

Salesforce Group Benefits

Rate Card

Group Benefit Credits must be used before the Order End Date set forth in the Usage Details table on the Order Form, and no rollover will be permitted. The customer consumes these Group Benefits Credits at the applicable multiplier rate based on the Usage Type identified below.

Usage Type	Multiplier
Group quoting and rating	1
Enrollment	1

Additional information about usage types can be found at:

 $\frac{https://help.salesforce.com/s/articleView?id=ind.insurance_group_benefits_usage_considerations.h}{tm\&language=en_US}$

Updated as of October 2025. Multipliers are subject to change upwards or downwards at any time. Technical restrictions may apply.

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