

Agentforce

Marketing:
Campaign Creation
Onboarding Guide



What is an agent?





Al agents are autonomous, proactive applications designed to execute specialized tasks to help employees and customers.

Agents act as a digital workforce that can make decisions and adapt to new situations with remarkable efficiency.



How do you get started with agents?



with an agent template

All agents are customizable. But like any journey or email, a template is a useful place to get started.

Templates are composed of three ingredients:

1	Template framework	data and knowledge
2	Topics	guardrails and context
3	Actions	specific tasks



The anatomy of an agent





Agentforce Template

Global instructions, metadata, setup, knowledge

TOPIC

Topics provide the instructions for what the job is and the rules around how the job will be handled. The topic will:

- Create boundaries
 - Set context
- Define behavior

ACTIONS

An action is a specific task. In one agent, there may be a series of actions that make up a topic and complete a job.

Salesforce provides a set of standard templates, topics and actions

Customers can create custom topics and actions to extend templates

They can also use Agent Builder to set up and deploy new agents



How to get started with your new, digital labor workforce



Phase one Ideate

Determine use case & output: what do I need help with, is this a good agentic use case, what will success look like?

Define inputs: what data does the agent need to have access to, what are the specific actions that need to take place, will OOTB work or do I need customizations?

Phase two
Configure & Test

Create agent: choose template or start from scratch in Agent Builder, select topics and actions that are needed for this use case.

Fine tune: add instructions, custom topics and custom actions as needed.

Phase 3
Deploy &
Supervise

Activate agent: and run it in your workflow.

Test & learn: is it running the way you'd hoped, what adjustments need to be made?

Supervise: marketer oversees and verifies the quality of the agent's work

TEMPLATE DEEP DIVE + SET UP

Campaign Creation

Agentforce for Marketing

Campaign Creation



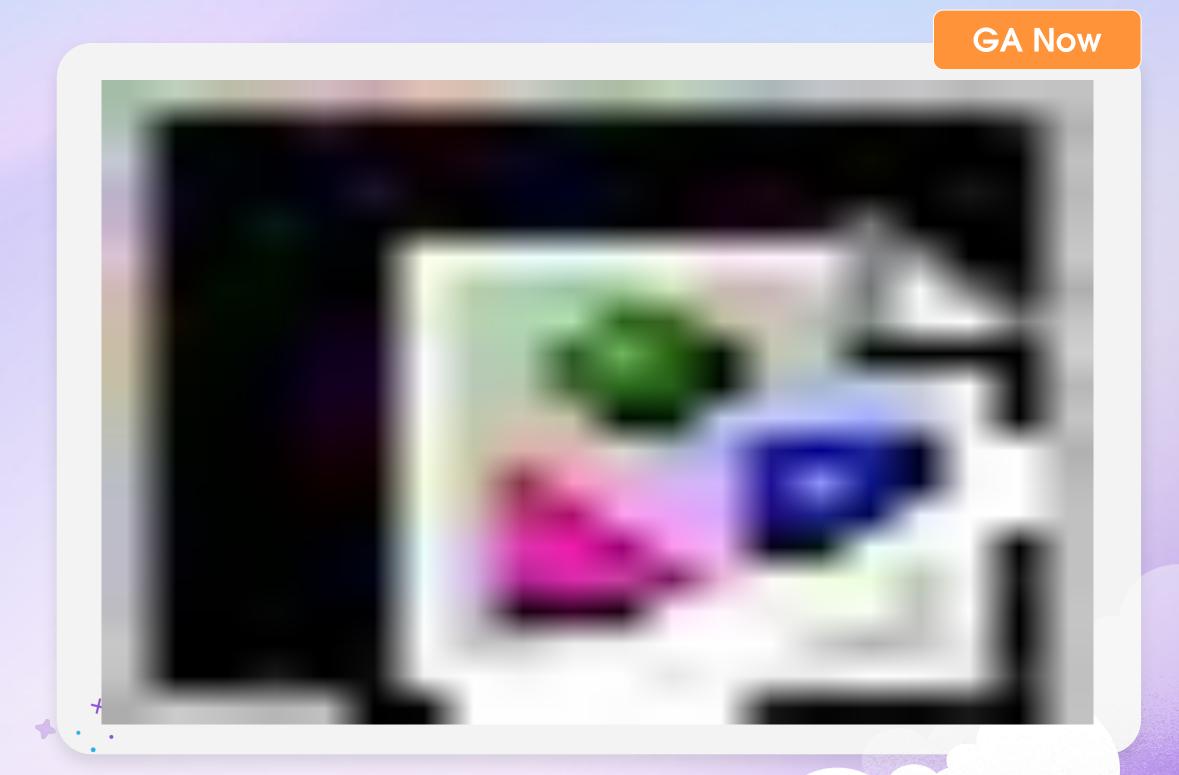
Go from idea to campaign in hours, not weeks

Describe your campaign goals & get a comprehensive brief in seconds

Start from auto-generated drafts of emails, SMS, & customer journeys

Create audience segments with natural language prompts, not SQL

Get real-time performance summaries, no manual tracking



Campaign Creation

Template Components





Agentforce Template

Product: Marketing Cloud Growth or Advanced **Knowledge:** brief, brand documents

TOPIC

Content Creation: interacts with the user to draft or revise content from Salesforce CMS within the content builder *<your job is to handle requests to generate new or refine existing pieces of content>*

Marketing Campaigns: generate, make, create, summarize, marketing campaigns *<your job is to assist users in generating, making, creating, summarizing marketing campaigns and/or brief objects>*

ACTIONS

Generate Brief

Generate Campaign
from Brief

Identify Record by Name

Save Brief

Save Campaign

Summarize Campaign



Agentforce Campaign Creation: Set Up Guide

1 Enable Agentforce

2 Authorize Agent

3 Prompt Campaigns

Enable required features and complete prerequisite setup steps

Time: 5 mins

Configure appropriate permissions for the agent

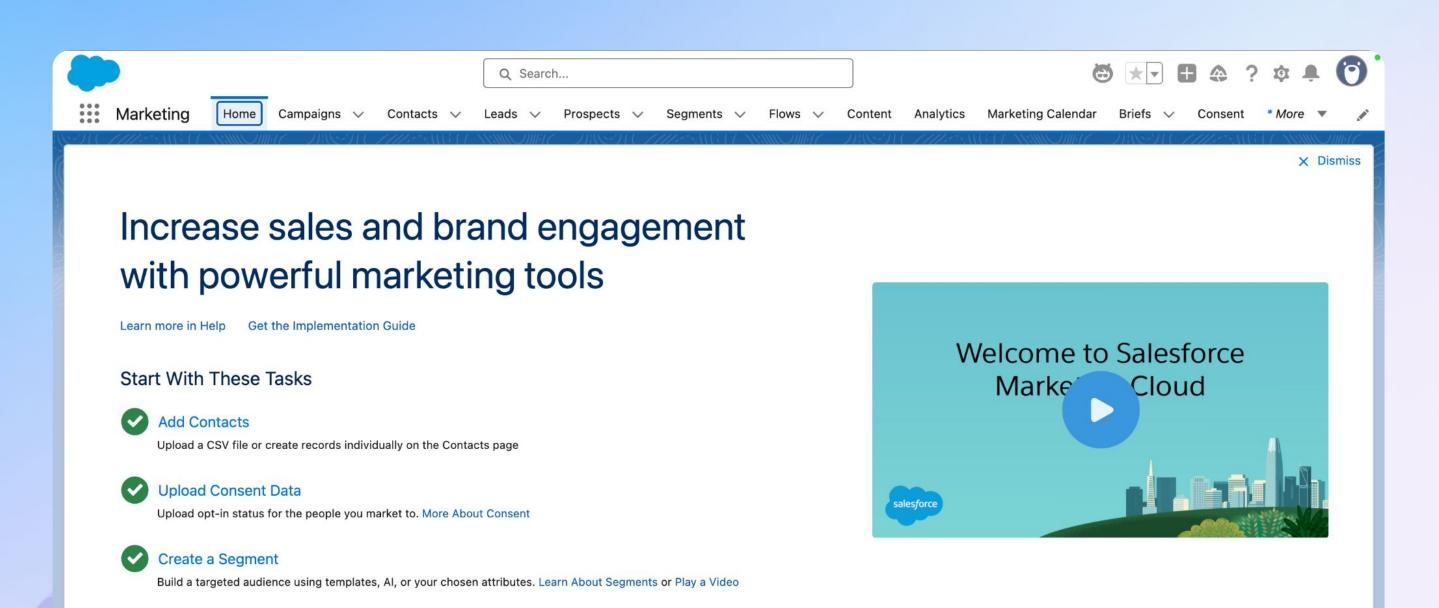
Time: 5 mins

Test and preview campaign scenarios before activation

Time: 3 mins

ASSUMPTIONS

Marketing Cloud Growth or Advanced has been set up already And Foundations is enabled to provide access to Agentforce Flex Credits



Start on the Marketing **Cloud Next home** screen

Navigate to the setup menu.

Work Smarter with Marketing Cloud

Offer seamless, personalized experiences at every stage of the customer journey.

Send Your First Message

Create and launch your first campaign. Use Einstein to draft the components of your campaign and save time. Learn More in Help

Go to Campaigns



Create Branded Content

Build a brand by defining a reusable library of colors, fonts, and more for your team to use while creating content. Learn More in Help

Go to Content

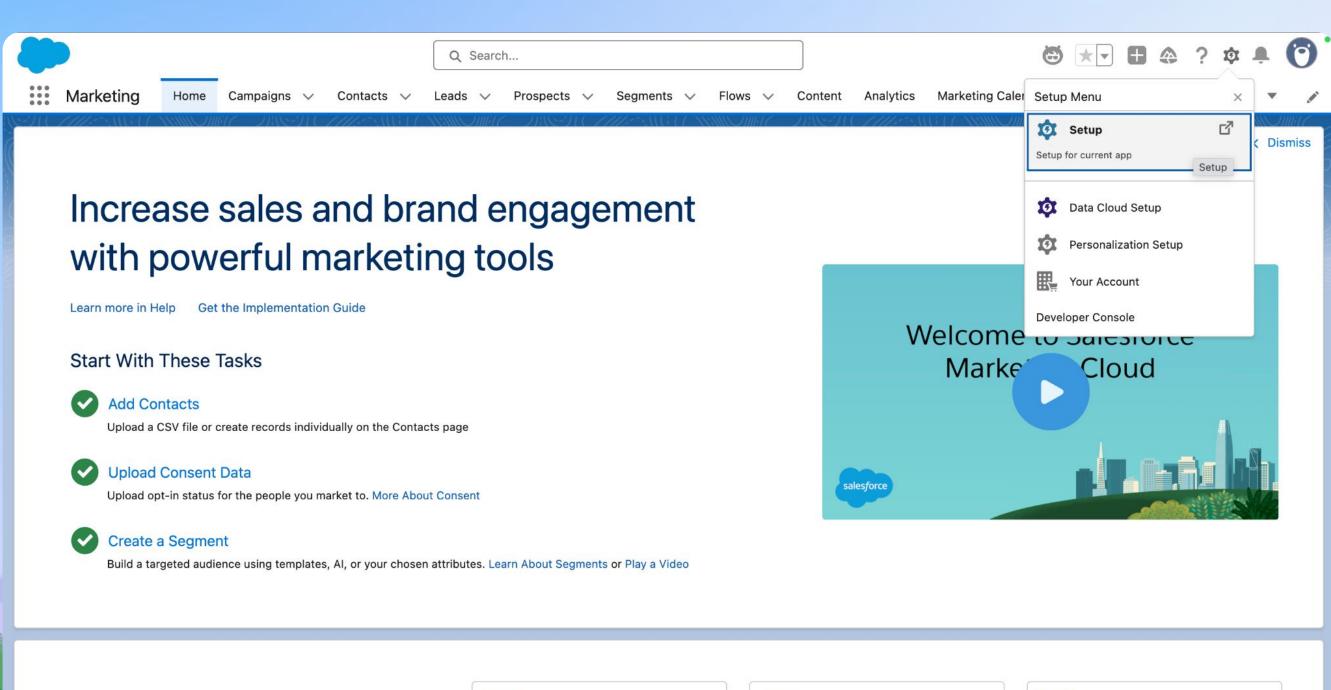


Measure Success

Monitor your marketing performance with analytics reports and dashboards to make data-driven decisions for future campaigns.

Go to Help

https://mc-ai-pm-playground.lightning.force.com/lightning/page/home



Click into setup

Work Smarter with Marketing Cloud

Offer seamless, personalized experiences at every stage of the customer journey.



Send Your First Message

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Go to Campaigns https://mc-ai-pm-playground.my.salesforce-setup.com/lightning/setup/SetupOneHome/home?setupApp=all&SetupDomainProbePassed=true



Create Branded Content

Build a brand by defining a reusable library of colors, fonts, and more for your team to use while creating content. Learn More in Help

Go to Content



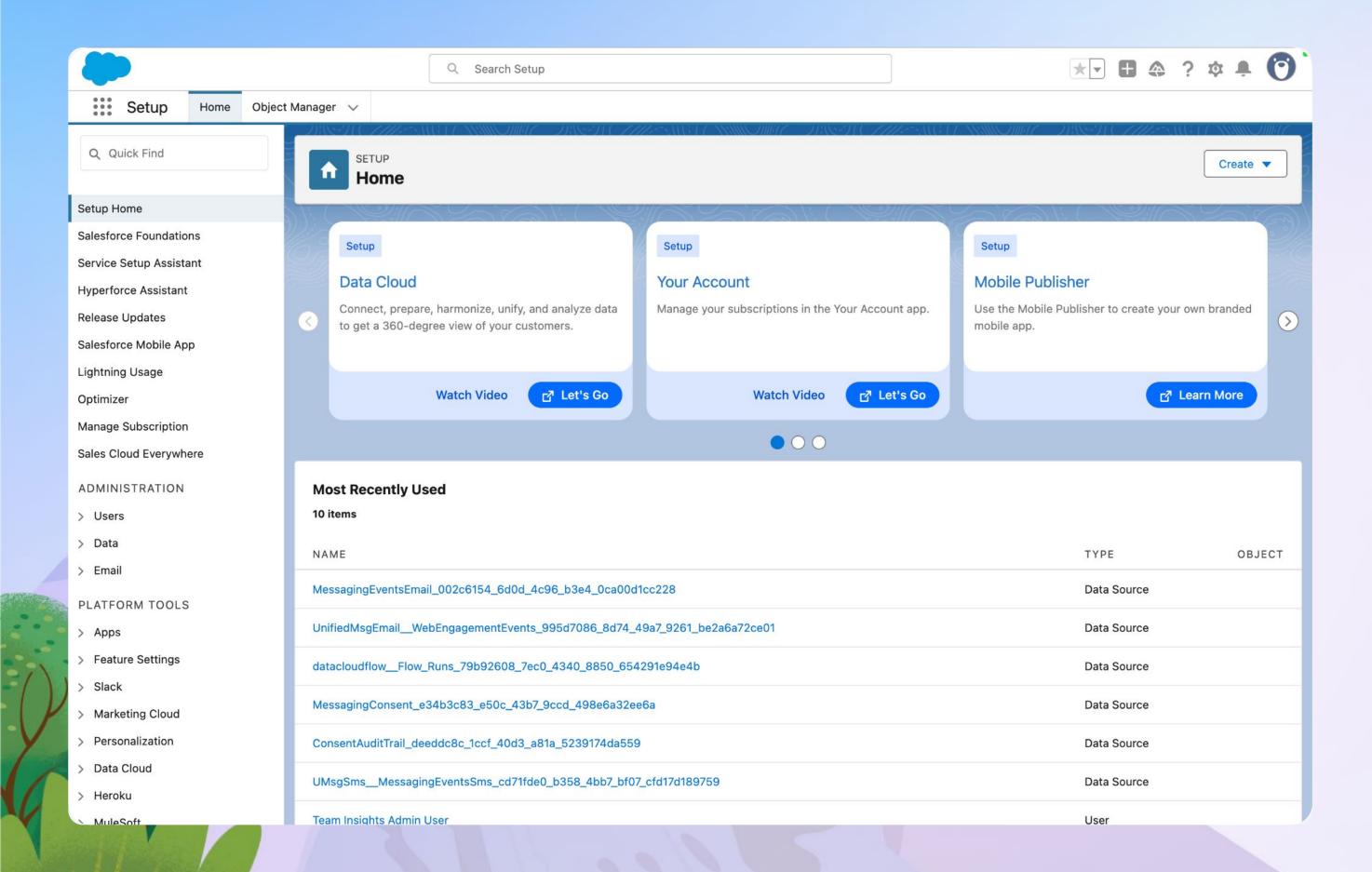
Measure Success

Monitor your marketing performance with analytics reports and dashboards to make data-driven decisions for future campaigns.

Go to Help

2 Authorize Agent



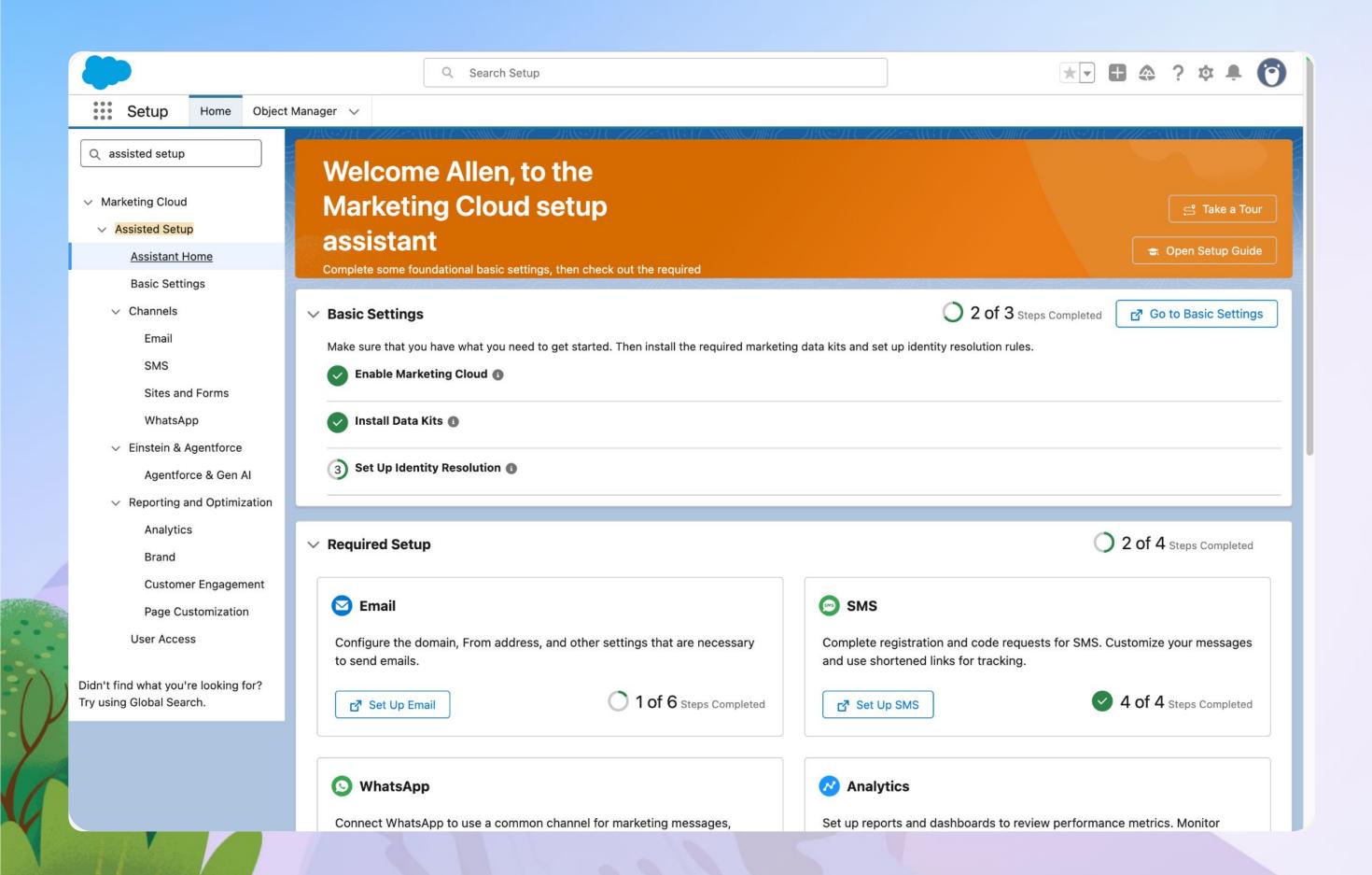




Once in the setup home, select "Marketing Cloud" from the left rail.

2 Authorize Agent





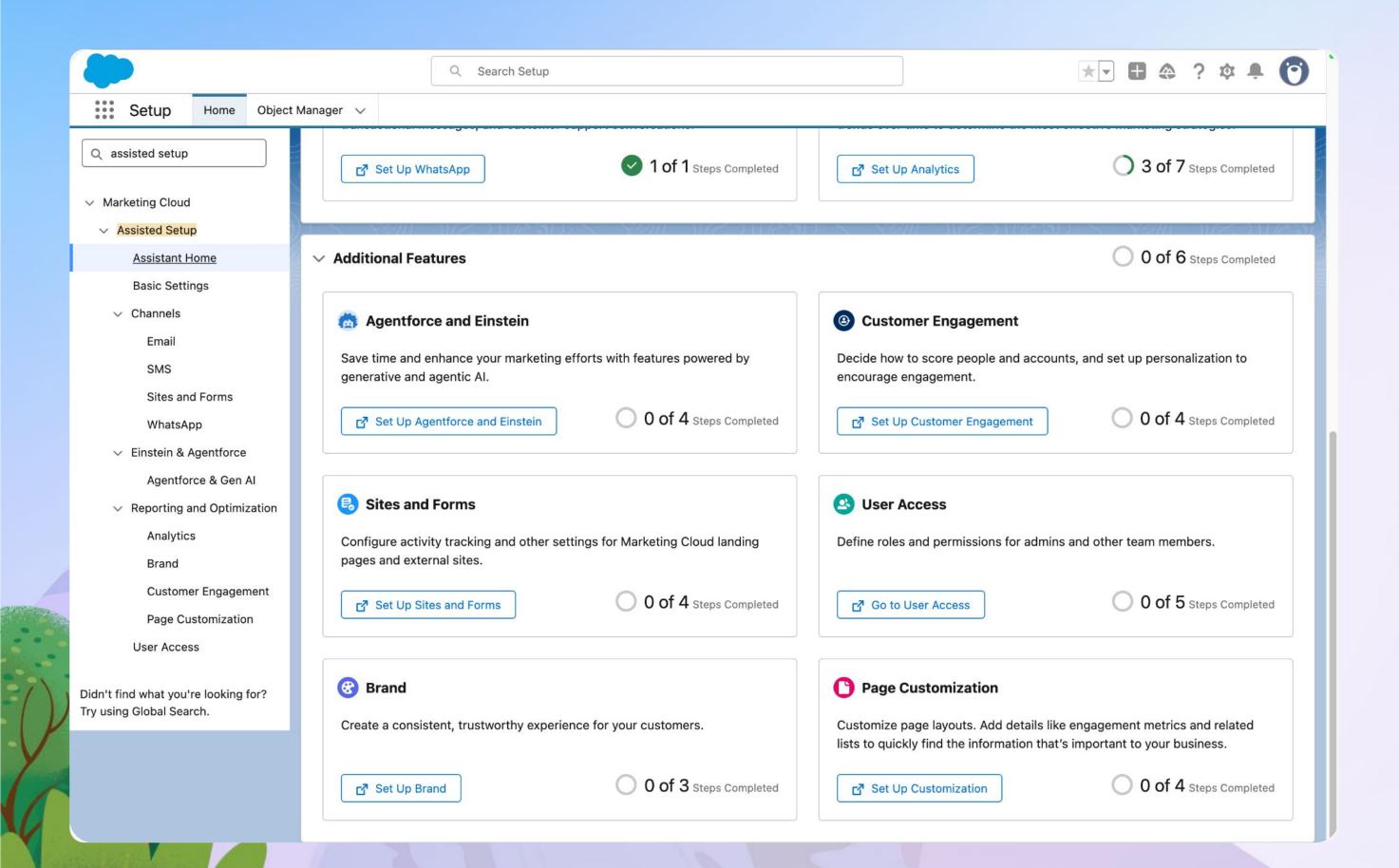


And click into Marketing Cloud Assistant Home



2 Authorize Agent





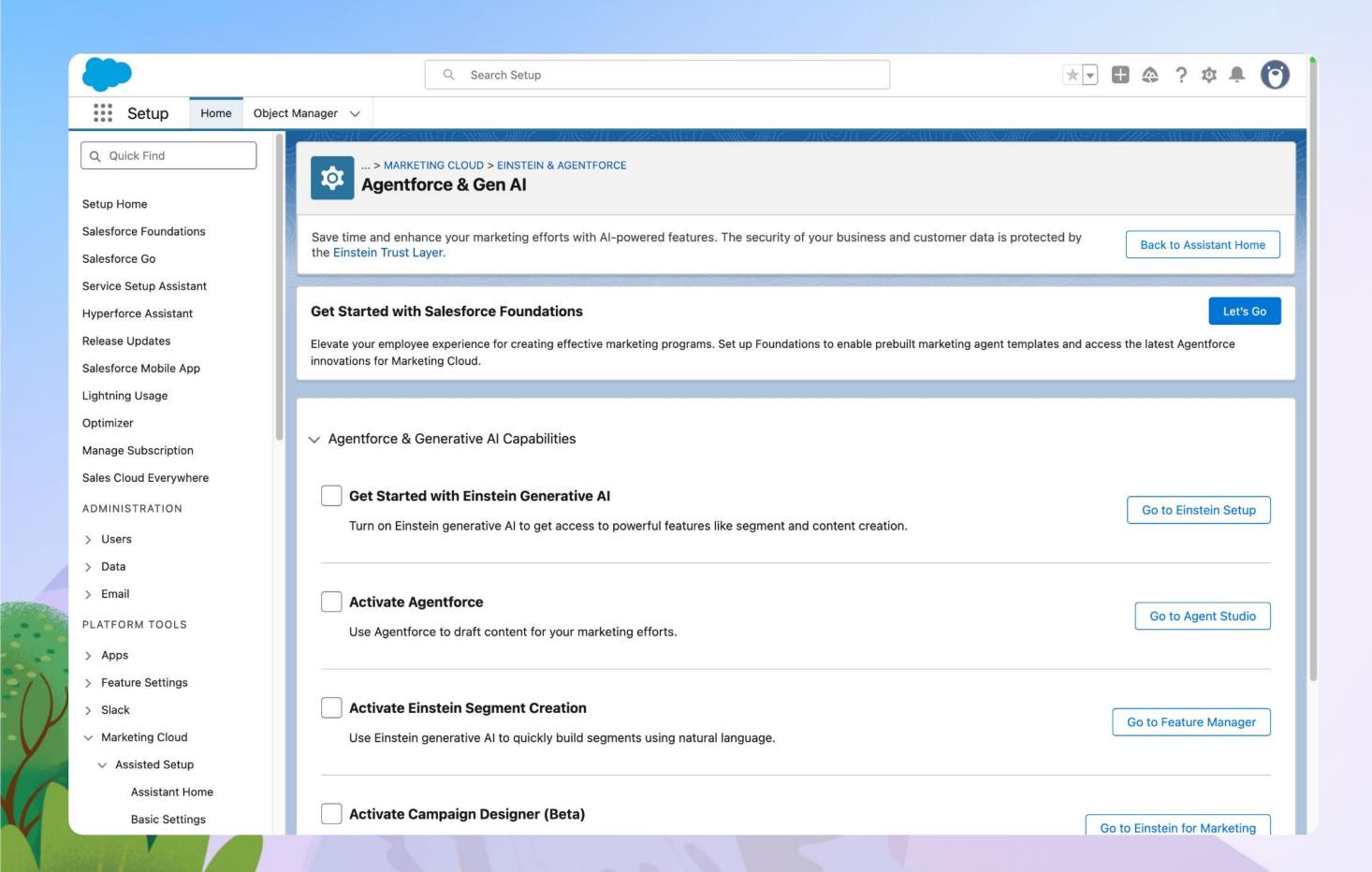


Scroll down on the page

And click into Einstein

2 Authorize Agent

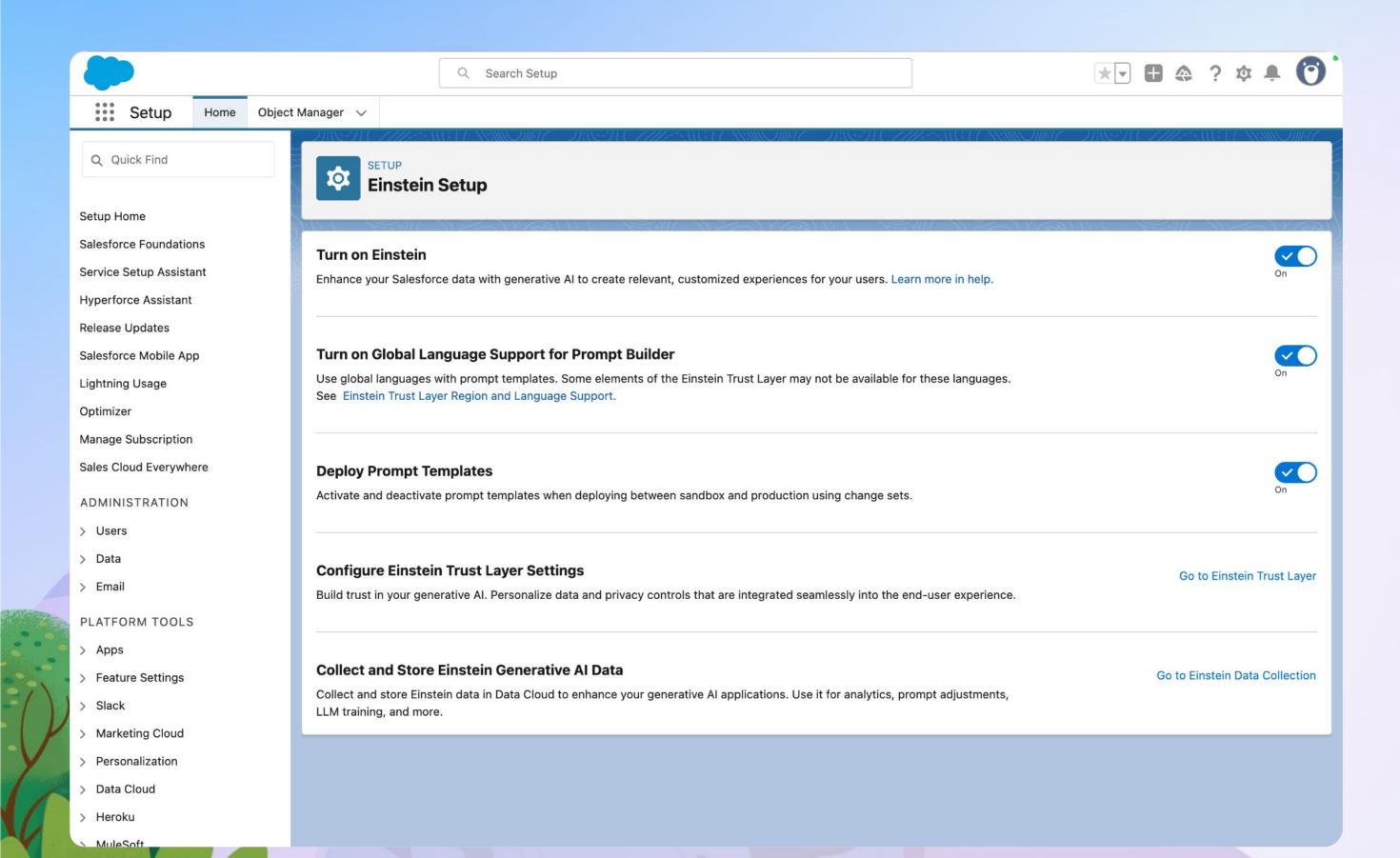






Click "go to Einstein setup"

2 Authorize Agent



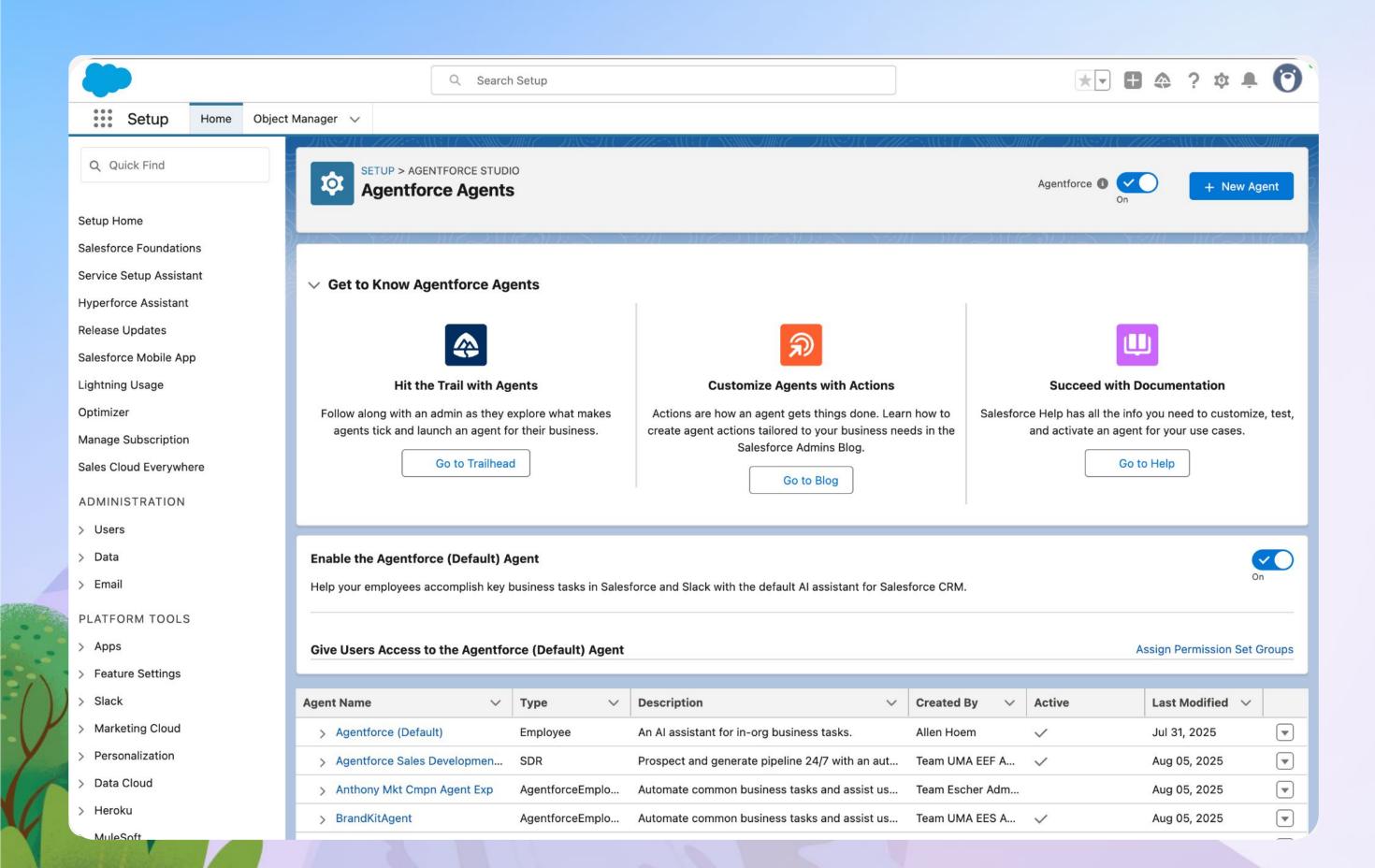


Toggle all 3 on:

- > Turn on Einstein
- > Turn on GlobalLanguage Support forPrompt Builder
- >Display Prompt Templates

2 Authorize Agent







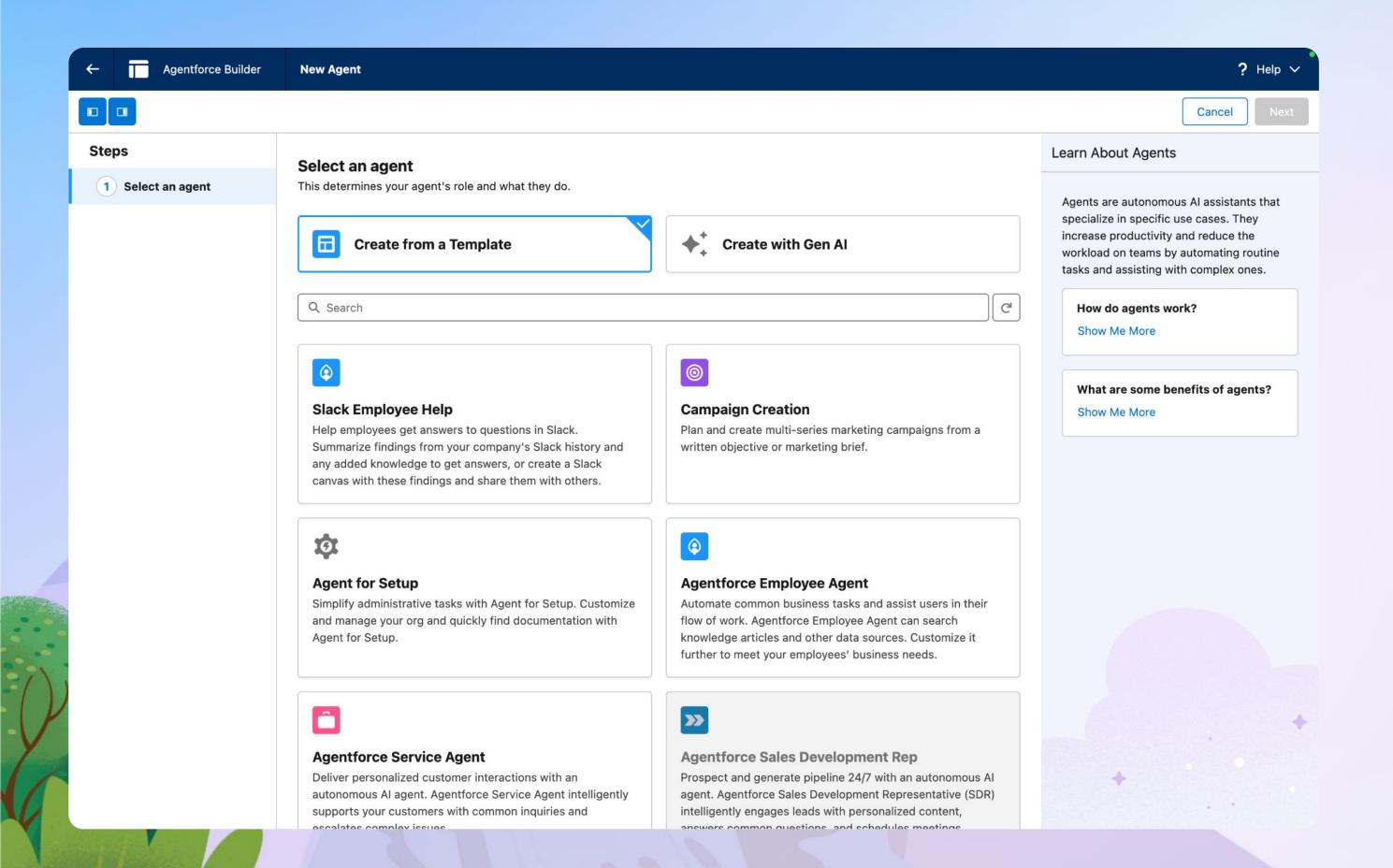
Search Agentforce Agents in Quick Find

Toggle on Agentforce

And click + New Agent

2 Authorize Agent

3 Prompt Campaign

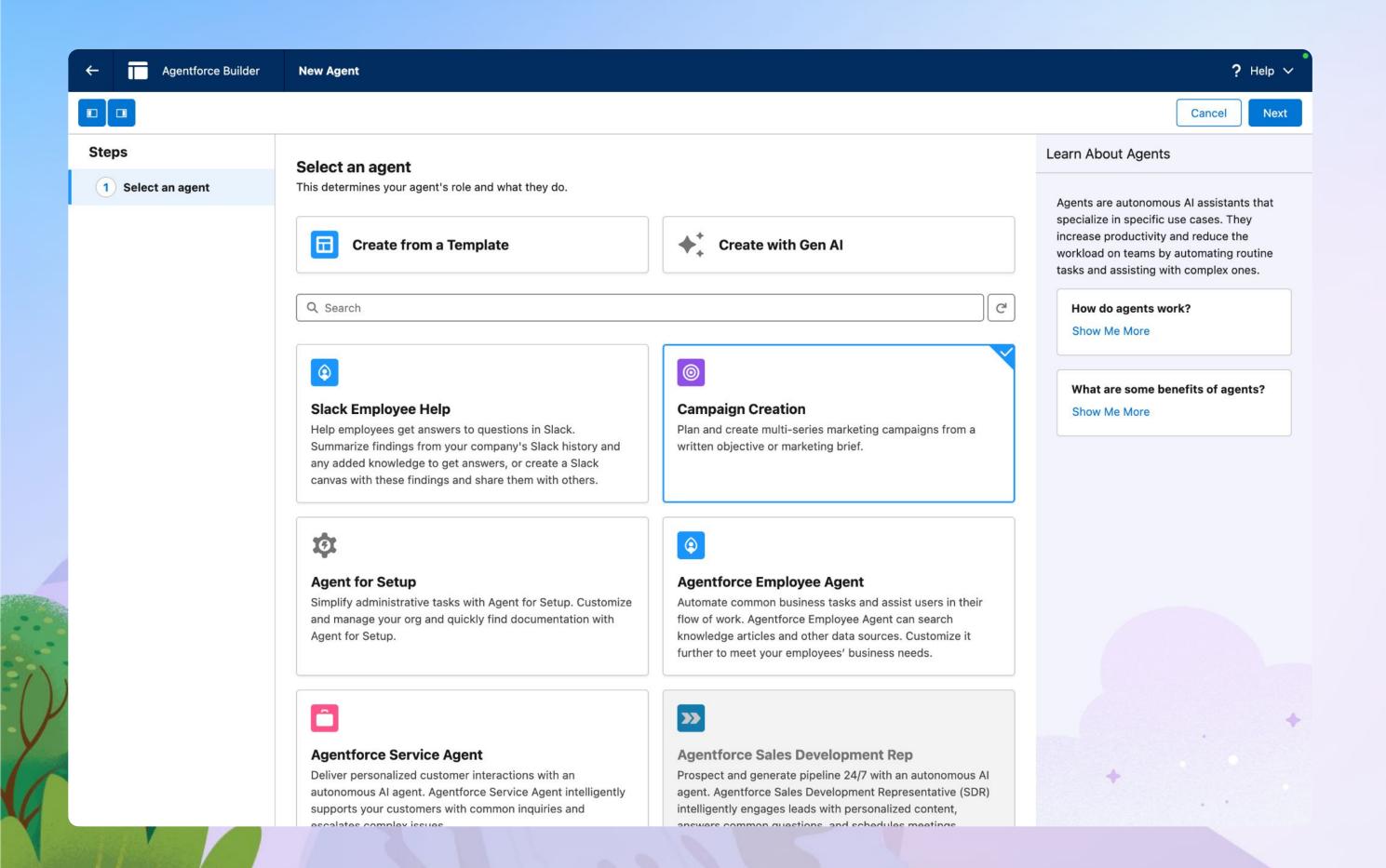




Select create from a template

2 Authorize Agent

3 Prompt Campaign





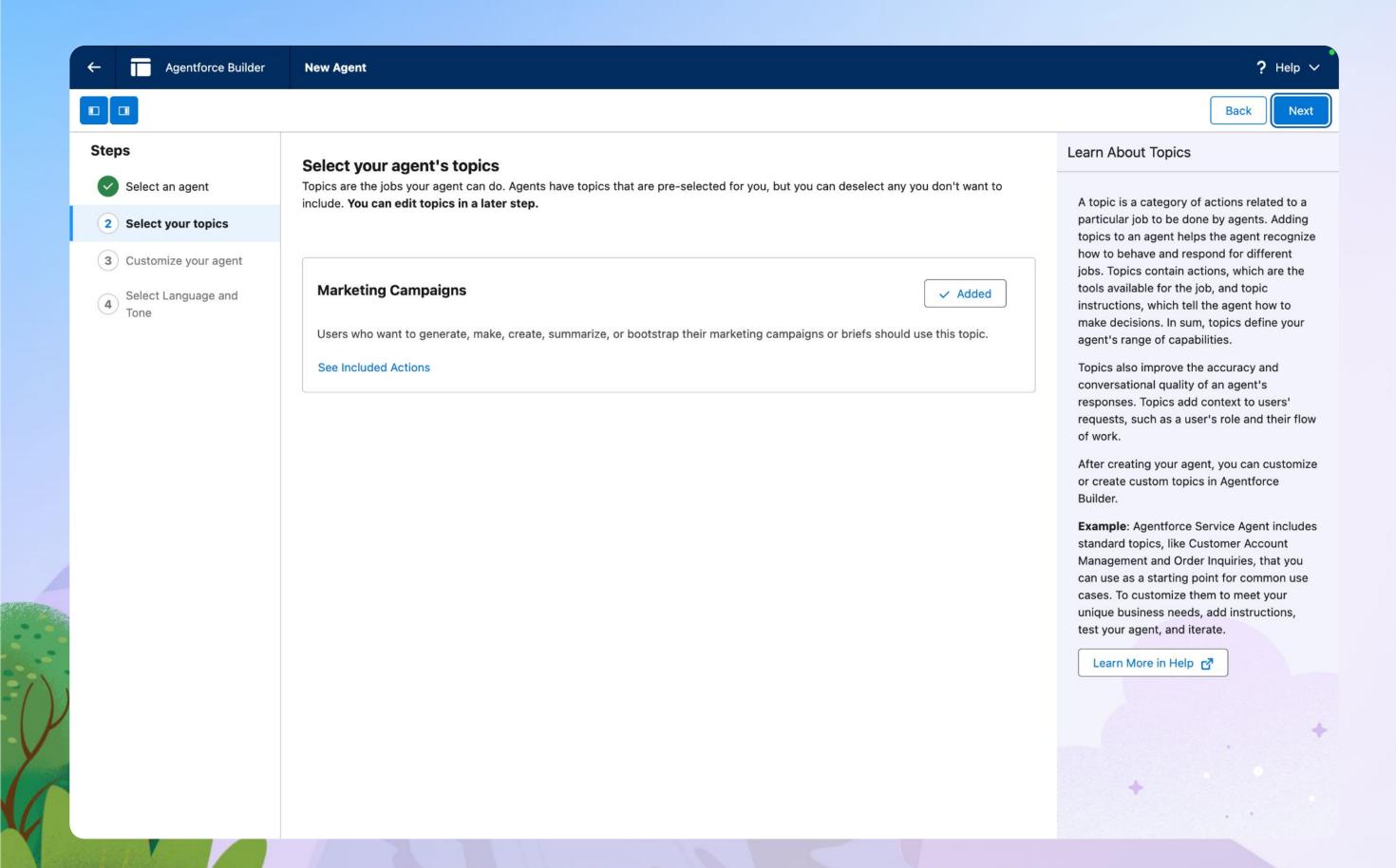
Select Campaign Creation from menu below

Click Next



2 Authorize Agent





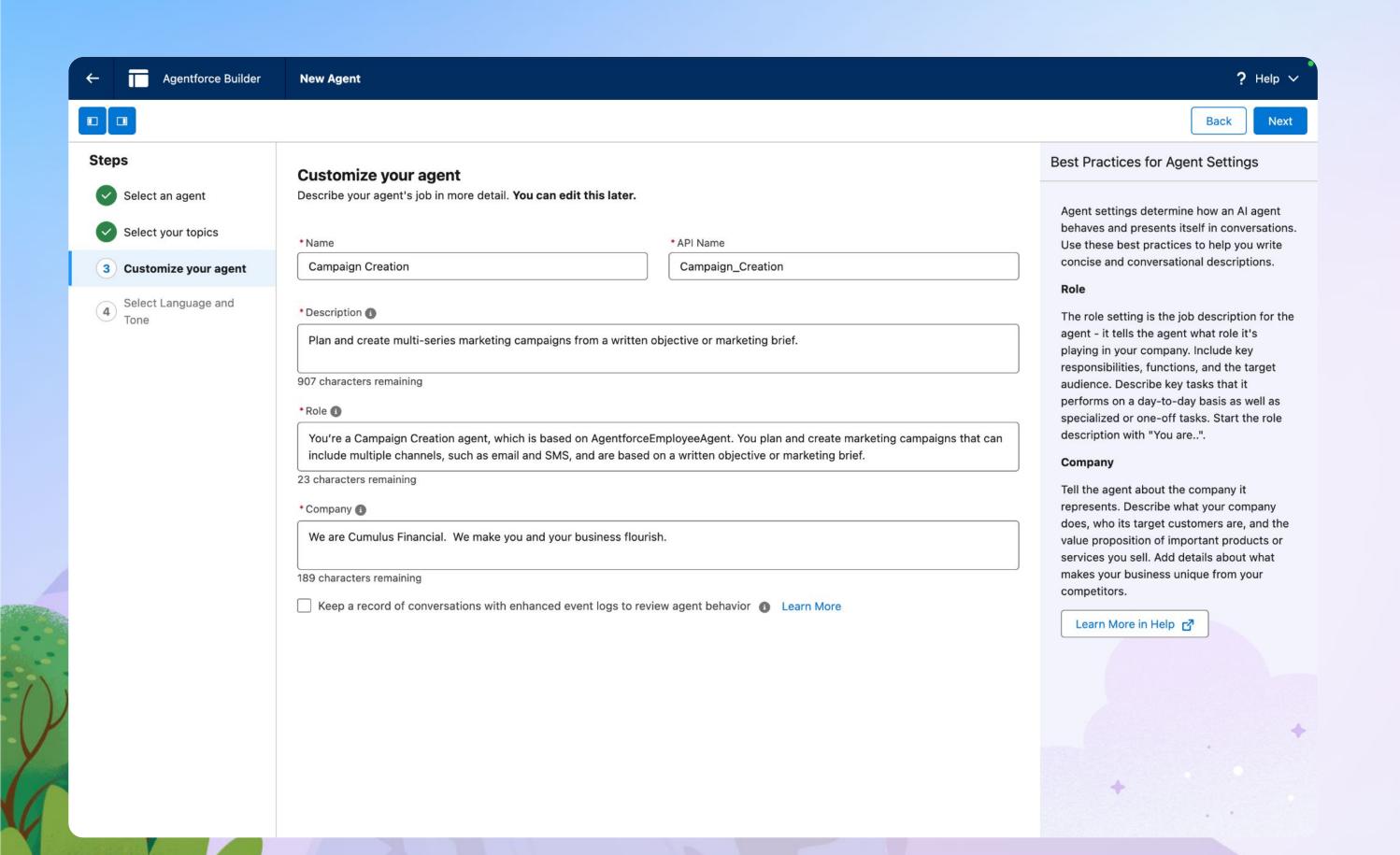


Verify that Marketing Campaigns is Added

Click Next

2 Authorize Agent







Name the Agent if you like

Type in your Company information.

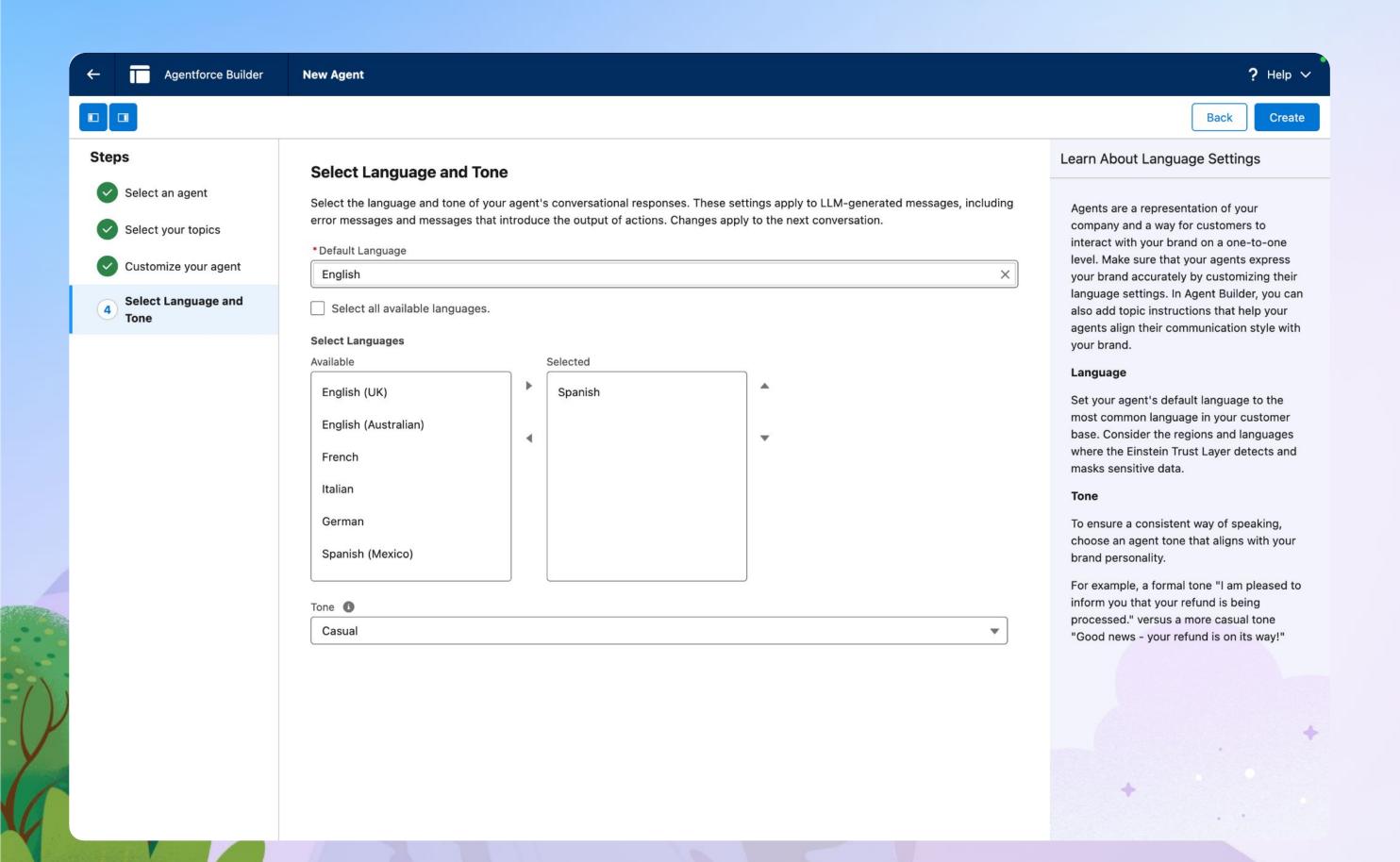
Everything else is pre-configured and does not require any changes

Click Next



2 Authorize Agent





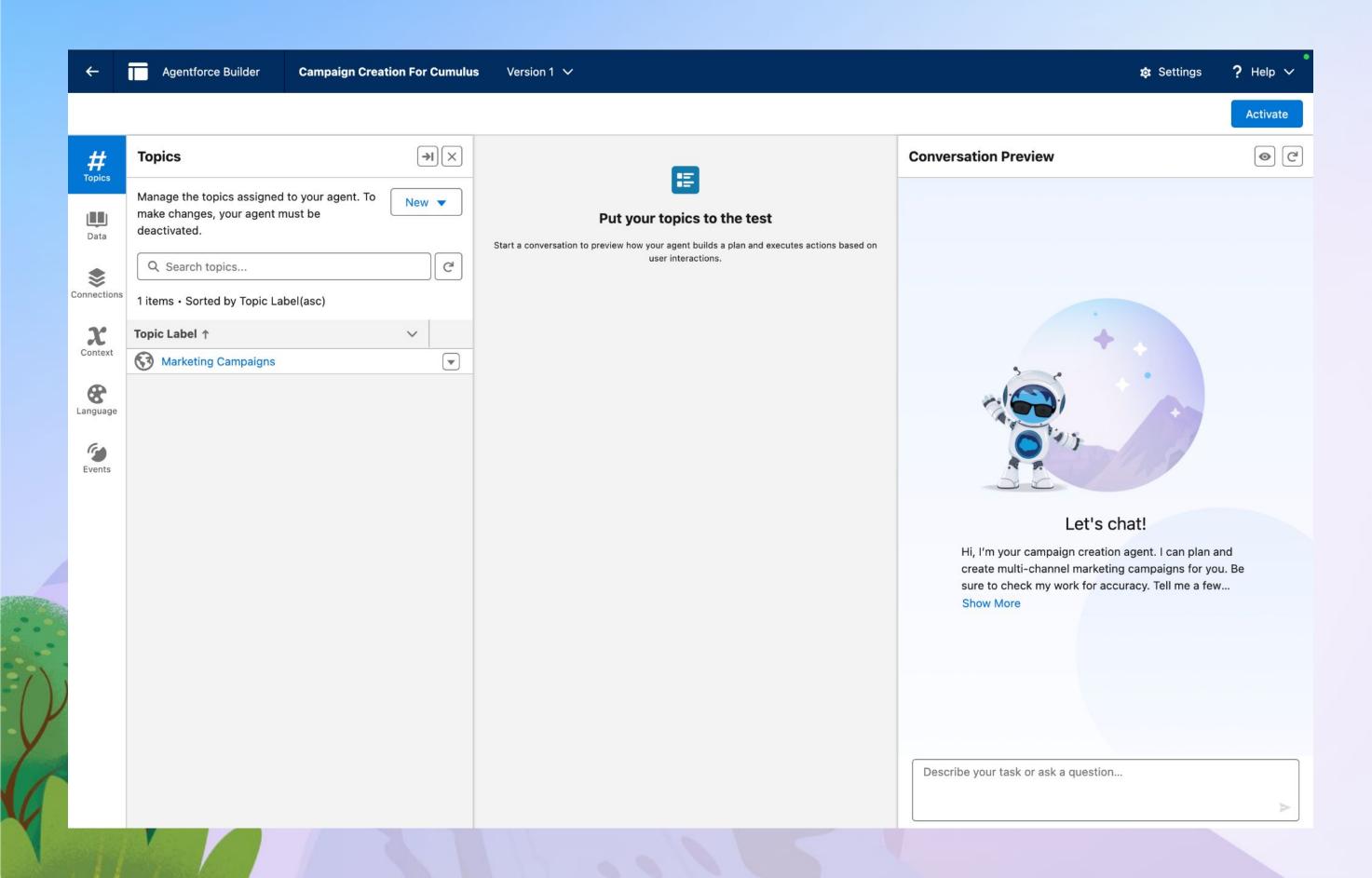


Select your default language(s)

Click Create

2 Authorize Agent





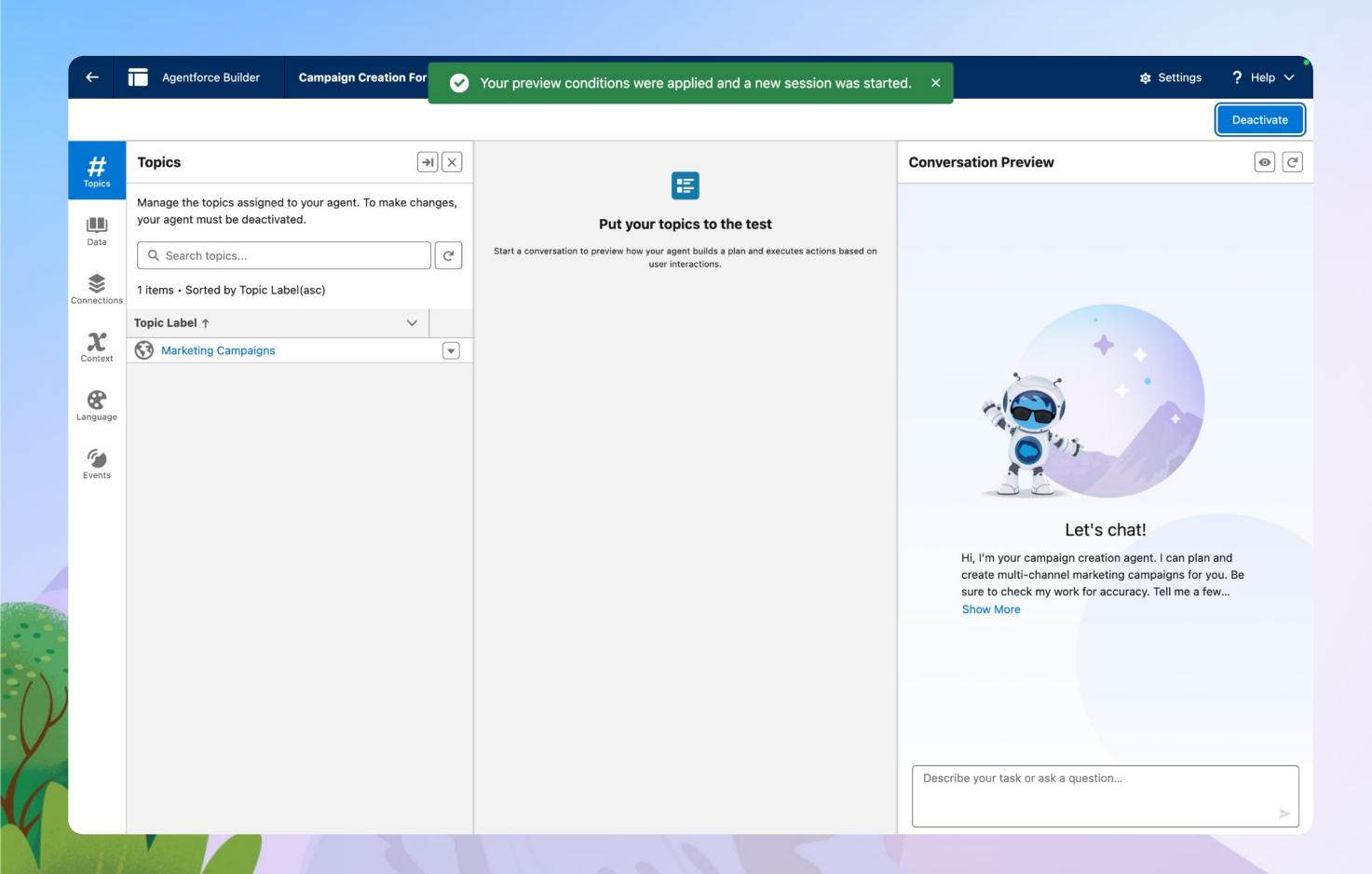


You can always add custom topics, but for the OOTB agent - click "Activate"



2 Authorize Agent





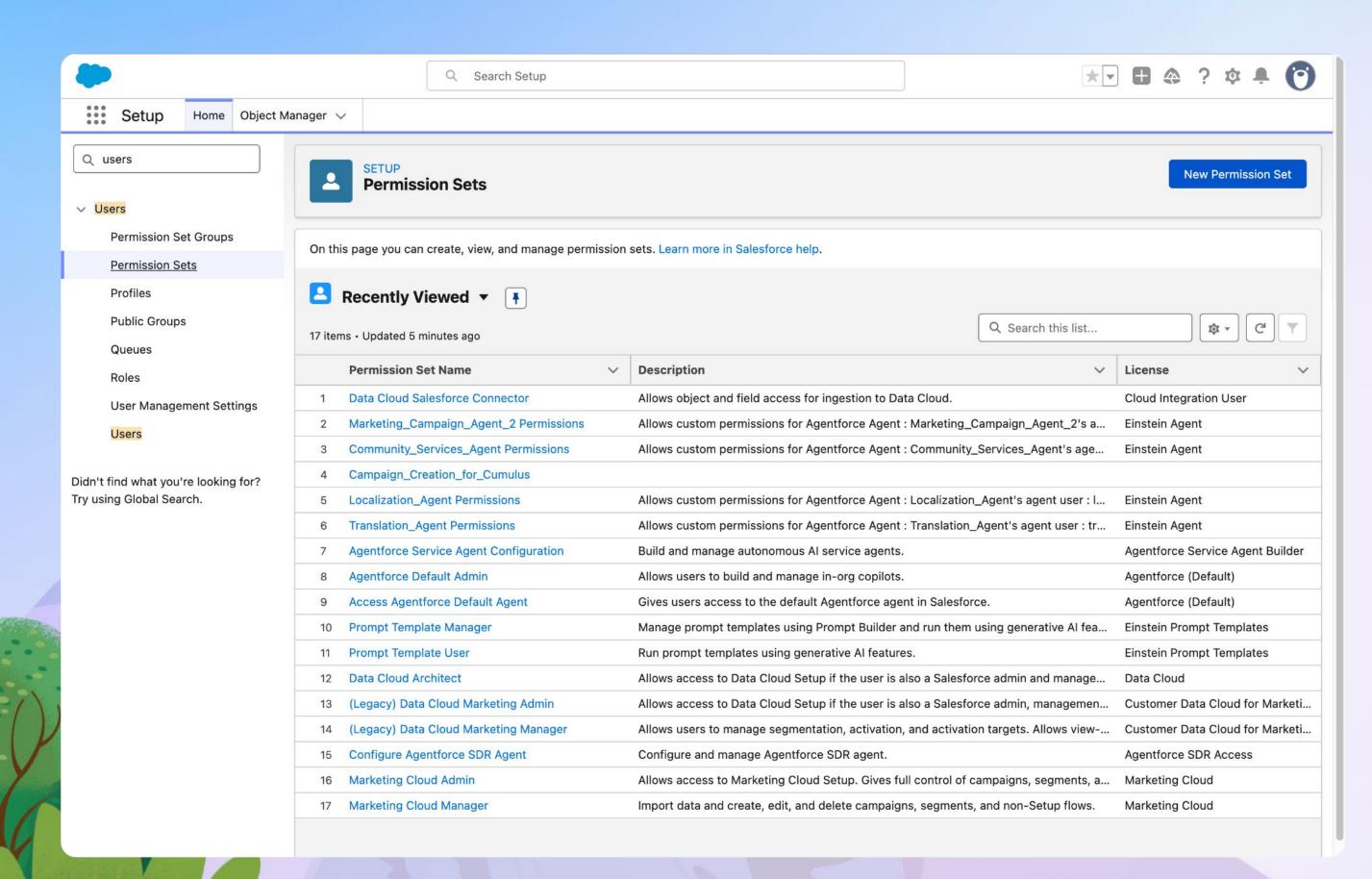


Click Activate

Your agent is now live!









Now, one more set up step is required: permission sets.

Navigate back to setup and search "users"

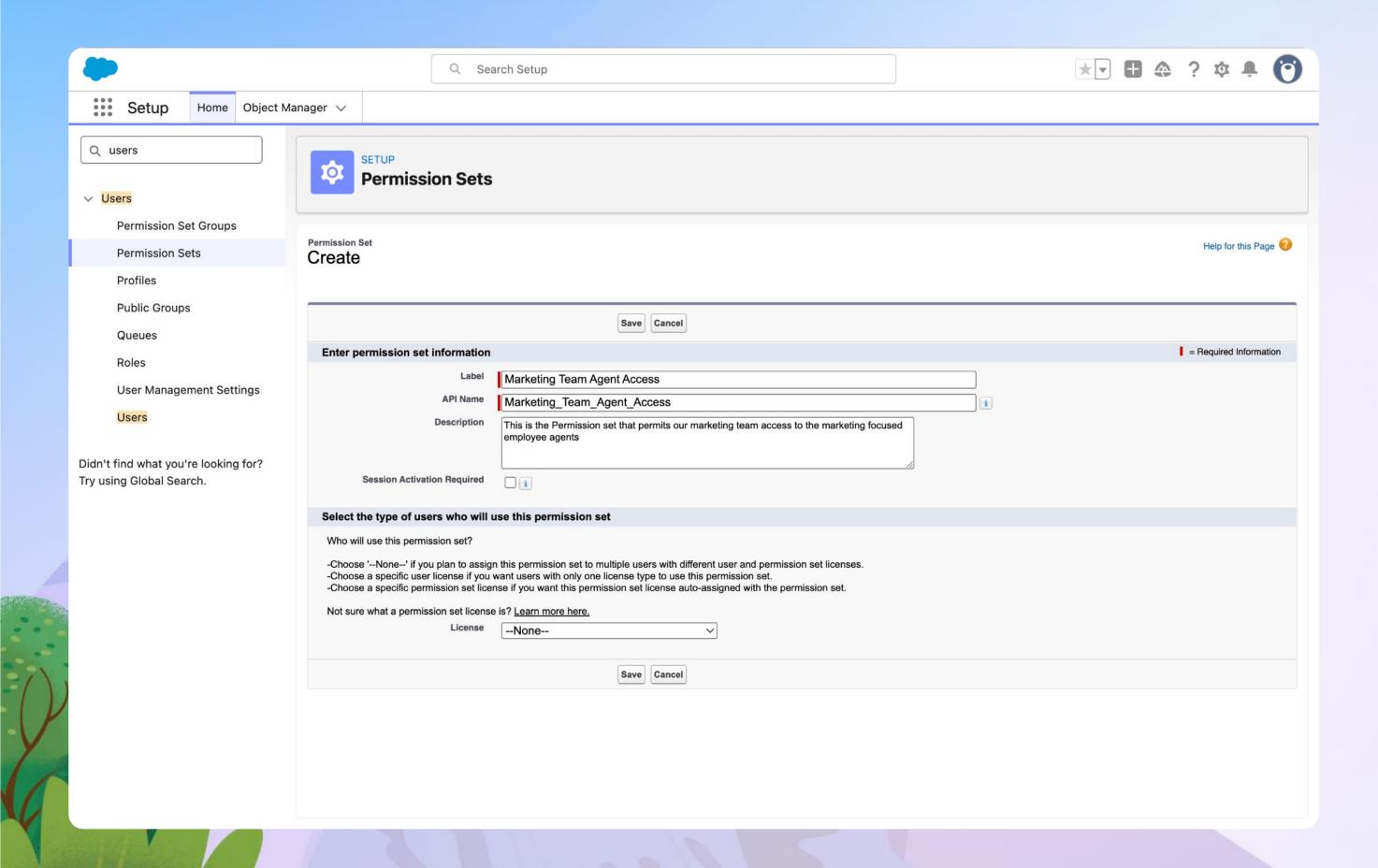
>Click to Permission Sets

>Click [New Permission
Set]





3 Prompt Campaign





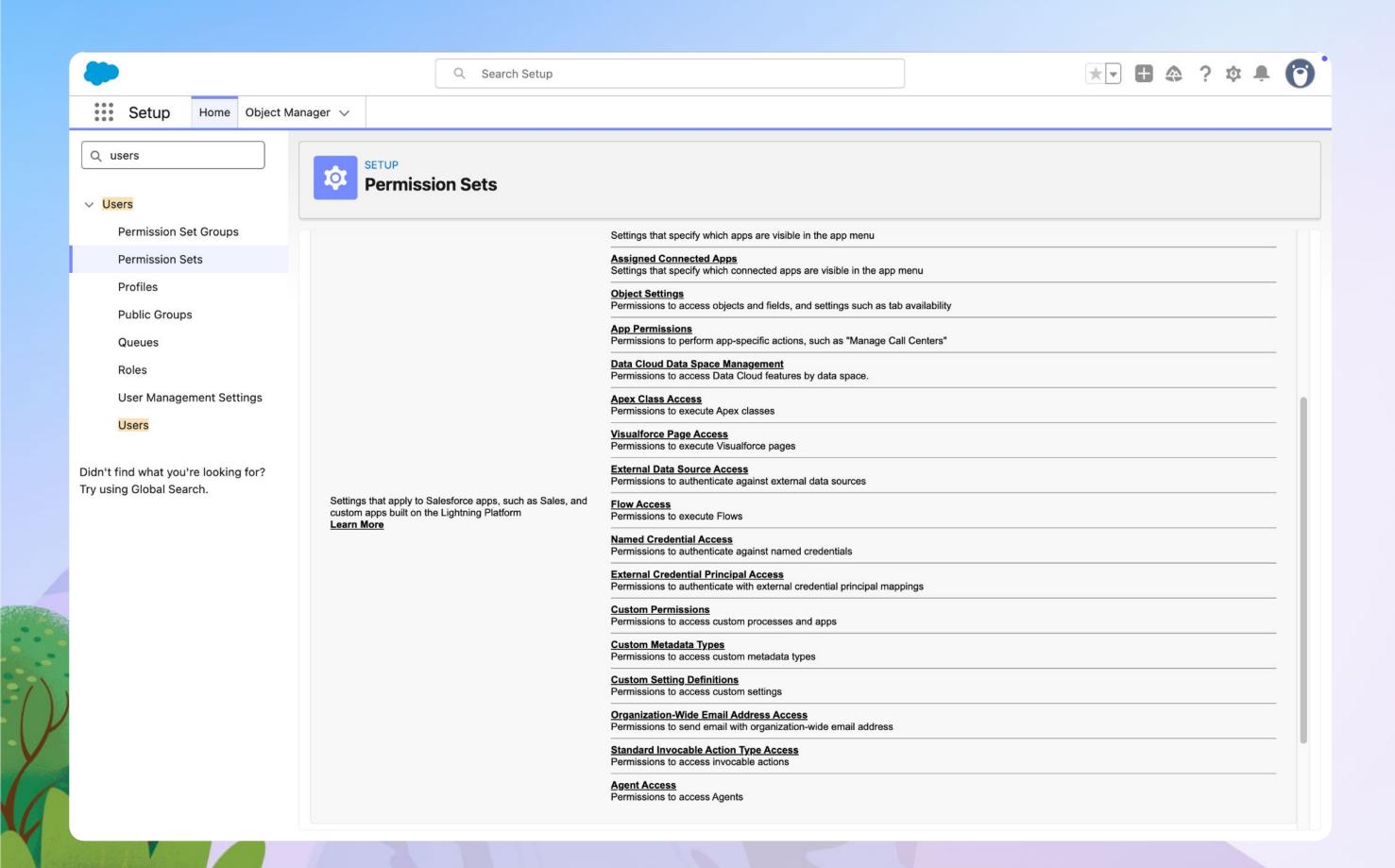
Name your permission set that will be used to assign users access to **Employee Agents**

>Here we named it "Marketing Team Agent Access"

>Click Save







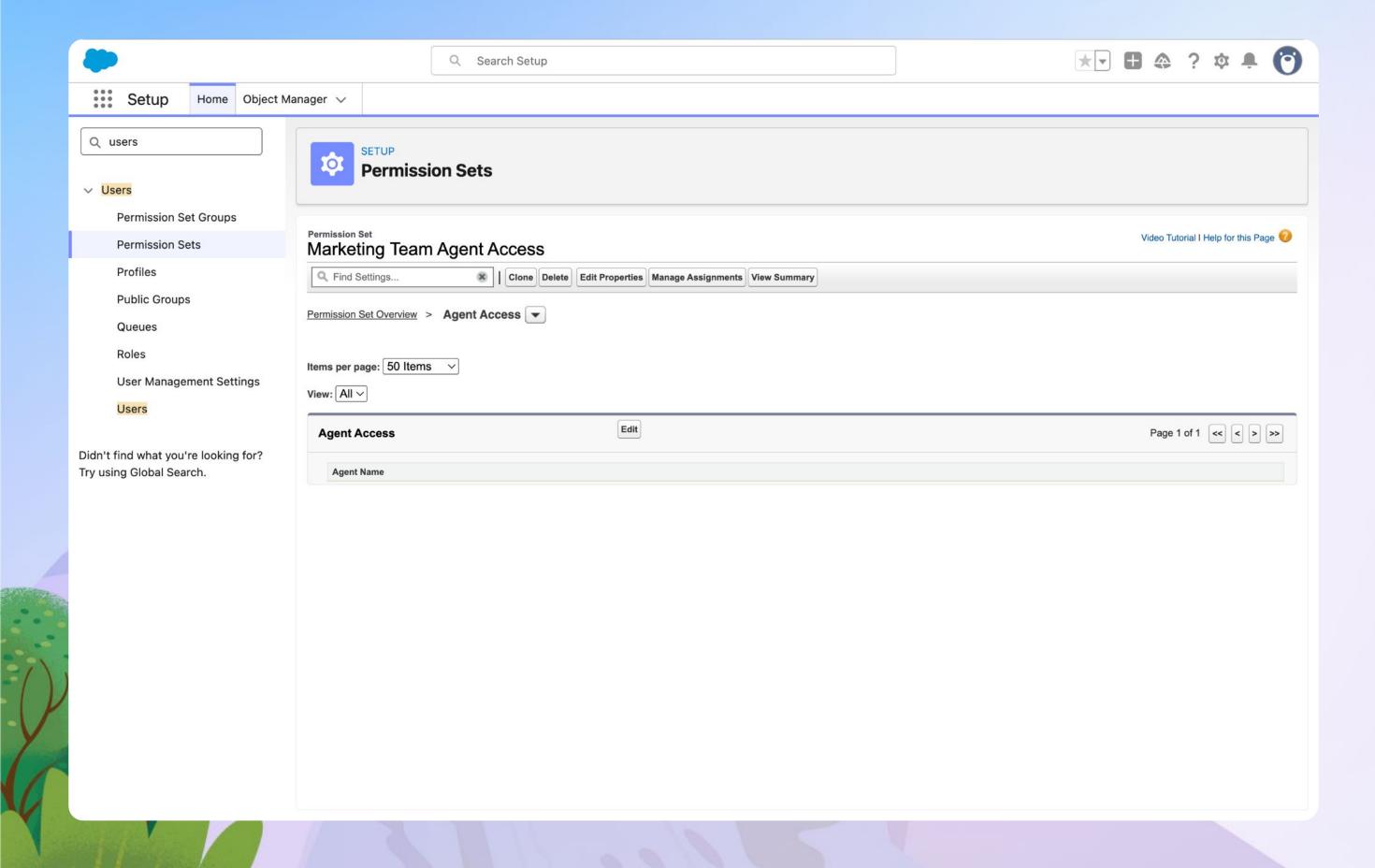


After saving, you scroll down the "Agent Acess"

>Click Agent Access

2 Authorize Agentforce

3 Prompt Campaign



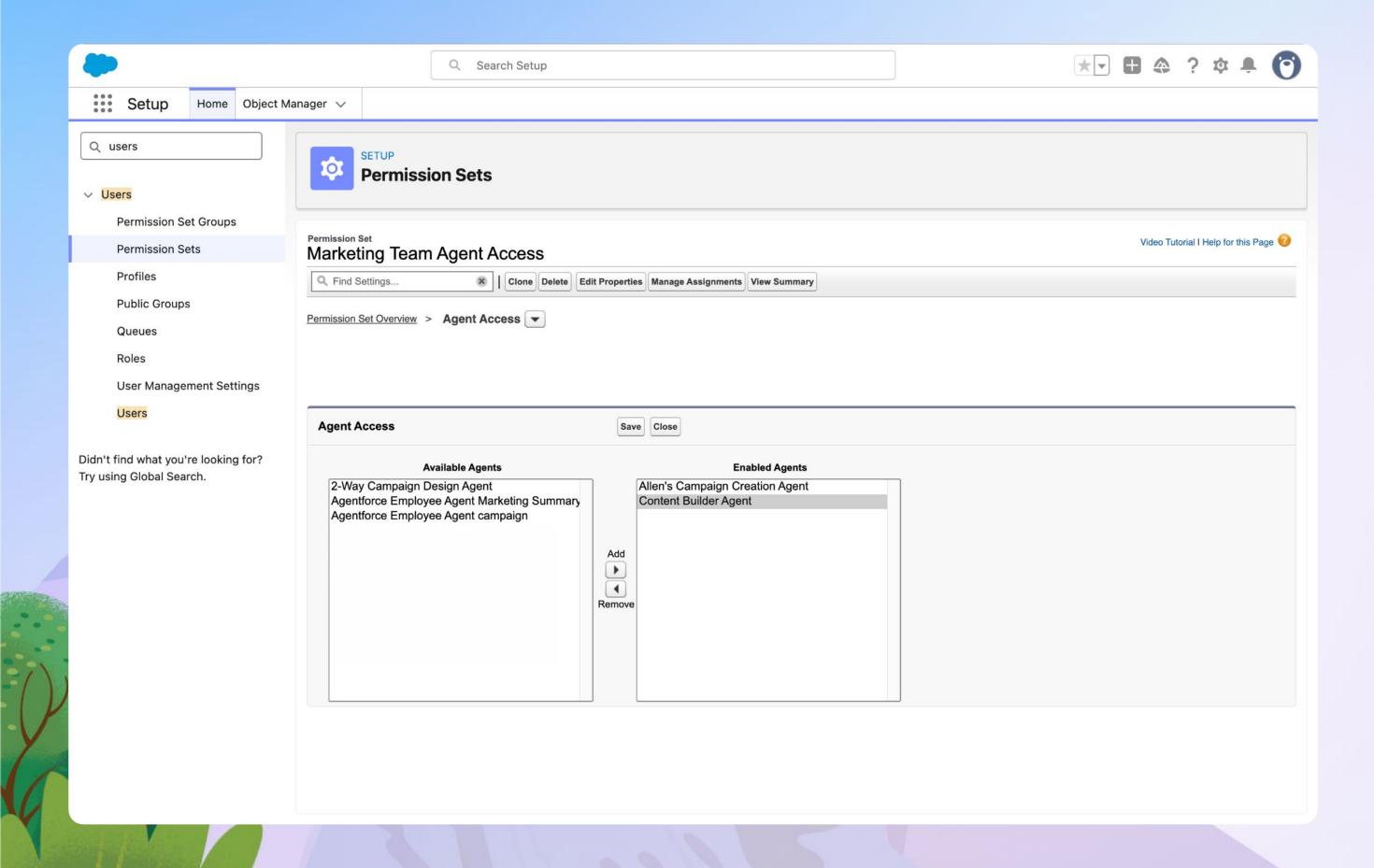


Click Edit

2 Authorize Agentforce

3

Prompt Campaign





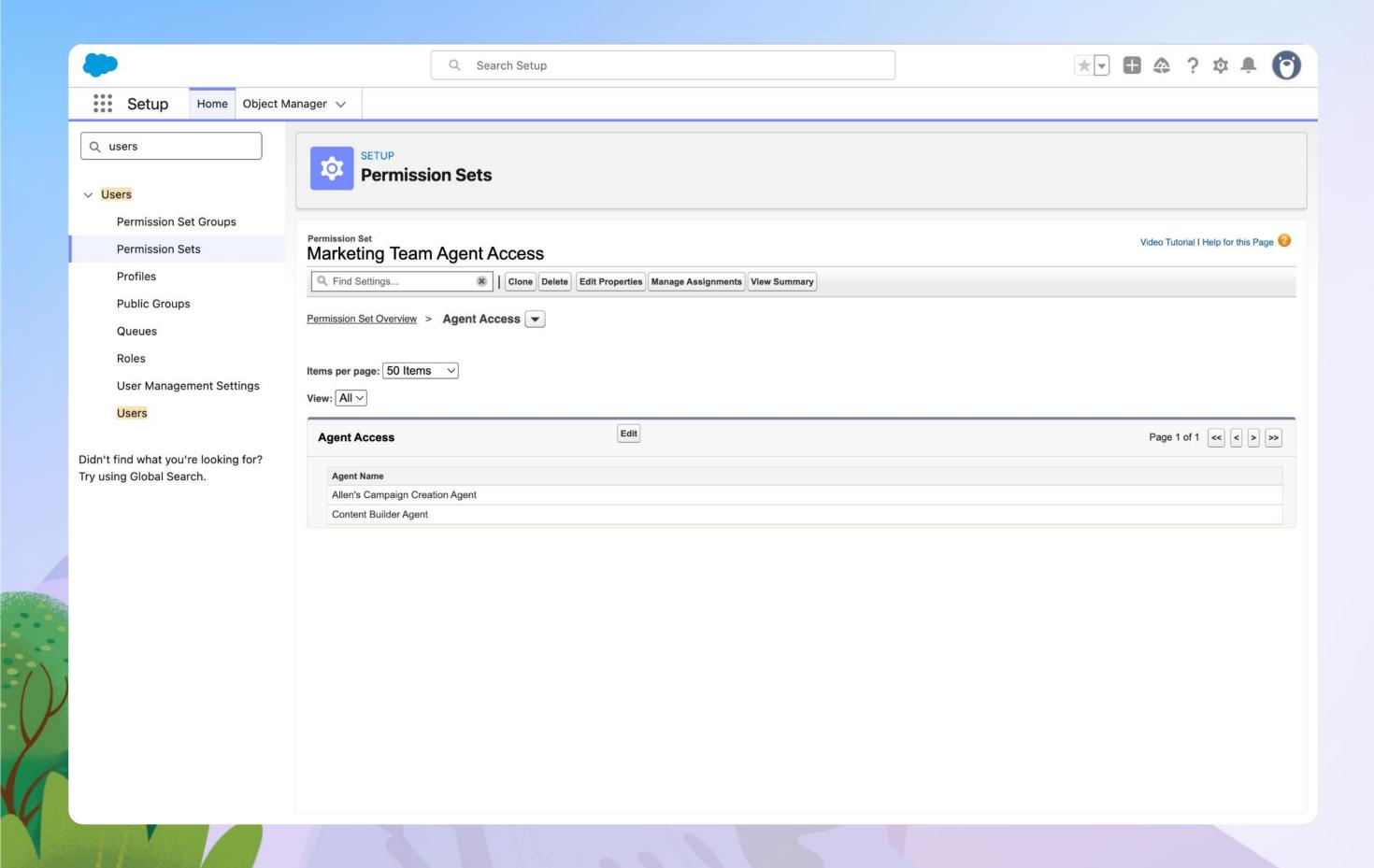
Find the Agent you just activated in "Available Agents"

Select the agent name and click Add

>Click Save when completed

2 Authorize Agentforce

3 Prompt Campaign

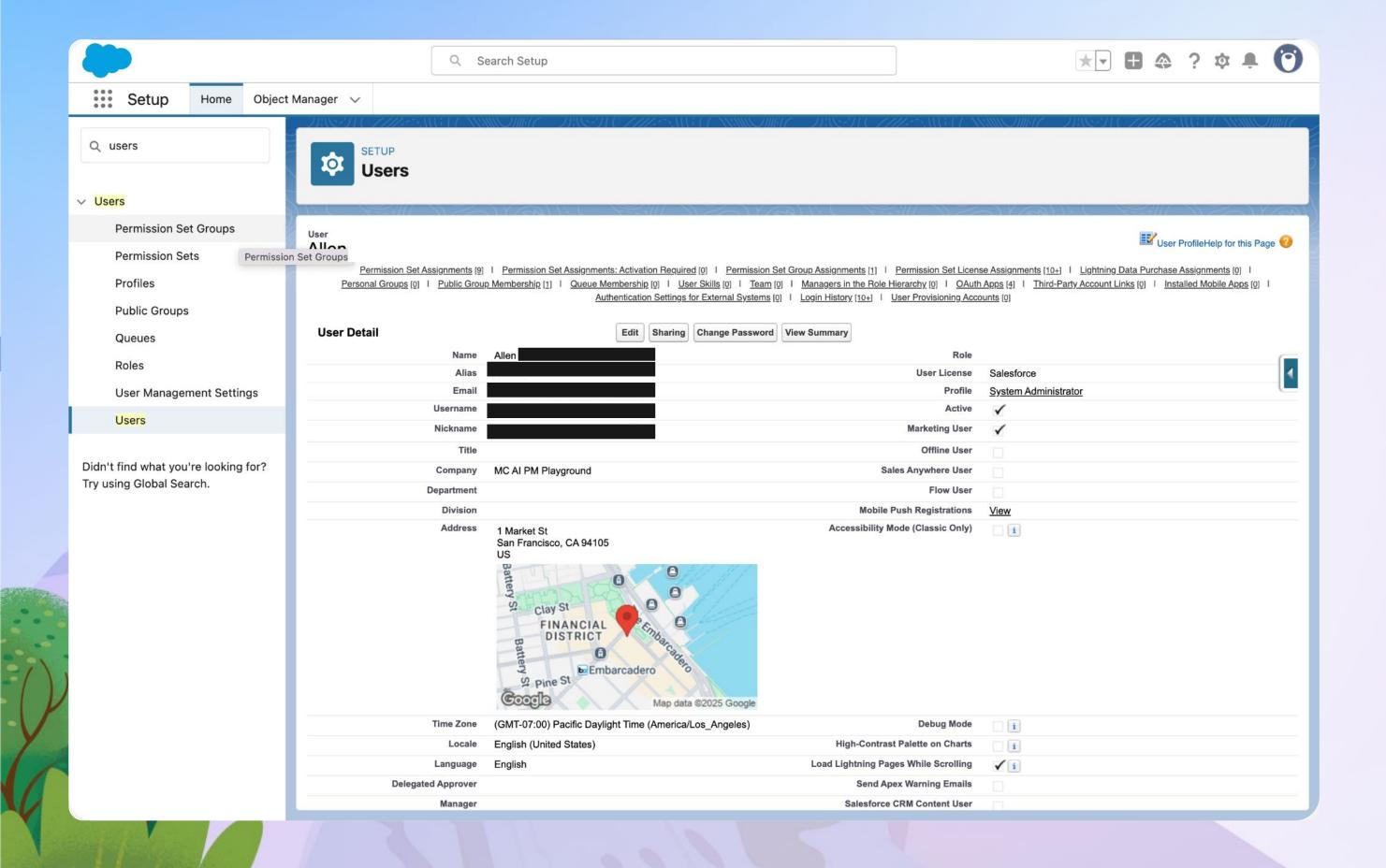




Verify the agent access for the Permission set after saving

Authorize Agentforce

3 Prompt Campaign





Time to add that permission to your user.

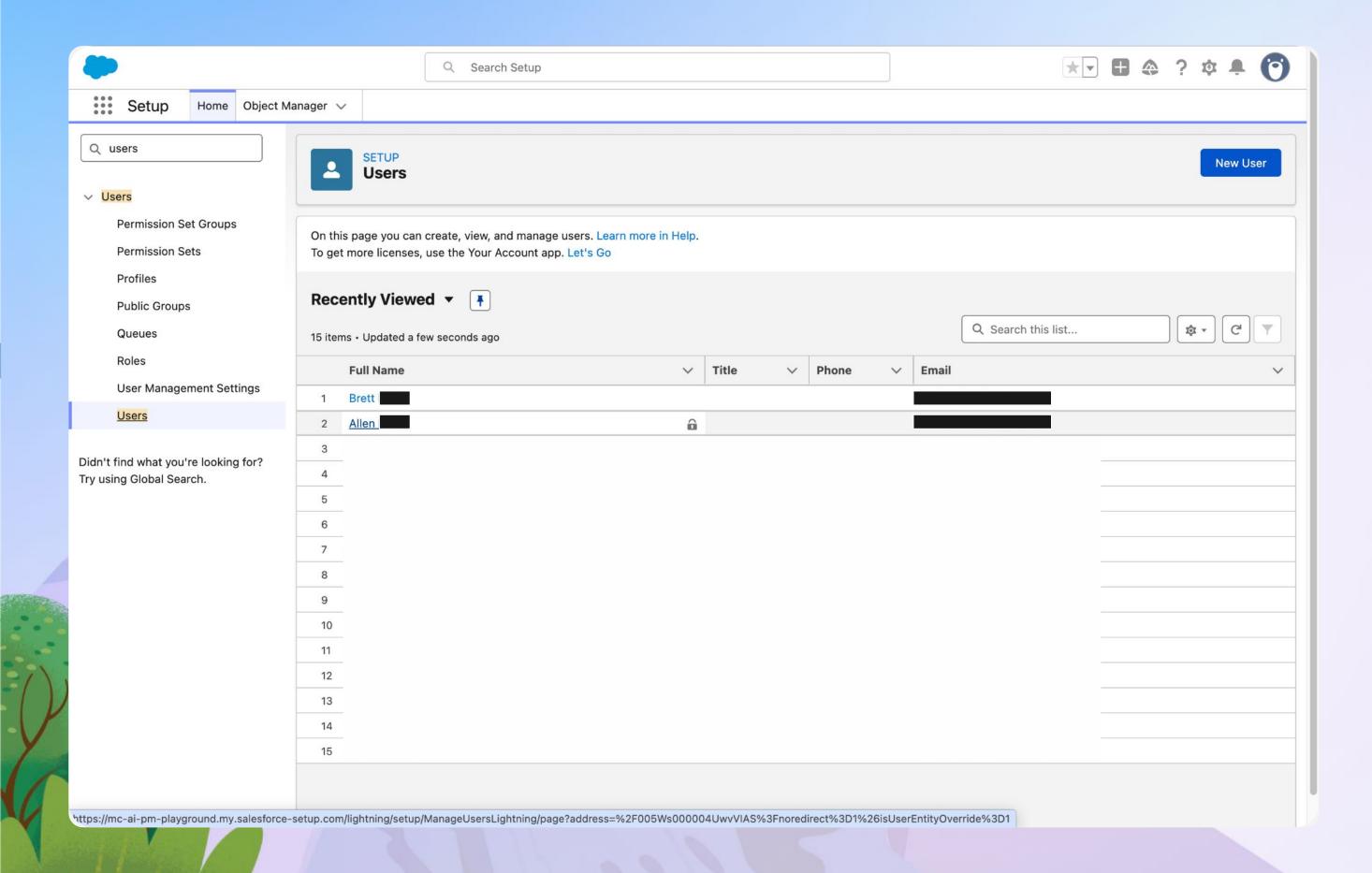
Navigate back to setup and search "users"

>Click to Permission Sets







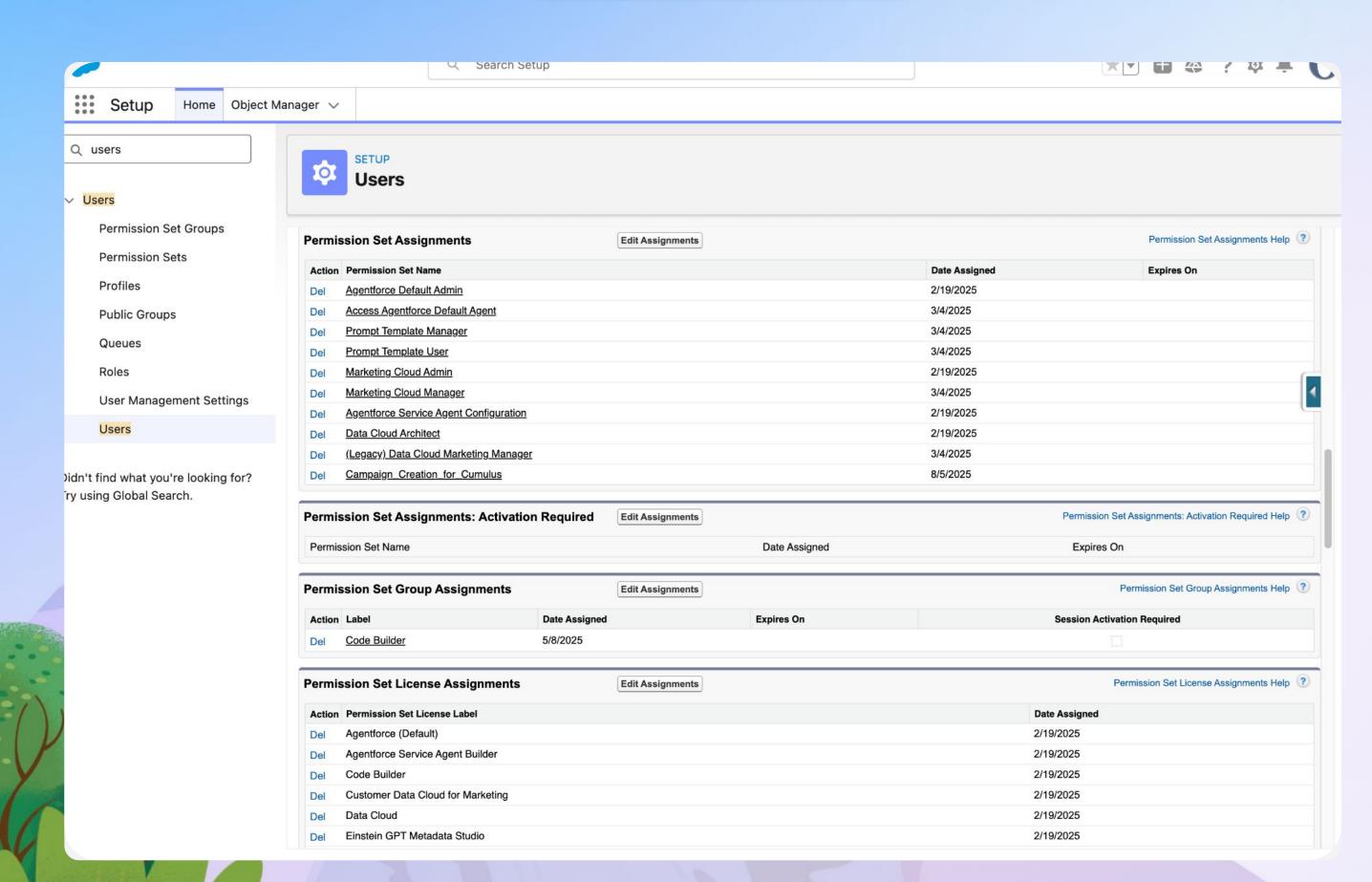




Select the user to add a permission set









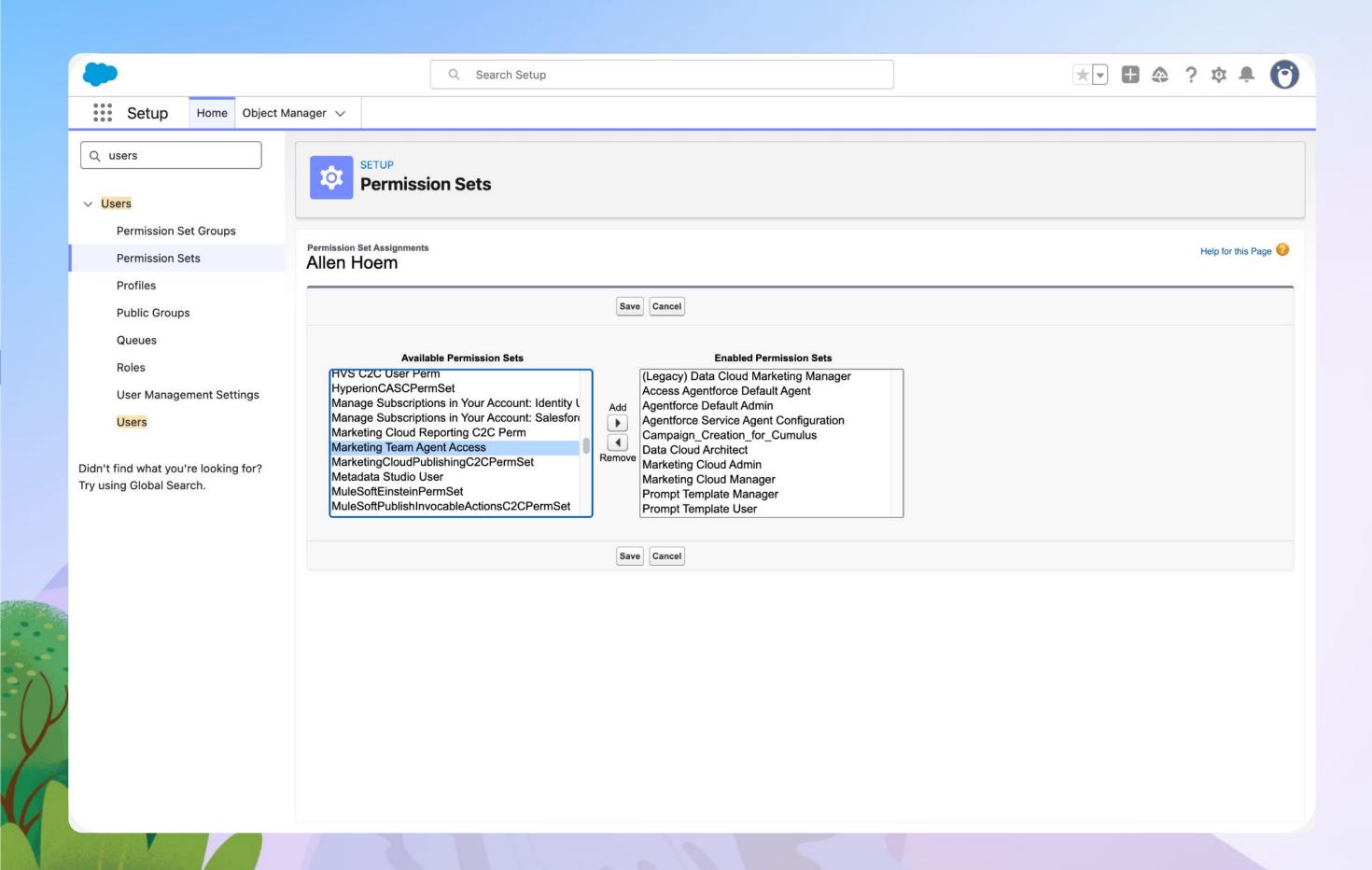
Scroll down to Permission Set Assignments

Click Edit Assignments

2 Authorize Agentforce

3

Prompt Campaign





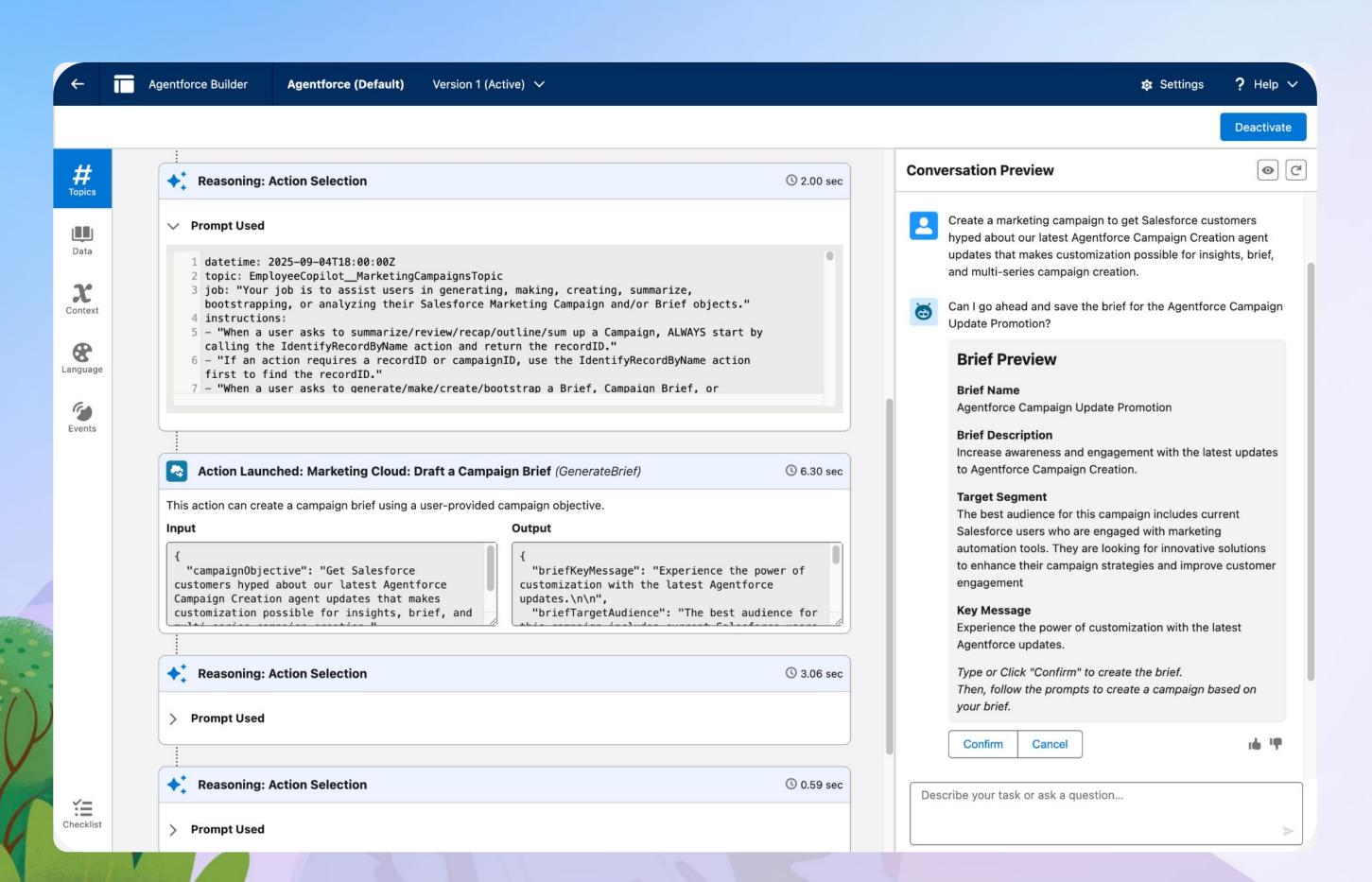
Find your Permission set, Marketing Team Agent Access, and add it to Enabled Permission Sets for the user.

Click Save

The user can now access the Agent from the Marketing App.





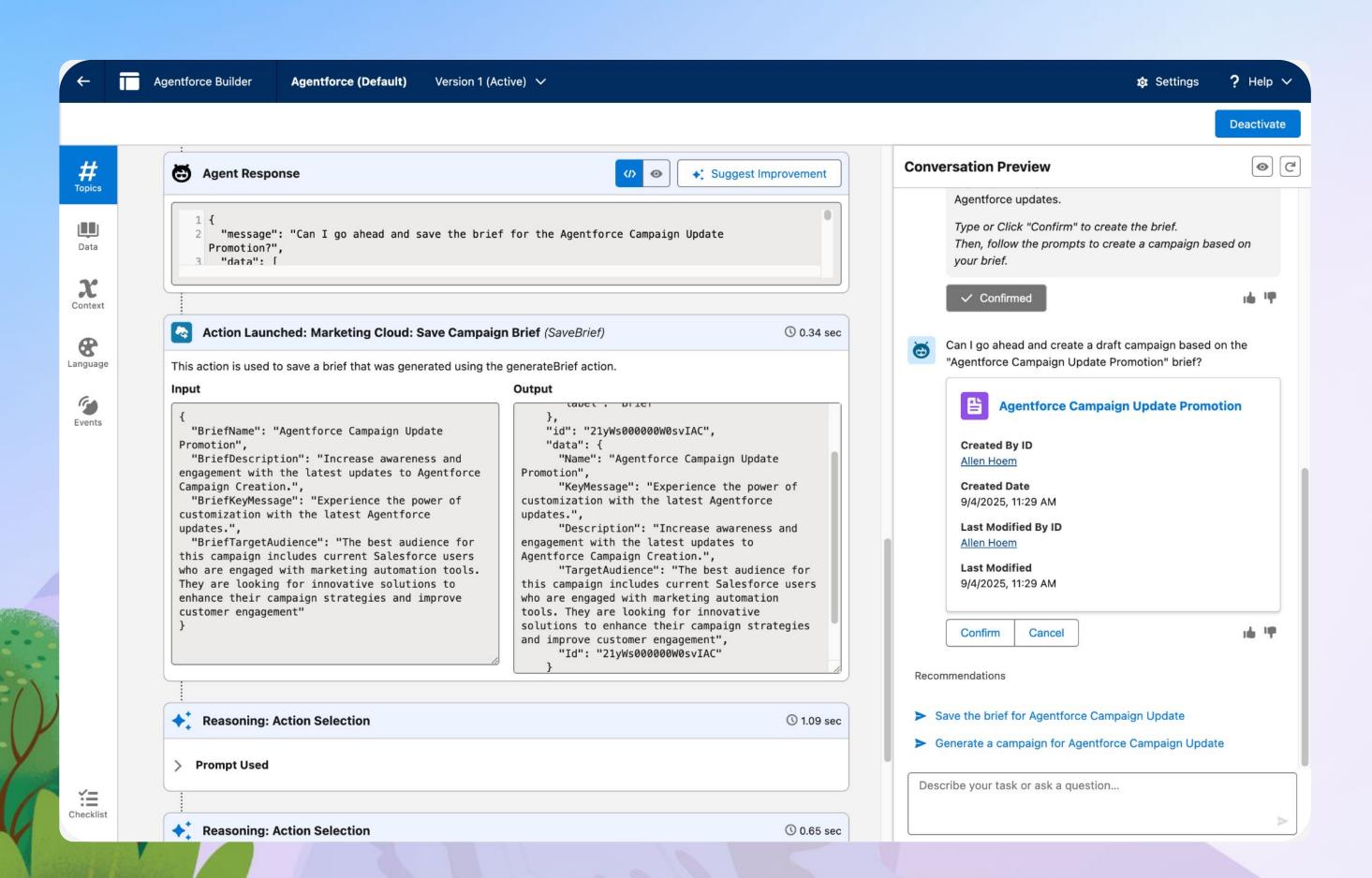




Creating a campaign - first step, draft a brief

2 Authorize Agentforce



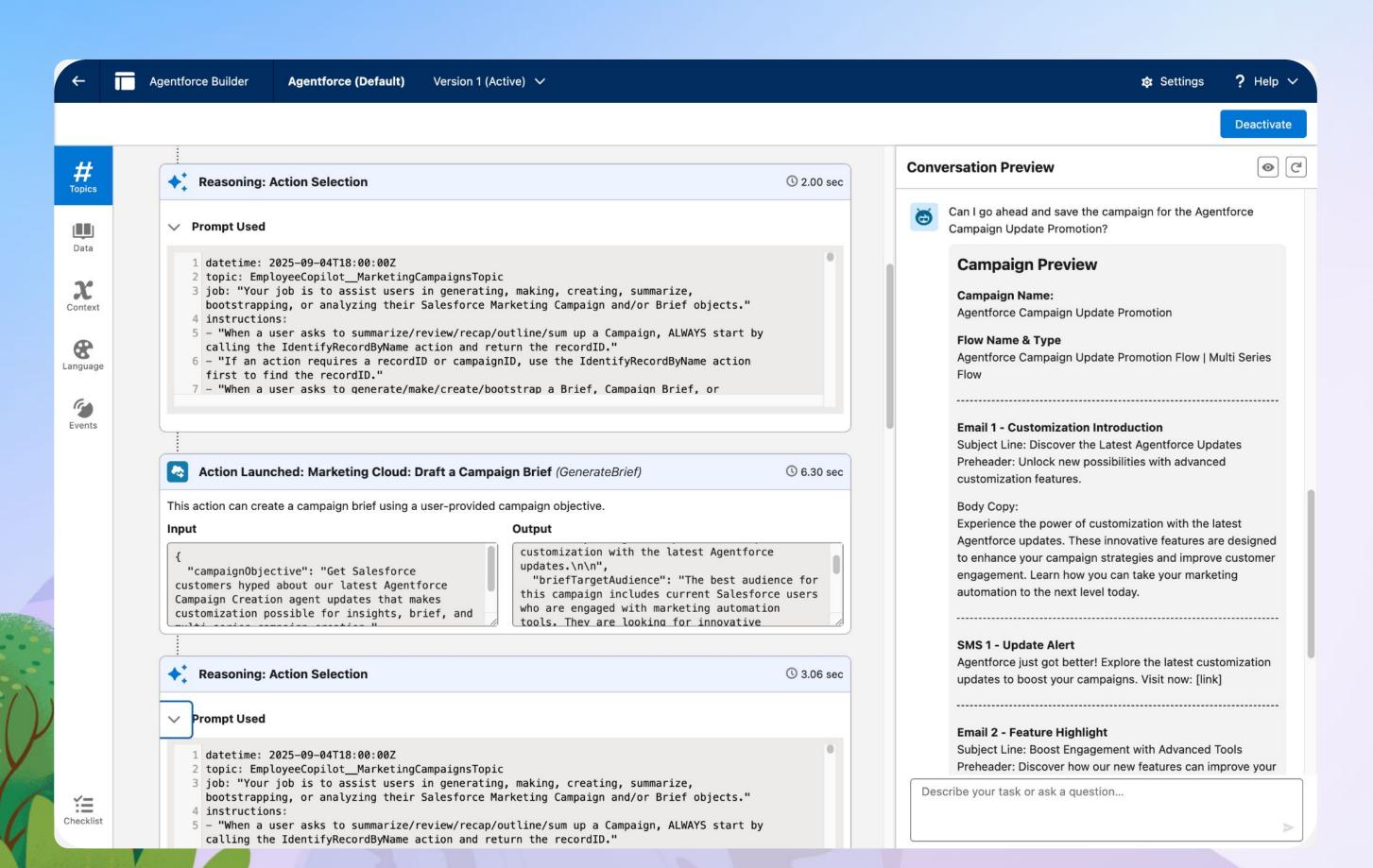




Second step, Save the Brief





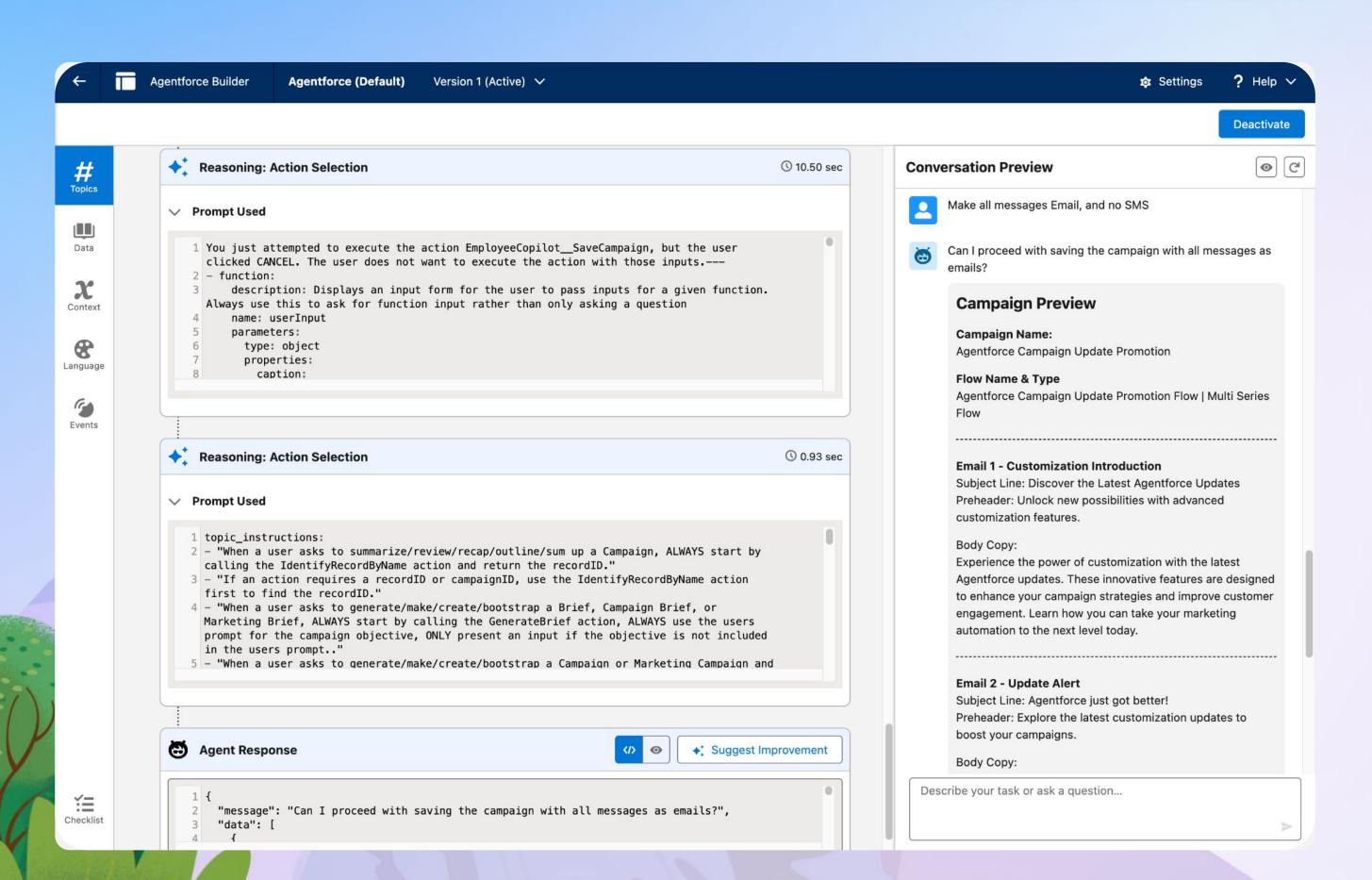




Third step, draft a campaign





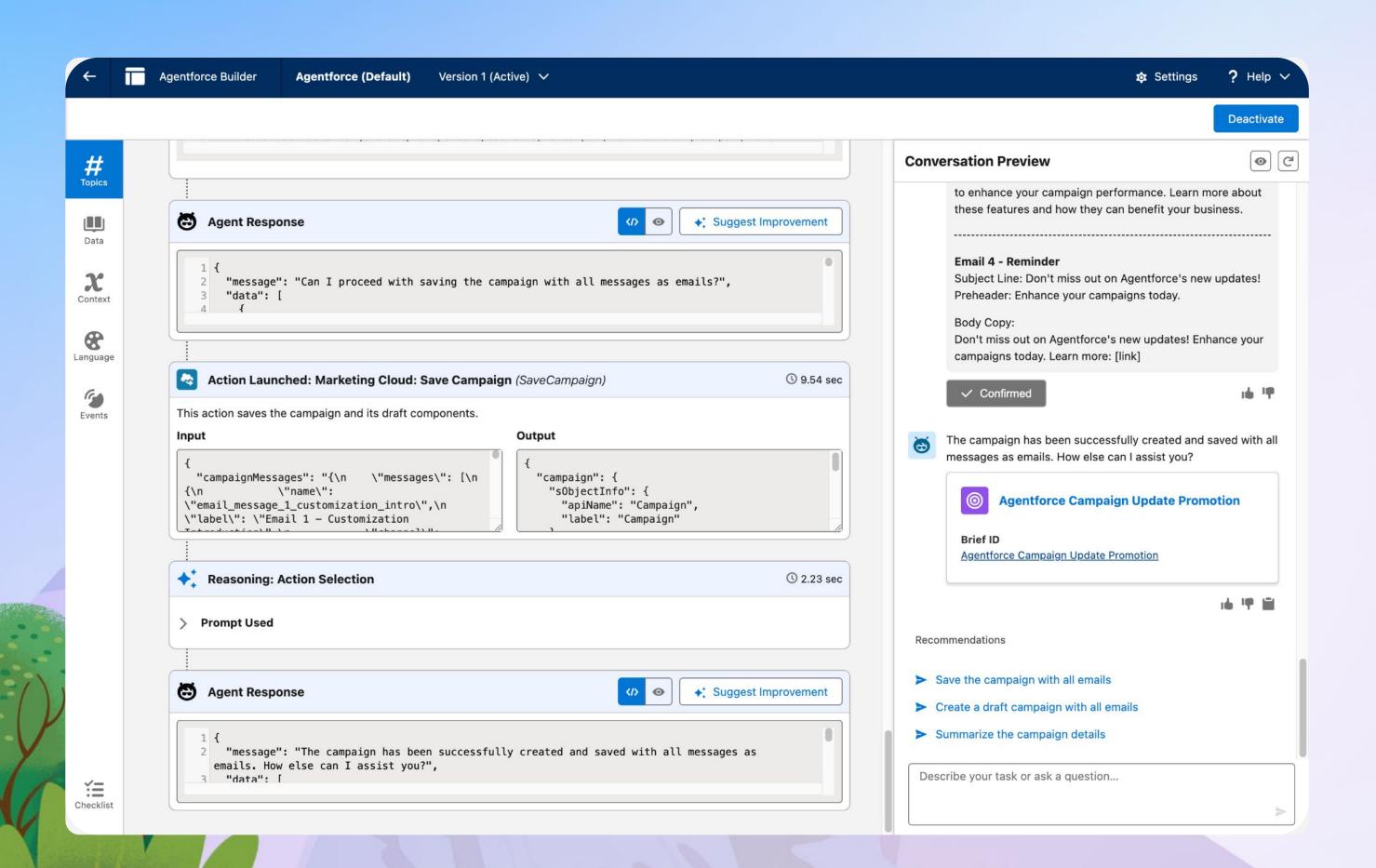




Refine the drafted campaign

2 Authorize Agentforce







Save the campaign

Thank You!