

Salesforce Architects

Ongoing strategic guidance that helps you execute on your vision.

What we do

Transforming your business or implementing new solutions can bring huge rewards, but also complex challenges. Our expert advisors can guide you through these challenges, partnering with you to define your opportunities and understand your obstacles. After clearly outlining your goals, we'll develop the roadmap to help you achieve your desired business or technical outcomes.

With Salesforce Architects, you'll have access to some of the industry's most experienced specialists, who can plan your solution, oversee complex deployments, improve end-user adoption, and more, so you get maximum business value from Salesforce.

Why we are right for you

With Salesforce Architects, you get:

Unmatched expertise

Our advisors are some of the best in the Salesforce ecosystem. Each brings 15–20 years of industry expertise plus certification from Salesforce's best-in-class training program. Their breadth of industry and vertical knowledge will help you reach your unique business goals.

Direct access to Salesforce R&D

Future-proof your architecture strategy with experts who can anticipate Salesforce product roadmap. This roadmap will help you understand the most effective implementation practices, drive adoption, and ensure every part of your architecture operates at maximum levels.

Experts embedded as part of your team

Architects are embedded within your team, giving you direct line to our newest technology, proven best practices, and unparalleled product expertise – all combining to help you get the most from your Salesforce investment.

Corporate Headquarters

The Landmark @ One Market Street
Suite 300
San Francisco, CA 94105
United States
1-800-NO-SOFTWARE
www.salesforce.com/services-training/add-ons/accelerators

Global Offices

Latin America	+1-415-536-4606
Japan	+81-3-5785-8201
Asia / Pacific	+65-6302-5700
EMEA	+4121-6953700



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Salesforce Architects

Who we are

Get technical and business advisors embedded in your team to make the most of your investment in Salesforce.

Business Architect

Drive business transformation with a Business Architect

- 15–20 years of global enterprise leadership: Big 4 consulting leader and/or MBA
- Business leadership to assist in implementing executive strategies and driving the program office
- Provide vision and strategy and drive actionable solutions and roadmaps
- Challenges the status quo by solving age-old problems with modern solutions, and delivering tough messages to economic stakeholders

“I see developing our Salesforce platform as a journey. It’s not finished yet, but we’ve made tremendous steps forward with the help of our Business Architect at Dell. He is our trusted advisor.”

– *Steve Brown, Executive Director for Channel, Sales, and Marketing, Dell*

Program Architect

Keep your Salesforce in tip-top shape with a Program Architect

- 15–20 years of global enterprise leadership: Big 4 consulting leader and/or MBA, Industry CIO/SVP/Director, Technology Client Partner
- Deep Salesforce product and platform knowledge and experience
- Demonstrated enterprise and business architecture thought leadership
- Proven program management experience and decision-making at the PMO/CoE levels

“Our teams look at our Advisory Services Program Architect as a constant source of advice, design, and architectural input. Our advisor is the go-to guy for all things Salesforce.”

– *Christian Tchatchouang, Vodafone, Head of the SELL Domain Delivery*

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