



Industries Seed Credits Pack - Usage Details

Note: Industries Seed Credits Pack is also referred to as Industries Entitlement Provisioning — these terms should be treated as equivalent.

A quantity of Entitlements is included with the Eligible Salesforce Services in the table below. Entitlements must be used before the Order End Date set forth in the Services table on the Order Form, and no rollover will be permitted. Some Entitlements are subject to rate cards which set forth details on how Entitlements can be used as found at <https://www.salesforce.com/financial-services/pricing/rate-card/>.

Eligible Salesforce Services	Entitlements	Usage Rate	Quantity	Rate Card
- Financial Services Cloud - Sales - Max Edition - Financial Services Cloud - Sales & Service - Max Edition	Group Benefit Credits	\$0.02	10,000	✓
	Claims Management Credits	\$1.00	100	✓
	Insurance Policy GWP	\$0.015	1,000	N/A
	Application Credits	\$7.50	100	✓
	FSC Insights Credits	\$0.125	50,000	✓
	Brokerage Credits	\$12.50	60,000	✓
	Collections Credits	\$1.25	50,000	✓
Financial Services Cloud - Service - Max Edition	Group Benefit Credits	\$0.02	10,000	✓
	Claims Management Credits	\$1.00	100	✓
	Insurance Policy GWP	\$0.015	1,000	N/A
	FSC Insights Credits	\$0.125	50,000	✓
	Brokerage Credits	\$12.50	60,000	✓
	Collections Credits	\$1.25	50,000	✓

- Health Cloud - Sales - Max Edition - Health Cloud - Sales & Service - Max Edition - Health Cloud - Service - Max Edition	Insurance Policy GWP	\$0.015	1,000	N/A
	Claims Management Credits	\$1.00	100	✓
	Group Benefit Credits	\$0.02	10,000	✓
- Financial Services Cloud - Sales - Advanced Edition - Financial Services Cloud - Sales - Advanced Edition (Restricted Use) - Financial Services Cloud - Sales & Service - Advanced Edition - Financial Services Cloud - Sales & Service - Advanced Edition (Restricted Use) - Financial Services Cloud - Service - Advanced Edition - Financial Services Cloud - Service - Advanced Edition (Restricted Use)	Brokerage Credits	\$12.50	60,000	✓
	Collections Credits	\$1.25	50,000	✓
Automotive Cloud - Sales & Service - Max Edition	Insurance Policy GWP	\$0.015	1,000	N/A
	Claims Management Credits	\$1.00	100	✓
	Group Benefit Credits	\$0.02	10,000	✓
	Application Credits	\$7.50	100	✓
	Connected Vehicles	\$1.875	10,000	N/A

Automotive Cloud - Service - Max Edition	Insurance Policy GWP	\$0.015	1,000	N/A
	Claims Management Credits	\$1.00	100	✓
	Group Benefit Credits	\$0.02	10,000	✓
	Connected Vehicles	\$1.875	10,000	N/A
Automotive Cloud - Sales - Max Edition	Insurance Policy GWP	\$0.015	1,000	N/A
	Claims Management Credits	\$1.00	100	✓
	Group Benefit Credits	\$0.02	10,000	✓
	Application Credits	\$7.50	100	✓

Any usage rate denominated in a currency other than USD will be converted into the currency set forth in Customer's order form at each month end by applying the average exchange rate published by oanda.com for such month.

Updated as of September 22, 2026. Technical restrictions may apply.