

PROFESSIONAL

Ideal for manufacturers looking for quick access to Tacton's powerful CPQ functionality. Ready-to-use with templates and processes. Partially configurable.

CONFIGURATION

CONSTRAINT-BASED CONFIGURATOR

PRICING

ADVANCED PRICING

QUOTING

CONFIGURABLE PROPOSAL TEMPLATES

 ENTERPRISE QUOTE

BUSINESS PROCESSES & COLLABORATION

CONFIGURABLE APPROVAL WORKFLOWS

ROLE- AND TEAM-SPECIFIC DASHBOARDS

PREDEFINED ROLES AND PERMISSIONS

COLLABORATION TOOLS

MULTIPLE LANGUAGES, CURRENCIES AND PRICELISTS

 ENTERPRISE BUSINESS PROCESSES

ADMINISTRATION

PRODUCT ADMINISTRATION TOOLKIT

SYSTEM ADMINISTRATION TOOLKIT

CAD AUTOMATION

 CAD AUTOMATION

VISUALIZATION

 ENTERPRISE VISUALIZATION

TRAINING AND EDUCATION

 TACTON ACADEMY TRAINING

MOBILITY

 TACTON CPQ FOR IOS

SUPPORT AND MAINTENANCE

PRODUCT SUPPORT

PRODUCT MAINTENANCE

INTEGRATIONS

WEB SERVICE APIs

ENTERPRISE

Ideal for manufacturers with complex organizational structures and business processes. Ready-to-use with templates and processes. Fully configurable.

EVERYTHING IN PROFESSIONAL PLUS:

CONFIGURATION

 MASS CONFIGURATION

QUOTING

ENTERPRISE QUOTE

BUSINESS PROCESSES & COLLABORATION

ENTERPRISE BUSINESS PROCESSES

 LEAD GENERATION

CAD AUTOMATION

 CAD AUTOMATION

VISUALIZATION

ENTERPRISE VISUALIZATION

TRAINING AND EDUCATION

 TACTON ACADEMY TRAINING

MOBILITY

TACTON CPQ FOR IOS

INTEGRATIONS

 CONNECT DATA FOR SAP

 CONNECT LOGIC FOR SAP

 Available at an extra cost.

PRODUCT OPTION DESCRIPTIONS

CONFIGURATION

The powerful constraint-based configuration engine can handle the most complex configuration challenges.

CONSTRAINT-BASED CONFIGURATOR

The configurator validates the complete solution space after each selection. The solution is always 100% correct, down to Bill-of-Materials level. You can optimize on any combination of attributes or criteria. This allows you to meet customer priorities (e.g. price and performance) as well as your business goals (e.g. margin requirements).

MASS CONFIGURATION

Enables sales reps to import and mass-update multiple configurable products without having to modify them one-by-one. (Ideal for companies with quotes containing hundreds of items).

PRICING

Ensure that your sales team always positions the right product at the right price.

ADVANCED PRICING

Configure your pricing models to fit your company's specific pricing strategy. Take control of your margins by defining your discounting policy and clarifying costs such as surcharges.

QUOTING

Generate slick, high-quality proposals with tailored content.

CONFIGURABLE PROPOSAL TEMPLATES

Create custom proposals containing static and dynamic content, such as product and pricing information, bills-of-material and customer data, all in line with your corporate branding and legal requirements.

ENTERPRISE QUOTE

Advanced toolkit for creating and customizing any document templates using a combination of static and dynamic content from different sources. Define documents such as scope of supply, technical specifications and product sheets in Word, Excel or PDF.

BUSINESS PROCESSES &

COLLABORATION

Smart sales processes to support your business.

CONFIGURABLE APPROVAL WORKFLOWS

Smart workflows and approval processes keeps deals moving without jeopardizing accuracy. Approvals for discounts and Engineer-to-Order (ETO) components reduce the risk of margin erosion.

ROLE- AND TEAM-SPECIFIC DASHBOARDS

Gives an overview of individual and team

sales pipeline and performance, incl. relevant workflow and approval statuses.

PREDEFINED ROLES AND PERMISSIONS

Predefined roles and permissions such as sales rep, sales manager, sales admin and engineering sales support.

COLLABORATION TOOLS

Create and assign tasks and collaborate using comments and notifications. Integrates with your existing email application.

MULTIPLE LANGUAGES, CURRENCIES AND PRICELISTS

Support your sales teams across markets and borders with multiple languages, price lists, currencies.

ENTERPRISE BUSINESS PROCESSES

Define and create additional data objects for unlimited flexibility. Specify complex organizational structures, roles and data governance rules. Design and brand your UI.

LEAD GENERATION

Drive business and lead generation by embedding your configurator in your public web site. Includes real-time 3D visualization for SaaS environments.

ADMINISTRATION

Easy-to-use toolkits for the set-up and maintenance of your CPQ solution.

PRODUCT ADMINISTRATION TOOLKIT

Easy-to-use toolkit for creating and maintaining complex product rules and structures. Test and validate your rules and product structures automatically before releasing them to sales.

SYSTEM ADMINISTRATION TOOLKIT

Intelligent and user-friendly tools streamline the set up and day-to-day management of your CPQ solution.

CAD AUTOMATION

Helps with the automatic creation of the CAD documents needed by sales and manufacturing.

CAD AUTOMATION

Automatically generates CAD documents based on the sales configuration. For SOLIDWORKS®, Inventor® and Creo®.

VISUALIZATION

Dynamic Visual Configuration makes it easier for your customers to understand your products, supporting the buying process.

ENTERPRISE VISUALIZATION

View and interact with a dynamic Visual Configuration, drag and drop the configurable element directly in the visualization.

TRAINING & EDUCATION

Tacton's training courses equip your team with the knowledge to successfully set up and run your solution.

TACTON ACADEMY TRAINING

More info about available courses at: www.tacton.com/coursecatalog

MOBILITY

Run your CPQ solution from your mobile device.

TACTON CPQ FOR IOS

CPQ and approval workflow apps for iPhone, iPad and Apple Watch. Available in the App Store. (Requires SaaS)

SUPPORT & MAINTENANCE

Support and maintenance for licensed software.

PRODUCT SUPPORT

US: Monday-Friday 8:00 AM to 5:00 PM CST manned service.

EU: Monday-Friday 8:00 AM to 6:00 PM CET manned service.

24x7 access to online support.

24x7 SaaS infrastructure support.

Response and resolution time defined in Service Level Agreement.

PRODUCT MAINTENANCE

Upgrades, updates and corrections of licensed software.

INTEGRATIONS

Access to robust APIs for easy integration or ready-to-use ERP

WEB SERVICE APIs

Get access to Tacton's robust APIs to integrate with your existing business applications or to extend your CPQ solution with customdeveloped functions.

CONNECT DATA FOR SAP

Keep sales data in sync. Import product catalogues, prices and currency exchange rates from SAP ECC. Drive business processes in SAP ECC based on the configuration result, like creation of Sales Orders.

CONNECT LOGIC FOR SAP

Utilize the data setup in SAP VC for Sales Configuration.

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