

## Salesforce Sustainability-Related Claim, Commitment, and Goal Disclosure



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Transparency is key to our core value of Trust. We believe companies should clearly report progress and consistently communicate decision-useful information on sustainability matters to their key stakeholders. It's our belief that comparable, consistent, decision-useful, and verified disclosure is critical to understanding the long-term health and resilience of a business.

Claim, Commitment, or Goal	Details of Claim, Commitment, or Goal	Measurement (How Progress is Measured)	Substantiation (How progress was determined to be accurate)	Where Progress Is Disclosed	Scope of Third Party Assurance
Net zero residual emissions	The matching of all residual scope 1, 2 (market-based), 3 emissions with an equivalent amount of carbon credits on an annual basis.	We determine (i) our scope 1, 2 (market-based) and 3 emissions in accordance with the Greenhouse Gas Protocol Corporate Standard and (ii) if we have procured an amount of carbon credits equivalent to such emissions on an annual basis.	On an annual basis we calculate our residual scope 1, 2 (market-based) and 3 emissions in accordance with the Greenhouse Gas Protocol Corporate Standard, and procure an amount of carbon credits equivalent to such emissions. We obtain limited third party assurance on both of those figures from Ernst & Young (EY).	See our <u>Stakeholder</u> <u>Impact Report</u>	See our Schedules of Selected Environmental and Social Metrics for the limited third party assurance we obtain on our progress. We obtain limited third party assurance for "net residual emissions of zero" which Salesforce refers to as net zero residual emissions.
Science-Based Targets (SBTs)	Near Term by FY31 (2030): 1. 67% reduction of scope 1 and 2 emissions (absolute) 2. 68% scope 3 (intensity) emissions Long Term by FY41 (2040): 1. 90% reduction of scope 1 and 2 emissions (absolute) 2. 97% scope 3 (intensity) emissions	We annually conduct our greenhouse gas (GHG) emissions footprinting process to measure company scope 1, 2 (market-based) and 3 emissions footprint within our operational boundary and compare that to our baseline (2018) to determine progress against the target.	On an annual basis we calculate our scope 1, 2 (market-based and location-based) and 3 emissions in alignment with the Greenhouse Gas Protocol Corporate Standard. We then obtain limited third party assurance from EY of our annual emissions inventory to help measure progress against our goals and targets.	See our <u>Stakeholder</u> <u>Impact Report</u>	Science-based targets are verified by the Science-Based Targets initiative.  See our Stakeholder Impact Report for the limited third party assurance we obtain on our progress. While EY, our third party assurance provider, reviews our annual inventory, EY does not review our progress on each specific metric.



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5% Sustainable Aviation Fuel by 2030	As part of the First Movers Coalition, we pledged that by 2030, we will partner with air transport operators to replace at least 5% of conventional jet fuel used for our air travel / freight with sustainable aviation fuels that reduce life-cycle GHG emissions by 85% or more when compared with conventional jet fuel, and/or zero-carbon emitting propulsion technologies.	Volume of sustainable aviation fuel (SAF) either used directly by our airline partners or purchased separately (such as through SAF certificates) as a percentage of the volume of conventional jet fuel used for business travel. The conventional jet fuel volume will be calculated from our Scope 3.6 Business Travel emissions using either DEFRA factors or supplier-specific data.	We have not yet begun reporting on this commitment.	N/A	No third party verification.
Purchase \$100M of Carbon Dioxide Removal by 2030	As part of the First Movers Coalition (FMC), we pledged that in addition to our maximal direct emissions reduction efforts, we commit to contract for \$100 million of durable and scalable carbon dioxide removal by the end of 2030.	Total dollars spent on purchasing durable carbon removal (CO2 removed from the atmosphere and durably stored, in accordance with FMC definitions). This includes but is not limited to the direct and indirect purchase of carbon credits.	We have not yet begun reporting on this commitment.	N/A	No third party verification.
1M Tonnes Blue Carbon	By FY26 we have a goal to purchase 1 million carbon credits from blue carbon projects. Blue carbon is carbon that is stored in coastal marine ecosystems including mangrove forests, seagrass meadows, and tidal salt marshes.	Progress (once reported) will be measured as the amount of carbon credits purchased that are generated by blue carbon projects.	We have not yet begun reporting on this commitment.	N/A	No third party verification.



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Climate pledge, Net Zero	We are signatories of the The Climate Pledge: a Commitment to being net zero carbon by 2040 at the latest across Scope 1, 2 and 3 emissions.  As a signatory of The Climate Pledge, we commit to:  1. Measure and report greenhouse gas emissions on a regular basis;  2. Implement decarbonization strategies in line with the Paris Agreement through real business change and innovations, including efficiency improvements, renewable energy, materials reductions, and other carbon emission elimination strategies; and 3. Take actions to neutralize any remaining emissions with additional, quantifiable, real, permanent, and socially-beneficial offsets to achieve net zero annual carbon emissions by 2040.	We have not yet begun reporting progress on this commitment in the aggregate. However we report progress on each of the three commitments.  See the Where Progress is Disclosed column for how we disclose our progress on each of the three commitments.	N/A	1. Our greenhouse gas emissions are reported on an annual basis in our Stakeholder Impact Report.  2. We have set a 1.5°C -aligned science based target, which is approved by the Science Based Targets initiative. We have outlined our decarbonization strategy in our Stakeholder Impact Report. Additionally, on an annual basis we provide a narrative on our decarbonization progress related to our science based target (Paris Agreement aligned) in our stakeholder impact report, and CDP reports. The quantitative results and progress on this target are reported in our Stakeholder Impact report.  3. See net zero residual emissions above.	See our Stakeholder Impact Report for the limited third party assurance we obtain on our SBT progress. While EY, our limited third party assurance provider, reviews our annual inventory, EY does not review our progress on the specific components of this commitment.
100% Renewable Energy	Procure renewable energy or renewable energy certificates that are equivalent to the electricity we use globally on an annual basis.	We determine (i) our 2 (market-based) emissions in accordance with the Greenhouse Gas Protocol Corporate Standard and (ii) if we have procured an amount of renewable energy or renewable energy certificates equivalent to such emissions.	On an annual basis we calculate our scope 1, 2 (market-based and location-based) and 3 emissions in alignment with the Greenhouse Gas Protocol Corporate Standard. We then obtain limited third party assurance from EY of our annual emissions inventory, including our progress towards 100% renewable energy as defined in Note 8 to help measure progress against our goals and targets.	See our <u>Stakeholder</u> Impact Report	See our Schedules of Selected Environmental and Social Metrics for the limited third party assurance we obtain on our progress. Third party assurance provides provides limited assurance for 100% renewable energy.
100 million trees	Help fund the conservation, restoration, and growth of 100 million trees by 2030.	Progress is measured based on the number of additional trees anticipated to be conserved, restored (for example, through Assisted Natural Regeneration) or planted, in part as a result of the funding we provide.	We estimate the number of trees we expect to be conserved, planted or grown based on the amount of funding we provide to partner organizations. We publish this number on our tree planting page. We then receive and analyze progress reports from organizations we fund, and provide an annual summary report to 1t.org. We also do spot checks on projects, with remote sensing technology, and through field visits.	See our <u>tree planting</u> page	No third party verification.
Pursue ILFI Zero Carbon Certification	Pursue ILFI Zero Carbon Certification on our new major building projects and reduce our embodied carbon impact by 80% by 2030. Towers including SF Tower, Sydney, Chicago, Dublin, Tokyo achieve ILFI Net Zero Carbon certification	Track new real estate for ILFI Zero Carbon Certification.	If the ILFI appointed auditor determines a project performs at zero carbon and meets ILFI requirements, it will be certified.	ILFI doesn't currently disclose certified buildings and we don't publicize when buildings achieve certification.	No third party verification.

