



INTRODUCING

Salesforce Maps Quick Starts

Accelerate your time to value with Maps and Territory Planning.

Quick Start Solutions is a whole new approach to selling and implementing that features:

- Transparent pricing
- Targeted use cases and project scopes
- Platform adaptability
- Expanded license capacity

Quick Starts for Salesforce Maps

Quick Start Growth

Price:
\$5,000 USD

Duration:
4 weeks

Suitable for these products:



Maps

Assistance with implementing Salesforce Maps in under four weeks

OR



Territory Planning

Assistance with implementing Territory Planning (up to two territory alignments) in under four weeks

Quick Start Plus

Price:
\$10,000 USD

Duration:
8 weeks

Suitable for these products:



Maps

Assistance with implementing Salesforce Maps with Advanced Routing

OR



Territory Planning

Assistance with implementing Territory Planning with more than two territory alignments

Quick Starts Partners



AMER

EMEA

APAC



Quick Start Growth Salesforce Maps

Price:
\$5,000 USD

Duration:
4 weeks

FOUR STAGES

1 Plan

- Introduction and scheduling
- Vision and end-to-end discovery

2 Configure

- Installation and configuration
- Up to 7 deep dive or feature enablement sessions

3 Deploy

- Use case validation and testing
- Train-the-trainer

4 Closeout

- Project review and lessons learned
- Next-step resources

Highlights

- Installation of Maps Managed Package in one sandbox and one production environment
- Configuration of Maps Managed Package in one sandbox and one production environment
- Configuration of up to three field sets (Click2Create, Check In/Out, Data/ArcGIS Layer Click2Create)
- Maps layer creation training: Create up to 10 total layers (Marker, Shape, Data, ArcGIS)
- Routes, schedule, and mobile guidance
- Measure user adoption: Configure one Salesforce report (Salesforce Maps user adoption)
- Custom fields needed to configure use case(s)
- Advice on standard out-of-the-box Salesforce Maps features





Quick Start Growth

Territory Planning

Price:
\$5,000 USD

Duration:
4 weeks

FOUR STAGES

1 Plan

- Introduction and scheduling
- Vision and end-to-end discovery

2 Configure

- Installation and configuration
- Up to 7 deep dive or feature enablement sessions

3 Deploy

- Territory optimization analysis
- Publish territories

4 Closeout

- Project review and lessons learned
- Next-step resources

Highlights

- Installation and configuration of Salesforce Maps Managed Package in one sandbox and one production environment
- Data set training: Create up to two custom report types for data set reports, two data set reports, and two data sets
- Territory alignment training: Create two territory alignments
- Geo unit upload training: Create one territory geo unit report
- Territory optimization and publish training
- Shape layer visualization and auto-assignment configuration training
- Create one change set (if necessary)
- Advice on train-the-trainer methods and best practices
- Advice on standard out-of-the-box Territory Planning features



Quick Start Plus

Salesforce Maps Advanced

Price:
\$10,000 USD

Duration:
8 weeks

FOUR STAGES

1 Plan

- Introduction and scheduling
- Vision and end-to-end discovery

2 Configure

- Installation and configuration
- Up to 14 deep dive or feature enablement sessions

3 Deploy

- Use case validation
- Final design documentation

4 Closeout

- Project review and lessons learned
- Next-step resources

Highlights

- Installation and configuration of Salesforce Maps Managed Package in up to four sandboxes and one production environment
- Configure up to three field sets (Click2Create, Check In/Out, Data/ArcGIS Layer Click2Create)
- Maps layer creation training: Create up to ten total layers (Marker, Shape, Data, Live, ArcGIS)
- Routes, schedule, and mobile guidance for success
- Guidance and best practices for Maps Advanced route visit frequency
- Configure Maps Advanced visit window custom button
- Configure of one Maps Advanced routing template
- Creation of two Salesforce reports for route optimization validation
- Guidance for Maps live tracking daily summary configuration
- Guidance for insert of Maps live tracking records
- Measure user adoption: Configure one Salesforce report (Salesforce Maps user adoption)
- Custom fields needed to configure use case(s)
- Create up to four change sets (if necessary)
- Advice on standard out-of-the-box Salesforce Maps features





Quick Start Plus

Territory Planning

Price:
\$10,000 USD

Duration:
8 weeks

FOUR STAGES

1 Plan

- Introduction and scheduling
- Vision and end-to-end discovery

2 Configure

- Installation and configuration
- Up to 10 deep dive or feature enablement sessions

3 Deploy

- Territory optimization analysis
- Publish territories

4 Closeout

- Project review and lessons learned
- Next step resources

Highlights

- Installation and configuration of Salesforce Maps Managed Package in up to four sandboxes and one production environment
- Data set training: Create up to two custom report types for data set reports, two data set reports, and two data sets
- Territory alignment training: Create four territory alignments
- Geo unit upload training: Create one territory geo unit report
- Territory design tools training
- Optimization and design tools training
- Managing alignments, commenting, and publishing training
- Shape layer visualization and auto-assignment configuration training
- Configure auto-assignment
- Create up to four change sets (if necessary)
- Advice on train-the-trainer methods and best practices
- Advice on standard out-of-the-box Territory Planning features