SpringCM

Accelerate Your Revenue with Contract Management

Overview

SpringCM is a secure cloud platform built to shorten sales cycles for sales and legal teams, increase productivity, and reduce costs. As a cloud-based contract and sales content management system that includes comprehensive workflow automation capabilities, we help customers simplify their contract management process, as well as reduce manual and other inefficient steps in other document and content processes.

For Salesforce[®] customers, our quick-to-implement solutions will integrate flawlessly within existing business processes and deliver a measurable return on investment.

SpringCM Capabilities

Drive Responsibility	Improve Visibility	Mitigate Risks
Drive business productivity by streamlining the entire contract process from contract generation to signature and beyond. SpringCM stores and organizes contracts and all documents in secure cloud repository, merges data from external systems like Salesforce to quickly generate documents and enables businesses to design and automate custom workflows.	SpringCM offers end-to-end visibility into the contract process, allowing businesses to track the status of any deal in motion, even from a mobile device. Every action taken on a contract is recorded into the document history, includes who performed it and when, as well as actions still pending. With full visibility, businesses can analyze their process, and identify bottlenecks to further optimize their process.	SpringCM works to reduce risk throughout the contract lifecycle, helping businesses generate standardized contracts, streamline negotiations with access to a clause library and strict contract permission settings. With SpringCM's automatic reminders and notifications businesses can stay on top of contract renewals and obligations to improve the customer experience.

Explore all of SpringCM's capabilities and how we integrate with Salesforce.



Reduced cycle time and cost by **50%**



Creates contracts in **10 minutes instead of 2 hours**



Closes contracts in **3 days instead of 3 weeks**



Entered new market in **6 months instead of 3 years**



Implemented an end-to-end standardized contract system in 3 months



Cut contract generation and review from **4 days to 1 day**

Read more customer stories or watch a demo.

For more information, call 1-877-362-7273 or email ssales@springcm.com.