes
- Branded experiences with clicks

Storefront App and Solution Install

Implementation and launch

- Setup store locations in ecom and OMS
- Import initial inventories
- Create inventory lists
- Setup buy online, pickup in-store UI on PDP, cart, and checkout
- Setup order fulfillment flows

A storefront app for associates

- Setup store associate users
- Fulfillment by picking and packing
- Order corrections and cancellations
- Auto-generated emails to customers
- Payment methods setup

Managed Service

3 month min commitment

All-in management and support

- Maintain store and inventory lists
- Training store associate users
- Maintain and support store associate users
- Support and maintain OMS
- Order monitoring

ISV Integration Included

Payment



QUICK START COMMERCE

Quick Start Commerce for Curbside and Store Pickup

Term	One year	No auto-renew
End-Customer Price	\$125K/Year	Includes Service Partner cost to build & operate curbside and store pickup capability*
Salesforce Order Management	Included	
Salesforce Commerce Portals	Included	
Implementation Services	Included	Provided to Customer by Service Partner
Storefront Management Services	Included	"Advisory Services" Delivered by the Service Partner
Solution Support	Included	Provided to Customer by Service Partner
3rd Party Software & Services	Varies by Partner	Rates may be negotiated by Partner, Customer, or Salesforce
Payment	Integrated	

Notes: Year 1: \$125K min; assumes 3 month minimum on managed service
Salesforce OMS and Commerce Portals

*Pricing is USD. Standardized pricing will be used where applicable;
please work with regional teams to confirm regional pricing.*

