



Contractual Limitations for Consumer Goods Cloud

Retail Execution and Direct Store Delivery Services

Consumer Goods Functionality	Retail Execution-Contractor	Retail Execution-Merchandiser	Retail Execution-Field Sales	Retail Execution-Strategic Sales
Einstein Planogram Predictions	500	500	2000	2000
Product Checkout	No contractual limitation	No contractual limitation	No contractual limitation	No contractual limitation
Order Taking – Retail Execution	No access	No access	No contractual limitation	No contractual limitation

Objects	Retail Execution-Contractor	Retail Execution-Merchandiser	Retail Execution-Field Sales	Retail Execution-Strategic Sales
Campaigns	Read/ Update only access	Read/ Update only access	Read/ Update only access	No contractual limitation
Cases	Read/ create only access	Read/ create only access	No contractual limitation	No contractual limitation
Quotes, Service Contracts	No access	No access	No contractual limitation	No contractual limitation
Products, Price Books, Work Orders	Read only access	Read only access	No contractual limitation	No contractual limitation
Penny Perfect Pricing	No access	No access	No contractual limitation	No contractual limitation
Entitlements, Leads, Opportunities, Sales Contracts, Solutions	No access	No access	No contractual limitation	No contractual limitation
Knowledge	Read only access	Read only access	Read only access	No contractual limitation

Objects	Retail Execution-Contractor	Retail Execution-Merchandiser	Retail Execution-Field Sales	Retail Execution-Strategic Sales
Account Teams, Case Teams, Console, Create Processes, Create Workflow & Approval Customizable Forecasting, Customize Reports, Customize Dashboards, Manage Users and Profiles, Marketing, Opportunity Splits, Opportunity Teams, Sales Agreements, Social Starter, Territory Management, Write Apex Code	No access	No access	No contractual limitation	No contractual limitation
Custom Objects Limit	10	10	20	100
Next Best Action Requests	No access	No access	600	600
Sales Agreements	No access	Read only access	No contractual limitation	No contractual limitation

Salesforce Maps Features	Retail Execution-Contractor	Retail Execution-Merchandiser	Retail Execution-Field Sales	Retail Execution-Strategic Sales
Advanced Priority Scheduling, Continuous Routing, External Customer Data, Territory Layers, Maps, Maps Advanced Feature	No access	No access	No access	No contractual limitation
Basic Priority Scheduling, Mappable Objects, Marker Layers	No access	No access	No contractual limitation	No contractual limitation

Maps Live Tracking Feature (Salesforce Maps Live Tracking)*, Maps Territory Feature	No access	No access	No access	No access
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*Salesforce Maps Live Tracking includes asset, vehicle, and equipment tracking as further described in the Documentation Rev. 12- 2023