

Flex Credits

Rate Card Effective October 24, 2025

A quantity of Flex Credits is included with certain Salesforce Services, with the specific entitlement indicated on the Usage Details table on the Order Form for such Services. Flex Credits must be used before the Order End Date set forth in the Usage Details table on the Order Form, and no rollover will be permitted. Customer consumes Flex Credits at the applicable multiplier rate based on the Usage Type identified below.

Category	Usage Type	Multiplier	
		Production Environment	Sandbox Environment
Agentforce Actions	Standard Action	20	16
	Custom Action	20	16
Bring Your Own Large Language Models	Starter Prompts*	2	
Salesforce-enabled foundational LLMs	Basic Prompts*	2	
	Standard Prompts*	4	
	Advanced Prompts*	16	

Usage types and associated multipliers may be updated from time to time.

To learn more about how Flex Credits are consumed, and when other types of credits are consumed with generative AI features, please visit: <u>Agentforce and Generative AI Usage and Billing</u> in Salesforce Help.

Note that additional information about the LLM usage types referenced above will be available on October 24, 2025 when the Usage Types are implemented. Until then, see this FAQ.

Use of any pilot features in conjunction with the Services may consume Flex Credits, to the extent expressly referenced in the applicable pilot terms agreed to by Customer for such pilot.

Updated as of September 22, 2025. Technical restrictions may apply.

^{*} Applies to Agentforce 1 Edition Customers and Agentforce for Sales/Service/Industries Customers and any other Products that no longer use Einstein Requests, in addition to Agentforce Actions Usage Types which are consumed by all Product types.