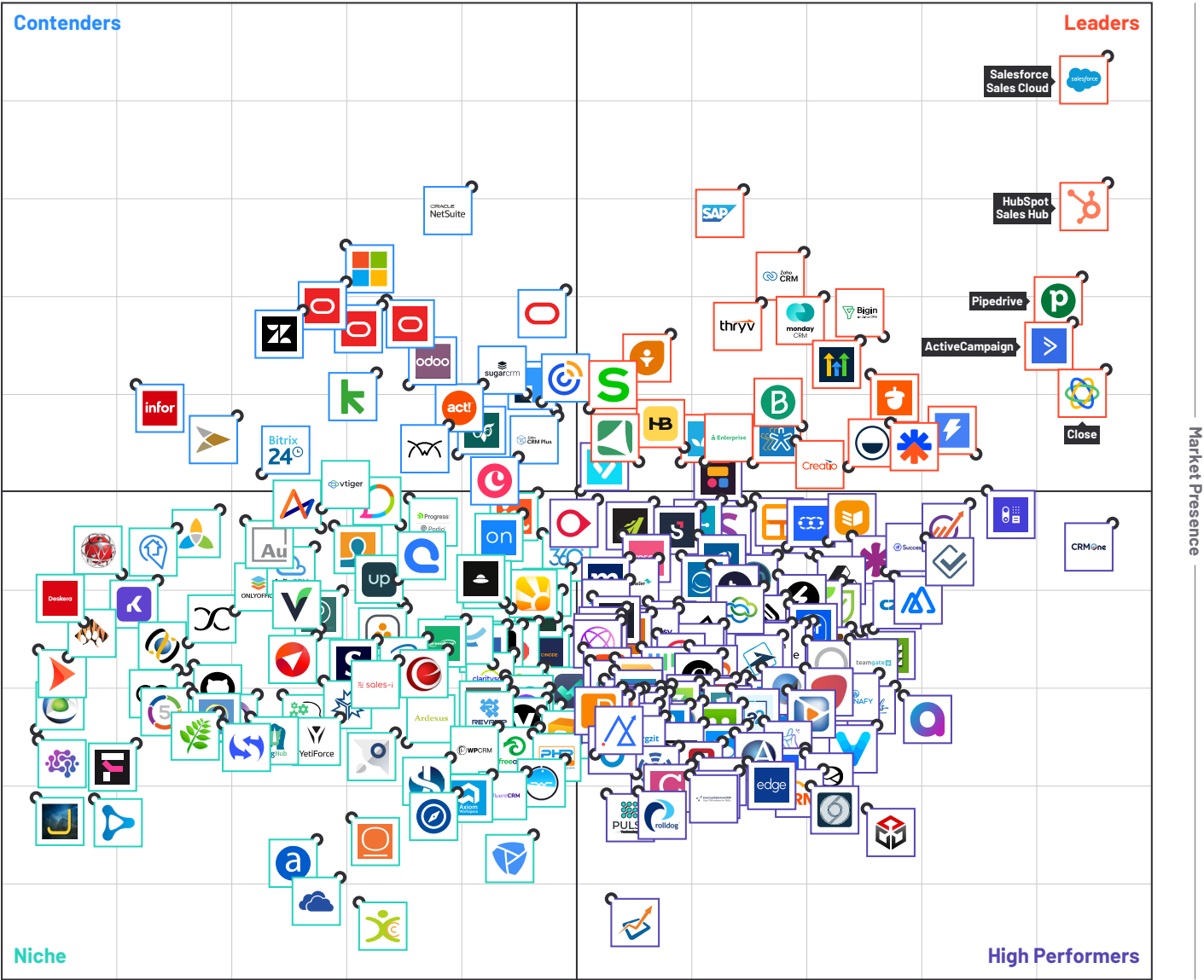


Grid[®] Report for CRM | Fall 2025



CRM Software



G2 Grid[®] Scoring

(CRM Software continues on next page)

CRM Software (continued)

CRM Software Definition

Customer relationship management (CRM) software is a digital tool designed for businesses to efficiently organize, monitor, and maintain data about their existing and prospective customers. The [best CRM software](#) centralizes data from various lead generation, traffic, campaign, and acquisition sources and creates records and profiles. The software has a repository of a complete customer database, which stakeholders use to manage long-term customer contracts and relationships.

CRM software enhances customer experience by streamlining customer support, email marketing, sales outreach, and sales cycles.

CRM software can be integrated with [call center infrastructure platforms](#), digital marketing services, [ERP systems](#), [e-commerce platforms](#), marketing automation software, and [CPQ software](#) to reduce the risk of data silos and give real-time updates on the customer journey. Customer journey and funnel are categorized into different sub-processes in the CRM software where sales and marketing can access the data, build communication, and drive them forward to final deals.

There are many different [types of CRM software](#) provide a collection of integrated customer-related functions or all-in-one functionality, such as marketing automation, help desk, e-commerce tools, ERP, project or website management, to replace the need for additional solutions and better serve small and mid-market businesses. Standalone CRM solutions, however, focus primarily on sales-related functions such as contact, account, and pipeline management and do not offer extensive marketing help.

The software also has help desk escalation, email automation, sales dispositions, automation workflows, and lead scoring and calling histories to help sales teams navigate to the current lead progress and establish contextual communication.

To qualify for inclusion in the CRM category, a product must:

- ▶ Provide a bounded set of sales-related functions
- ▶ Provide lead, contact, account, and opportunity management functions
- ▶ Capture and store sales activities and interactions performed
- ▶ Consolidate customer history and transactions into a single interface
- ▶ Track prospects and contacts throughout the sales pipeline
- ▶ Facilitate communication at all phases of the customer lifecycle
- ▶ Provide reporting features to track sales performance
- ▶ Provide workflow automation capabilities to streamline sales processes
- ▶ Integrate functions into a unifying database and platform

(CRM Software continues on next page)

CRM Software (continued)

CRM Grid® Scoring Description

Products shown on the Grid® for CRM have received a minimum of 10 reviews/ratings in data gathered by August 12, 2025. Products are ranked by customer satisfaction (based on user reviews) and market presence (based on market share, seller size, and social impact) and placed into four categories on the Grid®:

- ▶ Products in the Leader quadrant are rated highly by G2 users and have substantial Market Presence scores. Leaders include: [Salesforce Sales Cloud](#), [HubSpot Sales Hub](#), [Pipedrive](#), [ActiveCampaign](#), [Close](#), [SAP Sales Cloud](#), [Zoho CRM](#), [Begin by Zoho CRM](#), [monday CRM](#), [HighLevel](#), [Instantly](#), [Nutshell](#), [Thryv](#), [LocaliQ](#), [Brevo Marketing Platform](#), [folk](#), [Freshsales](#), [Creatio](#), [Nimble CRM](#), [Efficy CRM](#), [HoneyBook](#), [Apptivo](#), [Sage CRM](#), and [Vendasta](#)
- ▶ High Performing products have high customer Satisfaction scores and low Market Presence compared to the rest of the category. High Performers include: [CRMOne](#), [Capsule CRM](#), [EngageBay All-in-One Suite](#), [Less Annoying CRM](#), [Knack](#), [Kylas Sales CRM](#), [Success.ai](#), [OnePageCRM](#), [Streak](#), [Attio](#), [Salesflare](#), [Snov.io](#), [Floww.ai](#), [Softtr](#), [Salesmate](#), [SendPulse](#), [C2CRM](#), [SuiteDash](#), [AllClients](#), [Flowlu](#), [EspoCRM](#), [Scoro](#), [Fireberry](#), [Teamgate](#), [Membrain](#), [Goals.com](#), [Ohanafy](#), [OctopusPro](#), [HappSales](#), [Breakcold](#), [Vtiger Sales](#), [Kintone](#), [Pipeliner CRM](#), [Maximizer](#), [User.com](#), [VBOUT](#), [Teamwork CRM](#), [Bixjet](#), [Pipeline CRM](#), [VobeSoft](#), [aCloud CRM](#), [djaboo](#), [vcita](#), [Teamleader](#), [Resco – Mobility & Productivity](#), [ePROMIS ERP](#), [Method CRM](#), [vtenext](#), [Ultra-Staff EDGE Staffing and Recruiting Software](#), [Altvia](#), [Sellsy](#), [Clientjoy](#), [NetHunt CRM](#), [Maple CRM](#), [ELMA365](#), [Clarify CRM](#), [Zilliant CPQ](#), [Friday CRM](#), [Spro](#), [Klipy CRM](#), [AddressTwo](#), [RAYNET CRM](#), [Relenta CRM](#), [Spotler CRM](#), [ConvergeHub](#), [Mothernode](#), [CompanyHub CRM](#), [crmConnect](#), [Solid Performers CRM](#), [SuiteCRM](#), [Planfix](#), [1CRM](#), [Ringy \(formerly iSales\)](#), [BenchmarkONE](#), [VipeCloud](#), [noCRM.io](#), [20NINE](#), [OfficeClip Contact Manager](#), [AllProWebTools](#), [ArcCRM](#), [Simply CRM](#), [Salesboom](#), [Promys](#), [Zixflow](#), [edge CRM](#), [ClientTether.com](#), [Ricochet360](#), [WORKetc](#), [TeamWave](#), [OneHash CRM](#), [GleanView](#), [Formaloo](#), [BIGContacts](#), [Soffront](#), [Orgzit](#), [CentraHub CRM](#), [PlanPlus Online](#), [Bluwave CRM](#), [InStream](#), [SalesDesk](#), [Propeller CRM](#), [theCRM](#), [CentralStationCRM](#), [OutreachCRM](#), [Assistive](#), [Rolldog CRM](#), [Pulse Technology](#), and [Launchpad CRM](#)
- ▶ Contender products have relatively low customer Satisfaction scores and high Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. Contenders include: [NetSuite](#), [Oracle EBS CRM](#), [LeadSquared Sales CRM](#), [Constant Contact Advanced Automation](#), [Zoho CRM Plus](#), [Dynamics 365 Sales](#), [Sugar Sell](#), [Oracle Fusion Cloud - EPM](#), [Act!](#), [Oracle CRM On Demand](#), [Oracle Siebel](#), [Copper](#), [Odoo CRM](#), [ConnectWise PSA](#), [Zendesk Sell](#), [Keap](#), [SuperOffice CRM](#), [Pershing Financial Services](#), [Bitrix24](#), and [Infor Customer Relationship Management \(CRM\)](#)
- ▶ Niche products have relatively low Satisfaction scores and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. Niche products include: [Insightly CRM](#), [Ontraport](#), [Marketing 360](#), [OroCommerce](#), [Workbooks](#), [Daylite](#), [Progress Podio](#), [Cinode](#), [Bloom](#), [Lime Go](#), [Planhat](#), [SalezShark](#), [Lime CRM](#), [LeadMaster](#), [Self](#), [OpenCRM](#), [Claritysoft](#), [GreenRope](#), [CRM and Kanban](#), [Vtiger All-In-One CRM](#), [CRM.io](#), [CRM.me](#), [BSI Software](#), [Mekari Qontak](#), [InfoFlo Software](#), [SalesBabu CRM](#), [Accelo](#), [SalesNexus](#), [Fitnet Manager](#), [Revamp CRM](#), [Upsales Sales and Marketing Platform](#), [ForceManager CRM](#), [eSalesTrack](#), [FreeAgent CRM](#), [Prophet CRM](#), [Agile CRM](#), [UPilot](#), [PHP CRM](#), [Prospect CRM](#), [WPCRM](#), [Aurea CRM](#), [Simpleview CRM](#), [nTireCRM](#), [sales-i](#), [FluentCRM](#), [Livespace CRM](#), [Axiom Workspace CRM](#), [eWay-CRM](#), [Signpost](#), [SalesJunction](#), [Platformly](#), [Ardexus CRM](#), [Leadscore.io](#), [Commence CRM](#), [ONLYOFFICE Workspace](#), [Tapdesk](#), [YetiForce CRM](#), [Kommo](#), [FreeCRM](#), [Talisma](#), [Pivotal CRM](#), [InfiniteCRM](#), [Zurmo](#), [AdOrbit](#), [GoldMine](#), [TDF CRM](#), [OrangeCRM](#), [Fat Free CRM](#), [FIVE CRM](#), [karmaCRM](#), [solve 360](#), [Deskera CRM](#), [arkflux](#), [FinCRM](#), [Rev.io PSA formerly Tigerpaw One](#), [openCRX](#), [Shape Software](#), [InTouch CRM](#), [Core CRM Pro](#), [Ligna](#), [ezeeCRM](#), and [Jarvis CRM](#)

Grid® Scores for CRM Software

The table below shows the Satisfaction and Market Presence scores that determine product placement on the Grid®. To learn more about each of the products, please see the profile section.

Leaders

	# of Reviews	Satisfaction	Market Presence	G2 Score
Salesforce Sales Cloud	20537	99	99	99
HubSpot Sales Hub	10033	99	85	92
Pipedrive	2501	97	74	85
ActiveCampaign	3812	96	69	82
Close	1667	99	64	81
SAP Sales Cloud	737	65	84	75
Zoho	2371	71	77	74
Begin by Zoho CRM	563	78	68	73
monday CRM	934	73	72	72
HighLevel	458	76	67	72
Instantly	315	87	54	71
Nutshell	1193	77	63	70
Thryv	229	67	71	69
LocaliQ	30	79	58	68
Brevo Marketing Platform	208	71	57	64
folk	262	75	53	64
Freshsales	1129	59	68	63
Creatio	249	70	56	63
Nimble	1017	66	53	60
Efficy CRM	101	62	53	58
HoneyBook	127	60	55	57

(Grid® Scores for CRM Software continues on next page)

* Products are ordered by G2 Score. Satisfaction score is used as a tiebreaker if two products have the same G2 Score.



Grid® Scores for CRM Software (continued)

The table below shows the Satisfaction and Market Presence scores that determine product placement on the Grid®. To learn more about each of the products, please see the profile section.

Leaders (continued)

	# of Reviews	Satisfaction	Market Presence	G2 Score
Apptivo	179	60	53	56
Sage CRM	111	51	59	55
Vendasta	159	56	53	55

High Performers

CRMOne	1027	100	46	73
Capsule	419	88	50	69
EngageBay All-in-One Suite	407	86	48	67
Less Annoying CRM	630	82	45	63
Knack	34	75	45	60
Kylas Sales CRM	453	79	40	60
Success.ai	35	79	41	60
OnePageCRM	204	73	44	59
Streak	211	67	49	58
Attio	22	72	42	57
Salesflare	272	72	43	57
Snov.io	141	66	48	57
Floww.ai	141	75	40	57
Softr	113	65	49	57
Salesmate	95	69	44	57

(Grid® Scores for CRM Software continues on next page)

* Products are ordered by G2 Score. Satisfaction score is used as a tiebreaker if two products have the same G2 Score.

Grid® Scores for CRM Software (continued)

The table below shows the Satisfaction and Market Presence scores that determine product placement on the Grid®. To learn more about each of the products, please see the profile section.

High Performers (continued)

	# of Reviews	Satisfaction	Market Presence	G2 Score
SendPulse	120	63	49	56
C2CRM	60	77	34	56
SuiteDash	323	69	43	56
AllClients	30	77	34	55
Flowlu	183	76	34	55
EspoCRM	20	75	34	55
Scoro	151	61	48	55
Fireberry	22	69	40	55
Teamgate	16	75	33	54
Membrain	179	69	38	54
Goals.com	21	79	28	54
Ohanafy	58	78	29	54
OctopusPro	19	72	35	54
HappSales	30	80	27	53
Breakcold	112	70	37	53
Vtiger Sales	25	67	39	53
Kintone	16	71	35	53
Pipeliner	427	61	45	53
Maximizer	572	57	49	53
User.com	29	70	35	52
VBOUT	61	71	33	52

(Grid® Scores for CRM Software continues on next page)

* Products are ordered by G2 Score. Satisfaction score is used as a tiebreaker if two products have the same G2 Score.

Grid® Scores for CRM Software (continued)

The table below shows the Satisfaction and Market Presence scores that determine product placement on the Grid®. To learn more about each of the products, please see the profile section.

High Performers (continued)

	# of Reviews	Satisfaction	Market Presence	G2 Score
Teamwork CRM	39	62	41	52
Bixjet	98	69	34	51
Pipeline CRM	896	60	43	51
VobeSoft	29	78	23	51
aCloud CRM	11	52	49	50
djaboo	10	71	30	50
vcita	27	50	50	50
Teamleader	37	58	42	50
Resco – Mobility & Productivity	23	54	45	50
ePROMIS ERP	13	64	35	49
Method CRM	307	55	42	49
vtenext	30	67	30	49
Ultra-Staff EDGE Staffing and Recruiting Software	13	70	27	48
Altvia	14	59	37	48
Sellsy	10	59	37	48
Clientjoy	55	63	31	47
NetHunt CRM	264	55	40	47
Maple CRM	19	66	29	47
ELMA365	21	66	29	47
Clarify CRM	10	57	37	47
Zilliant CPQ	10	65	29	47

(Grid® Scores for CRM Software continues on next page)

* Products are ordered by G2 Score. Satisfaction score is used as a tiebreaker if two products have the same G2 Score.

Grid® Scores for CRM Software (continued)

The table below shows the Satisfaction and Market Presence scores that determine product placement on the Grid®. To learn more about each of the products, please see the profile section.

High Performers (continued)

	# of Reviews	Satisfaction	Market Presence	G2 Score
Friday CRM	76	57	36	47
Spiro	90	60	32	46
Klipy CRM	11	71	21	46
AddressTwo	47	64	27	46
RAYNET CRM	33	63	29	46
Relenta CRM	20	71	20	46
Spotler CRM	140	55	37	46
ConvergeHub	35	57	34	46
Mothernode	40	65	26	46
CompanyHub CRM	44	67	24	46
crmConnect	19	73	18	46
Solid Performers CRM	52	77	14	45
SuiteCRM	86	54	36	45
Planfix	14	61	28	45
1CRM	24	62	28	45
Ringy (formerly iSales)	51	54	35	45
BenchmarkONE	175	51	38	45
VipeCloud	30	66	23	45
noCRM.io	98	56	32	44
20NINE	18	72	16	44
OfficeClip Contact Manager	12	62	26	44

(Grid® Scores for CRM Software continues on next page)

* Products are ordered by G2 Score. Satisfaction score is used as a tiebreaker if two products have the same G2 Score.

Grid® Scores for CRM Software (continued)

The table below shows the Satisfaction and Market Presence scores that determine product placement on the Grid®. To learn more about each of the products, please see the profile section.

High Performers (continued)

	# of Reviews	Satisfaction	Market Presence	G2 Score
AllProWebTools	64	65	23	44
ArcCRM	25	59	28	43
Simply CRM	44	61	26	43
Salesboom	22	59	27	43
Promys CRM, Help Desk & PSA Software	12	58	28	43
Zixflow	21	62	24	43
edge CRM	26	66	19	43
ClientTether.com	11	64	21	43
Ricochet360	11	58	27	42
WORKetc	51	54	31	42
TeamWave	24	56	27	42
OneHash CRM	67	58	26	42
GleanView	21	65	18	42
Formaloo	12	56	27	42
BIGContacts	75	54	30	42
Soffront	13	51	32	41
Orgzit	37	58	24	41
CentraHub CRM	31	51	31	41
PlanPlus	32	54	28	41
Bluwave CRM	18	55	27	41
InStream	114	53	29	41

(Grid® Scores for CRM Software continues on next page)

* Products are ordered by G2 Score. Satisfaction score is used as a tiebreaker if two products have the same G2 Score.

Grid® Scores for CRM Software (continued)

The table below shows the Satisfaction and Market Presence scores that determine product placement on the Grid®. To learn more about each of the products, please see the profile section.

High Performers (continued)

	# of Reviews	Satisfaction	Market Presence	G2 Score
SalesDesk	37	61	20	40
Propeller CRM	17	59	21	40
theCRM	10	61	19	40
CentralStationCRM	11	60	18	39
OutreachCRM	43	55	18	37
Assistive	43	52	20	36
Rolldog CRM	13	56	16	36
Pulse Technology	11	53	16	34
Launchpad CRM	16	53	4	28

(Grid® Scores for CRM Software continues on next page)

* Products are ordered by G2 Score. Satisfaction score is used as a tiebreaker if two products have the same G2 Score.

Grid® Scores for CRM Software (continued)

The table below shows the Satisfaction and Market Presence scores that determine product placement on the Grid®. To learn more about each of the products, please see the profile section.

Contenders

	# of Reviews	Satisfaction	Market Presence	G2 Score
NetSuite	846	40	85	62
Oracle EBS	221	49	73	61
LeadSquared Sales CRM	226	48	59	54
Constant Contact Advanced Automation	433	47	60	53
Zoho CRM Plus	71	48	58	53
Microsoft Dynamics 365 Sales	1419	29	78	53
Sugar Sell	704	45	61	53
Oracle Fusion Cloud – EPM	123	32	72	52
Act!	467	41	62	52
Oracle On Demand	88	32	71	52
Siebel	394	29	74	51
Copper	1108	45	54	49
Odoo CRM	128	34	62	48
ConnectWise PSA	67	38	58	48
Zendesk Sell	483	25	70	48
Keap	1255	32	63	47
SuperOffice CRM	85	39	54	47
Pershing Financial Services	23	19	58	39
Bitrix24	278	21	52	36
Infor Customer Relationship Management (CRM)	70	9	62	36

(Grid® Scores for CRM Software continues on next page)

* Products are ordered by G2 Score. Satisfaction score is used as a tiebreaker if two products have the same G2 Score.

Grid® Scores for CRM Software (continued)

The table below shows the Satisfaction and Market Presence scores that determine product placement on the Grid®. To learn more about each of the products, please see the profile section.

Niche

	# of Reviews	Satisfaction	Market Presence	G2 Score
Insightly CRM	899	46	50	48
Ontraport	144	45	47	46
Marketing 360	32	47	45	46
OroCommerce	23	50	41	45
Workbooks	524	49	39	44
Daylite	148	48	36	42
Progress Podio	120	34	49	42
Cinode	40	49	34	42
Bloom	70	47	35	41
Lime Go	16	44	37	40
Planhat	73	43	37	40
SalezShark	22	45	35	40
Lime CRM	90	34	46	40
LeadMaster	16	44	35	39
Self	21	47	30	39
OpenCRM	35	47	30	38
Claritysoft	102	44	32	38
GreenRope	195	40	35	38
CRM and Kanban	15	48	28	38
Vtiger All-In-One CRM	386	26	48	37
CRM.io	11	49	26	37

(Grid® Scores for CRM Software continues on next page)

* Products are ordered by G2 Score. Satisfaction score is used as a tiebreaker if two products have the same G2 Score.

Grid® Scores for CRM Software (continued)

The table below shows the Satisfaction and Market Presence scores that determine product placement on the Grid®. To learn more about each of the products, please see the profile section.

Niche (continued)

	# of Reviews	Satisfaction	Market Presence	G2 Score
CRM.me	24	47	26	37
BSI Software	17	28	46	37
Mekari Qontak	12	33	40	37
InfoFlo	91	42	30	36
SalesBabu CRM	29	43	29	36
Accelo	271	26	46	36
SalesNexus	12	44	28	36
Fitnet Manager	13	47	25	36
Revamp CRM	10	44	27	36
Upsales	165	34	37	36
ForceManager CRM	10	34	37	36
eSalesTrack	24	38	32	35
FreeAgent CRM	43	47	23	35
Prophet CRM	190	36	33	35
Agile CRM	342	26	44	35
UPilot	10	49	19	34
PHP CRM	10	46	22	34
Prospect CRM	90	28	39	33
WPCRM	11	43	23	33
Aurea CRM	20	19	47	33
Simpleview CRM	11	17	48	32

(Grid® Scores for CRM Software continues on next page)

* Products are ordered by G2 Score. Satisfaction score is used as a tiebreaker if two products have the same G2 Score.

Grid® Scores for CRM Software (continued)

The table below shows the Satisfaction and Market Presence scores that determine product placement on the Grid®. To learn more about each of the products, please see the profile section.

Niche (continued)

	# of Reviews	Satisfaction	Market Presence	G2 Score
nTireCRM	10	32	33	32
sales-i	36	34	31	32
FluentCRM	15	45	18	32
Livespace CRM	12	26	34	30
Axiom Workspace CRM	11	42	18	30
eWay-CRM	12	26	34	30
Signpost	31	13	46	29
SalesJunction	18	38	20	29
Platformly	25	46	11	28
Ardexus	10	34	21	28
Leadscore.io	18	33	22	28
Commence CRM	15	27	28	27
ONLYOFFICE Workspace	14	18	36	27
Tapdesk	12	39	16	27
YetiForce CRM	48	28	24	26
Kommo	27	11	40	25
FreeCRM	11	23	27	25
Talisma	24	8	41	24
Pivotal	52	20	27	24
InfiniteCRM	10	14	33	23
Zurmo	18	15	30	22

(Grid® Scores for CRM Software continues on next page)

* Products are ordered by G2 Score. Satisfaction score is used as a tiebreaker if two products have the same G2 Score.

Grid® Scores for CRM Software (continued)

The table below shows the Satisfaction and Market Presence scores that determine product placement on the Grid®. To learn more about each of the products, please see the profile section.

Niche (continued)

	# of Reviews	Satisfaction	Market Presence	G2 Score
AdOrbit	10	20	24	22
GoldMine	179	14	30	22
TDF CRM	49	13	30	21
OrangeCRM	11	29	13	21
Fat Free CRM	10	17	25	21
FIVE CRM	12	14	27	21
karmaCRM	11	14	27	21
solve 360	17	17	24	20
Deskera CRM	90	4	35	20
arkflux	14	26	10	18
FinCRM	17	28	6	17
Rev.io PSA formerly Tigerpaw One	28	3	31	17
openCRX	10	30	3	17
Shape Software	56	0	32	16
InTouch CRM	15	9	21	15
Core CRM Pro	10	0	23	11
Ligna	11	0	22	11
ezeeCRM	11	5	15	10
Jarvis CRM	12	0	15	8

* Products are ordered by G2 Score. Satisfaction score is used as a tiebreaker if two products have the same G2 Score.

Grid® Methodology

Grid® Rating Methodology

The Grid® represents the democratic voice of real software users, rather than the subjective opinion of one analyst. G2 rates products from the CRM category algorithmically based on data sourced from product reviews shared by G2 users and data sourced from third parties.

Technology buyers can use the Grid® to help them quickly select the best products for their businesses and to find peers with similar experiences. For sellers, media, investors, and analysts, the Grid® provides benchmarks for product comparison and market trend analysis.

Grid® Scoring Methodology

The Grid® Report for CRM | Fall 2025 is based on reviews collected through August 12, 2025. We apply unique algorithms to this data to calculate Satisfaction (v4.0) and Market Presence (v7.0) scores for the Fall 2025 report quarter. To view the CRM Grid® with the most recent data, please visit the [CRM](#) page. For more details on Grid® Scoring, please view the [G2 Scoring Methodology here](#).

Grid® Categorization Methodology

Making G2 research relevant and easy for people to use as they evaluate and select business software products is one of our most important goals. In support of that goal, organizing products and software companies in a well-defined structure that makes capturing, evaluating, and displaying reviews and other research in an orderly manner is a critical part of the research process.

To manage the process of categorizing the software products and the related reviews in the G2 community, G2 follows a publicly available [categorization methodology](#). All products appearing on the Grid® have passed through G2's categorization methodology and meet G2's category standards.

Many terms that appear regularly across G2 and are used to aid in product categorization warrant a definition to facilitate buyer understanding. These terms may be included within reviews from the G2 community or in executive summaries for products included on the Grid®. A [list of standard definitions](#) is available to G2 users to eliminate confusion and ease the buying process.

Rating Changes and Dynamics

The ratings in this report are based on a snapshot of the user reviews and third-party data collected by G2 up through August 12, 2025. The ratings may change as the products are further developed, the sellers grow, and as additional opinions are shared by users. G2 updates the ratings on its website in real time as additional data is received, and this report will be updated as significant data is received. By improving their products and support and/or by having more satisfied customer voices heard, Contenders may become Leaders and Niche sellers may become High Performers.

Trust

Keeping our ratings unbiased is our top priority. G2 follows defined community guidelines to ensure privacy, and authenticity for users and reviews. For more details, please view the [G2 Community Guidelines here](#).

(Grid® Methodology continues on next page)

** Net Promoter, Net Promoter System, Net Promoter Score, NPS and the NPS-related emoticons are registered trademarks of Bain & Company, Inc., Fred Reichheld and Satmetrix Systems, Inc.

Grid® Methodology (continued)

Grid® Inclusion Criteria

All products in a G2 category that have at least 10 reviews from real users of the product are included on the Grid®. Inviting other users, such as colleagues and peers, to join G2 and share authentic product reviews will accelerate this process.

If a product is not yet listed on G2 and it fits the market definition above, then users are encouraged to [suggest its addition](#) to our [CRM category](#).

Product Profiles

Product profiles and detailed charts are included for products with 10 or more reviews.



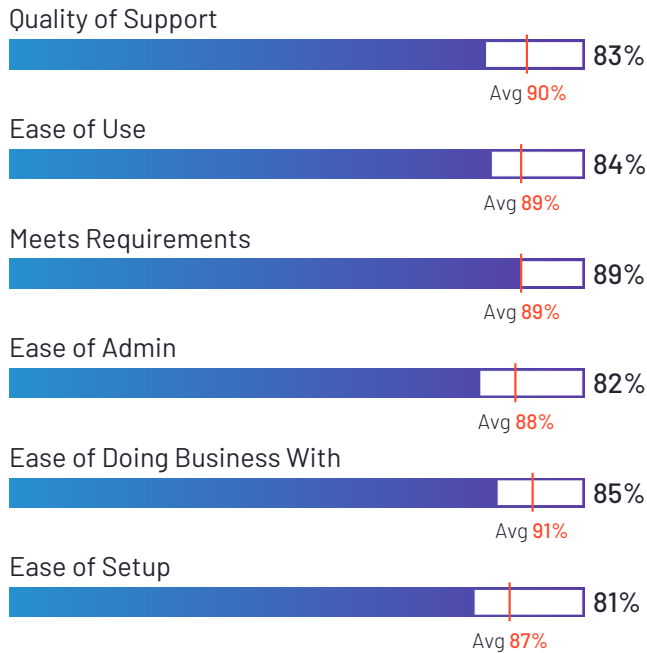
Salesforce Sales Cloud

4.4 ★★★★★ (23,434)

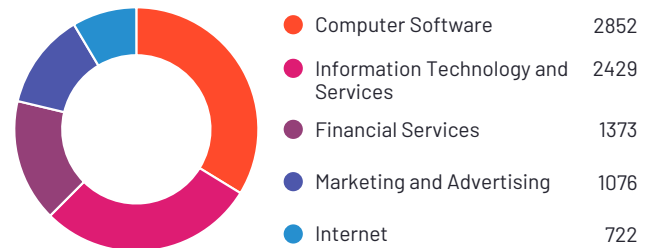


Salesforce Sales Cloud has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. Salesforce Sales Cloud has the largest Market Presence among products in CRM. 93% of users rated it 4 or 5 stars, 84% of users believe it is headed in the right direction, and users said they would be likely to recommend Salesforce Sales Cloud at a rate of 87%. Salesforce Sales Cloud is also in the Sales Planning, Business Scheduling, Conversation Intelligence, Sales Engagement, AI Sales Assistant, Sales Coaching, Sales Enablement, Outbound Call Tracking, Sales Analytics, Lead Scoring, Email Tracking, Sales Performance Management, and Revenue Operations & Intelligence (RO&I) categories.

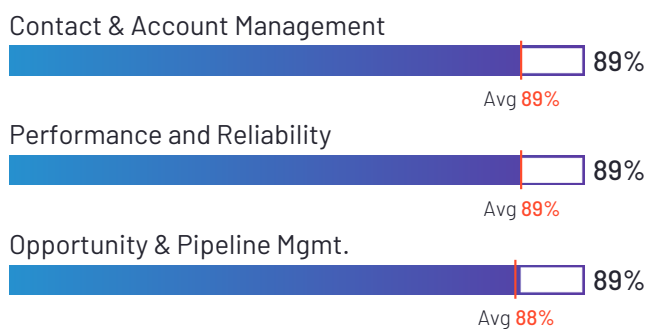
Satisfaction Ratings



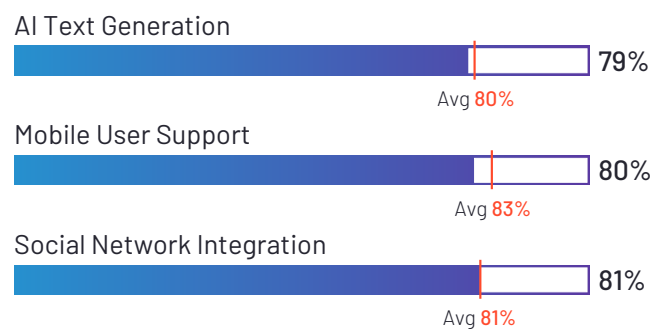
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Salesforce



HQ Location
San Francisco, CA



Year Founded
1999



Employees (Listed On LinkedIn)
86,777



Company Website
salesforce.com



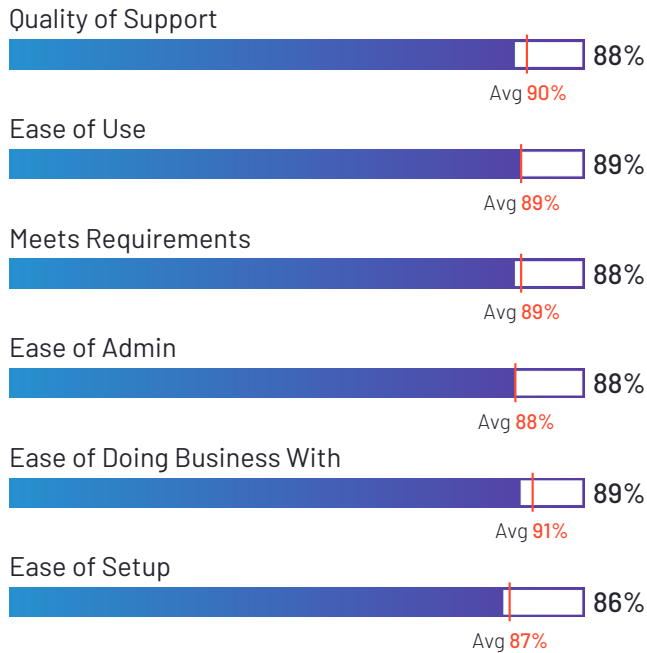
HubSpot Sales Hub

4.4 ★★★★★ (12,523)

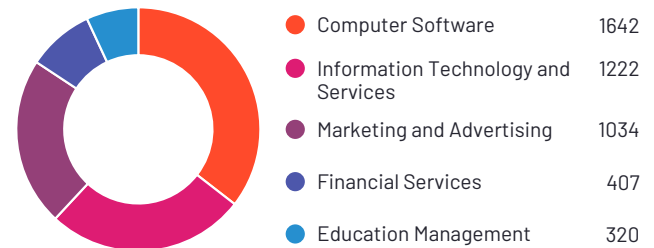


HubSpot Sales Hub has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 94% of users rated it 4 or 5 stars, 89% of users believe it is headed in the right direction, and users said they would be likely to recommend HubSpot Sales Hub at a rate of 88%. HubSpot Sales Hub is also in the Conversation Intelligence, Business Scheduling, Sales Engagement, AI Sales Assistant, Sales Enablement, Outbound Call Tracking, Sales Analytics, Visitor Identification, Email Tracking, Sales Performance Management, and AI Agents For Business Operations categories.

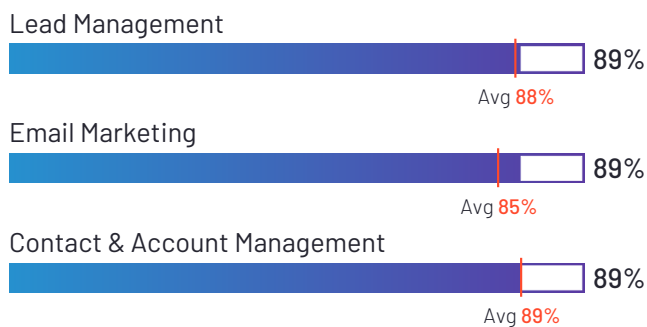
Satisfaction Ratings



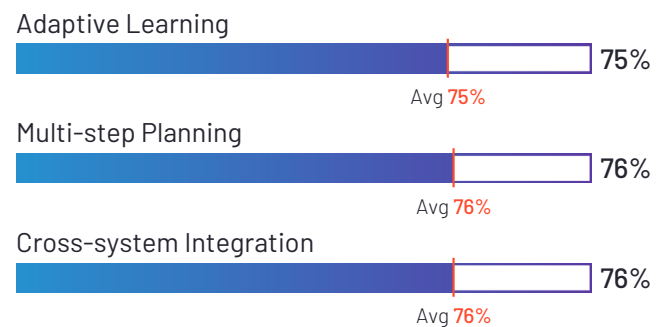
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
HubSpot



HQ Location
Cambridge, MA



Year Founded
2006



Employees (Listed On LinkedIn)
10,932



Company Website
hubspot.com



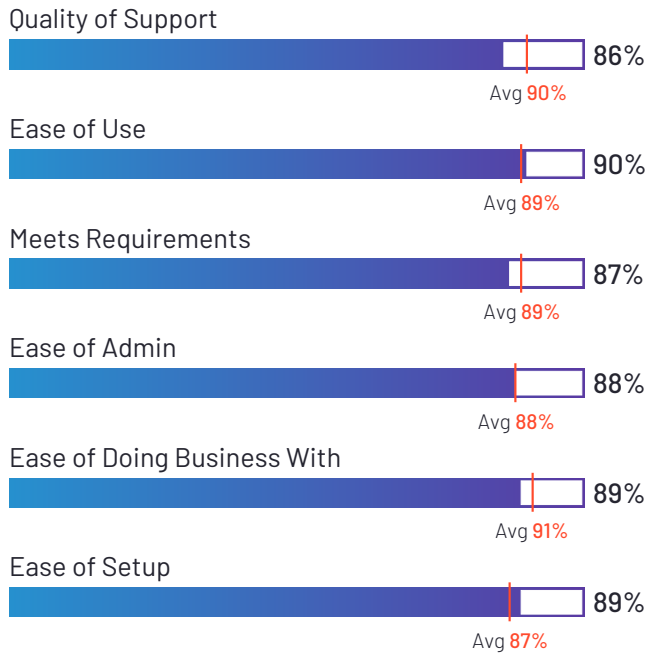
Pipedrive

4.3 ★★★★★ (2,626)

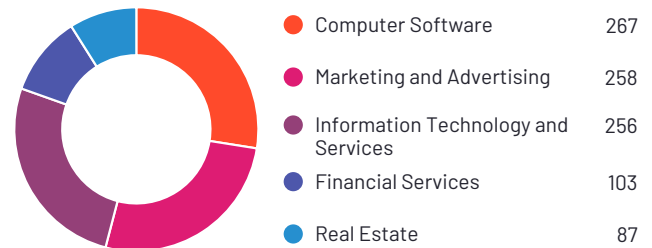


Pipedrive has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 91% of users rated it 4 or 5 stars, 89% of users believe it is headed in the right direction, and users said they would be likely to recommend Pipedrive at a rate of 86%. Pipedrive is also in the Email Marketing, Sales Analytics, Sales Performance Management, Email Tracking, and Online Form Builder categories.

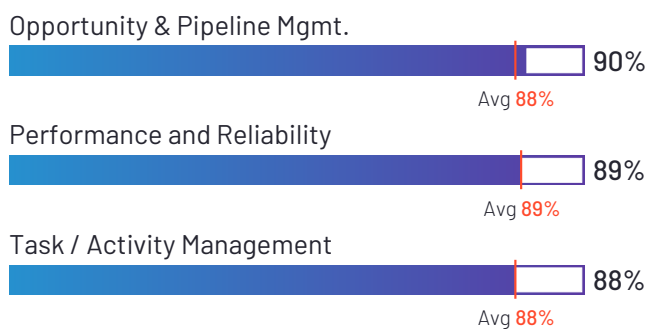
Satisfaction Ratings



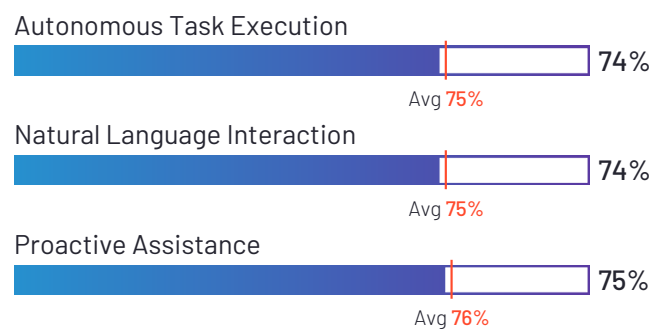
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Pipedrive



HQ Location
New York



Year Founded
2010



Employees (Listed On LinkedIn)
1,014



Company Website
pipedrive.com



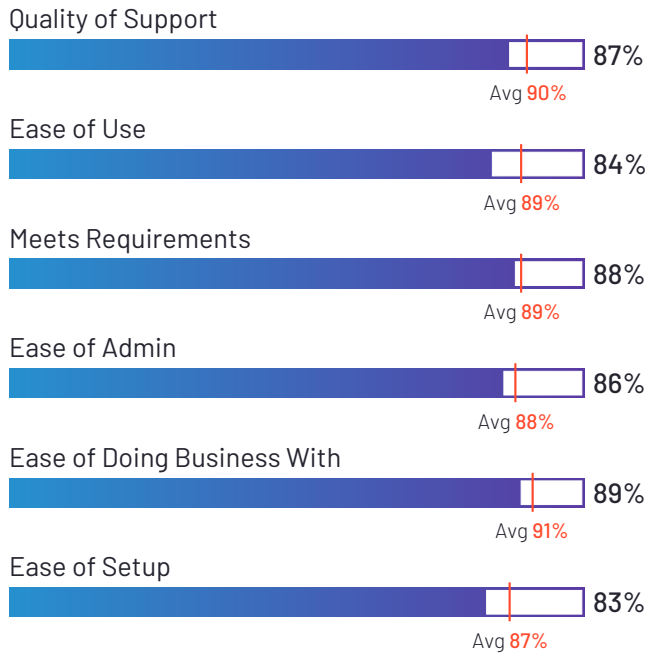
ActiveCampaign

4.5 ★★★★★ (14,262)



ActiveCampaign has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 94% of users rated it 4 or 5 stars, 84% of users believe it is headed in the right direction, and users said they would be likely to recommend ActiveCampaign at a rate of 88%. ActiveCampaign is also in the Pop-Up Builder, Marketing Automation, WhatsApp Marketing, Email Template Builder, SMS Marketing, Online Form Builder, E-Commerce Personalization, Sales Engagement, Conversational Marketing, Landing Page Builders, Sales Analytics, Lead Scoring, Attribution, Social Media Advertising, Live Chat, and Salesforce AppExchange Apps categories.

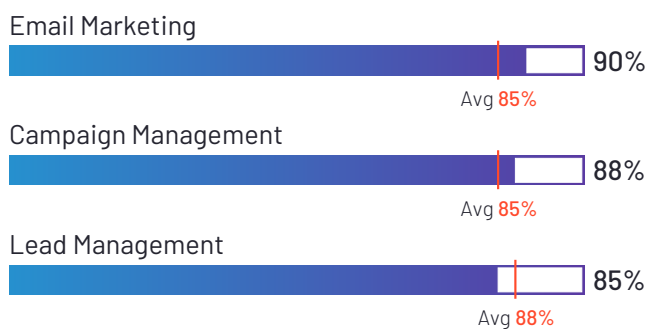
Satisfaction Ratings



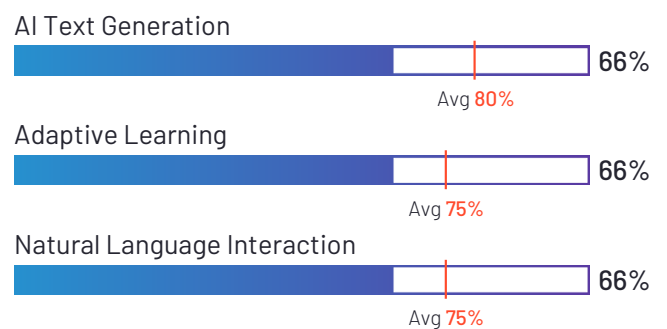
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
ActiveCampaign



HQ Location
Chicago, IL



Year Founded
2003



Employees (Listed On LinkedIn)
847



Company Website
activecampaign.com



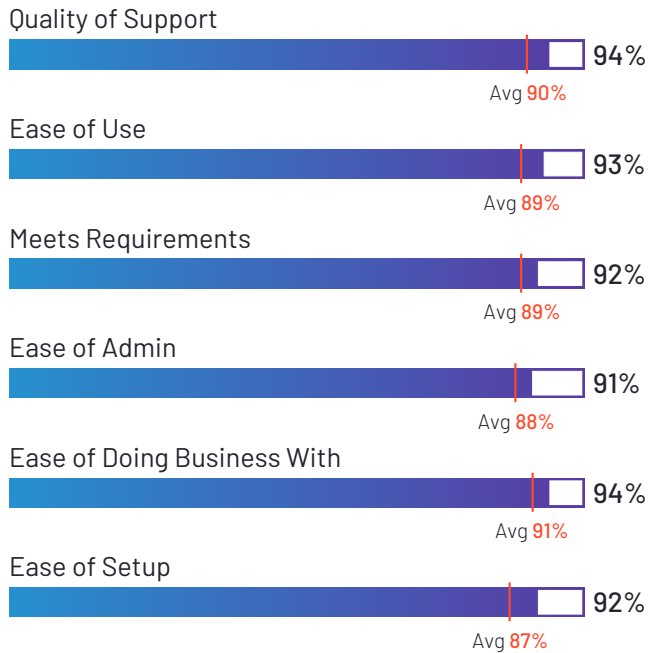
Close

4.7 ★★★★★ (1,836)

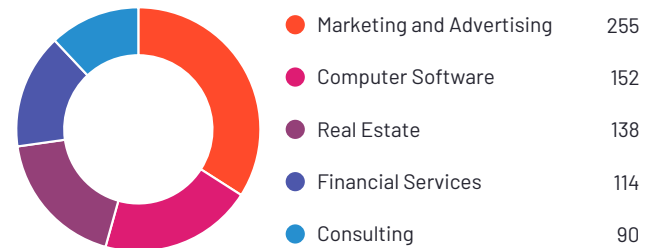


Close has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 98% of users rated it 4 or 5 stars, 95% of users believe it is headed in the right direction, and users said they would be likely to recommend Close at a rate of 94%. Close is also in the Customer Communications Management, SMS Marketing, Sales Engagement, AI Sales Assistant, Outbound Call Tracking, Sales Analytics, Email Tracking, Call Center Infrastructure (CCI), and Auto Dialer categories.

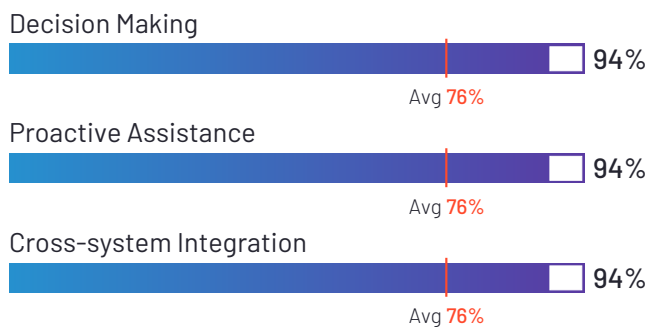
Satisfaction Ratings



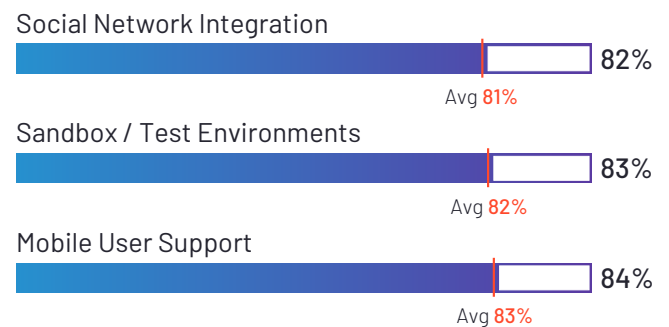
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Close



HQ Location
San Francisco,
California



Year Founded
2013



**Employees (Listed
On LinkedIn)**
177



Company Website
close.com



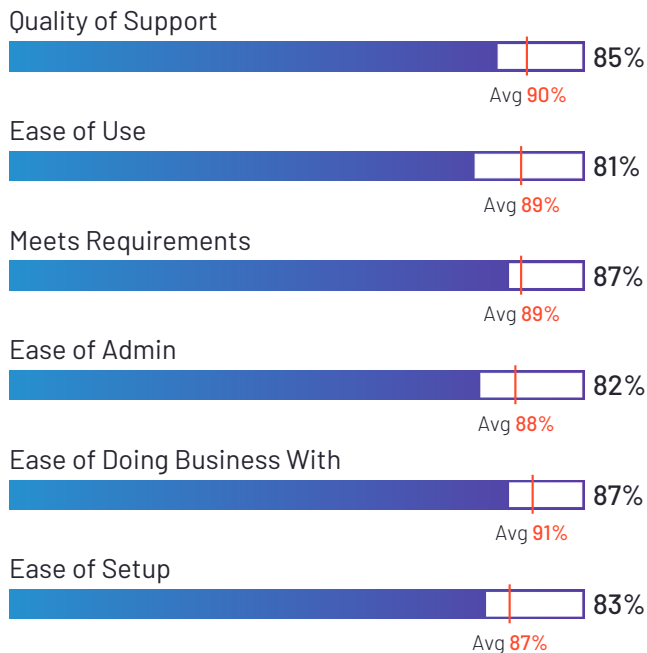
SAP Sales Cloud

4.2 ★★★★★ (898)

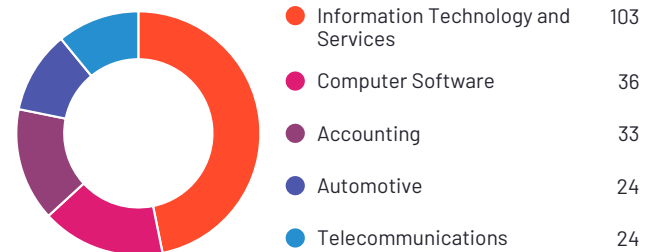


SAP Sales Cloud has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 88% of users rated it 4 or 5 stars, 84% of users believe it is headed in the right direction, and users said they would be likely to recommend SAP Sales Cloud at a rate of 83%. SAP Sales Cloud is also in the Sales Analytics category.

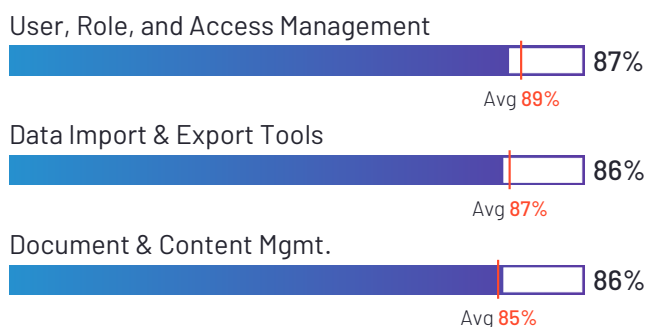
Satisfaction Ratings



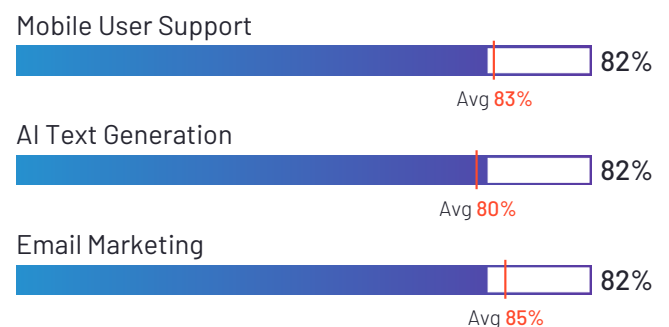
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
SAP



HQ Location
Walldorf



Year Founded
1972



Employees (Listed On LinkedIn)
131,387



Company Website
www.sap.com



Zoho CRM

4.1

★★★★☆ (2,855)



Zoho CRM has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 84% of users rated it 4 or 5 stars, 81% of users believe it is headed in the right direction, and users said they would be likely to recommend Zoho at a rate of 81%. Zoho is also in the Client Portal, Customer Journey Mapping, Quote-to-Cash, Sales Engagement, AI Sales Assistant, Sales Analytics, Quote Management, Email Tracking, Sales Gamification, Sales Performance Management, CPQ, Lead Capture, Lead Scoring, and Sales Enablement categories.

Satisfaction Ratings

Quality of Support



Ease of Use



Meets Requirements



Ease of Admin



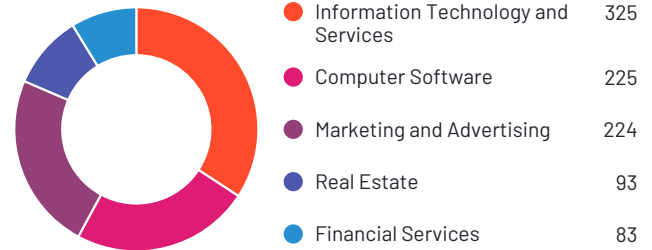
Ease of Doing Business With



Ease of Setup



Top Industries Represented



Highest-Rated Features

Contact & Account Management



User, Role, and Access Management



Performance and Reliability



Lowest-Rated Features

Adaptive Learning



Autonomous Task Execution



Cross-system Integration



Ownership
Zoho



HQ Location
Austin, TX



Year Founded
1996



Employees (Listed On LinkedIn)
26,328



Company Website
www.zoho.com



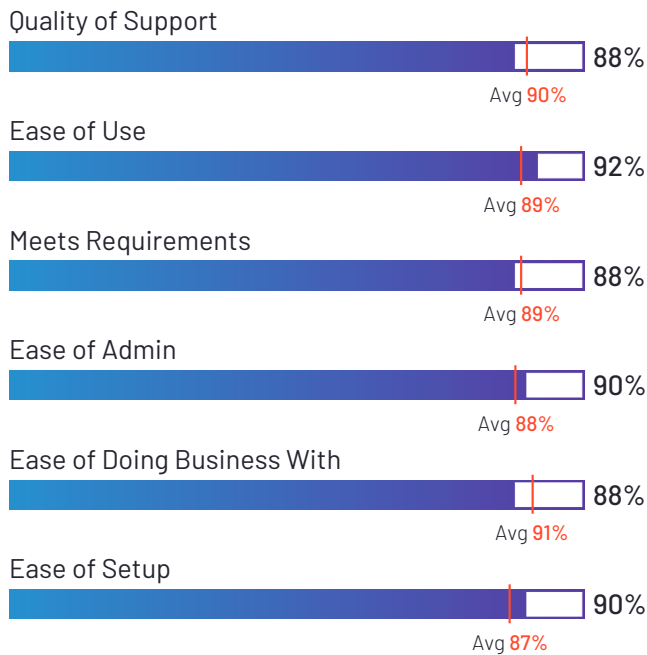
Begin by Zoho CRM

4.6 ★★★★★ (597)

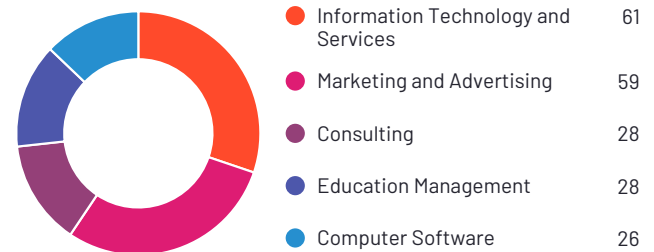


Begin by Zoho CRM has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 98% of users rated it 4 or 5 stars, 93% of users believe it is headed in the right direction, and users said they would be likely to recommend Begin by Zoho CRM at a rate of 92%. Begin by Zoho CRM is also in the Sales Engagement, Outbound Call Tracking, Email Tracking, Sales Analytics, and Sales Performance Management categories.

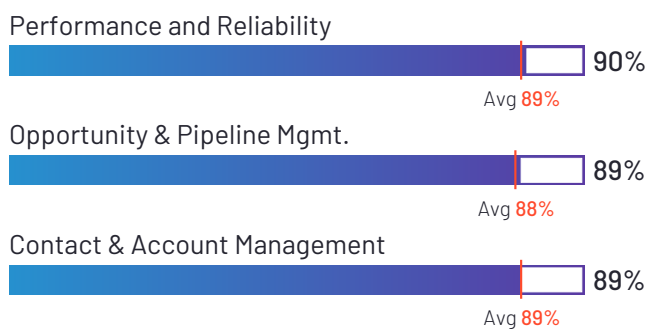
Satisfaction Ratings



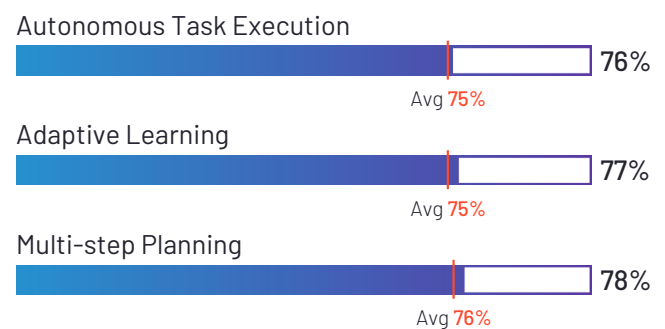
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Zoho



HQ Location
Austin, TX



Year Founded
1996



Employees (Listed On LinkedIn)
26,328



Company Website
www.zoho.com



monday
CRM

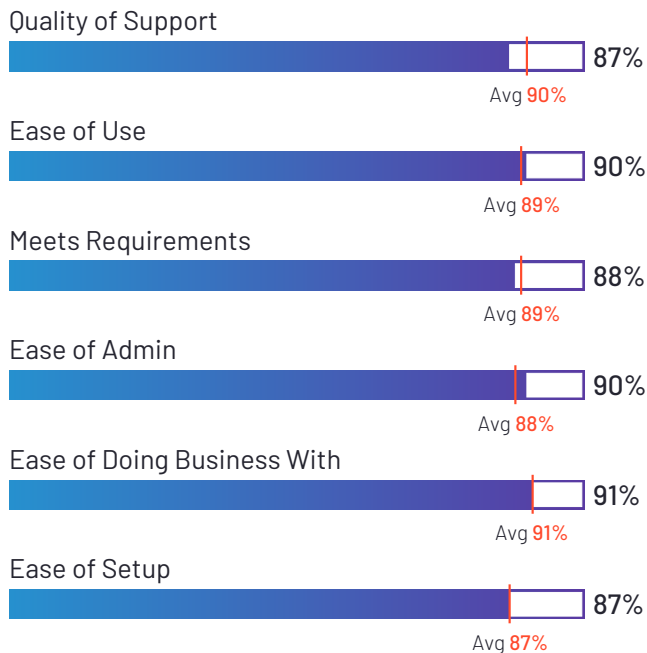
monday CRM

4.6 ★★★★★ (1,007)

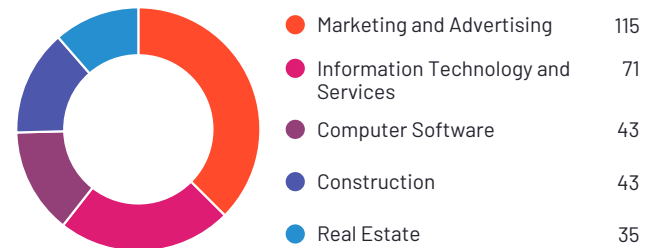


monday CRM has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 97% of users rated it 4 or 5 stars, 94% of users believe it is headed in the right direction, and users said they would be likely to recommend monday CRM at a rate of 92%. monday CRM is also in the Email Tracking and Sales Performance Management categories.

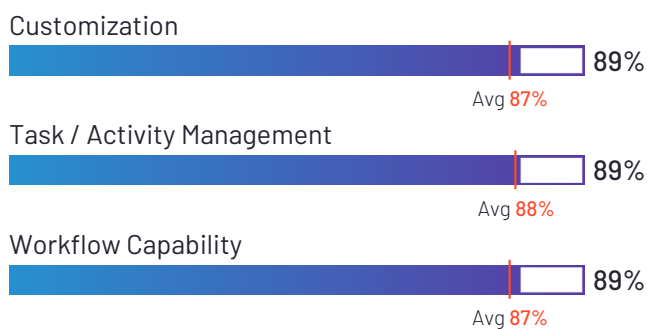
Satisfaction Ratings



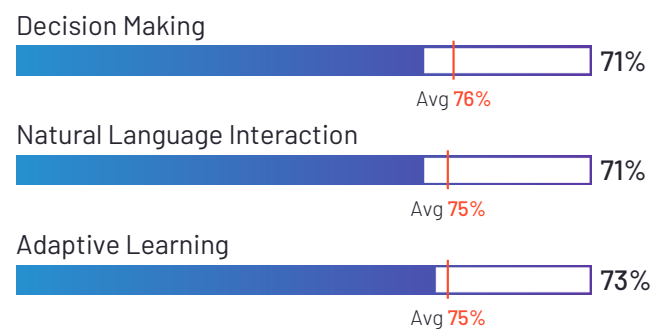
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
monday.com



HQ Location
Tel Aviv



Year Founded
2012



Employees (Listed On LinkedIn)
3,196



Company Website
monday.com



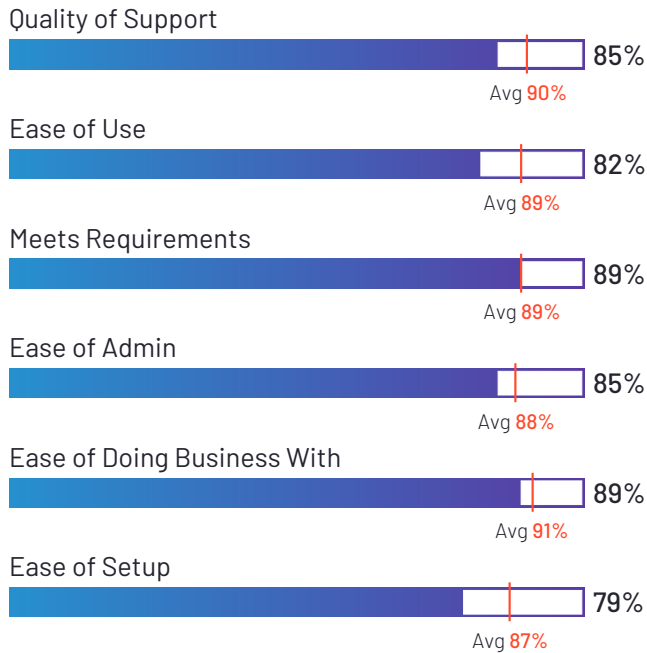
HighLevel

4.6 ★★★★★ (527)



HighLevel has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 95% of users rated it 4 or 5 stars, 92% of users believe it is headed in the right direction, and users said they would be likely to recommend HighLevel at a rate of 94%. HighLevel is also in the Shared Inbox, Conversational Support, Customer Communications Management, SMS Marketing, Conversational Marketing, Website Builder, Online Reputation Management, Live Chat, VoIP Providers, Marketing Automation, AI Agents For Business Operations, and Chatbots categories.

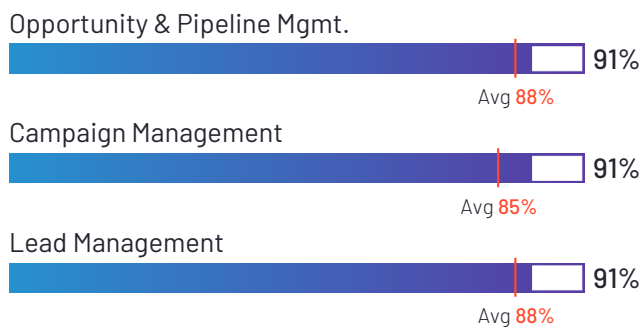
Satisfaction Ratings



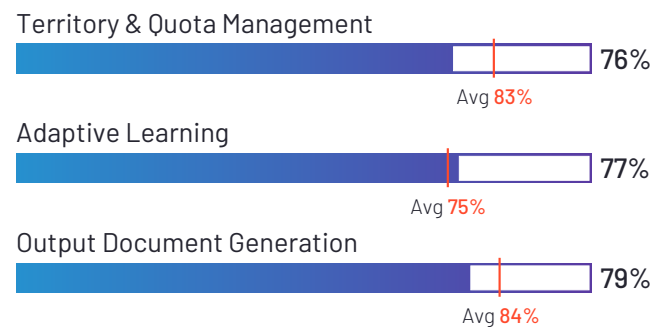
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
HighLevel



HQ Location
Dallas, Texas



Year Founded
2018



Employees (Listed On LinkedIn)
1,689



Company Website
gohighlevel.com

instantly

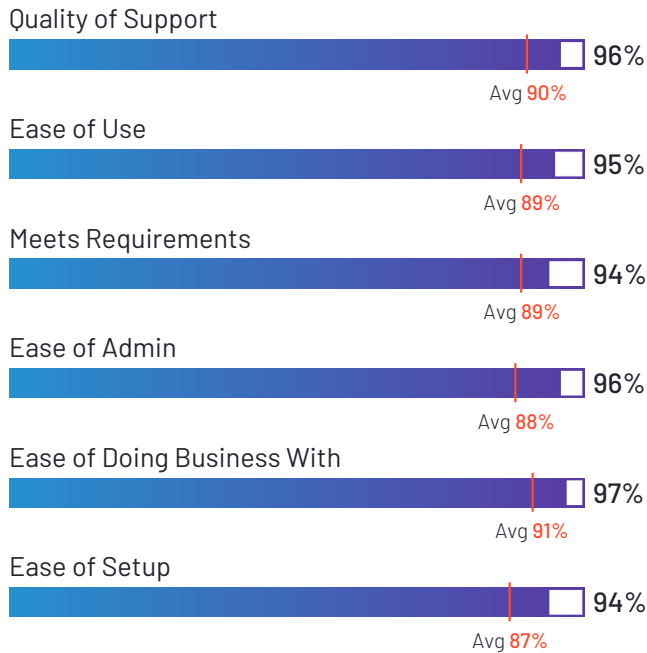
Instantly

4.8 ★★★★★ (3,764)



Instantly has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 99% of users rated it 4 or 5 stars, 98% of users believe it is headed in the right direction, and users said they would be likely to recommend Instantly at a rate of 97%. Instantly is also in the Sales Engagement, Email Deliverability, AI Sales Assistant, Account Data Management, Lead Mining, Lead Intelligence, Visitor Identification, Email Tracking, Sales Intelligence, and Email Marketing categories.

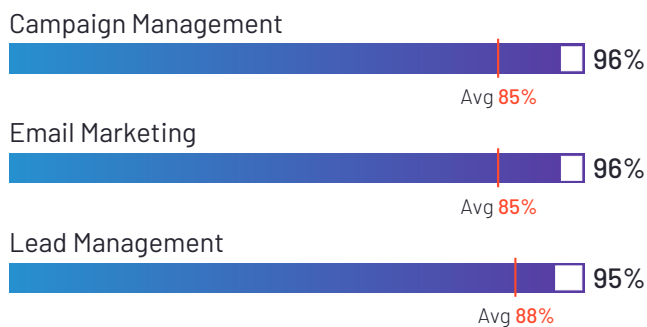
Satisfaction Ratings



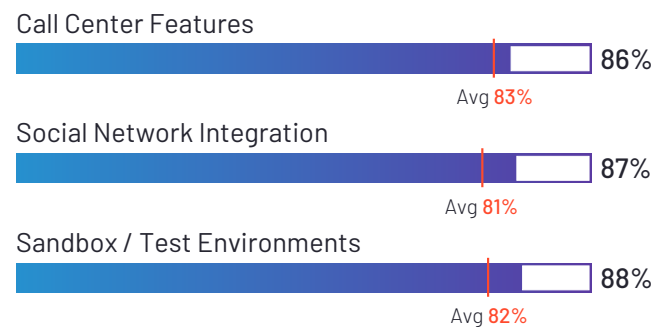
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Instantly



HQ Location
Sheridan, US



Year Founded
2001



Employees (Listed On LinkedIn)
151



Company Website
instantly.ai



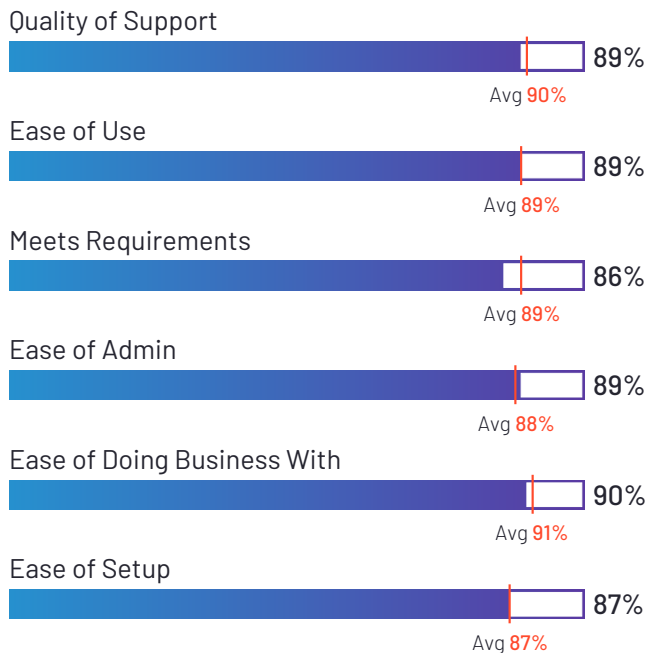
Nutshell

4.3 ★★★★★ (1,277)

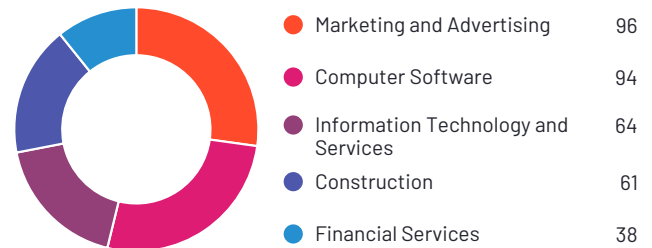


Nutshell has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 91% of users rated it 4 or 5 stars, 87% of users believe it is headed in the right direction, and users said they would be likely to recommend Nutshell at a rate of 85%. Nutshell is also in the Sales Engagement, Google Workspace for Sales, Sales Analytics, Sales Performance Management, Email Tracking, and Online Form Builder categories.

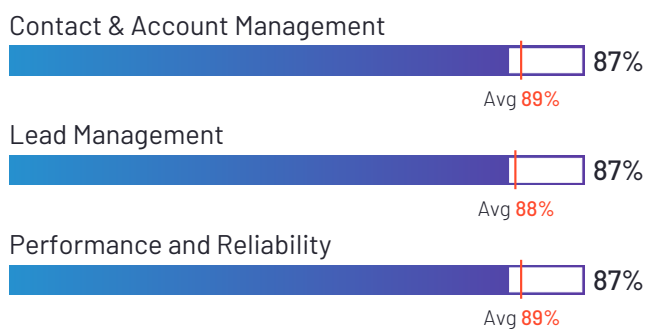
Satisfaction Ratings



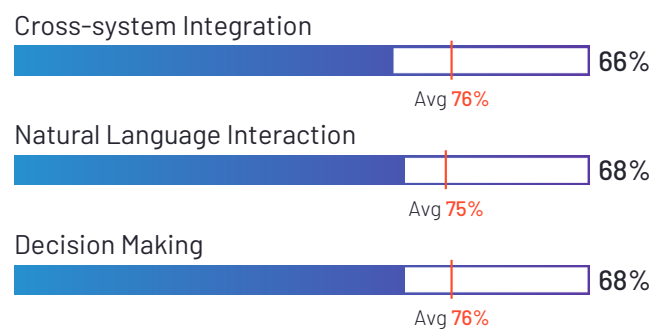
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Nutshell



HQ Location
Ann Arbor, Michigan



Year Founded
2009



Employees (Listed On LinkedIn)
1,171



Company Website
nutshell.com



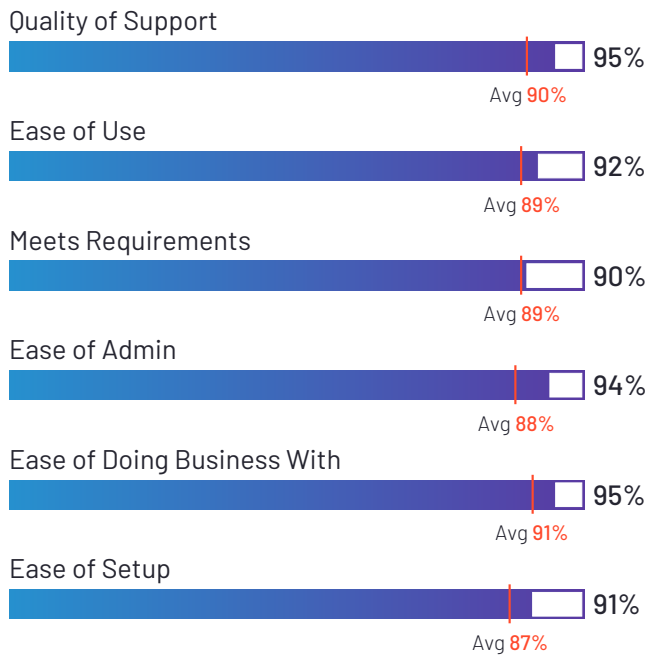
Thryv

4.6 ★★★★★ (418)



Thryv has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 95% of users rated it 4 or 5 stars, 92% of users believe it is headed in the right direction, and users said they would be likely to recommend Thryv at a rate of 93%. Thryv is also in the Local Listing Management, Online Appointment Scheduling, Online Reputation Management, Social Media Management, Marketing Automation, and Payment Processing categories.

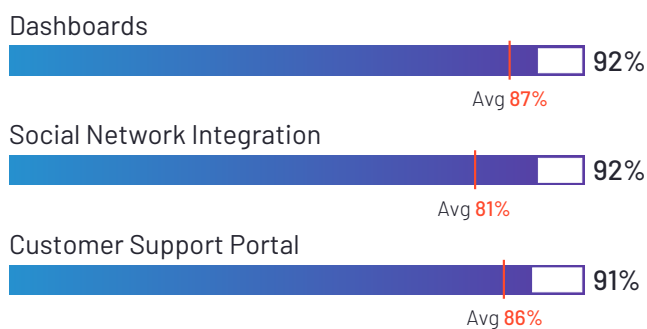
Satisfaction Ratings



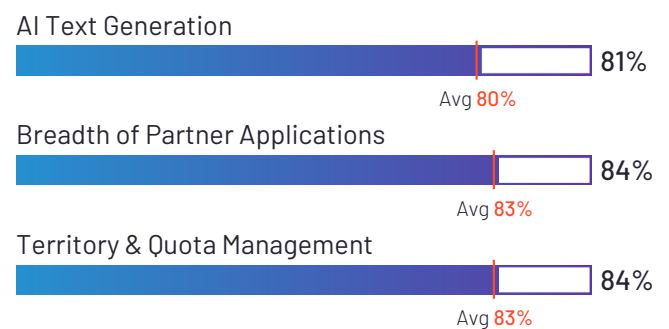
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Thryv



HQ Location
Dallas, TX



Year Founded
2012



Employees (Listed On LinkedIn)
5,853



Company Website
thryv.com



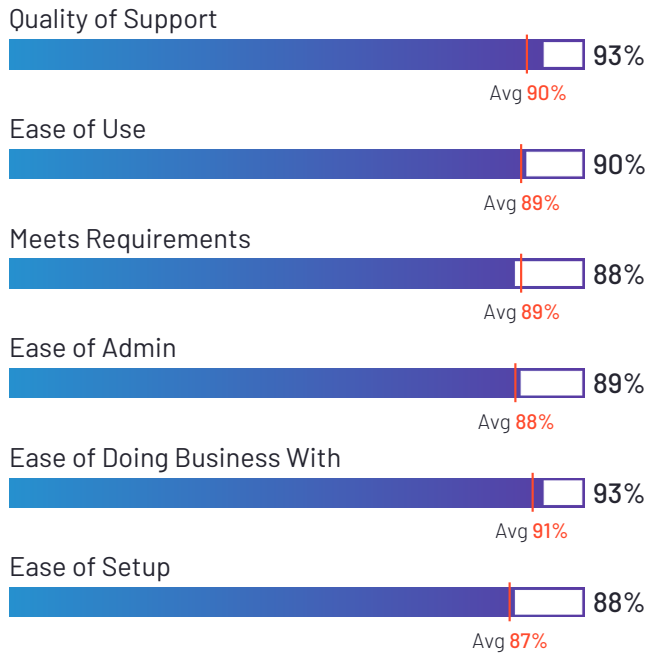
LocaliQ

4.5 ★★★★★ (1,043)

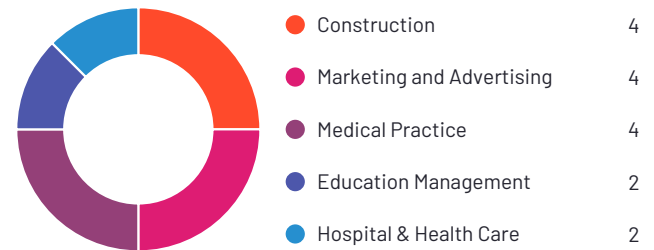


LocaliQ has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 93% of users rated it 4 or 5 stars, 90% of users believe it is headed in the right direction, and users said they would be likely to recommend LocaliQ at a rate of 89%. LocaliQ is also in the SMS Marketing, Paid Search Advertising, Marketing Automation, Video Advertising, Cross-Channel Advertising, Lead Scoring, AI Customer Support Agents, Local Listing Management, Display Advertising, Lead Capture, Social Media Advertising, Live Chat, AI Chatbots, SEO Tools, Lead Mining, Email Marketing, Marketing Analytics, and AI Agents For Business Operations categories.

Satisfaction Ratings



Top Industries Represented



Ownership
Gannett Co



HQ Location
Gannett Co., Inc. 1675
Broadway, 23rd Floor
New York, NY 10019



Year Founded
1906



**Employees (Listed
On LinkedIn)**
6,693



Company Website
gannett.com



Brevo Marketing Platform

4.5

★★★★★ (2,398)



Brevo Marketing Platform has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 96% of users rated it 4 or 5 stars, 92% of users believe it is headed in the right direction, and users said they would be likely to recommend Brevo Marketing Platform at a rate of 91%. Brevo Marketing Platform is also in the Shared Inbox, Email Testing, SMS Marketing, Email Template Builder, Personalization, Push Notification, E-Commerce Personalization, Email Deliverability, Chatbots, Landing Page Builders, Social Media Advertising, Email Tracking, Online Appointment Scheduling, Transactional Email, Live Chat, Calendar, Email Marketing, Video Conferencing, Appointment Reminder, and WhatsApp Marketing categories.

Satisfaction Ratings

Quality of Support



Ease of Use



Meets Requirements



Ease of Admin



Ease of Doing Business With



Ease of Setup



Top Industries Represented



Highest-Rated Features

Email Marketing



Campaign Management



Performance and Reliability



Lowest-Rated Features

Autonomous Task Execution



Multi-step Planning



Cross-system Integration



Ownership
Brevo



HQ Location
Paris



Year Founded
2012



Employees (Listed On LinkedIn)
825



Company Website
www.brevo.com



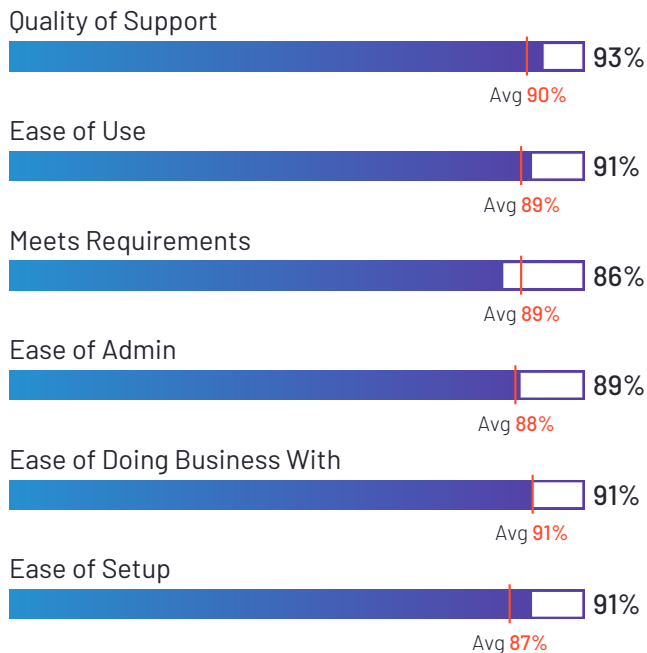
folk

4.5 ★★★★★ (287)

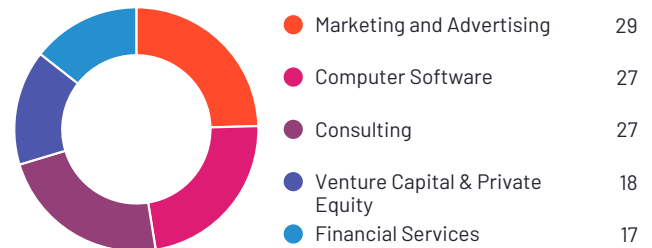


folk has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 97% of users rated it 4 or 5 stars, 96% of users believe it is headed in the right direction, and users said they would be likely to recommend folk at a rate of 91%. folk is also in the Google Workspace for Sales, Email Marketing, and Email Tracking categories.

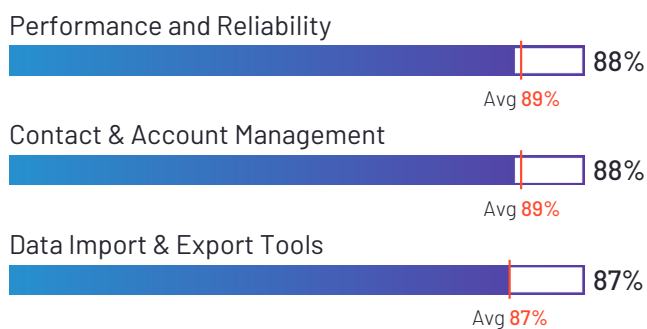
Satisfaction Ratings



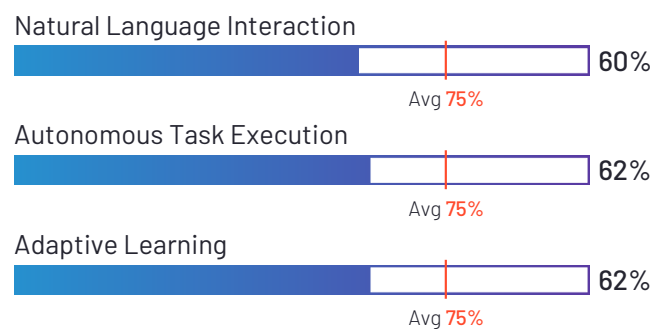
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
folk



HQ Location
Distributed Team, FR



Year Founded
2020



Employees (Listed On LinkedIn)
60



Company Website
www.folk.app



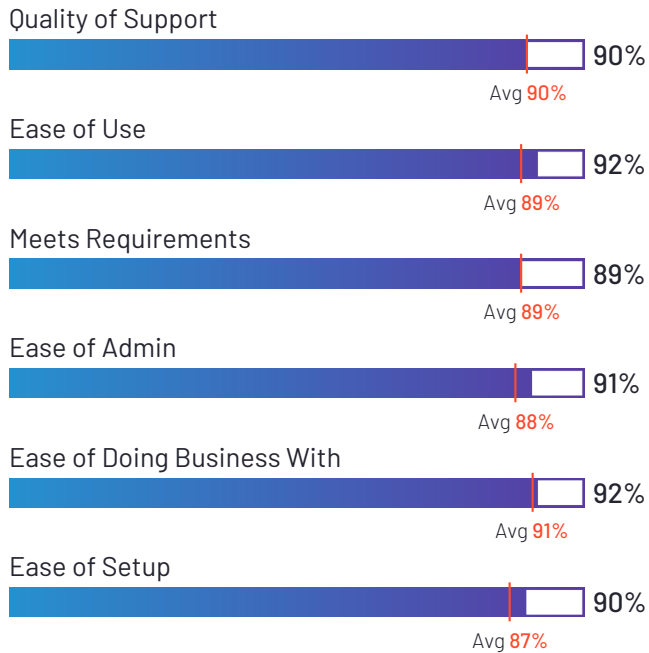
Freshsales

4.5 ★★★★★ (1,225)

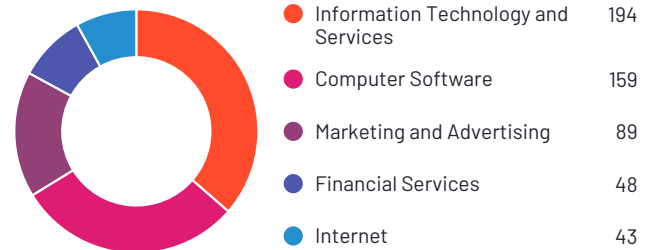


Freshsales has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 96% of users rated it 4 or 5 stars, 94% of users believe it is headed in the right direction, and users said they would be likely to recommend Freshsales at a rate of 90%. Freshsales is also in the Sales Engagement, AI Sales Assistant, Online Form Builder, Outbound Call Tracking, Sales Analytics, Lead Scoring, Email Tracking, Sales Performance Management, Visitor Identification, and Marketing Automation categories.

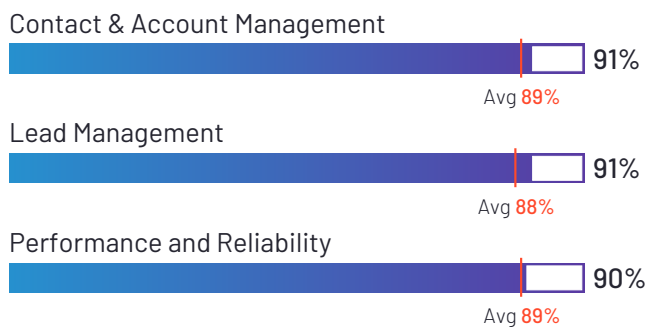
Satisfaction Ratings



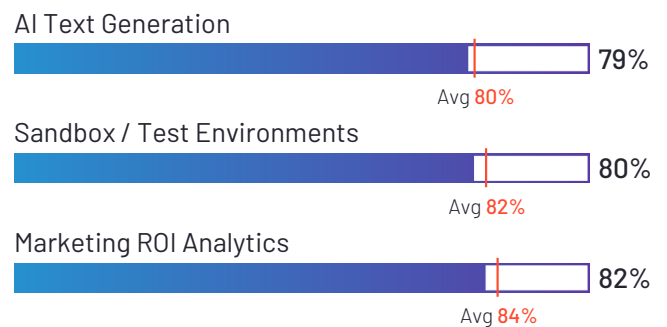
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Freshworks



HQ Location
San Mateo, CA



Year Founded
2010



Employees (Listed On LinkedIn)
8,656



Company Website
freshworks.com



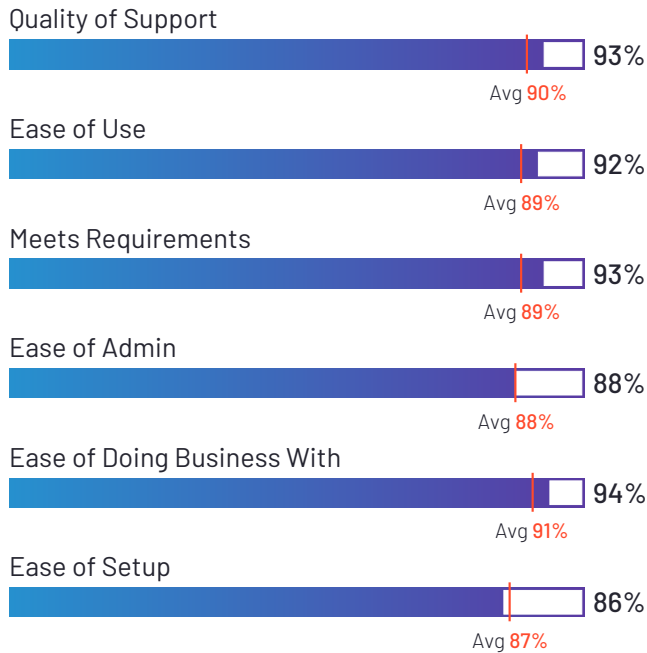
Creatio

4.6 ★★★★★ (303)

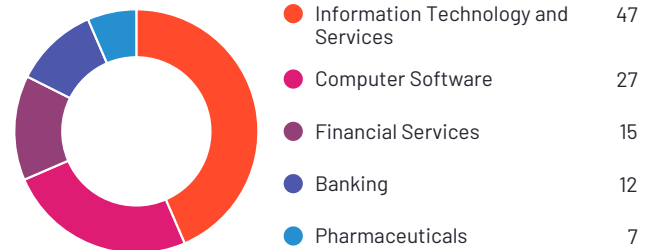


Creatio has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 98% of users rated it 4 or 5 stars, 92% of users believe it is headed in the right direction, and users said they would be likely to recommend Creatio at a rate of 93%. Creatio is also in the Retail Analytics, Workflow Management, Digital Process Automation (DPA), Retail Distributed Order Management Systems, No-Code Development Platforms, Sales Analytics, Lead Capture, Help Desk, Contact Center, and Revenue Operations & Intelligence (RO&I) categories.

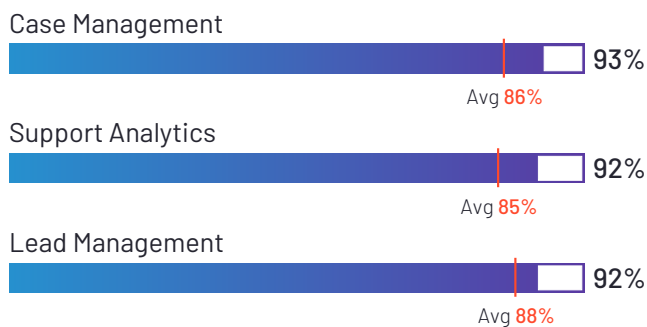
Satisfaction Ratings



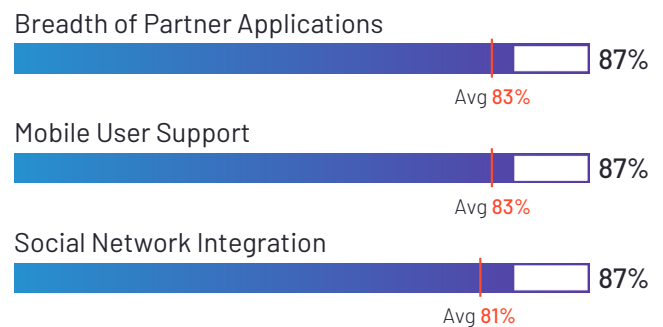
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Creatio



HQ Location
Boston,
Massachusetts



Year Founded
2014



**Employees (Listed
On LinkedIn)**
968



Company Website
creatio.com



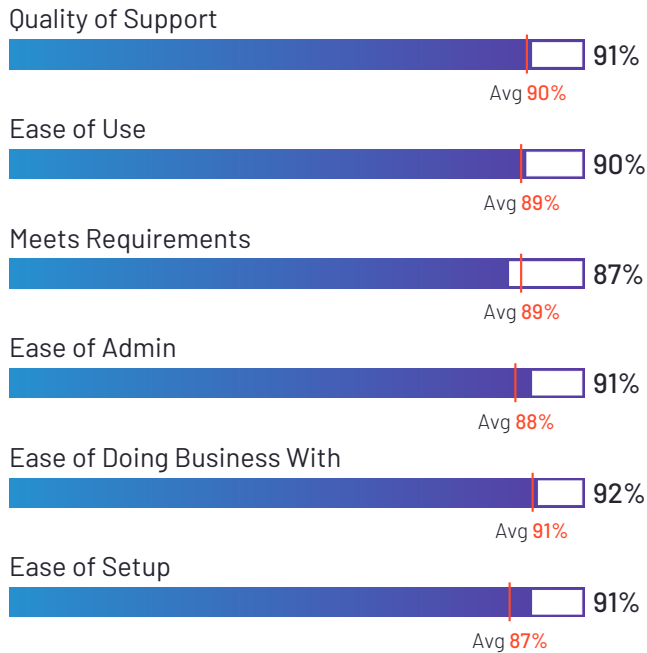
Nimble CRM

4.5 ★★★★★ (1,106)

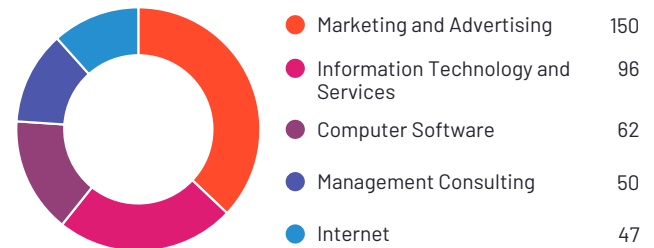


Nimble CRM has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 95% of users rated it 4 or 5 stars, 93% of users believe it is headed in the right direction, and users said they would be likely to recommend Nimble at a rate of 90%. Nimble is also in the Email Tracking, Sales Intelligence, Online Form Builder, and Sales Performance Management categories.

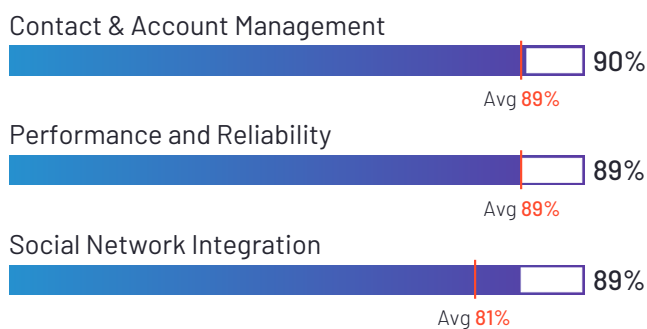
Satisfaction Ratings



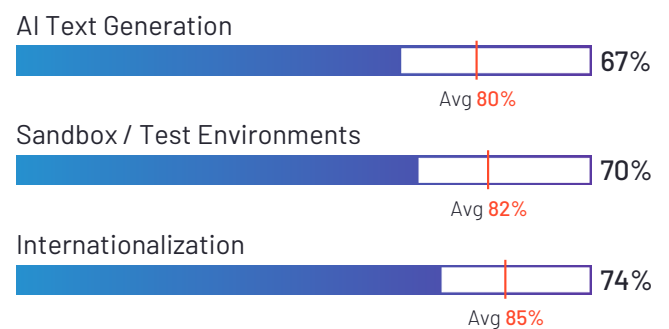
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Nimble



HQ Location
Santa Monica, CA



Year Founded
2008



Employees (Listed On LinkedIn)
61



Company Website
www.nimble.com



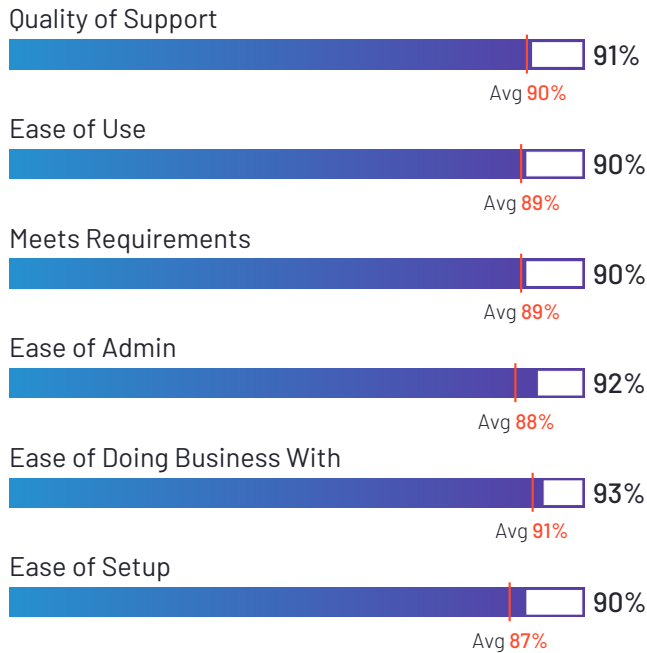
Efficy CRM

4.5 ★★★★★ (102)

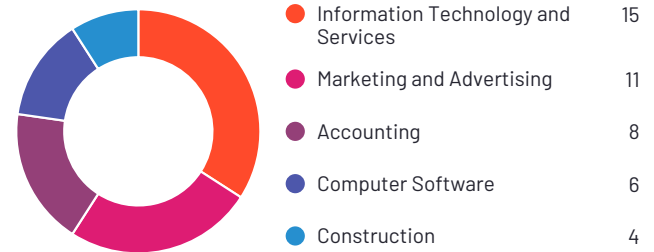


Efficy CRM has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 97% of users rated it 4 or 5 stars, 95% of users believe it is headed in the right direction, and users said they would be likely to recommend Efficy CRM at a rate of 89%.

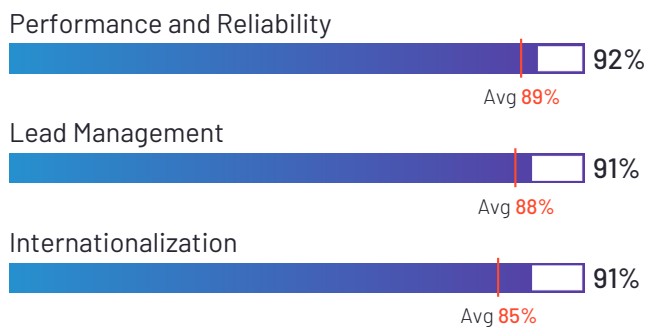
Satisfaction Ratings



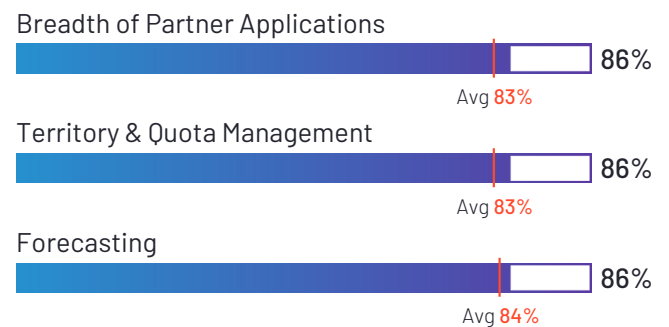
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Efficy



HQ Location
Brussels, Belgium



Year Founded
2005



Employees (Listed On LinkedIn)
433



Company Website
www.efficy.com

HONEYBOOK

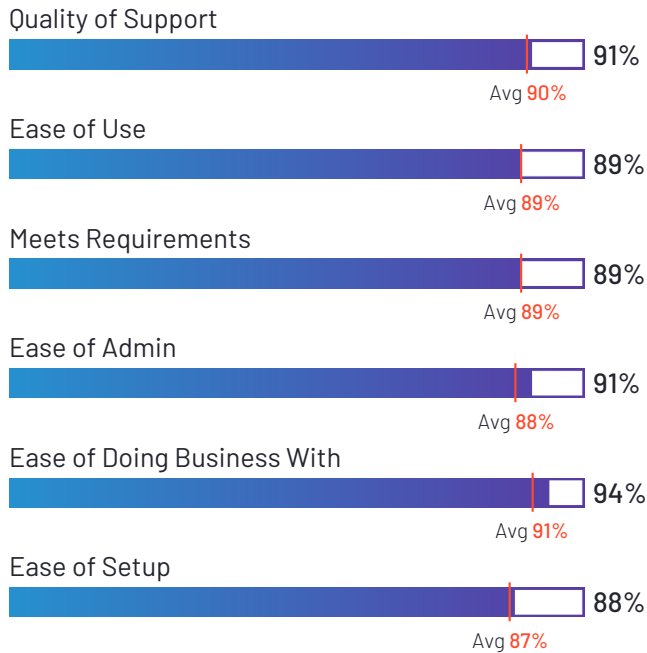
HoneyBook

4.5 ★★★★★ (180)

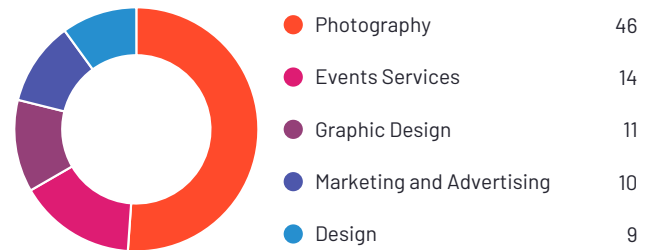


HoneyBook has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 94% of users rated it 4 or 5 stars, 88% of users believe it is headed in the right direction, and users said they would be likely to recommend HoneyBook at a rate of 91%. HoneyBook is also in the Online Form Builder, Invoice Management, Online Appointment Scheduling, Billing, and Payment Processing categories.

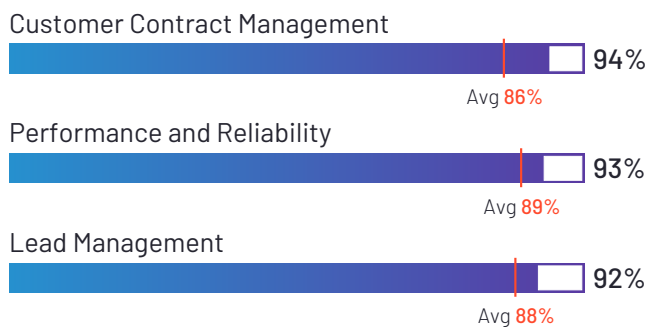
Satisfaction Ratings



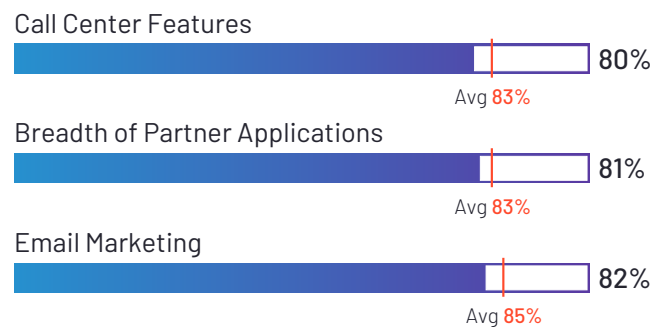
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
HoneyBook



HQ Location
San Francisco, CA



Year Founded
2013



Employees (Listed On LinkedIn)
350



Company Website
honeybook.com



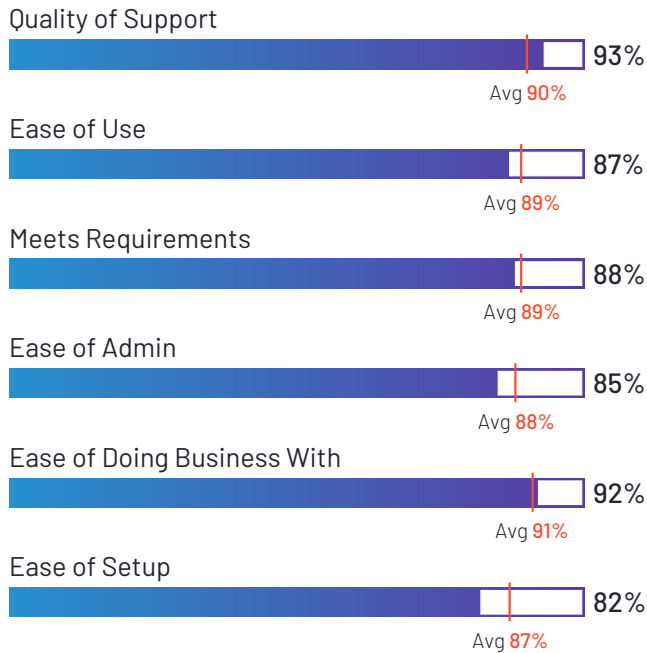
Apptivo

4.4 ★★★★★ (215)

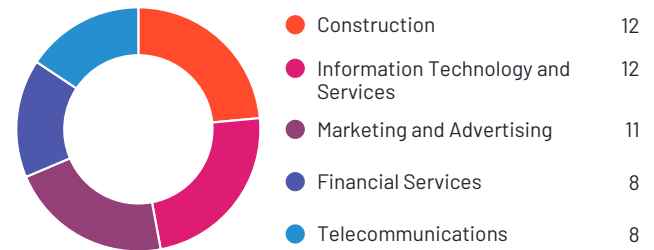


Apptivo has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 95% of users rated it 4 or 5 stars, 94% of users believe it is headed in the right direction, and users said they would be likely to recommend Apptivo at a rate of 89%. Apptivo is also in the Time Tracking, Billing, Help Desk, Field Service Management, and Project Management categories.

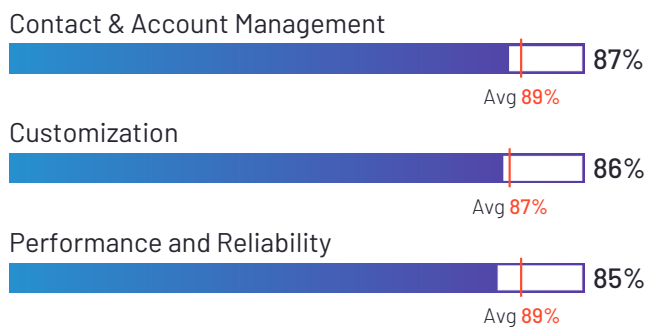
Satisfaction Ratings



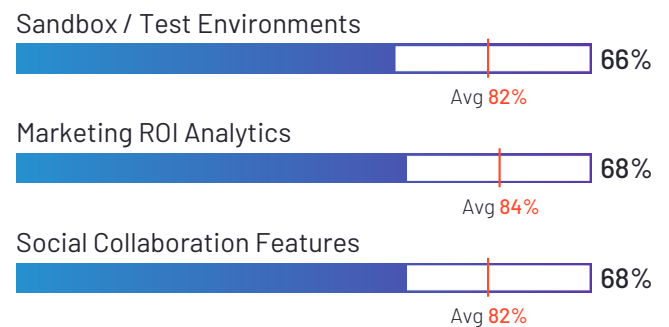
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Apptivo



HQ Location
Fremont, California



Year Founded
2009



Employees (Listed On LinkedIn)
230



Company Website
apptivo.com



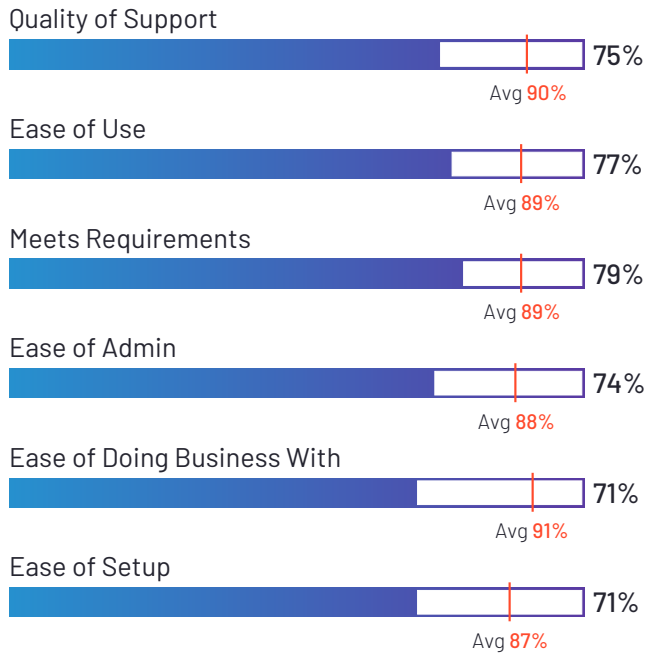
Sage CRM

3.8 ★★★★★ (127)

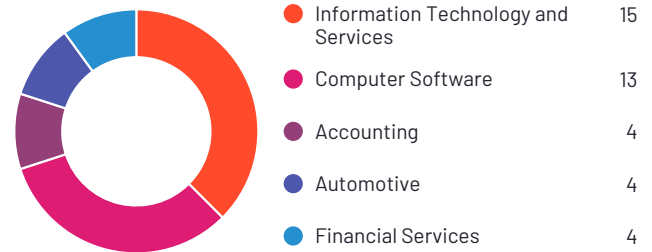


Sage CRM has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 71% of users rated it 4 or 5 stars, 64% of users believe it is headed in the right direction, and users said they would be likely to recommend Sage CRM at a rate of 75%.

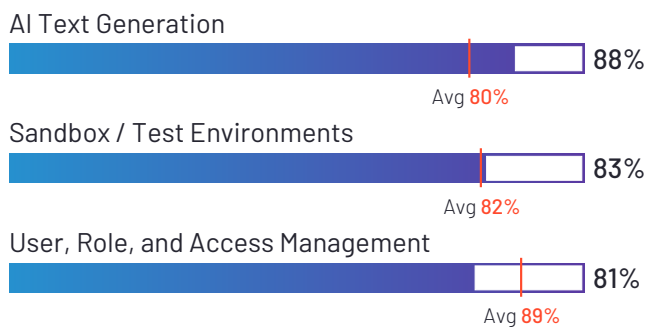
Satisfaction Ratings



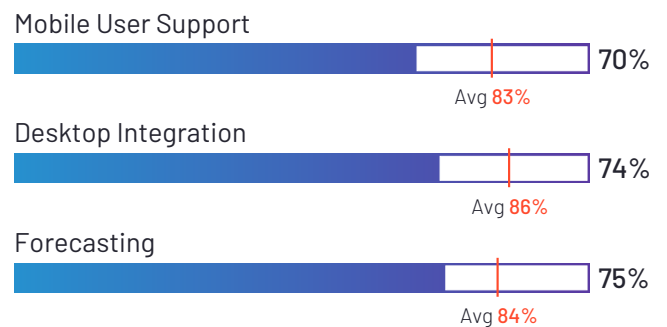
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Sage Software



HQ Location
Newcastle



Year Founded
1981



Employees (Listed On LinkedIn)
14,473



Company Website
www.sage.com



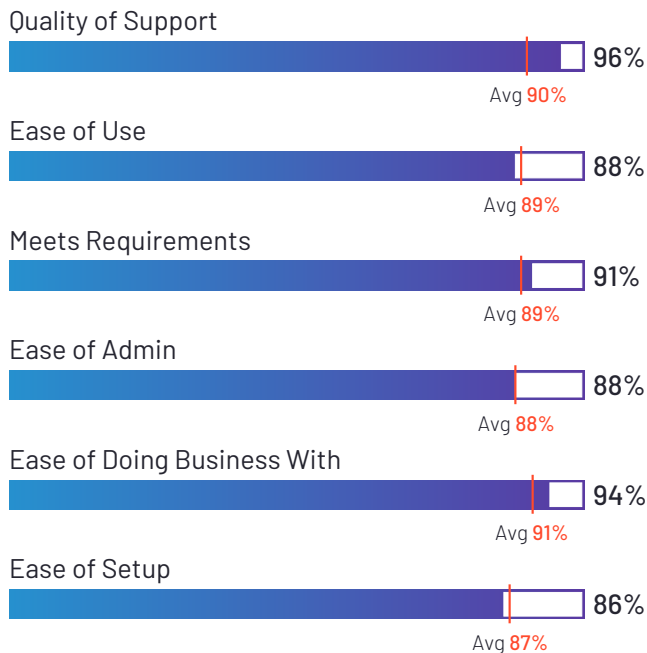
Vendasta

4.5 ★★★★★ (330)

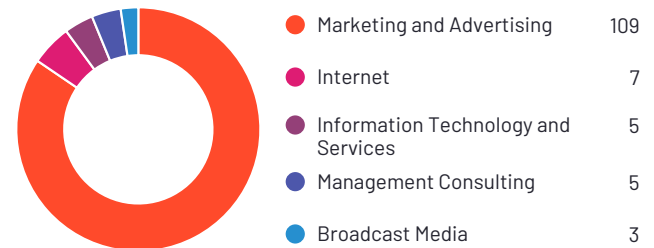


Vendasta has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 96% of users rated it 4 or 5 stars, 89% of users believe it is headed in the right direction, and users said they would be likely to recommend Vendasta at a rate of 93%. Vendasta is also in the Business Scheduling, Multi-Location Marketing Platforms, Subscription Billing, Local Listing Management, Local SEO, Task Management, Website Builder, Online Reputation Management, Social Media Analytics, Social Media Management, Managed Hosting, Marketing Automation, E-Commerce Platforms, and WordPress Hosting categories.

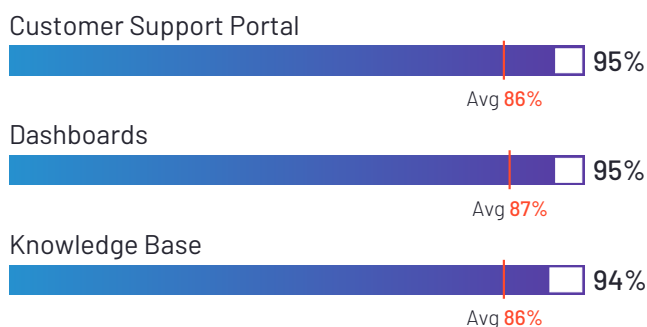
Satisfaction Ratings



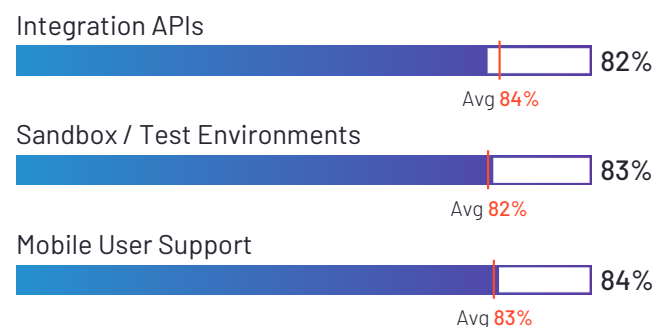
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Vendasta



HQ Location
Saskatchewan



Year Founded
2008



Employees (Listed On LinkedIn)
715



Company Website
vendasta.com



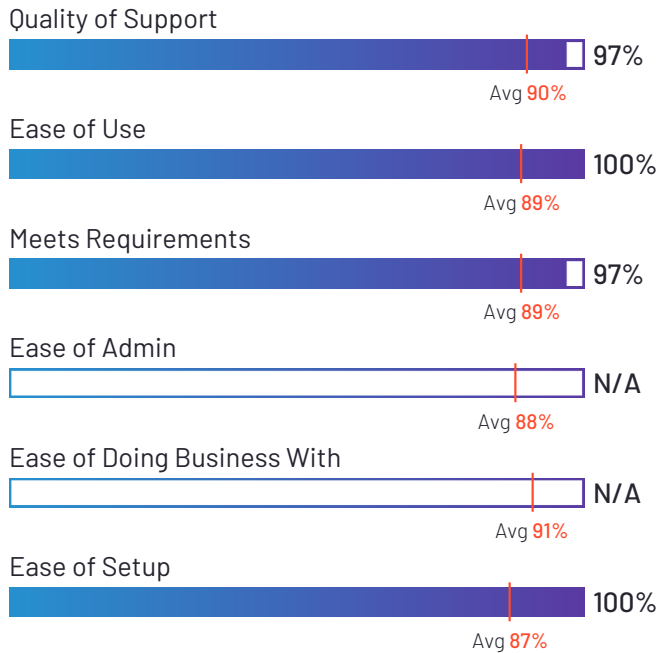
CRMOne

4.8 ★★★★★ (1,038)



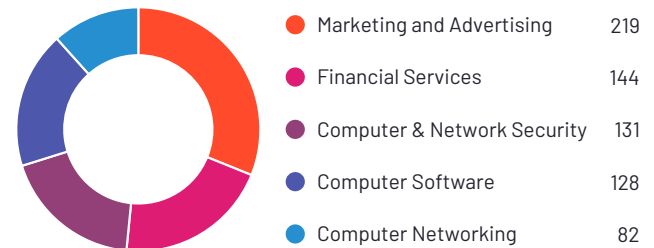
CRMOne has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. CRMOne received the highest Satisfaction score among products in CRM. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend CRMOne at a rate of 96%. CRMOne is also in the Business Scheduling and Website Builder categories.

Satisfaction Ratings

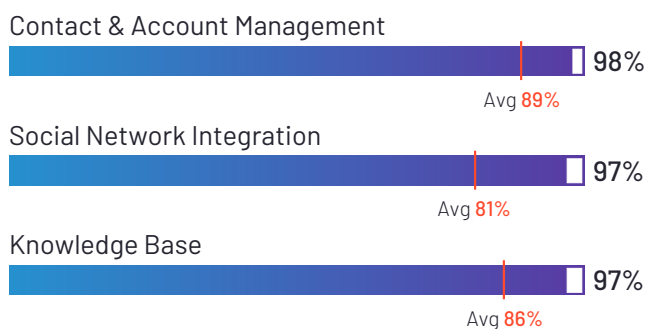


*N/A is displayed when fewer than five responses were received for the question.

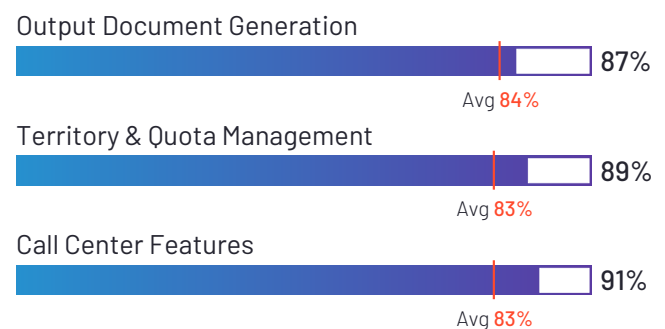
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
CrmOne



HQ Location
Menlo Park, US



Year Founded
2022



Employees (Listed On LinkedIn)
28



Company Website
www.crmone.com



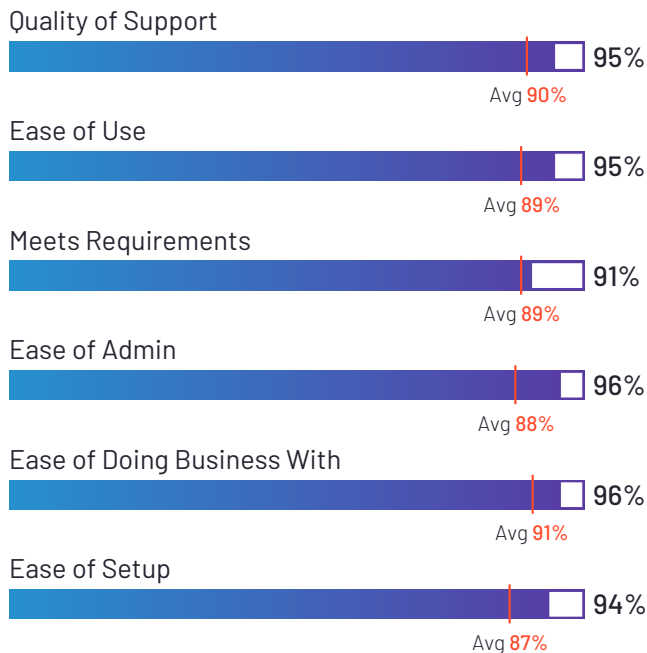
Capsule CRM

4.7 ★★★★★ (427)

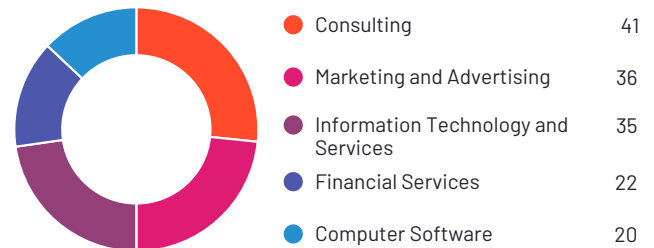


Capsule CRM has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 98% of users rated it 4 or 5 stars, 92% of users believe it is headed in the right direction, and users said they would be likely to recommend Capsule at a rate of 94%.

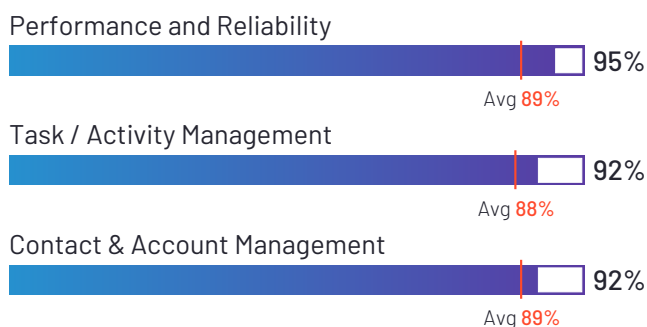
Satisfaction Ratings



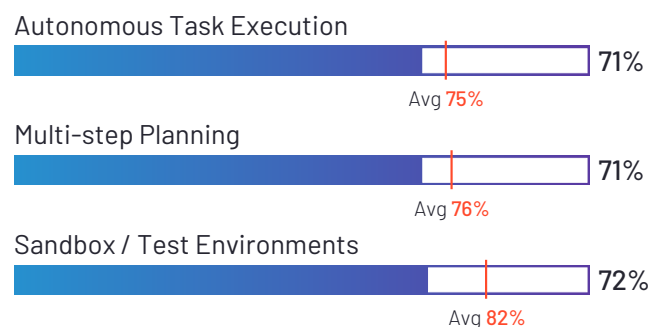
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Zestia Ltd



HQ Location
Manchester, GB



Year Founded
2007



Employees (Listed On LinkedIn)
55



Company Website
capsulecrm.com



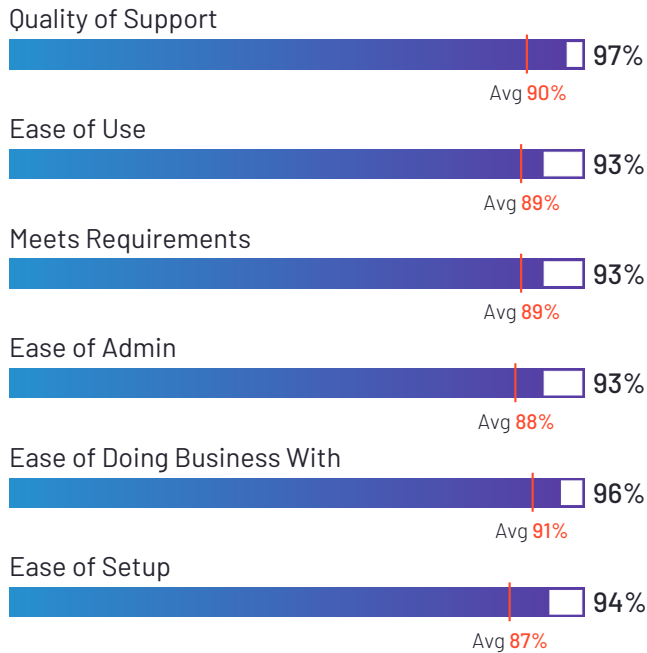
EngageBay All-in-One Suite

4.6 ★★★★★ (502)



EngageBay All-in-One Suite has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 99% of users rated it 4 or 5 stars, 97% of users believe it is headed in the right direction, and users said they would be likely to recommend EngageBay All-in-One Suite at a rate of 93%. EngageBay All-in-One Suite is also in the Landing Page Builders, Online Form Builder, A/B Testing, Email Tracking, Help Desk, and Marketing Automation categories.

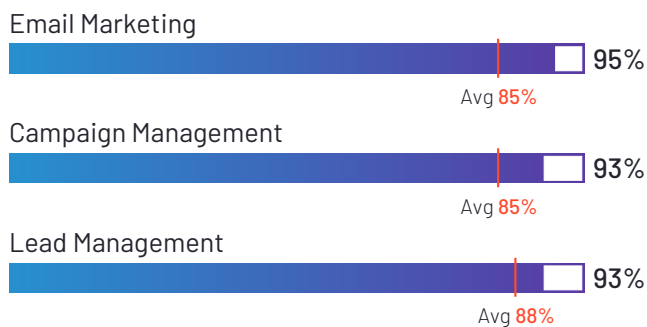
Satisfaction Ratings



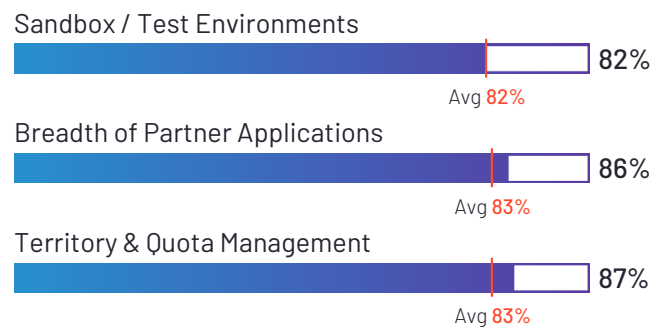
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
EngageBay Inc



HQ Location
Wilmington,
Delaware



Year Founded
2018



**Employees (Listed
On LinkedIn)**
63



Company Website
engagebay.com



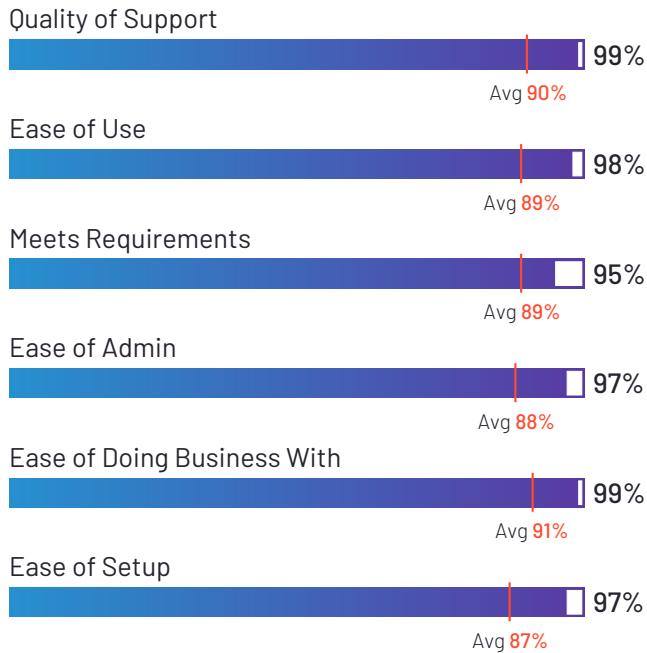
Less Annoying CRM

4.9 ★★★★★ (639)

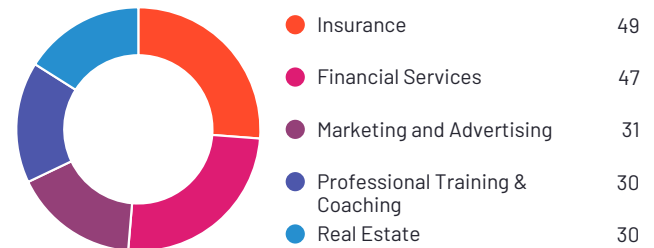


Less Annoying CRM has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 96% of users believe it is headed in the right direction, and users said they would be likely to recommend Less Annoying CRM at a rate of 98%.

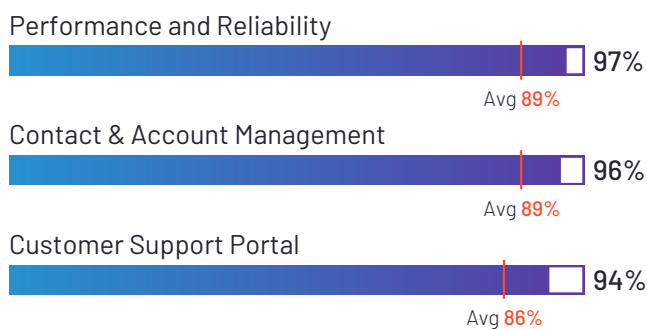
Satisfaction Ratings



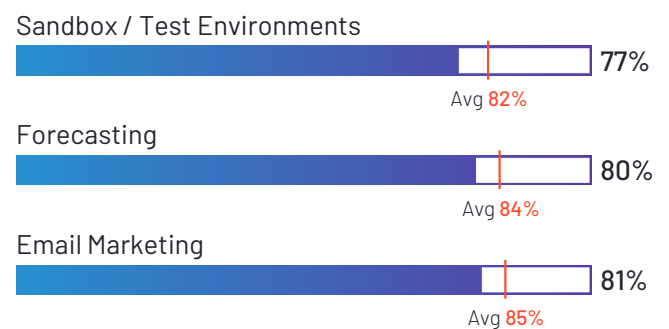
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Less Annoying
Software



HQ Location
St. Louis, MO



Year Founded
2009



**Employees (Listed
On LinkedIn)**
27



Company Website
lessannoyingcrm.com

knack*

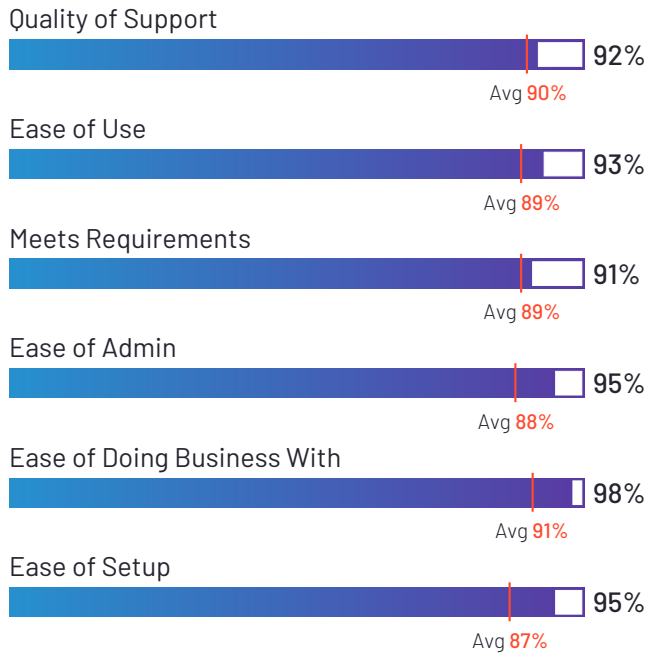
Knack

4.3 ★★★★★ (112)

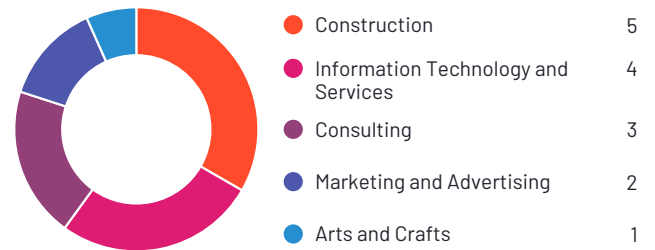


Knack has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 88% of users rated it 4 or 5 stars, 88% of users believe it is headed in the right direction, and users said they would be likely to recommend Knack at a rate of 87%. Knack is also in the Online Form Builder, Application Development Platforms, No-Code Development Platforms, Relational Databases, and Client Portal categories.

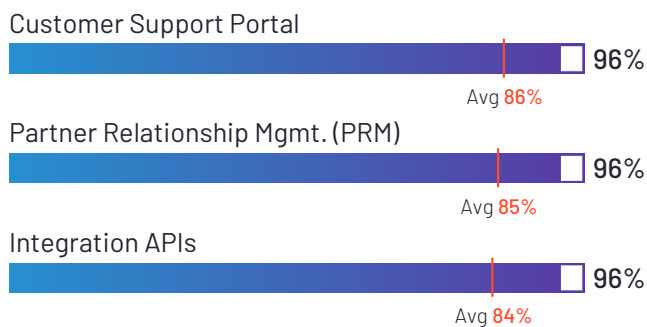
Satisfaction Ratings



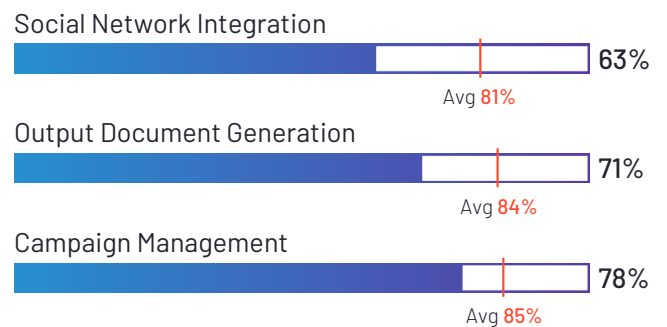
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Knack



HQ Location
New York, NY



Year Founded
2010



Employees (Listed On LinkedIn)
86



Company Website
www.knack.com



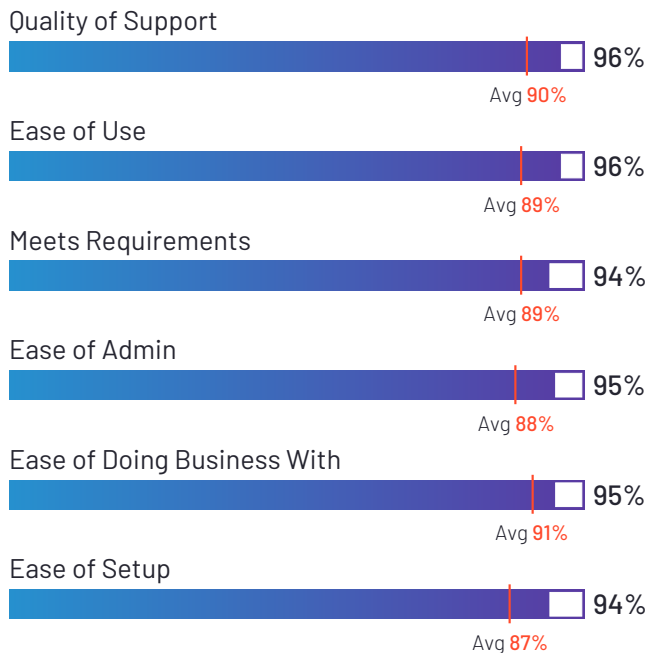
Kylas Sales CRM

4.7 ★★★★★ (459)

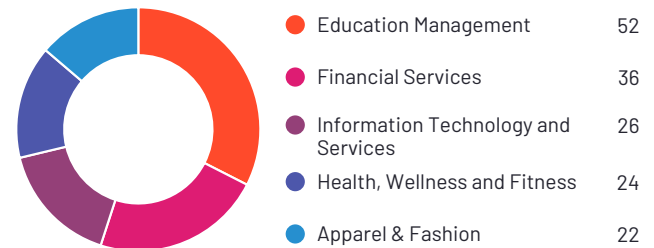


Kylas Sales CRM has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 98% of users rated it 4 or 5 stars, 97% of users believe it is headed in the right direction, and users said they would be likely to recommend Kylas Sales CRM at a rate of 94%.

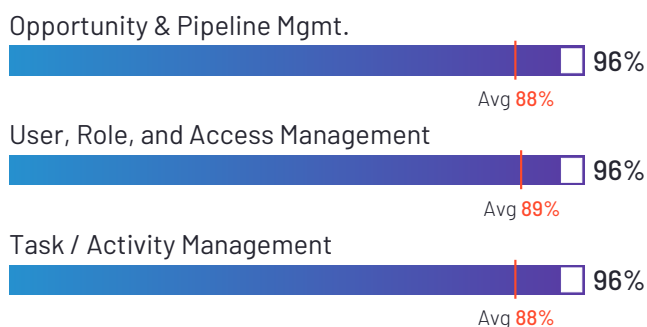
Satisfaction Ratings



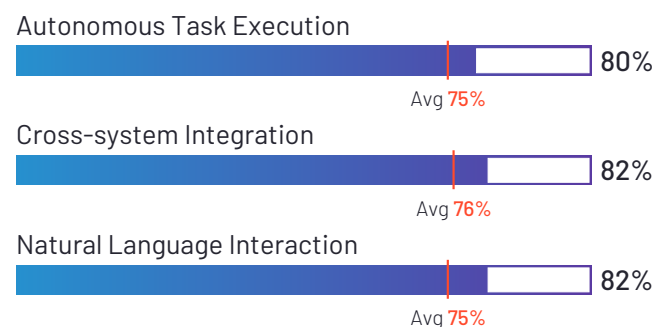
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Kylas Growth Engine



HQ Location
Pune, Maharashtra



Year Founded
2020



Employees (Listed On LinkedIn)
80



Company Website
www.kylas.io



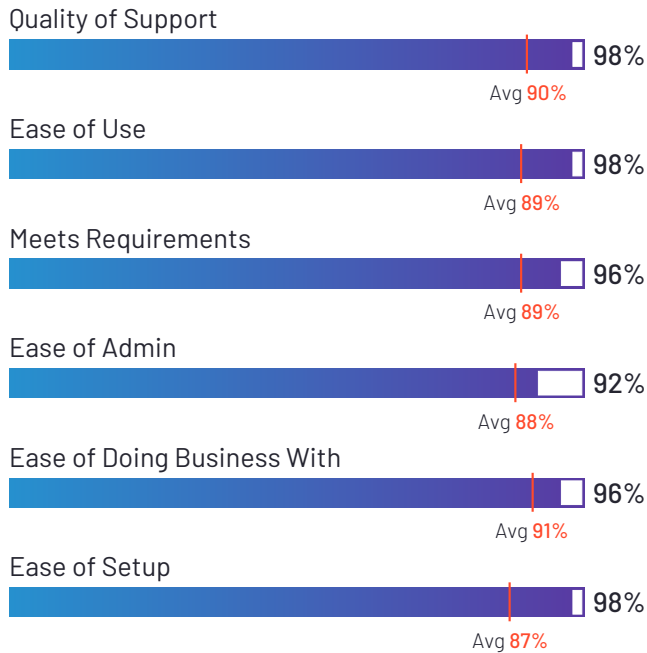
Success.ai

4.9 ★★★★★ (335)



Success.ai has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Success.ai at a rate of 99%. Success.ai is also in the Email Marketing, Lead Intelligence, Sales Intelligence, and Lead Mining categories.

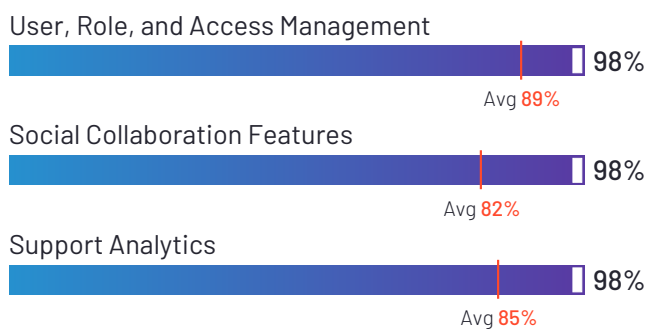
Satisfaction Ratings



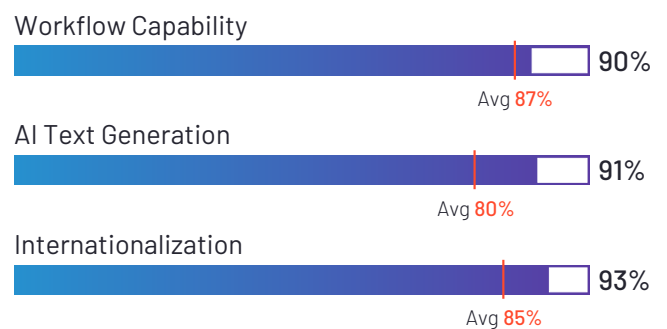
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Success AI



HQ Location
Sheridan, WY



Employees (Listed On LinkedIn)
93



Company Website
www.success.ai



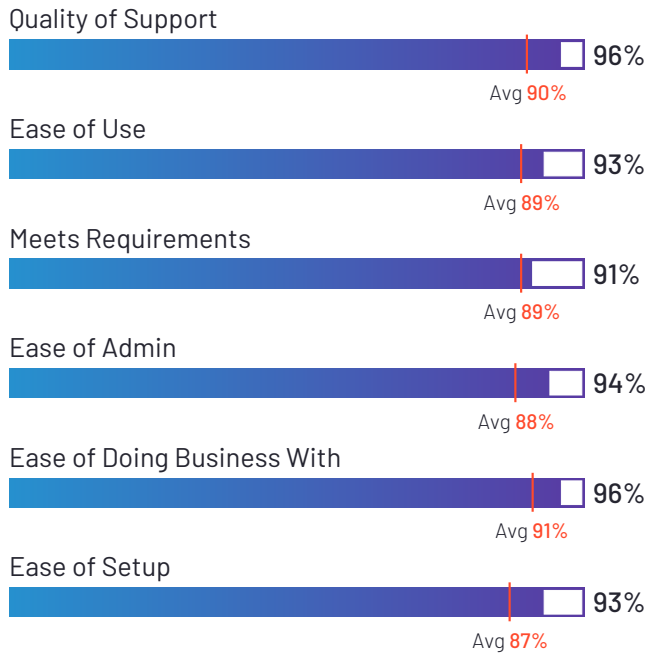
OnePageCRM

4.7 ★★★★★ (217)



OnePageCRM has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 96% of users rated it 4 or 5 stars, 93% of users believe it is headed in the right direction, and users said they would be likely to recommend OnePageCRM at a rate of 94%. OnePageCRM is also in the Business Card Scanning, Email Template Builder, Sales Engagement, Lead Capture, Proposal, and Sales Performance Management categories.

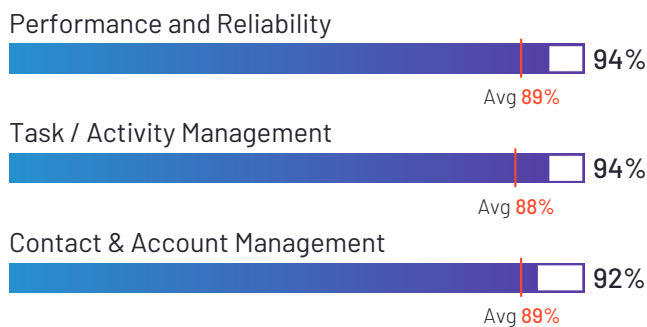
Satisfaction Ratings



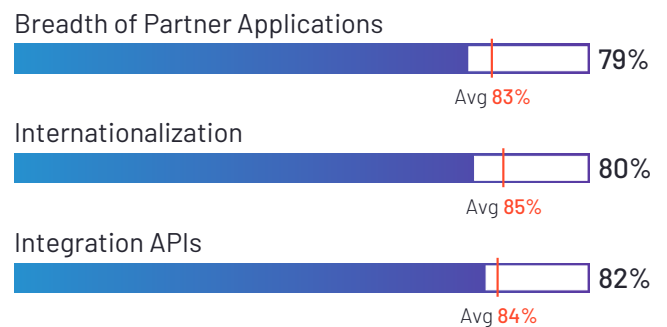
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
OnePageCRM



HQ Location
Galway, Ireland



Year Founded
2010



Employees (Listed On LinkedIn)
20



Company Website
onepagecrm.com



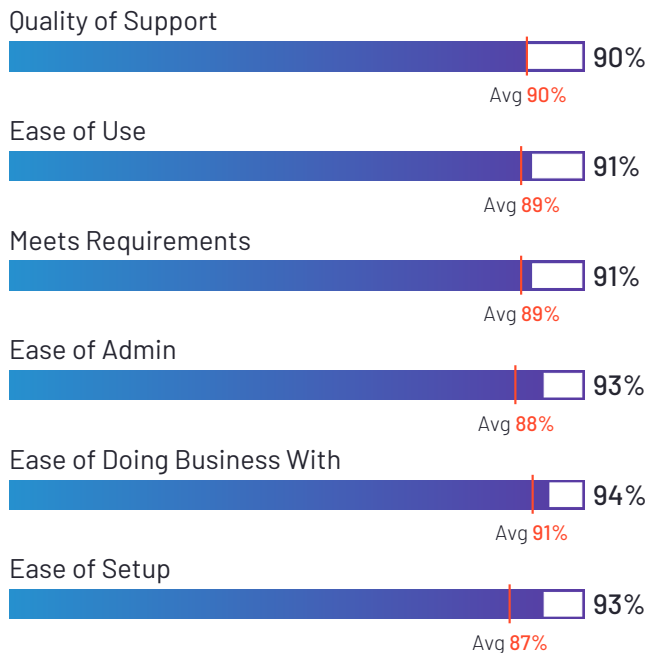
Streak

4.5 ★★★★★ (250)

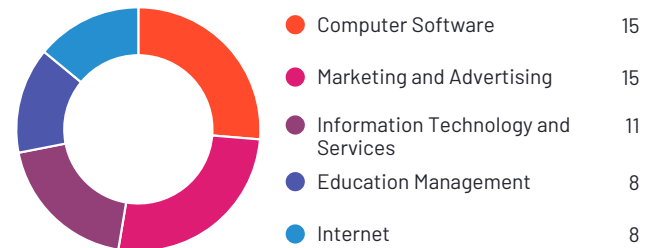


Streak has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 96% of users rated it 4 or 5 stars, 92% of users believe it is headed in the right direction, and users said they would be likely to recommend Streak at a rate of 91%. Streak is also in the Google Workspace for Sales category.

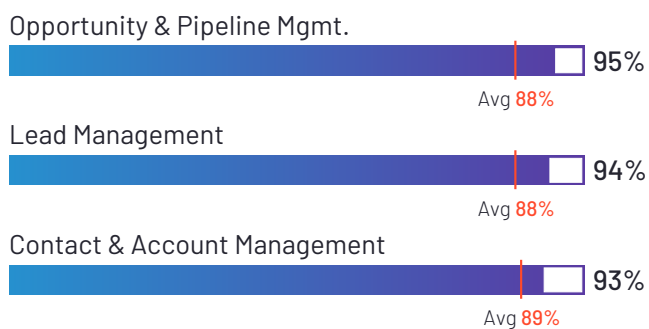
Satisfaction Ratings



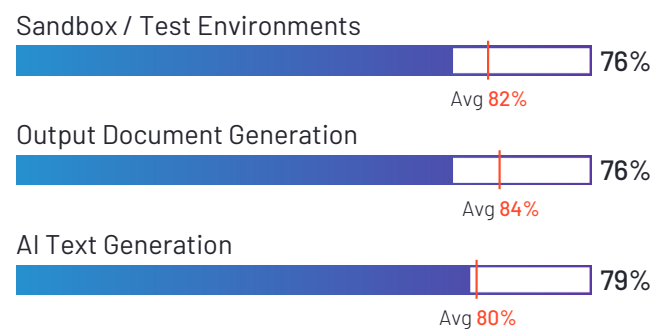
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Streak



HQ Location
San Francisco, CA



Year Founded
2011



Employees (Listed On LinkedIn)
30



Company Website
www.streak.com



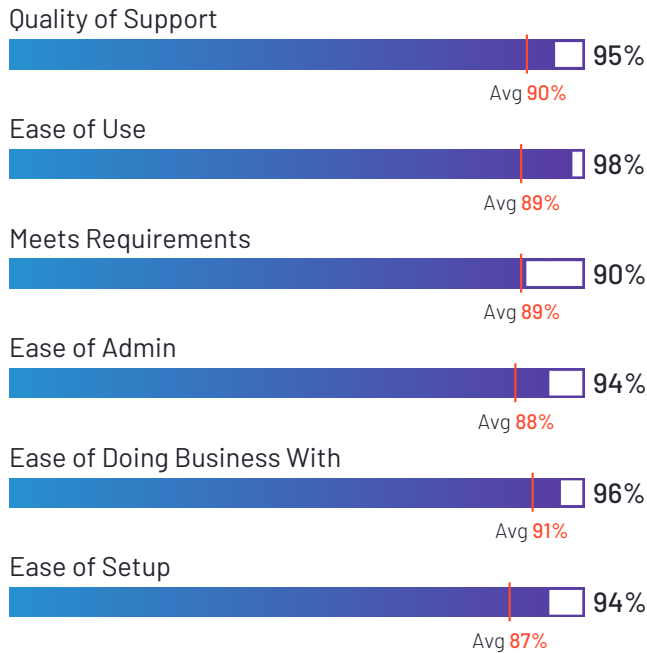
Attio

4.8 ★★★★★ (22)

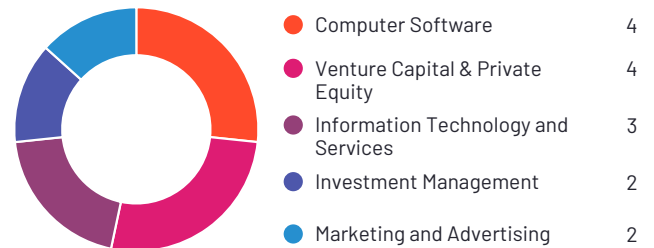


Attio has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Attio at a rate of 95%.

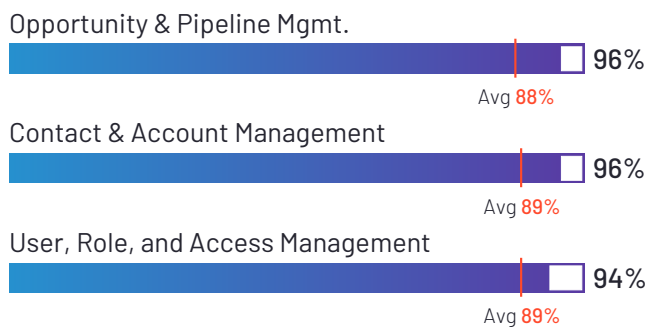
Satisfaction Ratings



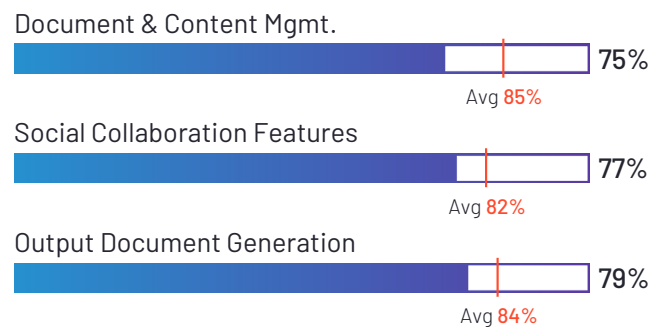
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Attio



HQ Location
London, GB



Year Founded
2019



Employees (Listed
On LinkedIn)
114



Company Website
attio.com



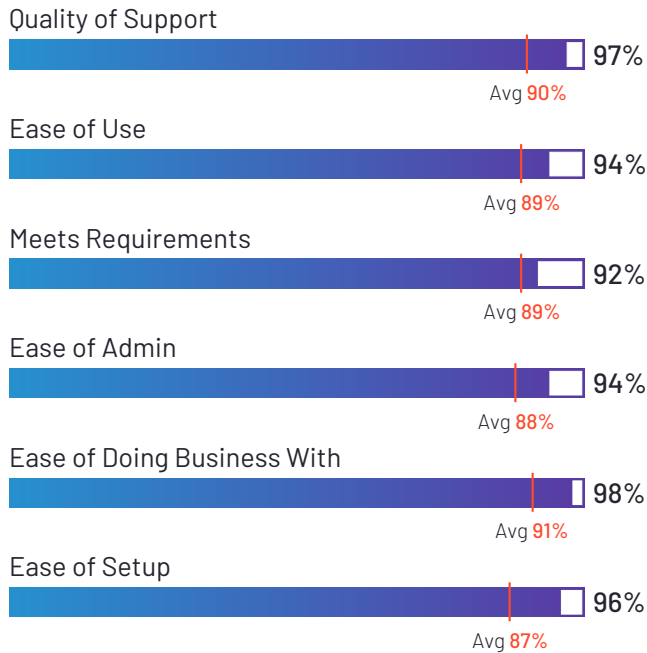
Salesflare

4.8 ★★★★★ (291)

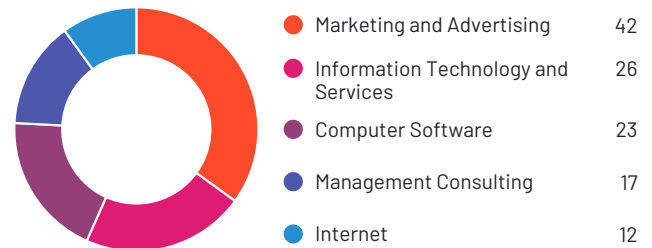


Salesflare has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 99% of users rated it 4 or 5 stars, 96% of users believe it is headed in the right direction, and users said they would be likely to recommend Salesflare at a rate of 95%. Salesflare is also in the Sales Engagement, Sales Analytics, Sales Performance Management, Email Tracking, and AI Sales Assistant categories.

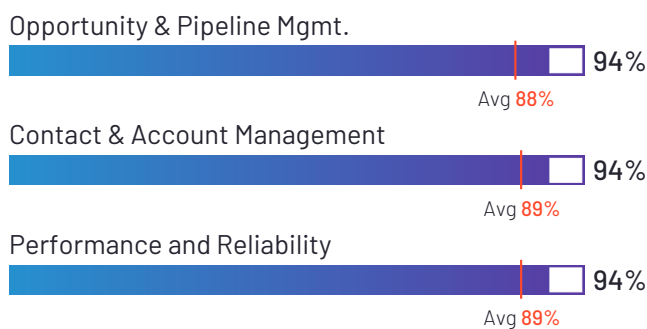
Satisfaction Ratings



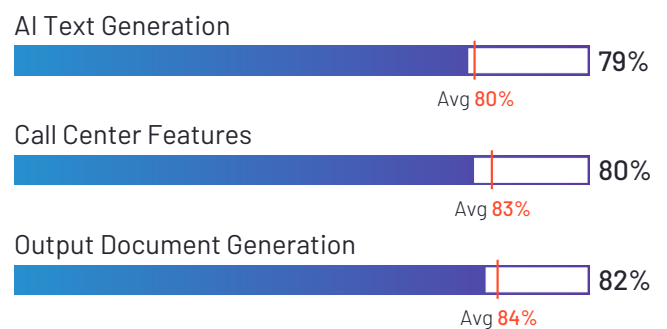
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Salesflare



Year Founded
2014



Employees (Listed On LinkedIn)
2



Company Website
salesflare.com



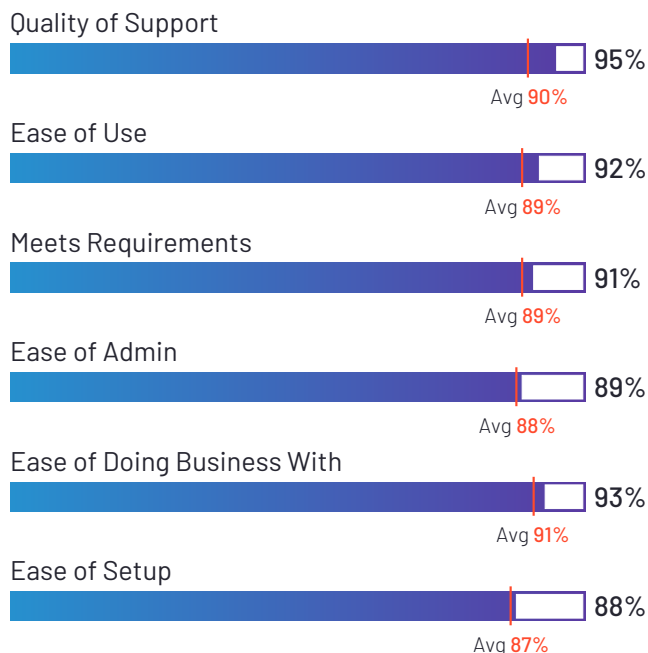
Snov.io

4.6 ★★★★★ (452)



Snov.io has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 96% of users rated it 4 or 5 stars, 92% of users believe it is headed in the right direction, and users said they would be likely to recommend Snov.io at a rate of 91%. Snov.io is also in the AI Sales Assistant, Email Verification, Marketing Account Intelligence, Lead Intelligence, and Sales Intelligence categories.

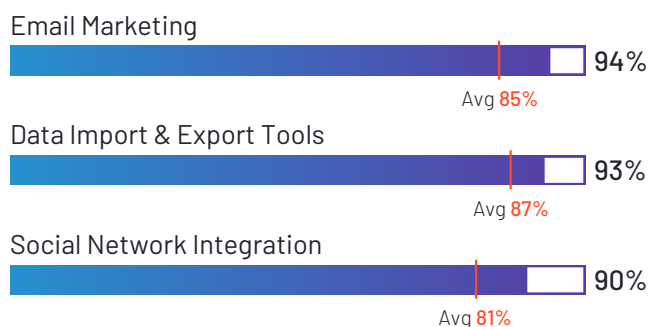
Satisfaction Ratings



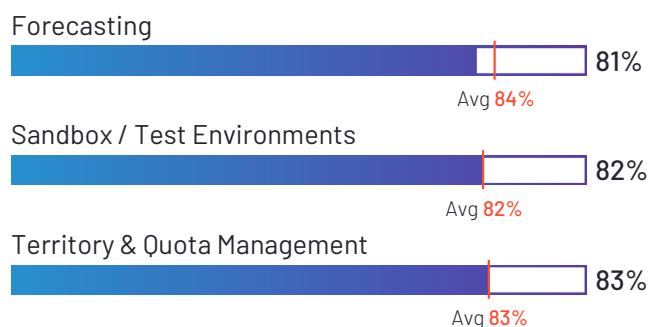
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Snovio



HQ Location
New York



Year Founded
2017



Employees (Listed On LinkedIn)
193



Company Website
www.snov.io



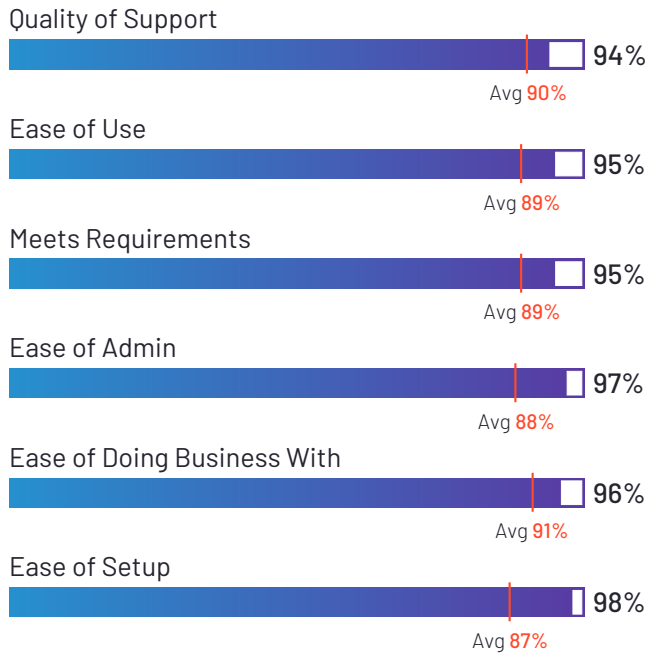
Floww.ai

4.7 ★★★★★ (145)



Floww.ai has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 96% of users rated it 4 or 5 stars, 98% of users believe it is headed in the right direction, and users said they would be likely to recommend Floww.ai at a rate of 93%. Floww.ai is also in the Lead Capture category.

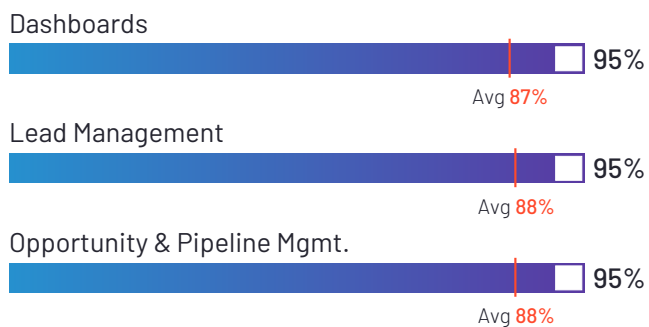
Satisfaction Ratings



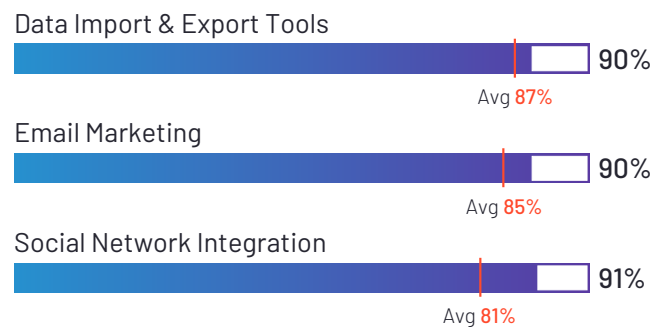
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Floww.ai



HQ Location
Hyderabad,
Telangana



Year Founded
2023



**Employees (Listed
On LinkedIn)**
19



Company Website
floww.ai



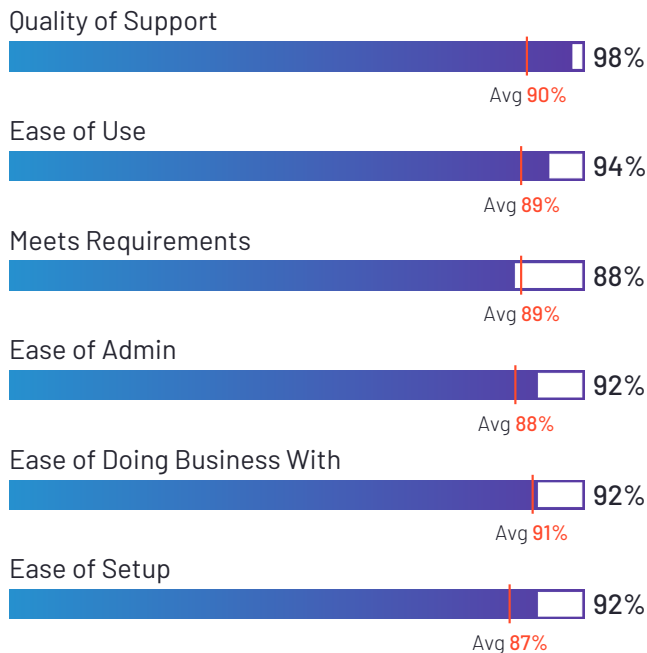
SoftR

4.7 ★★★★★ (583)

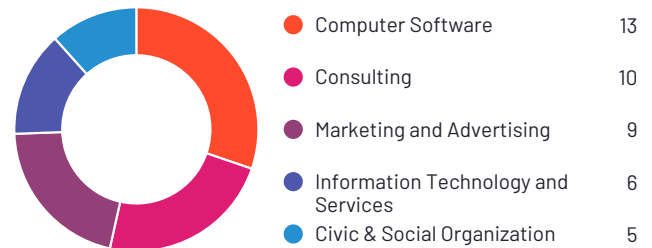


SoftR has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 99% of users rated it 4 or 5 stars, 96% of users believe it is headed in the right direction, and users said they would be likely to recommend SoftR at a rate of 95%. SoftR is also in the Client Portal, Workplace Innovation Platforms, Employee Intranet, No-Code Development Platforms, Drag and Drop App Builder, Application Development Platforms, and AI App Builder categories.

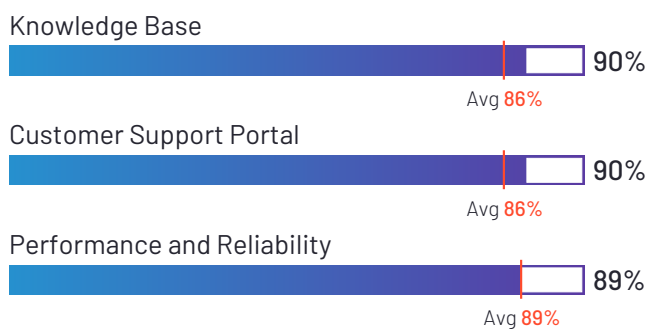
Satisfaction Ratings



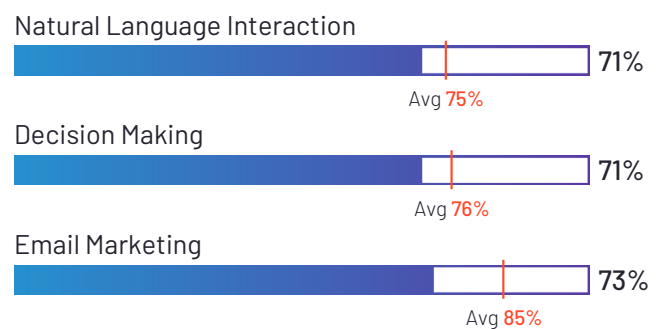
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
SoftR



HQ Location
Berlin, DE



Year Founded
2020



Employees (Listed
On LinkedIn)
62



Company Website
softr.io



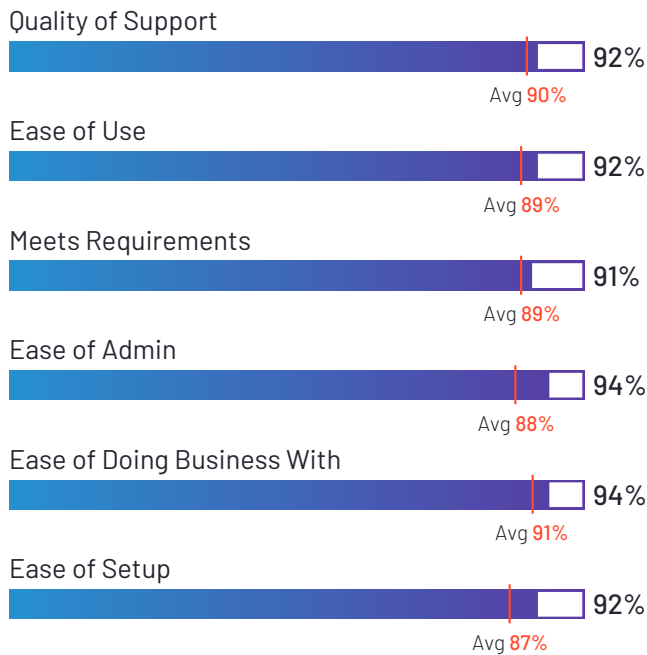
Salesmate

4.6 ★★★★★ (103)

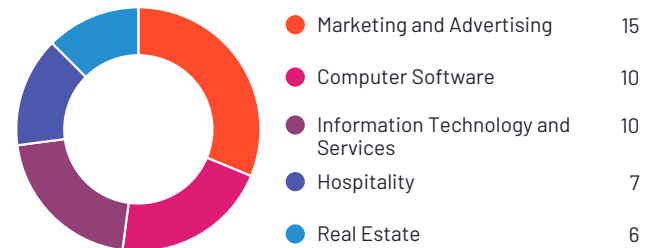


Salesmate has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 96% of users rated it 4 or 5 stars, 94% of users believe it is headed in the right direction, and users said they would be likely to recommend Salesmate at a rate of 92%. Salesmate is also in the Sales Engagement, AI Sales Assistant, Outbound Call Tracking, Sales Analytics, Email Tracking, Sales Performance Management, Help Desk, and Live Chat categories.

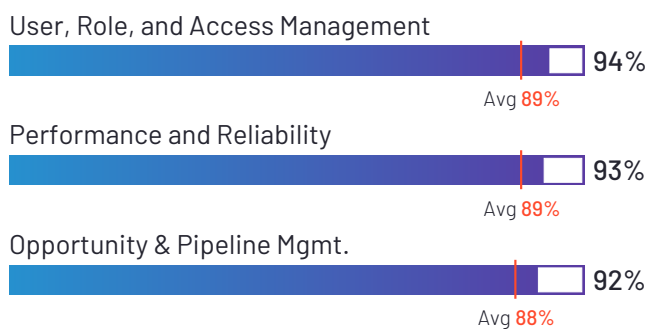
Satisfaction Ratings



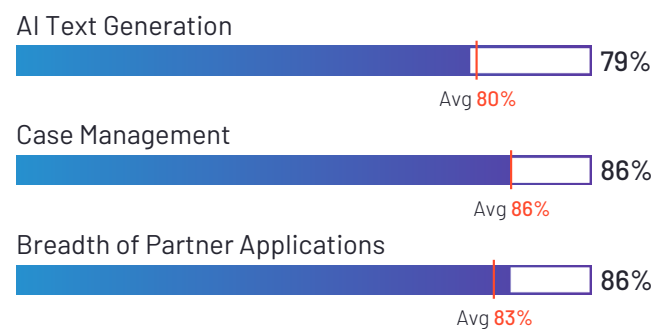
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Salesmate



HQ Location
Charlotte, NC



Year Founded
2016



Employees (Listed On LinkedIn)
28



Company Website
salesmate.io



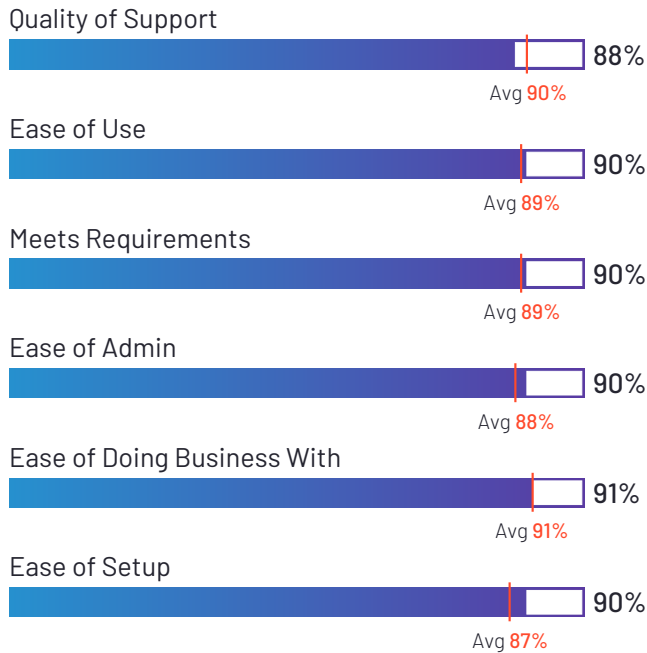
SendPulse

4.6 ★★★★★ (685)

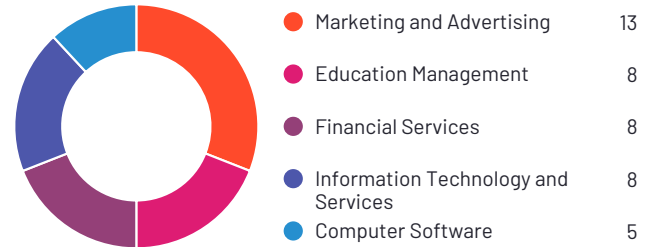


SendPulse has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 98% of users rated it 4 or 5 stars, 93% of users believe it is headed in the right direction, and users said they would be likely to recommend SendPulse at a rate of 93%. SendPulse is also in the SMS Marketing, Email Template Builder, Push Notification, Email Deliverability, Email Verification, Chatbots, Landing Page Builders, Transactional Email, Mobile Marketing, Email Marketing, and Live Chat categories.

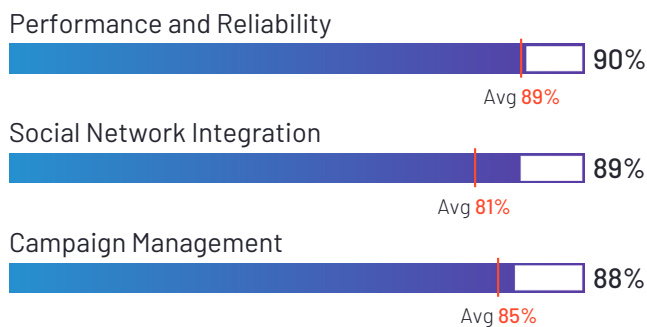
Satisfaction Ratings



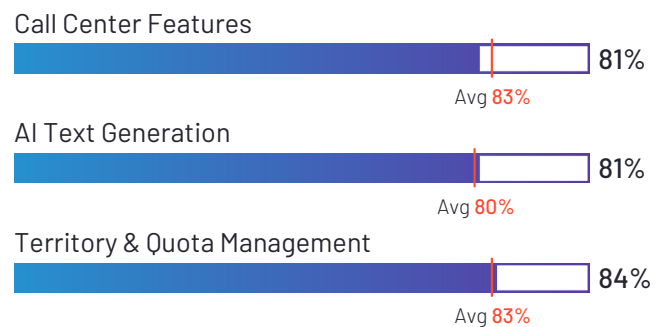
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
SendPulse



HQ Location
New York



Year Founded
2015



Employees (Listed On LinkedIn)
172



Company Website
sendpulse.com



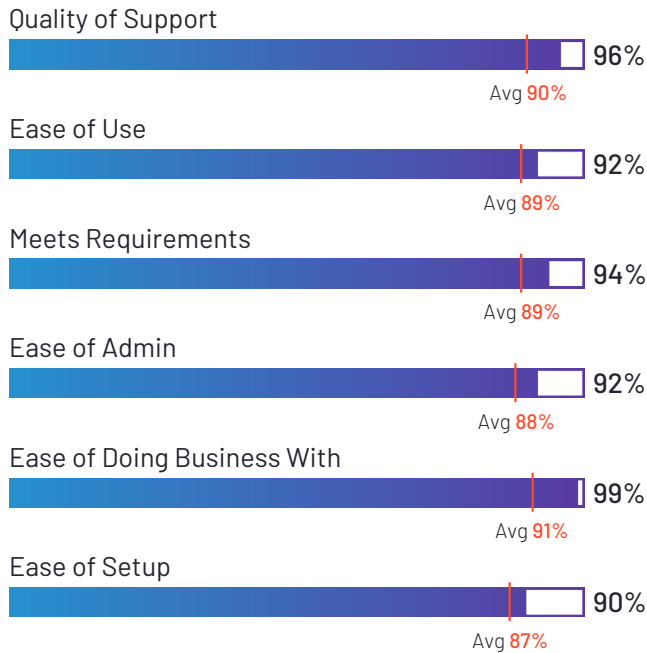
C2CRM

4.6 ★★★★★ (61)

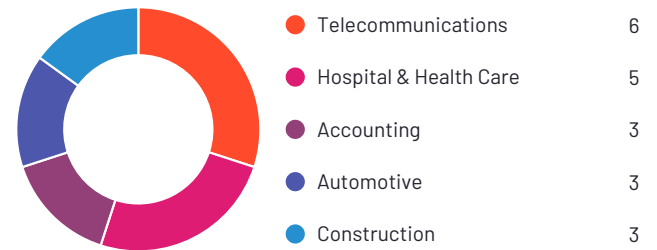


C2CRM has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 98% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend C2CRM at a rate of 93%. C2CRM is also in the Help Desk and Online Form Builder categories.

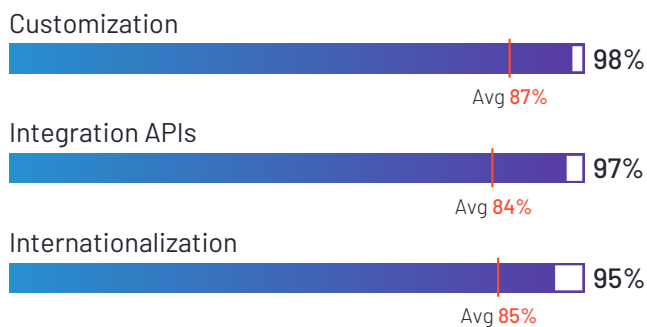
Satisfaction Ratings



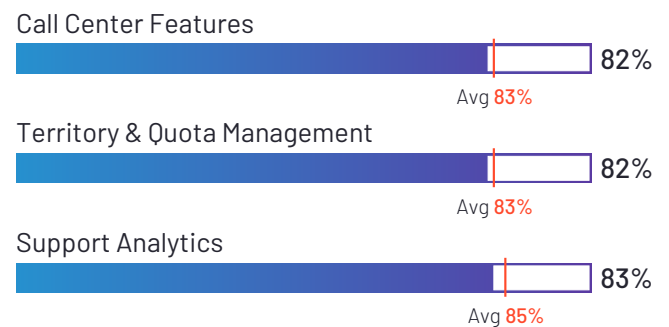
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Clear C2, Inc.



HQ Location
Coppell, TX



Year Founded
1993



Employees (Listed On LinkedIn)
40



Company Website
clearc2.com



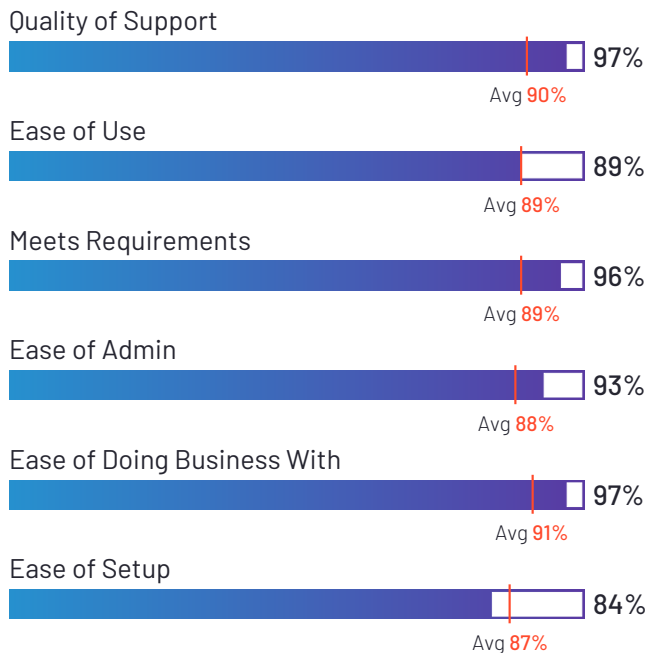
SuiteDash

4.8 ★★★★★ (595)



SuiteDash has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 98% of users rated it 4 or 5 stars, 98% of users believe it is headed in the right direction, and users said they would be likely to recommend SuiteDash at a rate of 96%. SuiteDash is also in the Client Portal, Cloud File Storage, Online Appointment Scheduling, Time Tracking, E-Signature, Billing, and Email Marketing categories.

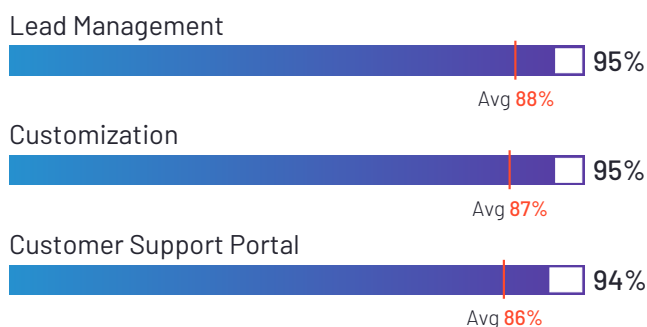
Satisfaction Ratings



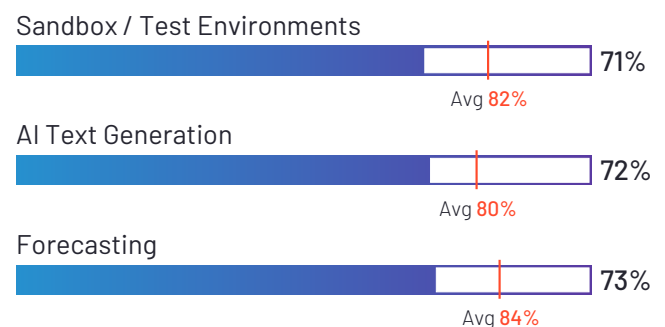
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
SuiteDash



HQ Location
Research Triangle
Park, NC



Year Founded
2012



**Employees (Listed
On LinkedIn)**
18



Company Website
suitedash.com



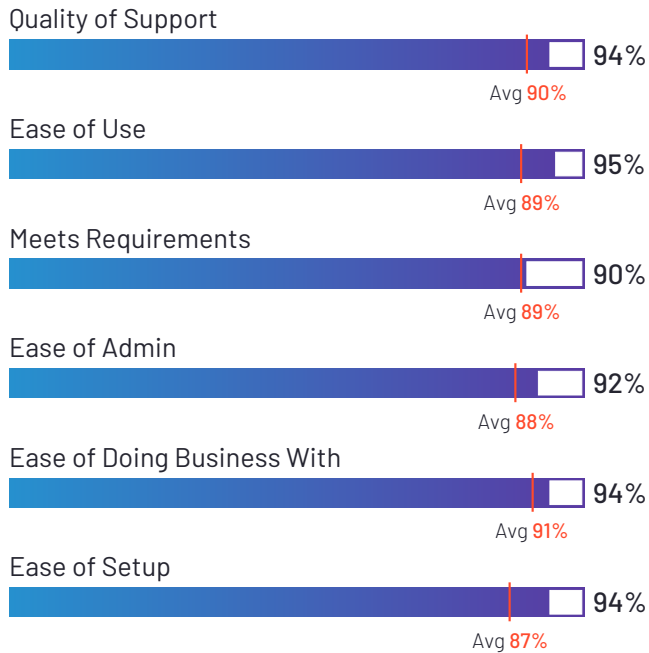
AllClients

4.6 ★★★★★ (32)

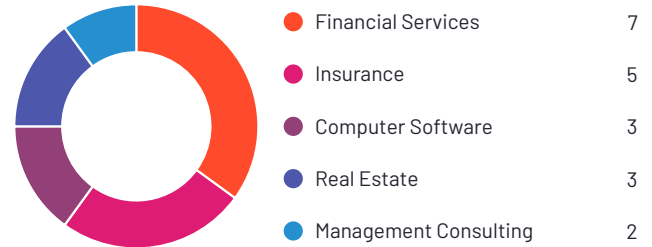


AllClients has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 97% of users rated it 4 or 5 stars, 91% of users believe it is headed in the right direction, and users said they would be likely to recommend AllClients at a rate of 92%. AllClients is also in the Landing Page Builders category.

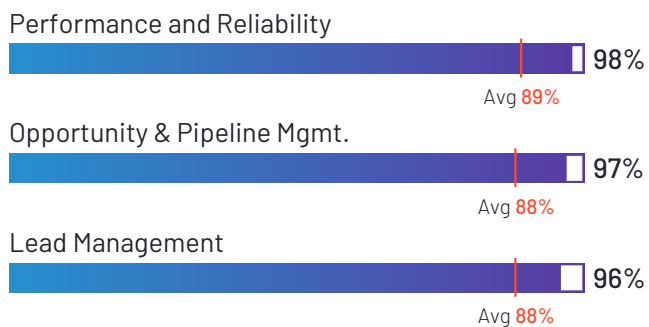
Satisfaction Ratings



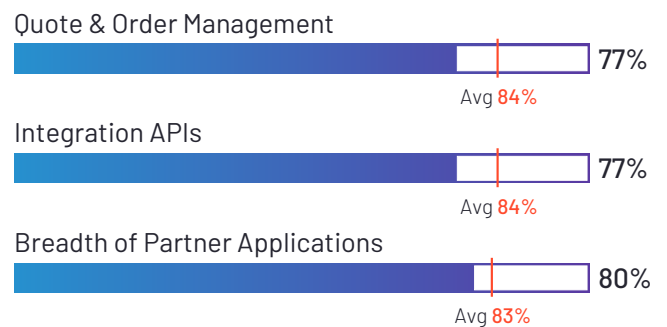
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
AllClients



HQ Location
Sparks, Nevada



Year Founded
2004



Employees (Listed On LinkedIn)
5



Company Website
allclients.com



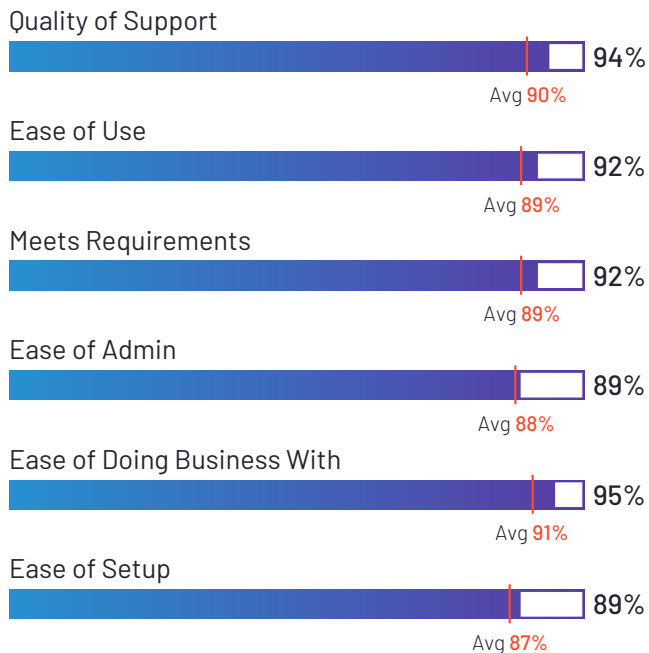
Flowlu

4.7 ★★★★★ (199)



Flowlu has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 98% of users rated it 4 or 5 stars, 93% of users believe it is headed in the right direction, and users said they would be likely to recommend Flowlu at a rate of 94%. Flowlu is also in the Project Collaboration, Online Form Builder, Client Portal, Document Generation, Invoice Management, Knowledge Base, and Task Management categories.

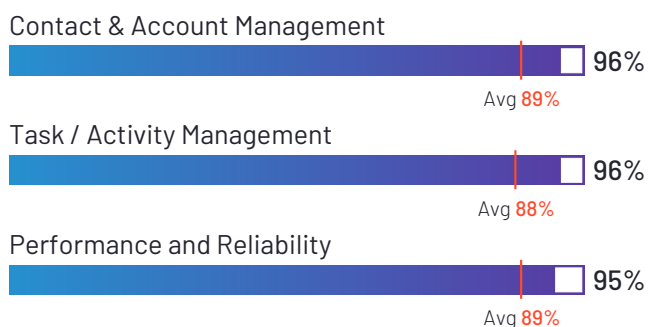
Satisfaction Ratings



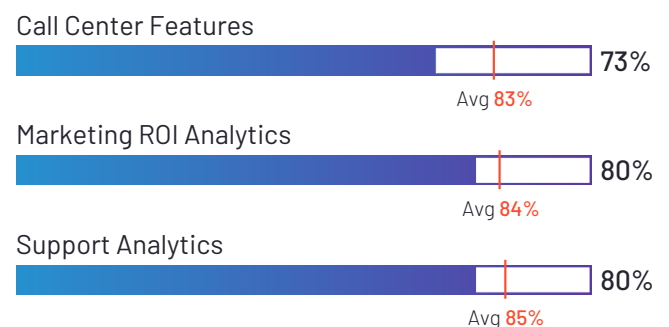
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Cloud22



HQ Location
Dubai



Year Founded
2016



Employees (Listed On LinkedIn)
7



Company Website
www.flowlu.com



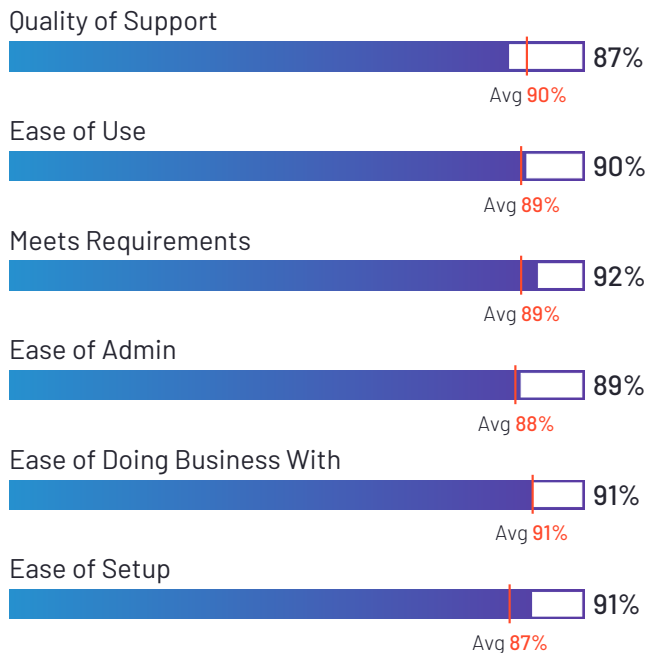
EspoCRM

4.6 ★★★★★ (22)

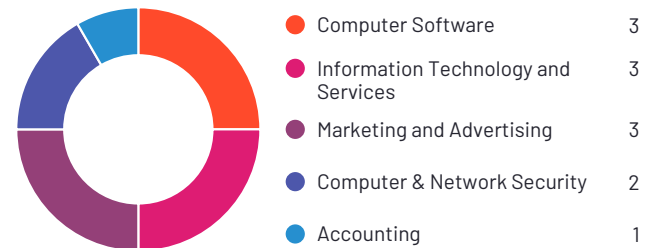


EspoCRM has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 94% of users believe it is headed in the right direction, and users said they would be likely to recommend EspoCRM at a rate of 93%. EspoCRM is also in the Email Marketing category.

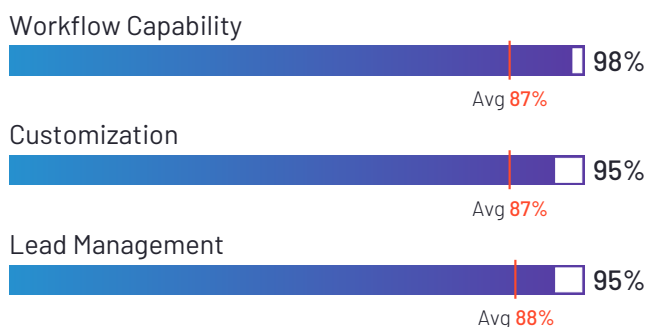
Satisfaction Ratings



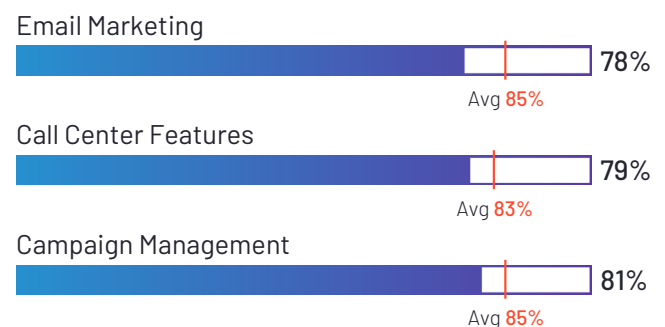
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
EspoCRM



HQ Location
Chernivtsi, Ukraine



Year Founded
2014



Employees (Listed On LinkedIn)
6



Company Website
espocrm.com



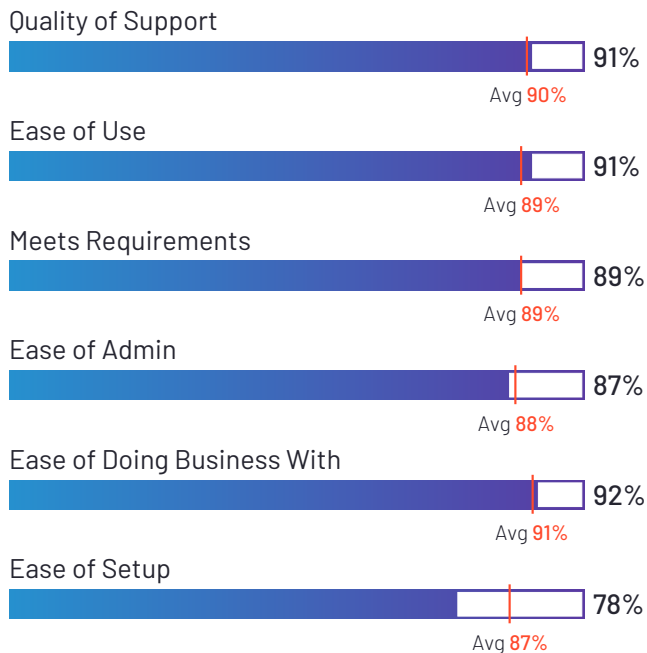
Scoro

4.5 ★★★★★ (418)



Scoro has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 99% of users rated it 4 or 5 stars, 97% of users believe it is headed in the right direction, and users said they would be likely to recommend Scoro at a rate of 91%. Scoro is also in the Project Collaboration, Work Management, Workflow Management, Project and Portfolio Management, Time Tracking, Professional Services Automation, Project Management, and Resource Management categories.

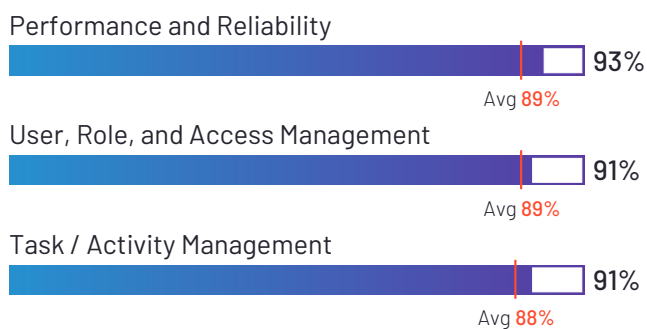
Satisfaction Ratings



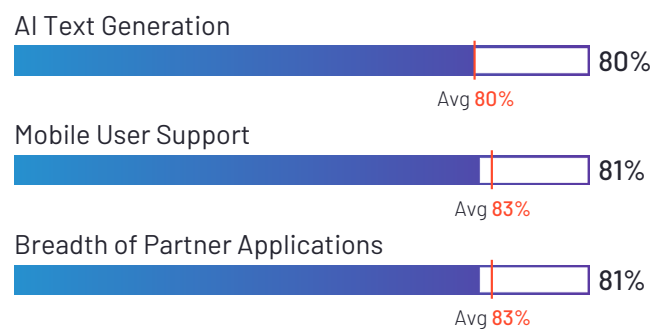
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Scoro



HQ Location
London



Year Founded
2013



Employees (Listed
On LinkedIn)
148



Company Website
www.scoro.com



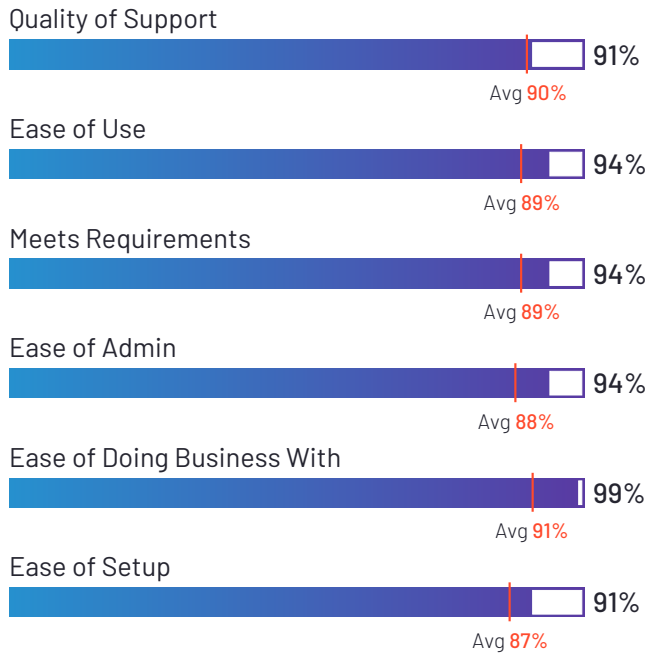
Fireberry

4.8 ★★★★★ (23)



Fireberry has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Fireberry at a rate of 96%. Fireberry is also in the Email Marketing category.

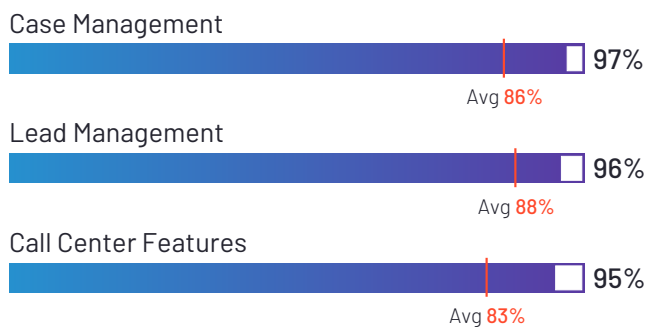
Satisfaction Ratings



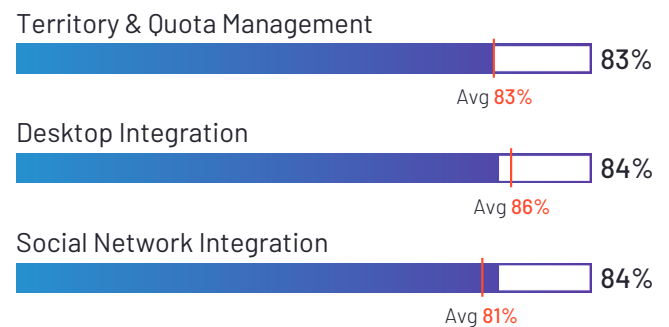
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Fireberry



HQ Location
Tel Aviv, Israel



Year Founded
2012



Employees (Listed On LinkedIn)
45



Company Website
fireberry.com



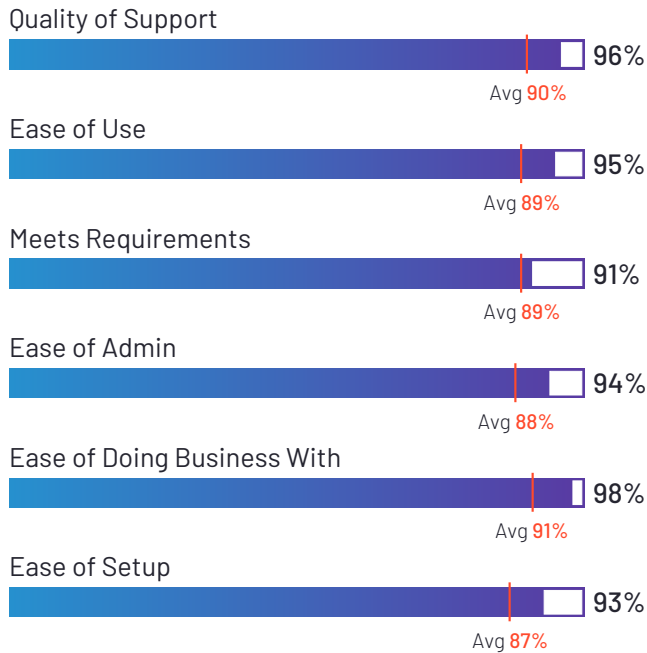
Teamgate

4.6 ★★★★★ (19)



Teamgate has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Teamgate at a rate of 93%. Teamgate is also in the Sales Analytics category.

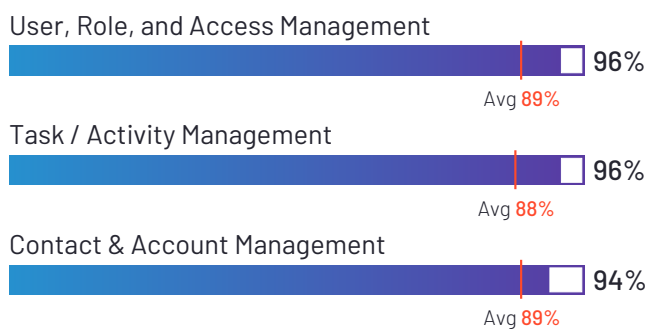
Satisfaction Ratings



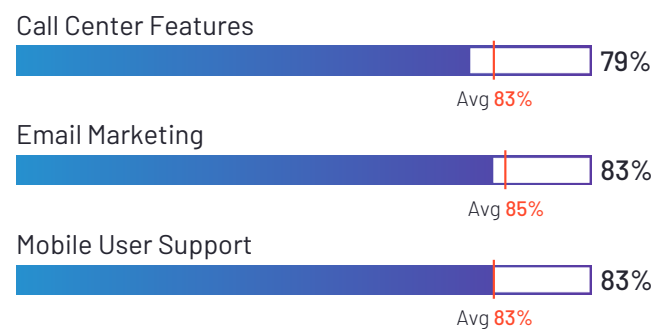
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Teamgate, UAB



HQ Location
Las Vegas, NV



Year Founded
2012



Employees (Listed On LinkedIn)
6



Company Website
teamgate.com



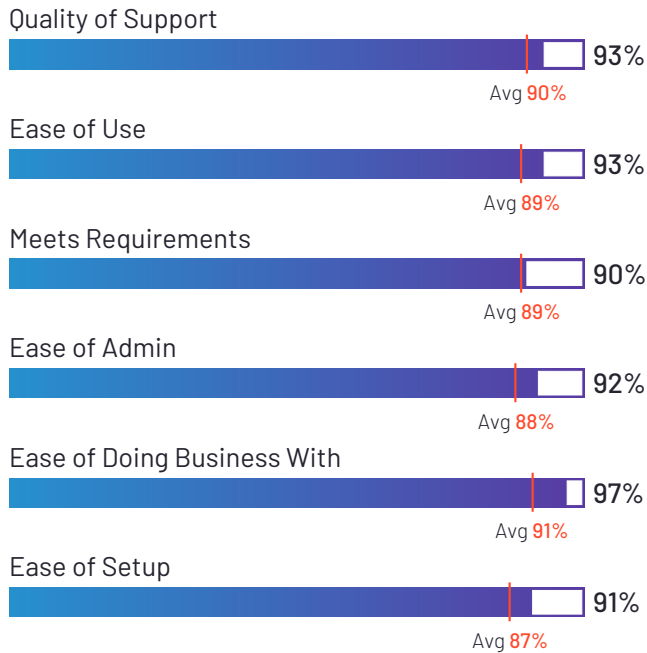
Membrain

4.6 ★★★★★ (204)

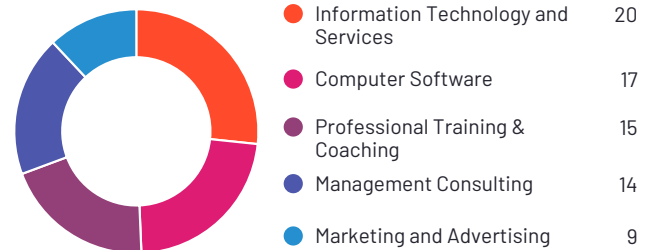


Membrain has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 97% of users rated it 4 or 5 stars, 95% of users believe it is headed in the right direction, and users said they would be likely to recommend Membrain at a rate of 92%. Membrain is also in the Sales Engagement, Sales Coaching, Sales Enablement, and Sales Performance Management categories.

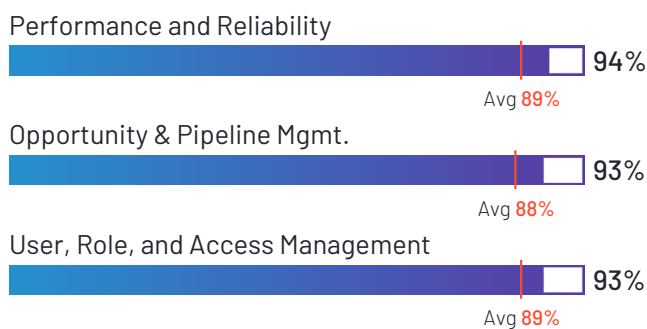
Satisfaction Ratings



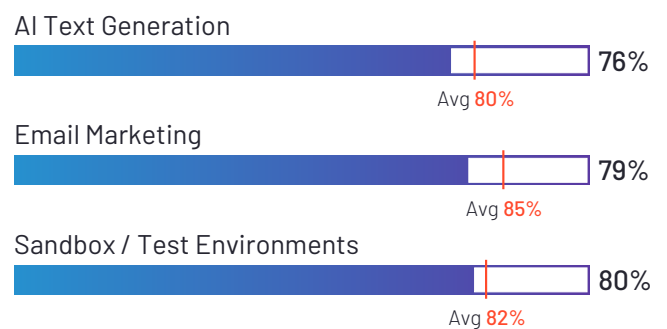
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Membrain



HQ Location
Stockholm, Sweden



Year Founded
2012



Employees (Listed On LinkedIn)
41



Company Website
membrain.com



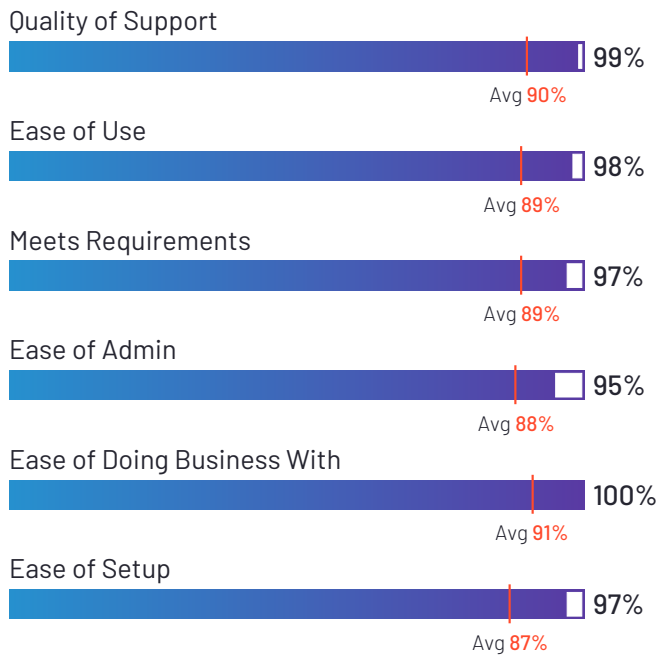
Goals.com

4.9 ★★★★★ (26)

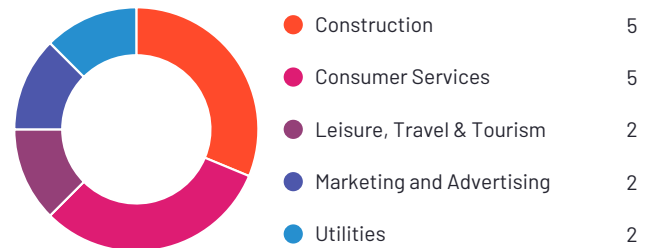


Goals.com has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Goals.com at a rate of 98%. Goals.com is also in the Sales Performance Management and Sales Gamification categories.

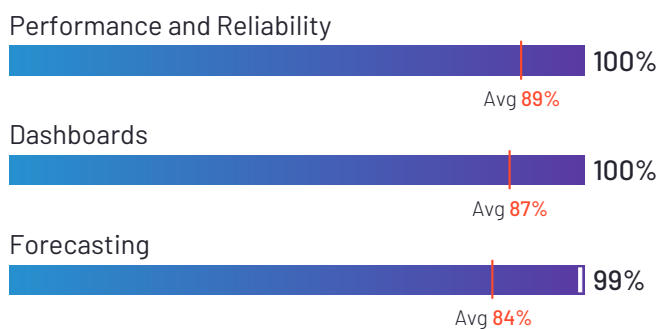
Satisfaction Ratings



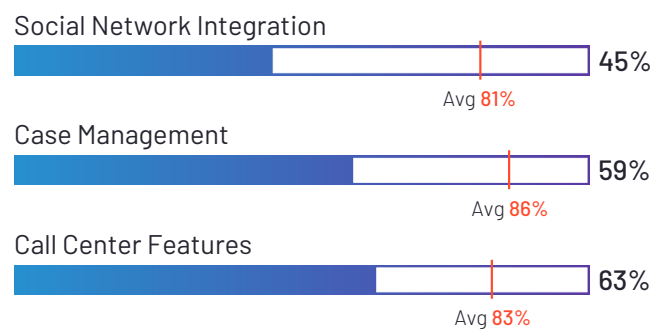
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Goals.com



HQ Location
Minneapolis, MN



Year Founded
2023



Employees (Listed On LinkedIn)
8



Company Website
www.goals.com



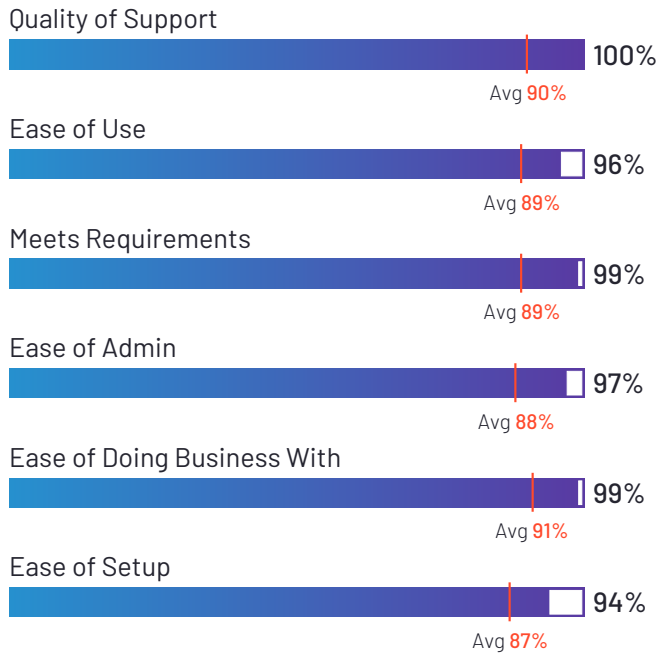
Ohanafy

4.9 ★★★★★ (58)



Ohanafy has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Ohanafy at a rate of 99%. Ohanafy is also in the Retail Analytics, Supply Chain Visibility, Retail Distributed Order Management Systems, and Order Management categories.

Satisfaction Ratings



Top Industries Represented



Ownership
Ohanafy



HQ Location
Wilmington, NC



Year Founded
2022



Employees (Listed On LinkedIn)
23



Company Website
ohanafy.com



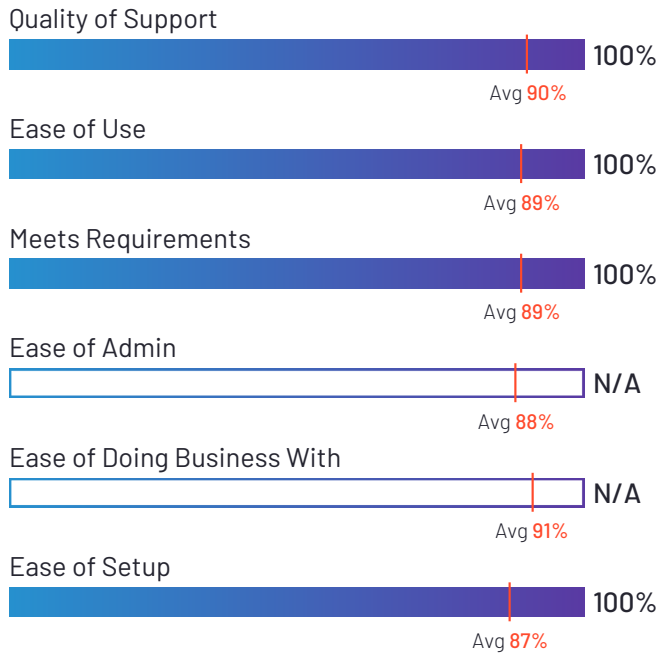
OctopusPro

5.0 ★★★★★ (20)



OctopusPro has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend OctopusPro at a rate of 100%. OctopusPro is also in the Field Sales category.

Satisfaction Ratings

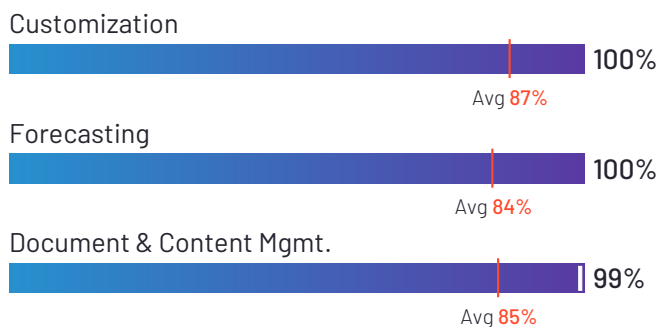


*N/A is displayed when fewer than five responses were received for the question.

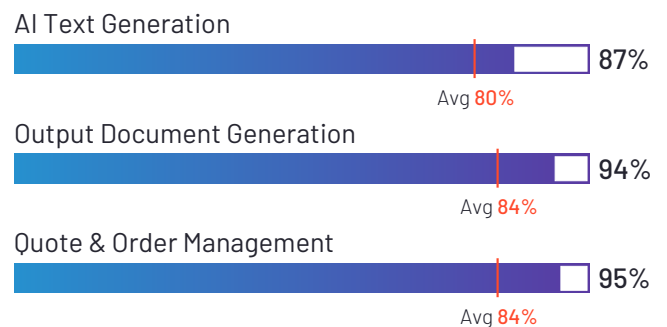
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
OctopusPro



HQ Location
Sydney, AU



Year Founded
2009



Employees (Listed On LinkedIn)
23



Company Website
octopuspro.com

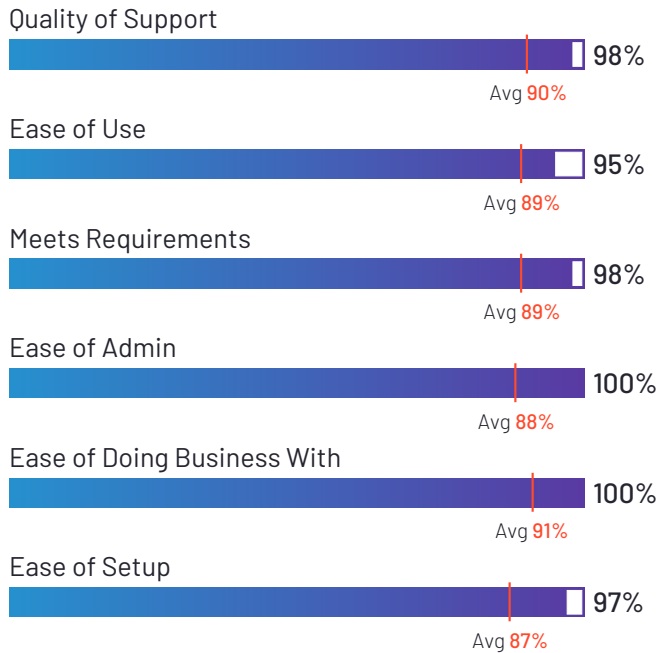
HappSales®

4.9 ★★★★★ (36)

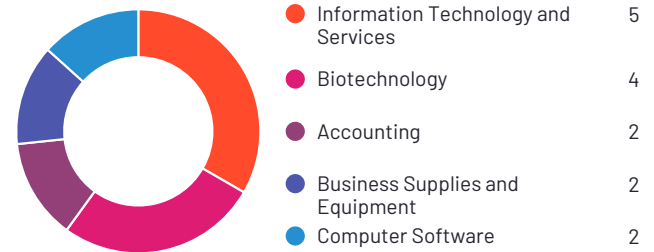


HappSales has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 95% of users believe it is headed in the right direction, and users said they would be likely to recommend HappSales at a rate of 97%. HappSales is also in the Field Service Management and Field Sales categories.

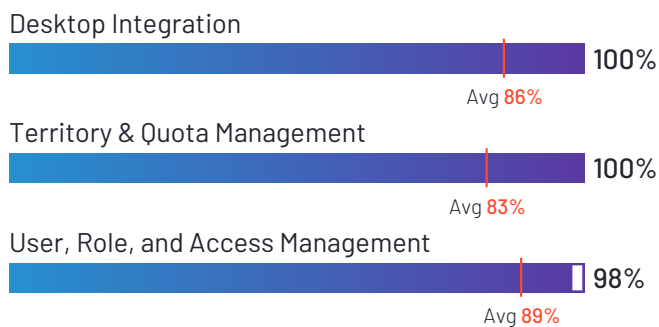
Satisfaction Ratings



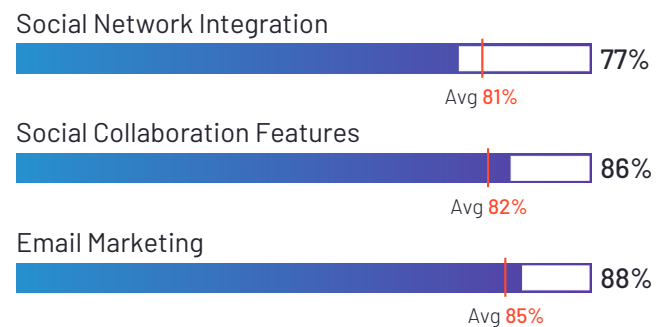
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
HappSales



HQ Location
Bangalore, IN



Year Founded
2018



Employees (Listed On LinkedIn)
12



Company Website
happsales.com



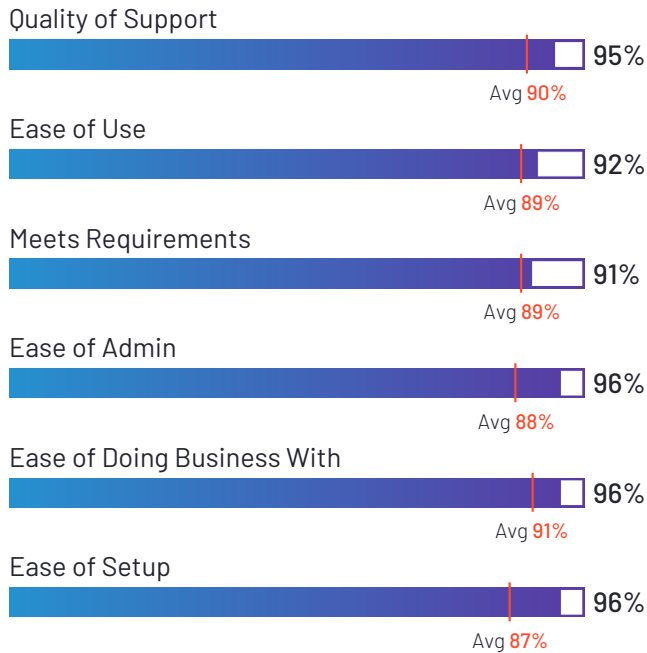
Breakcold

4.7 ★★★★★ (116)



Breakcold has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Breakcold at a rate of 94%. Breakcold is also in the Sales Engagement category.

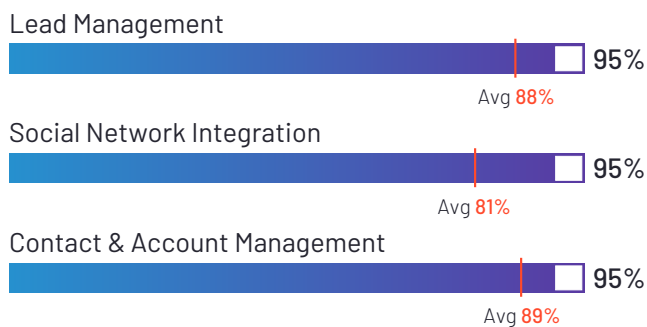
Satisfaction Ratings



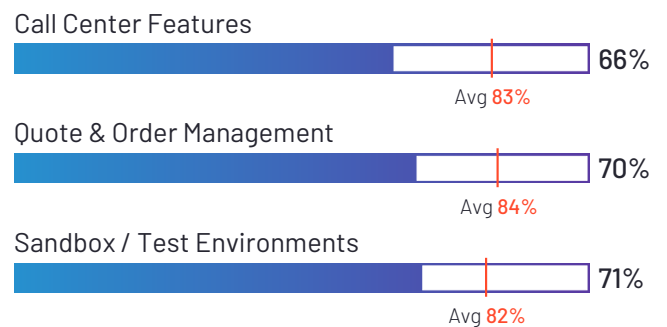
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Breakcold



HQ Location
Paris, FR



Employees (Listed On LinkedIn)

9



Company Website
breakcold.com



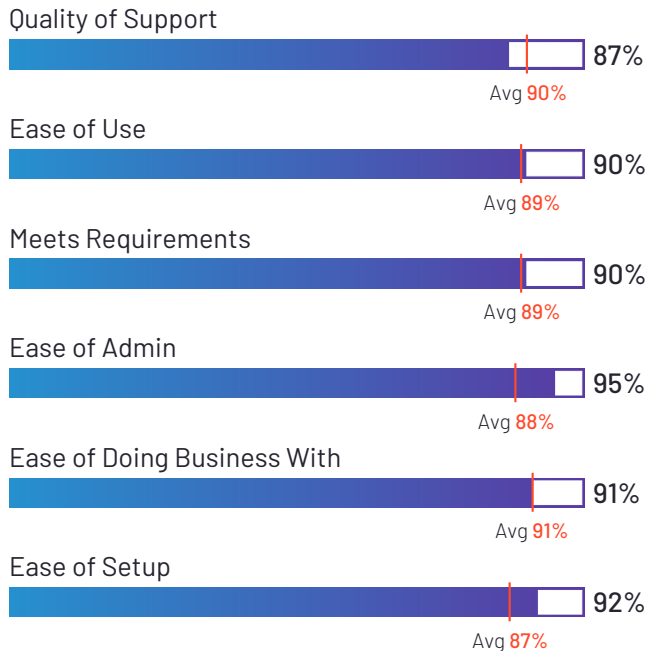
Vtiger Sales

4.2 ★★★★★ (29)

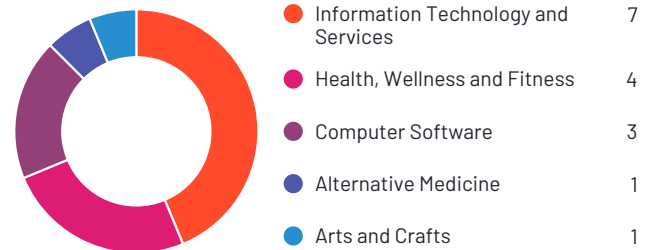


Vtiger Sales has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 92% of users rated it 4 or 5 stars, 81% of users believe it is headed in the right direction, and users said they would be likely to recommend Vtiger Sales at a rate of 84%.

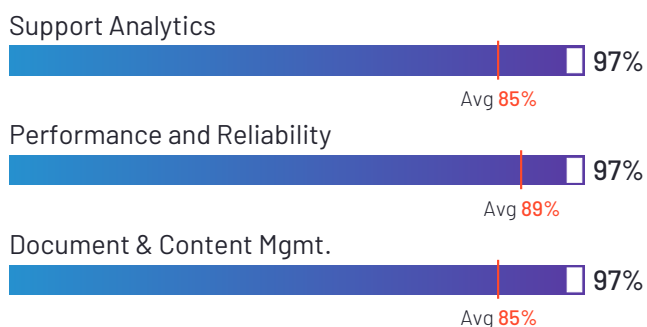
Satisfaction Ratings



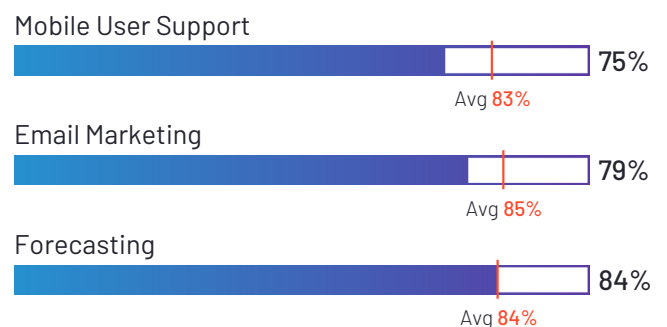
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Vtiger



HQ Location
Cupertino, California



Year Founded
2004



Employees (Listed On LinkedIn)
233



Company Website
www.vtiger.com

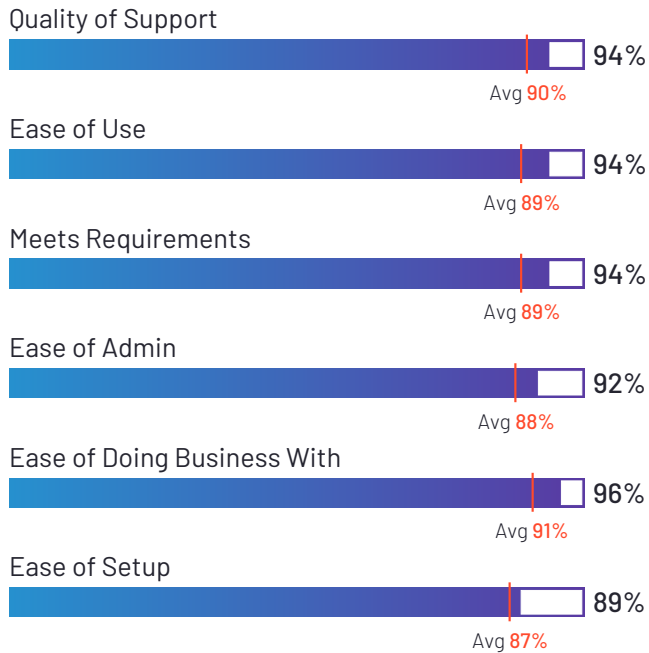
**kintone**

4.6 ★★★★★ (248)

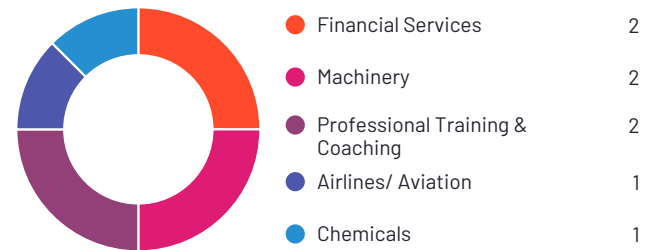


Kintone has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 93% of users believe it is headed in the right direction, and users said they would be likely to recommend Kintone at a rate of 94%. Kintone is also in the Workflow Management, No-Code Development Platforms, Inventory Control, Desktop Database, Warehouse Management, and Database as a Service (DBaaS) categories.

Satisfaction Ratings



Top Industries Represented

**Ownership**
Kintone**HQ Location**
San Francisco, CA**Year Founded**
1997**Employees (Listed On LinkedIn)**
83**Company Website**
kintone.com



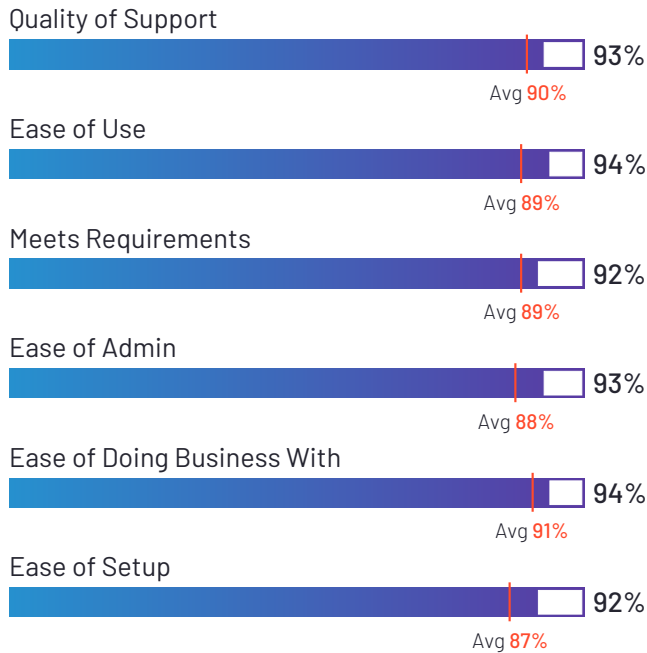
Pipeliner CRM

4.6 ★★★★★ (464)

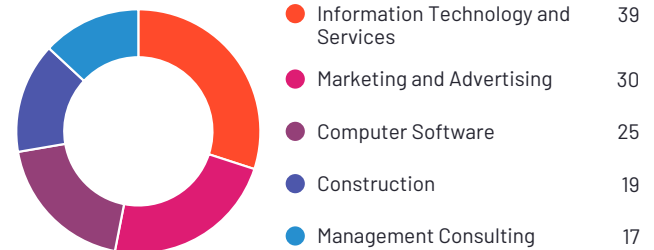


Pipeliner CRM has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 96% of users rated it 4 or 5 stars, 93% of users believe it is headed in the right direction, and users said they would be likely to recommend Pipeliner at a rate of 92%. Pipeliner is also in the Customer Revenue Optimization, AI Sales Assistant, Sales Analytics, Email Tracking, Sales Performance Management, and Online Appointment Scheduling categories.

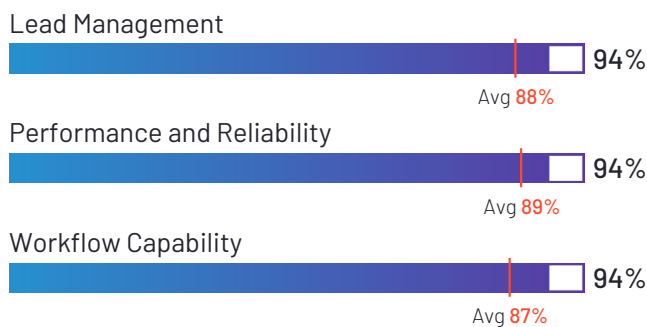
Satisfaction Ratings



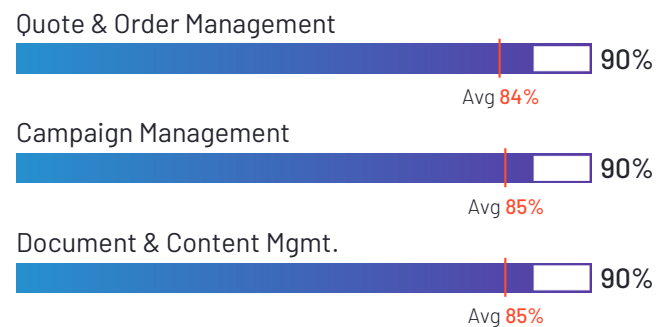
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Pipelinersales Inc.



HQ Location
Los Angeles, CA



Year Founded
2007



Employees (Listed On LinkedIn)
137



Company Website
pipelinersales.com



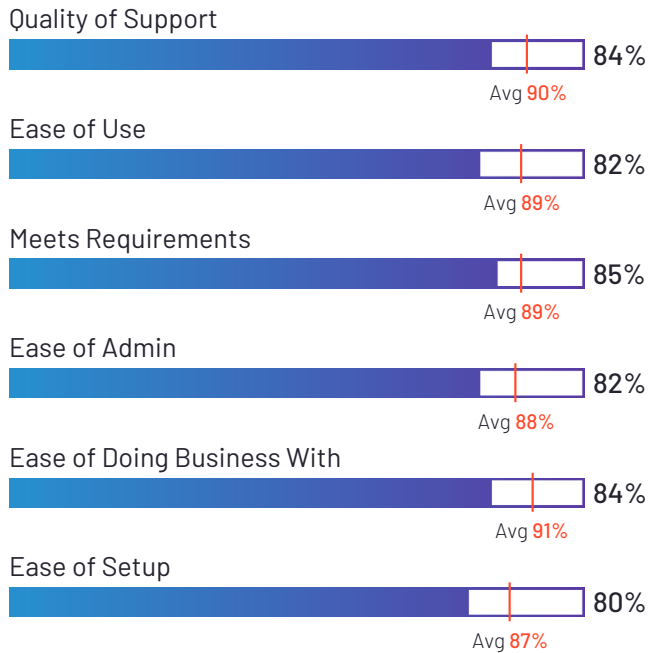
Maximizer

4.0 ★★★★★ (639)



Maximizer has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 85% of users rated it 4 or 5 stars, 82% of users believe it is headed in the right direction, and users said they would be likely to recommend Maximizer at a rate of 80%. Maximizer is also in the Financial Services CRM category.

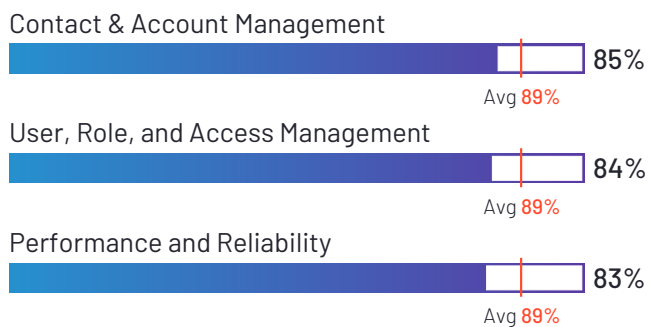
Satisfaction Ratings



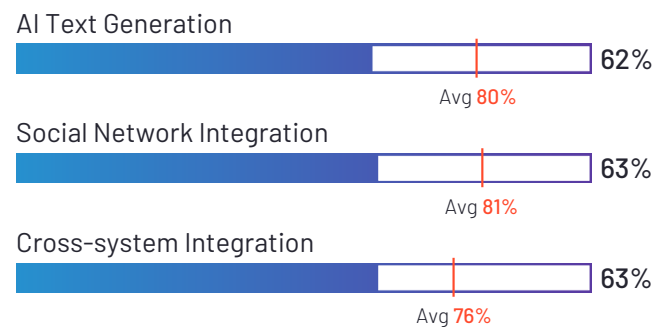
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Maximizer Software



HQ Location
Vancouver, Canada



Year Founded
1987



Employees (Listed On LinkedIn)
155



Company Website
maximizer.com

user.com

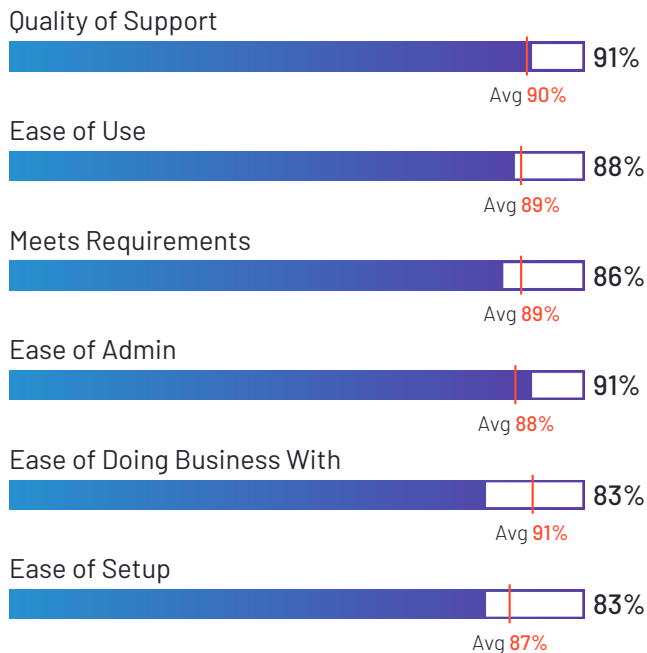
User.com

4.3 ★★★★★ (49)

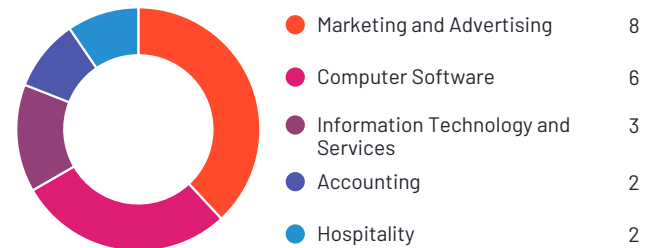


User.com has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 90% of users rated it 4 or 5 stars, 85% of users believe it is headed in the right direction, and users said they would be likely to recommend User.com at a rate of 87%. User.com is also in the Live Chat, Marketing Automation, Visitor Identification, and Push Notification categories.

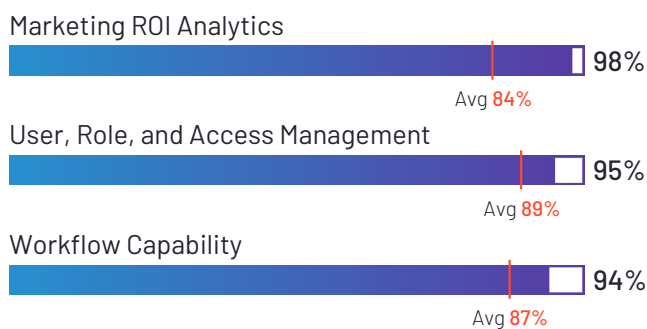
Satisfaction Ratings



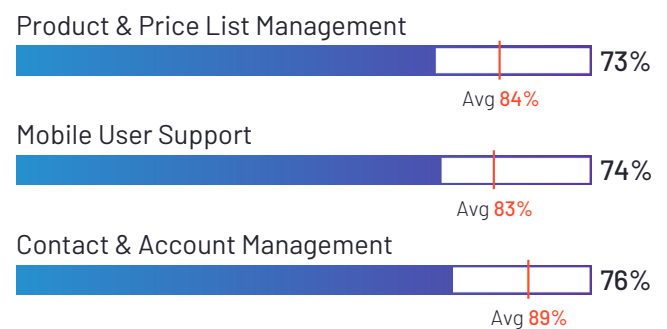
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
User.com



HQ Location
Paris, FR



Year Founded
2016



Employees (Listed On LinkedIn)
69



Company Website
user.com



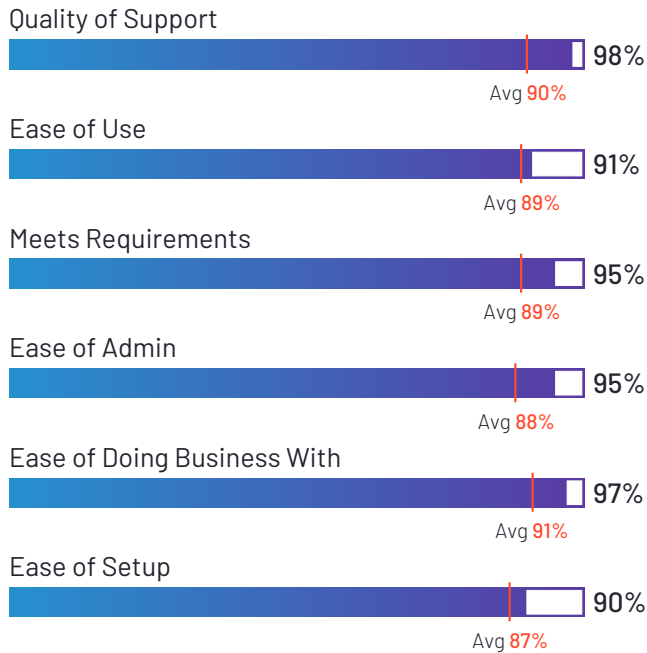
VBOUT

4.7 ★★★★★ (257)



VBOUT has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend VBOUT at a rate of 95%. VBOUT is also in the Landing Page Builders, Social Media Analytics, Social Media Management, and Marketing Automation categories.

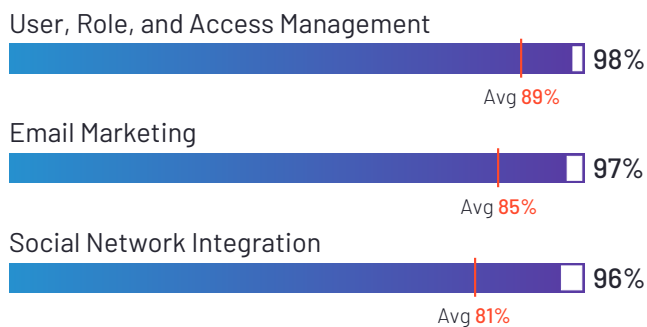
Satisfaction Ratings



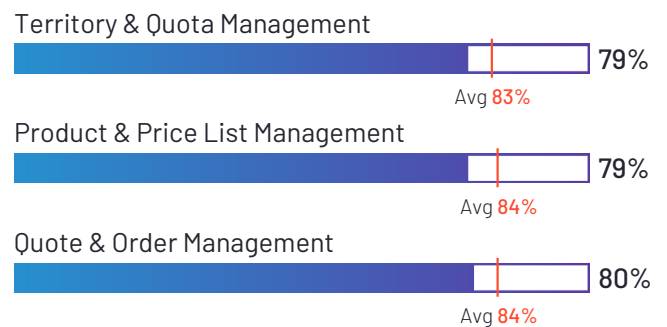
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Vbout Inc.



HQ Location
New York, NY



Year Founded
2013



Employees (Listed On LinkedIn)
32



Company Website
vbout.com



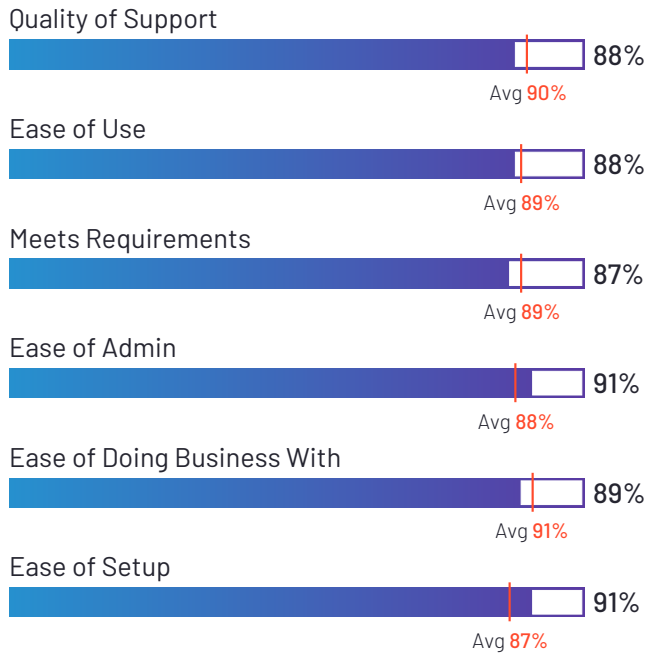
Teamwork CRM

4.1 ★★★★★ (42)

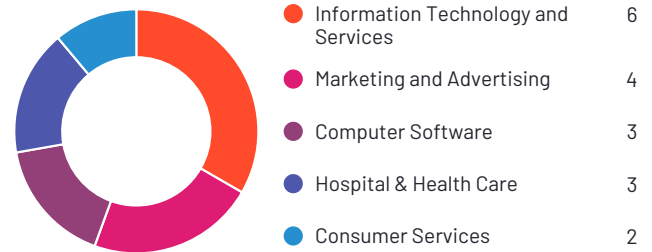


Teamwork CRM has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 92% of users rated it 4 or 5 stars, 80% of users believe it is headed in the right direction, and users said they would be likely to recommend Teamwork CRM at a rate of 82%.

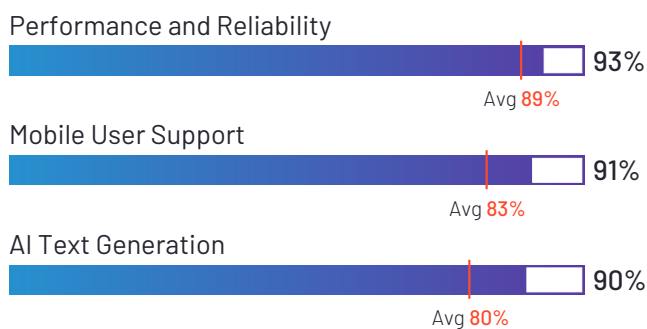
Satisfaction Ratings



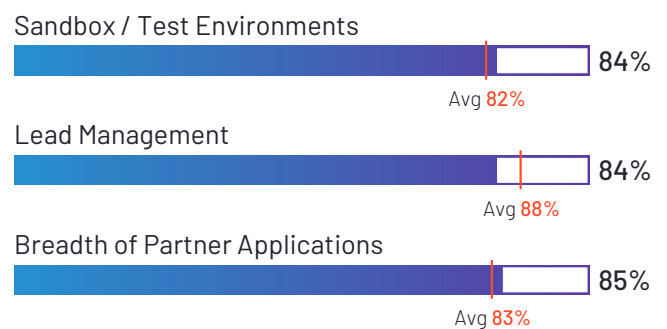
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Teamwork



HQ Location
Cork



Year Founded
2007



Employees (Listed On LinkedIn)
536



Company Website
teamwork.com



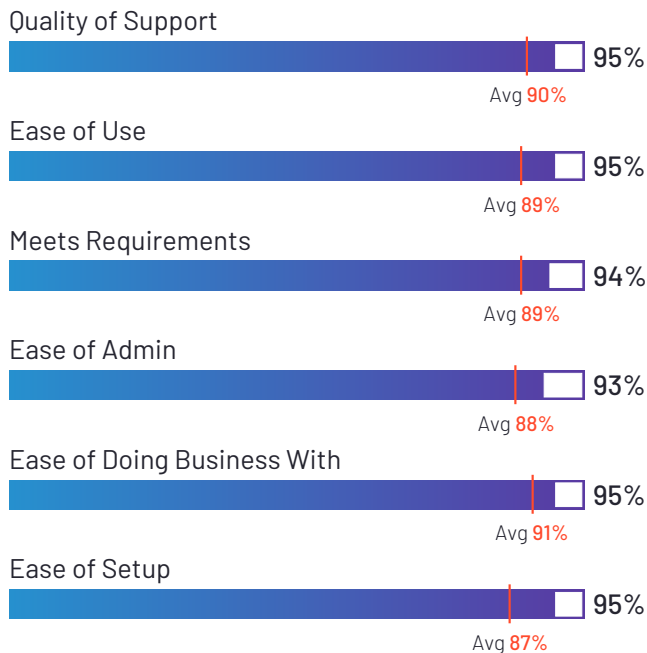
Bixjet

4.8 ★★★★★ (99)

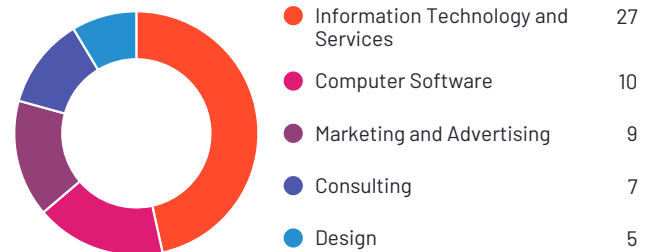


Bixjet has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 99% of users believe it is headed in the right direction, and users said they would be likely to recommend Bixjet at a rate of 96%.

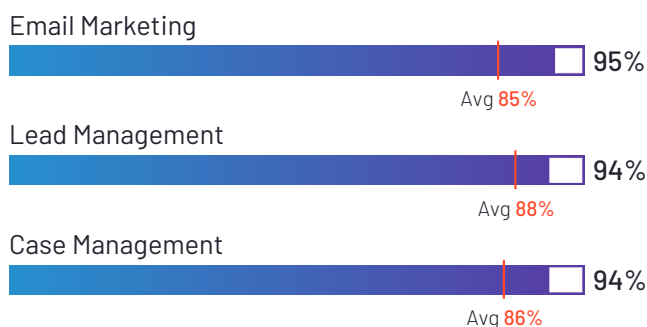
Satisfaction Ratings



Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Bixjet



HQ Location
San Francisco, US



Year Founded
2021



Employees (Listed On LinkedIn)
12



Company Website
www.bixjet.com



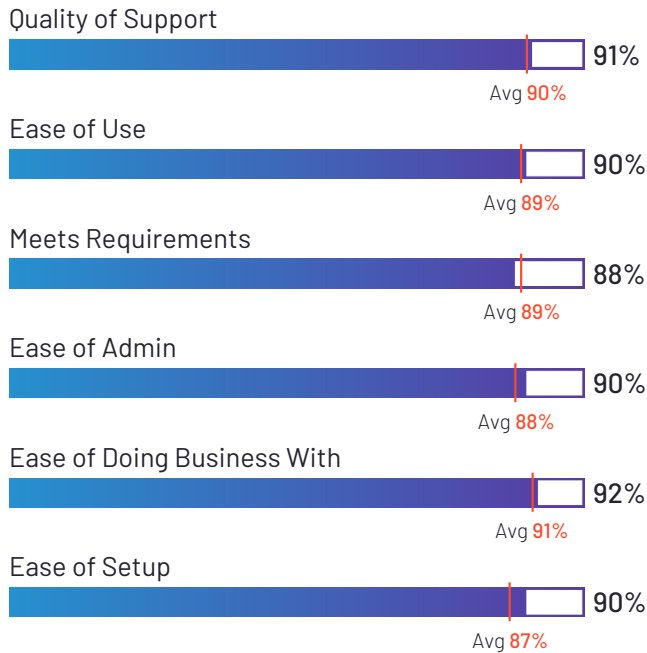
Pipeline CRM

4.4 ★★★★★ (940)

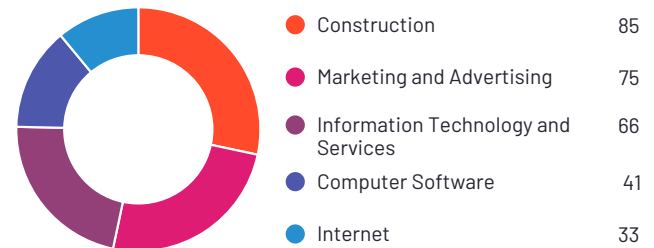


Pipeline CRM has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 92% of users rated it 4 or 5 stars, 87% of users believe it is headed in the right direction, and users said they would be likely to recommend Pipeline CRM at a rate of 87%. Pipeline CRM is also in the Google Workspace for Sales, Sales Performance Management, and Sales Analytics categories.

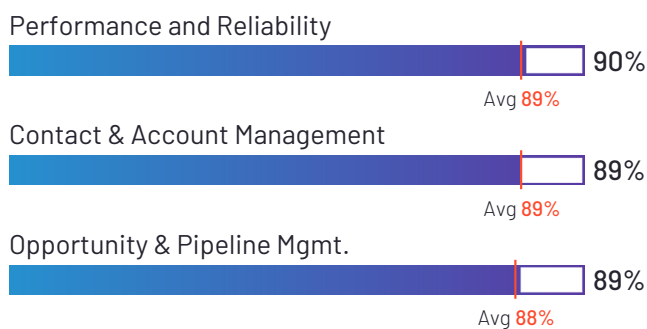
Satisfaction Ratings



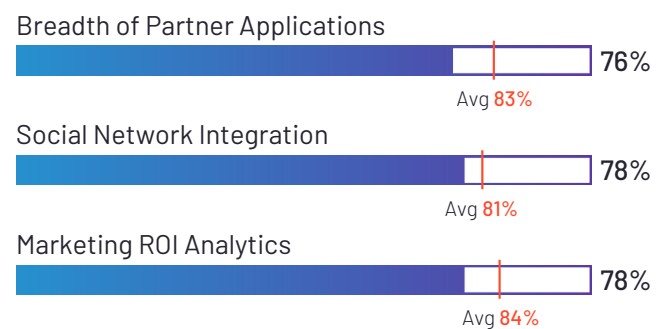
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Pipeline CRM



HQ Location
Seattle, WA



Year Founded
2006



Employees (Listed On LinkedIn)
33



Company Website
pipelinecrm.com



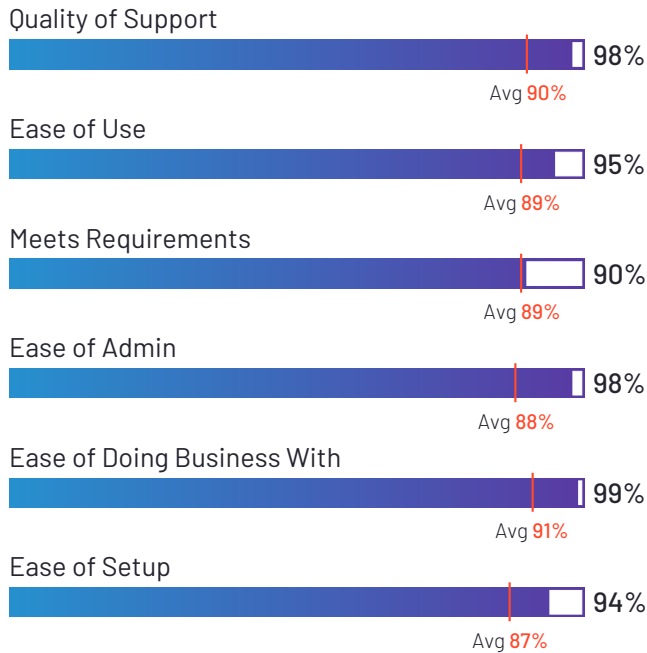
VobeSoft

4.6 ★★★★★ (43)

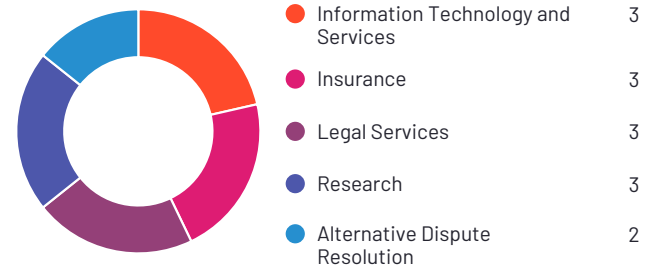


VobeSoft has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend VobeSoft at a rate of 92%. VobeSoft is also in the Workflow Management, Client Portal, Work Management, and Other Analytics categories.

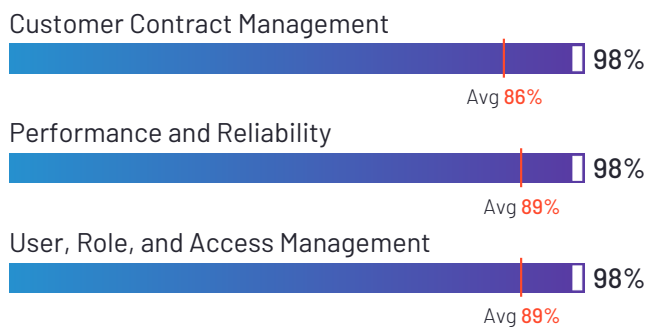
Satisfaction Ratings



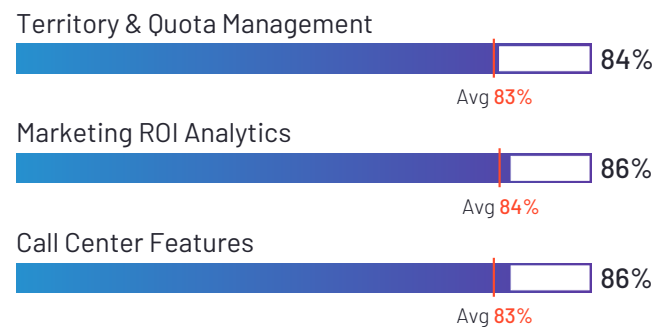
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
VobeSoft



HQ Location
s-Hertogenbosch,
North Brabant



Year Founded
2011



Employees (Listed On LinkedIn)
11



Company Website
vobesoft.com



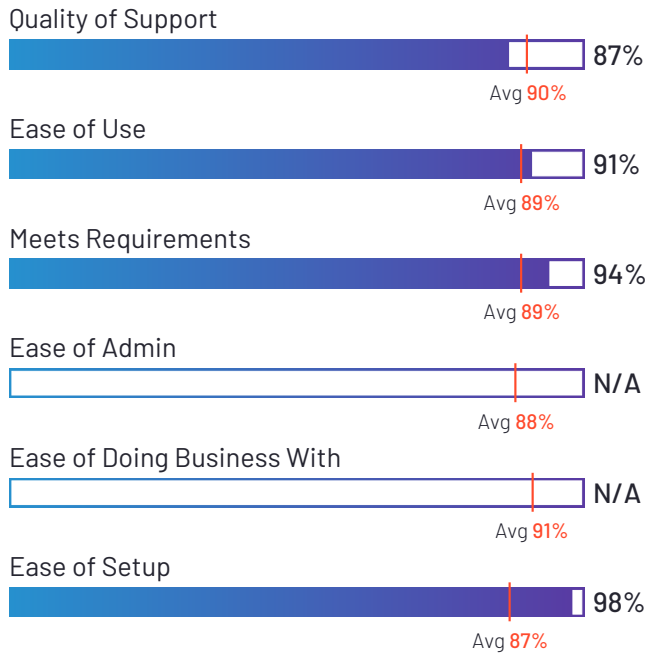
aCloud CRM

4.4 ★★★★★ (11)



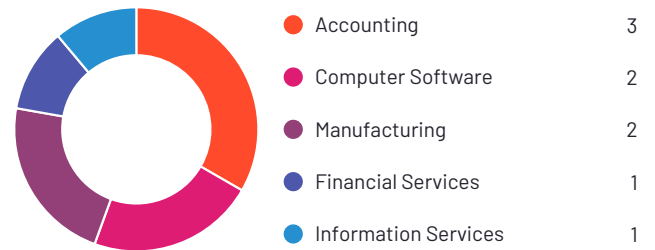
aCloud CRM has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 91% of users rated it 4 or 5 stars, 90% of users believe it is headed in the right direction, and users said they would be likely to recommend aCloud CRM at a rate of 87%.

Satisfaction Ratings

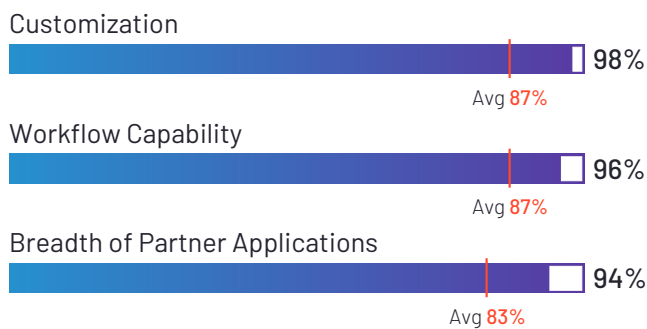


*N/A is displayed when fewer than five responses were received for the question.

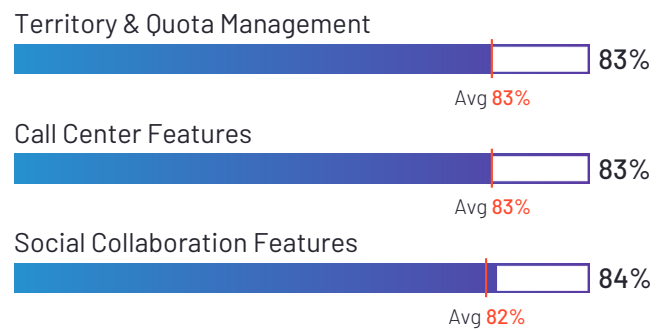
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
The Access Group



HQ Location
Loughborough,
Leicestershire



Year Founded
1991



**Employees (Listed
On LinkedIn)**
6,510



Company Website
theaccessgroup.com



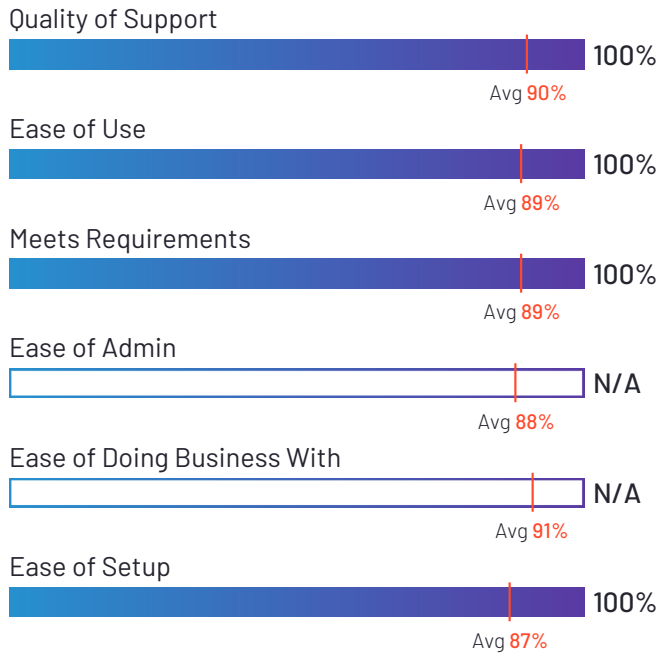
djaboo

5.0 ★★★★★ (10)



djaboo has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend djaboo at a rate of 100%.

Satisfaction Ratings

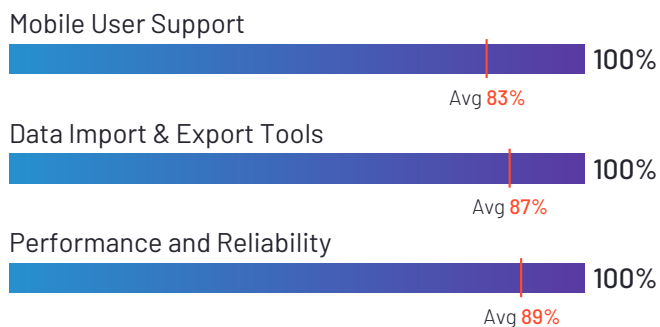


*N/A is displayed when fewer than five responses were received for the question.

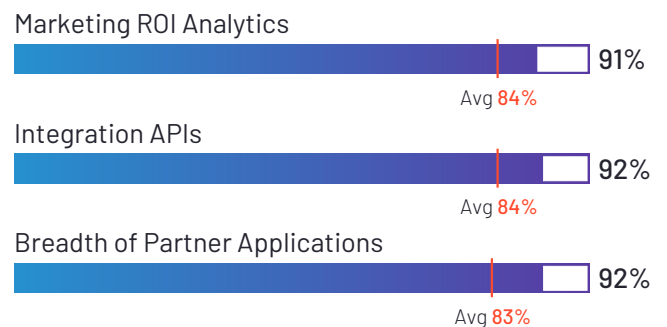
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
djaboo



HQ Location
paris, FR



Employees (Listed
On LinkedIn)
3



Company Website
djaboo.com



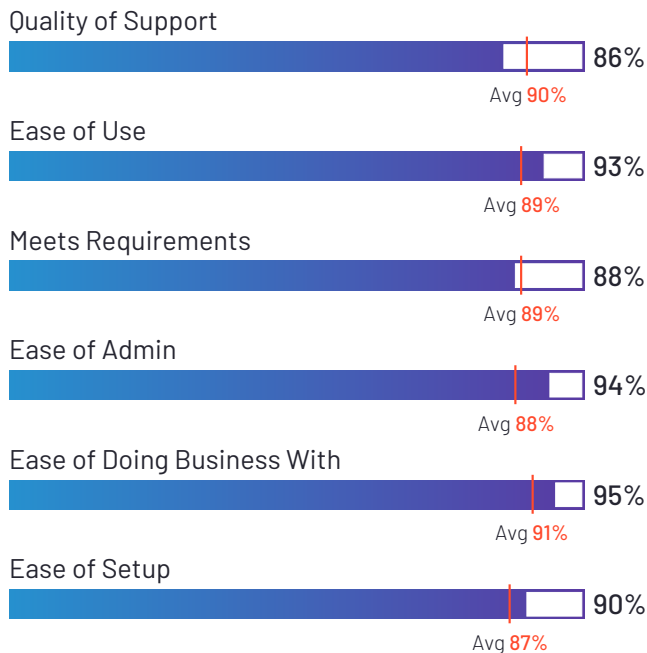
vcita

4.6 ★★★★★ (76)

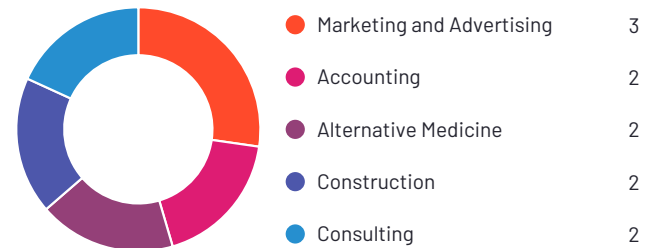


vcita has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 93% of users rated it 4 or 5 stars, 95% of users believe it is headed in the right direction, and users said they would be likely to recommend vcita at a rate of 91%. vcita is also in the Business Scheduling, Client Portal, Online Form Builder, Invoice Management, Online Appointment Scheduling, Billing, Marketing Automation, Financial Services CRM, Payment Processing, and Appointment Reminder categories.

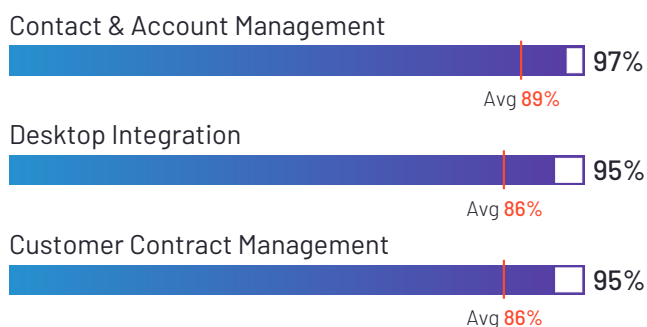
Satisfaction Ratings



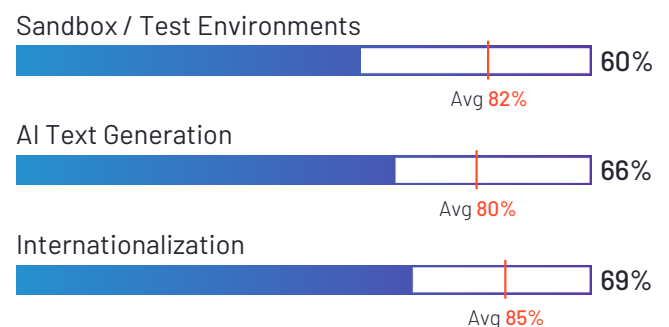
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
vcita



HQ Location
Bellevue, WA



Year Founded
2010



Employees (Listed On LinkedIn)
189



Company Website
www.vcita.com



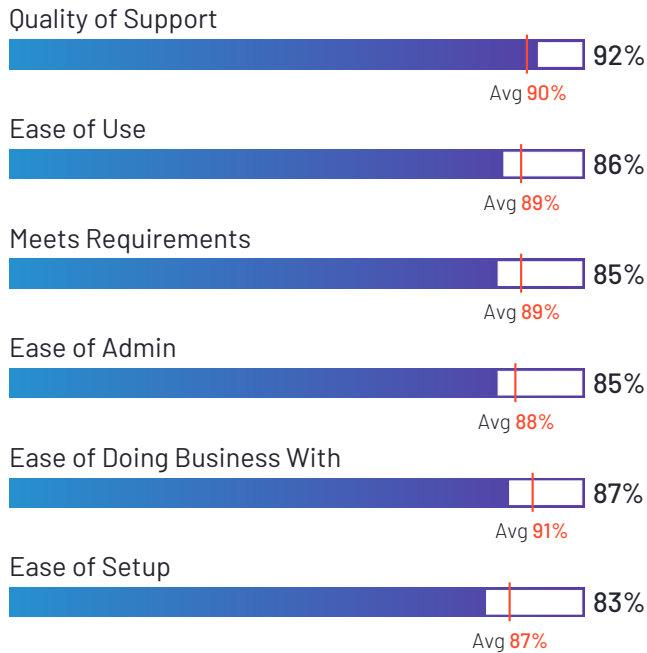
Teamleader

4.3 ★★★★★ (51)



Teamleader has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 89% of users rated it 4 or 5 stars, 88% of users believe it is headed in the right direction, and users said they would be likely to recommend Teamleader at a rate of 85%. Teamleader is also in the Project Management and Billing categories.

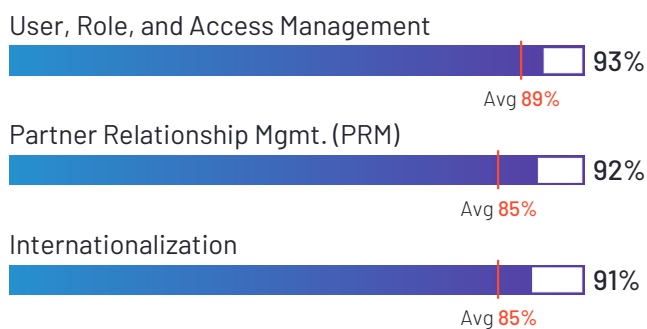
Satisfaction Ratings



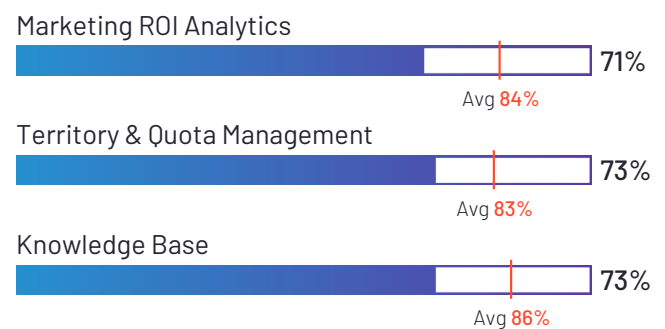
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Teamleader



HQ Location
Ghent, Belgium



Year Founded
2012



Employees (Listed On LinkedIn)
282



Company Website
teamleader.eu

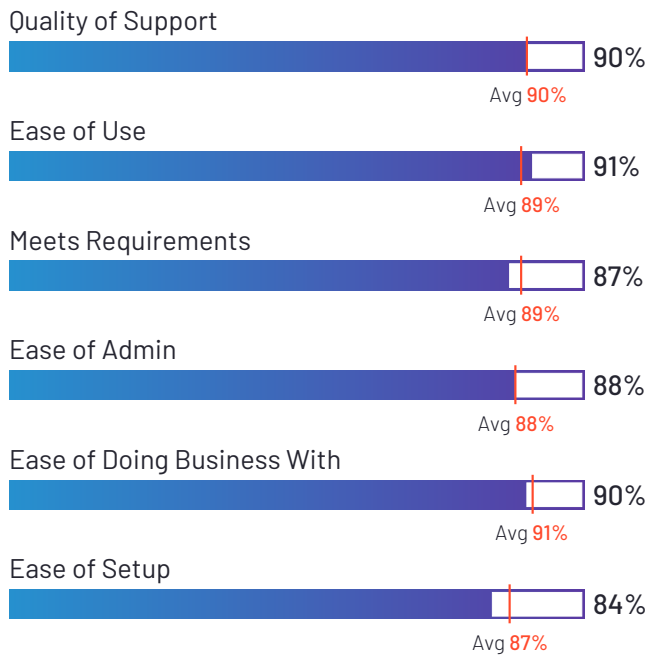
resco

4.5 ★★★★★ (44)

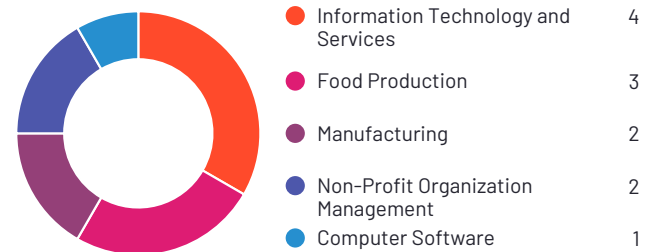


Resco – Mobility & Productivity has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 96% of users rated it 4 or 5 stars, 91% of users believe it is headed in the right direction, and users said they would be likely to recommend Resco – Mobility & Productivity at a rate of 92%. Resco – Mobility & Productivity is also in the Inspection Management, Field Sales, Mobile Forms Automation, Field Service Management, and Knowledge Base categories.

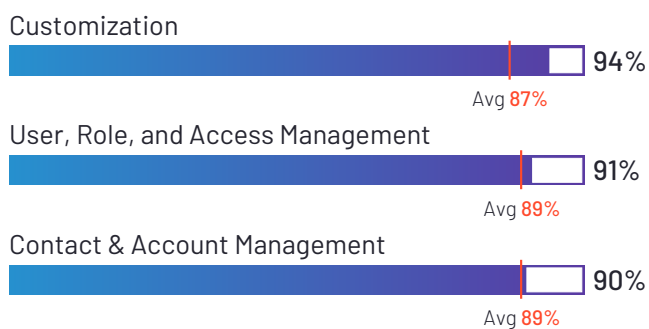
Satisfaction Ratings



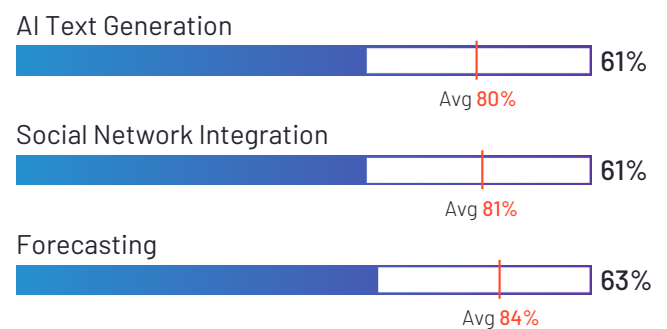
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Resco.net



HQ Location
Bratislava, Slovakia



Year Founded
1999



Employees (Listed On LinkedIn)
145



Company Website
www.resco.net

ePROMIS

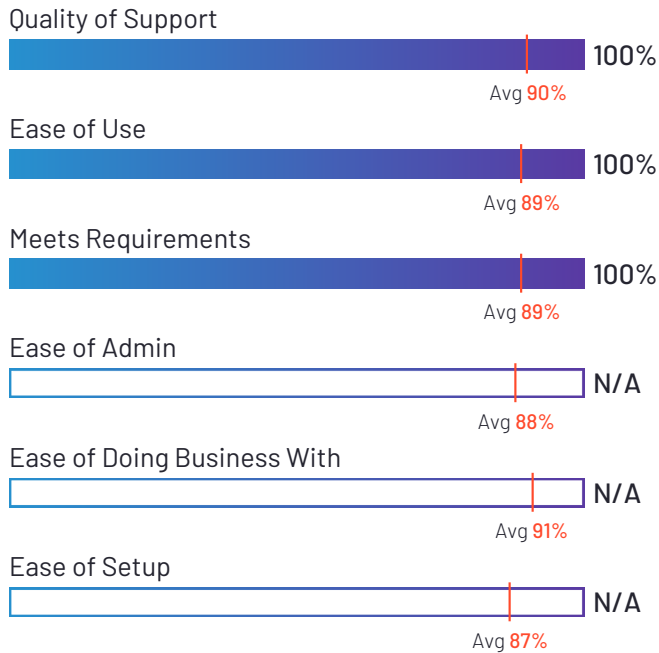
ePROMIS ERP

5.0 ★★★★★ (47)



ePROMIS ERP has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend ePROMIS ERP at a rate of 99%. ePROMIS ERP is also in the Distribution ERP, Discrete ERP, ERP Systems, Account-Based Data, Accounting, and Procure to Pay categories.

Satisfaction Ratings

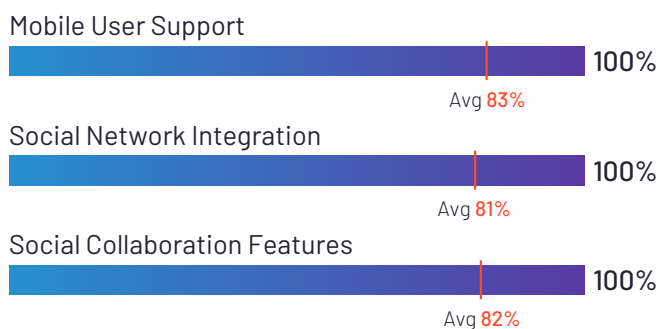


*N/A is displayed when fewer than five responses were received for the question.

Top Industries Represented



Highest-Rated Features



Lowest-Rated Features

Not enough data to include lowest-rated features for ePROMIS ERP



Ownership
ePROMIS Solutions



HQ Location
Houston, Texas



Year Founded
1981



Employees (Listed On LinkedIn)
99



Company Website
epromis.com



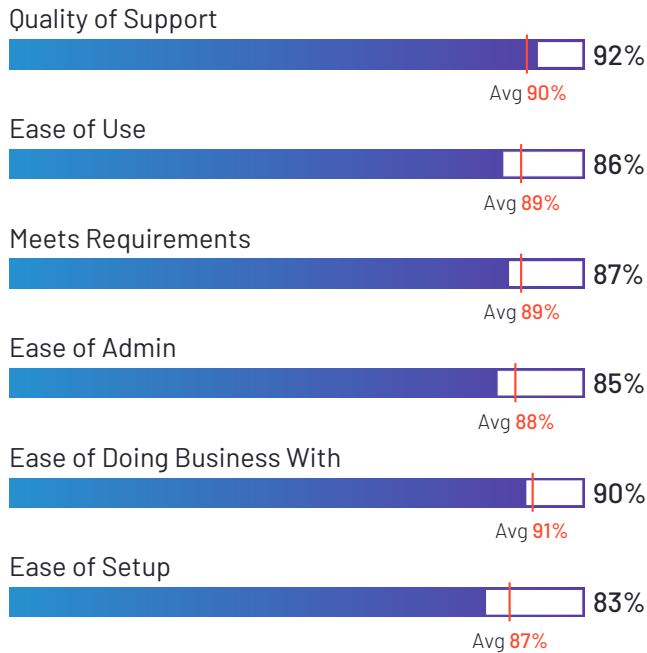
Method CRM

4.4 ★★★★★ (310)

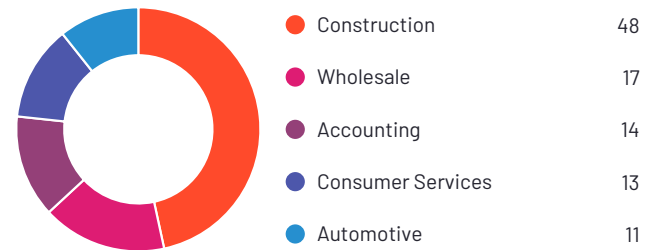


Method CRM has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 92% of users rated it 4 or 5 stars, 89% of users believe it is headed in the right direction, and users said they would be likely to recommend Method CRM at a rate of 88%. Method CRM is also in the Invoice Management and E-Signature categories.

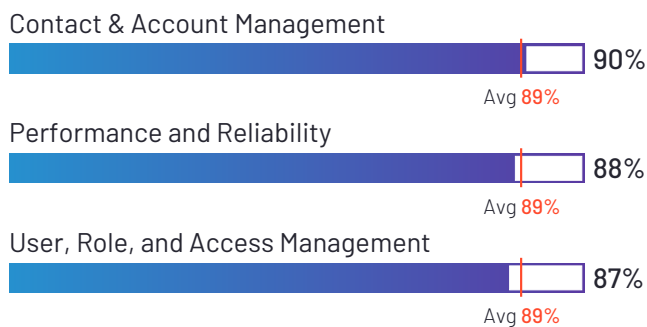
Satisfaction Ratings



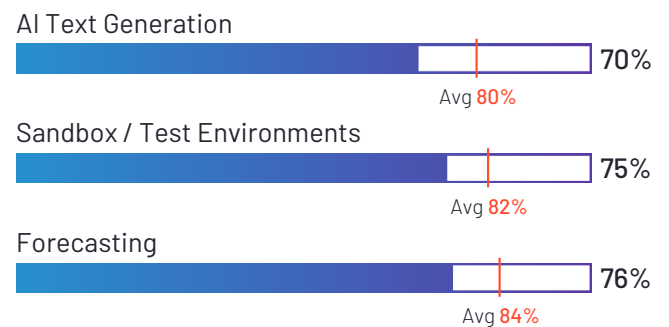
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Method Integration
Inc.



HQ Location
Toronto



Year Founded
2010



**Employees (Listed
On LinkedIn)**
105



Company Website
www.method.me



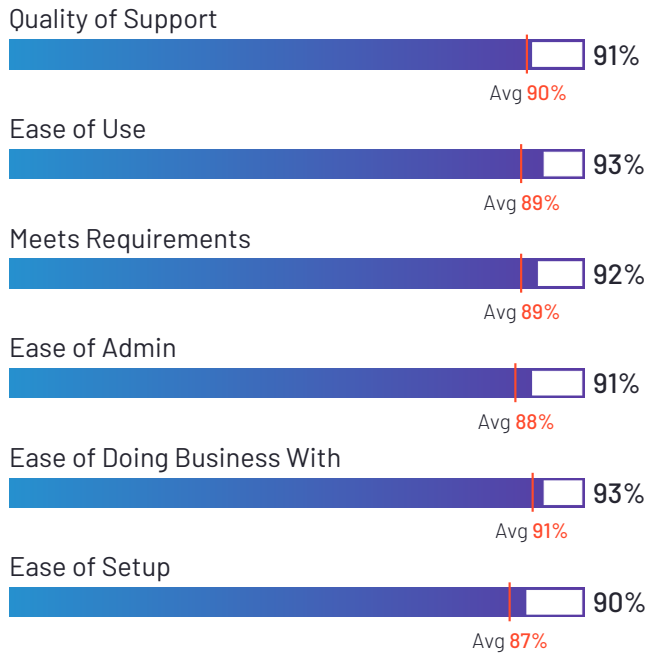
vtenext

4.6 ★★★★★ (30)

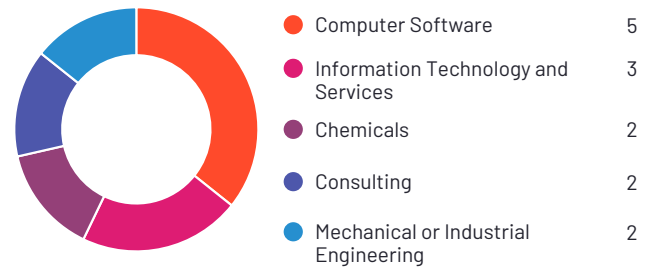


vtenext has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 97% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend vtenext at a rate of 93%.

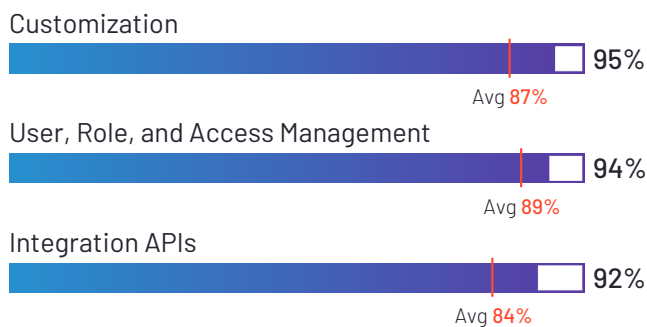
Satisfaction Ratings



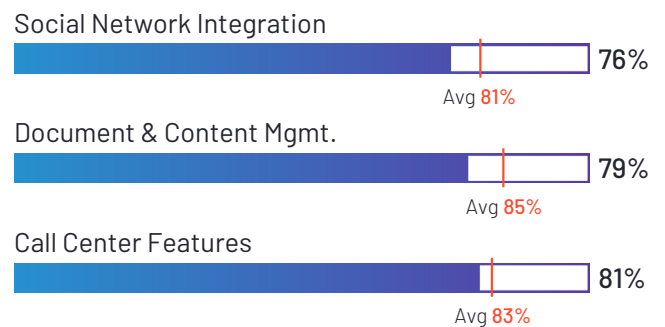
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
vtenext



HQ Location
Milano, Lombardia



Year Founded
2011



Employees (Listed On LinkedIn)
28



Company Website
vtenext.com



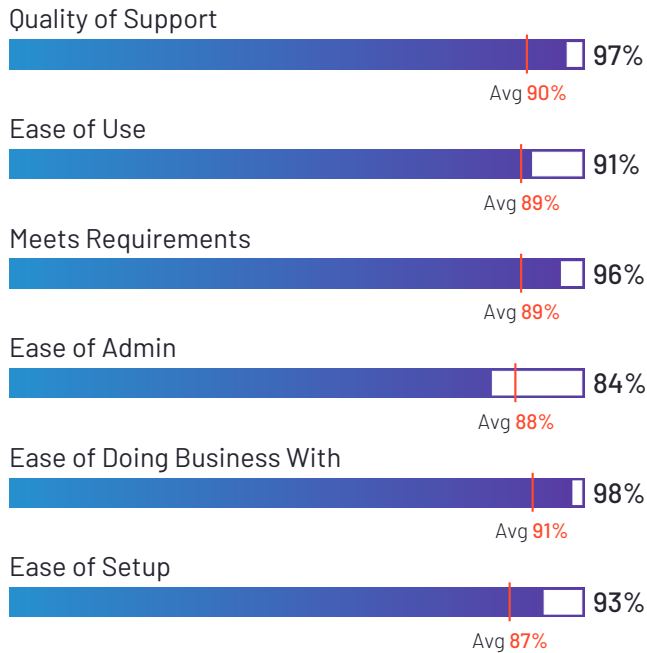
Ultra-Staff EDGE Staffing and Recruiting Software

4.7 ★★★★★ (45)



Ultra-Staff EDGE Staffing and Recruiting Software has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Ultra-Staff EDGE Staffing and Recruiting Software at a rate of 95%. Ultra-Staff EDGE Staffing and Recruiting Software is also in the Candidate Relationship Management, Onboarding, and Staffing categories.

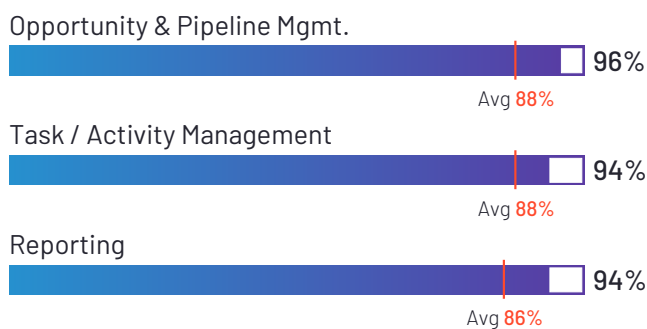
Satisfaction Ratings



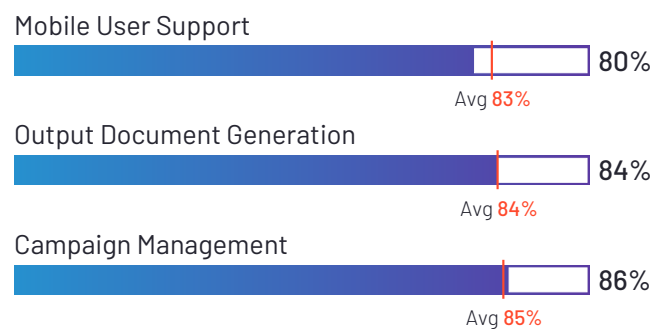
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Automated Business
Designs



HQ Location
Chicago, Illinois



Year Founded
1982



**Employees (Listed
On LinkedIn)**
25



Company Website
abd.net



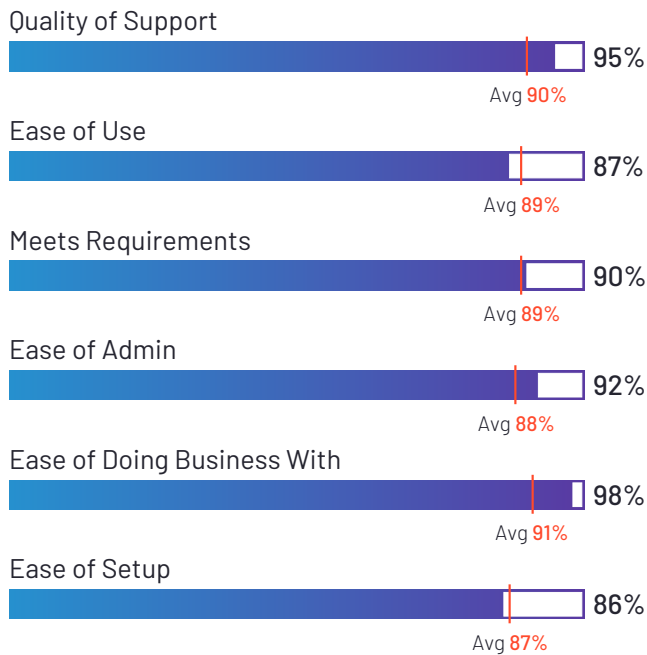
Altvia

4.5 ★★★★★ (15)

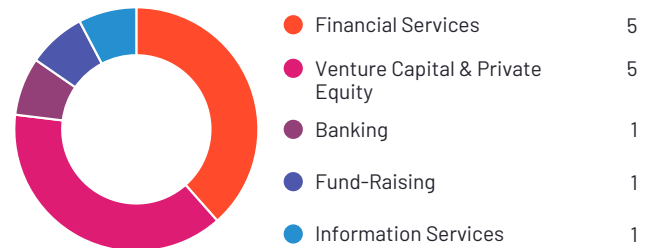


Altvia has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 91% of users believe it is headed in the right direction, and users said they would be likely to recommend Altvia at a rate of 89%. Altvia is also in the Financial Services CRM, Financial Analytics, Virtual Data Room (VDR), Investment Portfolio Management, and Venture Capital Management categories.

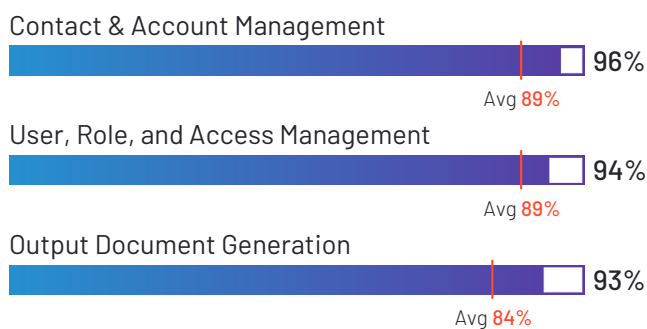
Satisfaction Ratings



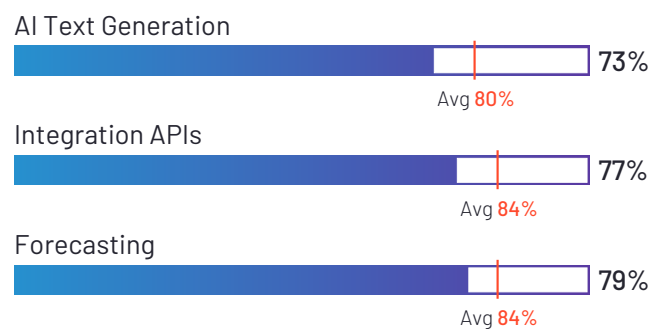
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
ALTVIA SOLUTIONS,
LLC



HQ Location
Broomfield, CO



Year Founded
2006



**Employees (Listed
On LinkedIn)**
67



Company Website
altvia.com



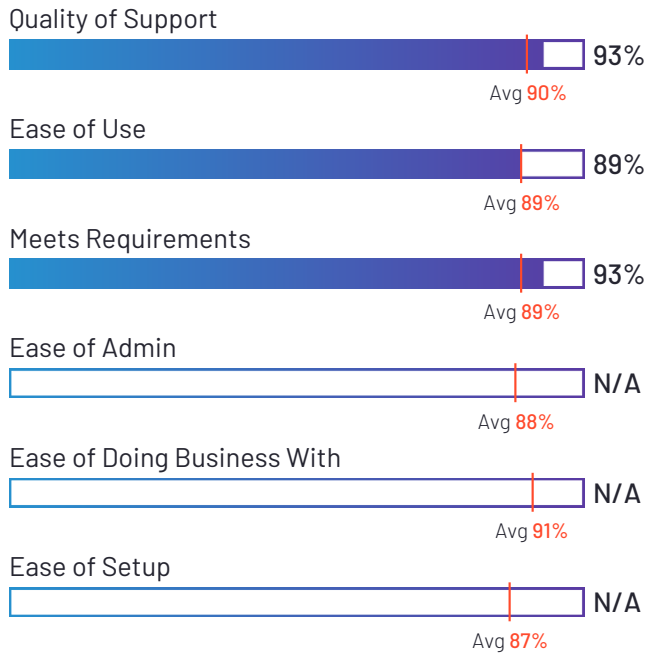
Sellsy

3.9 ★★★★★ (14)

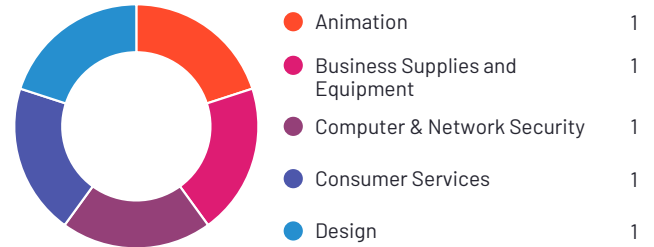


Sellsy has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 80% of users rated it 4 or 5 stars, 67% of users believe it is headed in the right direction, and users said they would be likely to recommend Sellsy at a rate of 81%. Sellsy is also in the Billing category.

Satisfaction Ratings



Top Industries Represented



*N/A is displayed when fewer than five responses were received for the question.



Ownership
Easybill



HQ Location
La Rochelle, Nouvelle
Aquitaine



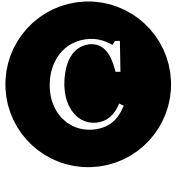
Year Founded
2009



**Employees (Listed
On LinkedIn)**
182



Company Website
www.sellsy.com



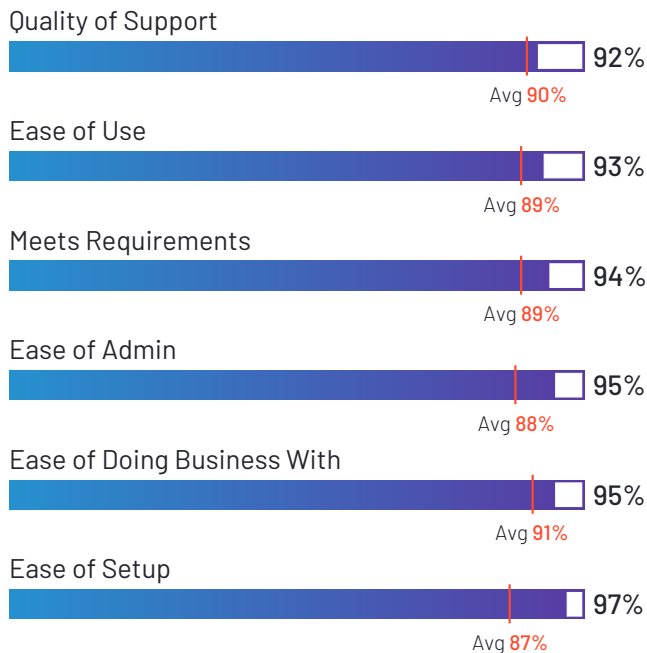
Clientjoy

4.6 ★★★★★ (55)



Clientjoy has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 98% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Clientjoy at a rate of 92%.

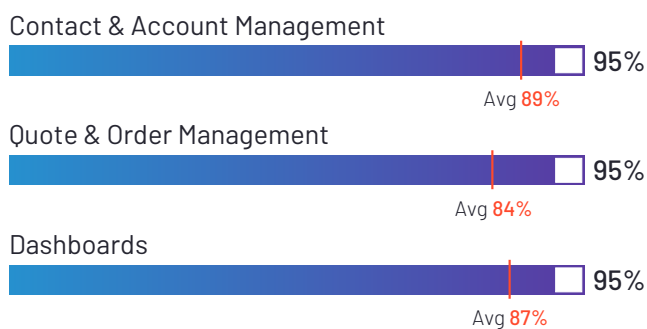
Satisfaction Ratings



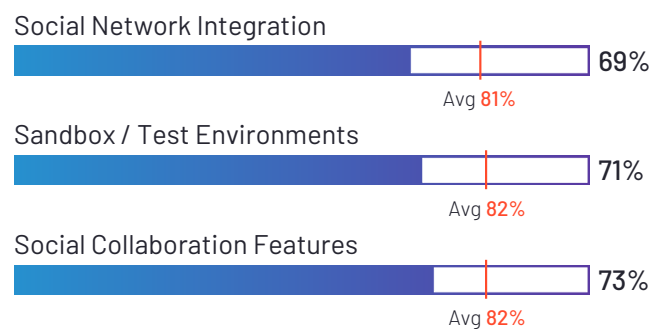
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Clientjoy



HQ Location
Ahmedabad, IN



Year Founded
2019



Employees (Listed On LinkedIn)
10



Company Website
clientjoy.io



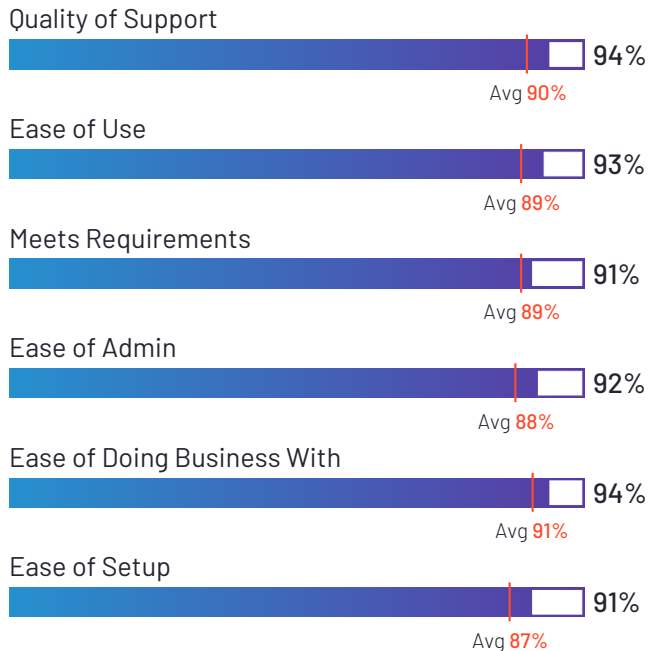
NetHunt CRM

4.6 ★★★★★ (268)

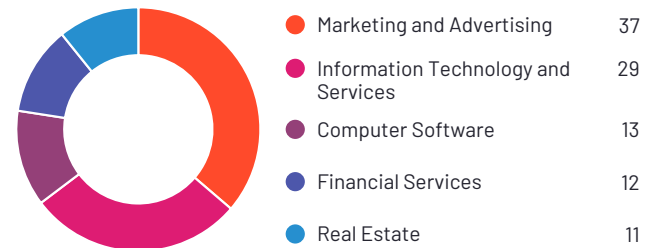


NetHunt CRM has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 99% of users rated it 4 or 5 stars, 96% of users believe it is headed in the right direction, and users said they would be likely to recommend NetHunt CRM at a rate of 93%. NetHunt CRM is also in the Google Workspace for Sales, Lead Capture, Email Tracking, and Google Workspace Business Tools categories.

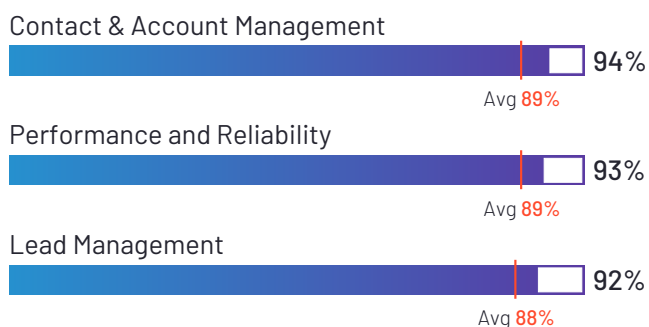
Satisfaction Ratings



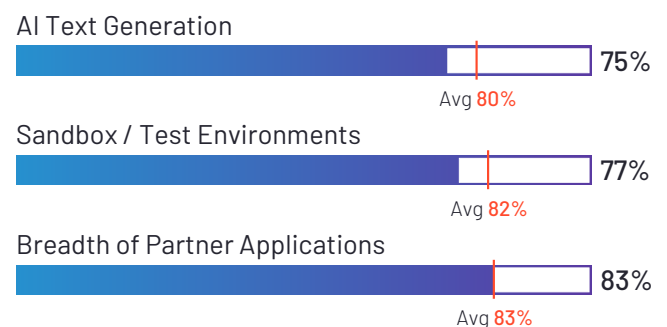
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
NetHunt CRM



HQ Location
Kiev



Year Founded
2015



Employees (Listed On LinkedIn)
13



Company Website
nethunt.com



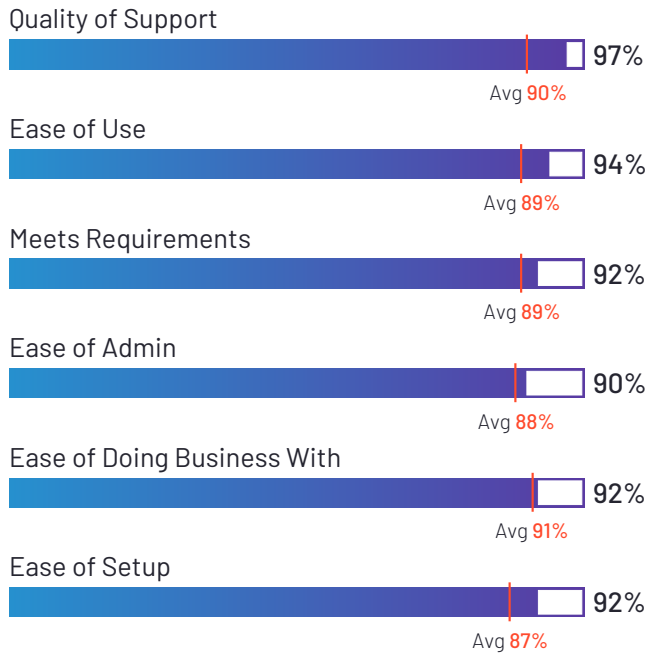
Maple CRM

4.7 ★★★★★ (23)

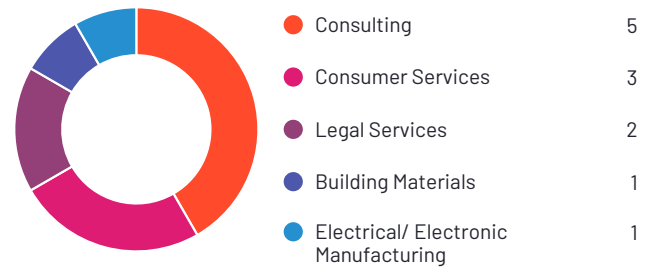


Maple CRM has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 93% of users believe it is headed in the right direction, and users said they would be likely to recommend Maple CRM at a rate of 94%.

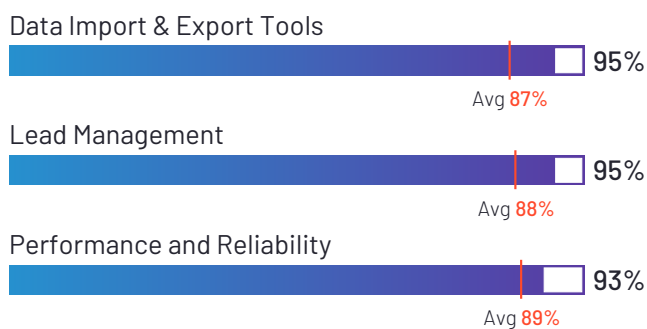
Satisfaction Ratings



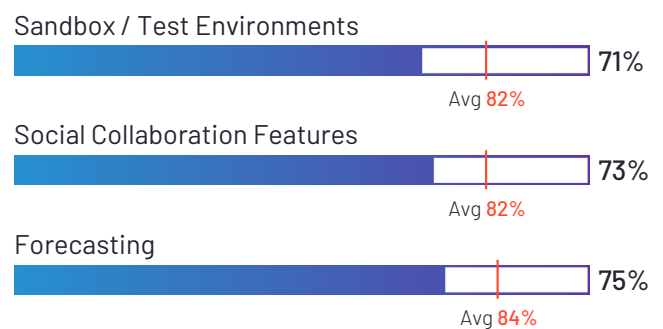
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Maple CRM



HQ Location
Bengaluru,
Karnataka



Year Founded
2012



**Employees (Listed
On LinkedIn)**
24



Company Website
maplecrm.com



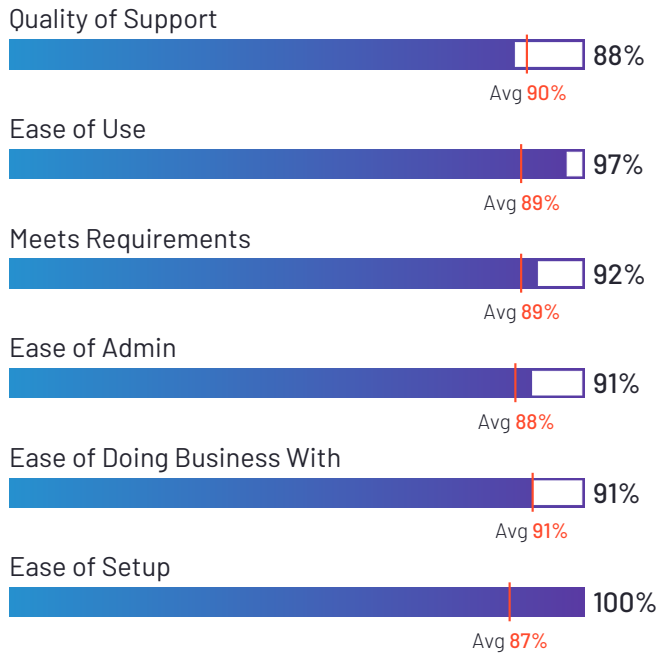
ELMA365

4.5 ★★★★★ (35)

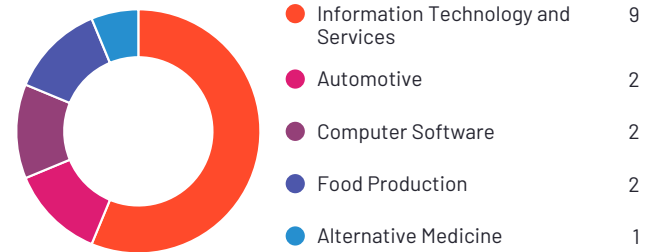


ELMA365 has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend ELMA365 at a rate of 90%. ELMA365 is also in the No-Code Development Platforms category.

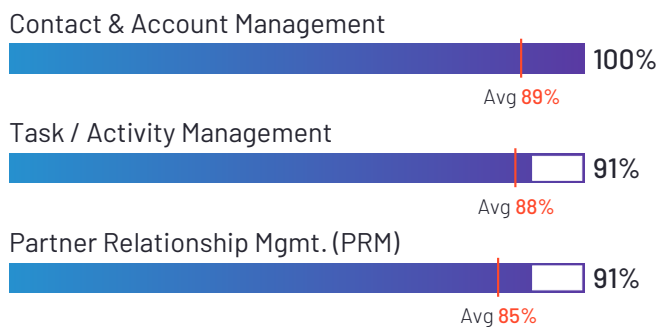
Satisfaction Ratings



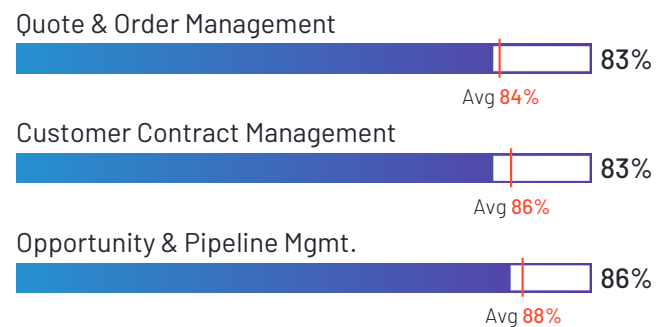
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
ELMA Global a.s.



HQ Location
Slovakia



Employees (Listed On LinkedIn)

2



Company Website
elma365.com



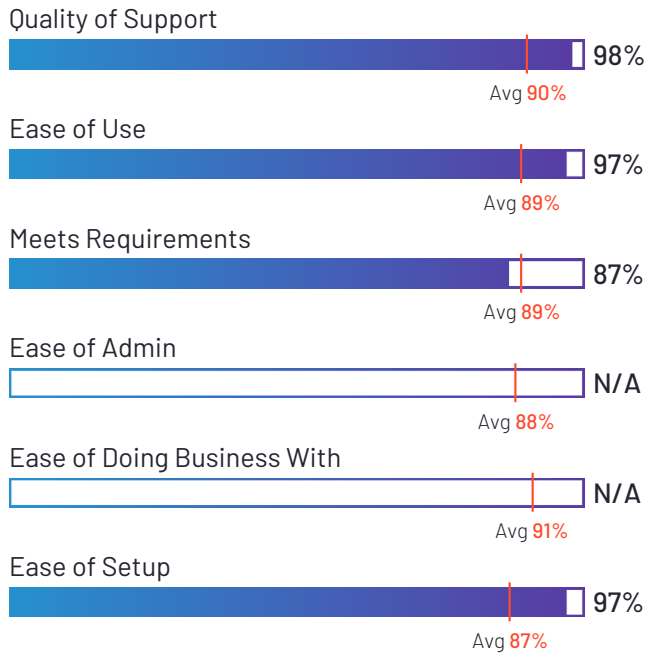
Clarify CRM

5.0 ★★★★★ (10)



Clarify CRM has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Clarify CRM at a rate of 100%. Clarify CRM is also in the AI Sales Assistant and Revenue Operations & Intelligence (RO&I) categories.

Satisfaction Ratings

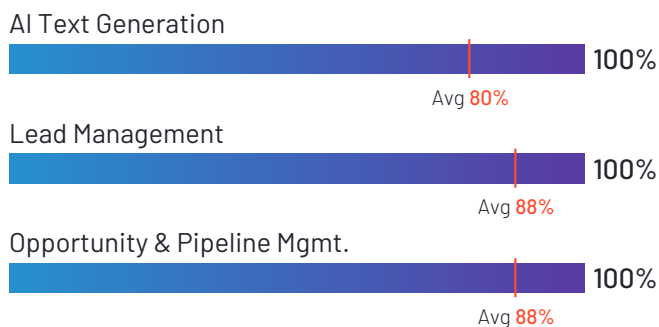


*N/A is displayed when fewer than five responses were received for the question.

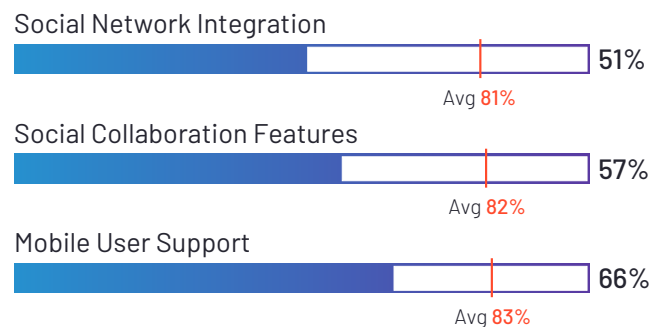
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Clarify



HQ Location
Seattle, US



Year Founded
2024



Employees (Listed On LinkedIn)
28



Company Website
www.clarify.ai



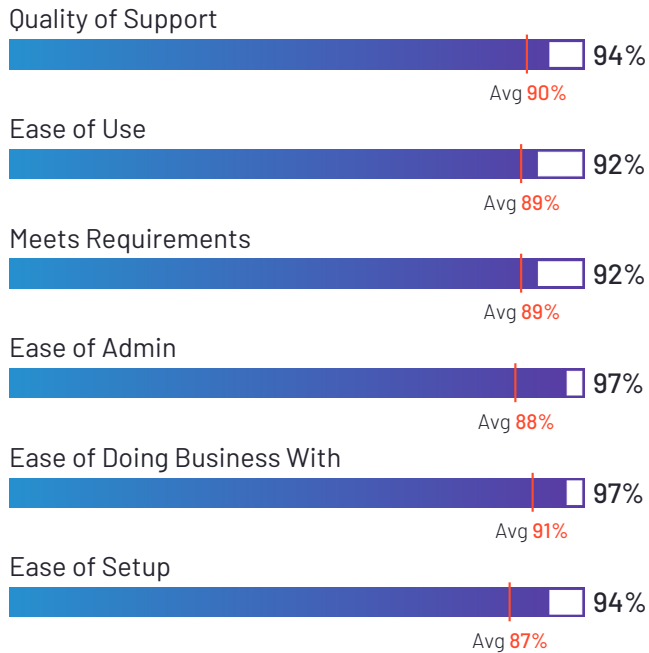
Zilliant CPQ

4.8 ★★★★★ (30)

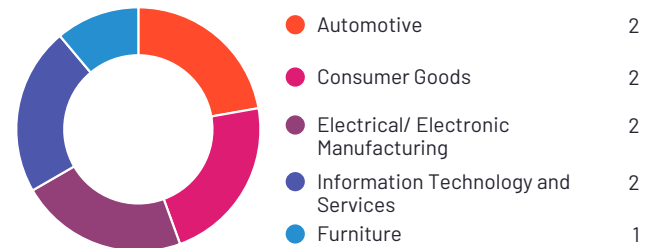


Zilliant CPQ has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 78% of users believe it is headed in the right direction, and users said they would be likely to recommend Zilliant CPQ at a rate of 98%. Zilliant CPQ is also in the Quote-to-Cash, Visual Configuration, Proposal, E-Commerce Platforms, CPQ, and SAP Store categories.

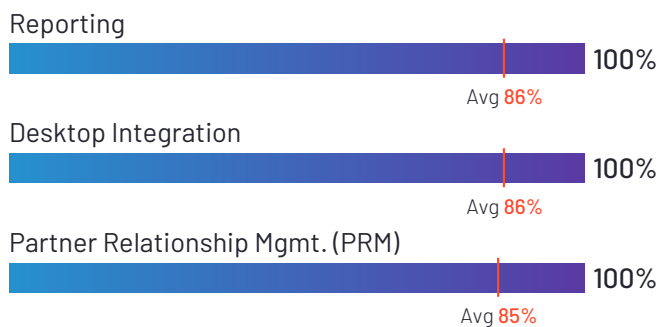
Satisfaction Ratings



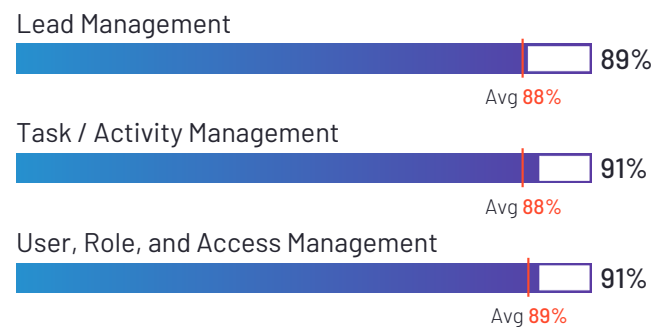
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Zilliant



HQ Location
Austin, TX



Year Founded
1999



Employees (Listed On LinkedIn)
242



Company Website
zilliant.com



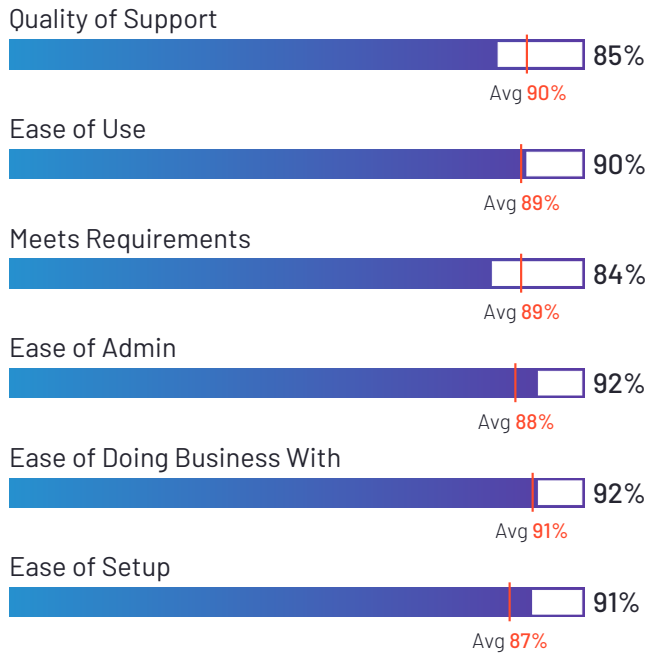
Friday CRM

4.4 ★★★★★ (77)

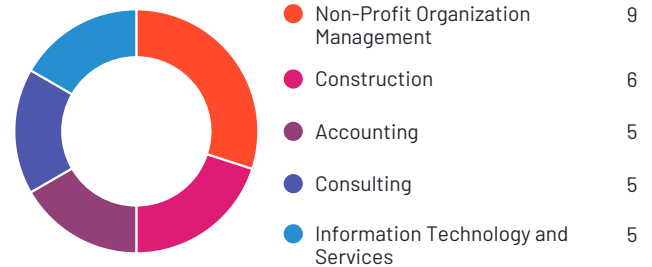


Friday CRM has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 95% of users rated it 4 or 5 stars, 93% of users believe it is headed in the right direction, and users said they would be likely to recommend Friday CRM at a rate of 88%.

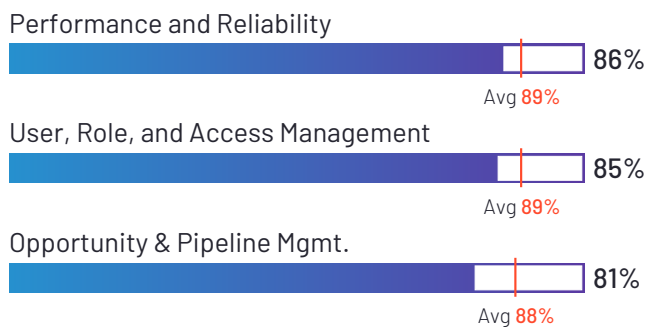
Satisfaction Ratings



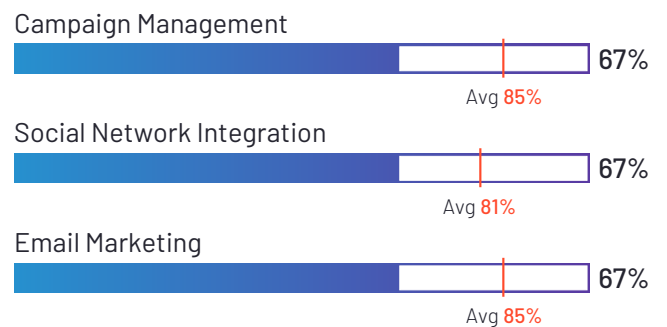
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Friday CRM



HQ Location
Hollywood, US



Employees (Listed On LinkedIn)
1



Company Website
fridaycrm.com



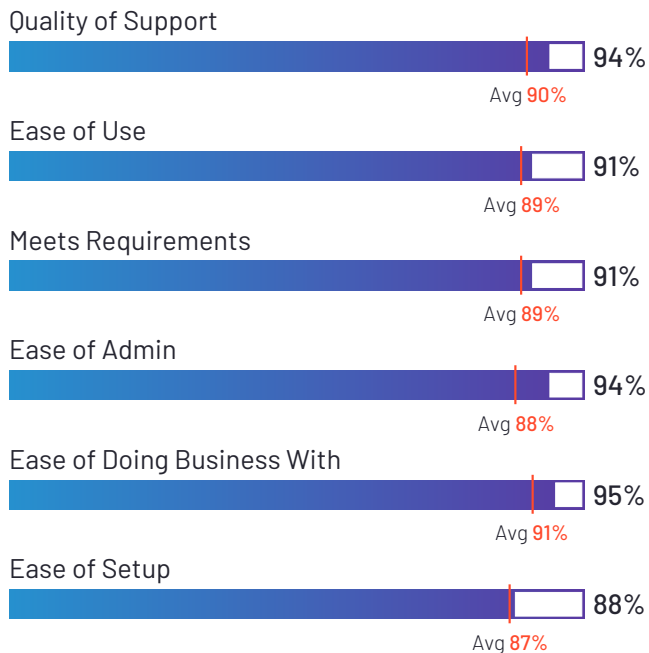
Spiro

4.6 ★★★★★ (90)

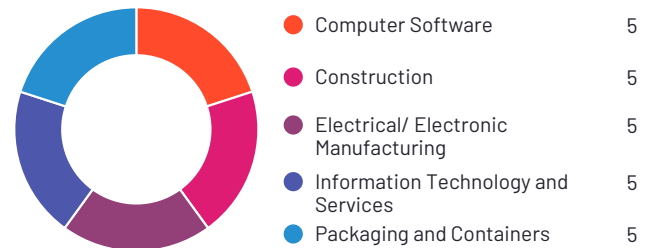


Spiro has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 97% of users rated it 4 or 5 stars, 95% of users believe it is headed in the right direction, and users said they would be likely to recommend Spiro at a rate of 92%.

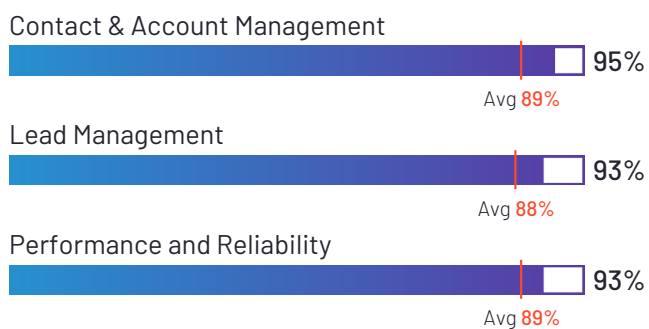
Satisfaction Ratings



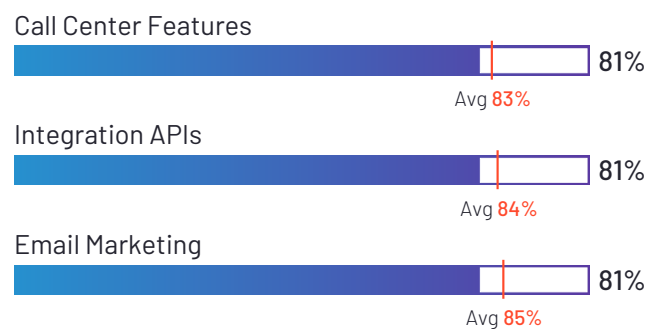
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Spiro Technologies, Inc.



HQ Location
Boston, MA



Year Founded
2014



Employees (Listed On LinkedIn)
25



Company Website
spiro.ai



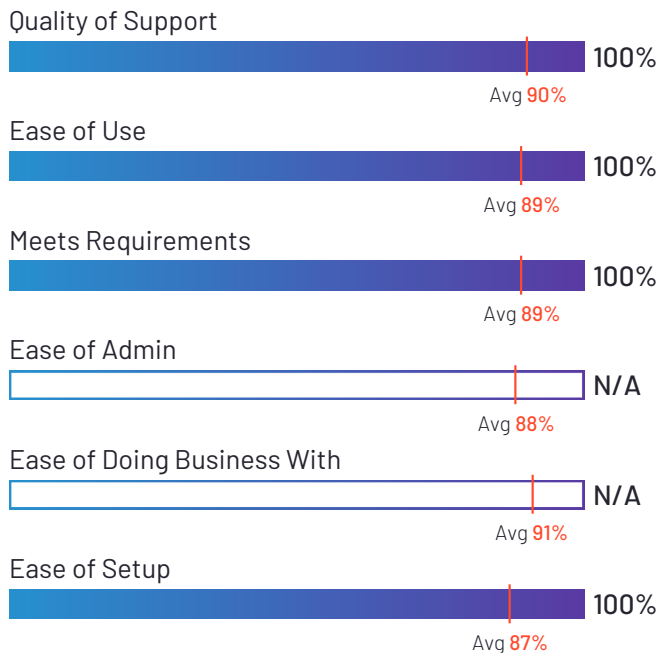
Klipy CRM

5.0 ★★★★★ (11)



Klipy CRM has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Klipy CRM at a rate of 100%.

Satisfaction Ratings

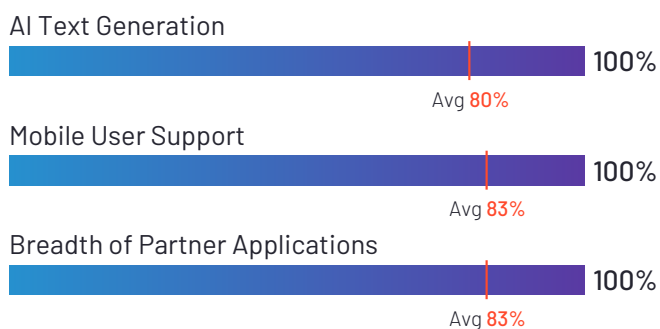


*N/A is displayed when fewer than five responses were received for the question.

Top Industries Represented



Highest-Rated Features



Lowest-Rated Features

Not enough data to include lowest-rated features for Klipy CRM



Ownership
Klipy



HQ Location
Hong Kong, HK



Employees (Listed On LinkedIn)
4



Company Website
useklipy.com



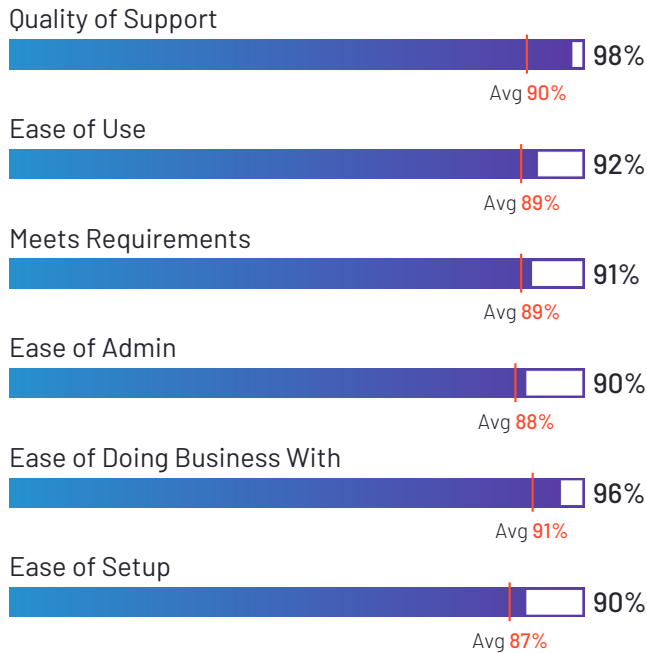
AddressTwo

4.7 ★★★★★ (47)



AddressTwo has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 98% of users rated it 4 or 5 stars, 93% of users believe it is headed in the right direction, and users said they would be likely to recommend AddressTwo at a rate of 94%.

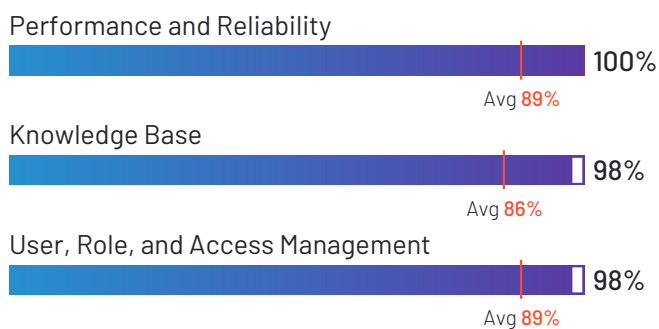
Satisfaction Ratings



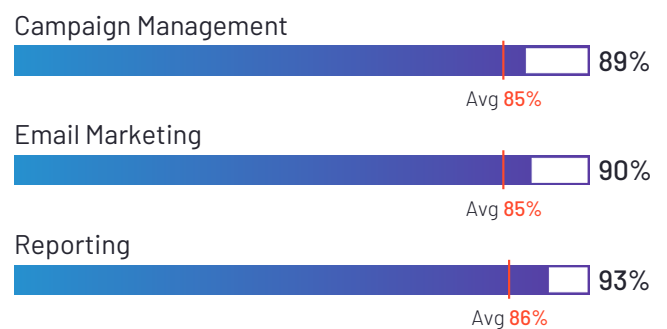
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
AddressTwo



HQ Location
Indianapolis, IN



Year Founded
2005



Employees (Listed On LinkedIn)
3



Company Website
addresstwo.com



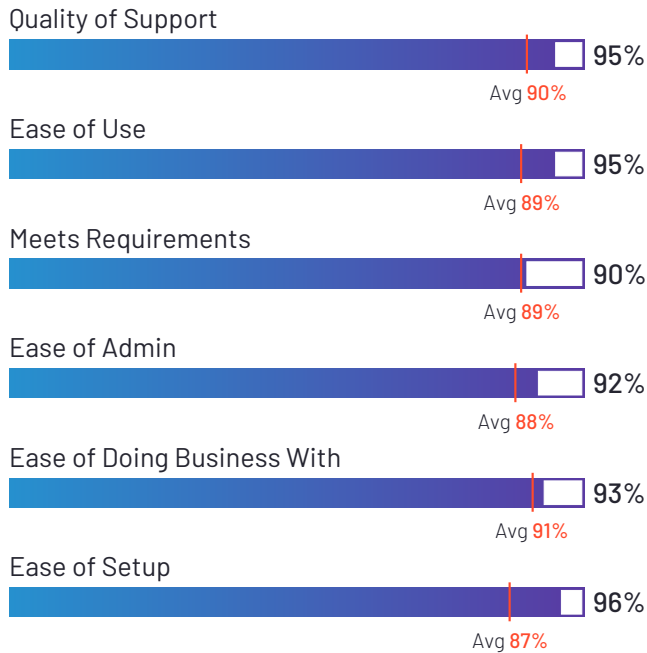
RAYNET CRM

4.7 ★★★★★ (34)



RAYNET CRM has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 91% of users believe it is headed in the right direction, and users said they would be likely to recommend RAYNET CRM at a rate of 93%.

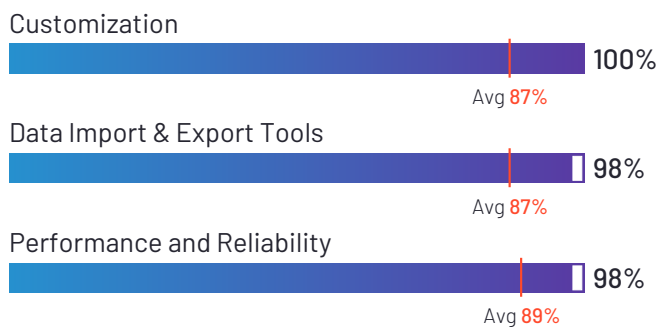
Satisfaction Ratings



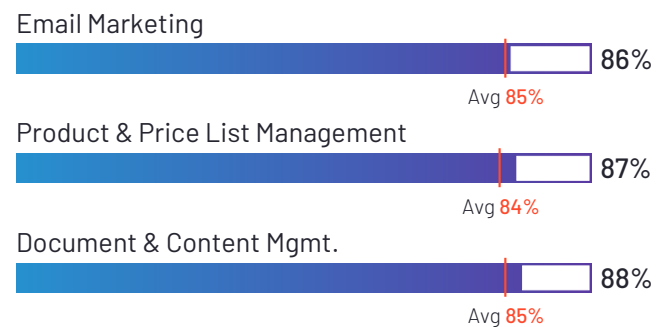
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
RAYNETCRM



HQ Location
Ostrava-Poruba, CZ



Year Founded
2004



Employees (Listed On LinkedIn)
64



Company Website
raynetcrm.com



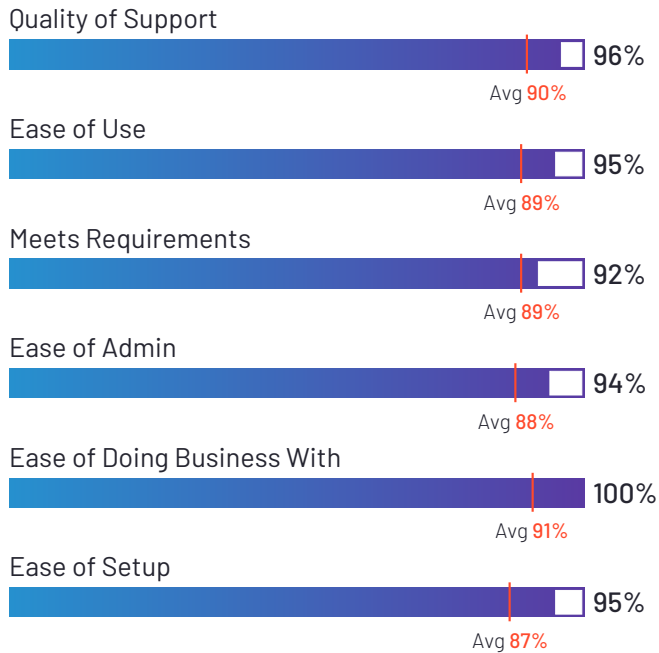
Relenta CRM

4.9 ★★★★★ (22)

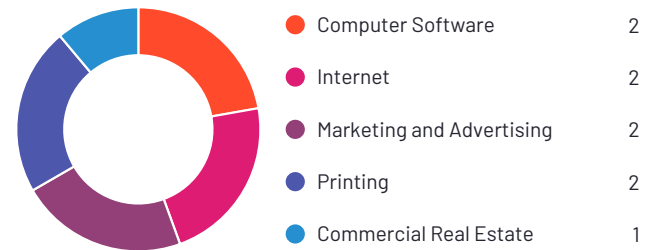


Relenta CRM has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 89% of users believe it is headed in the right direction, and users said they would be likely to recommend Relenta CRM at a rate of 98%.

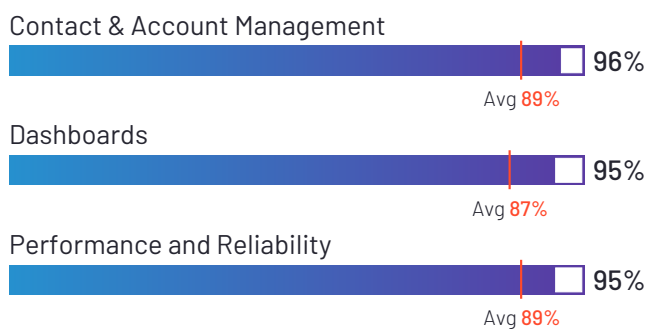
Satisfaction Ratings



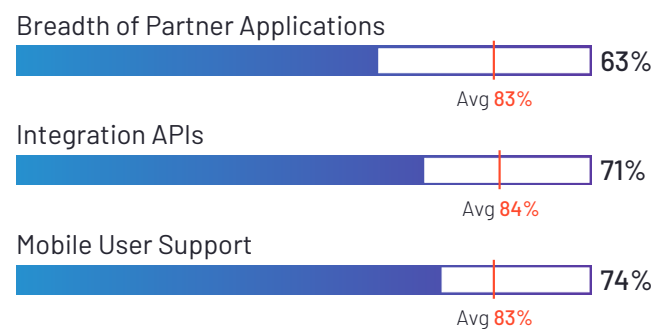
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Relenta CRM



HQ Location
Miami, FL



Employees (Listed On LinkedIn)
2



Company Website
relenta.com



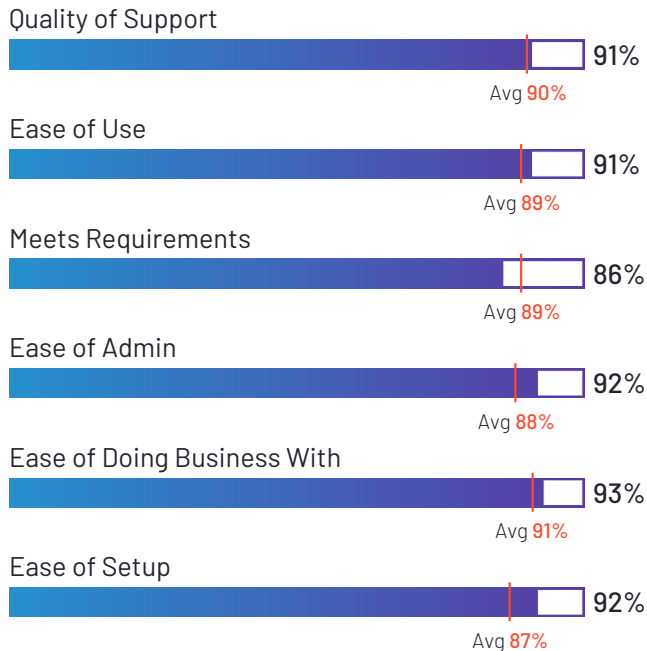
Spotler CRM

4.4 ★★★★★ (144)

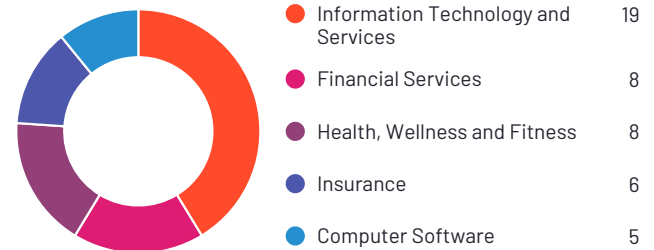


Spotler CRM has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 93% of users rated it 4 or 5 stars, 88% of users believe it is headed in the right direction, and users said they would be likely to recommend Spotler CRM at a rate of 89%. Spotler CRM is also in the Email Template Builder, Sales Analytics, Help Desk, and Lead Capture categories.

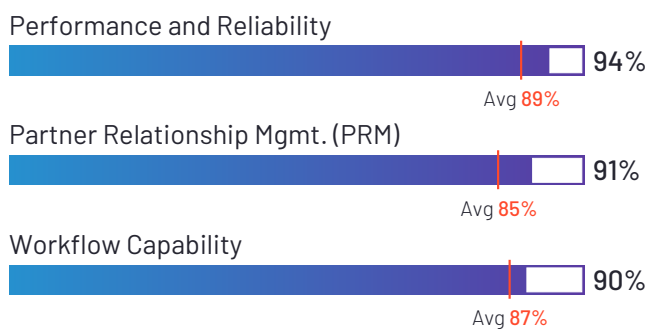
Satisfaction Ratings



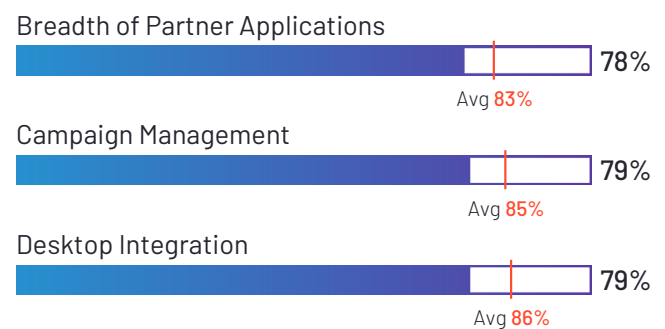
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Spotler Group



HQ Location
Brighton, East
Sussex



Year Founded
2001



**Employees (Listed
On LinkedIn)**
132



Company Website
spotlergroup.com



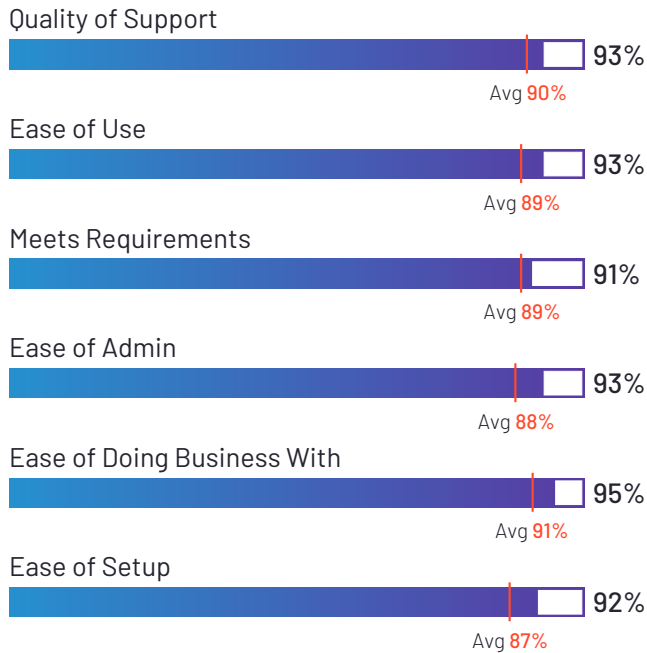
ConvergeHub

4.8 ★★★★★ (36)



ConvergeHub has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 96% of users believe it is headed in the right direction, and users said they would be likely to recommend ConvergeHub at a rate of 95%. ConvergeHub is also in the Marketing Automation, Help Desk, and Billing categories.

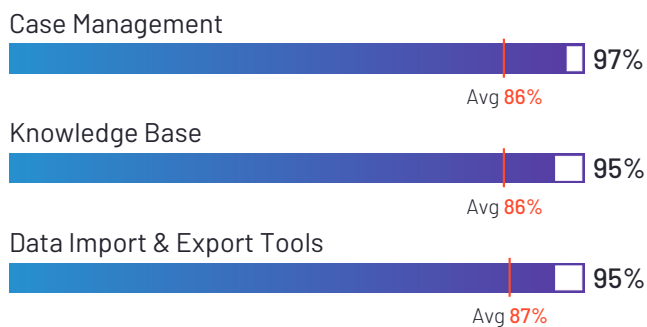
Satisfaction Ratings



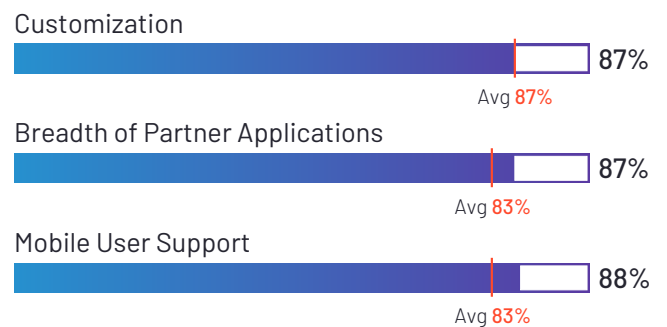
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
ConvergeHub



HQ Location
San Francisco Bay Area, California



Year Founded
2016



Employees (Listed On LinkedIn)
10



Company Website
convergehub.com



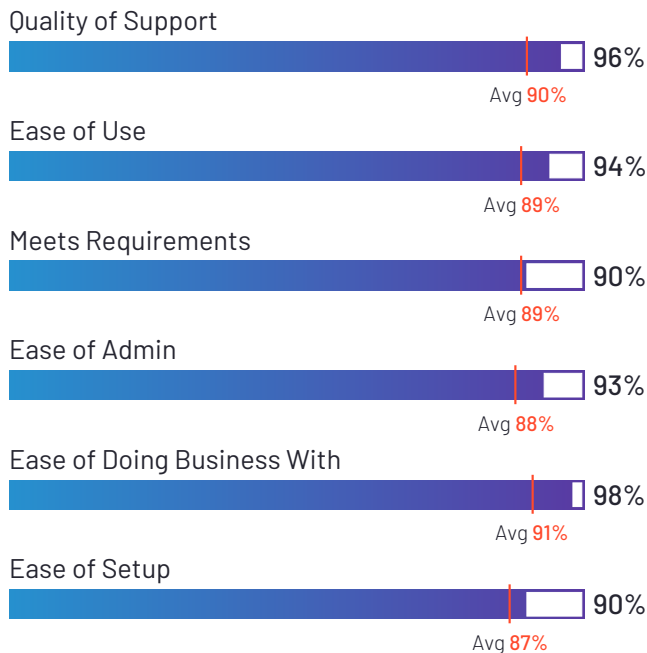
Mothernode

4.5 ★★★★★ (40)

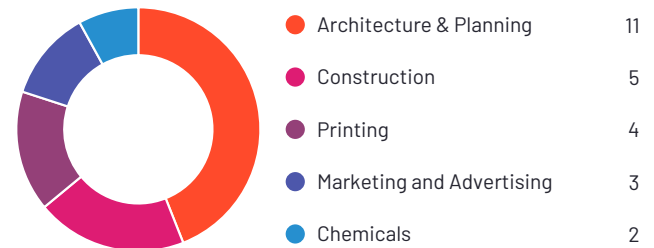


Mothernode has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 98% of users believe it is headed in the right direction, and users said they would be likely to recommend Mothernode at a rate of 90%. Mothernode is also in the Marketing Automation category.

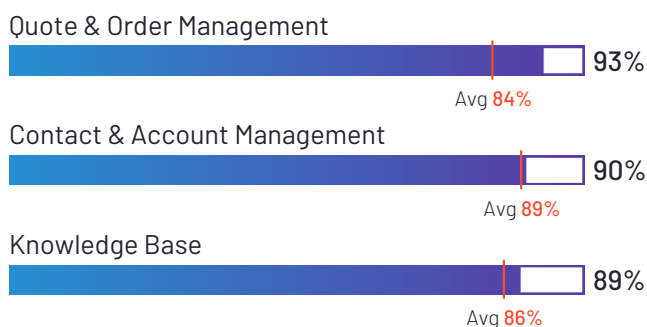
Satisfaction Ratings



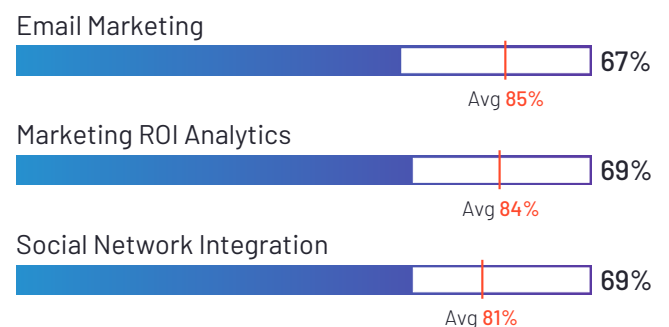
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Mothernode



HQ Location
Irving, TX



Year Founded
2009



Employees (Listed On LinkedIn)
13



Company Website
mothernode.com



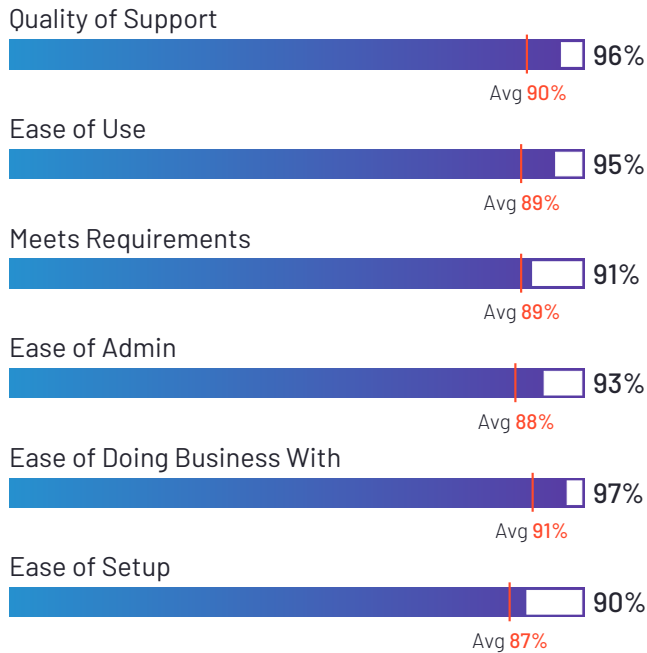
CompanyHub CRM

4.7 ★★★★★ (44)

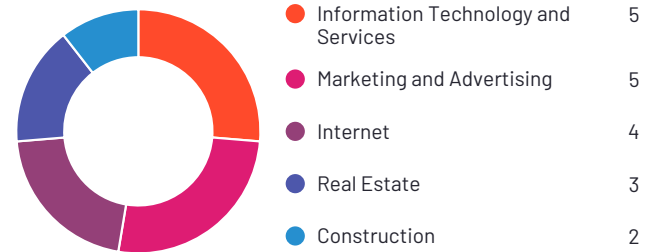


CompanyHub CRM has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 98% of users rated it 4 or 5 stars, 95% of users believe it is headed in the right direction, and users said they would be likely to recommend CompanyHub CRM at a rate of 94%.

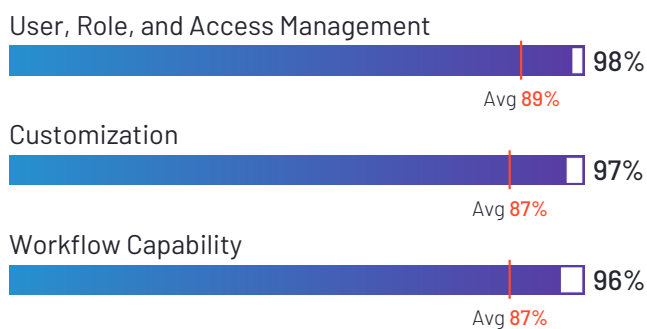
Satisfaction Ratings



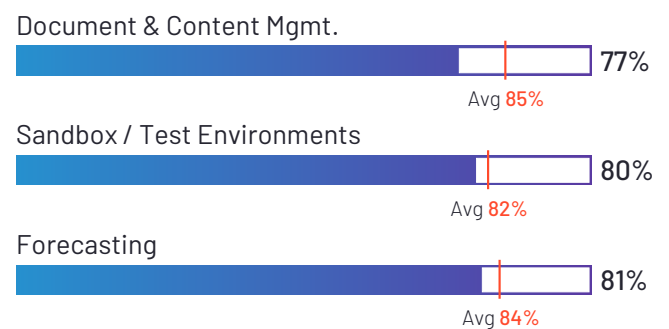
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
CompanyHub



HQ Location
Nasik



Year Founded
2015



Employees (Listed On LinkedIn)
22



Company Website
companyhub.com



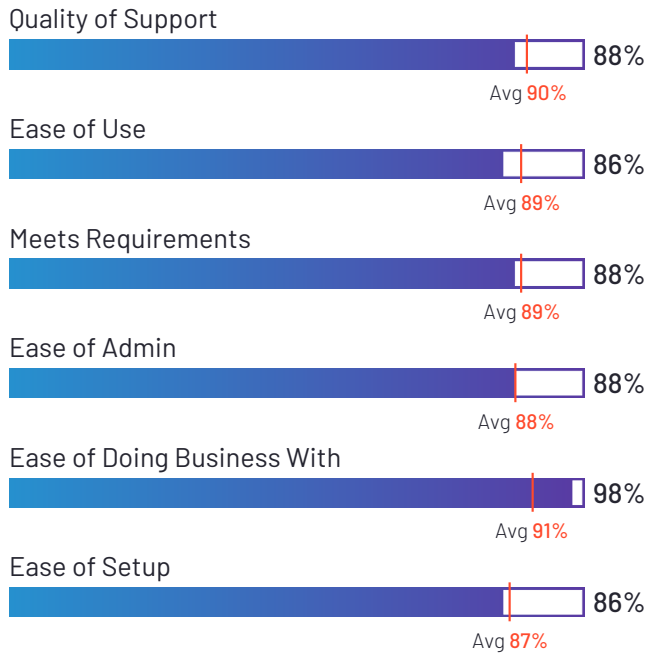
crmConnect

4.3 ★★★★★ (20)

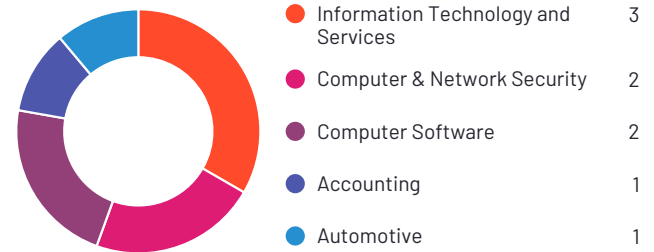


crmConnect has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 89% of users rated it 4 or 5 stars, 94% of users believe it is headed in the right direction, and users said they would be likely to recommend crmConnect at a rate of 85%.

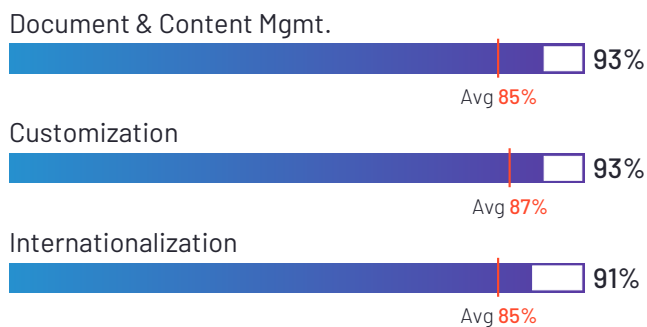
Satisfaction Ratings



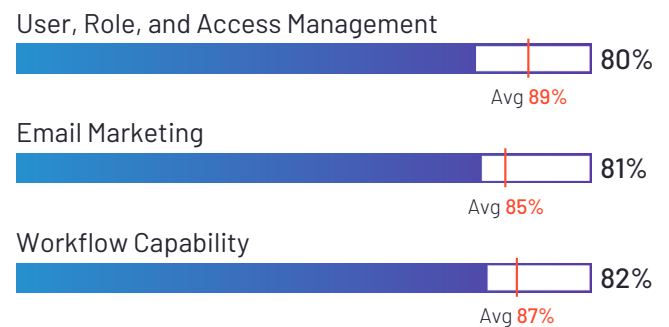
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
CRM Aus



HQ Location
Wettenberg, Hessen



Year Founded
1994



Employees (Listed On LinkedIn)
13



Company Website
crm-consults.de



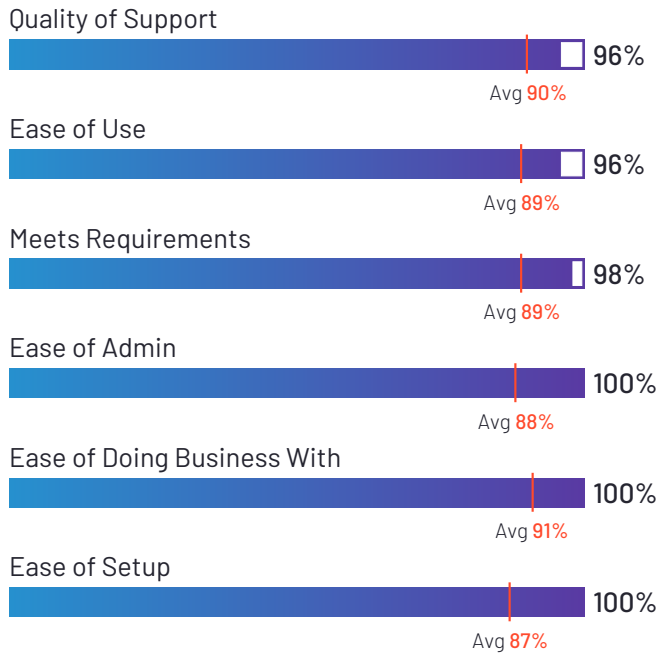
Solid Performers CRM

4.9 ★★★★★ (52)

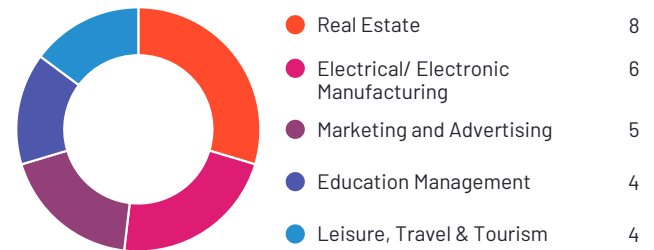


Solid Performers CRM has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 92% of users believe it is headed in the right direction, and users said they would be likely to recommend Solid Performers CRM at a rate of 98%.

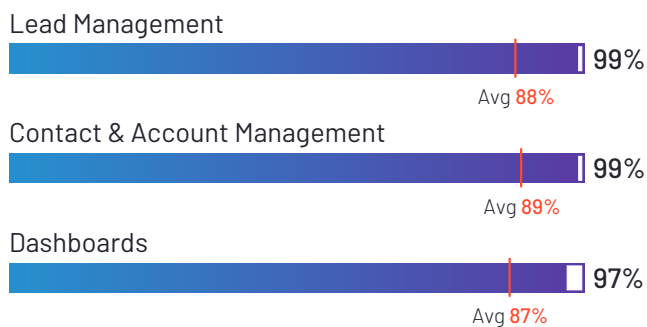
Satisfaction Ratings



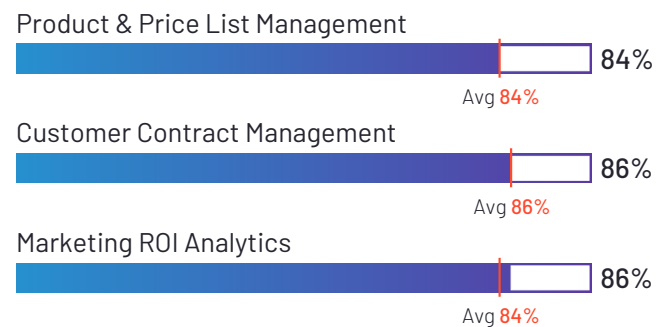
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Solid Performers Pvt.
Ltd



HQ Location
Bangalore,
Karnataka



Year Founded
2015



**Employees (Listed
On LinkedIn)**
15



Company Website
solidperformers.com



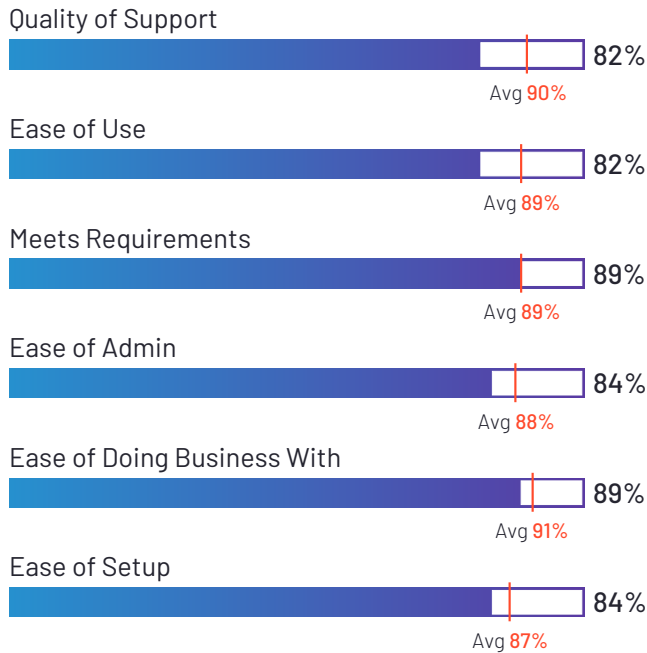
SuiteCRM

4.2 ★★★★★ (91)

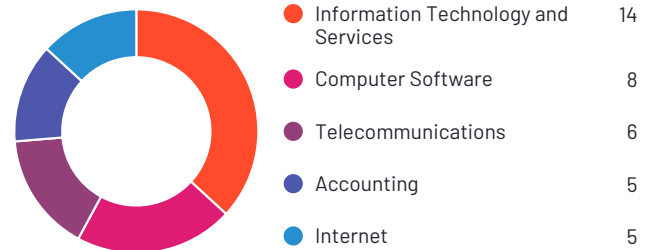


SuiteCRM has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 90% of users rated it 4 or 5 stars, 86% of users believe it is headed in the right direction, and users said they would be likely to recommend SuiteCRM at a rate of 84%. SuiteCRM is also in the Online Form Builder category.

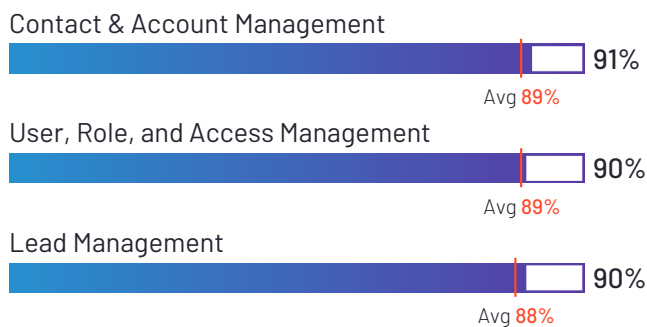
Satisfaction Ratings



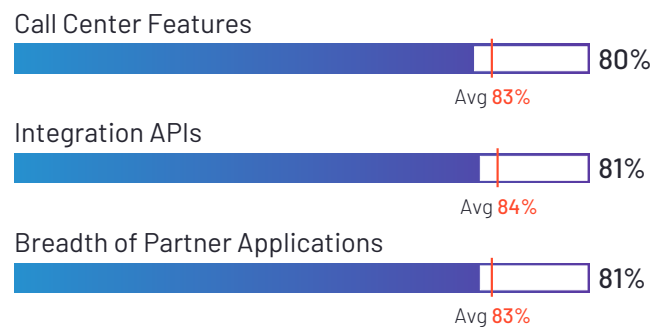
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
SuiteCRM



HQ Location
Stirling, United Kingdom



Year Founded
2005



Employees (Listed On LinkedIn)
11



Company Website
suitecrm.com



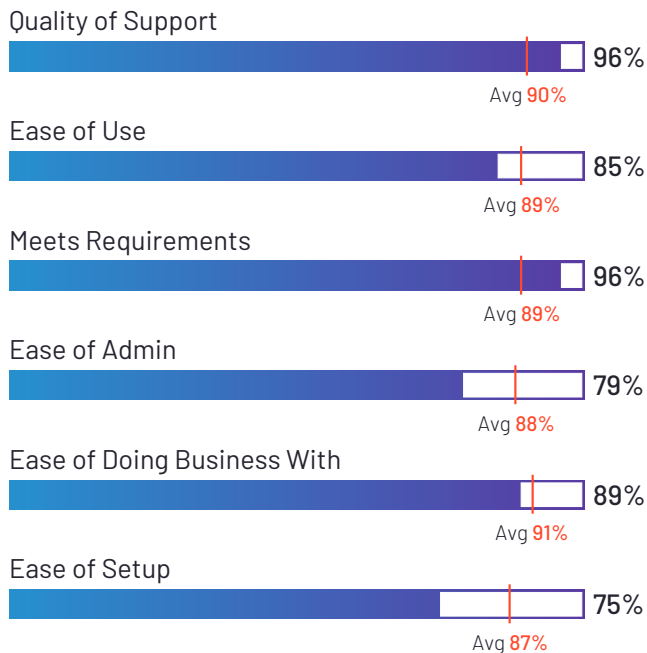
Planfix

4.6 ★★★★★ (19)

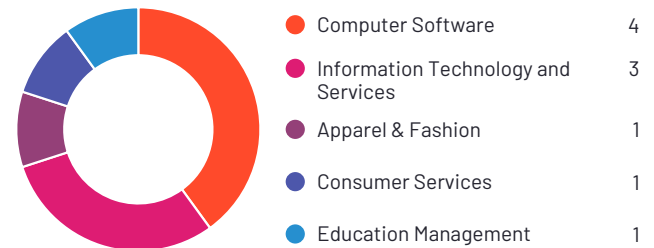


Planfix has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 93% of users believe it is headed in the right direction, and users said they would be likely to recommend Planfix at a rate of 94%. Planfix is also in the Workflow Management and Task Management categories.

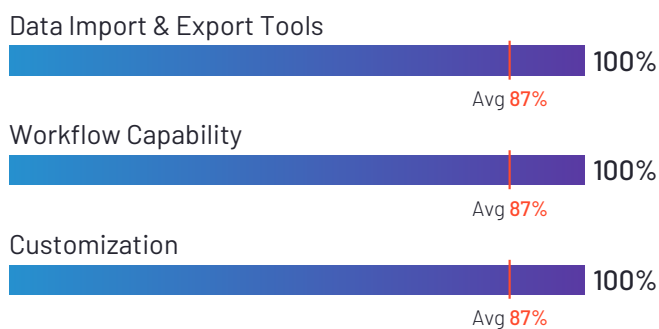
Satisfaction Ratings



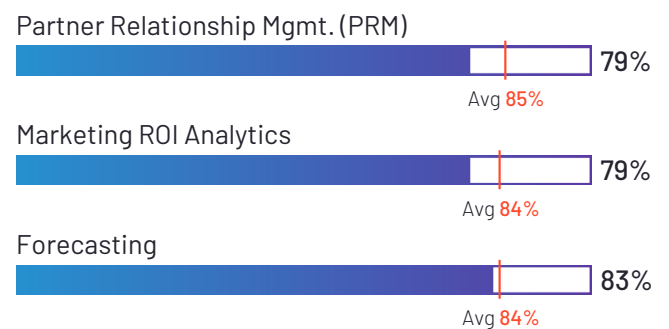
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Planfix



HQ Location
San Diego, US



Year Founded
2019



Employees (Listed On LinkedIn)
19



Company Website
planfix.com



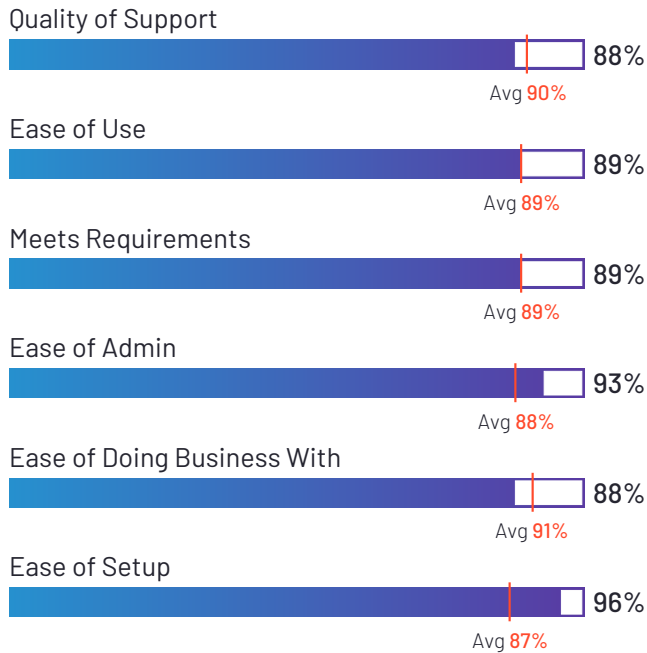
1CRM

4.4 ★★★★★ (26)



1CRM has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 83% of users rated it 4 or 5 stars, 92% of users believe it is headed in the right direction, and users said they would be likely to recommend 1CRM at a rate of 87%. 1CRM is also in the Marketing Automation category.

Satisfaction Ratings



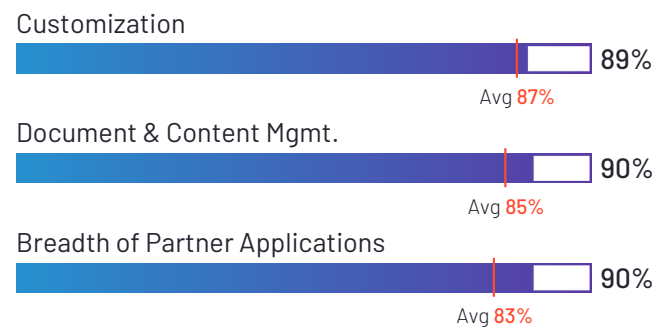
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
1CRM



HQ Location
British Columbia,
Canada



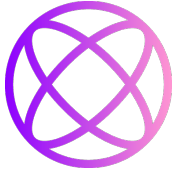
Year Founded
1997



Employees (Listed
On LinkedIn)
4



Company Website
www.1crm.com



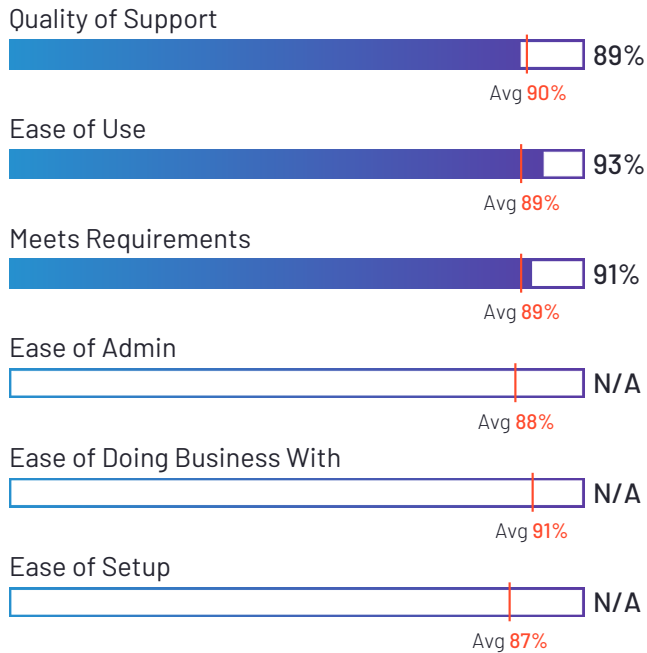
Ringy (formerly iSales)

4.6 ★★★★★ (57)



Ringy (formerly iSales) has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 98% of users rated it 4 or 5 stars, 92% of users believe it is headed in the right direction, and users said they would be likely to recommend Ringy (formerly iSales) at a rate of 93%. Ringy (formerly iSales) is also in the SMS Marketing and Outbound Call Tracking categories.

Satisfaction Ratings

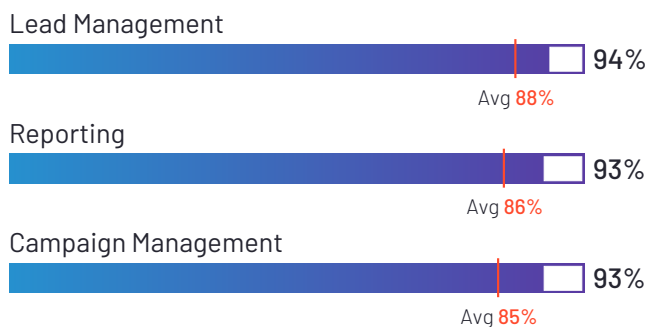


*N/A is displayed when fewer than five responses were received for the question.

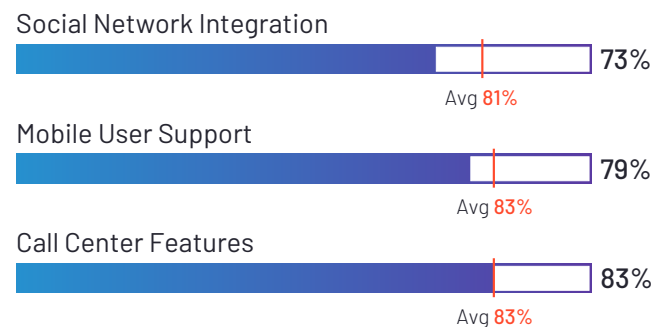
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Kovacs Systems



HQ Location
Denver, CO



Year Founded
2013



Employees (Listed On LinkedIn)
11



Company Website
www.ringy.com



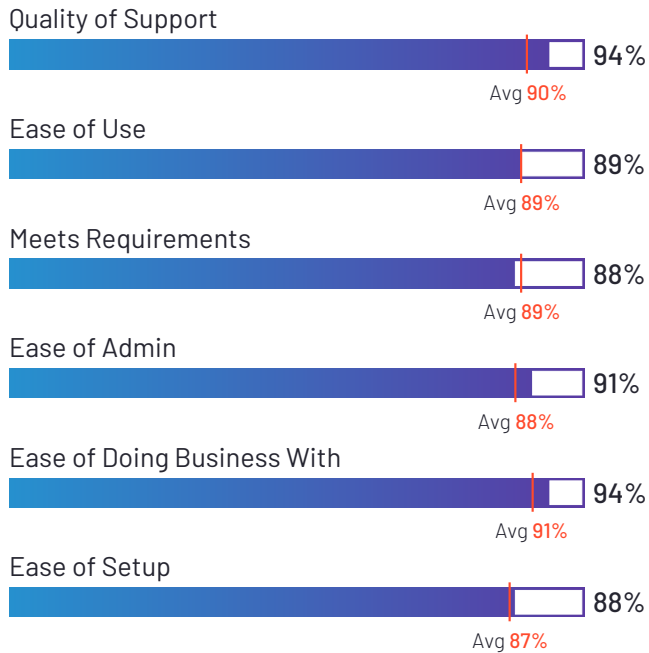
BenchmarkONE

4.5 ★★★★★ (187)



BenchmarkONE has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 94% of users rated it 4 or 5 stars, 90% of users believe it is headed in the right direction, and users said they would be likely to recommend BenchmarkONE at a rate of 90%. BenchmarkONE is also in the Marketing Automation category.

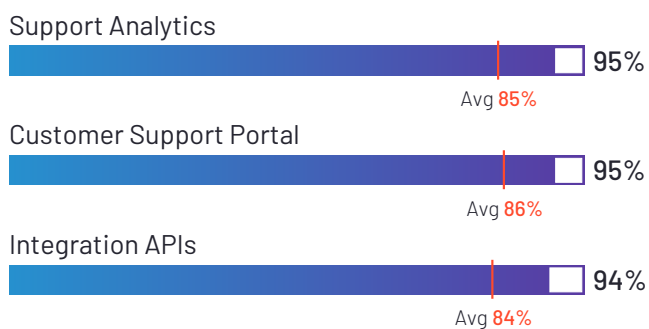
Satisfaction Ratings



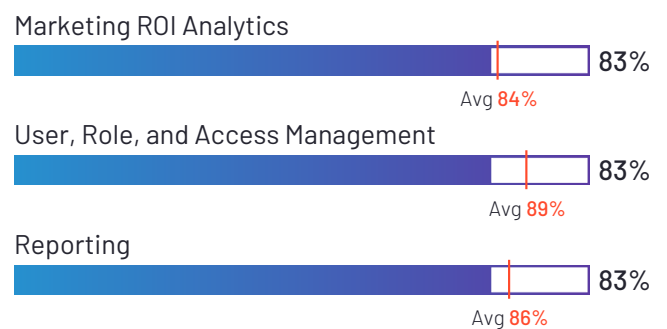
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Polaris Software



HQ Location
St. Louis, MO



Year Founded
2004



Employees (Listed On LinkedIn)
121



Company Website
polaris.benchmarkemail.com



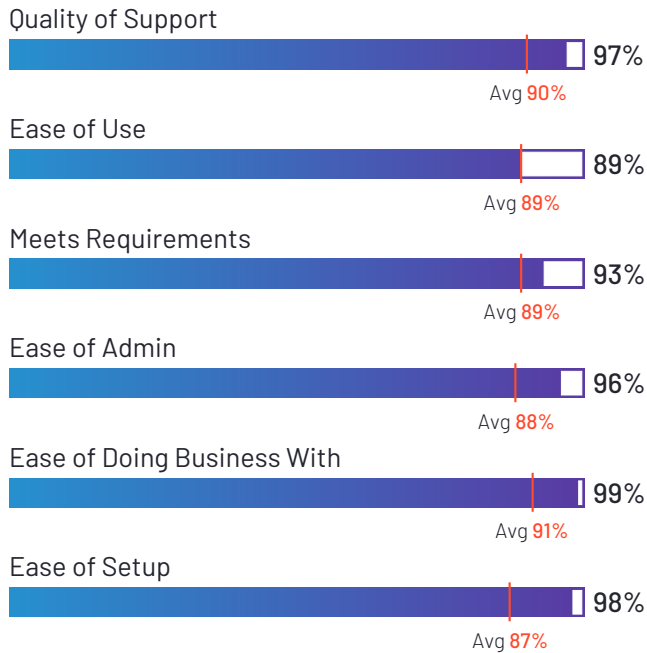
VipeCloud

4.7 ★★★★★ (31)

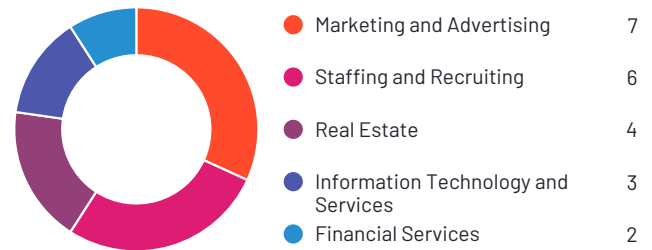


VipeCloud has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 97% of users rated it 4 or 5 stars, 88% of users believe it is headed in the right direction, and users said they would be likely to recommend VipeCloud at a rate of 94%. VipeCloud is also in the Marketing Automation and Online Form Builder categories.

Satisfaction Ratings



Top Industries Represented



Ownership
VipeCloud



HQ Location
Palo Alto, CA



Year Founded
2011



Employees (Listed On LinkedIn)
5



Company Website
vipecloud.com

no|crm.io

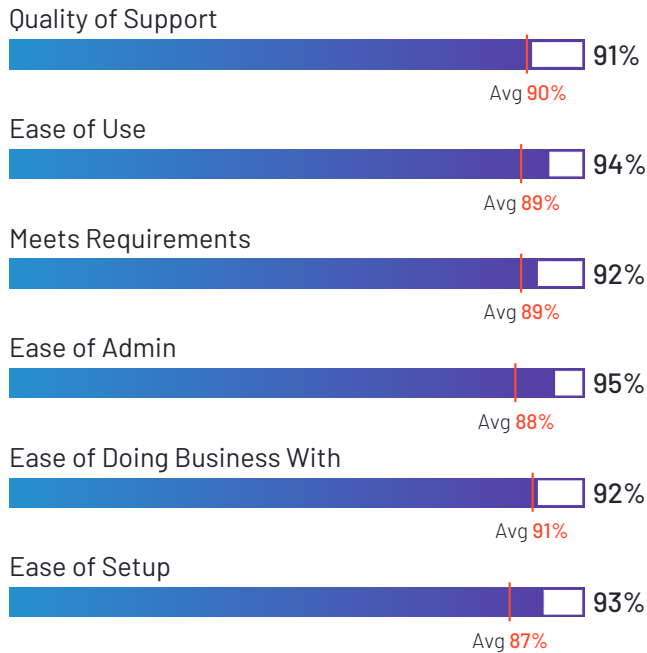
noCRM.io

4.7 ★★★★★ (100)



noCRM.io has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 98% of users rated it 4 or 5 stars, 86% of users believe it is headed in the right direction, and users said they would be likely to recommend noCRM.io at a rate of 94%.

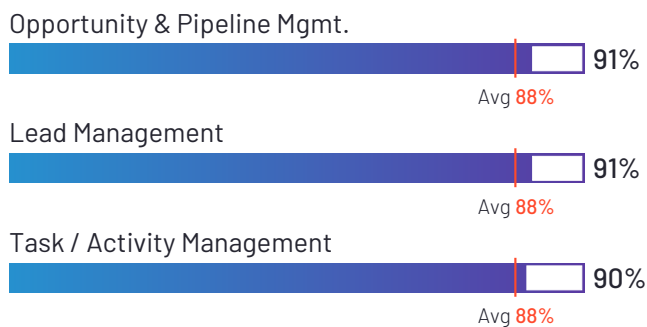
Satisfaction Ratings



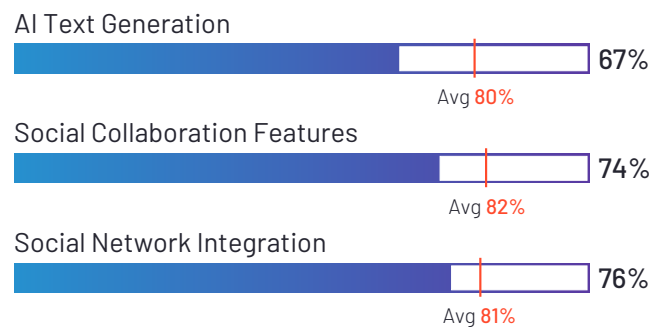
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Positive Group Sales
Solutions



HQ Location
Paris, France



Year Founded
2008



**Employees (Listed
On LinkedIn)**
11



Company Website
youdontneedacrm.com



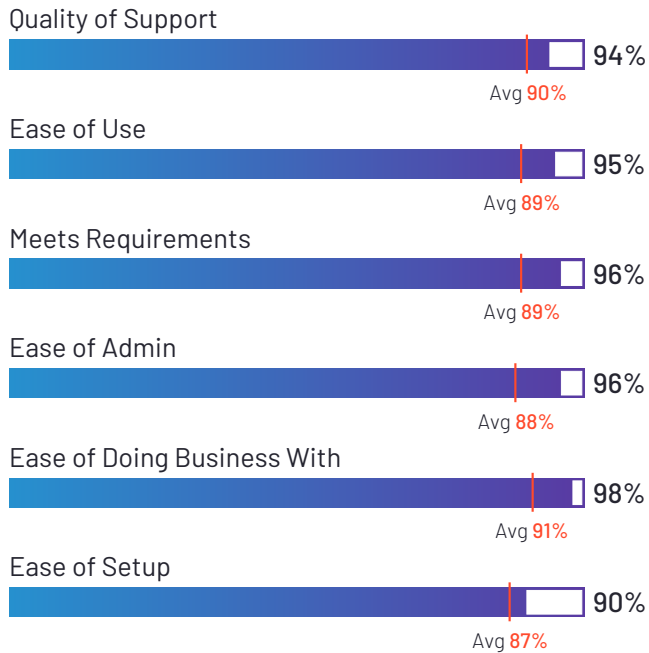
20NINE

4.8 ★★★★★ (19)



20NINE has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend 20NINE at a rate of 97%.

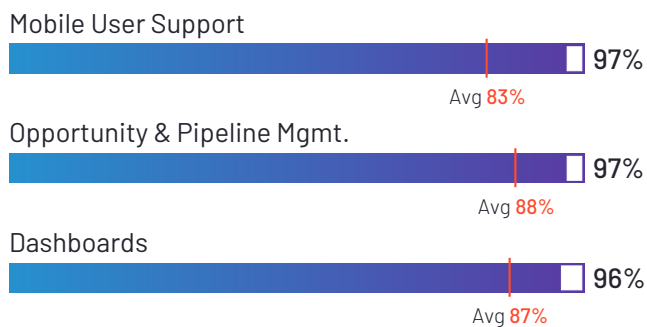
Satisfaction Ratings



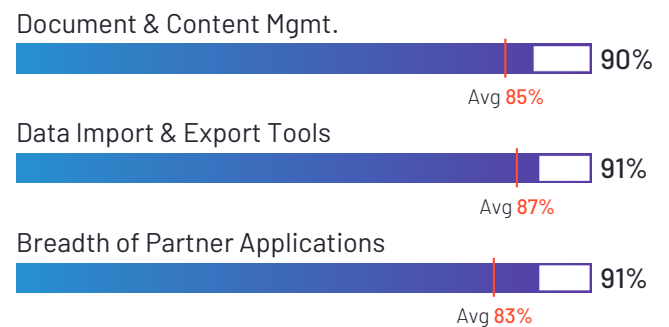
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
20NINE



HQ Location
Stockholm, Sweden



Year Founded
2014



Employees (Listed On LinkedIn)
14



Company Website
20-nine.com

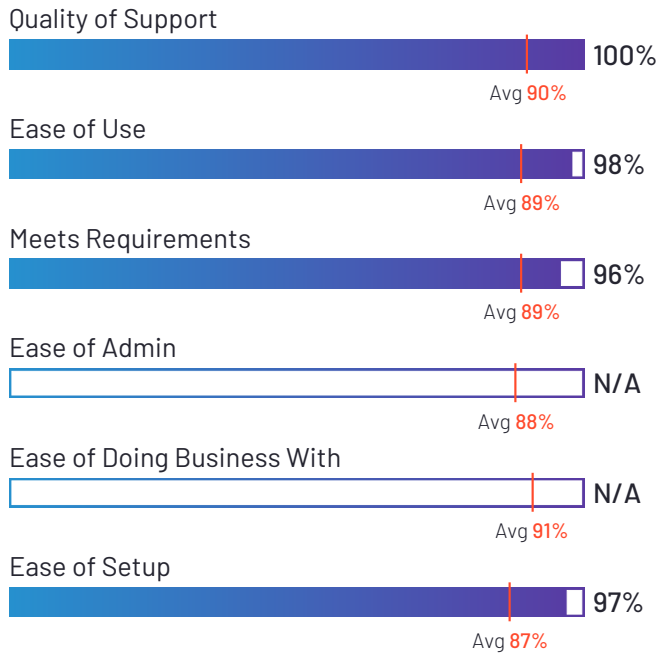


4.8 ★★★★★ (12)



OfficeClip Contact Manager has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 88% of users believe it is headed in the right direction, and users said they would be likely to recommend OfficeClip Contact Manager at a rate of 95%.

Satisfaction Ratings



*N/A is displayed when fewer than five responses were received for the question.

Top Industries Represented



Ownership
OfficeClip



HQ Location
Atlanta, GA



Year Founded
2003



Employees (Listed On LinkedIn)
10



Company Website
officeclip.com



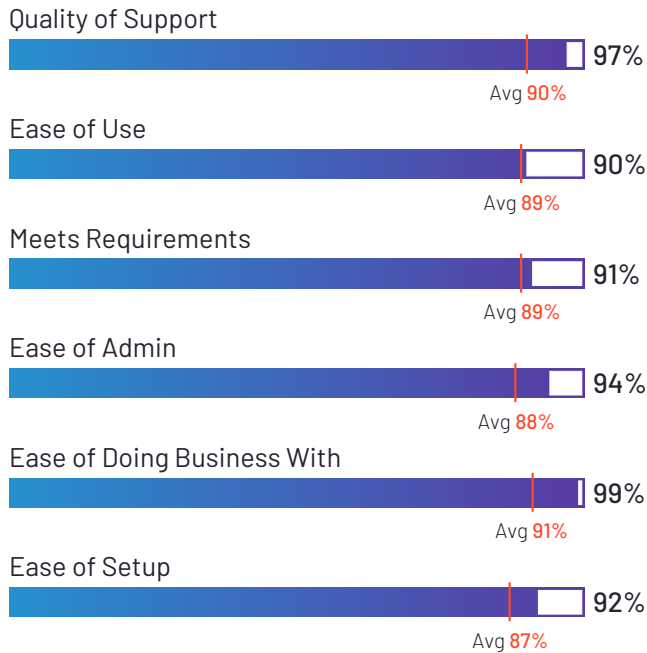
AllProWebTools

4.8 ★★★★★ (66)

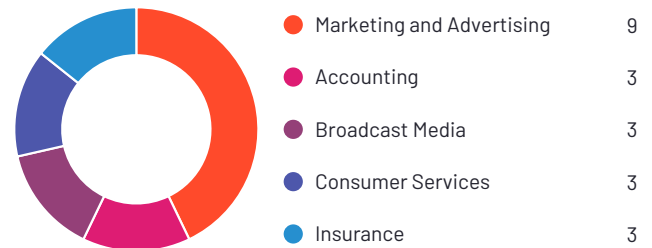


AllProWebTools has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 98% of users rated it 4 or 5 stars, 95% of users believe it is headed in the right direction, and users said they would be likely to recommend AllProWebTools at a rate of 95%.

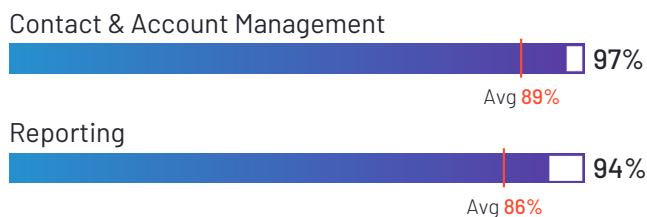
Satisfaction Ratings



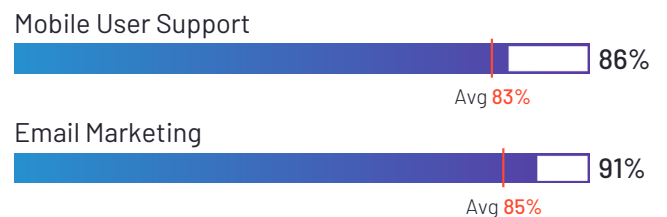
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
AllProWebTools



HQ Location
Fort Collins, CO



Year Founded
2009



Employees (Listed On LinkedIn)
9



Company Website
allprowebtools.com



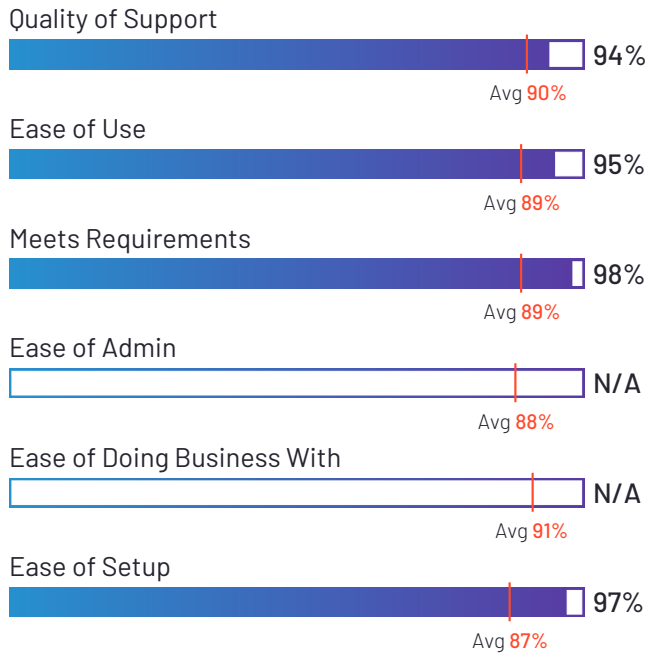
ArcCRM

4.6 ★★★★★ (25)



ArcCRM has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 68% of users believe it is headed in the right direction, and users said they would be likely to recommend ArcCRM at a rate of 92%.

Satisfaction Ratings

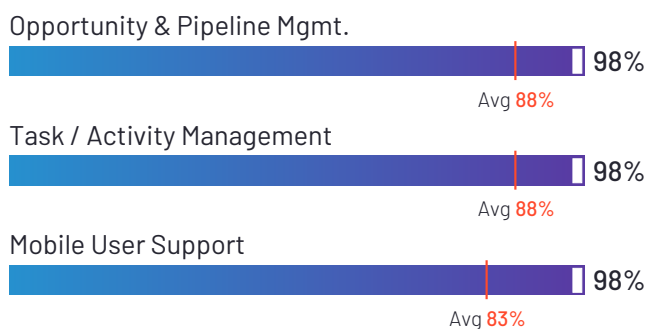


*N/A is displayed when fewer than five responses were received for the question.

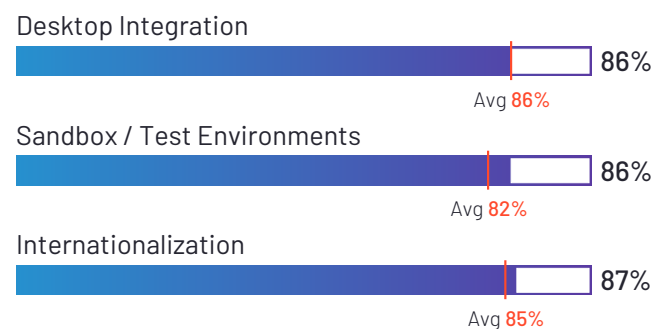
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Archarina



HQ Location
New York, NY



Employees (Listed On LinkedIn)
9



Company Website
archarina.io



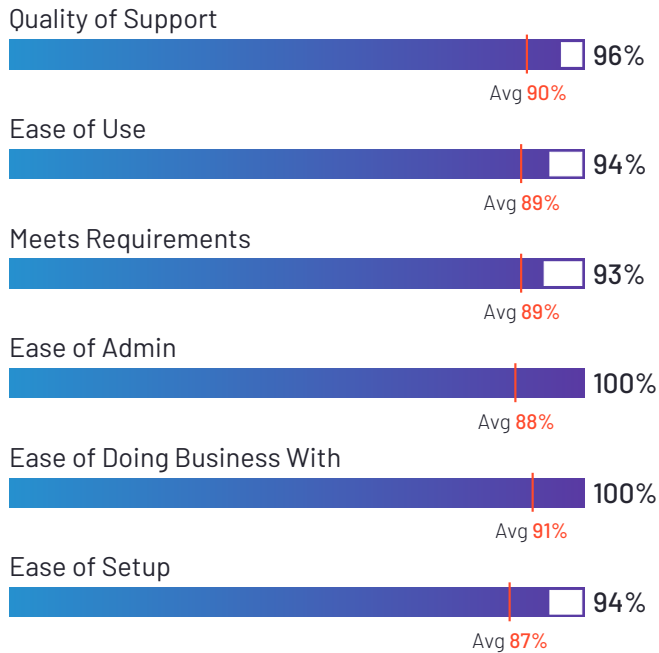
Simply CRM

4.5 ★★★★★ (45)



Simply CRM has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 95% of users rated it 4 or 5 stars, 85% of users believe it is headed in the right direction, and users said they would be likely to recommend Simply CRM at a rate of 90%.

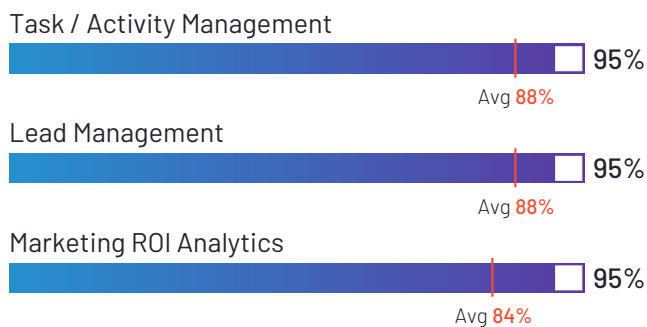
Satisfaction Ratings



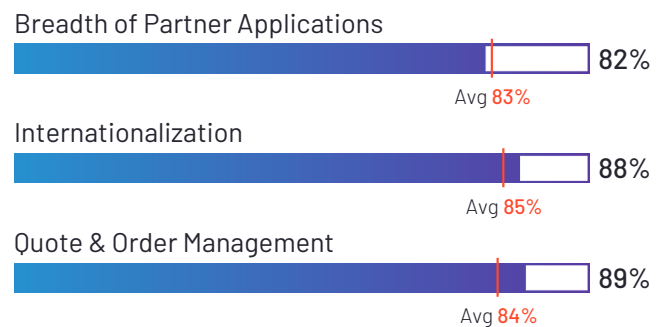
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Simply CRM



HQ Location
Copenhagen K



Year Founded
2011



Employees (Listed On LinkedIn)
9



Company Website
simply-crm.com



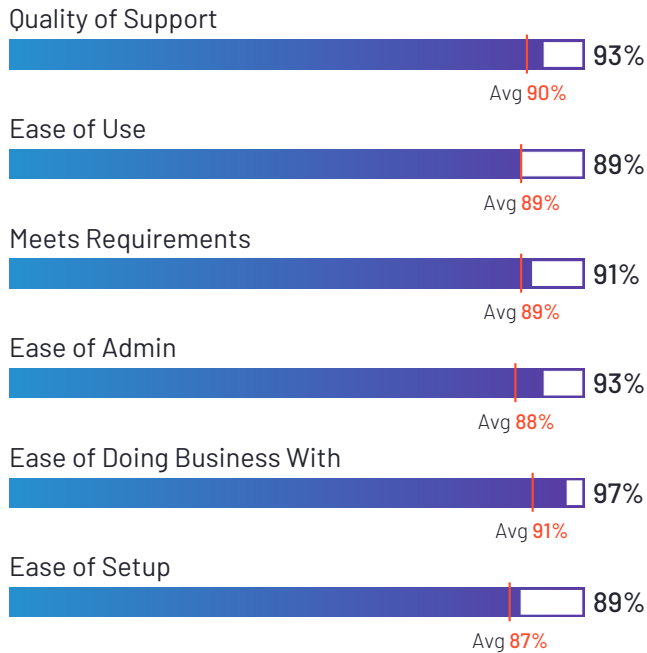
Salesboom

4.5 ★★★★★ (24)

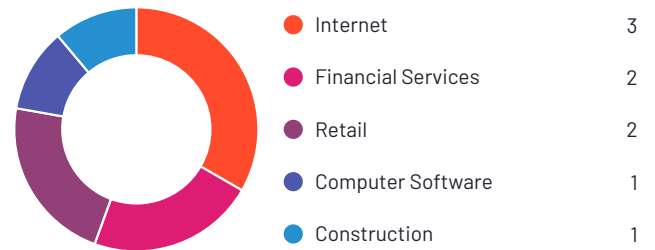


Salesboom has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 95% of users rated it 4 or 5 stars, 86% of users believe it is headed in the right direction, and users said they would be likely to recommend Salesboom at a rate of 90%. Salesboom is also in the Email Tracking category.

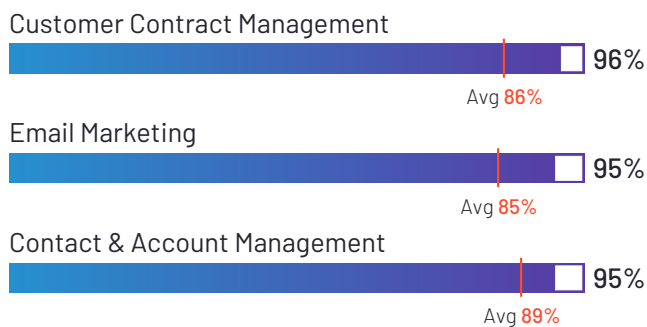
Satisfaction Ratings



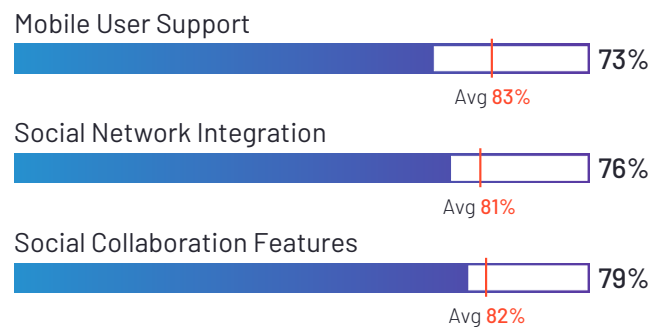
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Salesboom.com



HQ Location
Halifax, Nova Scotia



Year Founded
2002



Employees (Listed On LinkedIn)
30



Company Website
salesboom.com



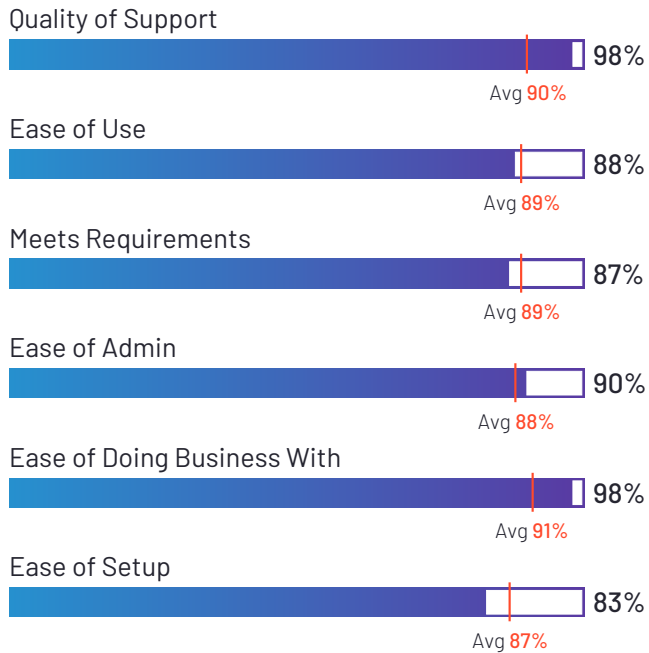
Promys

4.7 ★★★★★ (12)

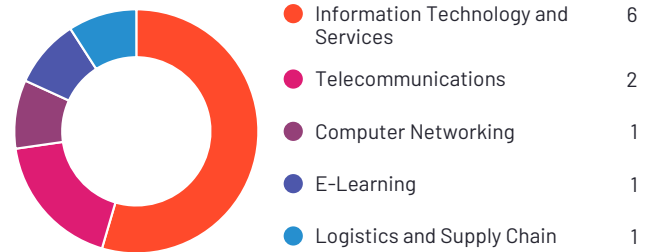


Promys has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Promys CRM, Help Desk & PSA Software at a rate of 94%. Promys CRM, Help Desk & PSA Software is also in the Help Desk category.

Satisfaction Ratings



Top Industries Represented



Ownership
PROMYS



HQ Location
Mississauga, Ontario



Year Founded
2003



Employees (Listed On LinkedIn)
11



Company Website
www.promys.com



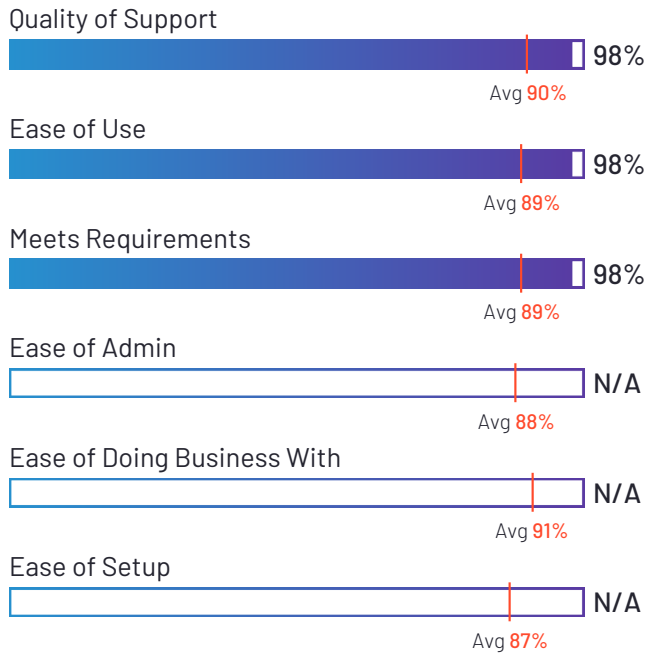
Zixflow

4.9 ★★★★★ (29)



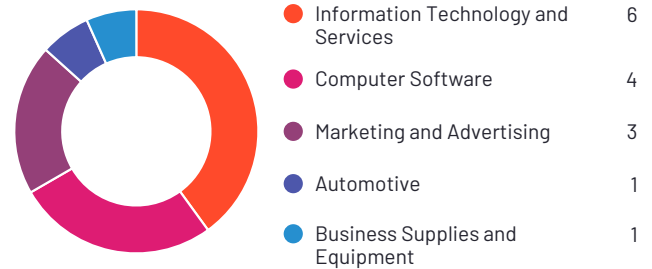
Zixflow has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 94% of users believe it is headed in the right direction, and users said they would be likely to recommend Zixflow at a rate of 97%. Zixflow is also in the Sales Engagement and Sales Analytics categories.

Satisfaction Ratings

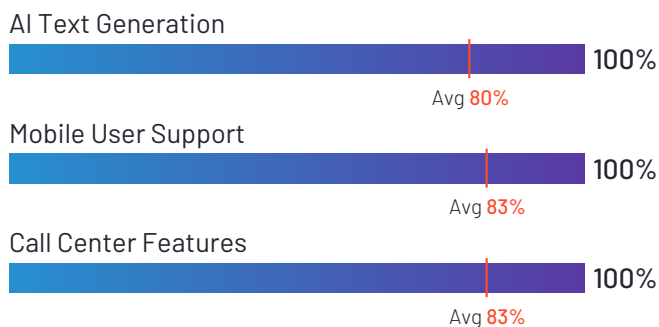


*N/A is displayed when fewer than five responses were received for the question.

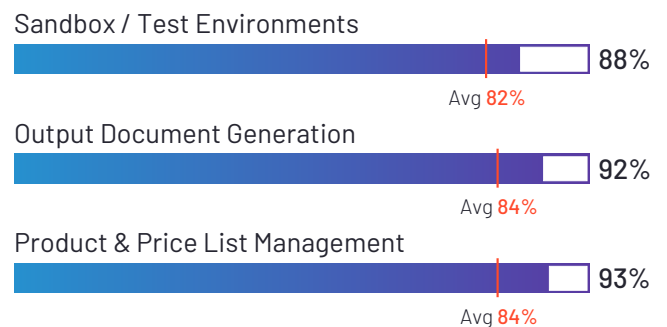
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Prem



HQ Location
Delaware, US



Employees (Listed On LinkedIn)
25



Company Website
salessimplify.com



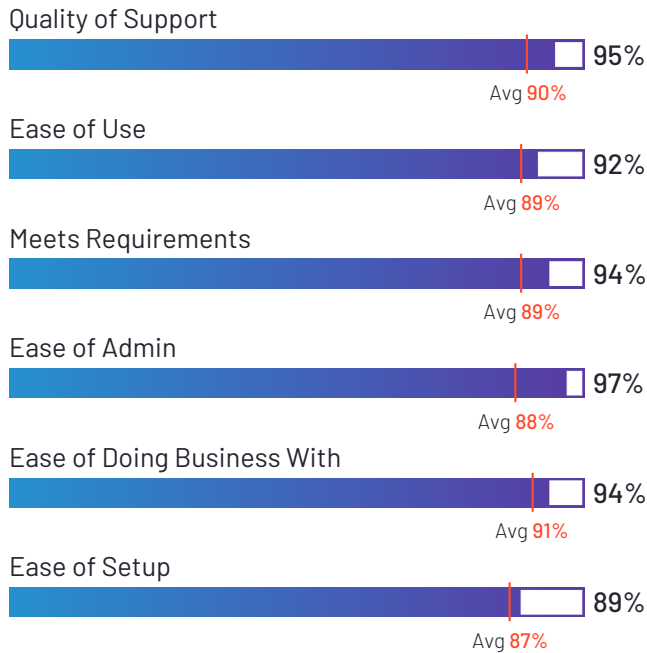
edge CRM

4.5 ★★★★★ (27)

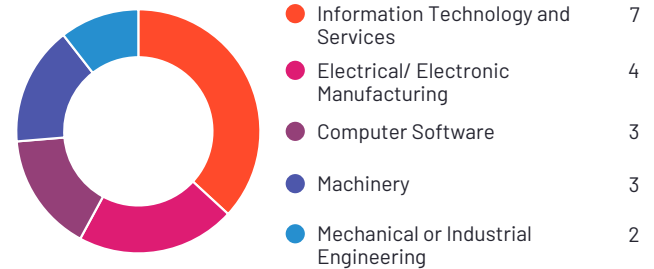


edge CRM has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 96% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend edge CRM at a rate of 91%.

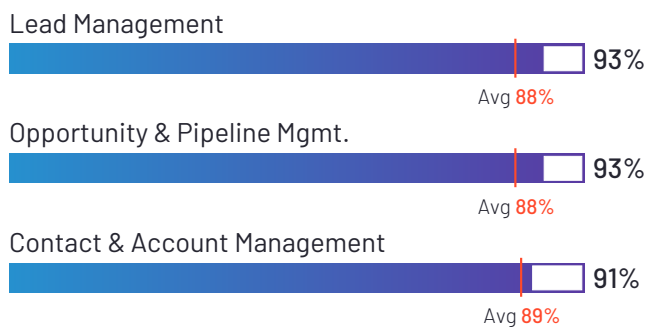
Satisfaction Ratings



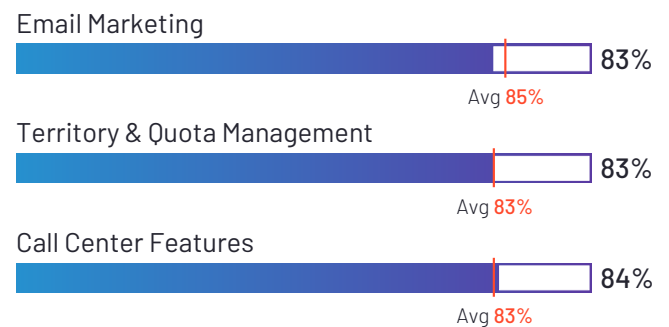
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Tantrayyan
Technologies Pvt Ltd



HQ Location
Mumbai,
Maharashtra



Year Founded
2014



**Employees (Listed
On LinkedIn)**
23



Company Website
tantra-gyan.com

CLIENT **TETHER**

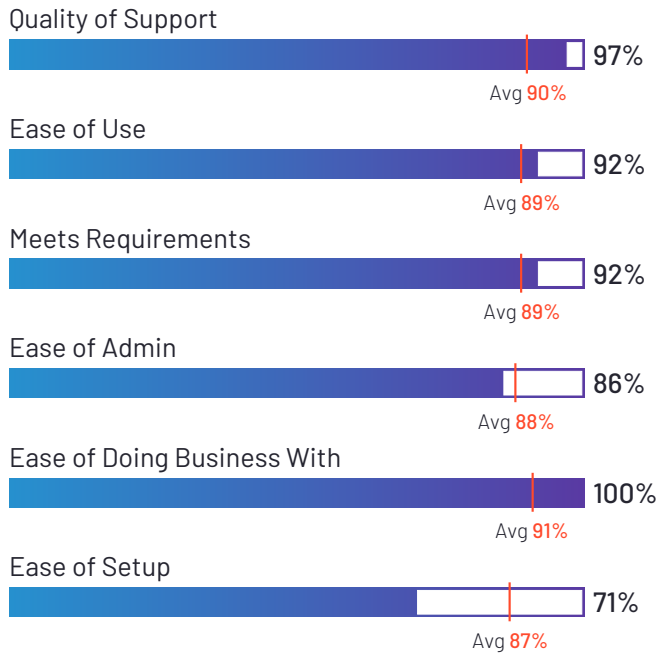
ClientTether.com

4.7 ★★★★★ (12)

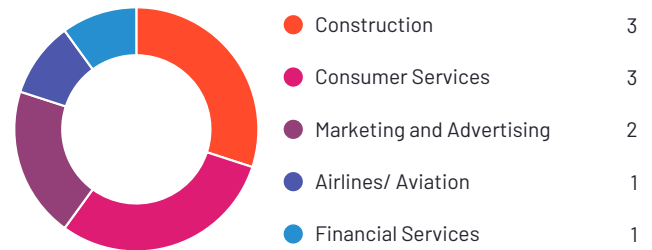


ClientTether.com has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 91% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend ClientTether.com at a rate of 95%. ClientTether.com is also in the Sales Engagement category.

Satisfaction Ratings



Top Industries Represented



Ownership
ClientTether



HQ Location
Greater Provo Area,
US



Year Founded
2014



**Employees (Listed
On LinkedIn)**
13



Company Website
clienttether.com



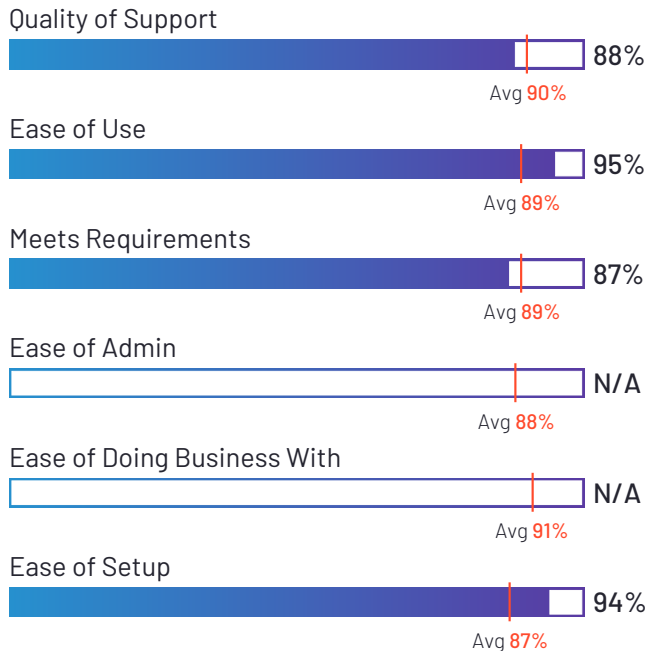
Ricochet360

4.3 ★★★★★ (16)



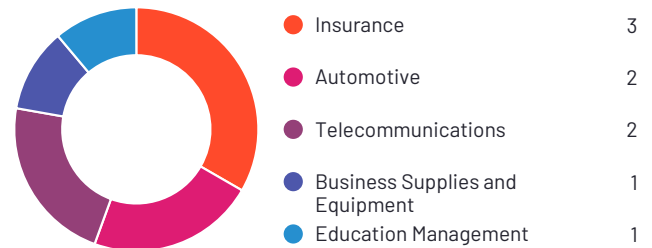
Ricochet360 has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 91% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Ricochet360 at a rate of 85%. Ricochet360 is also in the Auto Dialer, Outbound Call Tracking, Marketing Automation, SMS Marketing, and Inbound Call Tracking categories.

Satisfaction Ratings

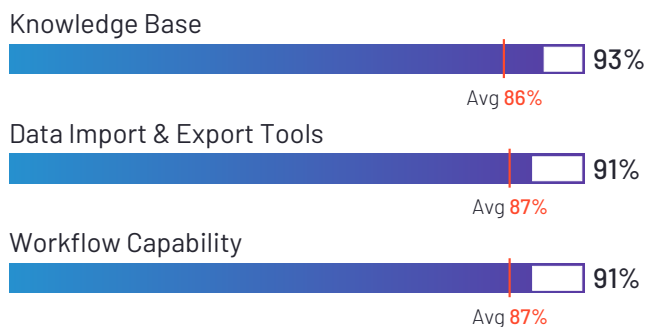


*N/A is displayed when fewer than five responses were received for the question.

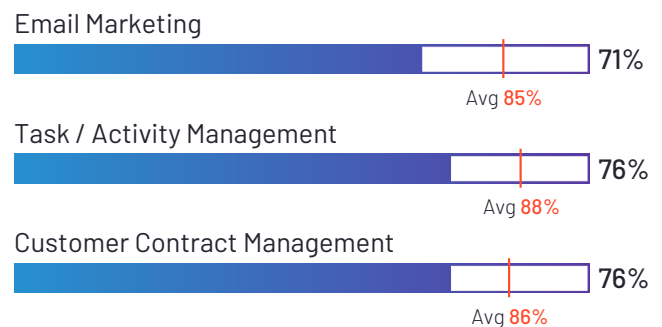
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Speed to Contact



HQ Location
El Segundo, CA



Year Founded
2010



Employees (Listed On LinkedIn)
51



Company Website
speedtocontact.com



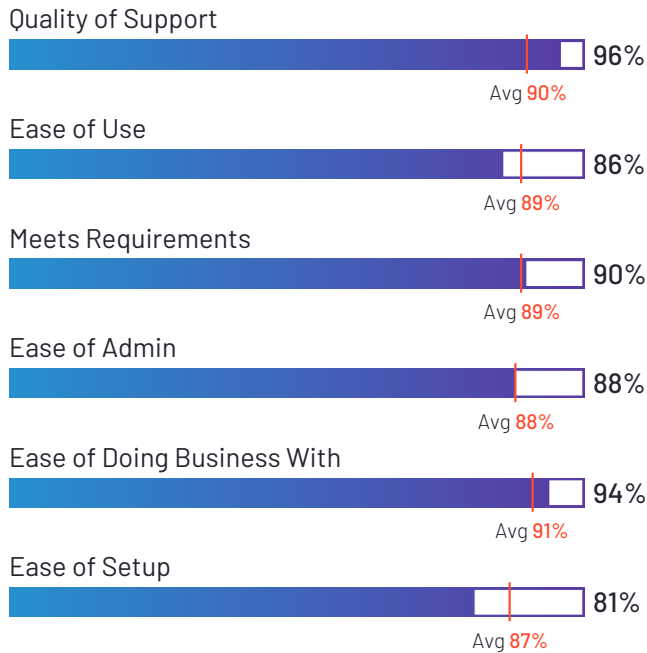
WORKetc

4.6 ★★★★★ (53)

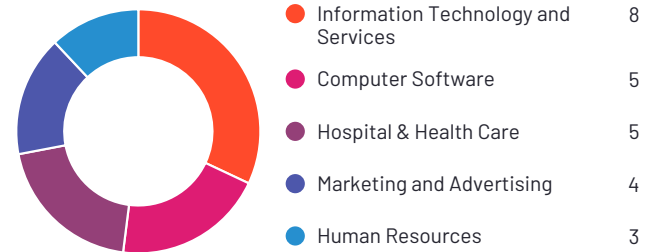


WORKetc has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 96% of users rated it 4 or 5 stars, 98% of users believe it is headed in the right direction, and users said they would be likely to recommend WORKetc at a rate of 92%. WORKetc is also in the Billing, Invoice Management, and Work Management categories.

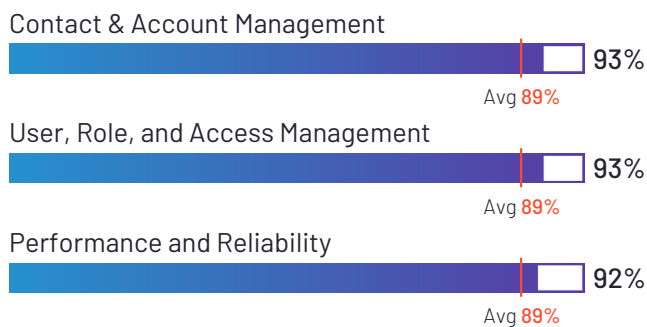
Satisfaction Ratings



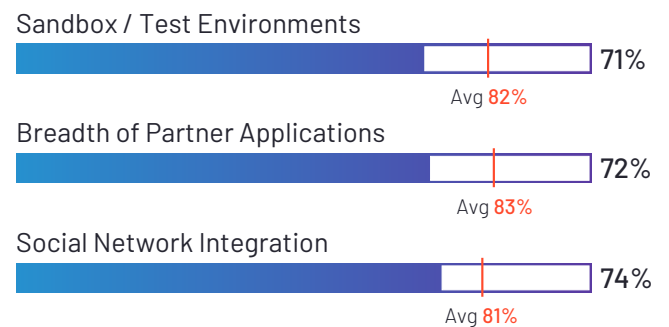
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
WORKetc



HQ Location
San Francisco, CA



Year Founded
2016



Employees (Listed On LinkedIn)
8



Company Website
worketc.com



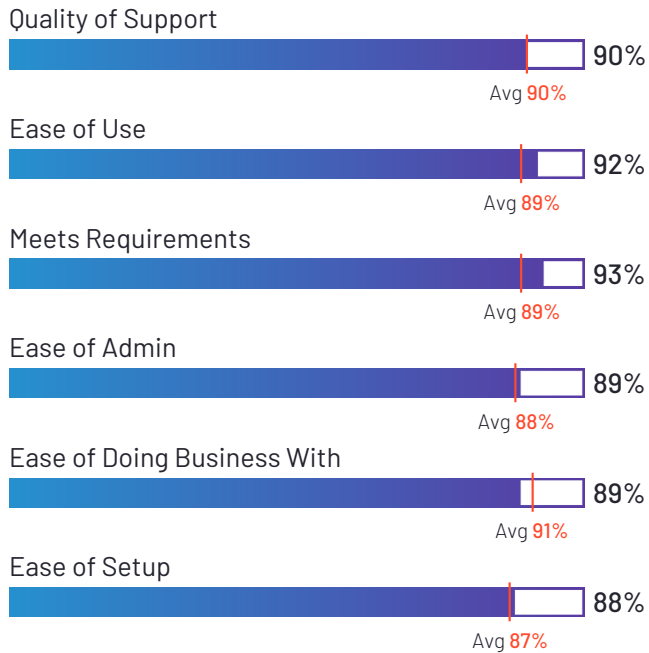
TeamWave

4.6 ★★★★★ (24)

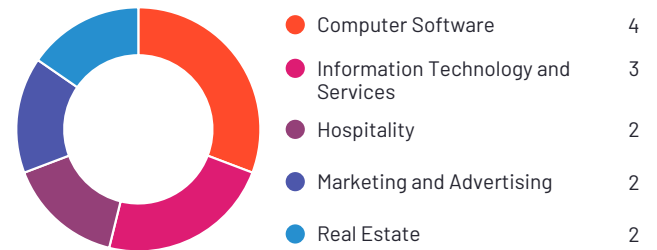


TeamWave has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 96% of users rated it 4 or 5 stars, 83% of users believe it is headed in the right direction, and users said they would be likely to recommend TeamWave at a rate of 92%. TeamWave is also in the Online Form Builder category.

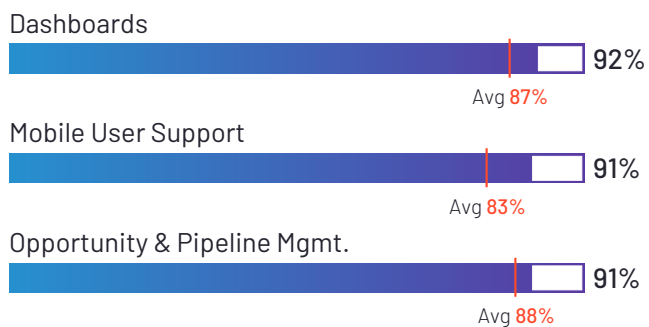
Satisfaction Ratings



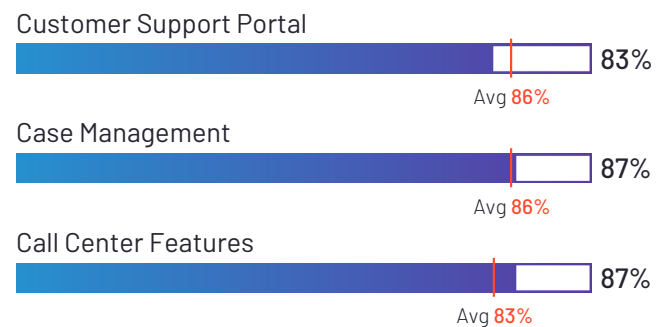
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
TeamWave



HQ Location
WILMINGTON, US



Year Founded
2016



Employees (Listed On LinkedIn)
7



Company Website
teamwave.com



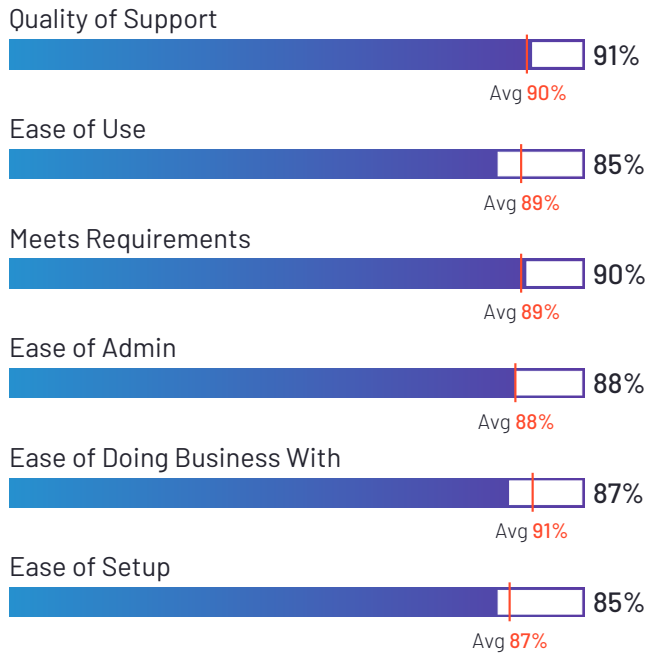
OneHash CRM

4.4 ★★★★★ (71)

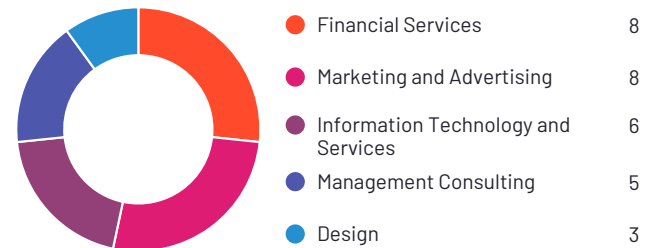


OneHash CRM has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 91% of users rated it 4 or 5 stars, 84% of users believe it is headed in the right direction, and users said they would be likely to recommend OneHash CRM at a rate of 88%. OneHash CRM is also in the Workforce Management, Payroll, Accounting, Sales Compensation, ERP Systems, and Onboarding categories.

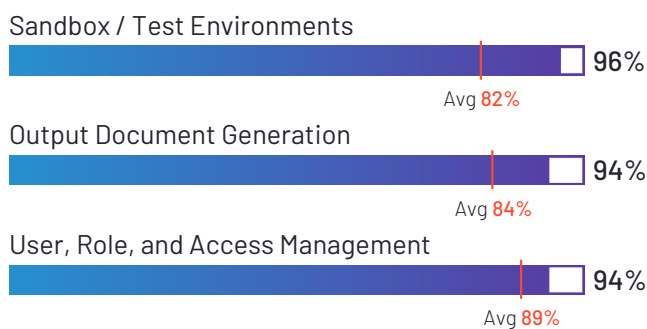
Satisfaction Ratings



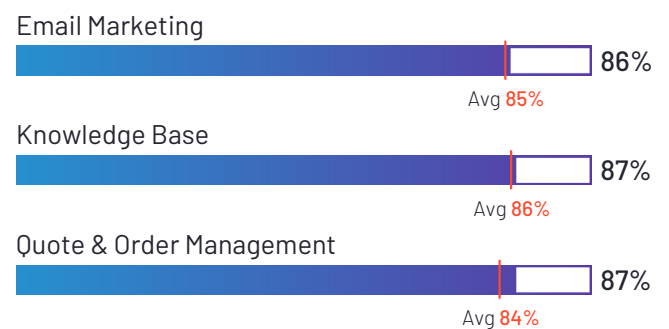
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
OneHash



HQ Location
Delaware



Year Founded
2020



Employees (Listed On LinkedIn)
29



Company Website
onehash.ai



GleanView

GleanView

4.7 ★★★★★ (21)



GleanView has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend GleanView at a rate of 94%.

Satisfaction Ratings

Quality of Support



Ease of Use



Meets Requirements



Ease of Admin



Ease of Doing Business With



Ease of Setup



Top Industries Represented



Ownership
GleanView



HQ Location
Jacksonville, FL



Year Founded
2015



Employees (Listed On LinkedIn)
5



Company Website
gleanview.com



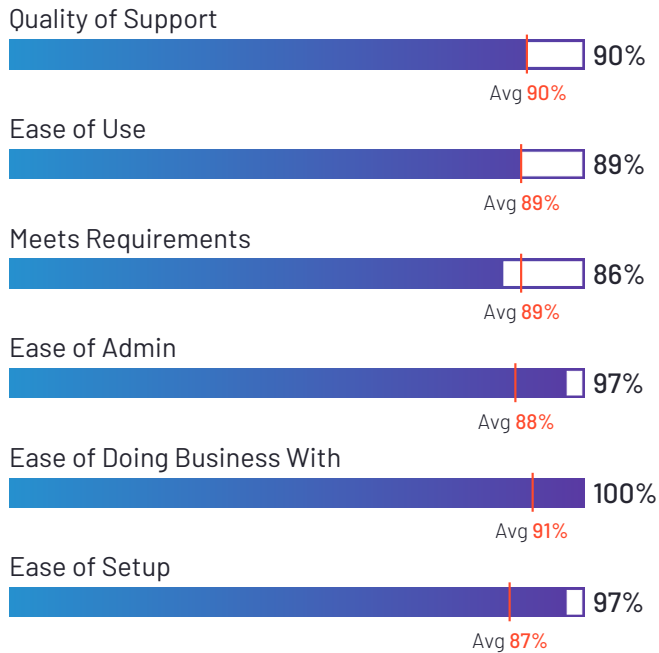
Formaloo

4.6 ★★★★★ (154)



Formaloo has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 92% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Formaloo at a rate of 89%. Formaloo is also in the Chatbots, Customer Data Platform (CDP), No-Code Development Platforms, Survey, Client Portal, and Online Form Builder categories.

Satisfaction Ratings



Top Industries Represented



Ownership
Formaloo



HQ Location
Toronto, CA



Year Founded
2020



Employees (Listed On LinkedIn)
19



Company Website
formaloo.com

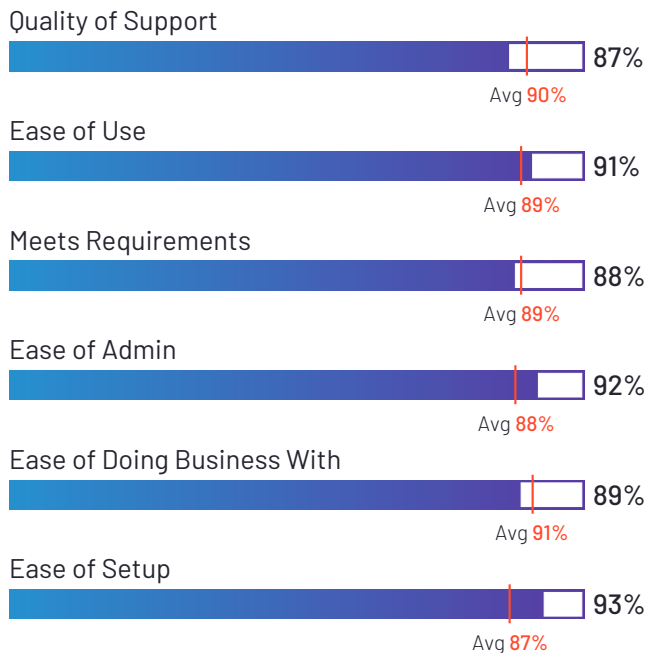
ProProfs
BIGContacts

4.5 ★★★★★ (77)

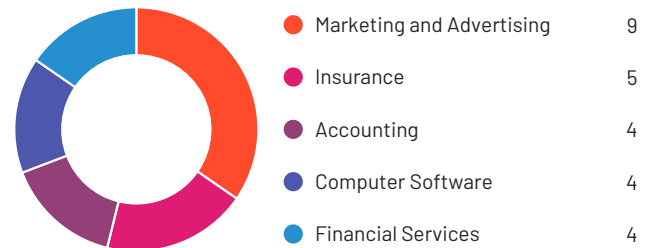


BIGContacts has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 96% of users rated it 4 or 5 stars, 93% of users believe it is headed in the right direction, and users said they would be likely to recommend BIGContacts at a rate of 90%.

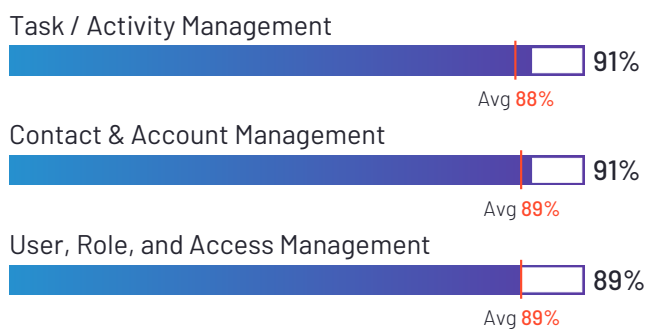
Satisfaction Ratings



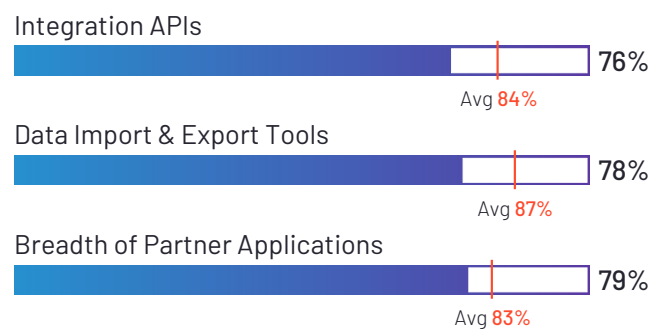
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
BigContacts



HQ Location
Victoria, BC



Year Founded
2007



**Employees (Listed
On LinkedIn)**
2



Company Website
bigcontacts.com

SOFFRONT

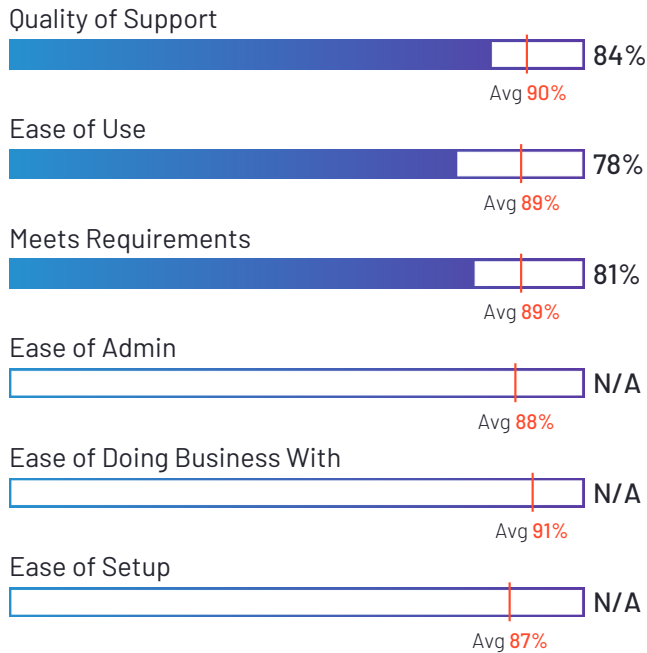
Soffront

4.0 ★★★★★ (17)



Soffront has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 77% of users rated it 4 or 5 stars, 75% of users believe it is headed in the right direction, and users said they would be likely to recommend Soffront at a rate of 79%.

Satisfaction Ratings

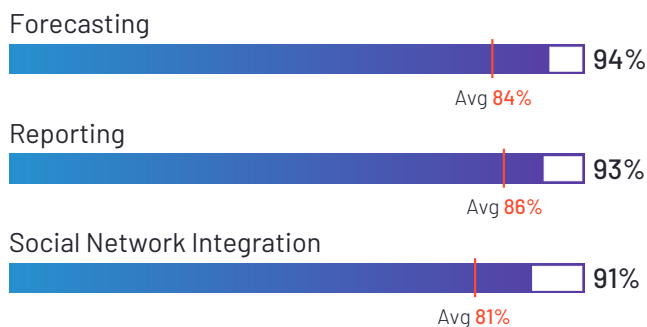


*N/A is displayed when fewer than five responses were received for the question.

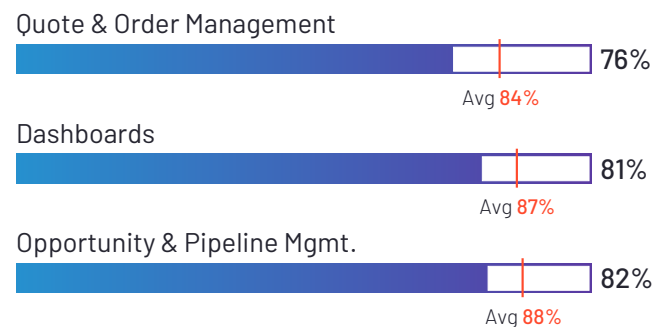
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Soffront



HQ Location
Las Vegas, NV



Year Founded
1992



Employees (Listed On LinkedIn)
58



Company Website
soffront.com



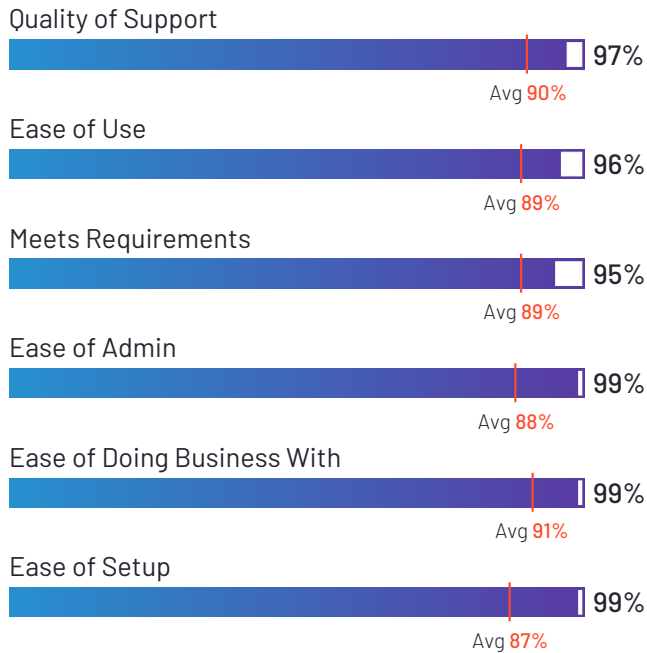
Orgzit

4.8 ★★★★★ (44)

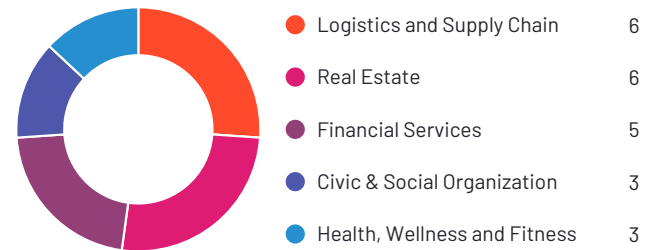


Orgzit has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 95% of users rated it 4 or 5 stars, 90% of users believe it is headed in the right direction, and users said they would be likely to recommend Orgzit at a rate of 95%. Orgzit is also in the Quote-to-Cash, Online Form Builder, Sales Analytics, Quote Management, Workforce Management, and CPQ categories.

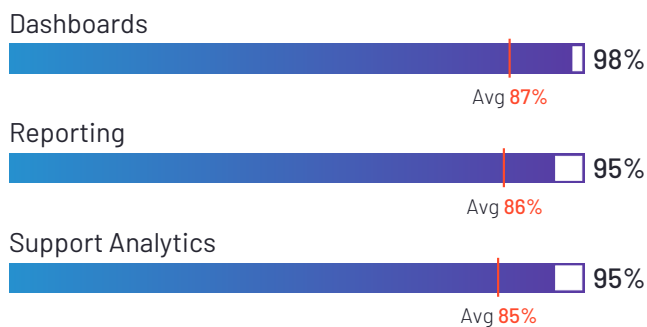
Satisfaction Ratings



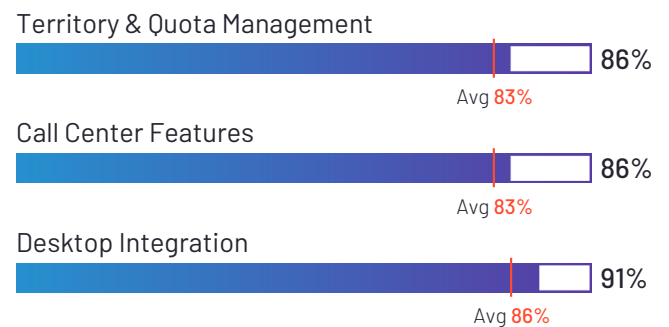
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Orgzit



HQ Location
San Jose, California



Year Founded
2016



Employees (Listed On LinkedIn)
10



Company Website
www.orgzit.com



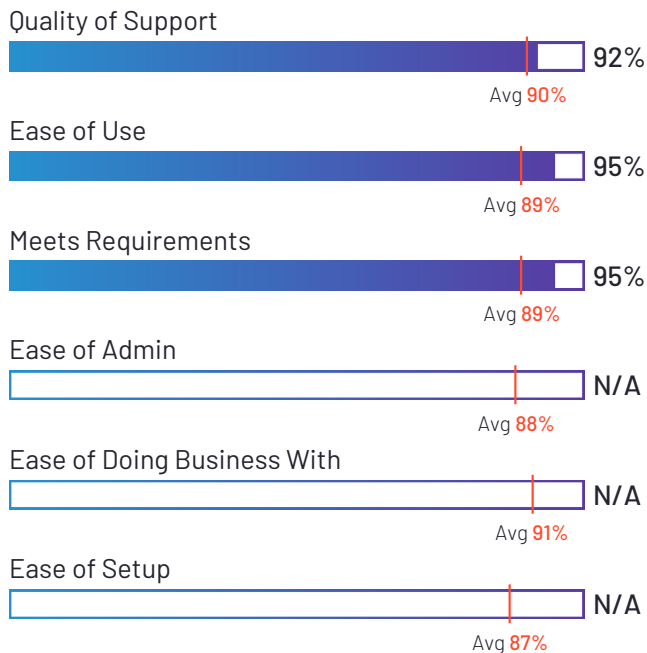
CentraHub CRM

4.8 ★★★★★ (39)



CentraHub CRM has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend CentraHub CRM at a rate of 95%. CentraHub CRM is also in the Online Form Builder, Sales Engagement, and Email Tracking categories.

Satisfaction Ratings

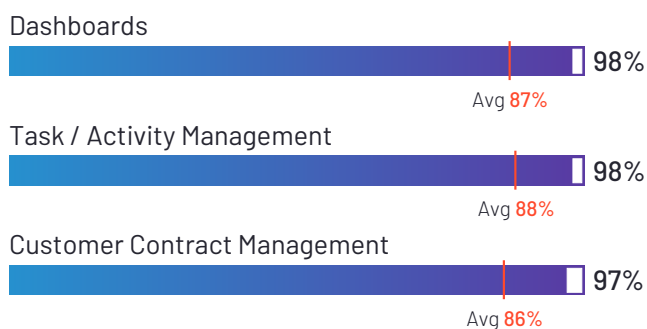


*N/A is displayed when fewer than five responses were received for the question.

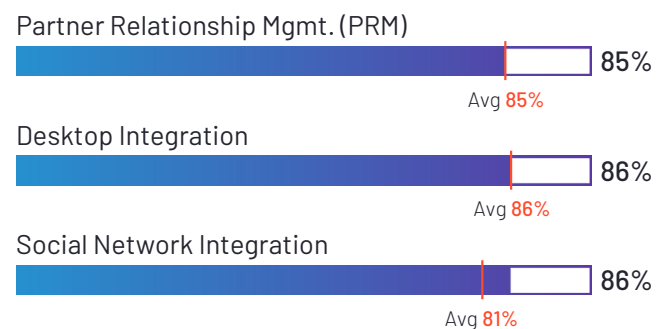
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Centra Hub



HQ Location
Hyderabad,
Telangana



Year Founded
2016



Employees (Listed On LinkedIn)
97



Company Website
centrahubcrm.com



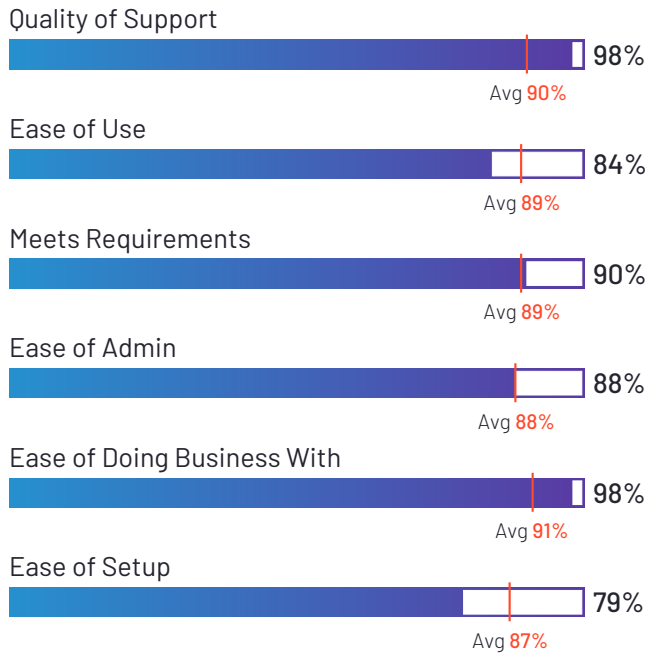
PlanPlus Online

4.7 ★★★★★ (32)



PlanPlus Online has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 97% of users rated it 4 or 5 stars, 97% of users believe it is headed in the right direction, and users said they would be likely to recommend PlanPlus at a rate of 94%. PlanPlus is also in the Workflow Management category.

Satisfaction Ratings



Top Industries Represented



Ownership
PlanPlus Online



HQ Location
Salt Lake City, Utah



Year Founded
2003



Employees (Listed On LinkedIn)
3



Company Website
planplusonline.com



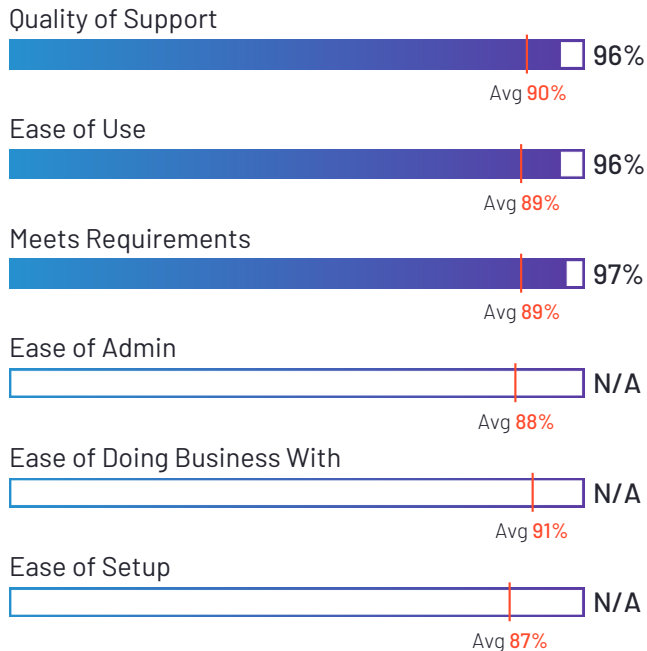
Bluwave CRM

4.6 ★★★★★ (18)



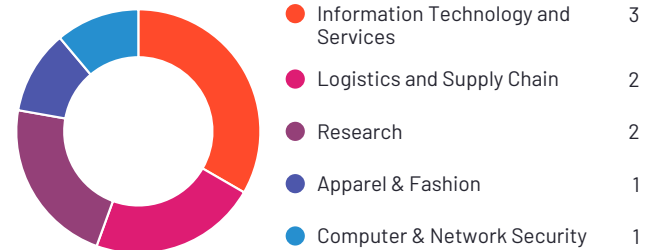
Bluwave CRM has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 94% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Bluwave CRM at a rate of 91%.

Satisfaction Ratings

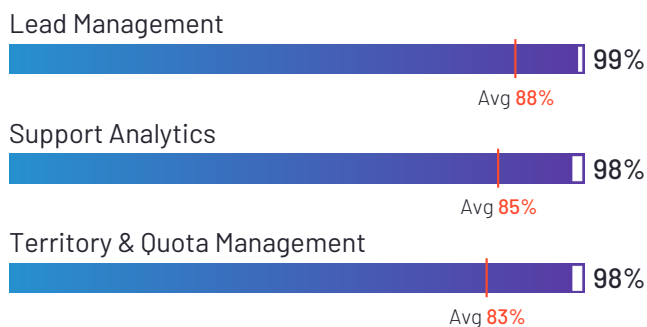


*N/A is displayed when fewer than five responses were received for the question.

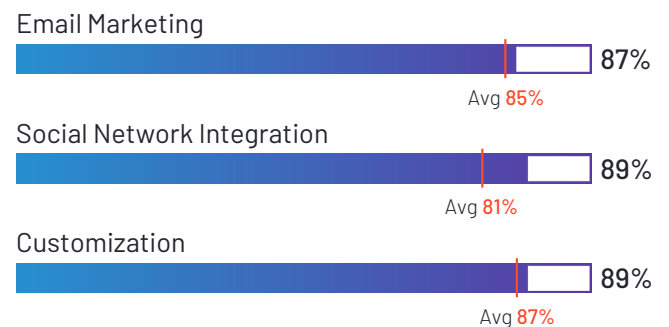
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Bluwave



HQ Location
Johannesburg, ZA



Year Founded
2011



Employees (Listed On LinkedIn)
15



Company Website
bluwave.co.za



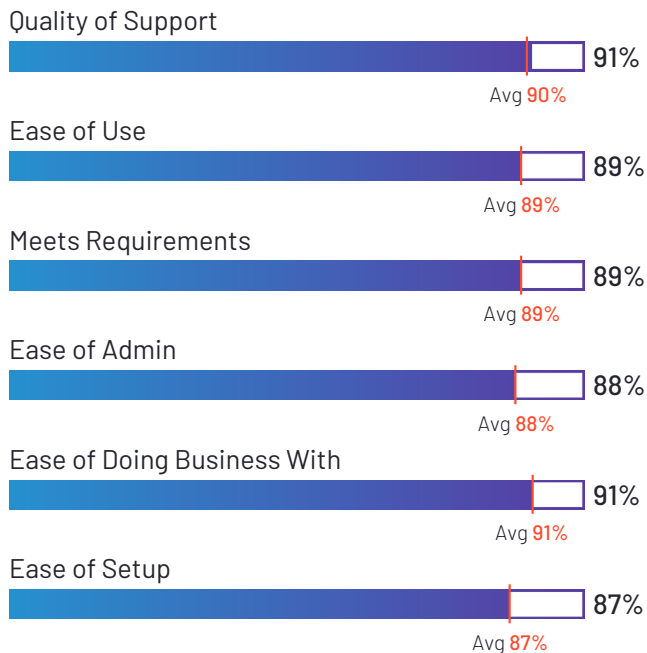
InStream

4.2 ★★★★★ (119)

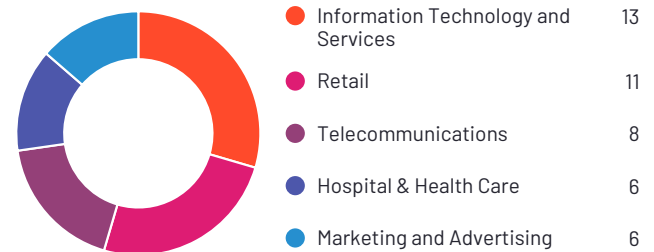


InStream has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 93% of users rated it 4 or 5 stars, 92% of users believe it is headed in the right direction, and users said they would be likely to recommend InStream at a rate of 85%.

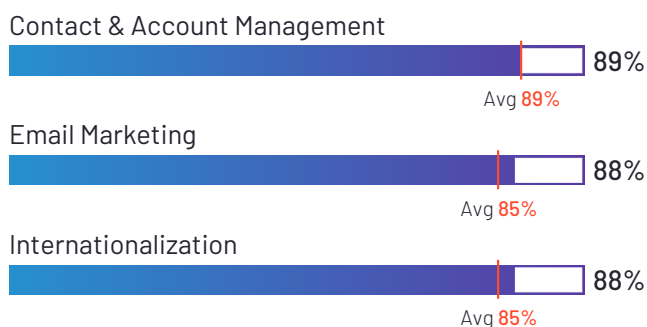
Satisfaction Ratings



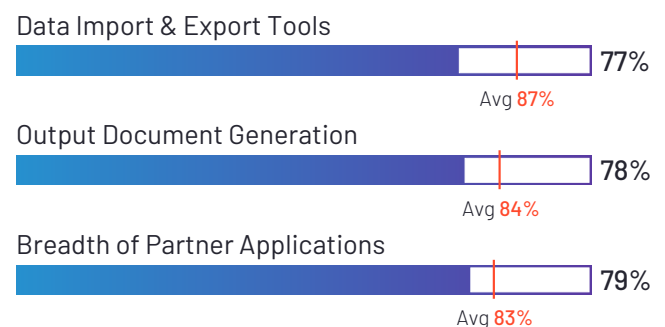
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
InStream



HQ Location
Poznan, Poland



Year Founded
2015



Employees (Listed On LinkedIn)
2



Company Website
instream.io



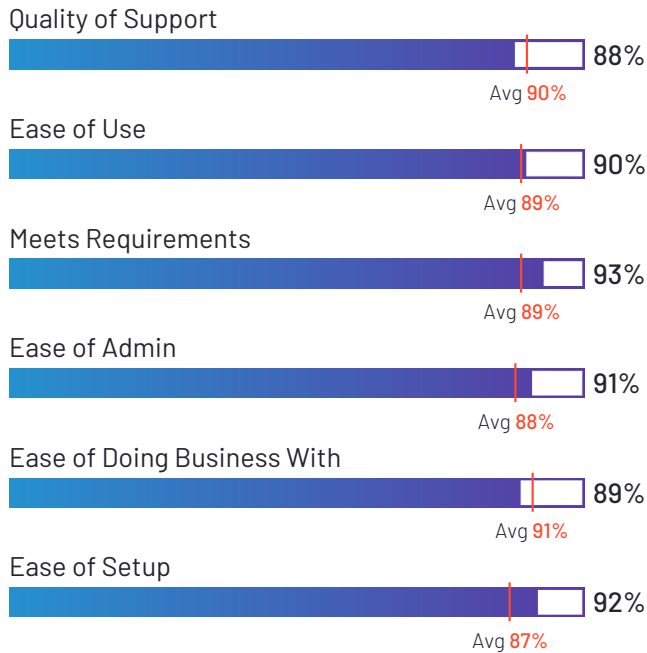
SalesDesk

4.4 ★★★★★ (39)



SalesDesk has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 97% of users rated it 4 or 5 stars, 96% of users believe it is headed in the right direction, and users said they would be likely to recommend SalesDesk at a rate of 88%.

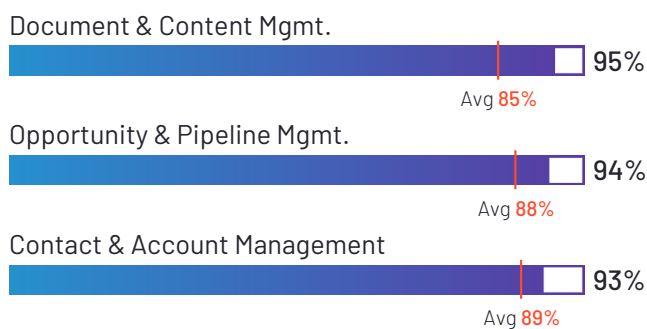
Satisfaction Ratings



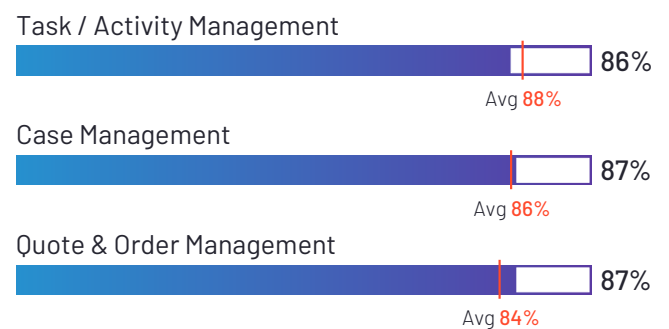
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
SPRINT Middle East



HQ Location
Al Qouz, Industrial
Area 4, AE



Year Founded
2010



**Employees (Listed
On LinkedIn)**
2



Company Website
sprintexpo.com



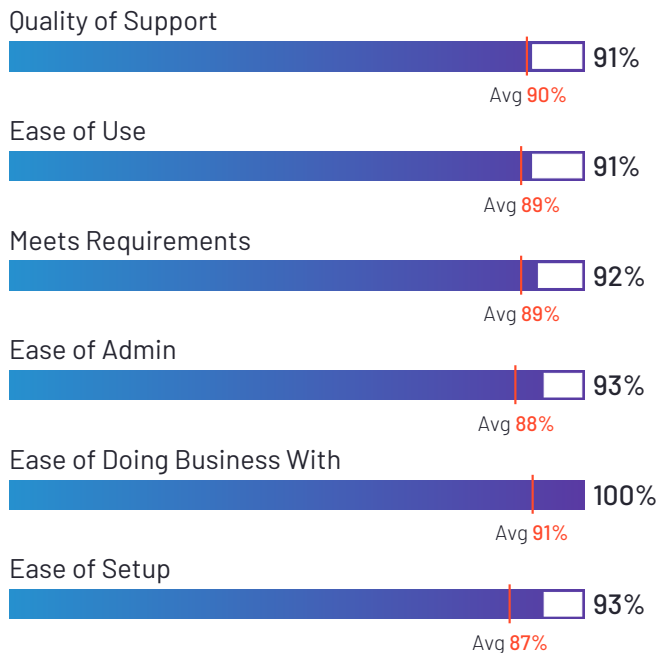
Propeller CRM

4.5 ★★★★★ (17)

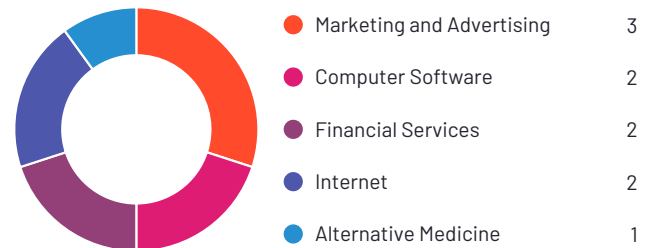


Propeller CRM has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 94% of users rated it 4 or 5 stars, 94% of users believe it is headed in the right direction, and users said they would be likely to recommend Propeller CRM at a rate of 89%. Propeller CRM is also in the Email Tracking category.

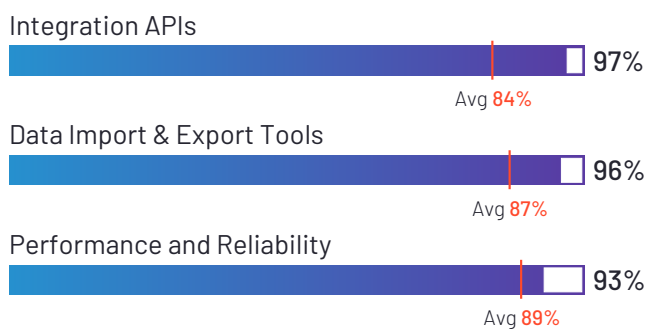
Satisfaction Ratings



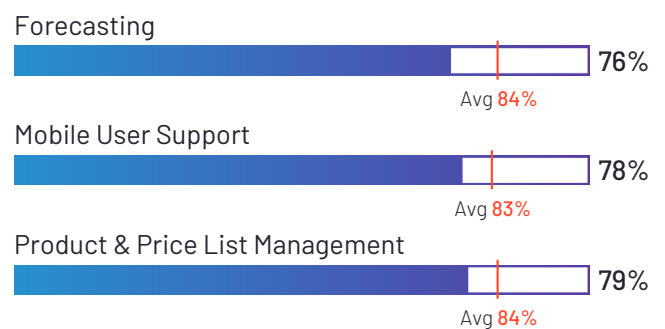
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Propeller CRM



HQ Location
San Francisco, CA



Year Founded
2014



Employees (Listed On LinkedIn)
2



Company Website
propellercrm.com



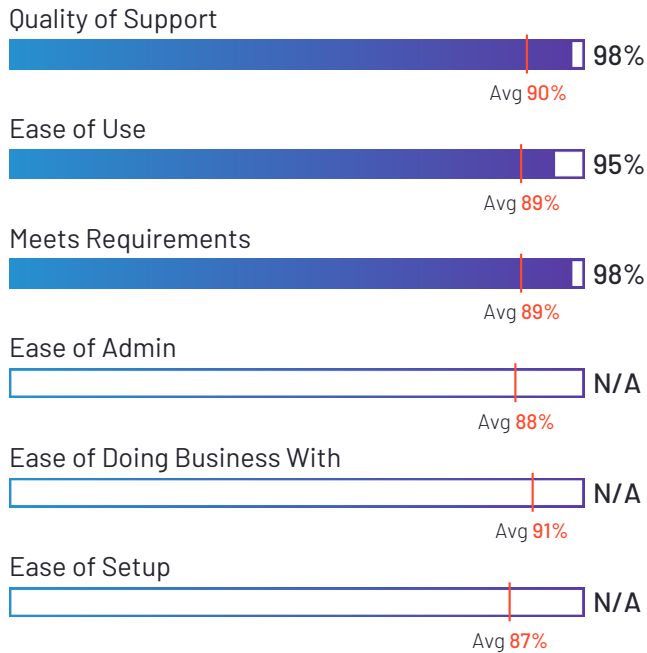
theCRM

5.0 ★★★★★ (10)



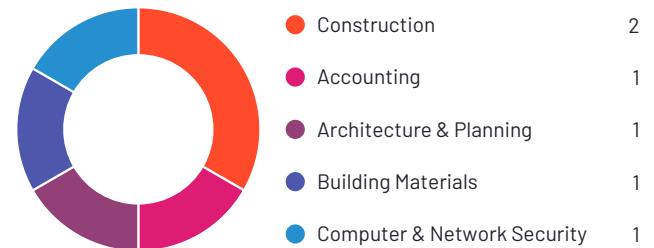
theCRM has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 86% of users believe it is headed in the right direction, and users said they would be likely to recommend theCRM at a rate of 99%.

Satisfaction Ratings

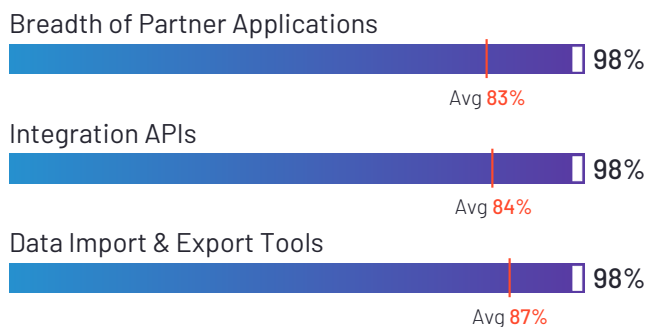


*N/A is displayed when fewer than five responses were received for the question.

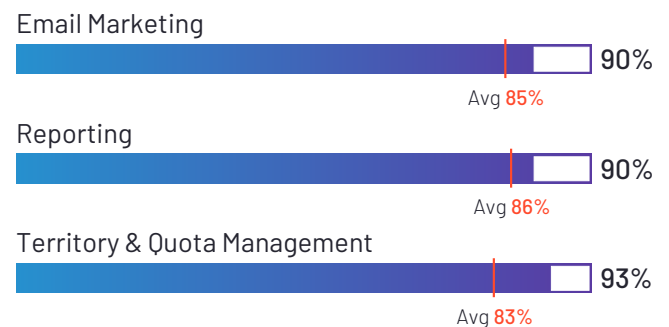
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
CRM-UK



HQ Location
Banbury, GB



Year Founded
1998



Employees (Listed On LinkedIn)
2



Company Website
www.crm-uk.com



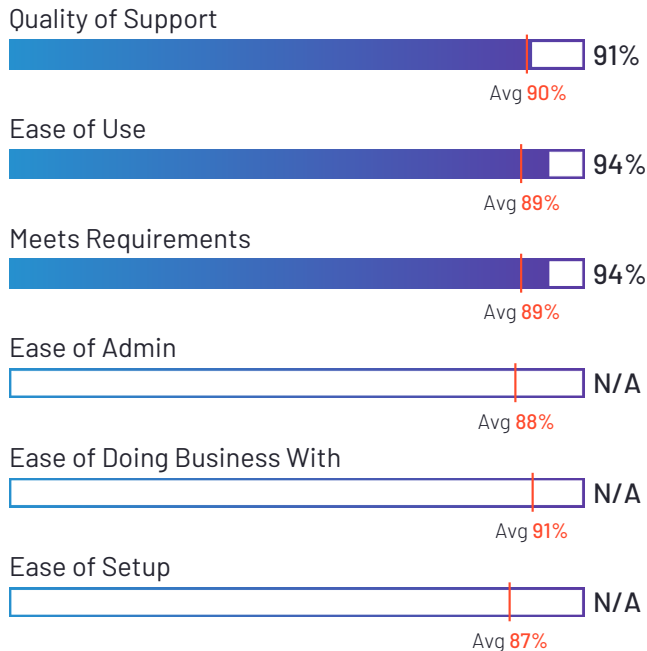
CentralStationCRM

4.2 ★★★★★ (12)



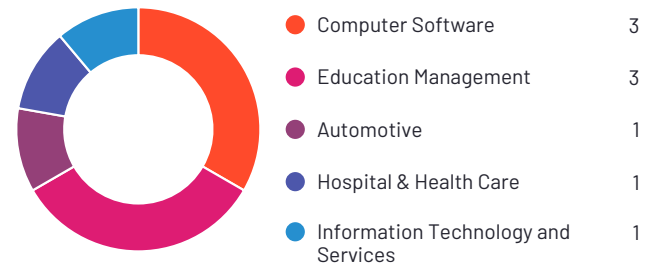
CentralStationCRM has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 91% of users rated it 4 or 5 stars, 80% of users believe it is headed in the right direction, and users said they would be likely to recommend CentralStationCRM at a rate of 85%.

Satisfaction Ratings

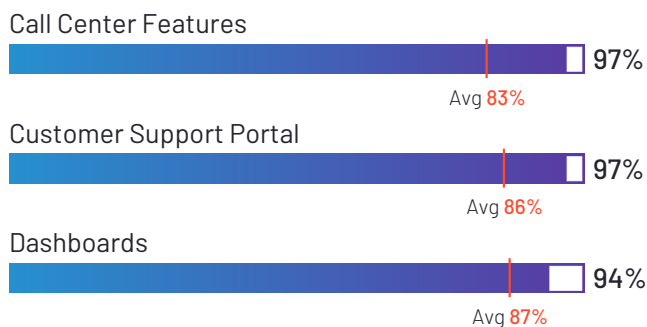


*N/A is displayed when fewer than five responses were received for the question.

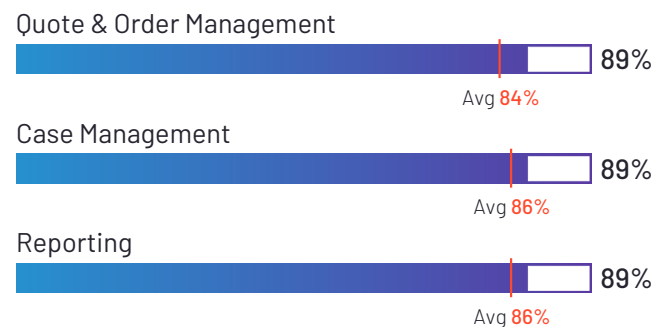
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
42he GmbH



HQ Location
Köln, DE



Year Founded
2010



Employees (Listed On LinkedIn)
10



Company Website
centralstationcrm.com



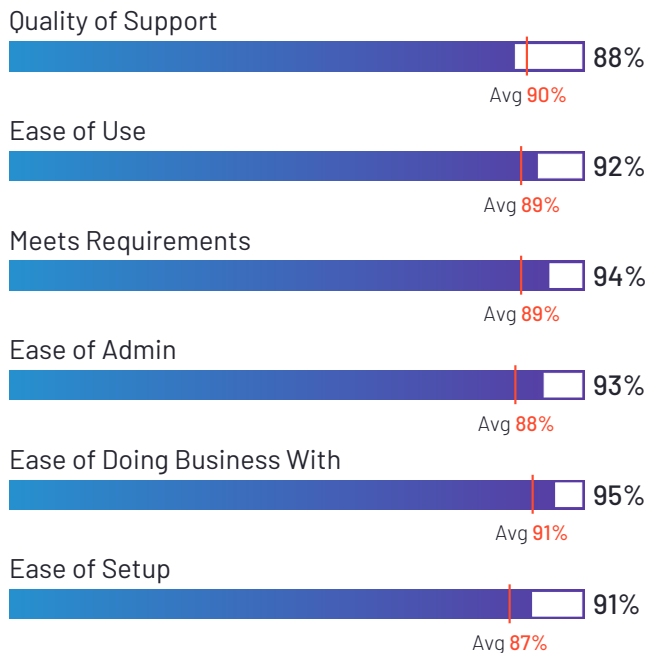
OutreachCRM

4.5 ★★★★★ (43)



OutreachCRM has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 93% of users rated it 4 or 5 stars, 89% of users believe it is headed in the right direction, and users said they would be likely to recommend OutreachCRM at a rate of 90%.

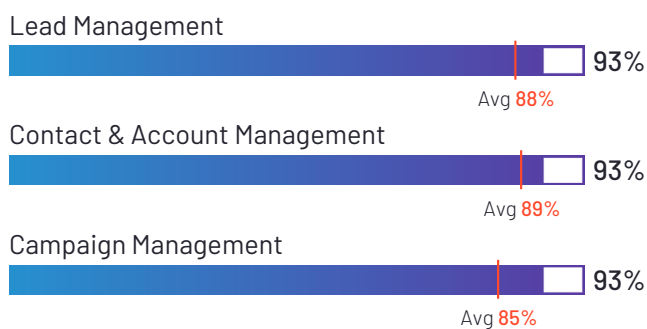
Satisfaction Ratings



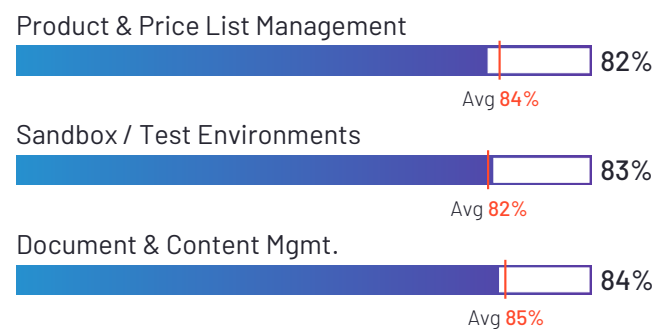
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Outreach Software
Limited



HQ Location
Dunedin, NZ



Year Founded
2002



**Employees (Listed
On LinkedIn)**
4



Company Website
outreachcrm.co.nz



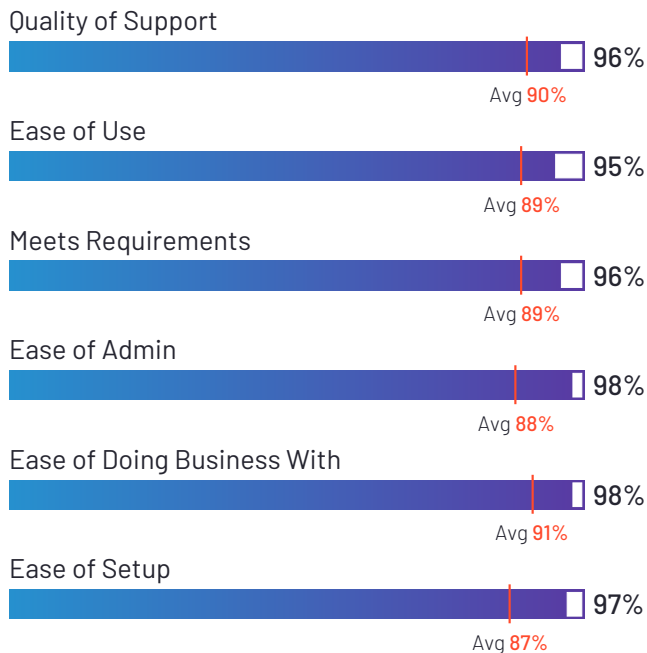
Assistive

4.8 ★★★★★ (66)



Assistive has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 98% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Assistive at a rate of 97%. Assistive is also in the Sales Engagement, Online Form Builder, Field Sales, Sales Performance Management, and AI Sales Assistant categories.

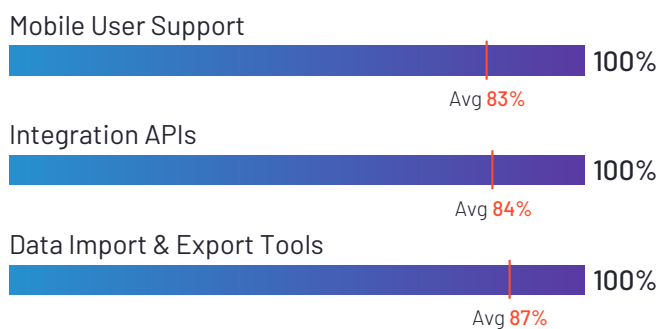
Satisfaction Ratings



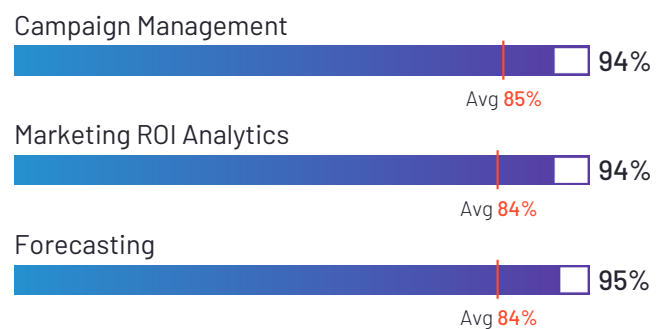
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
1Systems SaaS



HQ Location
Gurgaon, Haryana



Year Founded
2006



Employees (Listed On LinkedIn)
65



Company Website
getassistive.com



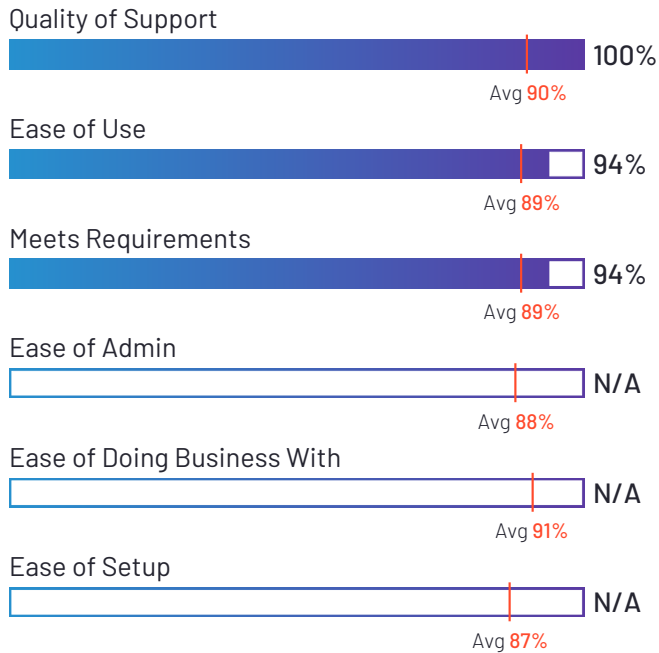
Rolldog CRM

4.9 ★★★★★ (14)

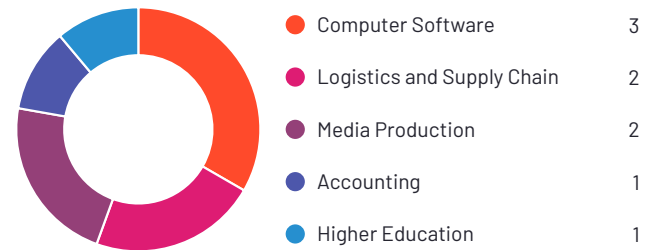


Rolldog CRM has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Rolldog CRM at a rate of 97%. Rolldog CRM is also in the Sales Enablement category.

Satisfaction Ratings



Top Industries Represented



*N/A is displayed when fewer than five responses were received for the question.



Ownership
Rolldog



HQ Location
Toronto, CA



Year Founded
2019



Employees (Listed On LinkedIn)
11



Company Website
rolldog.com



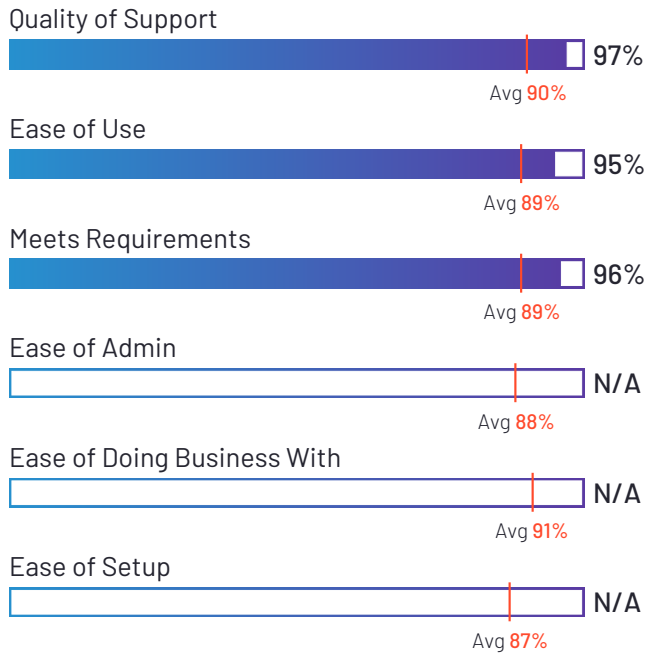
Pulse Technology

4.7 ★★★★★ (13)



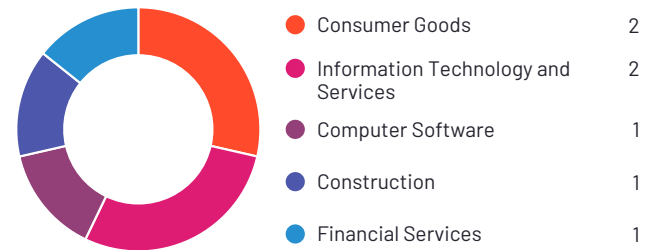
Pulse Technology has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Pulse Technology at a rate of 95%. Pulse Technology is also in the Online Form Builder category.

Satisfaction Ratings

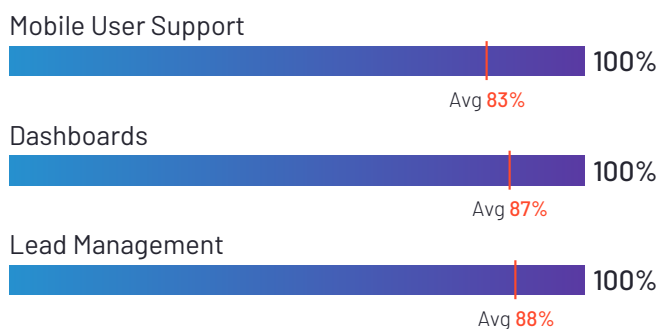


*N/A is displayed when fewer than five responses were received for the question.

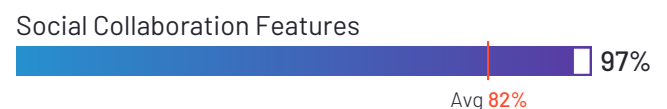
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Pulse Technology



HQ Location
Delaware, OH



Year Founded
2019



Employees (Listed On LinkedIn)
4



Company Website
thepulsespot.com



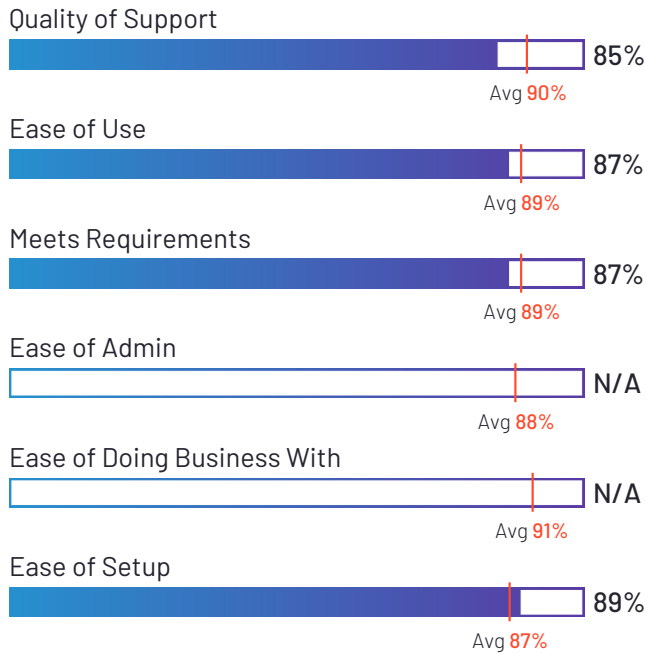
Launchpad CRM

4.2 ★★★★★ (20)



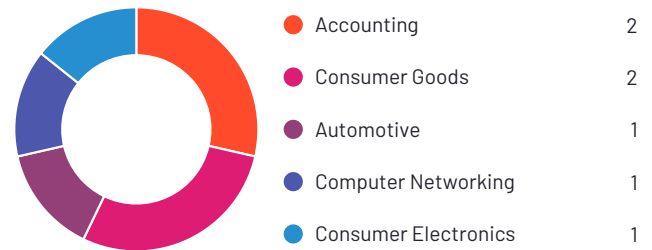
Launchpad CRM has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 94% of users rated it 4 or 5 stars, 83% of users believe it is headed in the right direction, and users said they would be likely to recommend Launchpad CRM at a rate of 84%.

Satisfaction Ratings

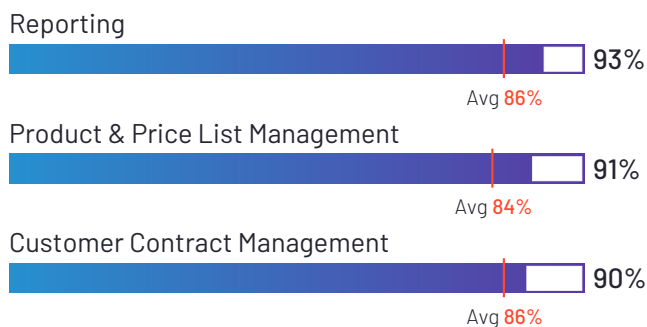


*N/A is displayed when fewer than five responses were received for the question.

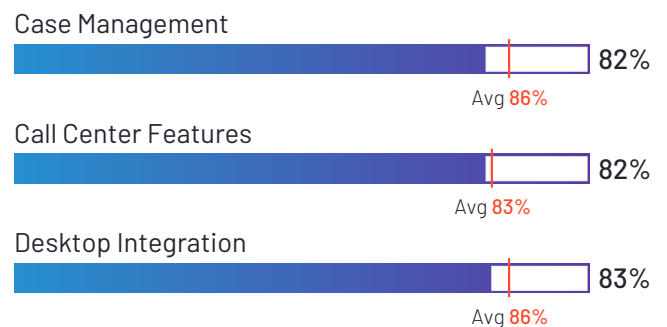
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Launchpad CRM



HQ Location
Twickenham



Employees (Listed On LinkedIn)

1



Company Website
launchpadcrm.com

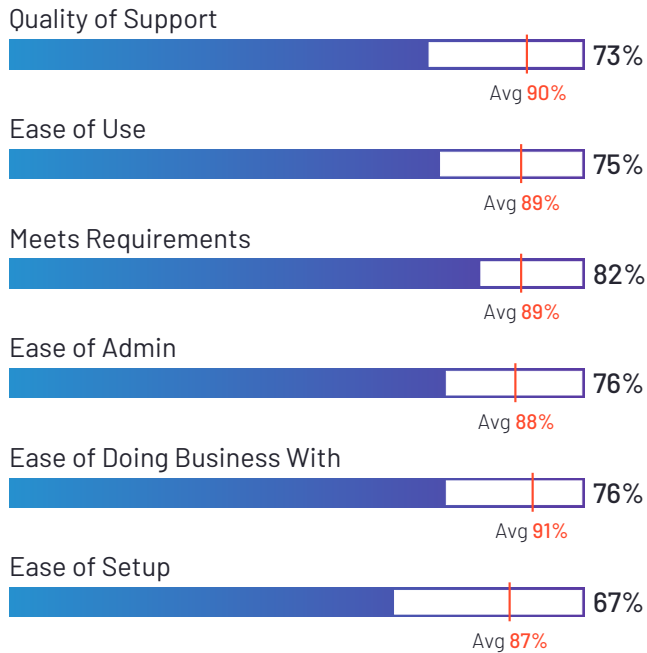
ORACLE
NetSuite

NetSuite

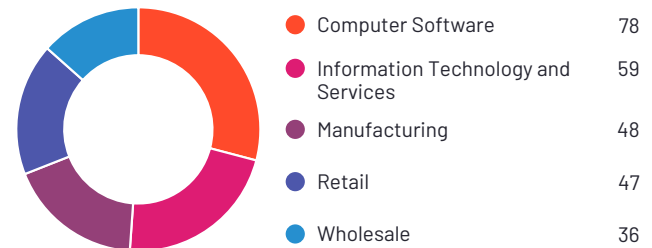
4.1 ★★★★★☆ (3,994)

NetSuite has been named a Contender product based on having a relatively low customer Satisfaction score and large Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 83% of users rated it 4 or 5 stars, 77% of users believe it is headed in the right direction, and users said they would be likely to recommend NetSuite at a rate of 80%. NetSuite is also in the UKG Marketplace, Distribution ERP, Discrete ERP, Subscription Billing, Revenue Management, Project-Based ERP, ERP Systems, Nonprofit Accounting, Donor Management, Nonprofit CRM, Core HR, Billing, Accounting, E-Commerce Platforms, and Field Service Management categories.

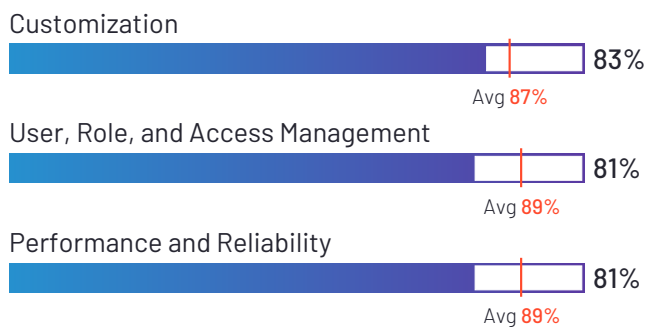
Satisfaction Ratings



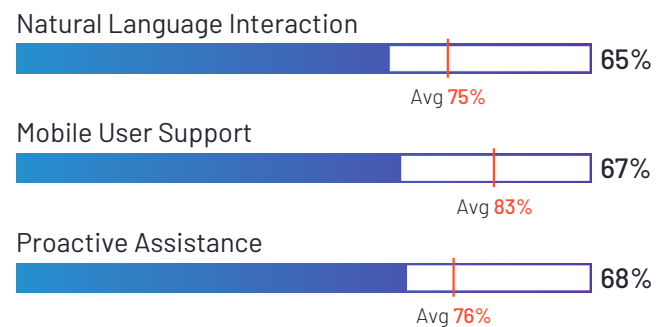
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Oracle



HQ Location
Austin, TX



Year Founded
1977



Employees (Listed On LinkedIn)
199,501



Company Website
www.oracle.com

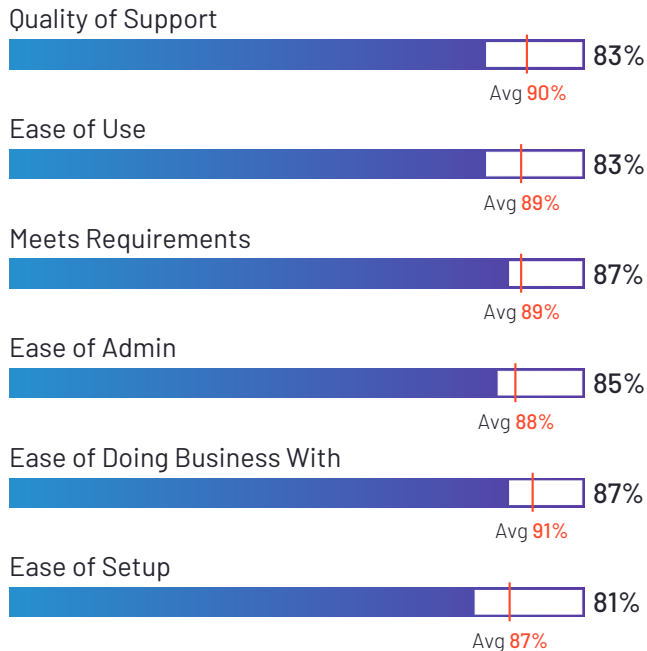


Oracle EBS CRM

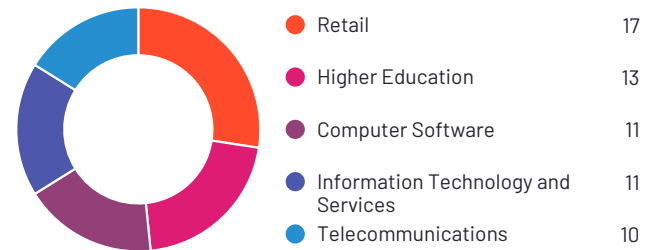
3.9 ★★★★★☆ (232)

Oracle EBS CRM has been named a Contender product based on having a relatively low customer Satisfaction score and large Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 82% of users rated it 4 or 5 stars, 70% of users believe it is headed in the right direction, and users said they would be likely to recommend Oracle EBS at a rate of 78%.

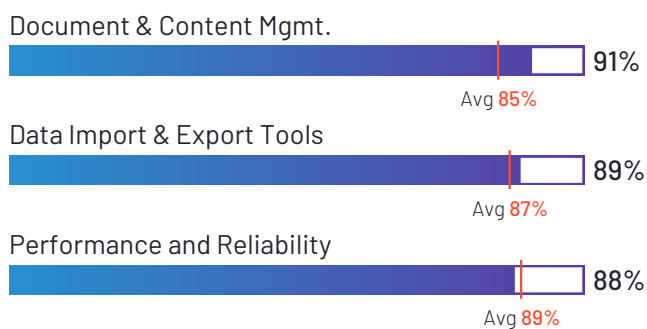
Satisfaction Ratings



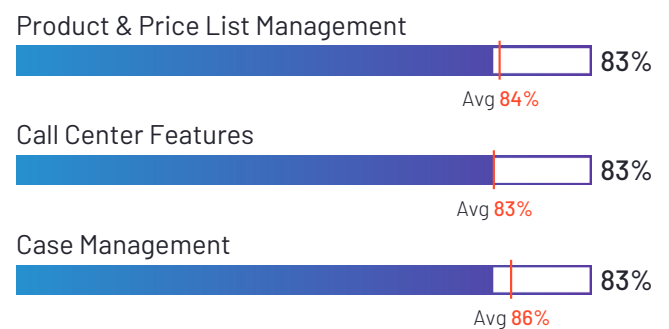
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Oracle



HQ Location
Austin, TX



Year Founded
1977



Employees (Listed On LinkedIn)
199,501



Company Website
www.oracle.com

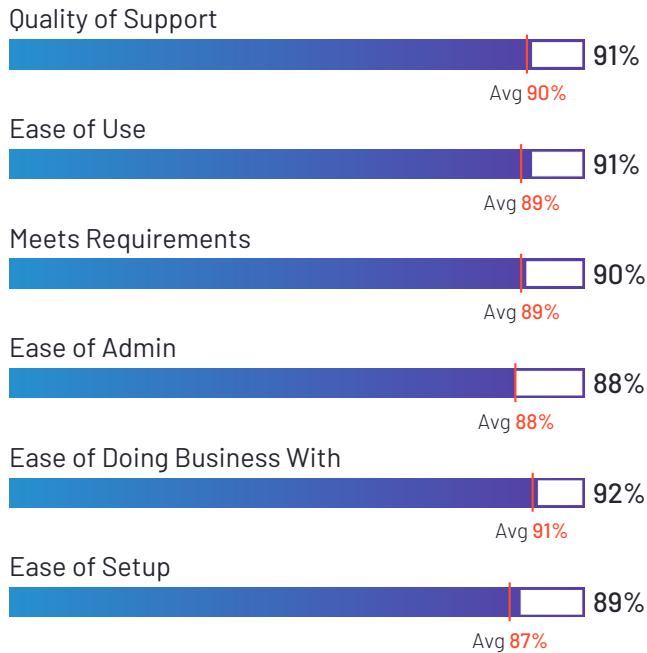


LeadSquared Sales CRM

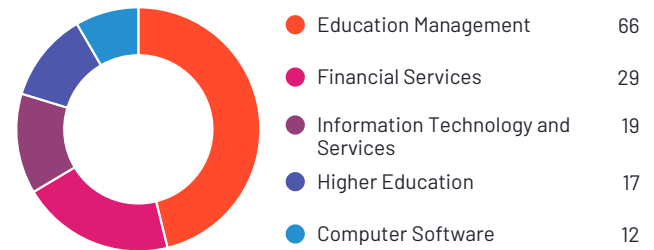
4.5 ★★★★★ (253)

LeadSquared Sales CRM has been named a Contender product based on having a relatively low customer Satisfaction score and large Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 96% of users rated it 4 or 5 stars, 93% of users believe it is headed in the right direction, and users said they would be likely to recommend LeadSquared Sales CRM at a rate of 91%. LeadSquared Sales CRM is also in the Lead Capture, Lead Scoring, and Sales Performance Management categories.

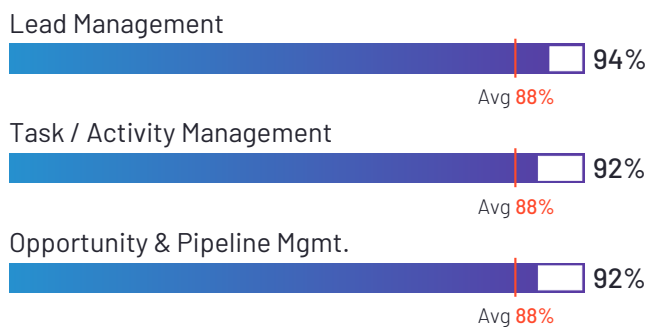
Satisfaction Ratings



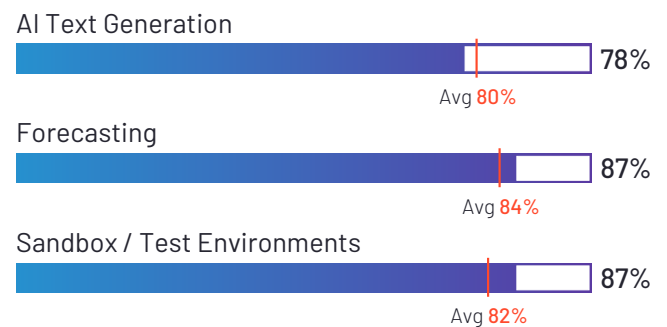
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
LeadSquared



HQ Location
Bangalore



Year Founded
2011



Employees (Listed On LinkedIn)
1,216



Company Website
leadsquared.com

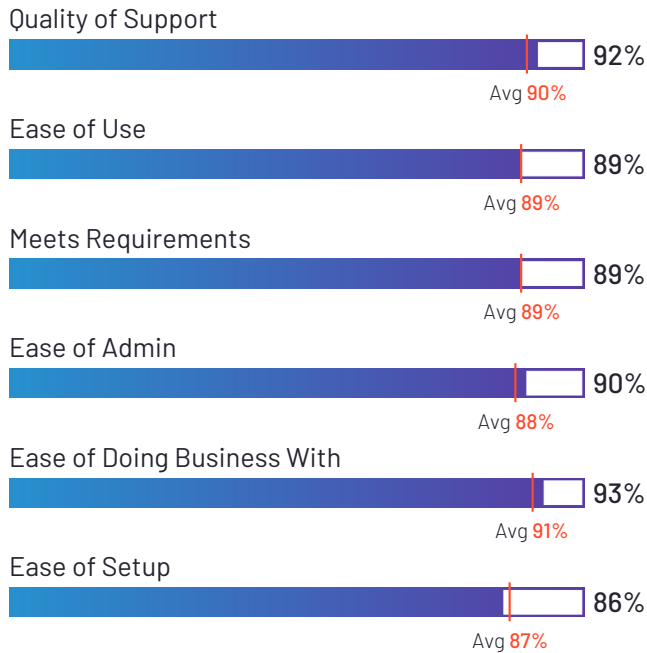


Constant Contact Advanced Automation

4.5 ★★★★★ (944)

Constant Contact Advanced Automation has been named a Contender product based on having a relatively low customer Satisfaction score and large Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 94% of users rated it 4 or 5 stars, 92% of users believe it is headed in the right direction, and users said they would be likely to recommend Constant Contact Advanced Automation at a rate of 91%. Constant Contact Advanced Automation is also in the Email Template Builder, Online Form Builder, Customer Journey Analytics, Landing Page Builders, Sales Analytics, Marketing Analytics, Visitor Identification, Attribution, Social Media Management, and Marketing Automation categories.

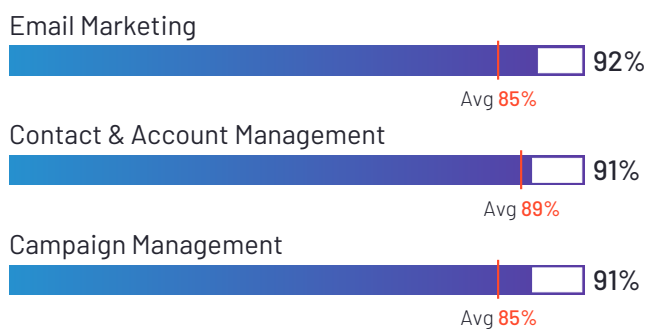
Satisfaction Ratings



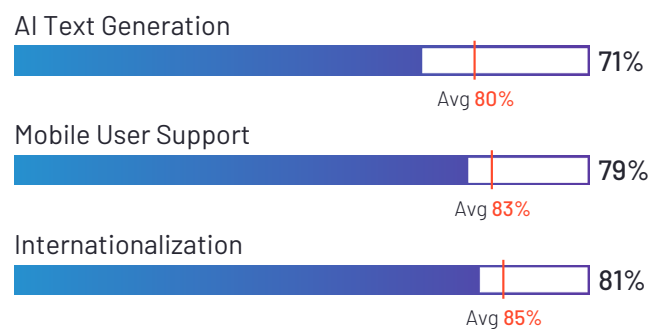
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Constant Contact



HQ Location
Waltham, US



Year Founded
1995



Employees (Listed On LinkedIn)
1,132



Company Website
constantcontact.com

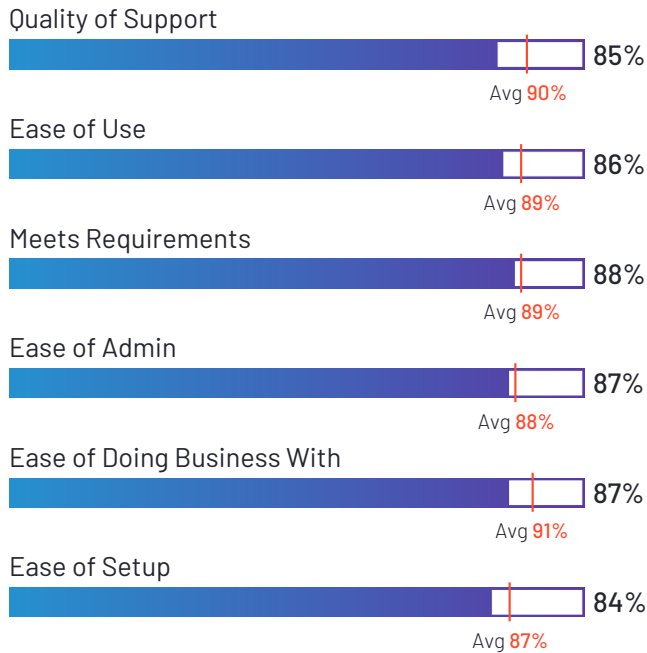


Zoho CRM Plus

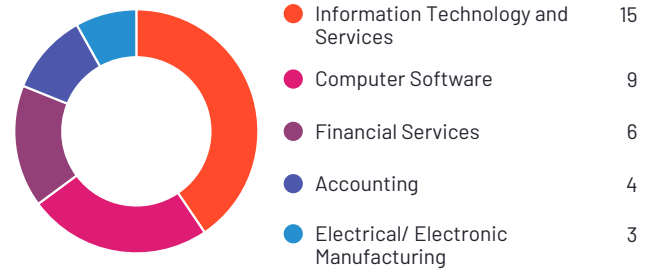
4.3 ★★★★★ (74)

Zoho CRM Plus has been named a Contender product based on having a relatively low customer Satisfaction score and large Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 92% of users rated it 4 or 5 stars, 89% of users believe it is headed in the right direction, and users said they would be likely to recommend Zoho CRM Plus at a rate of 87%.

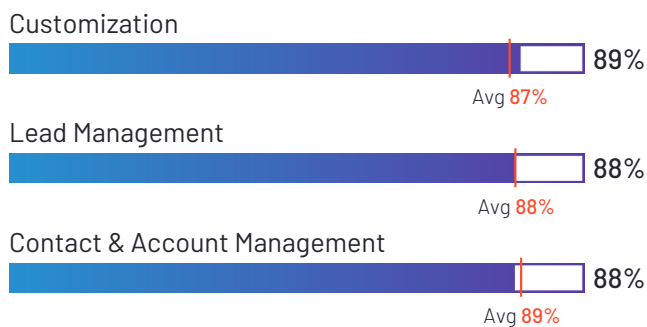
Satisfaction Ratings



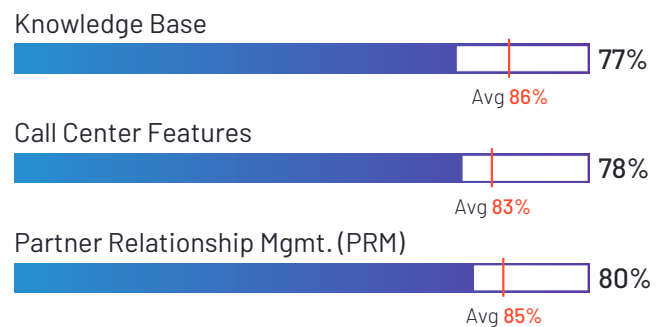
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Zoho



HQ Location
Austin, TX



Year Founded
1996



Employees (Listed On LinkedIn)
26,328



Company Website
www.zoho.com

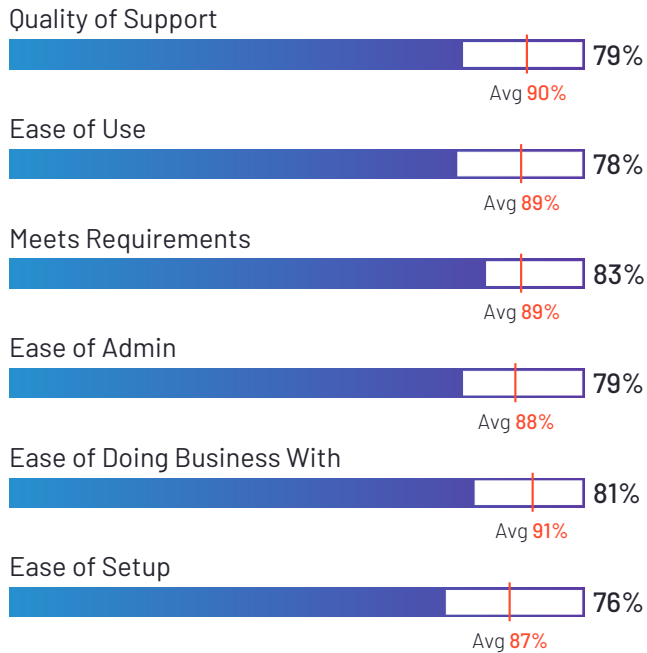


Dynamics 365 Sales

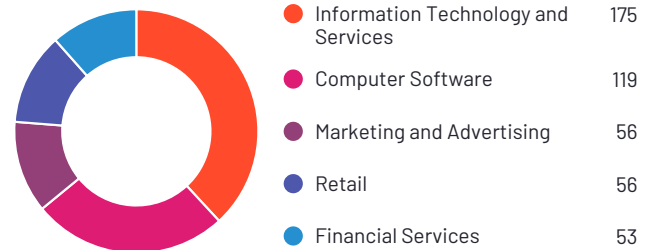
3.8 ★★★★★☆ (1,603)

Dynamics 365 Sales has been named a Contender product based on having a relatively low customer Satisfaction score and large Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 75% of users rated it 4 or 5 stars, 68% of users believe it is headed in the right direction, and users said they would be likely to recommend Microsoft Dynamics 365 Sales at a rate of 75%. Microsoft Dynamics 365 Sales is also in the Sales Analytics and Sales Coaching categories.

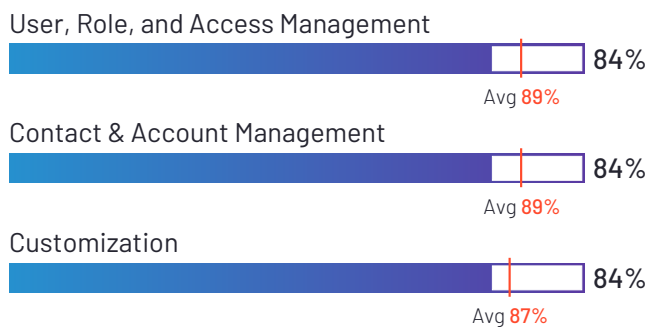
Satisfaction Ratings



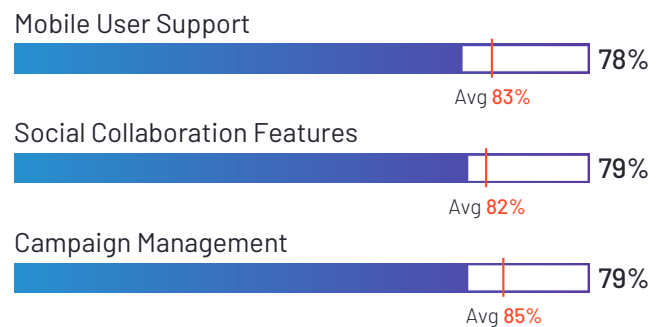
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Microsoft



HQ Location
Redmond,
Washington



Year Founded
1975



**Employees (Listed
On LinkedIn)**
232,306



Company Website
microsoft.com

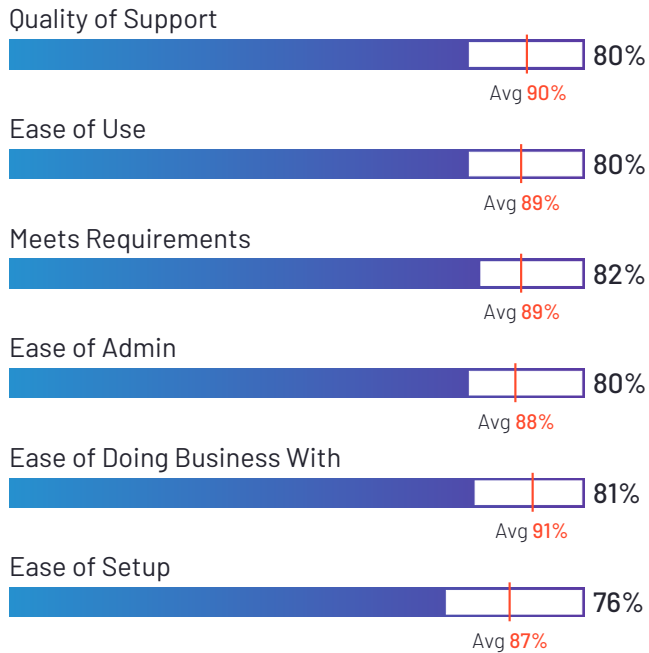


Sugar Sell

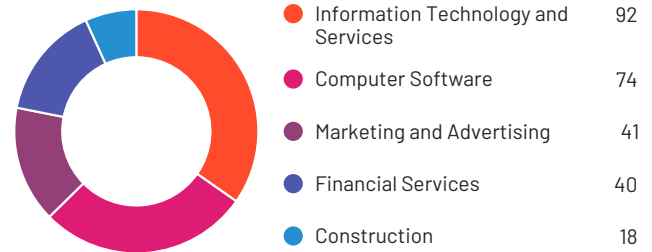
3.8 ★★★★★ (769)

Sugar Sell has been named a Contender product based on having a relatively low customer Satisfaction score and large Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 77% of users rated it 4 or 5 stars, 75% of users believe it is headed in the right direction, and users said they would be likely to recommend Sugar Sell at a rate of 77%.

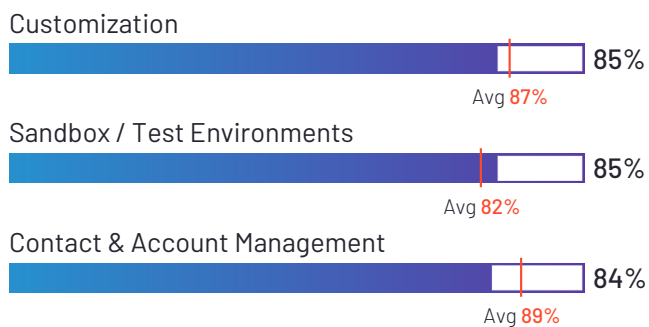
Satisfaction Ratings



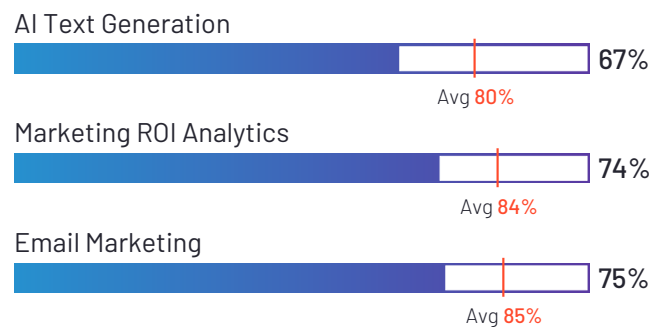
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
SugarCRM



HQ Location
Cupertino, CA



Year Founded
2004



Employees (Listed On LinkedIn)
574



Company Website
sugarcrm.com

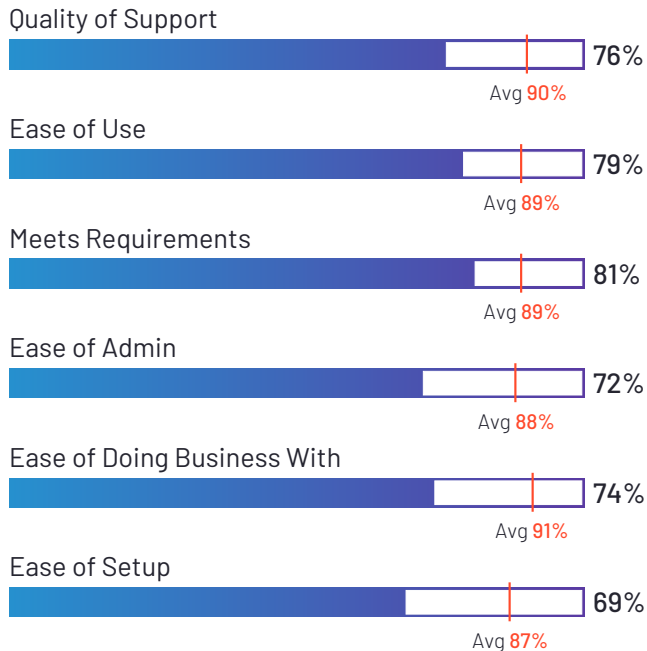
ORACLE
Engagement Cloud

Oracle Fusion Cloud - EPM

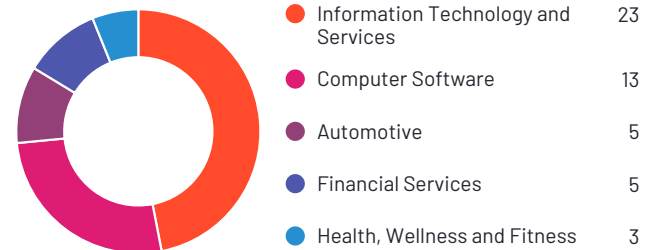
3.8 ★★★★★☆ (143)

Oracle Fusion Cloud - EPM has been named a Contender product based on having a relatively low customer Satisfaction score and large Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 79% of users rated it 4 or 5 stars, 82% of users believe it is headed in the right direction, and users said they would be likely to recommend Oracle Fusion Cloud - EPM at a rate of 76%.

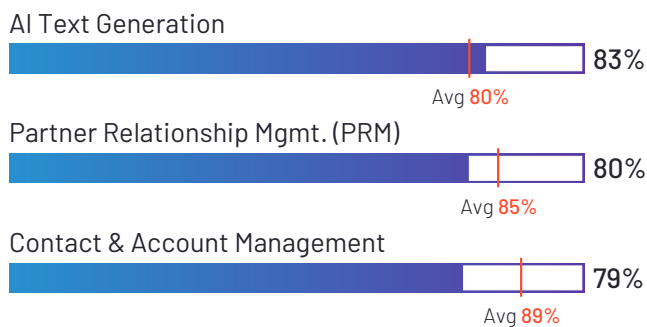
Satisfaction Ratings



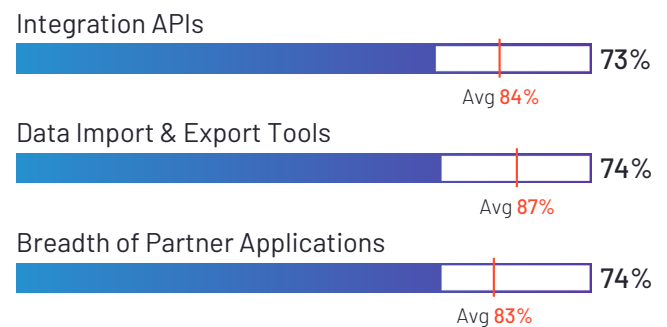
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features

**Ownership**
Oracle**HQ Location**
Austin, TX**Year Founded**
1977**Employees (Listed On LinkedIn)**
199,501**Company Website**
www.oracle.com

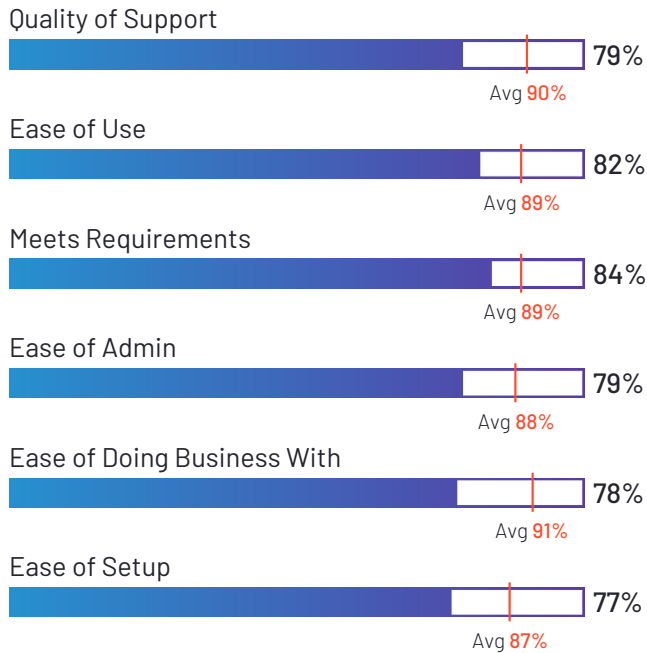


Act!

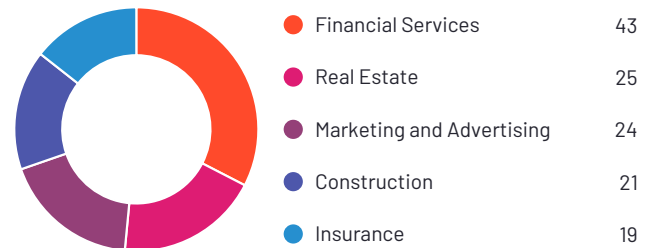
3.9 ★★★★★ (485)

Act! has been named a Contender product based on having a relatively low customer Satisfaction score and large Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 77% of users rated it 4 or 5 stars, 62% of users believe it is headed in the right direction, and users said they would be likely to recommend Act! at a rate of 78%. Act! is also in the Marketing Automation category.

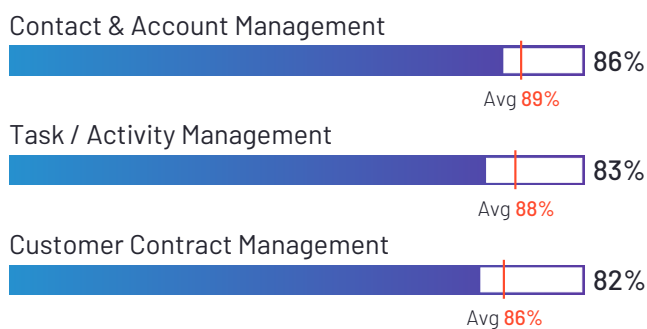
Satisfaction Ratings



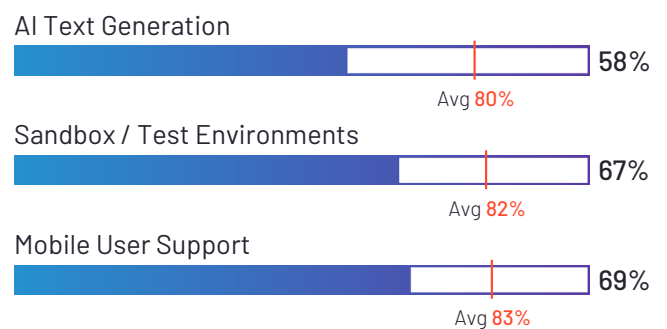
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Act!



HQ Location
Scottsdale, AZ



Year Founded
1987



Employees (Listed On LinkedIn)
222



Company Website
www.act.com

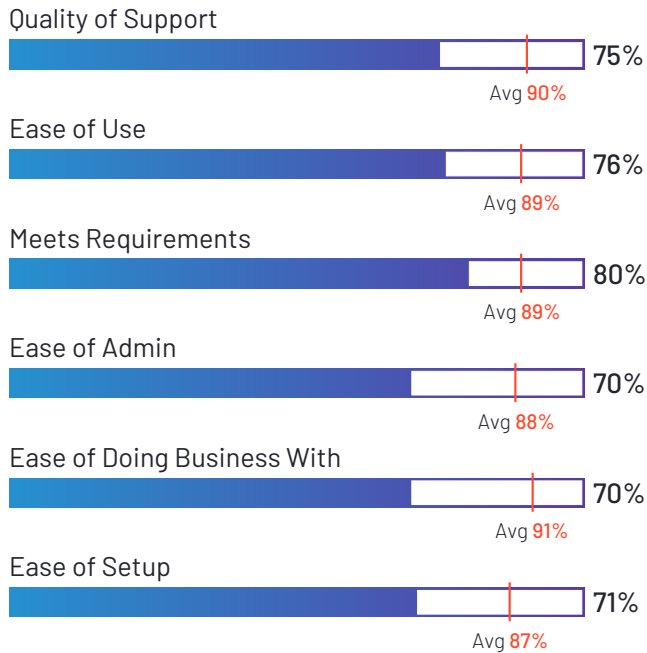
ORACLE
CRM ON DEMAND

Oracle CRM On Demand

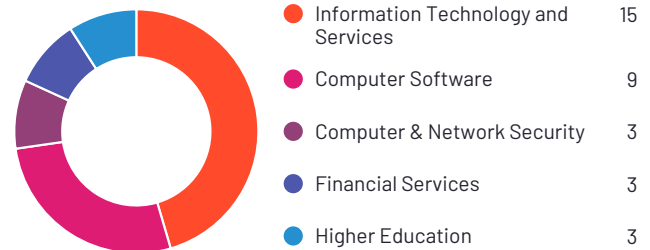
3.7 ★★★★★ (101)

Oracle CRM On Demand has been named a Contender product based on having a relatively low customer Satisfaction score and large Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 73% of users rated it 4 or 5 stars, 57% of users believe it is headed in the right direction, and users said they would be likely to recommend Oracle On Demand at a rate of 75%.

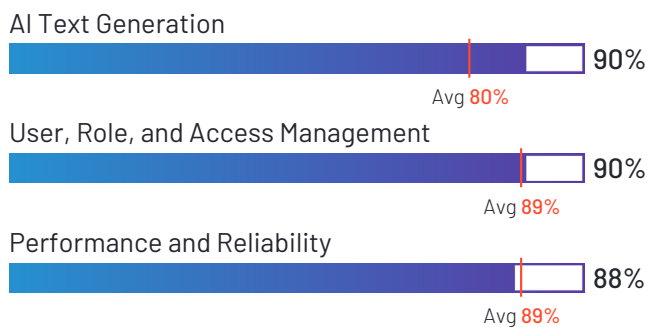
Satisfaction Ratings



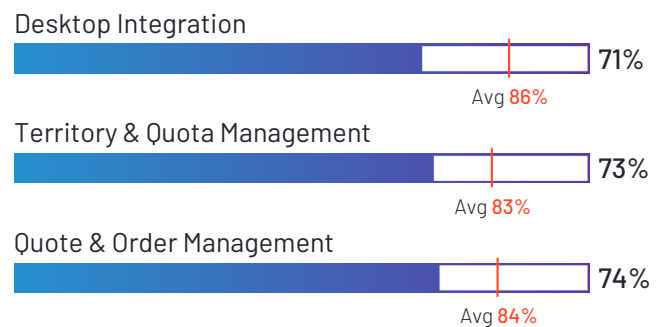
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features

**Ownership**
Oracle**HQ Location**
Austin, TX**Year Founded**
1977**Employees (Listed On LinkedIn)**
199,501**Company Website**
www.oracle.com

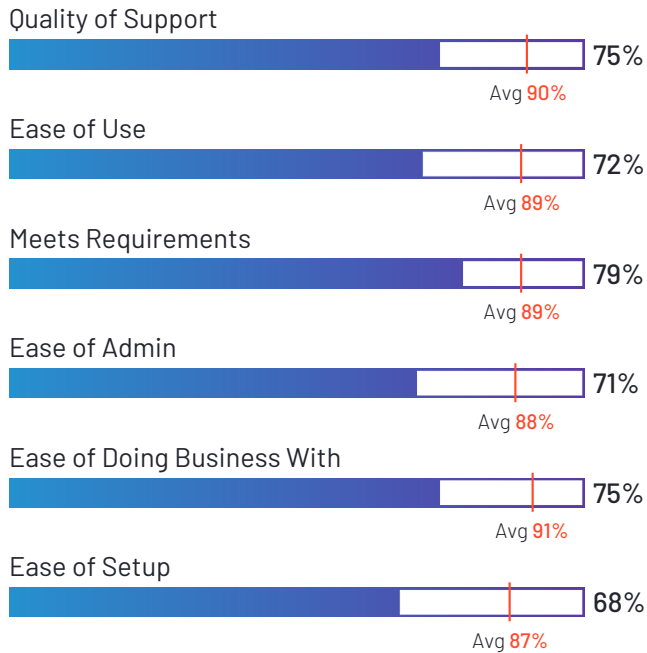


Oracle Siebel

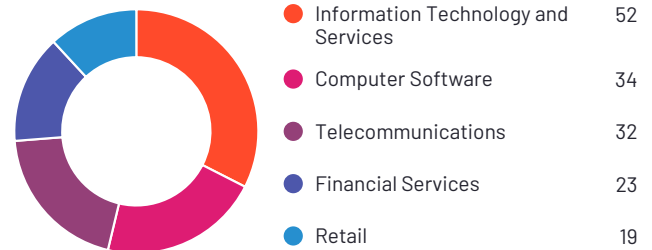
3.5 ★★★★★ (443)

Oracle Siebel has been named a Contender product based on having a relatively low customer Satisfaction score and large Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 68% of users rated it 4 or 5 stars, 56% of users believe it is headed in the right direction, and users said they would be likely to recommend Siebel at a rate of 70%.

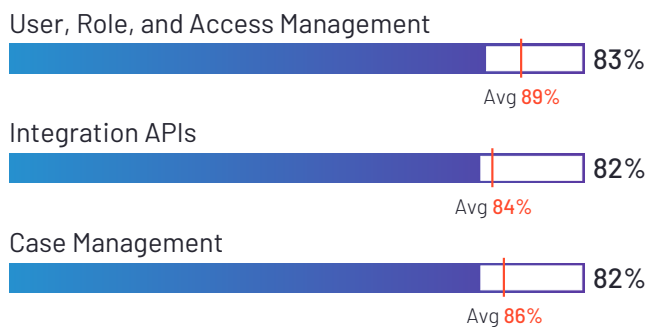
Satisfaction Ratings



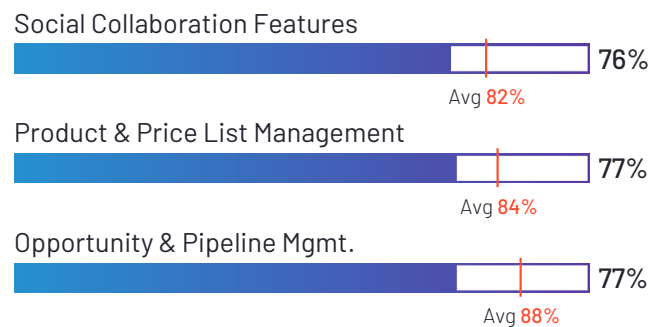
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Oracle



HQ Location
Austin, TX



Year Founded
1977



Employees (Listed On LinkedIn)
199,501



Company Website
www.oracle.com

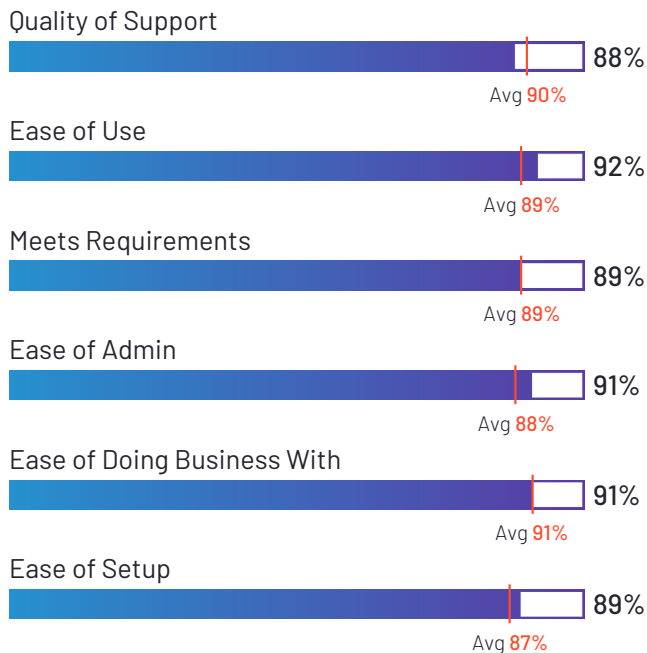


Copper

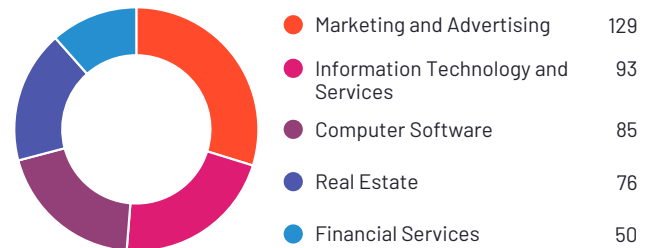
4.5 ★★★★★ (1,141)

Copper has been named a Contender product based on having a relatively low customer Satisfaction score and large Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 95% of users rated it 4 or 5 stars, 91% of users believe it is headed in the right direction, and users said they would be likely to recommend Copper at a rate of 90%. Copper is also in the Email Tracking, Online Form Builder, Sales Analytics, Sales Performance Management, and Google Workspace for Sales categories.

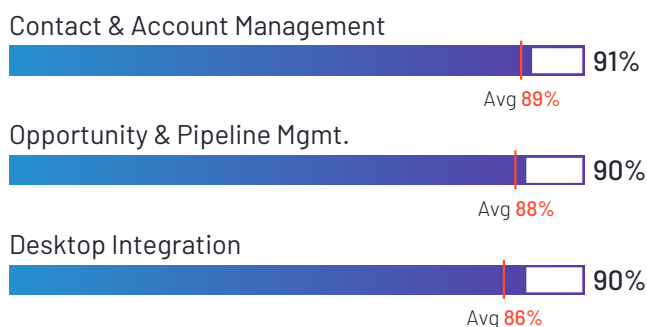
Satisfaction Ratings



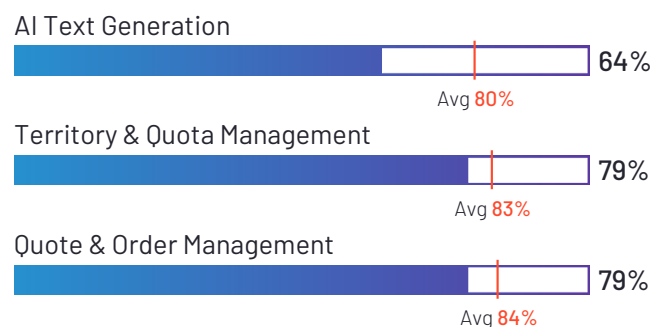
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Copper



HQ Location
San Francisco, CA



Year Founded
2012



Employees (Listed On LinkedIn)
273



Company Website
www.copper.com

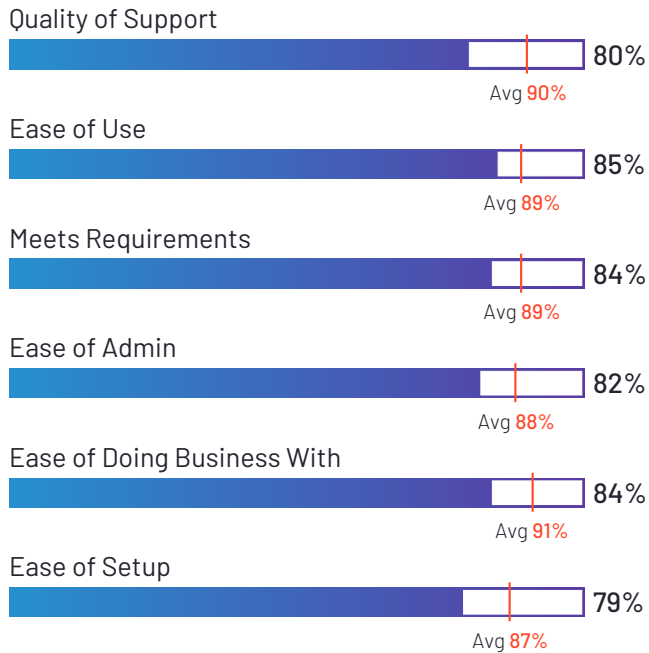


Odoo CRM

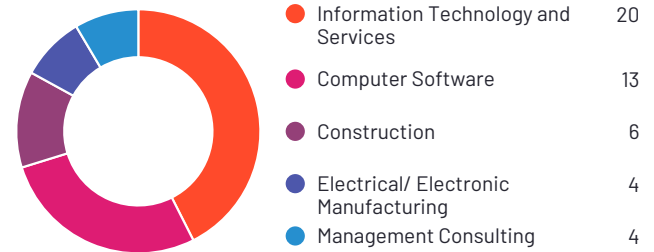
4.0 ★★★★★ (143)

Odoo CRM has been named a Contender product based on having a relatively low customer Satisfaction score and large Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 83% of users rated it 4 or 5 stars, 87% of users believe it is headed in the right direction, and users said they would be likely to recommend Odoo CRM at a rate of 81%.

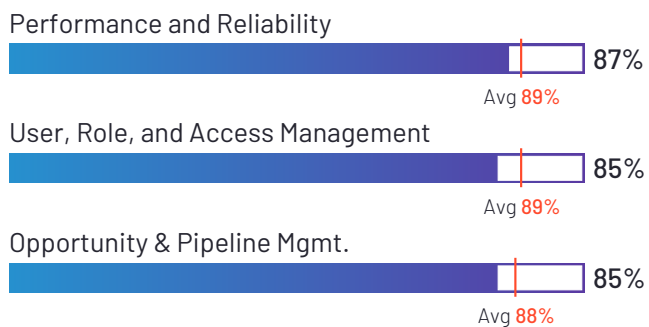
Satisfaction Ratings



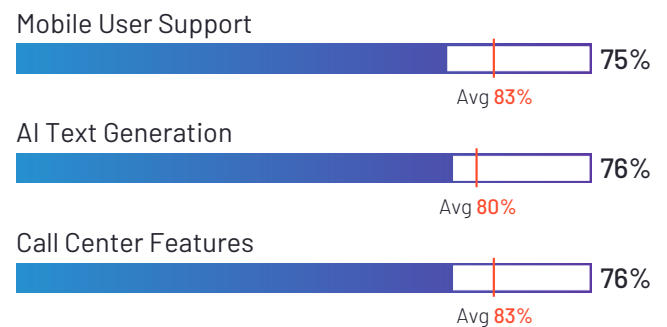
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Odoo



HQ Location
Brussels, Belgium



Year Founded
2005



Employees (Listed On LinkedIn)
6,651



Company Website
www.odoo.com

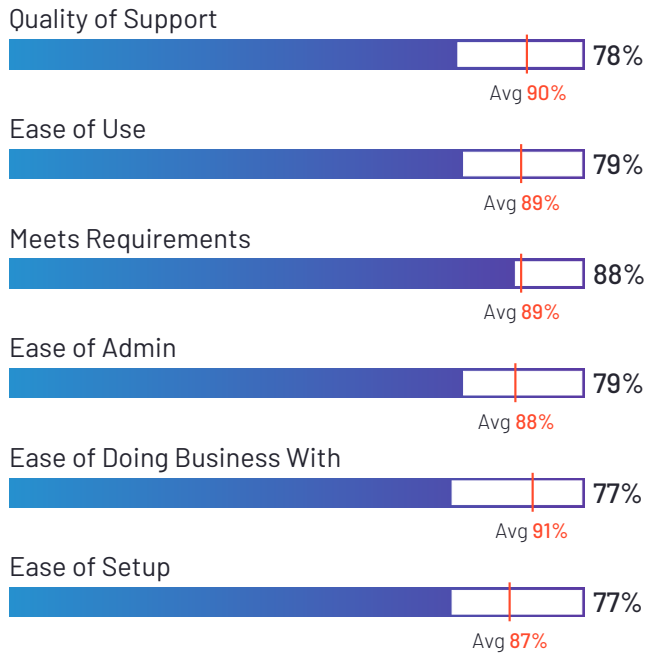


ConnectWise PSA

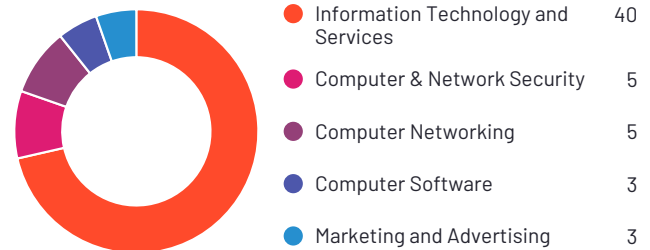
3.9 ★★★★★ (508)

ConnectWise PSA has been named a Contender product based on having a relatively low customer Satisfaction score and large Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 79% of users rated it 4 or 5 stars, 76% of users believe it is headed in the right direction, and users said they would be likely to recommend ConnectWise PSA at a rate of 78%. ConnectWise PSA is also in the Professional Services Automation, Service Desk, Help Desk, and Marketing Automation categories.

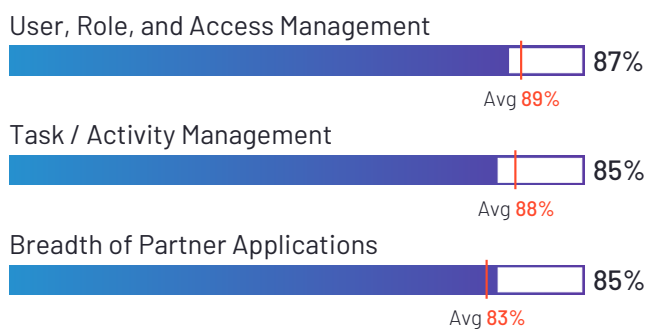
Satisfaction Ratings



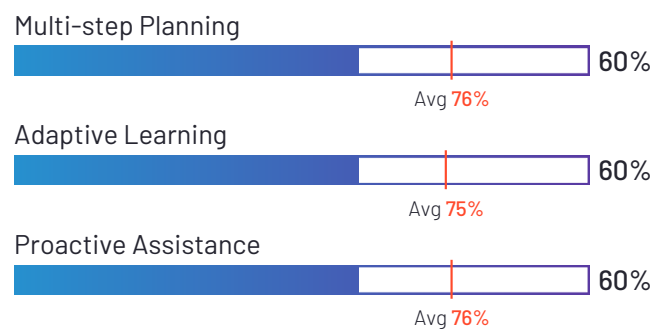
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
ConnectWise



HQ Location
Tampa, FL



Year Founded
1982



Employees (Listed On LinkedIn)
3,287



Company Website
connectwise.com

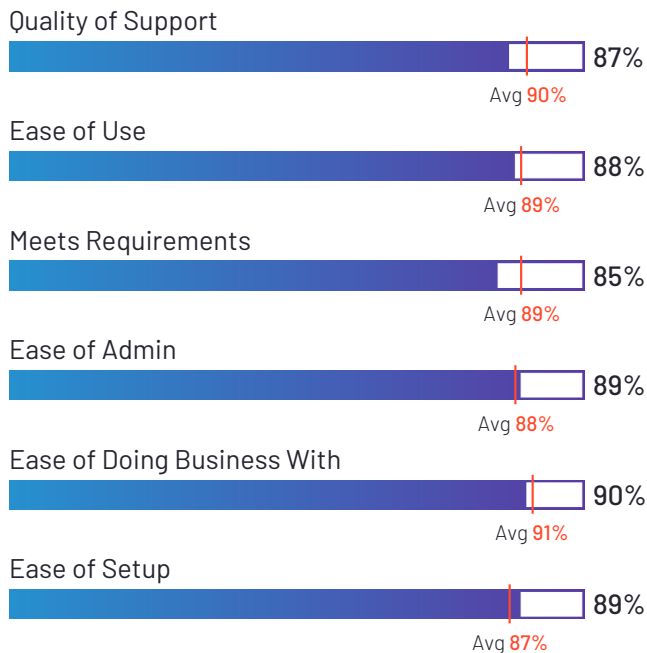


Zendesk Sell

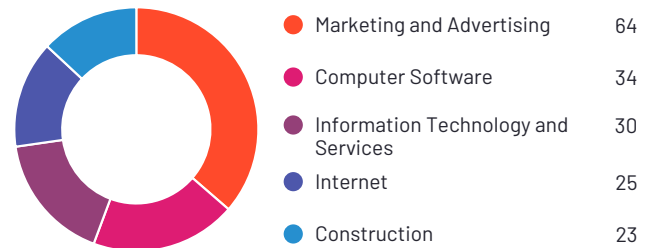
4.2 ★★★★★ (492)

Zendesk Sell has been named a Contender product based on having a relatively low customer Satisfaction score and large Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 89% of users rated it 4 or 5 stars, 88% of users believe it is headed in the right direction, and users said they would be likely to recommend Zendesk Sell at a rate of 84%. Zendesk Sell is also in the Sales Analytics, Email Tracking, Outbound Call Tracking, Sales Engagement, and Sales Performance Management categories.

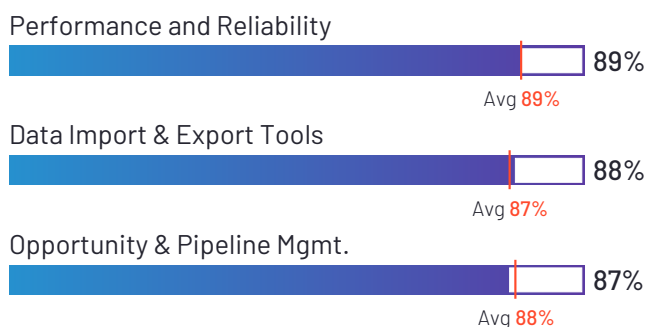
Satisfaction Ratings



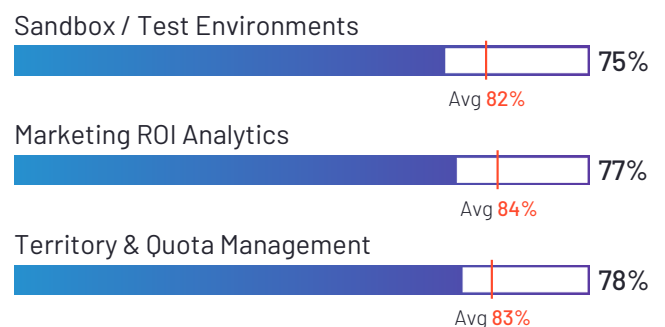
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Zendesk



HQ Location
San Francisco, CA



Year Founded
2007



Employees (Listed On LinkedIn)
7,138



Company Website
zendesk.com

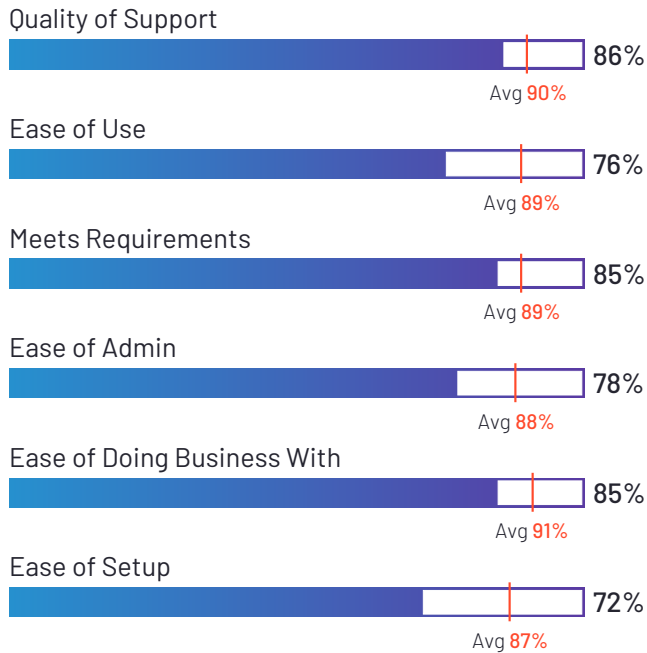


Keap

4.2 ★★★★★ (1,565)

Keap has been named a Contender product based on having a relatively low customer Satisfaction score and large Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 86% of users rated it 4 or 5 stars, 80% of users believe it is headed in the right direction, and users said they would be likely to recommend Keap at a rate of 84%. Keap is also in the SMS Marketing, Quote-to-Cash, Email Template Builder, Invoice Management, Landing Page Builders, Sales Analytics, Lead Scoring, Lead Capture, Email Tracking, and Marketing Automation categories.

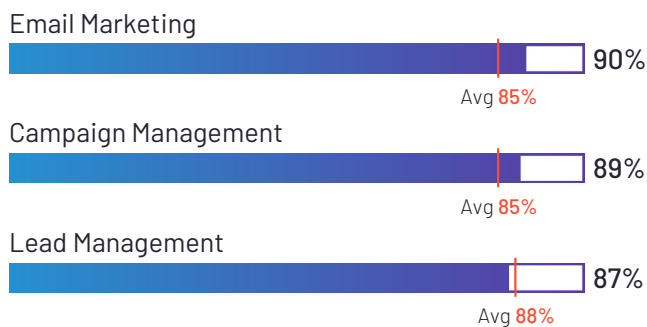
Satisfaction Ratings



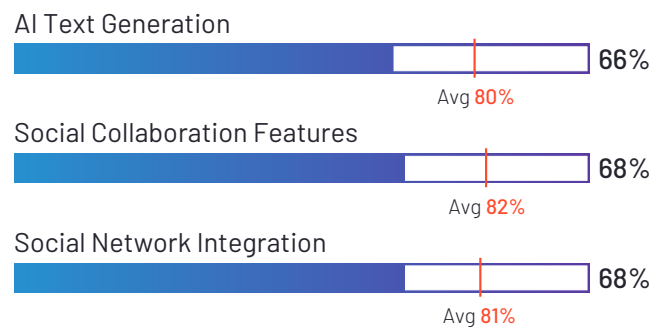
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Thryv



HQ Location
Dallas, TX



Year Founded
2012



Employees (Listed On LinkedIn)
5,853



Company Website
thryv.com

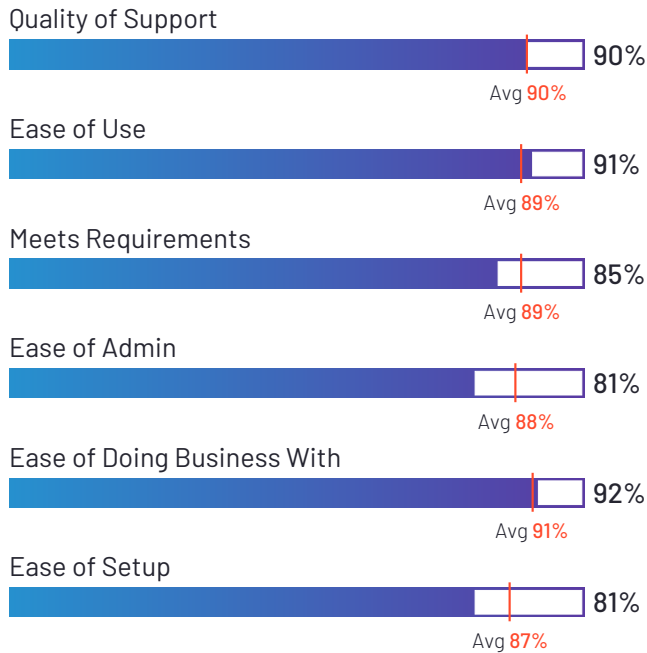


SuperOffice CRM

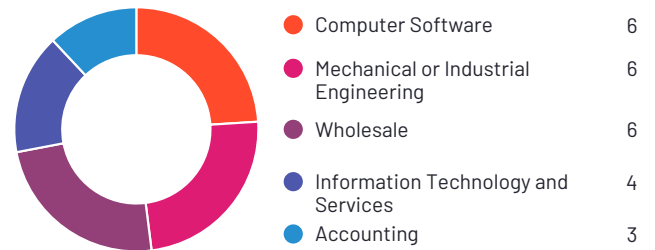
4.5 ★★★★★ (85)

SuperOffice CRM has been named a Contender product based on having a relatively low customer Satisfaction score and large Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 98% of users rated it 4 or 5 stars, 89% of users believe it is headed in the right direction, and users said they would be likely to recommend SuperOffice CRM at a rate of 90%. SuperOffice CRM is also in the Marketing Automation and Online Form Builder categories.

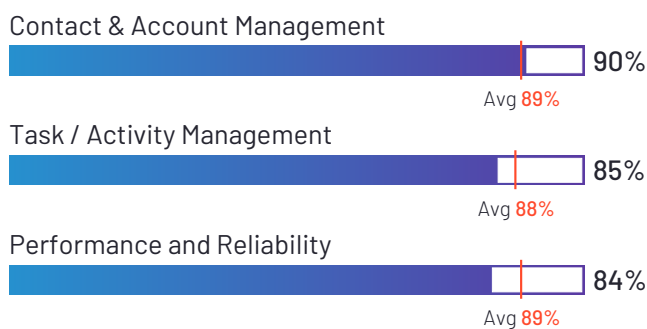
Satisfaction Ratings



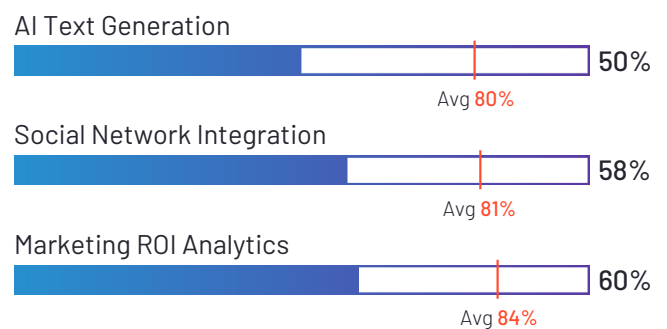
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
SuperOffice AS



HQ Location
Oslo, Oslo



Year Founded
1990



Employees (Listed On LinkedIn)
314



Company Website
superoffice.com

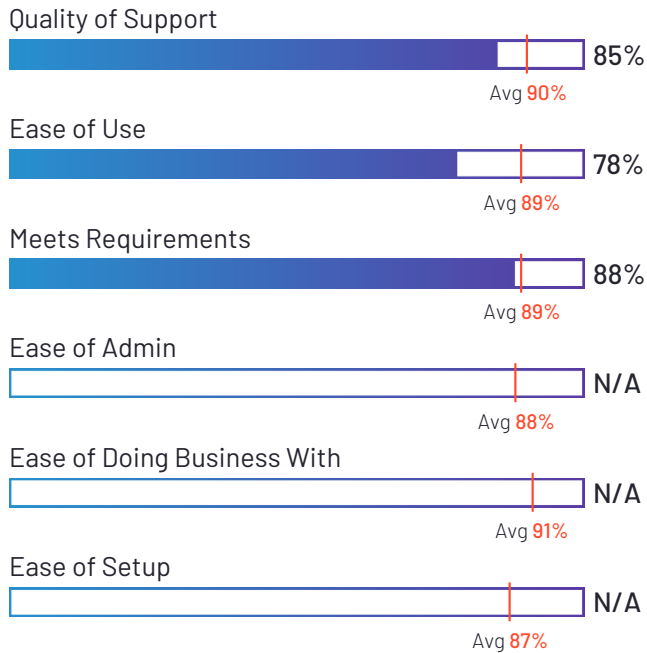


Pershing Financial Services

4.2 ★★★★★ (58)

Pershing Financial Services has been named a Contender product based on having a relatively low customer Satisfaction score and large Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 87% of users rated it 4 or 5 stars, 82% of users believe it is headed in the right direction, and users said they would be likely to recommend Pershing Financial Services at a rate of 81%. Pershing Financial Services is also in the Investment Portfolio Management category.

Satisfaction Ratings

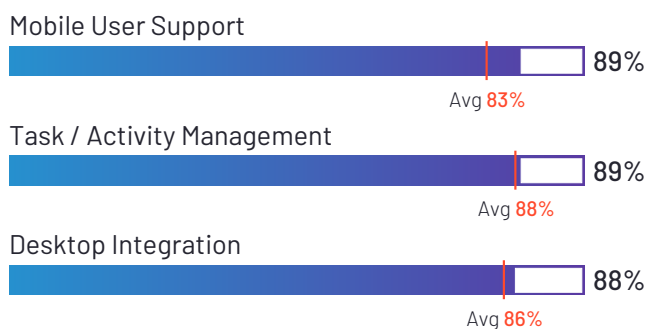


*N/A is displayed when fewer than five responses were received for the question.

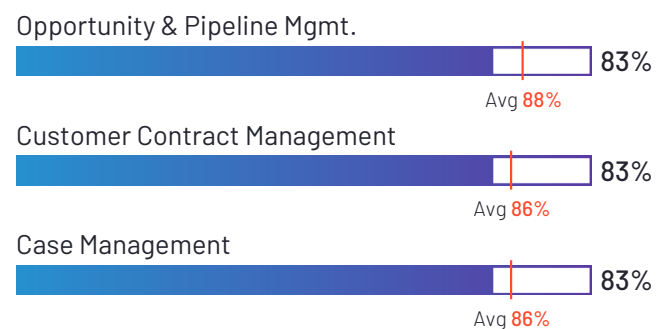
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Pershing a BNY Mellon



HQ Location
Jersey City, New Jersey



Year Founded
1939



Employees (Listed On LinkedIn)
10



Company Website
pershing.com

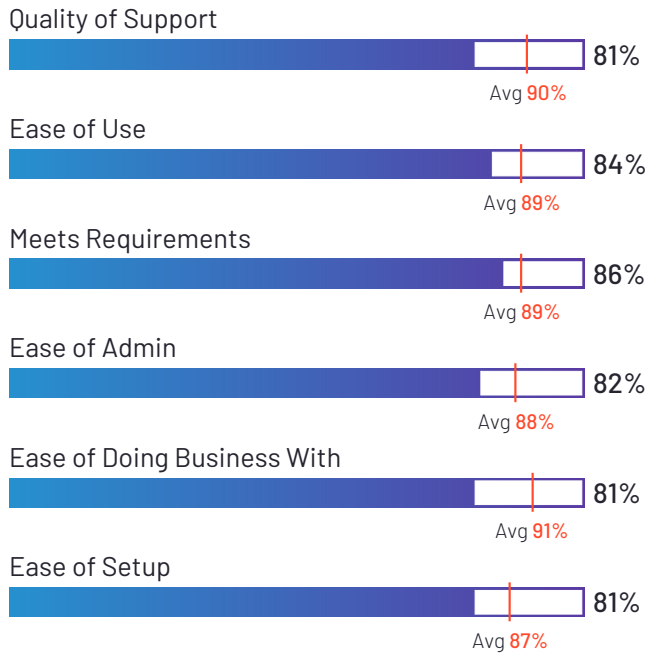


Bitrix24

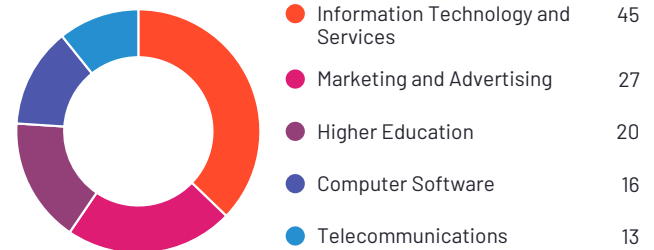
4.1 ★★★★★ (568)

Bitrix24 has been named a Contender product based on having a relatively low customer Satisfaction score and large Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 86% of users rated it 4 or 5 stars, 84% of users believe it is headed in the right direction, and users said they would be likely to recommend Bitrix24 at a rate of 83%. Bitrix24 is also in the Project Collaboration, Kanban Project Management, AI Writing Assistant, Cloud Content Collaboration, Video Conferencing, Project Management, Employee Intranet, Screen Sharing, Document Management, Knowledge Base, Website Builder, Help Desk, and Calendar categories.

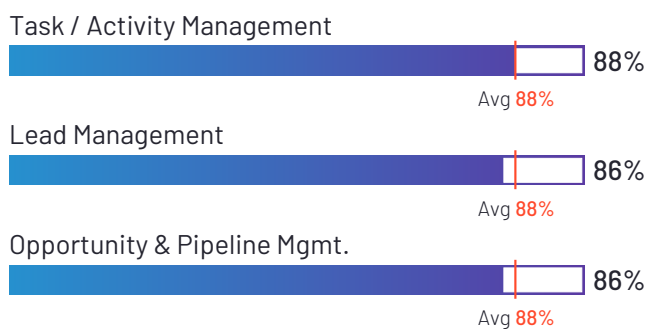
Satisfaction Ratings



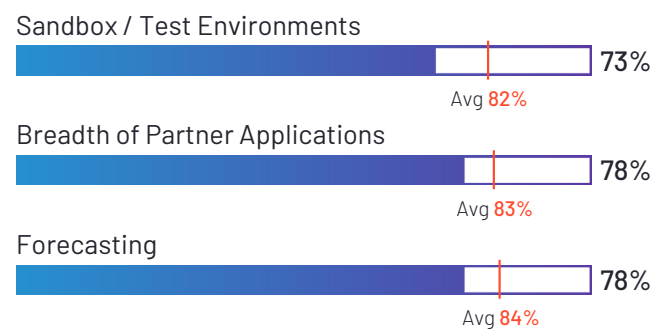
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Bitrix24



HQ Location
Alexandria, Virginia



Year Founded
1998



Employees (Listed On LinkedIn)
223



Company Website
bitrix24.com

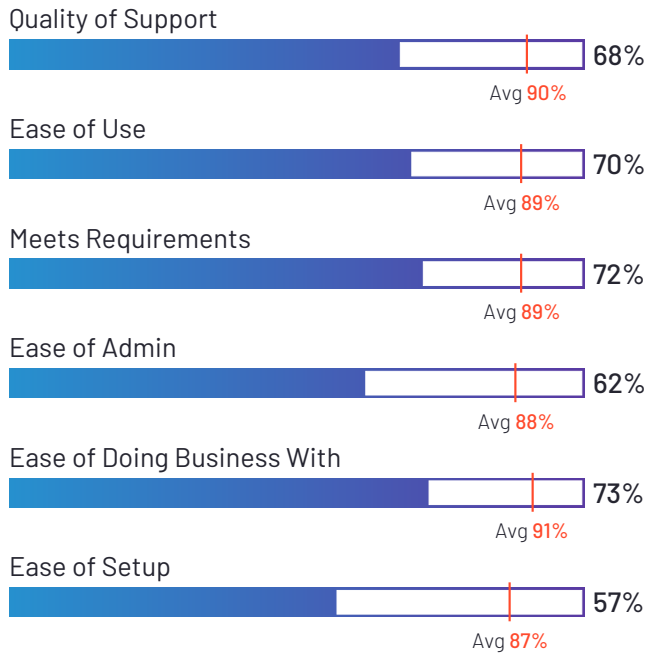


Infor Customer Relationship Management (CRM)

3.2 ★★★★★ (76)

Infor Customer Relationship Management (CRM) has been named a Contender product based on having a relatively low customer Satisfaction score and large Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 56% of users rated it 4 or 5 stars, 47% of users believe it is headed in the right direction, and users said they would be likely to recommend Infor Customer Relationship Management (CRM) at a rate of 64%.

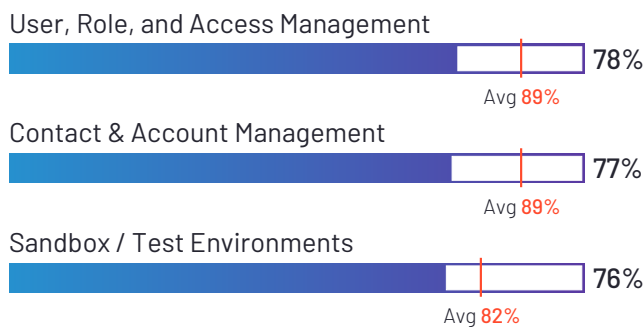
Satisfaction Ratings



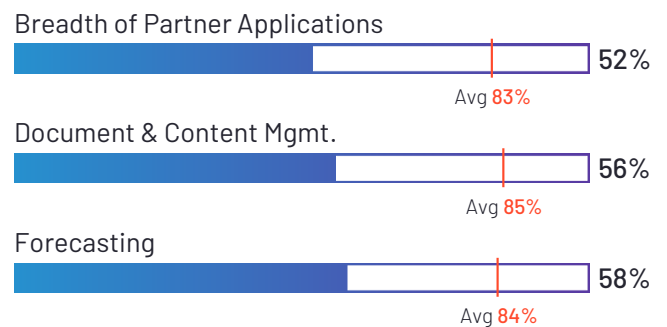
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Infor



HQ Location
New York



Year Founded
2002



Employees (Listed On LinkedIn)
21,882



Company Website
www.infor.com

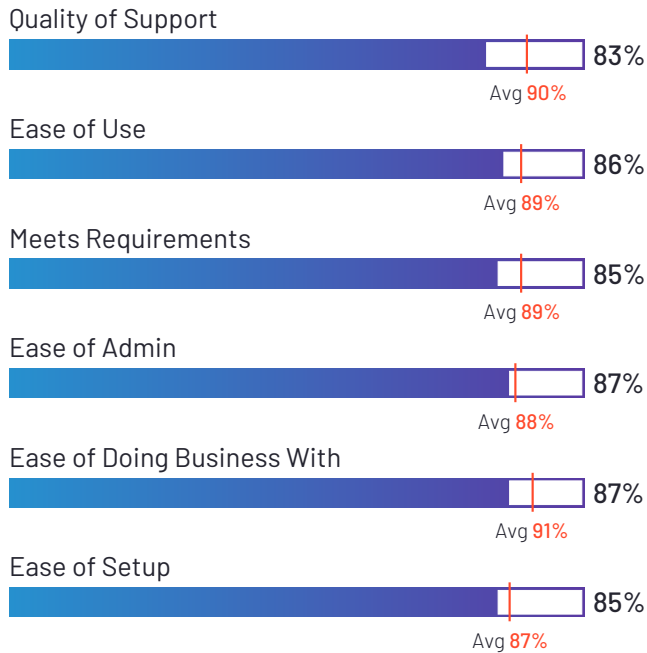


Insightly CRM

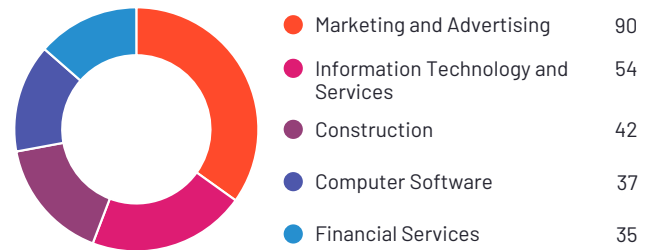
4.2 ★★★★★ (927)

Insightly CRM has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 87% of users rated it 4 or 5 stars, 82% of users believe it is headed in the right direction, and users said they would be likely to recommend Insightly CRM at a rate of 84%. Insightly CRM is also in the Sales Analytics category.

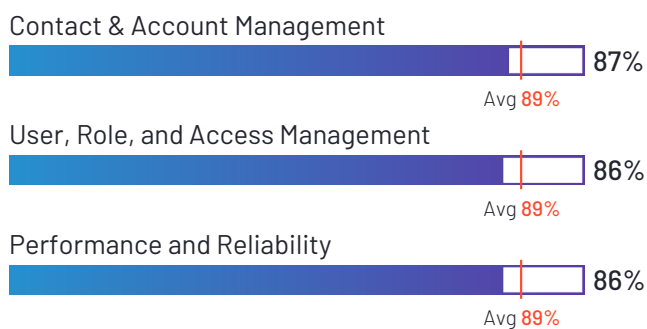
Satisfaction Ratings



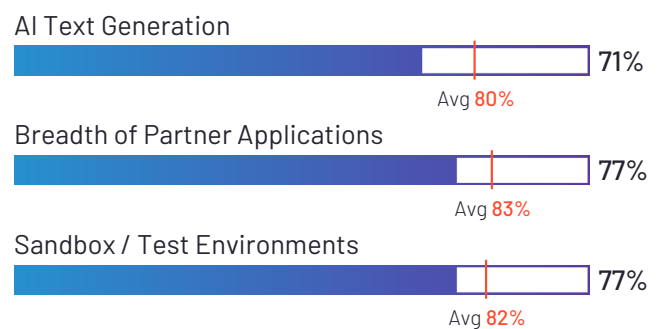
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Unbounce



HQ Location
Vancouver



Year Founded
2009



Employees (Listed On LinkedIn)
149



Company Website
unbounce.com

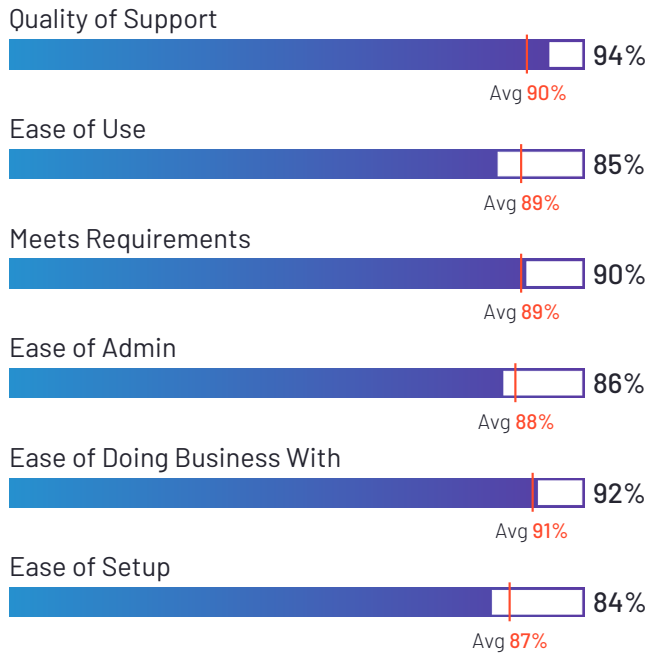


Ontraport

4.5 ★★★★★ (222)

Ontraport has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 94% of users rated it 4 or 5 stars, 87% of users believe it is headed in the right direction, and users said they would be likely to recommend Ontraport at a rate of 92%. Ontraport is also in the Shared Inbox, SMS Marketing, Sales Engagement, Online Form Builder, Landing Page Builders, Website Builder, Subscription Management, Web Content Management, Marketing Automation, and Lead Scoring categories.

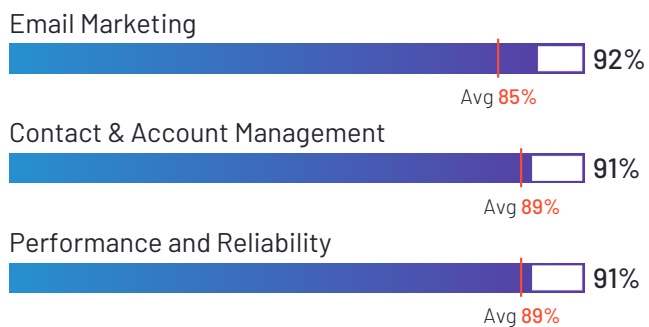
Satisfaction Ratings



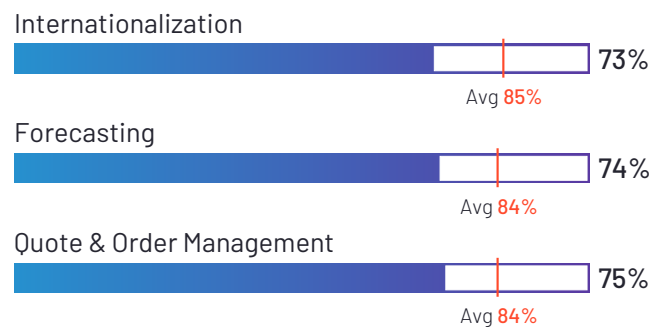
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Ontraport



HQ Location
Santa Barbara, CA



Year Founded
2008



Employees (Listed On LinkedIn)
111



Company Website
ontraport.com

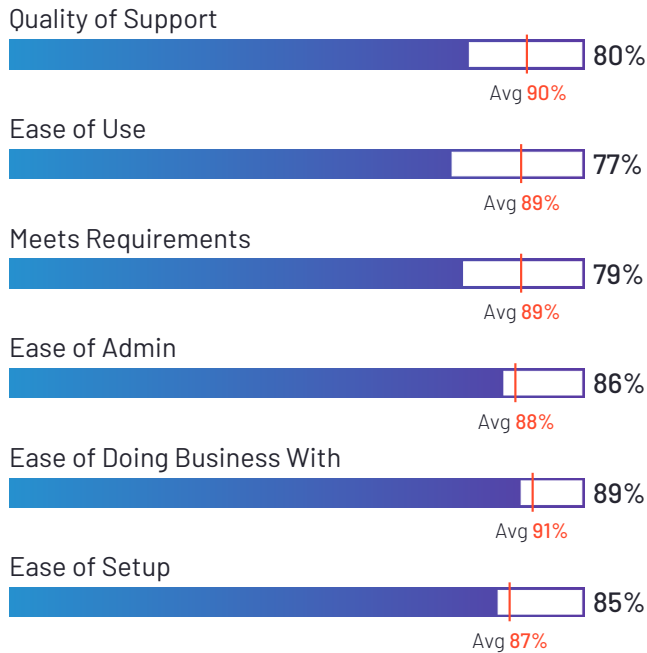


Marketing 360

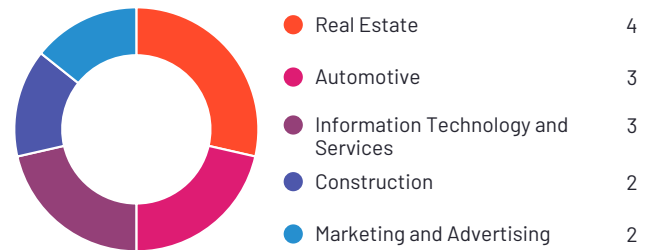
3.5 ★★★★★ (61)

Marketing 360 has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 72% of users rated it 4 or 5 stars, 60% of users believe it is headed in the right direction, and users said they would be likely to recommend Marketing 360 at a rate of 78%. Marketing 360 is also in the Digital Audio Advertising, Payment Processing, Subscription Billing, Local Listing Management, Local SEO, Website Builder, Social Media Advertising, Shopping Cart, Online Reputation Management, Paid Search Advertising, Social Media Management, Multi-Location Marketing Platforms, and Retail POS categories.

Satisfaction Ratings



Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Madwire



HQ Location
Fort Collins,
Colorado



Year Founded
2009



**Employees (Listed
On LinkedIn)**
381



Company Website
madwire.com

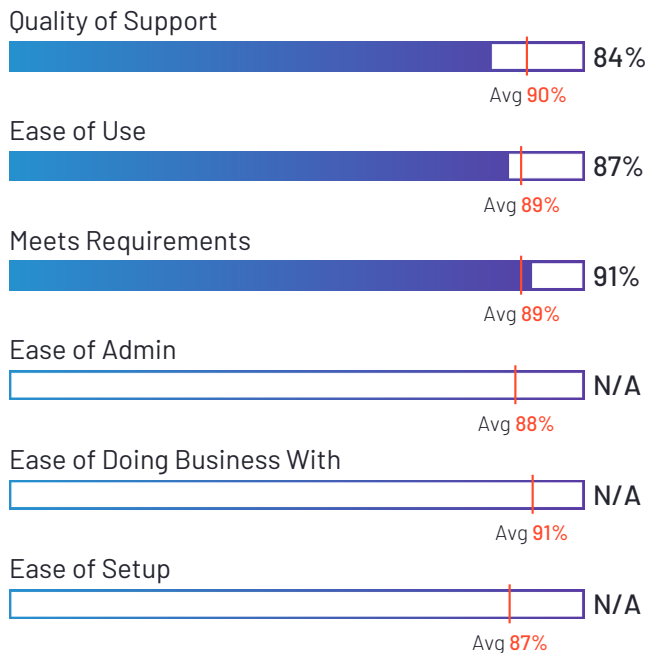


OroCommerce

4.3 ★★★★★ (35)

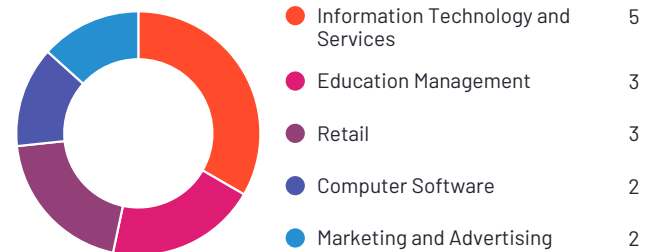
OroCommerce has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 100% of users rated it 4 or 5 stars, 87% of users believe it is headed in the right direction, and users said they would be likely to recommend OroCommerce at a rate of 87%. OroCommerce is also in the E-Commerce Platforms and Marketplace categories.

Satisfaction Ratings

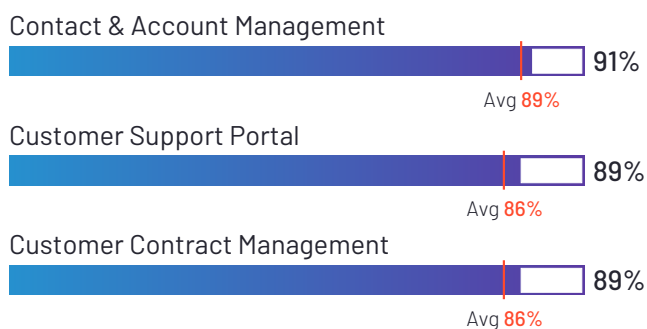


*N/A is displayed when fewer than five responses were received for the question.

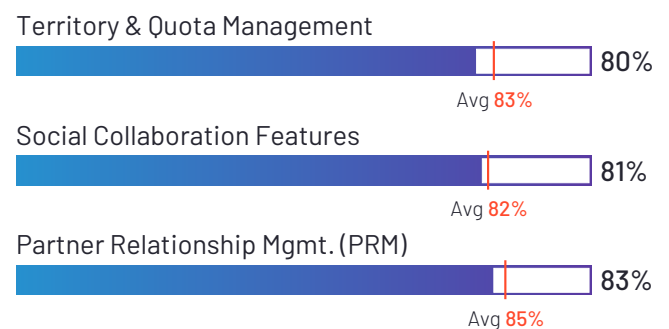
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Oro, Inc



HQ Location
Los Angeles, CA



Year Founded
2012



Employees (Listed On LinkedIn)
119



Company Website
oroinc.com

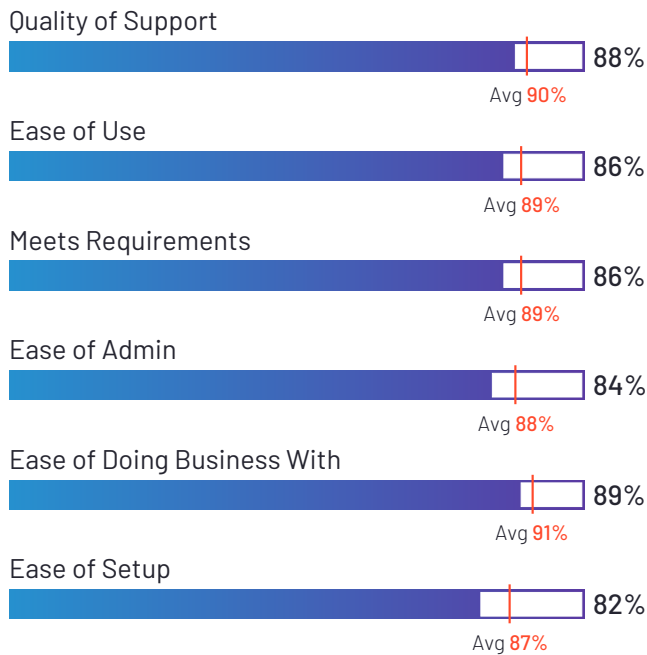


Workbooks

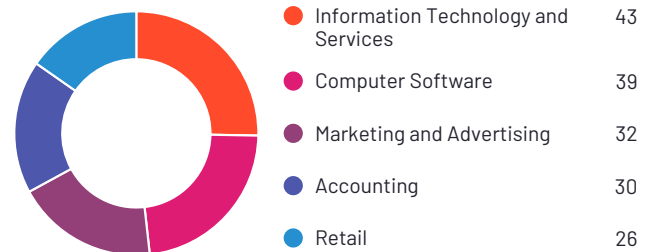
4.2 ★★★★★ (567)

Workbooks has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 91% of users rated it 4 or 5 stars, 88% of users believe it is headed in the right direction, and users said they would be likely to recommend Workbooks at a rate of 85%. Workbooks is also in the Sales Analytics, Lead Scoring, Sales Performance Management, and A/B Testing categories.

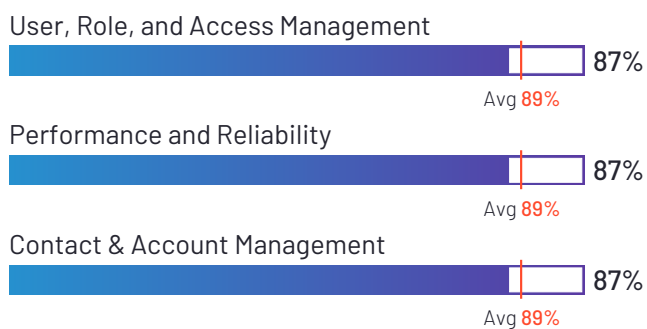
Satisfaction Ratings



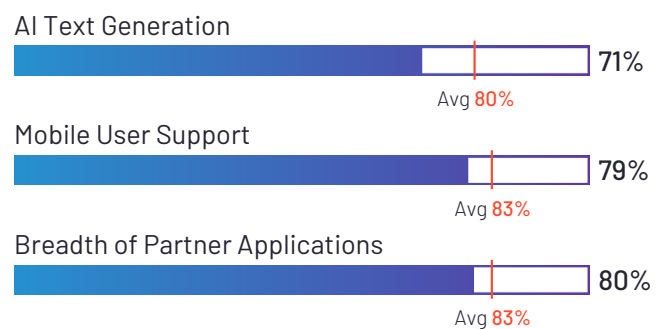
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Workbooks



HQ Location
Reading, Berkshire



Year Founded
2009



Employees (Listed On LinkedIn)
63



Company Website
workbooks.com

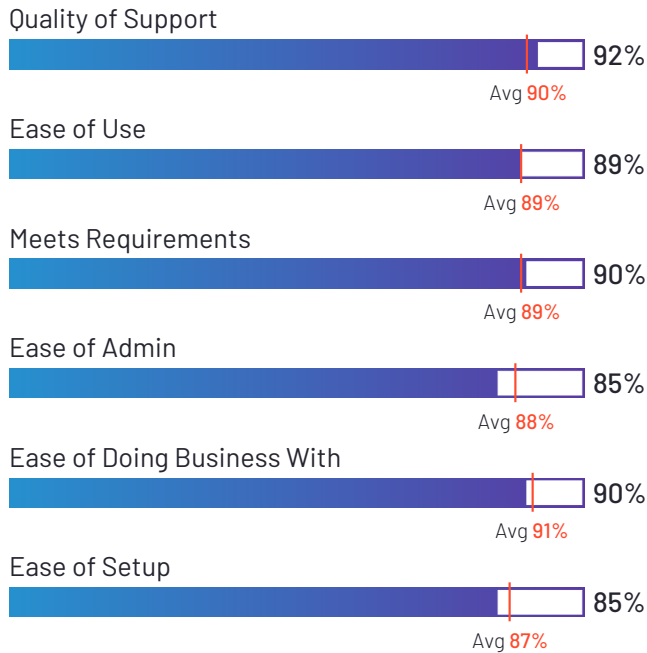


Daylite

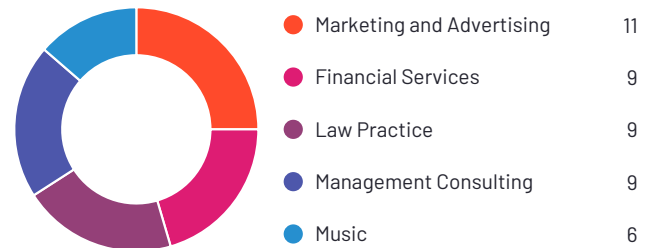
4.5 ★★★★★ (169)

Daylite has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 95% of users rated it 4 or 5 stars, 86% of users believe it is headed in the right direction, and users said they would be likely to recommend Daylite at a rate of 91%. Daylite is also in the Work Management category.

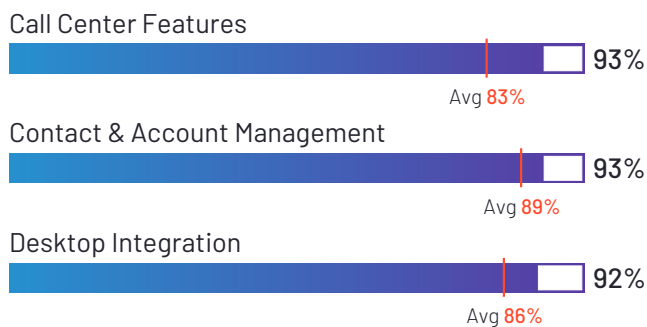
Satisfaction Ratings



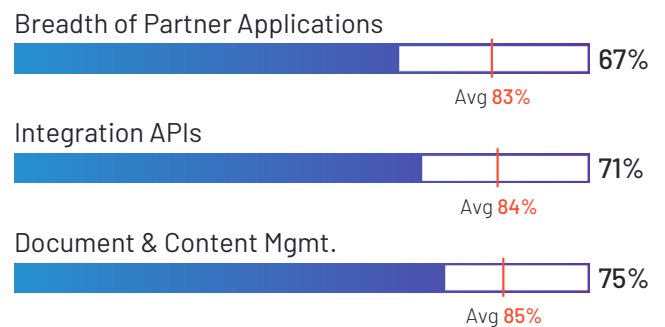
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Marketcircle



HQ Location
Ontario, Canada



Year Founded
1999



Employees (Listed On LinkedIn)
35



Company Website
marketcircle.com

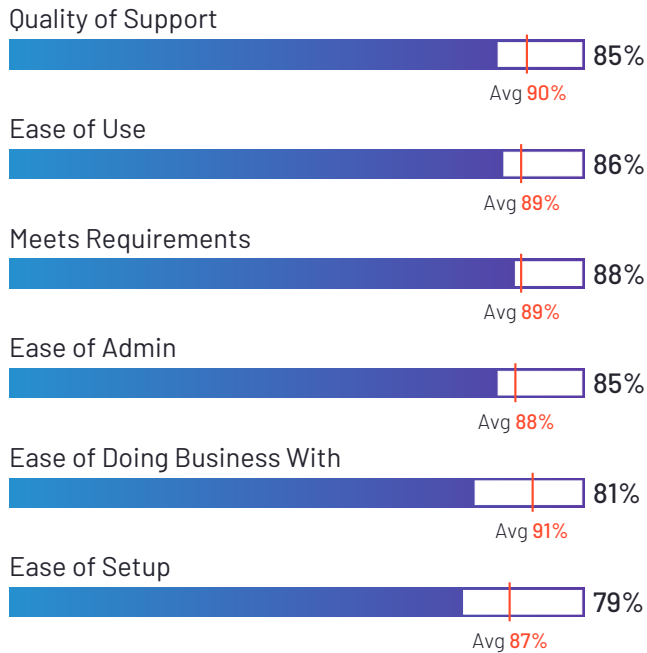


Progress Podio

4.2 ★★★★★ (514)

Progress Podio has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 92% of users rated it 4 or 5 stars, 73% of users believe it is headed in the right direction, and users said they would be likely to recommend Progress Podio at a rate of 86%. Progress Podio is also in the Project Collaboration, Work Management, Google Workspace Project Management, Task Management, and Project Management categories.

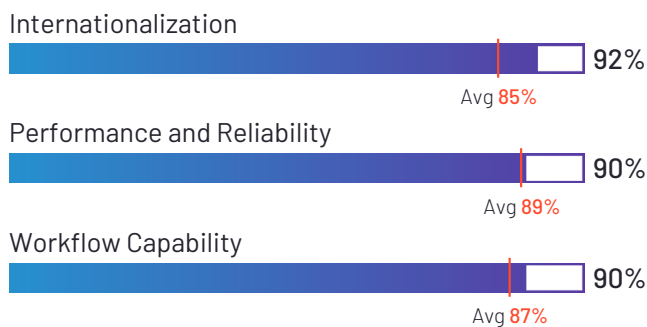
Satisfaction Ratings



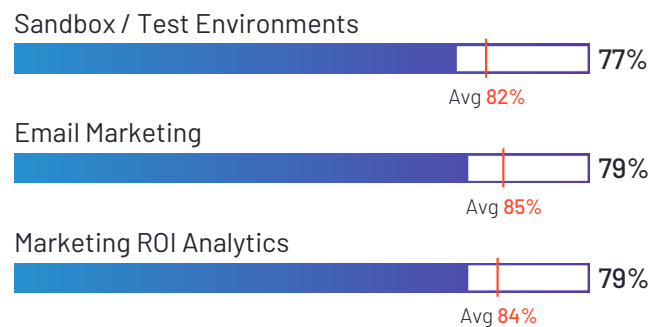
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Progress Software



HQ Location
Burlington, MA.



Year Founded
1981



Employees (Listed On LinkedIn)
3,769



Company Website
progress.com

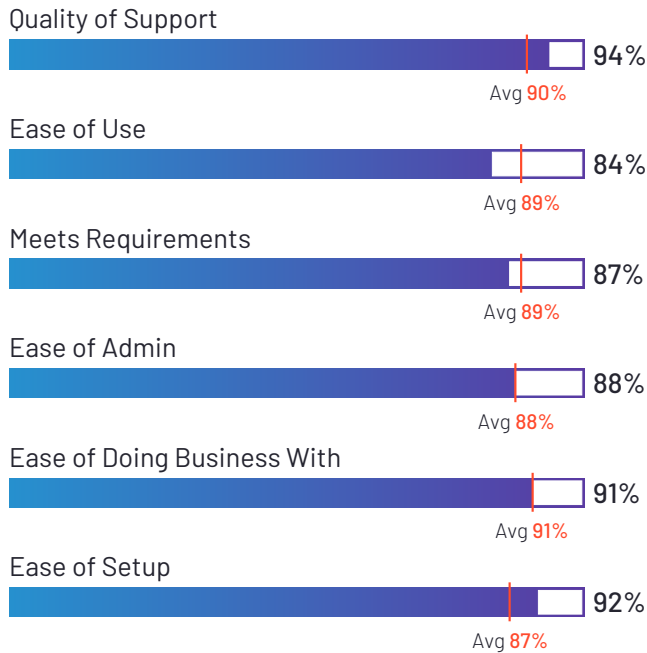


Cinode

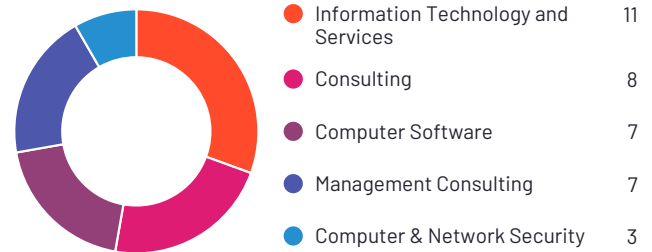
4.6 ★★★★★ (133)

Cinode has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 98% of users rated it 4 or 5 stars, 88% of users believe it is headed in the right direction, and users said they would be likely to recommend Cinode at a rate of 90%. Cinode is also in the Skills Management, Freelance Platforms, Core HR, Performance Management, HCM Software, and Resource Management categories.

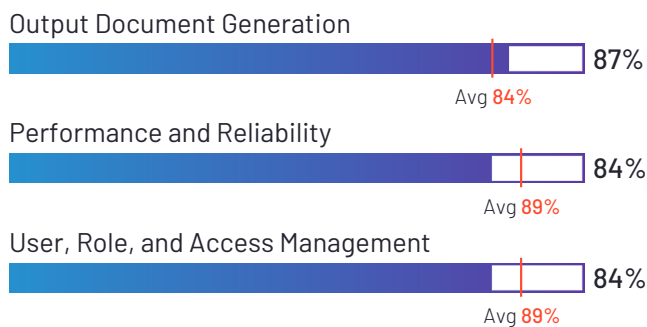
Satisfaction Ratings



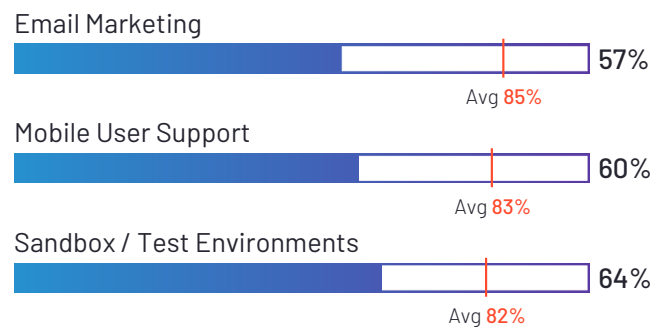
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Cinode



HQ Location
Stockholm, Sweden



Year Founded
2010



Employees (Listed On LinkedIn)
25



Company Website
cinode.com

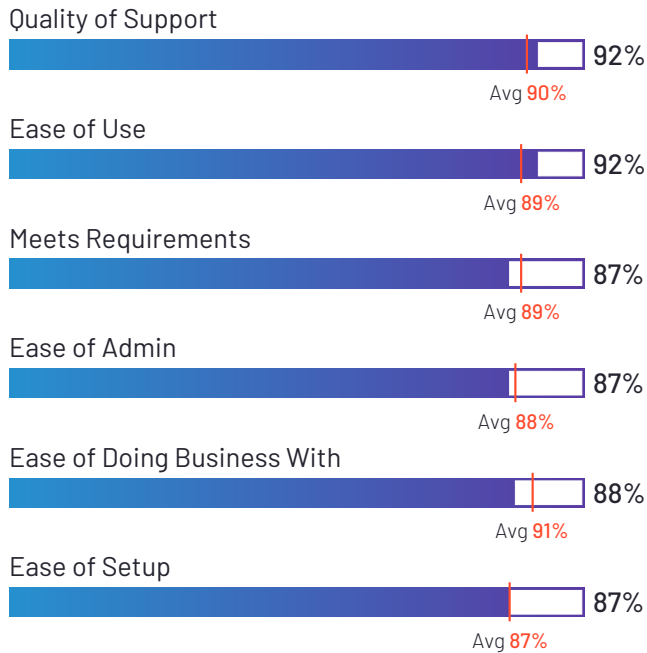


Bloom

4.5 ★★★★★ (83)

Bloom has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 96% of users rated it 4 or 5 stars, 91% of users believe it is headed in the right direction, and users said they would be likely to recommend Bloom at a rate of 90%. Bloom is also in the Invoice Management, Online Appointment Scheduling, Billing, and E-Signature categories.

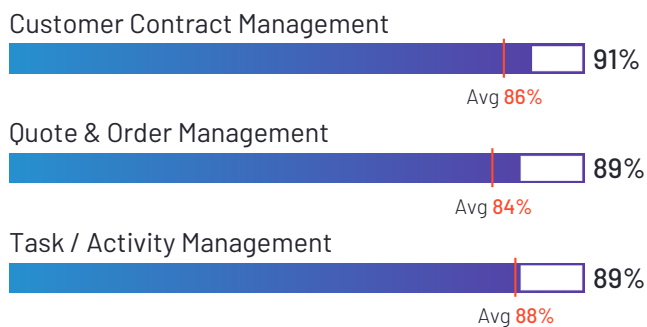
Satisfaction Ratings



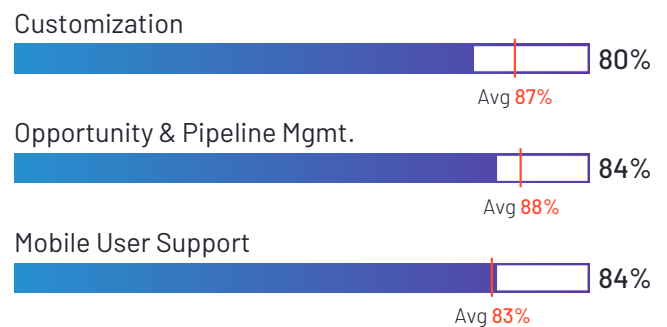
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Bloom.io



HQ Location
Vancouver, WA



Year Founded
2015



Employees (Listed On LinkedIn)
13



Company Website
bloom.io

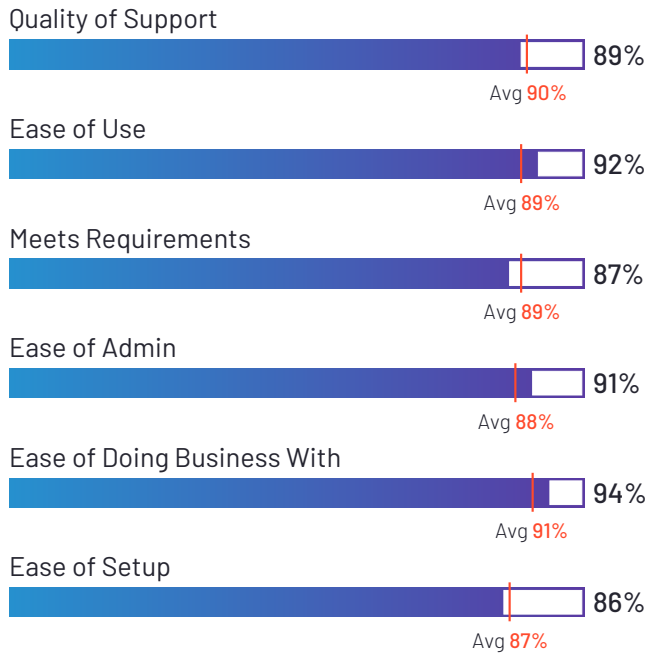


Lime Go

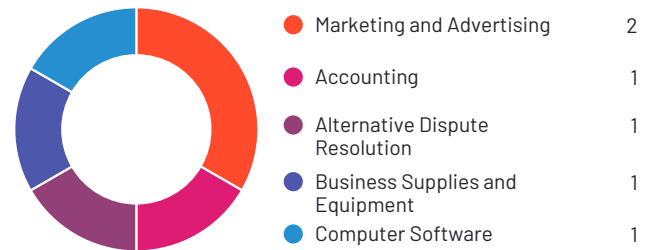
4.4 ★★★★★ (16)

Lime Go has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 94% of users rated it 4 or 5 stars, 73% of users believe it is headed in the right direction, and users said they would be likely to recommend Lime Go at a rate of 89%.

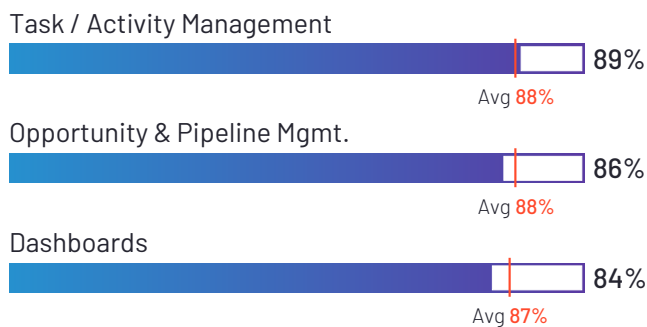
Satisfaction Ratings



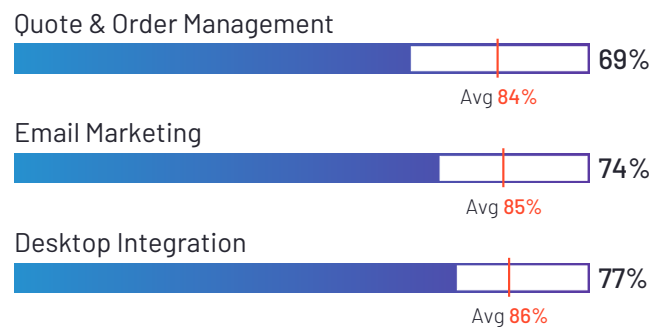
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Lime Technologies



HQ Location
Lund, Skane



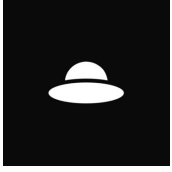
Year Founded
1990



Employees (Listed On LinkedIn)
405



Company Website
lime-technologies.com

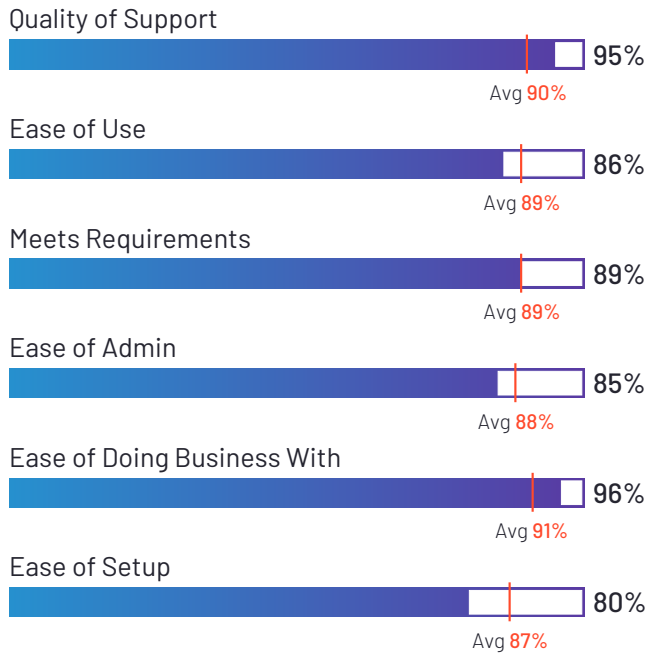


Planhat

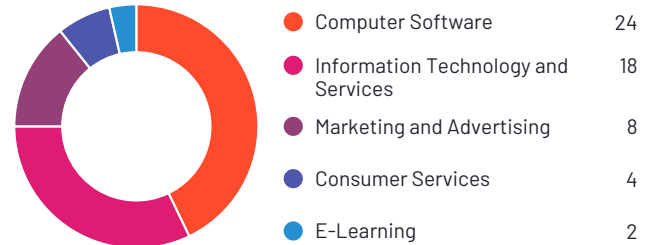
4.6 ★★★★★ (711)

Planhat has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 97% of users rated it 4 or 5 stars, 89% of users believe it is headed in the right direction, and users said they would be likely to recommend Planhat at a rate of 91%. Planhat is also in the Client Portal, Client Onboarding, Customer Journey Mapping, Customer Revenue Optimization, Product Analytics, Subscription Revenue Management, Customer Data Platform (CDP), Customer Success, and Data Quality categories.

Satisfaction Ratings



Top Industries Represented



Ownership
Planhat



HQ Location
Stockholm,
Stockholm County



Year Founded
2015



**Employees (Listed
On LinkedIn)**
193



Company Website
planhat.com

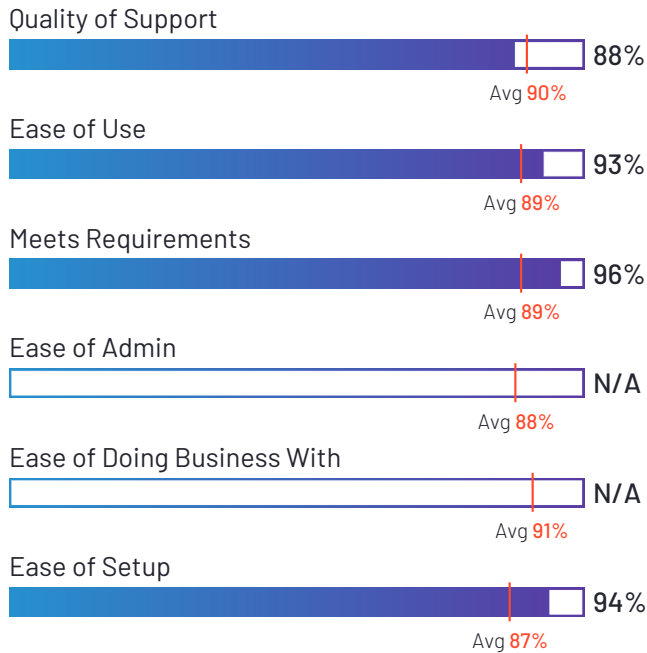


SalezShark

4.5 ★★★★★ (28)

SalezShark has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 95% of users rated it 4 or 5 stars, 94% of users believe it is headed in the right direction, and users said they would be likely to recommend SalezShark at a rate of 91%. SalezShark is also in the Marketing Automation category.

Satisfaction Ratings

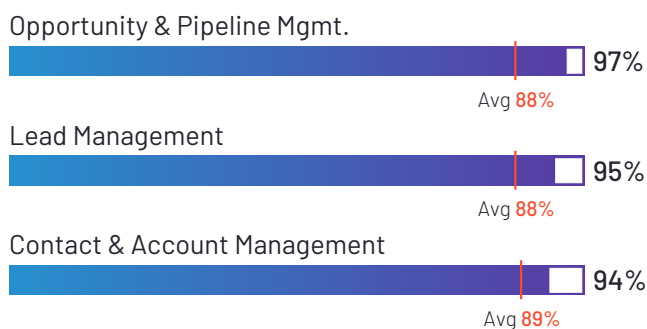


*N/A is displayed when fewer than five responses were received for the question.

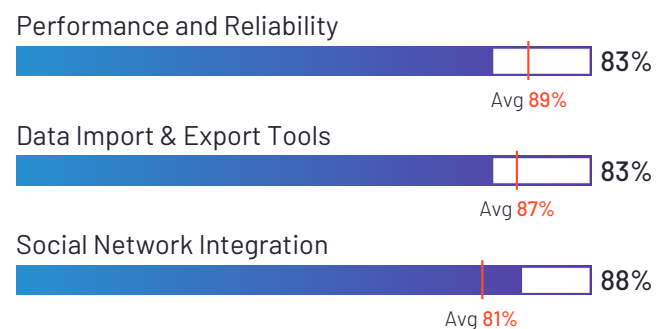
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
SalezShark



HQ Location
Great Falls, US



Year Founded
2014



Employees (Listed On LinkedIn)
1



Company Website
salezshark.com

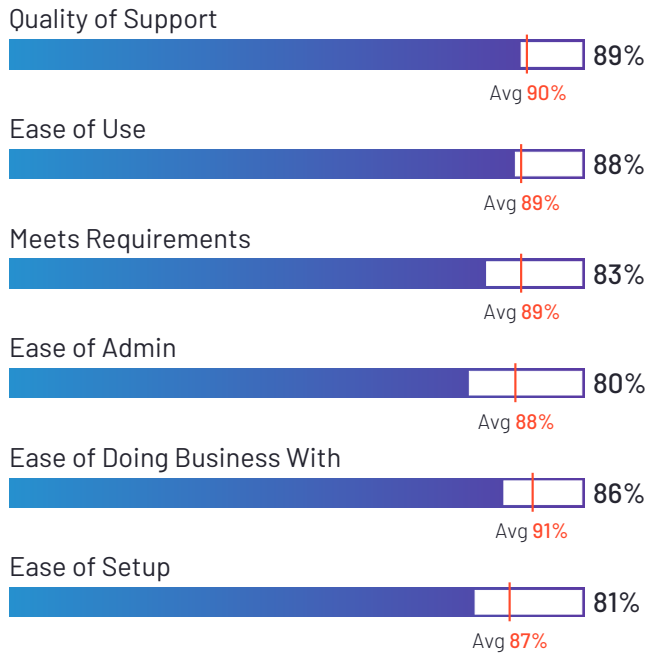


Lime CRM

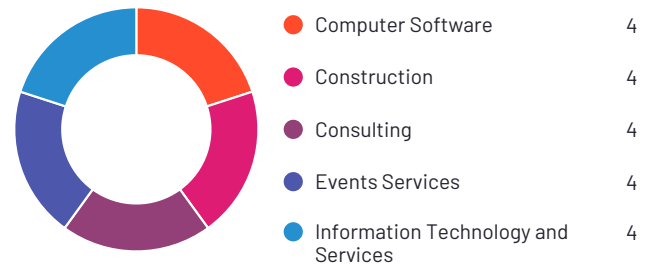
4.3 ★★★★★ (90)

Lime CRM has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 98% of users rated it 4 or 5 stars, 81% of users believe it is headed in the right direction, and users said they would be likely to recommend Lime CRM at a rate of 87%. Lime CRM is also in the Customer Communications Management, Live Chat, Help Desk, Customer Self-Service, Customer Service Automation, and Digital Customer Service Platforms categories.

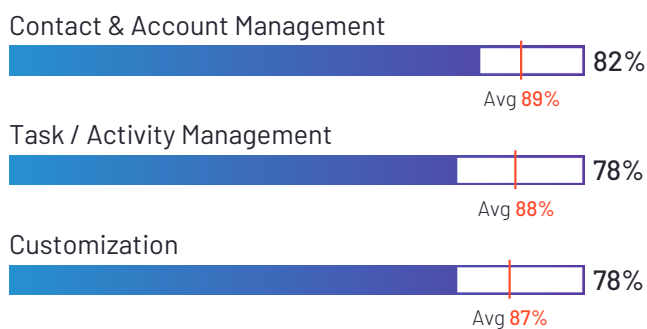
Satisfaction Ratings



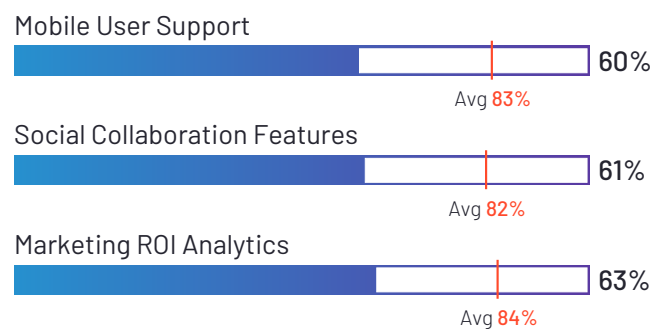
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Lime Technologies



HQ Location
Lund, Skane



Year Founded
1990



Employees (Listed On LinkedIn)
405



Company Website
lime-technologies.com

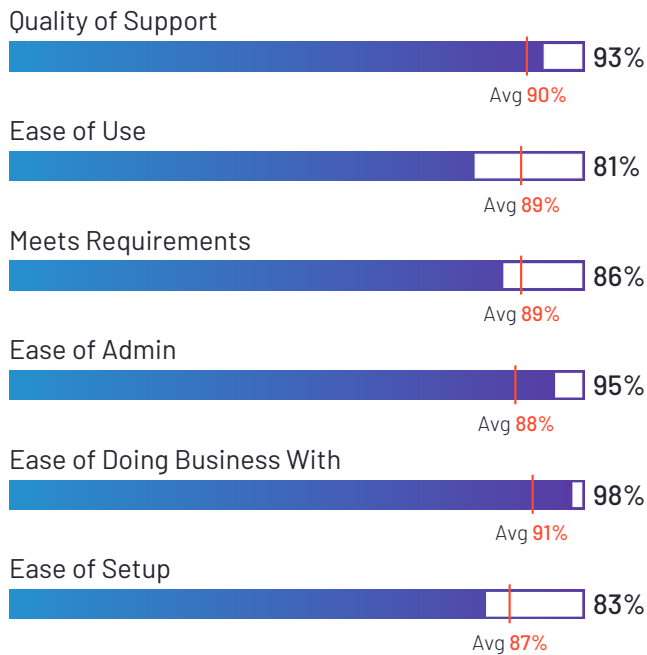


LeadMaster

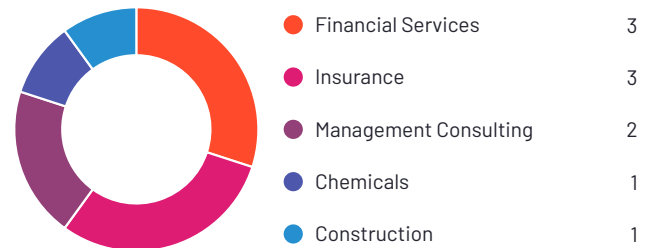
4.1 ★★★★★ (16)

LeadMaster has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 81% of users rated it 4 or 5 stars, 71% of users believe it is headed in the right direction, and users said they would be likely to recommend LeadMaster at a rate of 82%. LeadMaster is also in the Marketing Automation category.

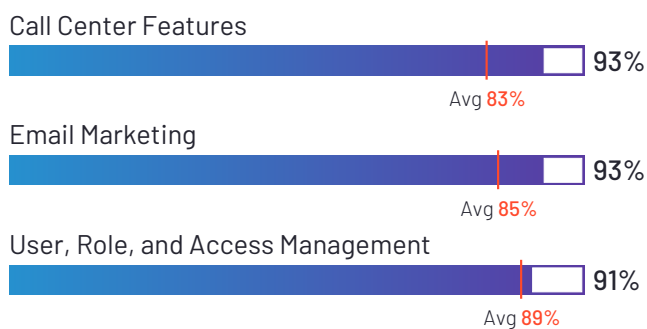
Satisfaction Ratings



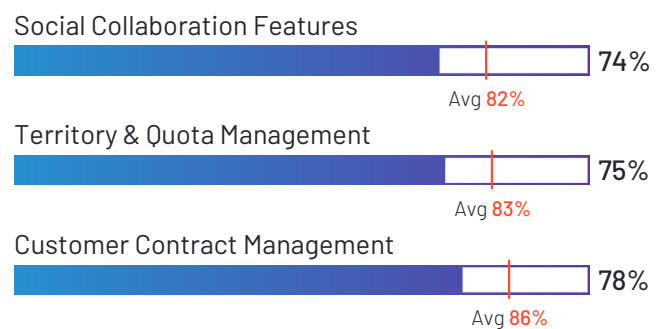
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
LeadMaster



HQ Location
Roswell, GA



Year Founded
1998



Employees (Listed On LinkedIn)
26



Company Website
leadmaster.com

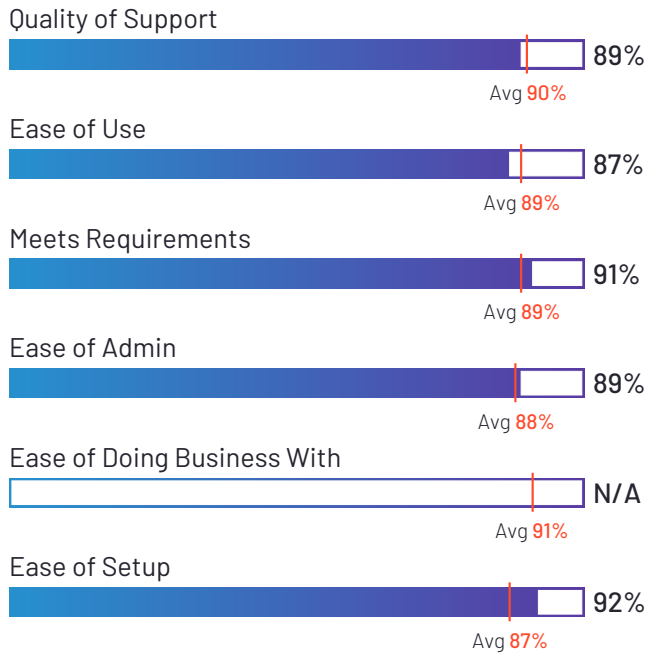


Self

4.0 ★★★★★ (21)

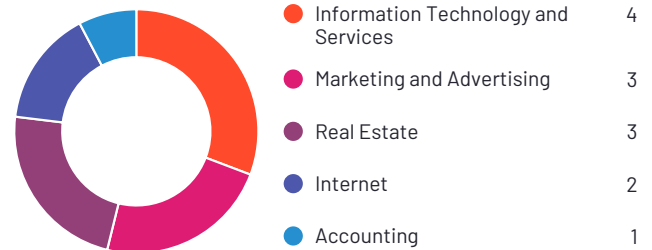
Self has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 76% of users rated it 4 or 5 stars, 76% of users believe it is headed in the right direction, and users said they would be likely to recommend Self at a rate of 81%.

Satisfaction Ratings

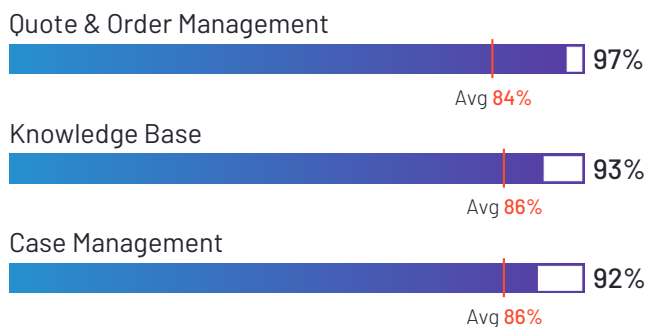


*N/A is displayed when fewer than five responses were received for the question.

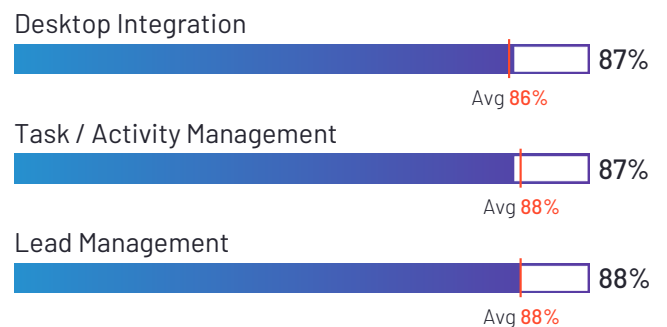
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Self Srl



HQ Location
Roncade, Italy



Year Founded
2013



Employees (Listed On LinkedIn)
142



Company Website
selfapp.com

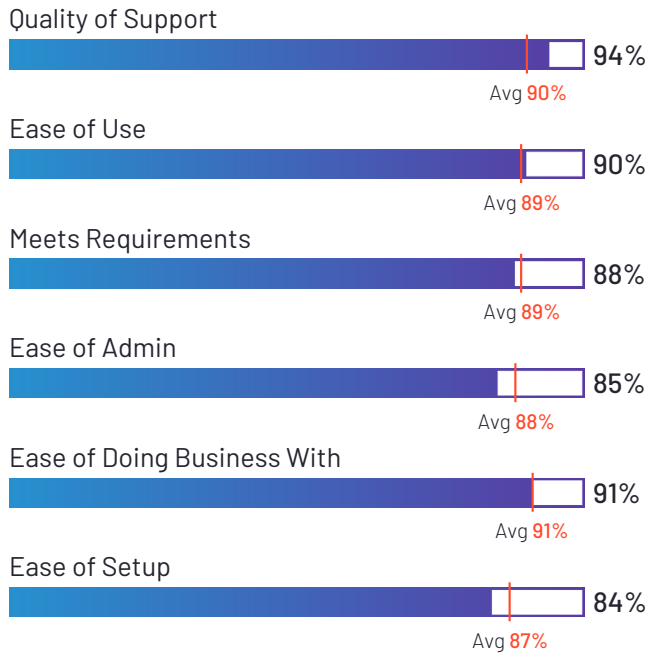


OpenCRM

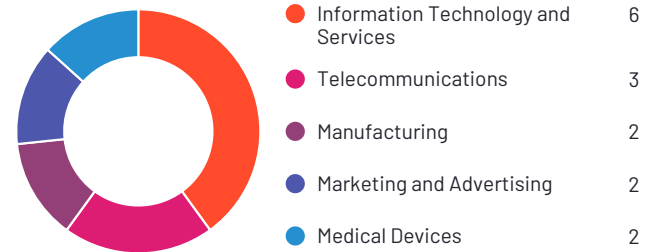
4.3 ★★★★★ (37)

OpenCRM has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend OpenCRM at a rate of 87%.

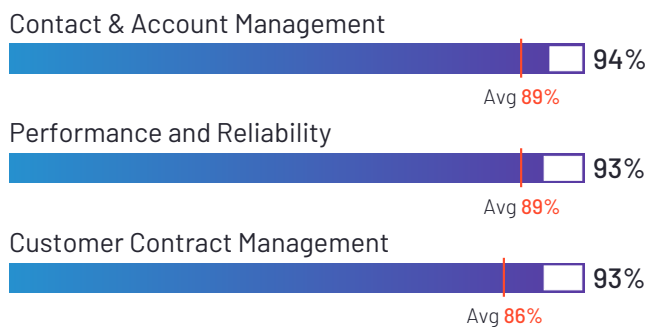
Satisfaction Ratings



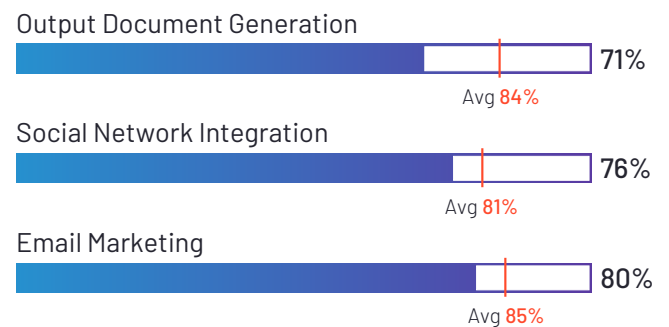
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
OpenCRM



HQ Location
Richmond, North
Yorkshire



Year Founded
2005



**Employees (Listed
On LinkedIn)**
17



Company Website
opencrm.co.uk

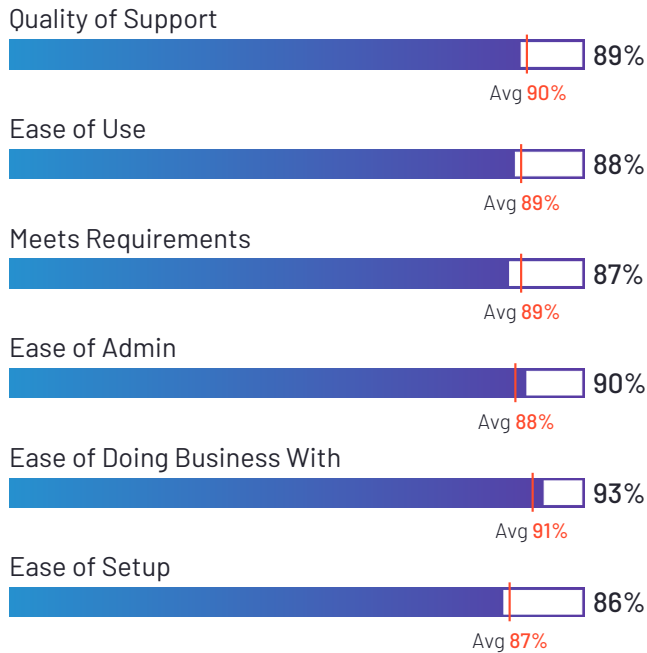


Claritysoft

4.3 ★★★★★ (104)

Claritysoft has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 90% of users rated it 4 or 5 stars, 85% of users believe it is headed in the right direction, and users said they would be likely to recommend Claritysoft at a rate of 86%.

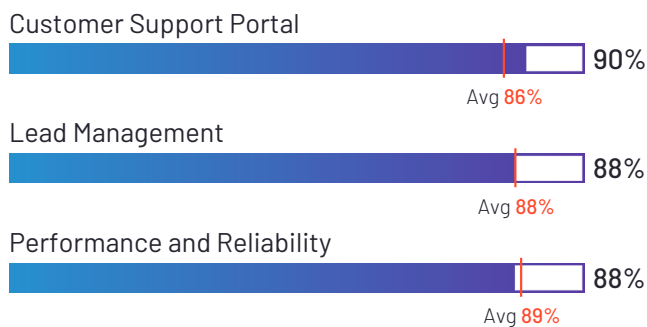
Satisfaction Ratings



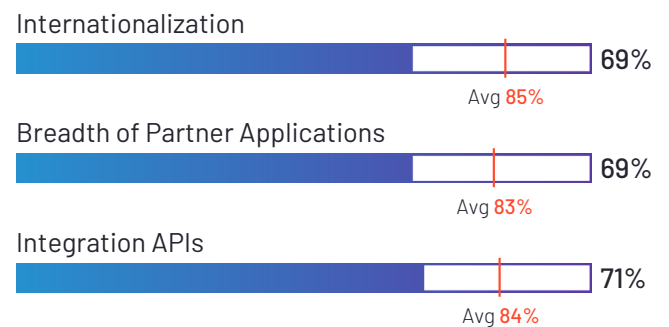
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Claritysoft



HQ Location
Dublin, OH



Year Founded
2006



Employees (Listed On LinkedIn)
23



Company Website
claritysoft.com

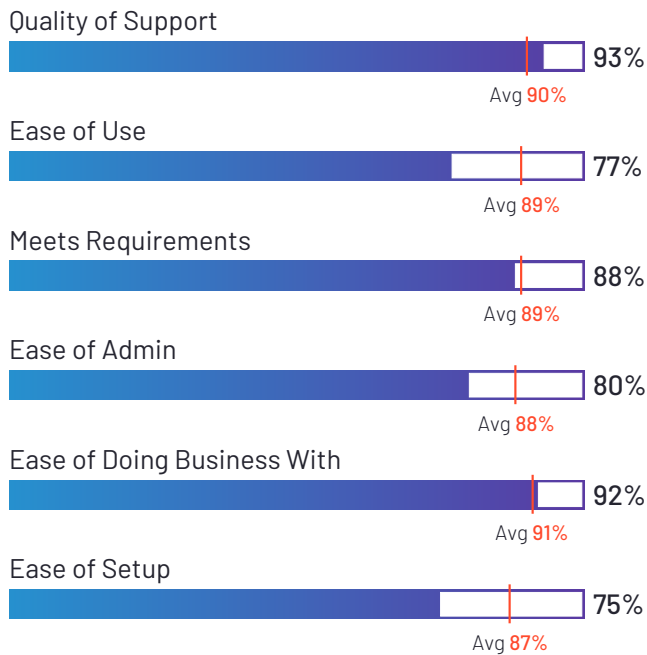


GreenRope

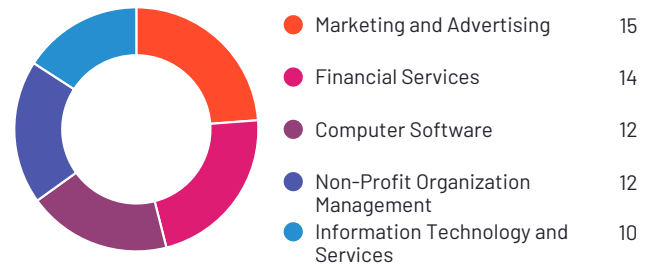
4.3 ★★★★★ (223)

GreenRope has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 89% of users rated it 4 or 5 stars, 89% of users believe it is headed in the right direction, and users said they would be likely to recommend GreenRope at a rate of 87%. GreenRope is also in the Marketing Automation, Survey, and Landing Page Builders categories.

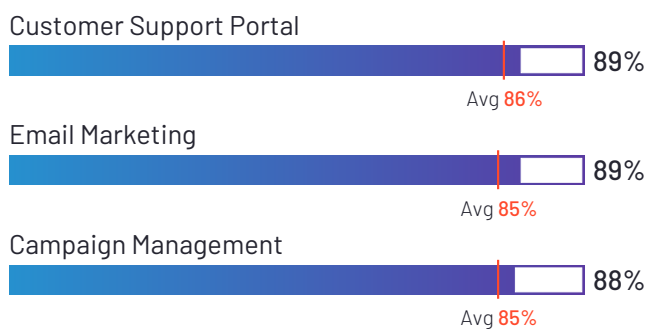
Satisfaction Ratings



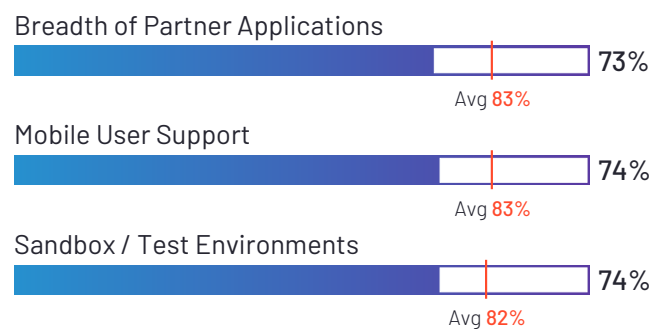
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
GreenRope



HQ Location
Solana Beach, CA



Year Founded
2008



Employees (Listed On LinkedIn)
13



Company Website
greenrope.com

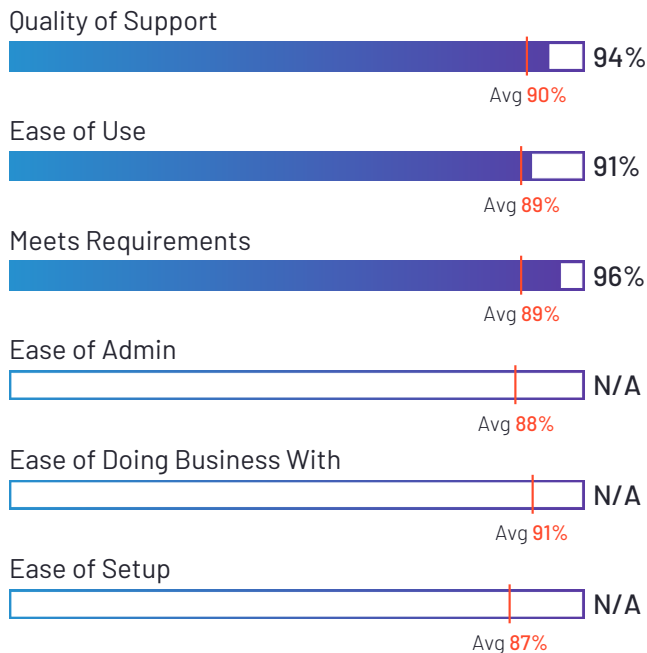


CRM and Kanban

4.6 ★★★★★ (15)

CRM and Kanban has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend CRM and Kanban at a rate of 93%. CRM and Kanban is also in the Help Desk category.

Satisfaction Ratings

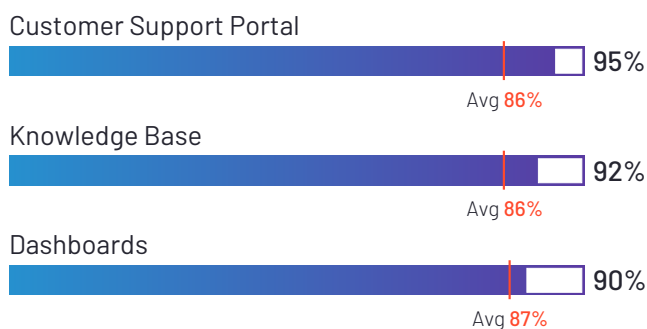


*N/A is displayed when fewer than five responses were received for the question.

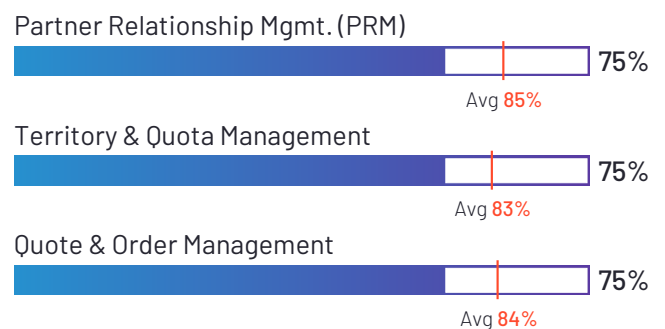
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
GrowthDot



HQ Location
Ternopil, UA



Year Founded
2016



Employees (Listed On LinkedIn)
4



Company Website
growthdot.com

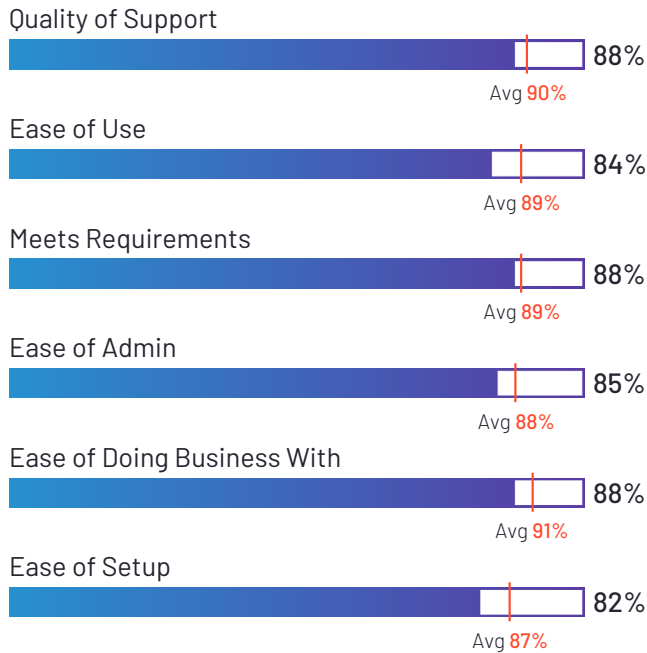


Vtiger All-In-One CRM

4.3 ★★★★★ (412)

Vtiger All-In-One CRM has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 90% of users rated it 4 or 5 stars, 90% of users believe it is headed in the right direction, and users said they would be likely to recommend Vtiger All-In-One CRM at a rate of 86%. Vtiger All-In-One CRM is also in the Help Desk category.

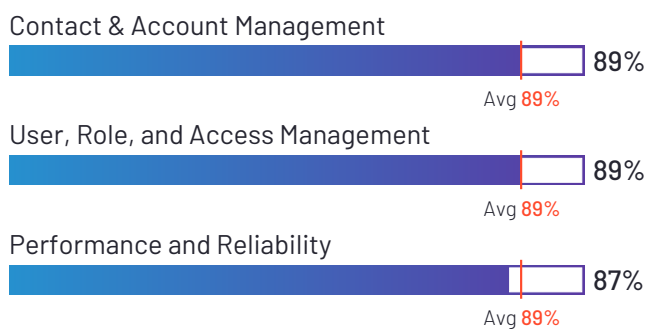
Satisfaction Ratings



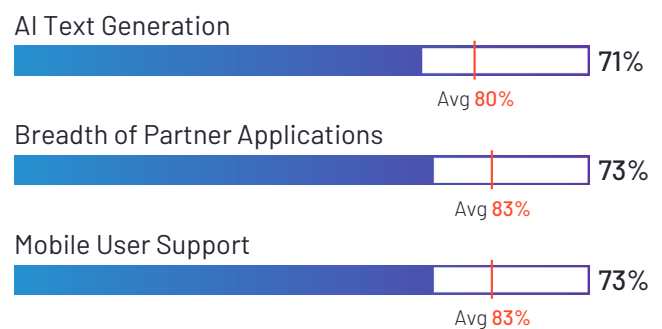
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Vtiger



HQ Location
Cupertino, California



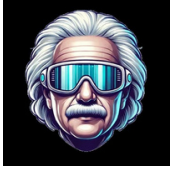
Year Founded
2004



Employees (Listed On LinkedIn)
233



Company Website
www.vtiger.com

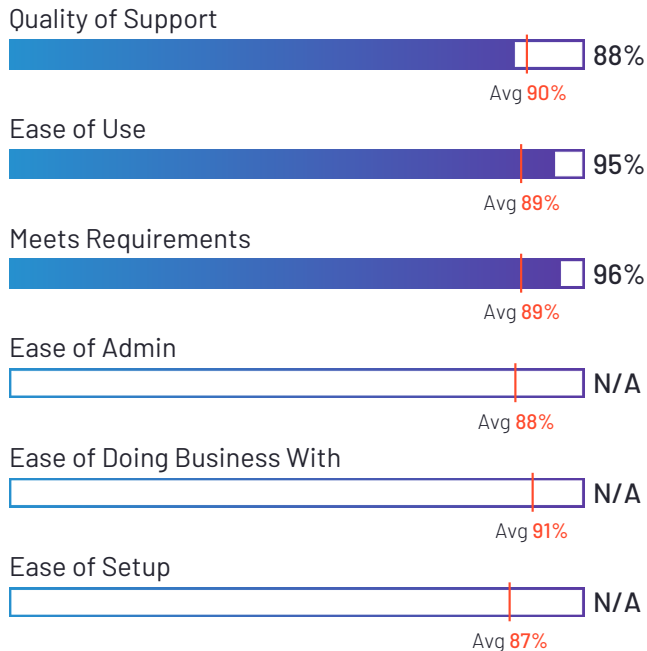


CRM.io

4.7 ★★★★★ (12)

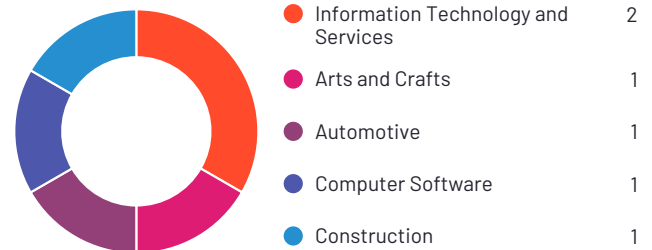
CRM.io has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 100% of users rated it 4 or 5 stars, 88% of users believe it is headed in the right direction, and users said they would be likely to recommend CRM.io at a rate of 94%.

Satisfaction Ratings

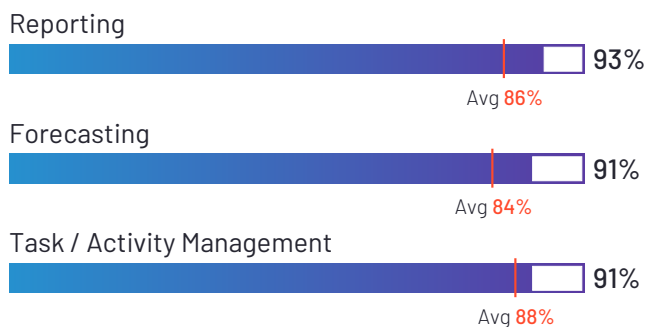


*N/A is displayed when fewer than five responses were received for the question.

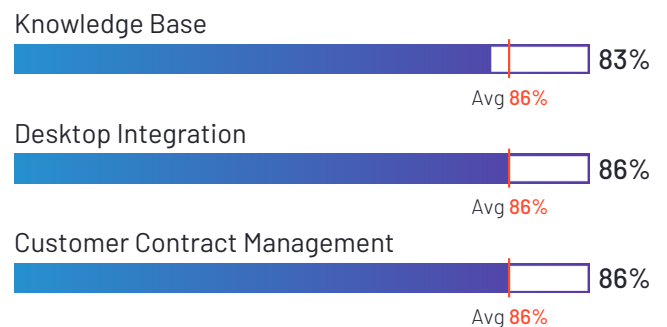
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
CRM.io



HQ Location
Hyderabad, IN



Year Founded
2024



Employees (Listed
On LinkedIn)
2



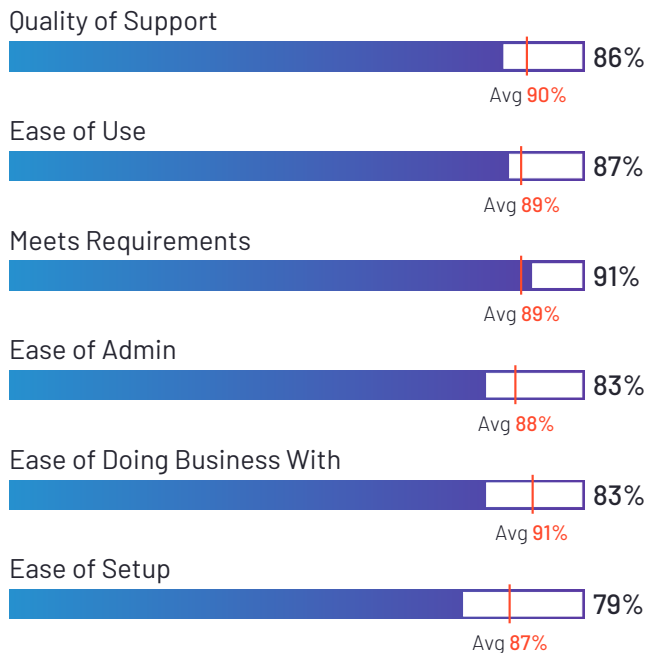
Company Website
crm.io

CRM.me

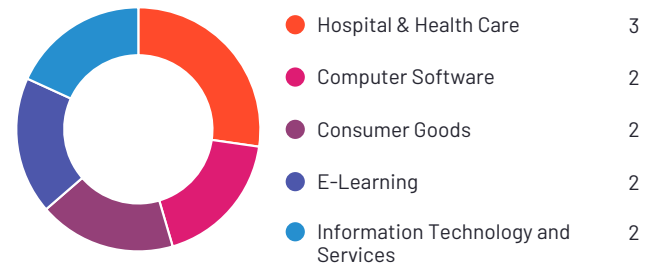
4.4 ★★★★★ (27)

CRM.me has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 92% of users rated it 4 or 5 stars, 90% of users believe it is headed in the right direction, and users said they would be likely to recommend CRM.me at a rate of 88%. CRM.me is also in the Email Template Builder, Email Marketing, and Sales Gamification categories.

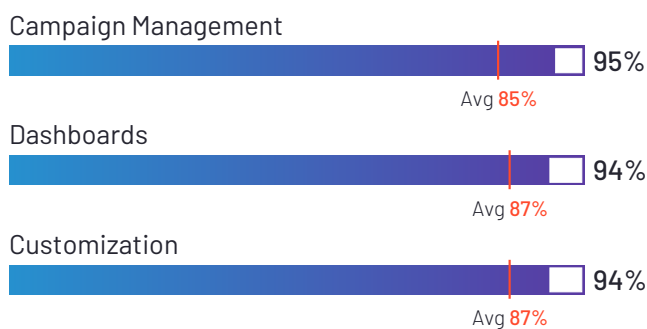
Satisfaction Ratings



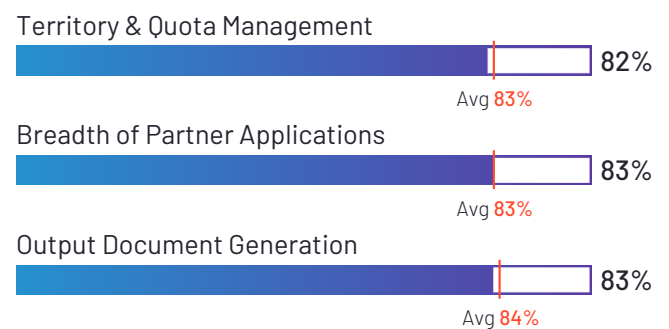
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
VeerOne



HQ Location
Kwun Tong, Hong Kong



Year Founded
2020



Employees (Listed On LinkedIn)
68



Company Website
veerone.com

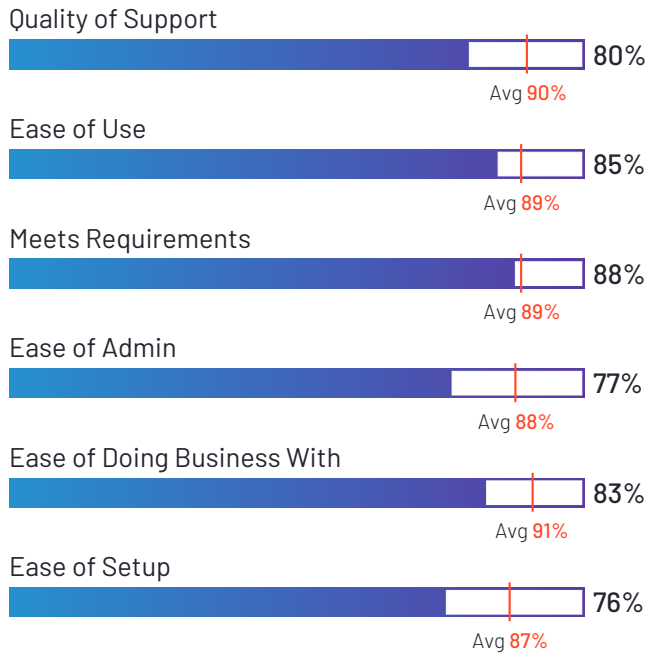


BSI Software

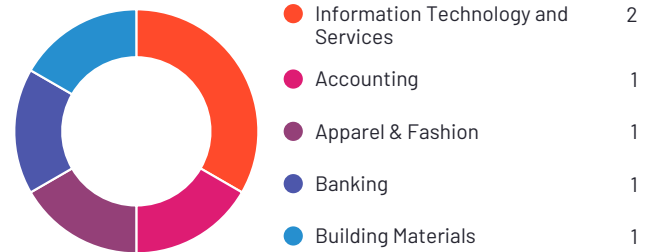
4.3 ★★★★★ (18)

BSI Software has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 94% of users rated it 4 or 5 stars, 85% of users believe it is headed in the right direction, and users said they would be likely to recommend BSI Software at a rate of 85%.

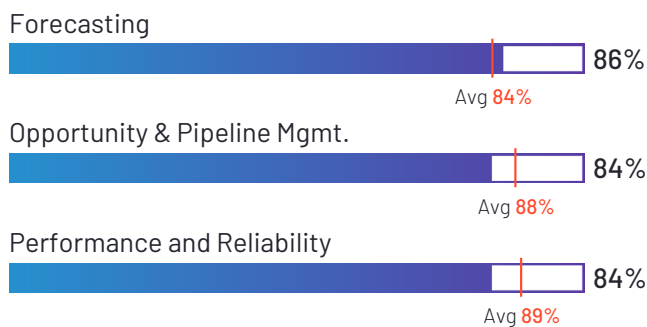
Satisfaction Ratings



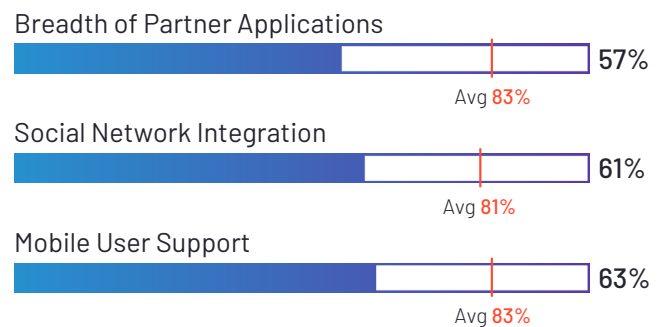
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
BSI Business
Systems Integration



HQ Location
Baden, CH



Year Founded
1996



Employees (Listed On LinkedIn)
513



Company Website
bsi-software.com

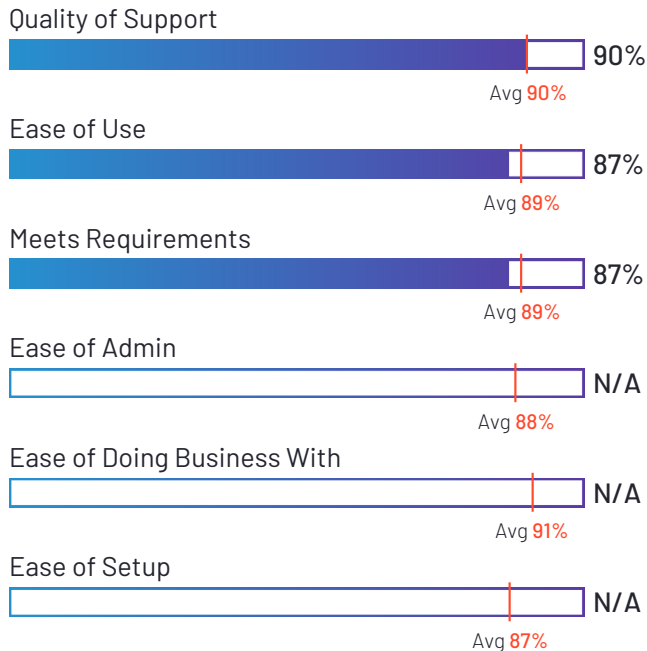


Mekari Qontak

4.6 ★★★★★ (12)

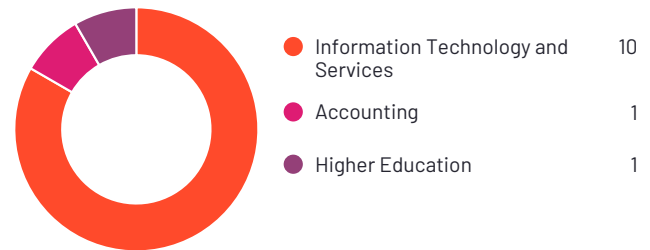
Mekari Qontak has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 100% of users rated it 4 or 5 stars, 89% of users believe it is headed in the right direction, and users said they would be likely to recommend Mekari Qontak at a rate of 92%. Mekari Qontak is also in the Omnichannel Commerce category.

Satisfaction Ratings

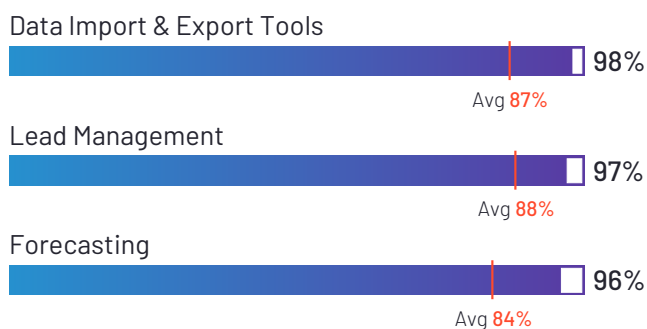


*N/A is displayed when fewer than five responses were received for the question.

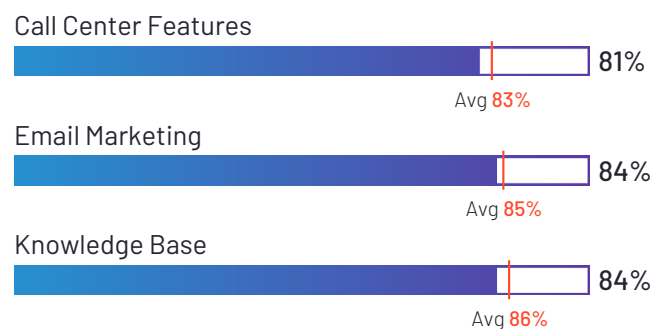
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Mekari



HQ Location
Jakarta Pusat, ID



Year Founded
2015



Employees (Listed
On LinkedIn)
1,545



Company Website
mekari.com

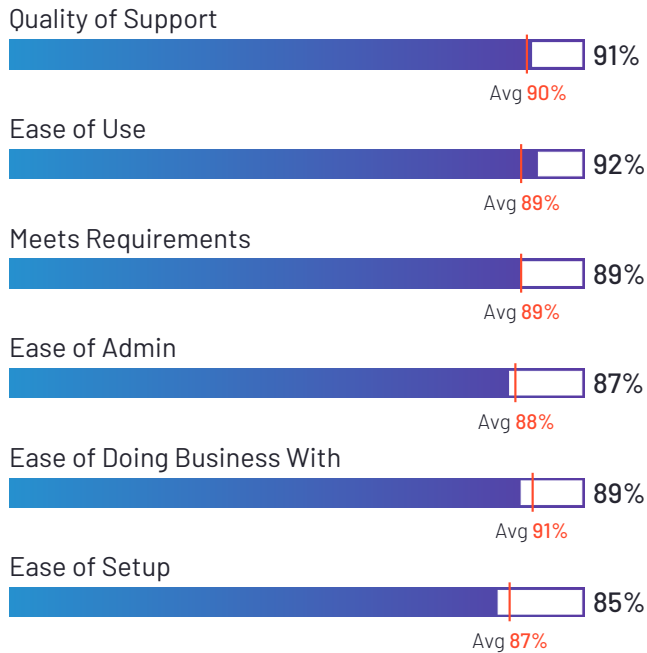


InfoFlo Software

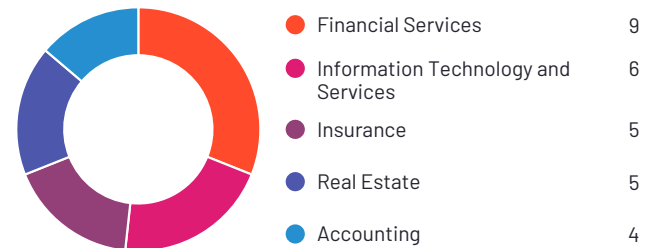
4.5 ★★★★★ (93)

InfoFlo Software has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 98% of users rated it 4 or 5 stars, 90% of users believe it is headed in the right direction, and users said they would be likely to recommend InfoFlo at a rate of 91%.

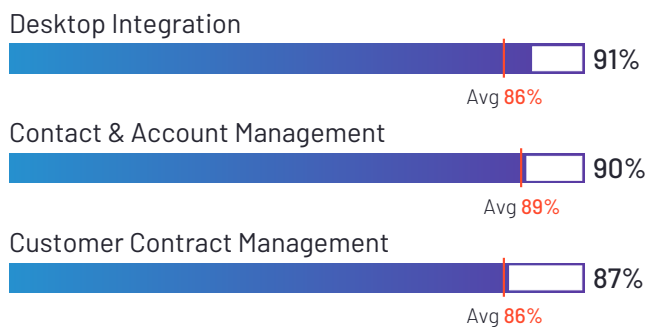
Satisfaction Ratings



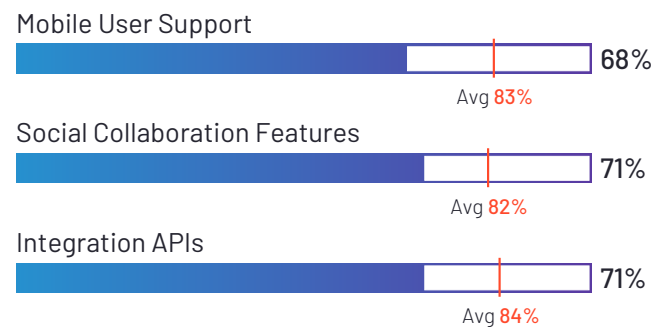
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
InfoFlo Solutions



HQ Location
Toronto, Canada



Year Founded
2002



Employees (Listed On LinkedIn)
8



Company Website
carmelvision.com

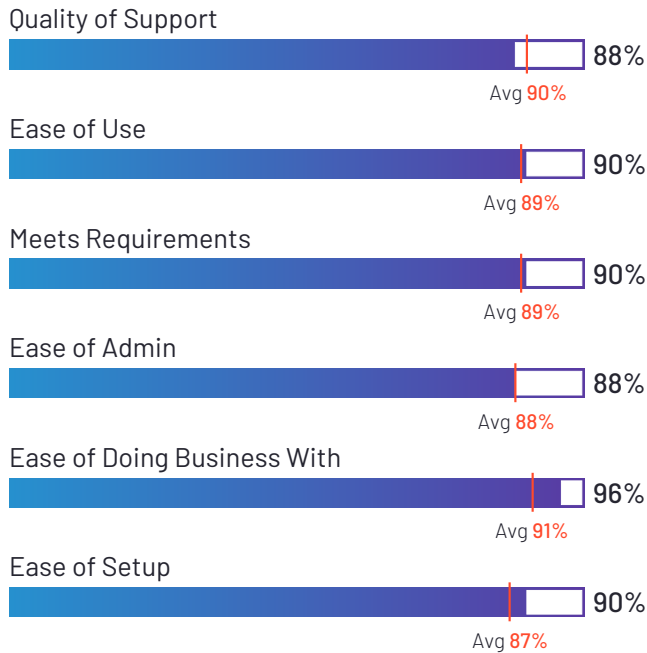


SalesBabu CRM

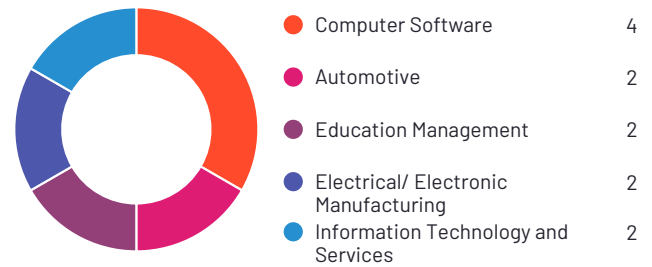
4.3 ★★★★★ (29)

SalesBabu CRM has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 83% of users rated it 4 or 5 stars, 95% of users believe it is headed in the right direction, and users said they would be likely to recommend SalesBabu CRM at a rate of 87%.

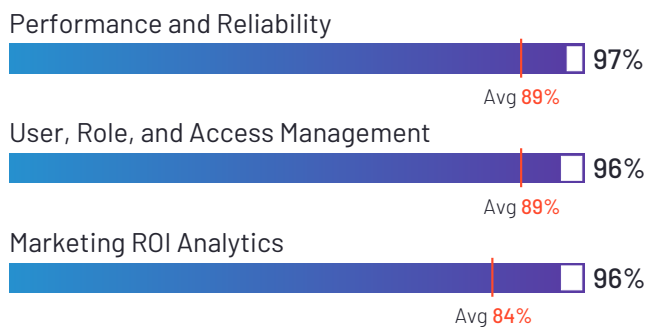
Satisfaction Ratings



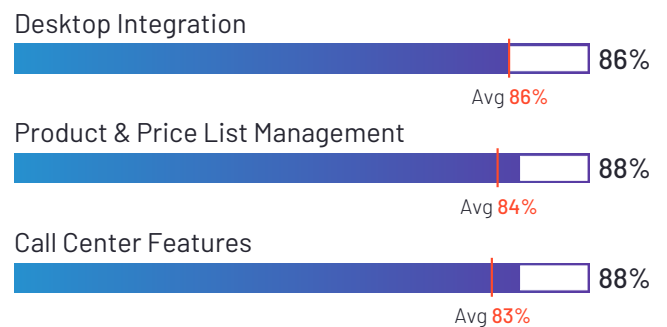
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
SalesBabu Business
Solutions Pvt Ltd



HQ Location
Bangalore,
Karnataka



Year Founded
2006



**Employees (Listed
On LinkedIn)**
27



Company Website
salesbabu.com

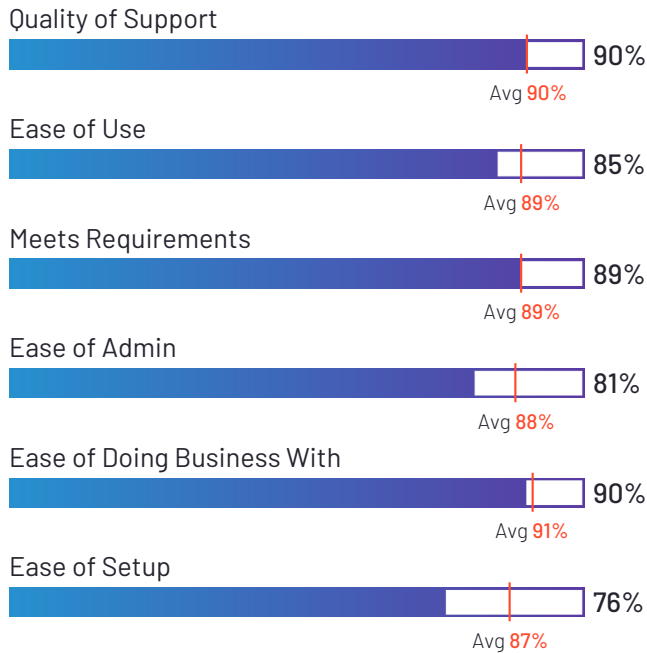


Accelo

4.4 ★★★★★ (530)

Accelo has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 94% of users rated it 4 or 5 stars, 91% of users believe it is headed in the right direction, and users said they would be likely to recommend Accelo at a rate of 88%. Accelo is also in the Project Collaboration, Work Management, Client Portal, Resource Management, Project and Portfolio Management, Task Management, Sales Analytics, Professional Services Automation, Billing, CPQ, Project Management, Contract Management, Time Tracking, and Quote-to-Cash categories.

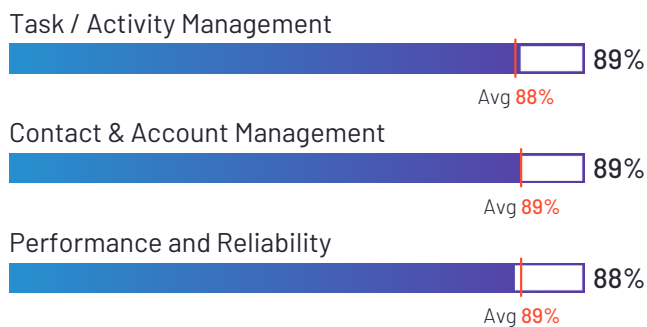
Satisfaction Ratings



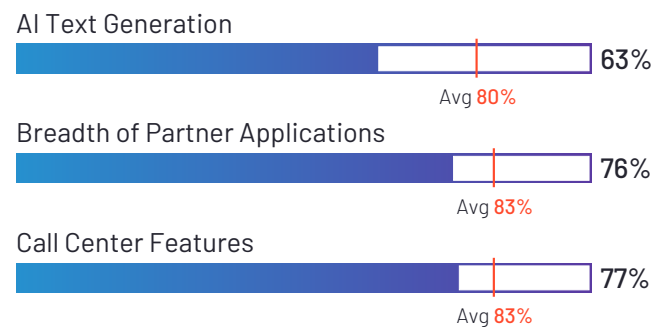
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Accelo



HQ Location
Denver, Colorado



Year Founded
2011



Employees (Listed On LinkedIn)
100



Company Website
www.accelo.com

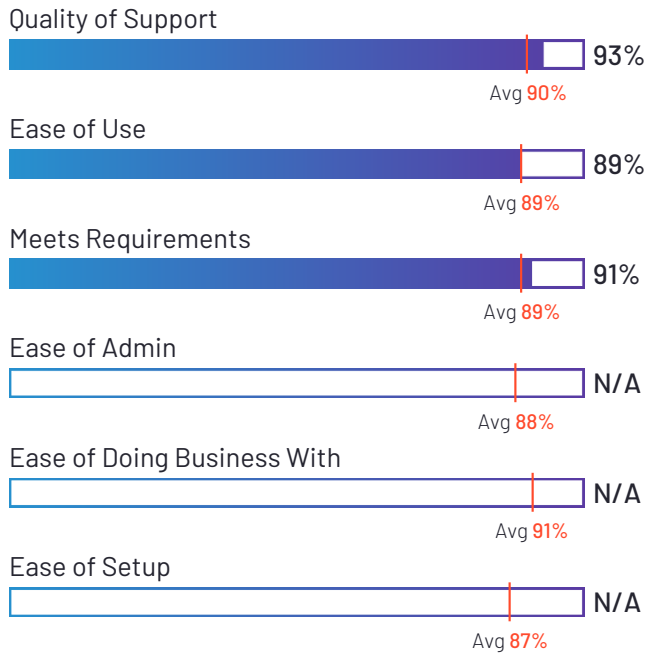


SalesNexus

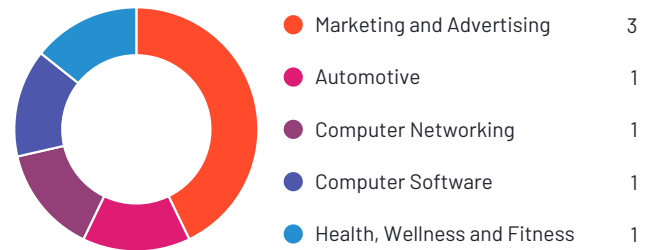
4.4 ★★★★★ (12)

SalesNexus has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 100% of users rated it 4 or 5 stars, 89% of users believe it is headed in the right direction, and users said they would be likely to recommend SalesNexus at a rate of 88%. SalesNexus is also in the Marketing Automation category.

Satisfaction Ratings



Top Industries Represented



*N/A is displayed when fewer than five responses were received for the question.



Ownership
SalesNexus



HQ Location
Houston, TX



Year Founded
2002



Employees (Listed On LinkedIn)
13



Company Website
salesnexus.com

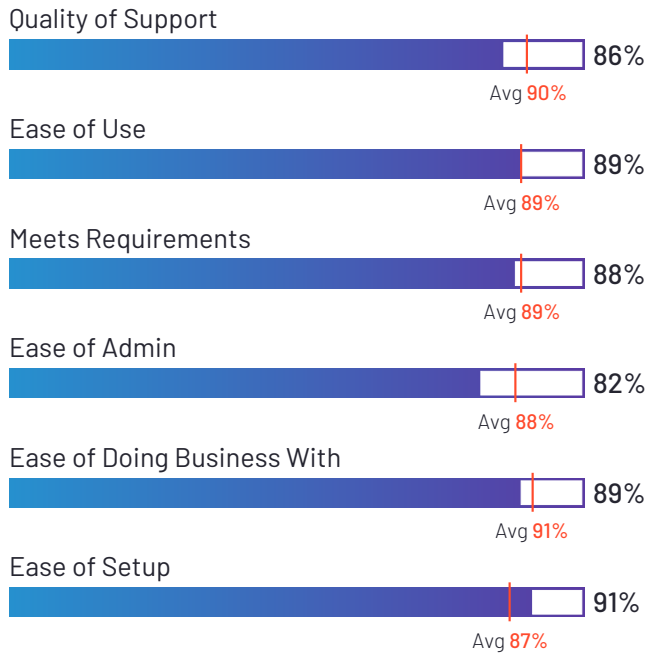


Fitnet Manager

4.1 ★★★★★ (14)

Fitnet Manager has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 85% of users rated it 4 or 5 stars, 92% of users believe it is headed in the right direction, and users said they would be likely to recommend Fitnet Manager at a rate of 82%. Fitnet Manager is also in the Billing and Purchasing categories.

Satisfaction Ratings



Top Industries Represented



Ownership
Fitnet Manager



HQ Location
Montpellier, France



Year Founded
2007



Employees (Listed On LinkedIn)
36



Company Website
fitnetmanager.com

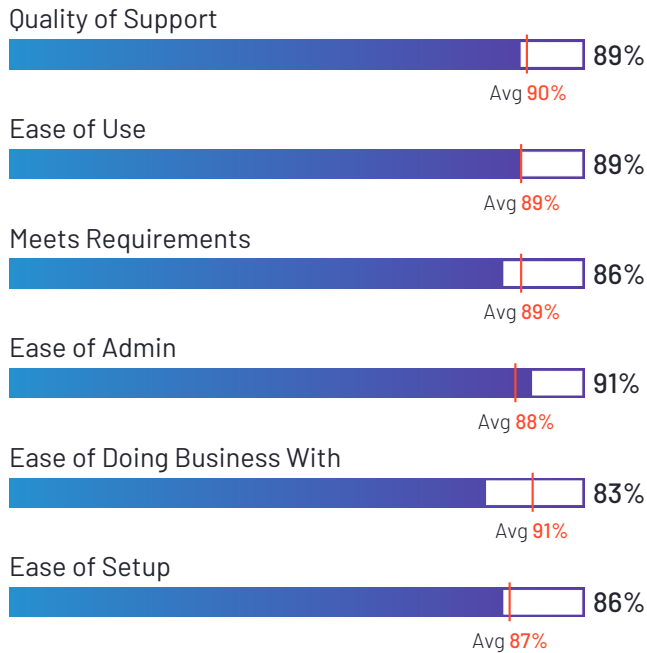


Revamp CRM

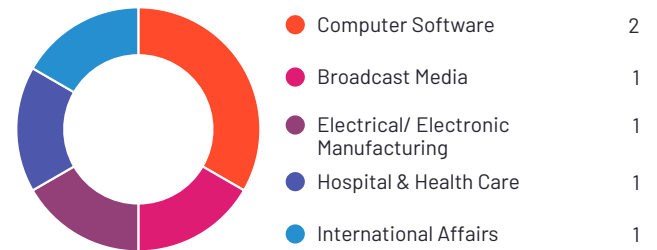
4.3 ★★★★★ (10)

Revamp CRM has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 90% of users rated it 4 or 5 stars, 90% of users believe it is headed in the right direction, and users said they would be likely to recommend Revamp CRM at a rate of 86%.

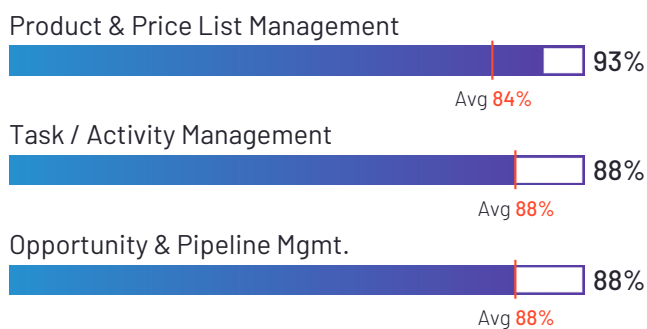
Satisfaction Ratings



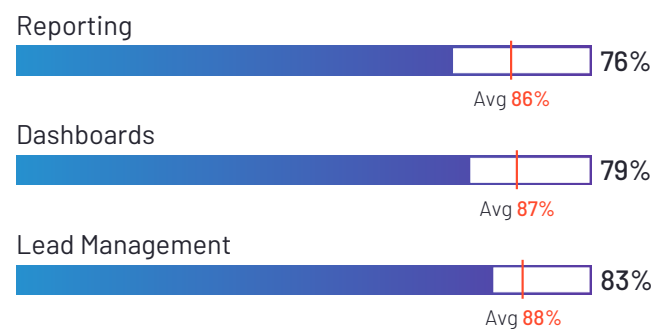
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Revamp Consulting



HQ Location
Nasr City, Cairo



Year Founded
2013



Employees (Listed On LinkedIn)
30



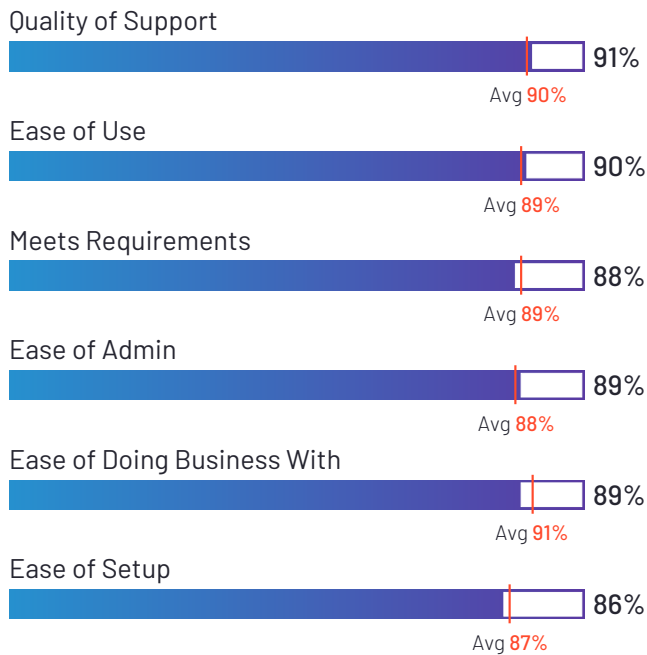
Company Website
revampcrm.com

upsales

4.5 ★★★★★ (174)

Upsales Sales and Marketing Platform has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 96% of users rated it 4 or 5 stars, 86% of users believe it is headed in the right direction, and users said they would be likely to recommend Upsales at a rate of 90%. Upsales is also in the Marketing Automation category.

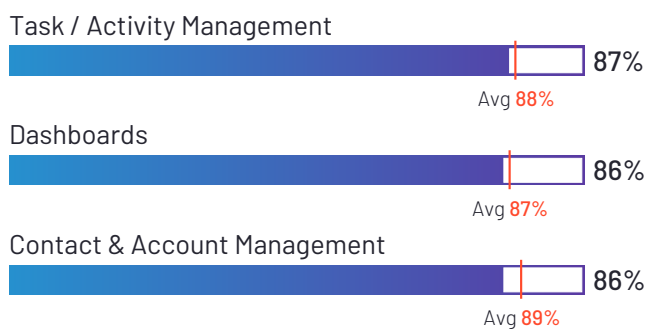
Satisfaction Ratings



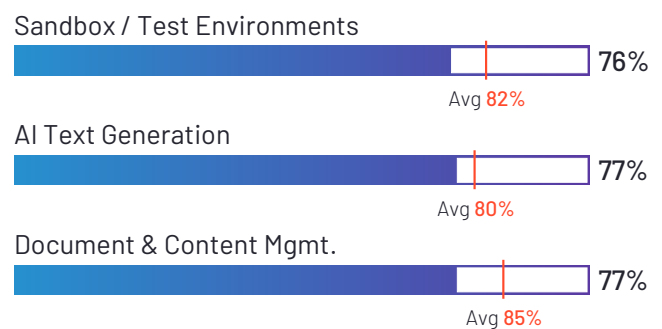
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Upsales



HQ Location
Stockholm



Year Founded
2003



**Employees (Listed
On LinkedIn)**
122



Company Website
upsales.com

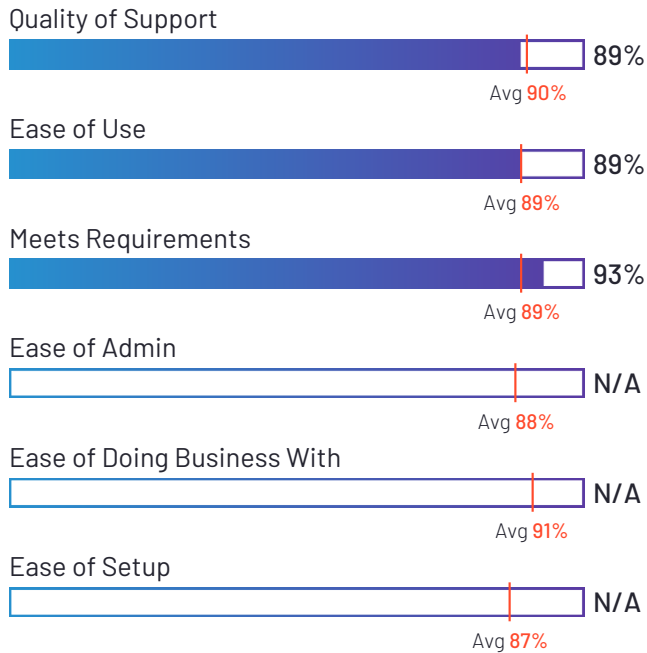


ForceManager CRM

4.7 ★★★★★ (11)

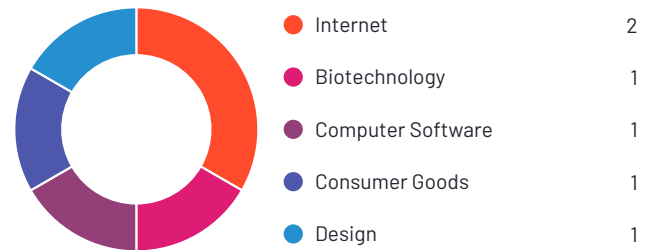
ForceManager CRM has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend ForceManager CRM at a rate of 93%. ForceManager CRM is also in the Field Sales category.

Satisfaction Ratings

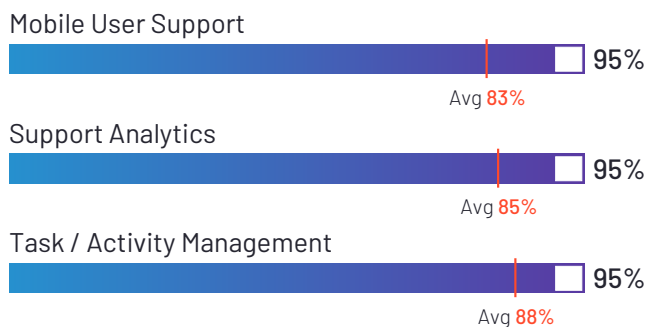


*N/A is displayed when fewer than five responses were received for the question.

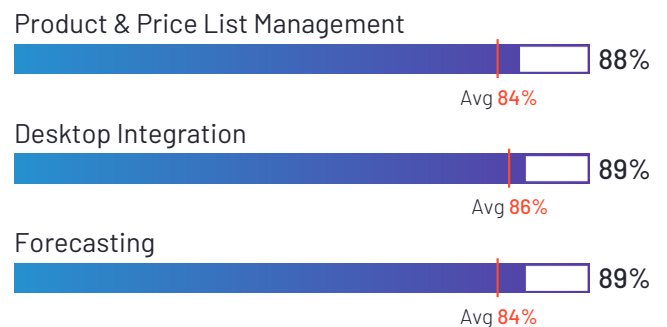
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
ForceManager



HQ Location
Barcelona, Spain



Year Founded
2011



Employees (Listed On LinkedIn)
57



Company Website
forcemanager.com

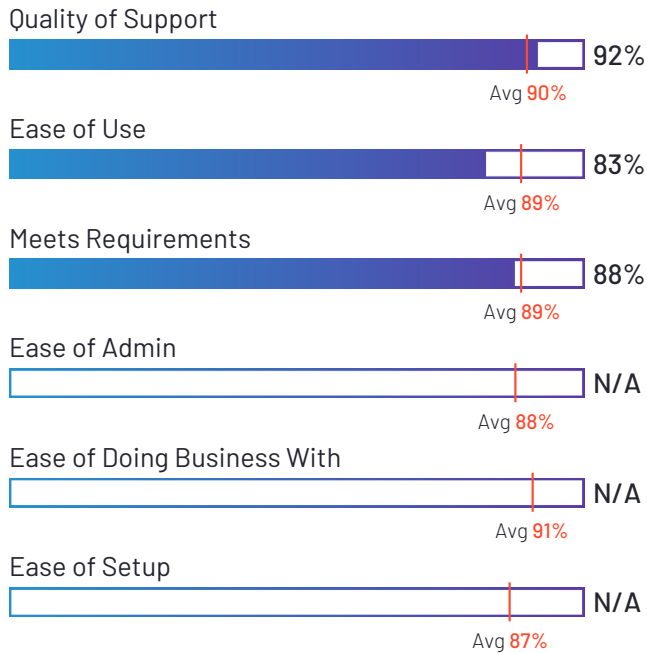


eSalesTrack

4.3 ★★★★★ (27)

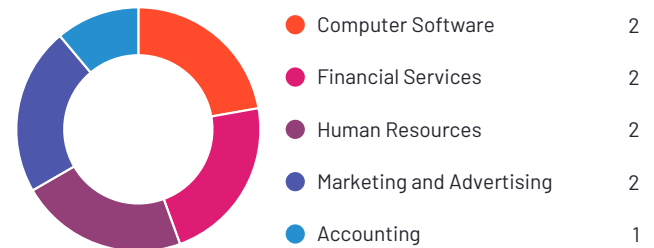
eSalesTrack has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 92% of users rated it 4 or 5 stars, 87% of users believe it is headed in the right direction, and users said they would be likely to recommend eSalesTrack at a rate of 85%.

Satisfaction Ratings

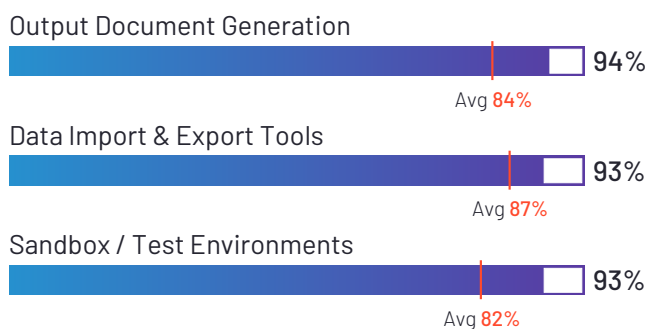


*N/A is displayed when fewer than five responses were received for the question.

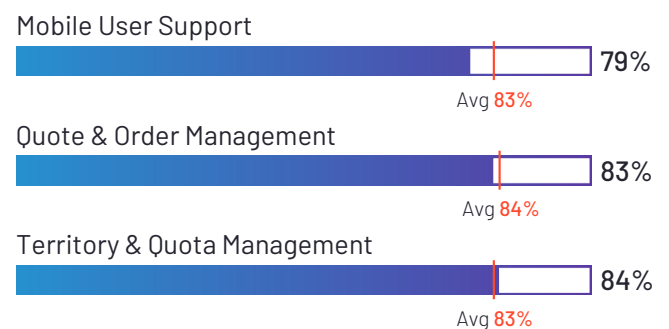
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Soleran



HQ Location
Overland Park,
Kansas



Year Founded
2004



**Employees (Listed
On LinkedIn)**
30



Company Website
soleran.com

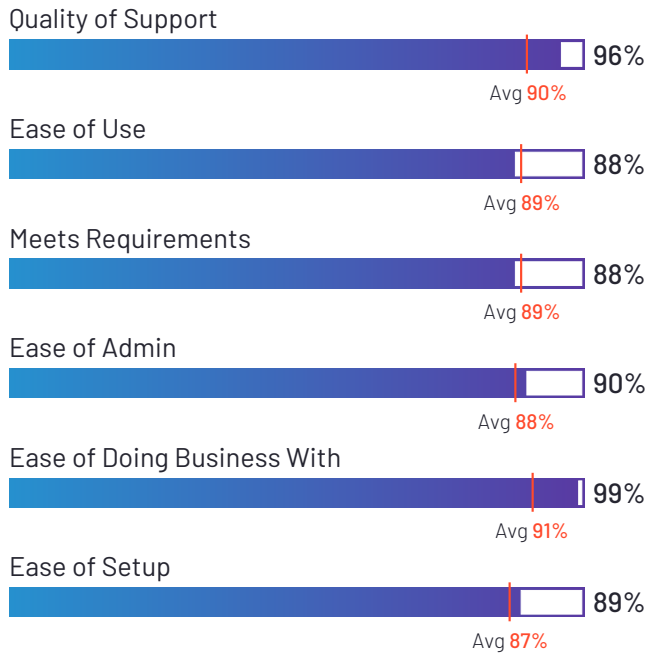


FreeAgent CRM

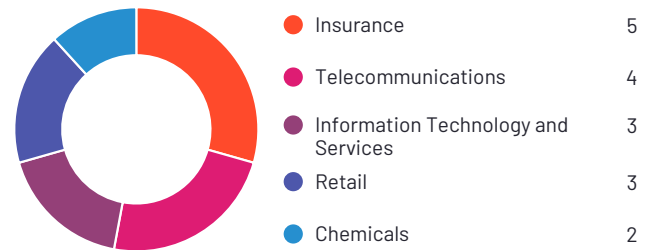
4.2 ★★★★★ (44)

FreeAgent CRM has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 88% of users rated it 4 or 5 stars, 88% of users believe it is headed in the right direction, and users said they would be likely to recommend FreeAgent CRM at a rate of 85%. FreeAgent CRM is also in the Sales Performance Management, Sales Engagement, Business Scheduling, and Email Tracking categories.

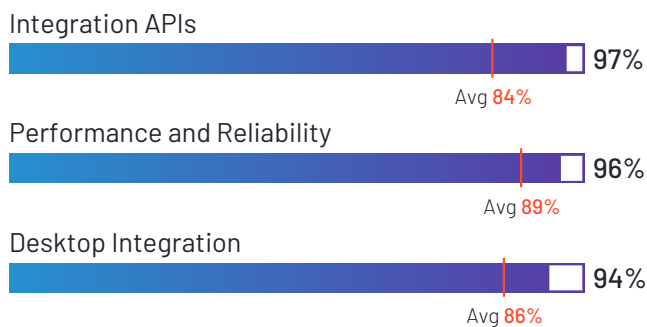
Satisfaction Ratings



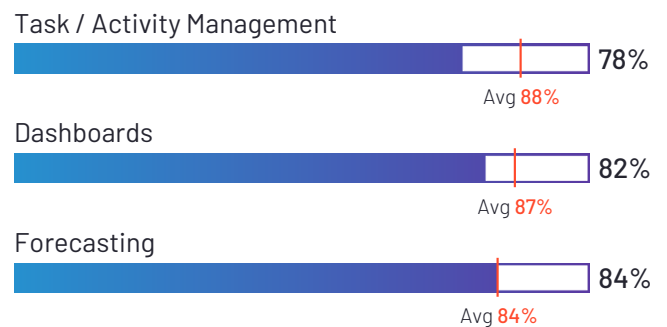
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Servis.ai



HQ Location
Campbell, California



Year Founded
2016



Employees (Listed On LinkedIn)
15



Company Website
freeagentcrm.com

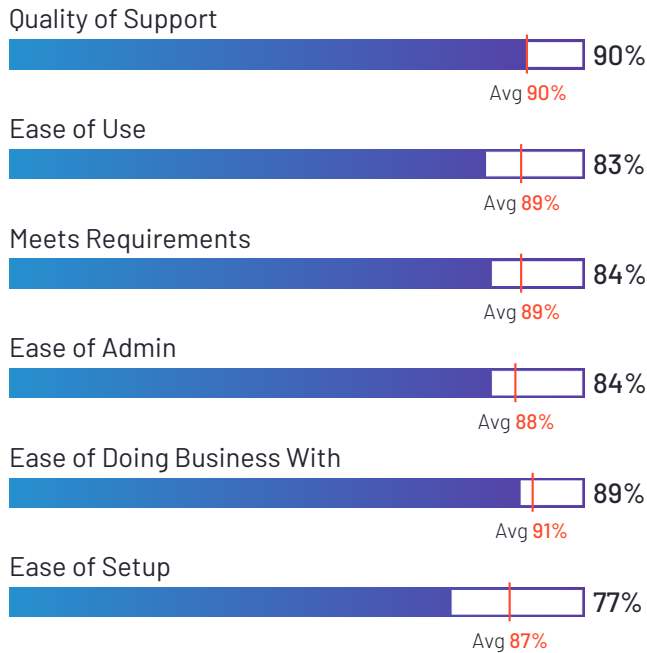


Prophet CRM

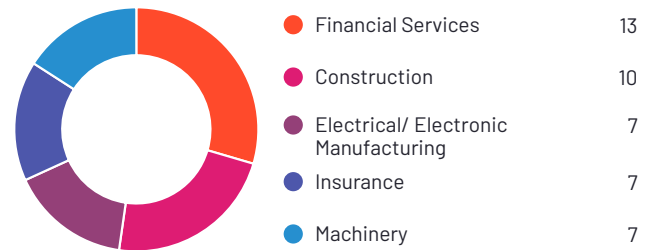
4.1 ★★★★★ (194)

Prophet CRM has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 86% of users rated it 4 or 5 stars, 80% of users believe it is headed in the right direction, and users said they would be likely to recommend Prophet CRM at a rate of 82%. Prophet CRM is also in the Email Tracking and Sales Performance Management categories.

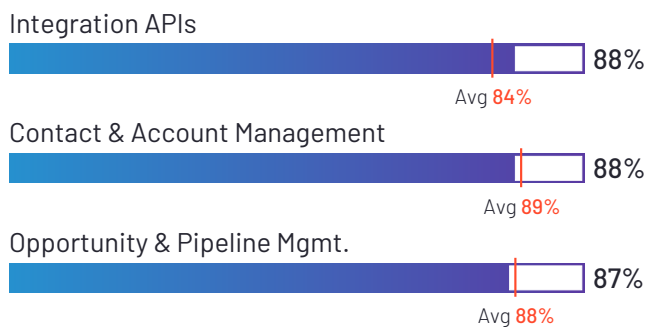
Satisfaction Ratings



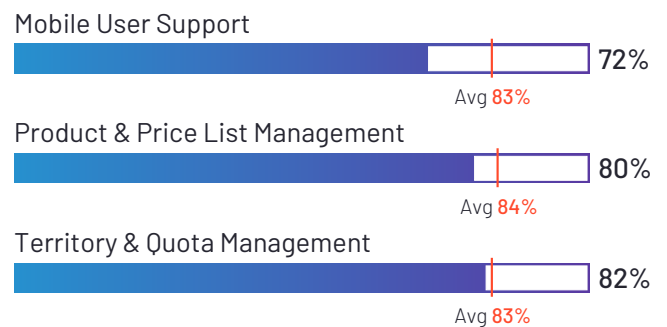
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Avidian Technologies



HQ Location
Bellevue,
Washington



Year Founded
2002



**Employees (Listed
On LinkedIn)**
30



Company Website
avidian.com

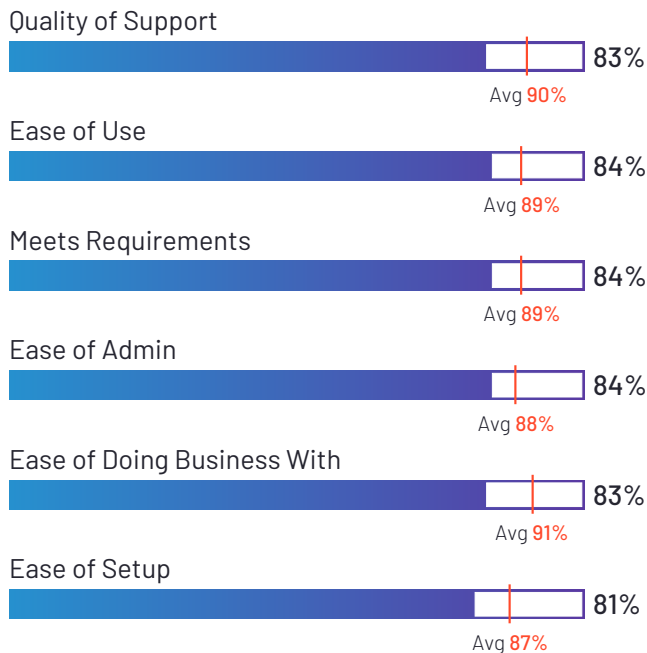


Agile CRM

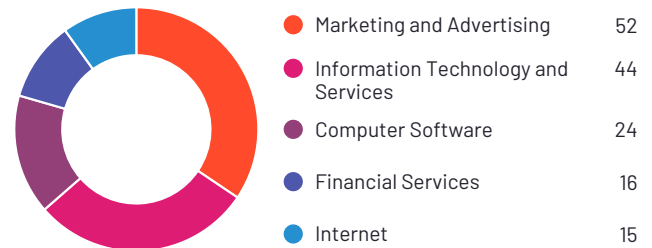
4.0 ★★★★★ (353)

Agile CRM has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 81% of users rated it 4 or 5 stars, 80% of users believe it is headed in the right direction, and users said they would be likely to recommend Agile CRM at a rate of 80%. Agile CRM is also in the Marketing Automation, Landing Page Builders, Pop-Up Builder, Email Tracking, Help Desk, Live Chat, and Online Form Builder categories.

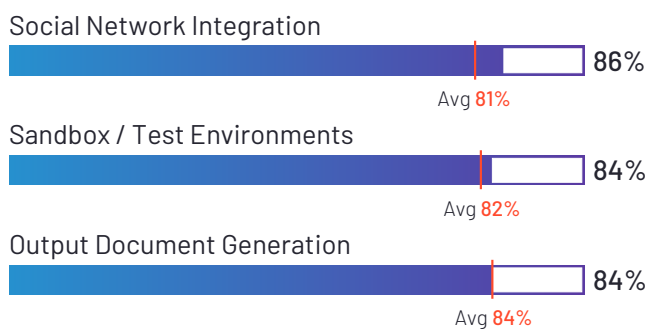
Satisfaction Ratings



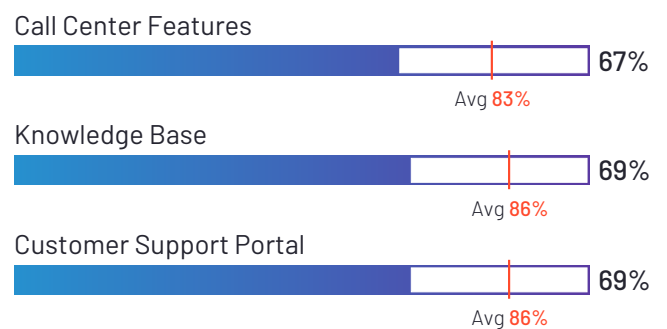
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Agile CRM



HQ Location
Dallas, TX



Year Founded
2013



Employees (Listed On LinkedIn)
99



Company Website
agilecrm.com

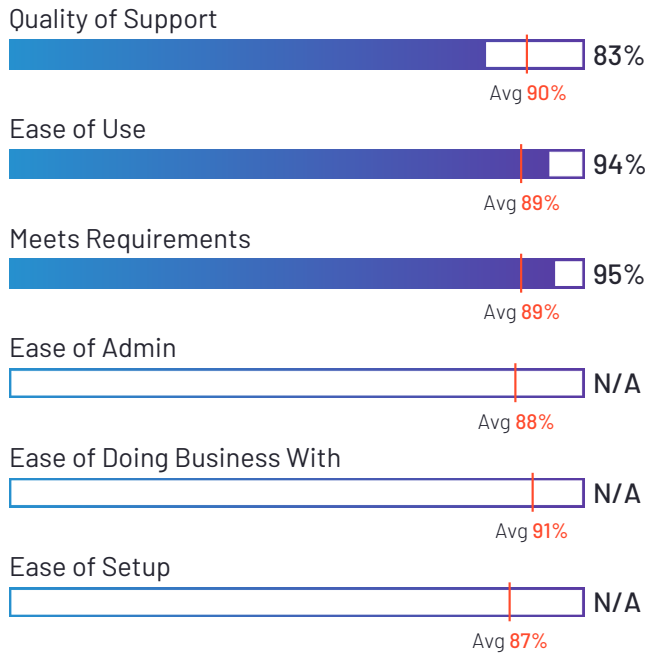


UPilot

4.2 ★★★★★ (12)

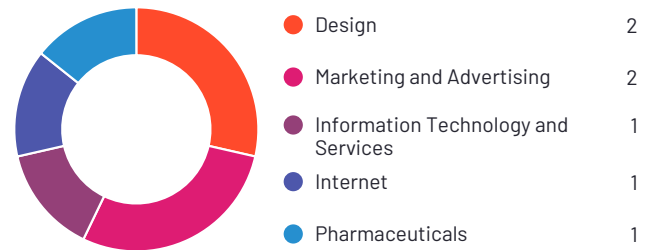
UPilot has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 80% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend UPilot at a rate of 82%. UPilot is also in the Sales Analytics category.

Satisfaction Ratings

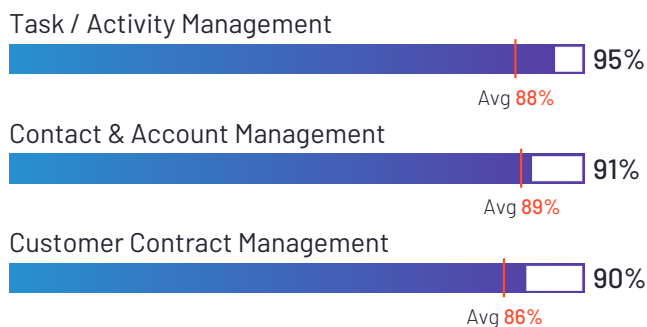


*N/A is displayed when fewer than five responses were received for the question.

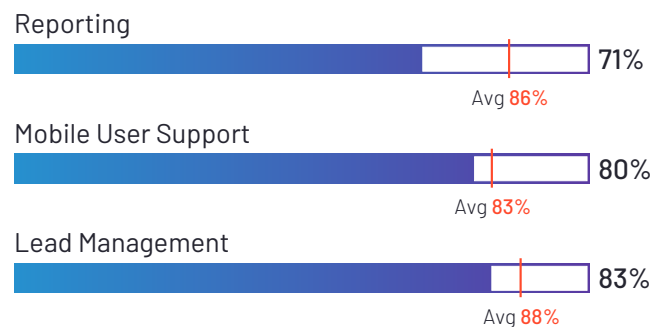
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Upilot



HQ Location
Sunnyvale, California



Employees (Listed On LinkedIn)
20



Company Website
upilot.com

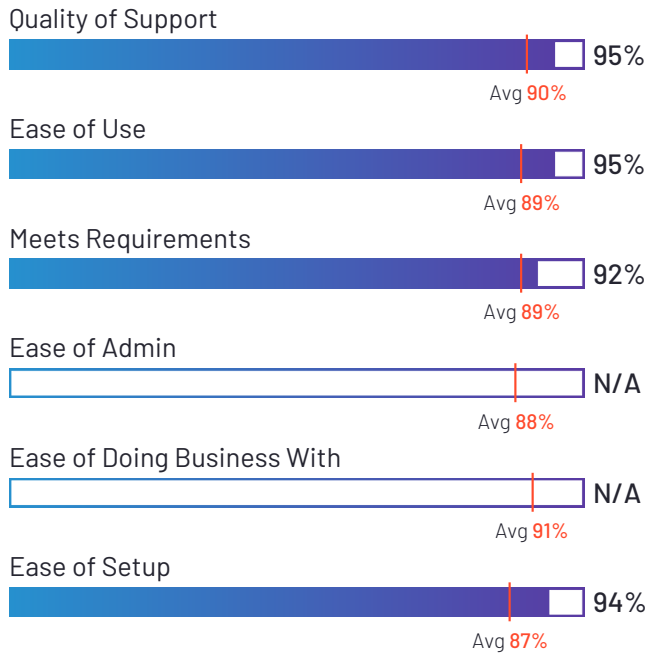


PHP CRM

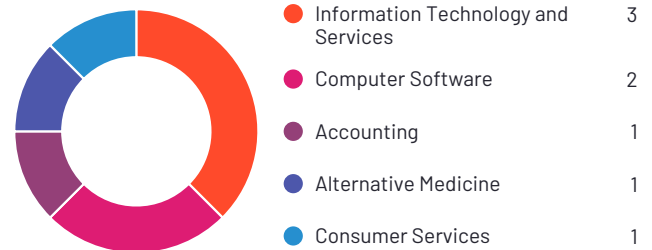
4.6 ★★★★★ (11)

PHP CRM has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend PHP CRM at a rate of 91%.

Satisfaction Ratings

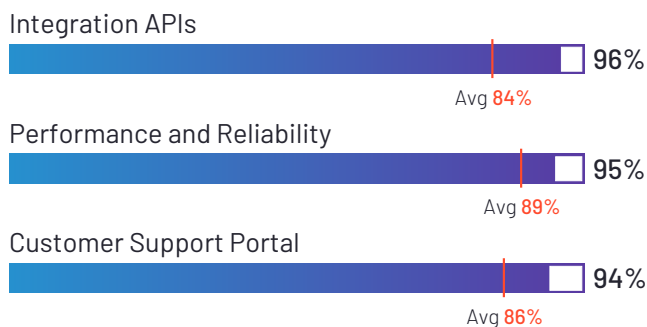


Top Industries Represented

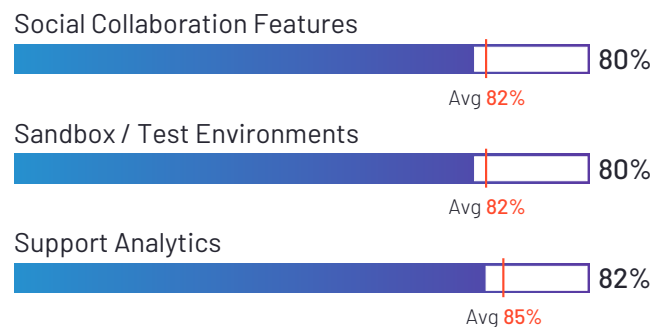


*N/A is displayed when fewer than five responses were received for the question.

Highest-Rated Features



Lowest-Rated Features



Ownership
PHPCRM



HQ Location
Noida, IN



Year Founded
2021



Employees (Listed On LinkedIn)
20



Company Website
www.phpcrm.com

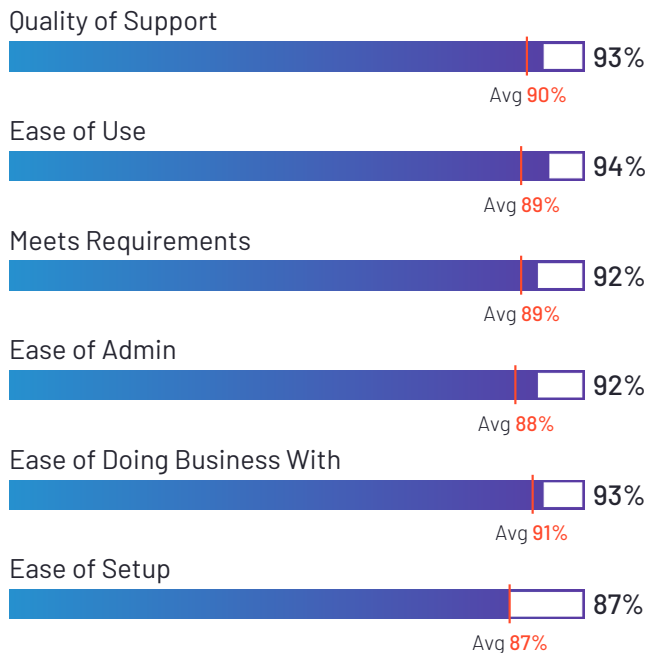


Prospect CRM

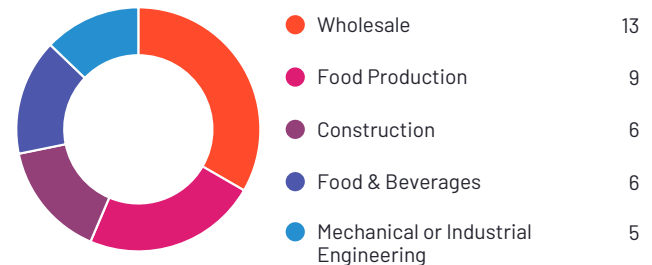
4.6 ★★★★★ (93)

Prospect CRM has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 97% of users rated it 4 or 5 stars, 93% of users believe it is headed in the right direction, and users said they would be likely to recommend Prospect CRM at a rate of 93%.

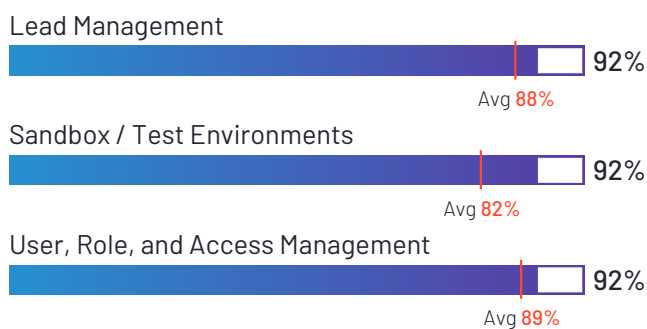
Satisfaction Ratings



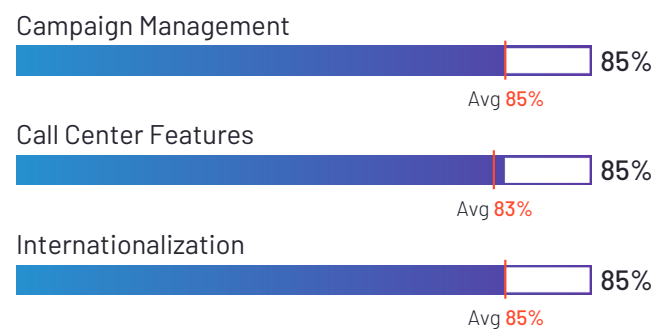
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
ProspectSoft



HQ Location
Loughborough, GB



Year Founded
2000



Employees (Listed On LinkedIn)
25



Company Website
prospectsoft.com

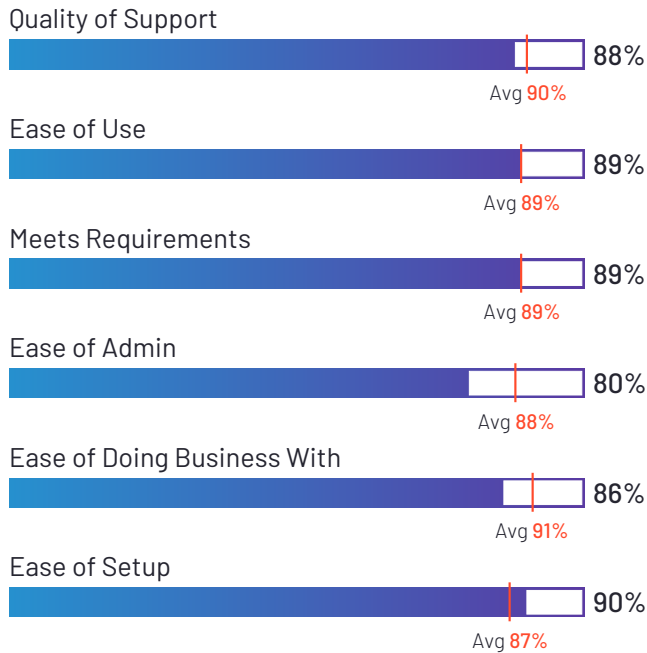


WPCRM

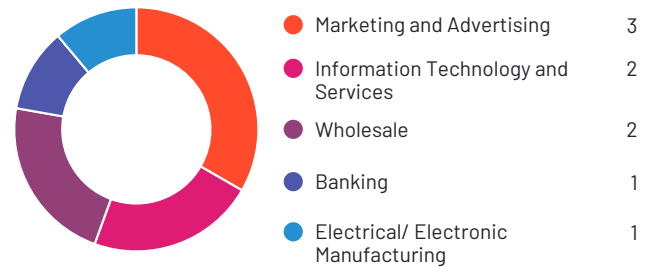
4.5 ★★★★★ (11)

WPCRM has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend WPCRM at a rate of 91%.

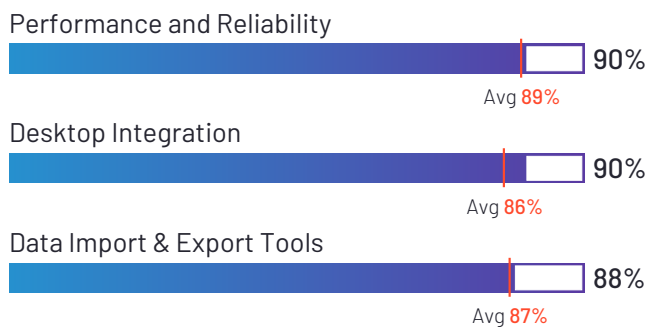
Satisfaction Ratings



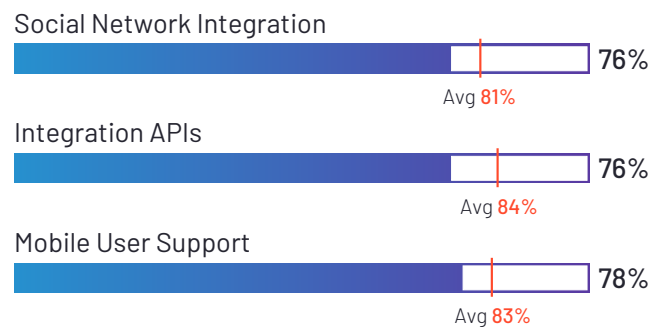
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
WebPresented



HQ Location
Columbus, OH



Year Founded
2001



Employees (Listed On LinkedIn)
29



Company Website
webpresented.com

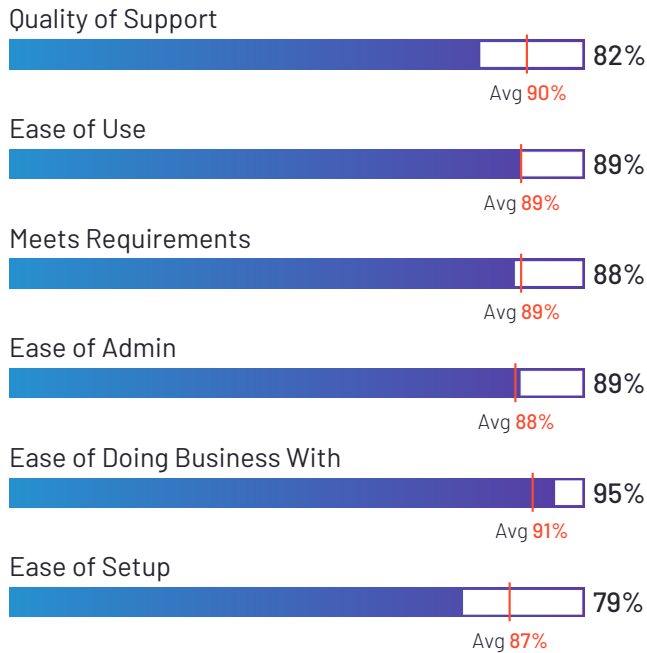
Aurea

Aurea CRM

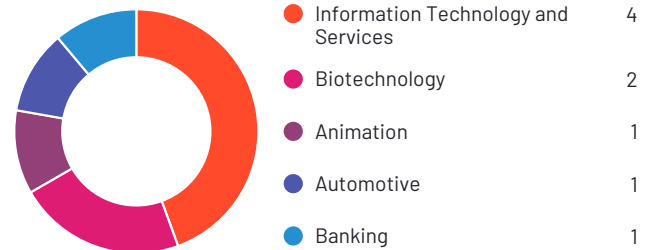
4.1 ★★★★★ (22)

Aurea CRM has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 85% of users rated it 4 or 5 stars, 88% of users believe it is headed in the right direction, and users said they would be likely to recommend Aurea CRM at a rate of 82%.

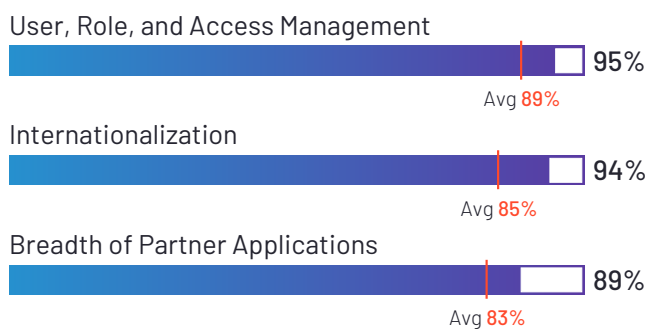
Satisfaction Ratings



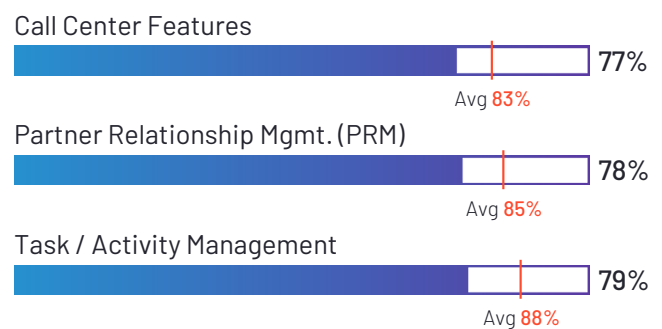
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Aurea Software



HQ Location
Austin, TX



Year Founded
2012



Employees (Listed On LinkedIn)
214



Company Website
www.aurea.com

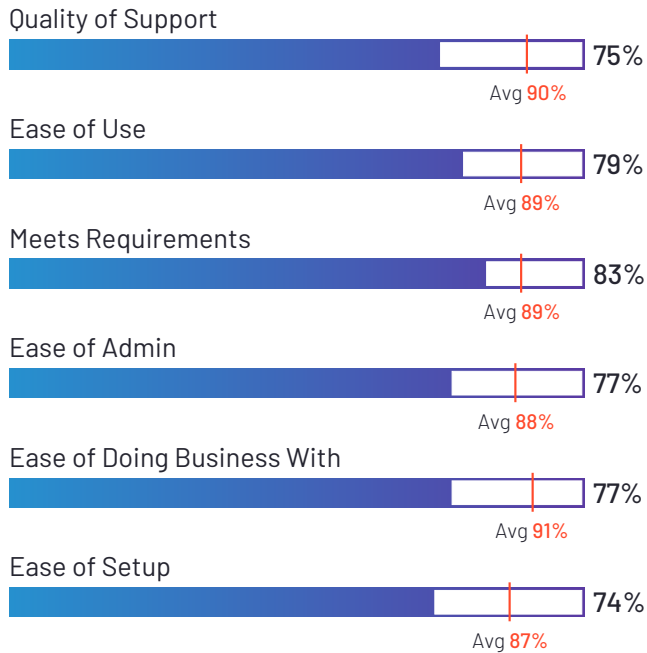


Simpleview CRM

3.8 ★★★★★☆ (11)

Simpleview CRM has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 82% of users rated it 4 or 5 stars, 86% of users believe it is headed in the right direction, and users said they would be likely to recommend Simpleview CRM at a rate of 75%.

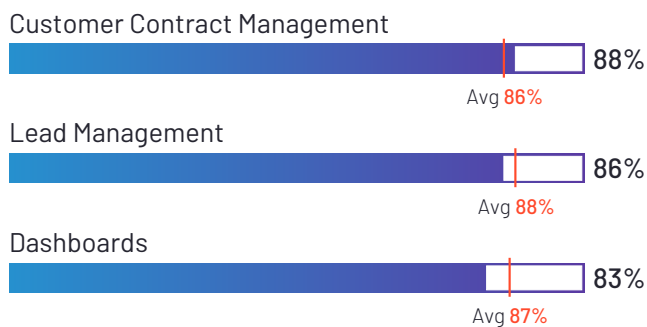
Satisfaction Ratings



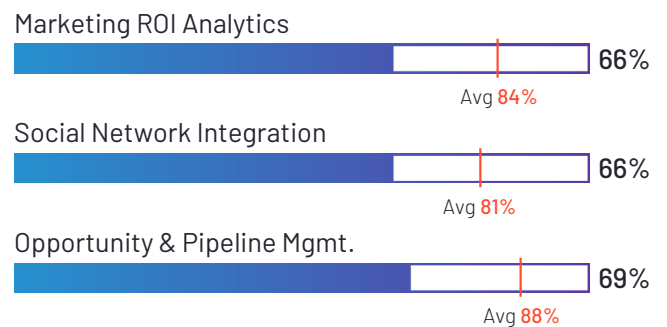
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Simpleview



HQ Location
Tucson, US



Year Founded
1991



Employees (Listed On LinkedIn)
345



Company Website
simpleviewinc.com

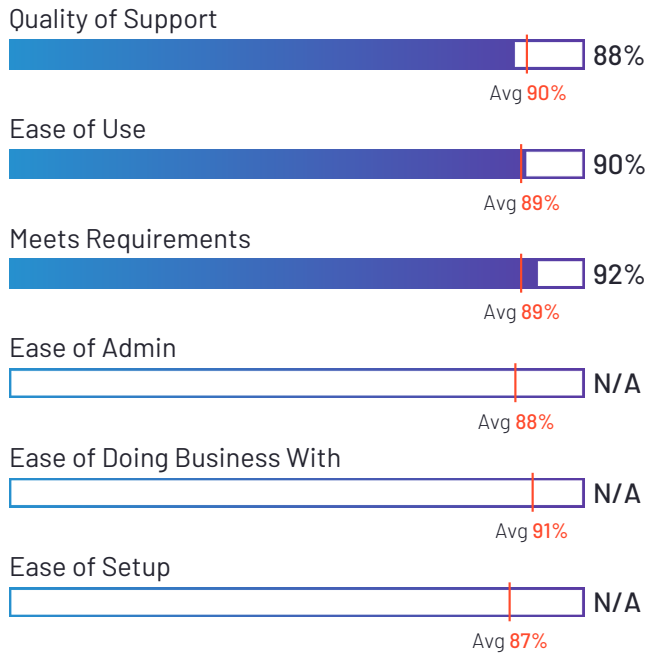
SUNSMART

nTireCRM

4.6 ★★★★★ (11)

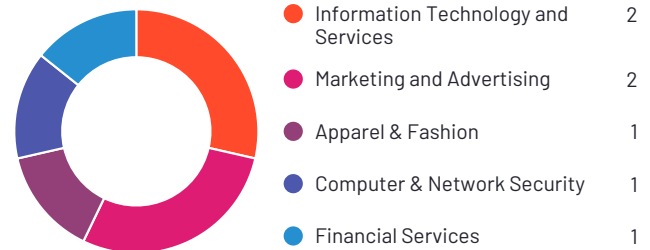
nTireCRM has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 90% of users rated it 4 or 5 stars, 71% of users believe it is headed in the right direction, and users said they would be likely to recommend nTireCRM at a rate of 91%.

Satisfaction Ratings

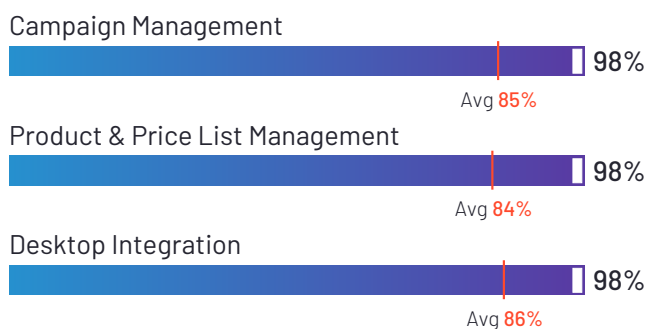


*N/A is displayed when fewer than five responses were received for the question.

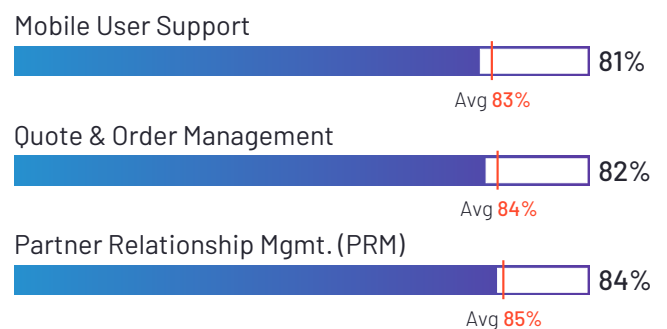
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
sunsmart
technologies



HQ Location
Kansas City, Missouri



Year Founded
2012



**Employees (Listed
On LinkedIn)**
16



Company Website
sunsmart.co.in

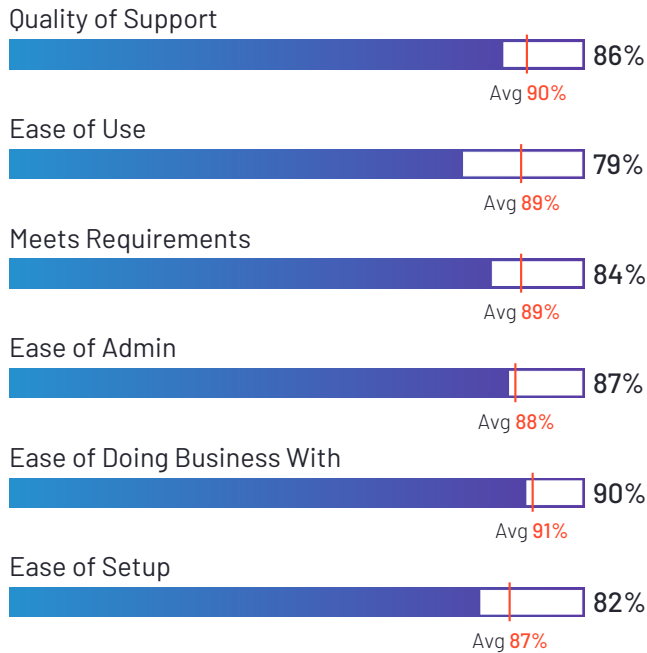


sales-i

4.3 ★★★★★ (138)

sales-i has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 86% of users rated it 4 or 5 stars, 84% of users believe it is headed in the right direction, and users said they would be likely to recommend sales-i at a rate of 83%. sales-i is also in the Sales Analytics category.

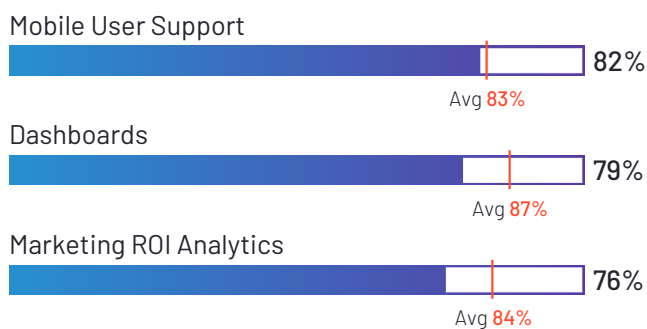
Satisfaction Ratings



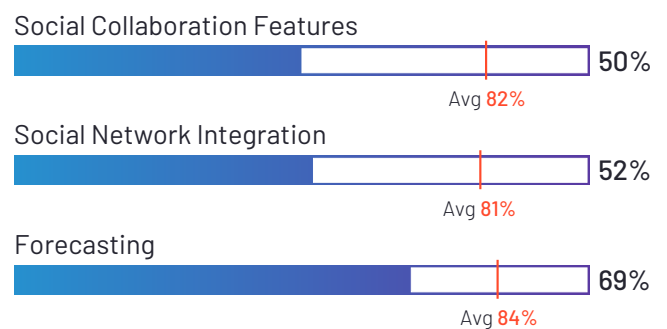
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
SugarCRM



HQ Location
Cupertino, CA



Year Founded
2004



Employees (Listed On LinkedIn)
574



Company Website
sugarcrm.com

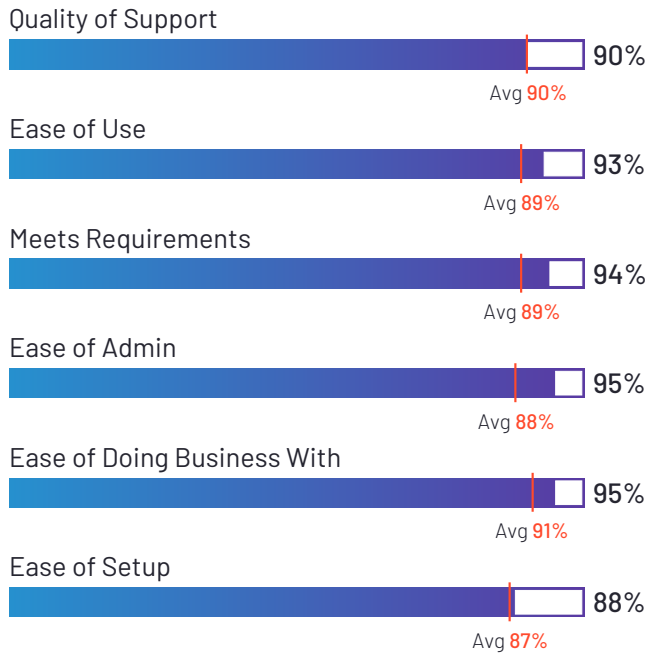


FluentCRM

4.6 ★★★★★ (15)

FluentCRM has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 100% of users rated it 4 or 5 stars, 90% of users believe it is headed in the right direction, and users said they would be likely to recommend FluentCRM at a rate of 91%.

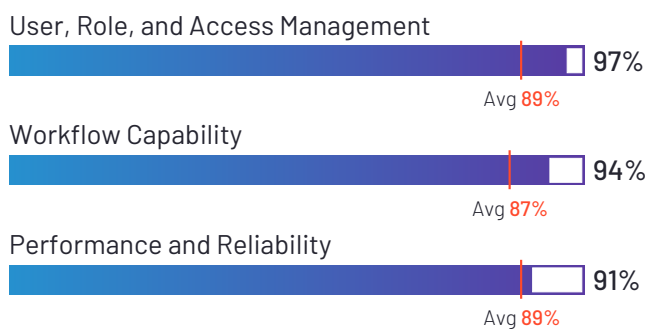
Satisfaction Ratings



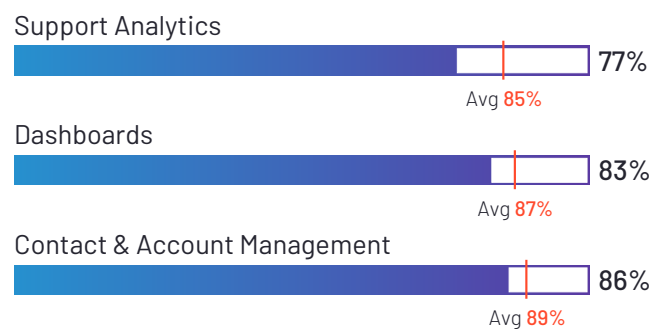
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Fluentsoft



HQ Location
Sunnyvale, US



Year Founded
2007



Employees (Listed On LinkedIn)
11



Company Website
fluentsoft.com

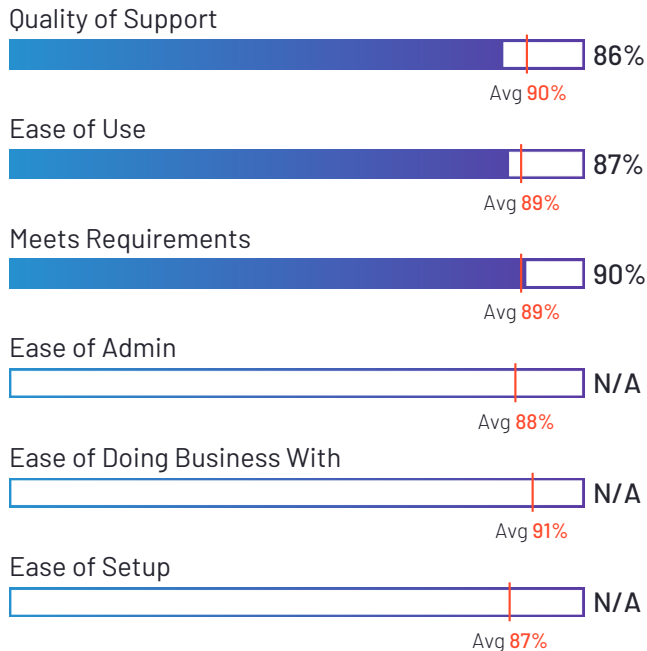


Livespace CRM

4.3 ★★★★★ (12)

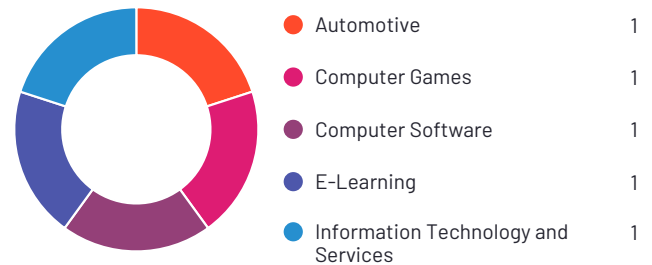
Livespace CRM has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 92% of users rated it 4 or 5 stars, 91% of users believe it is headed in the right direction, and users said they would be likely to recommend Livespace CRM at a rate of 86%.

Satisfaction Ratings

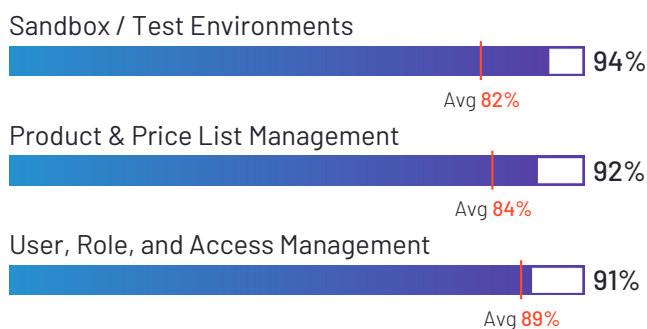


*N/A is displayed when fewer than five responses were received for the question.

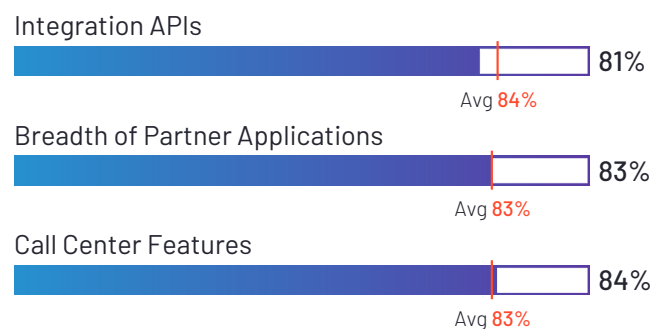
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Livespace



HQ Location
Warszawa,
Mazowieckie



Year Founded
2013



**Employees (Listed
On LinkedIn)**
61



Company Website
livespace.io

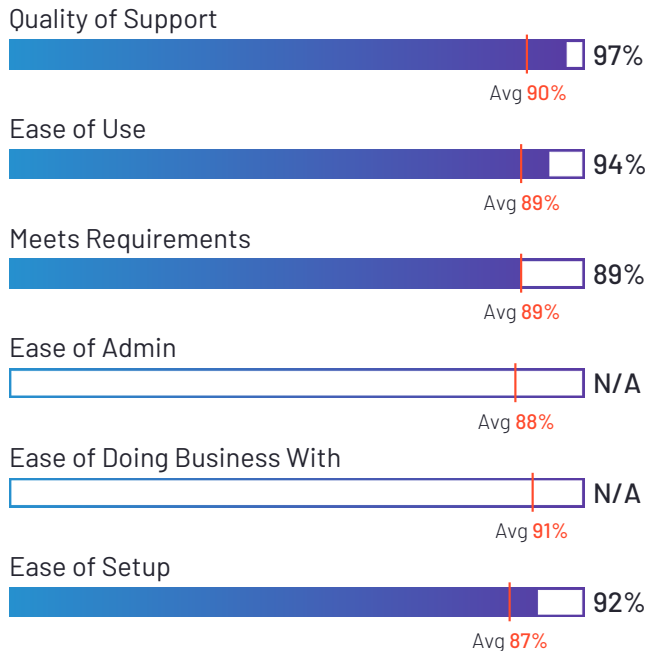


Axiom Workspace CRM

4.4 ★★★★★ (11)

Axiom Workspace CRM has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 91% of users rated it 4 or 5 stars, 89% of users believe it is headed in the right direction, and users said they would be likely to recommend Axiom Workspace CRM at a rate of 88%.

Satisfaction Ratings

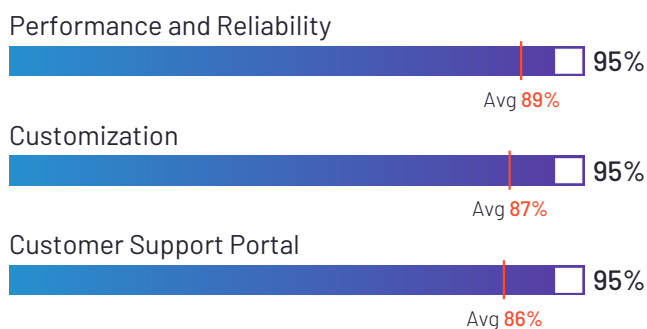


*N/A is displayed when fewer than five responses were received for the question.

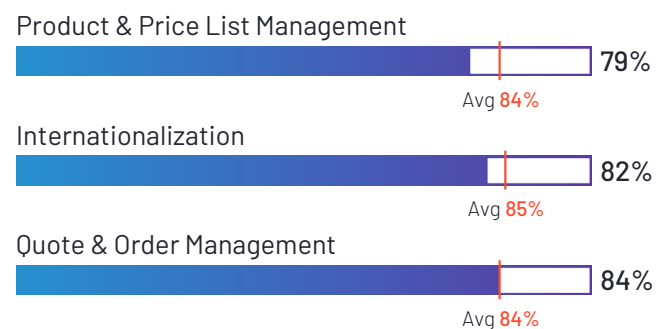
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Axiom Workspace



Employees (Listed On LinkedIn)
3



Company Website
axiomworkspace.com

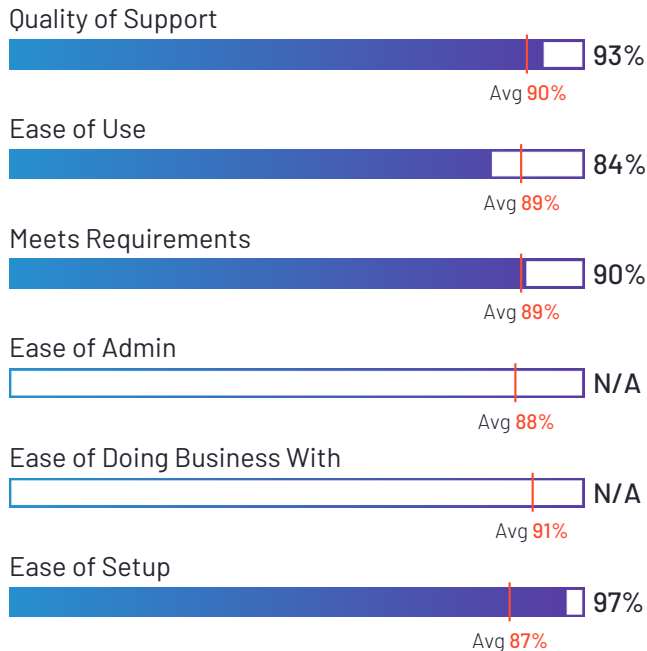


eWay-CRM

4.0 ★★★★★ (12)

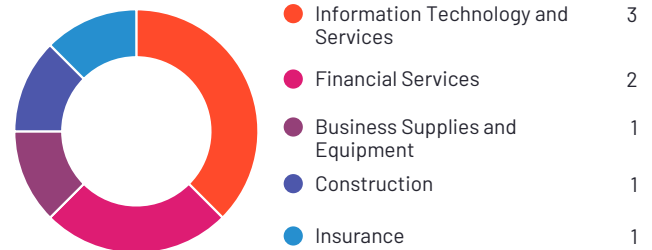
eWay-CRM has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 83% of users rated it 4 or 5 stars, 73% of users believe it is headed in the right direction, and users said they would be likely to recommend eWay-CRM at a rate of 80%.

Satisfaction Ratings

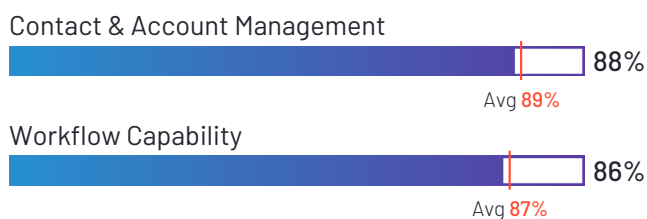


*N/A is displayed when fewer than five responses were received for the question.

Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
eWay System Ltd



HQ Location
Kansas City, Missouri



Year Founded
2008



Employees (Listed On LinkedIn)
16



Company Website
eway-crm.com

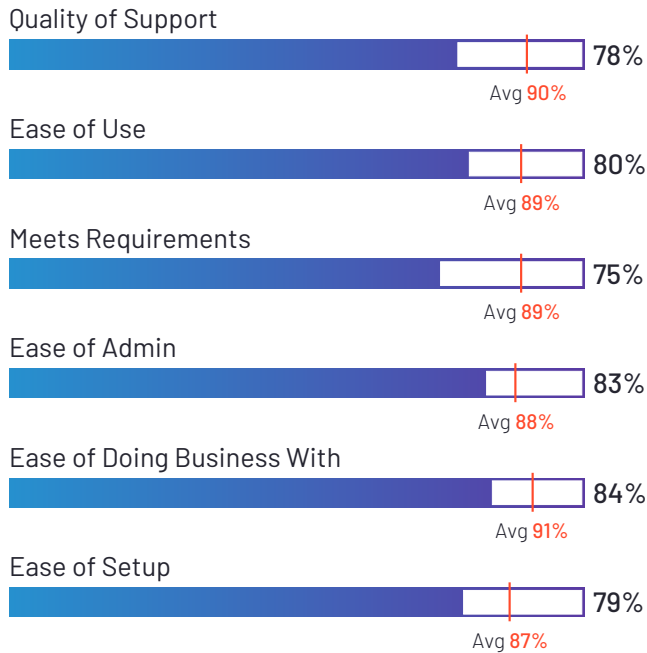


Signpost

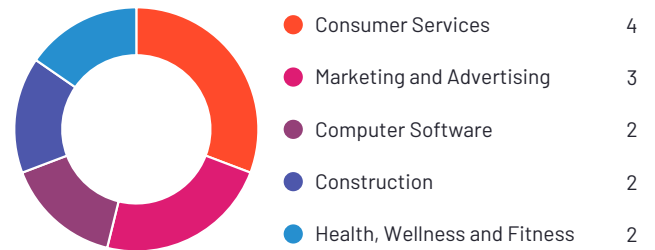
3.6 ★★★★★ (50)

Signpost has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 74% of users rated it 4 or 5 stars, 61% of users believe it is headed in the right direction, and users said they would be likely to recommend Signpost at a rate of 75%. Signpost is also in the Marketing Automation, Live Chat, SMS Marketing, and Online Reputation Management categories.

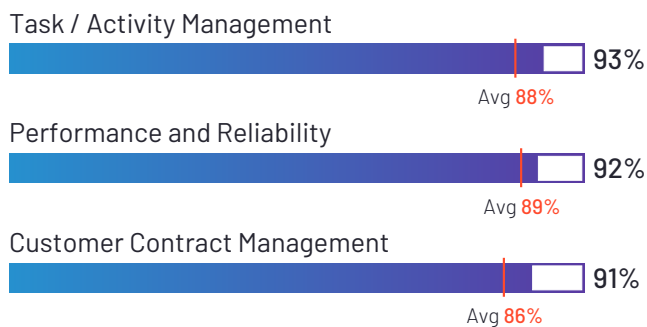
Satisfaction Ratings



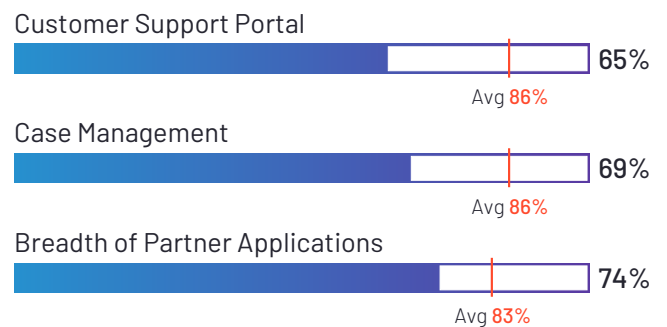
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Signpost



HQ Location
New York, NY



Year Founded
2010



Employees (Listed On LinkedIn)
140



Company Website
signpost.com

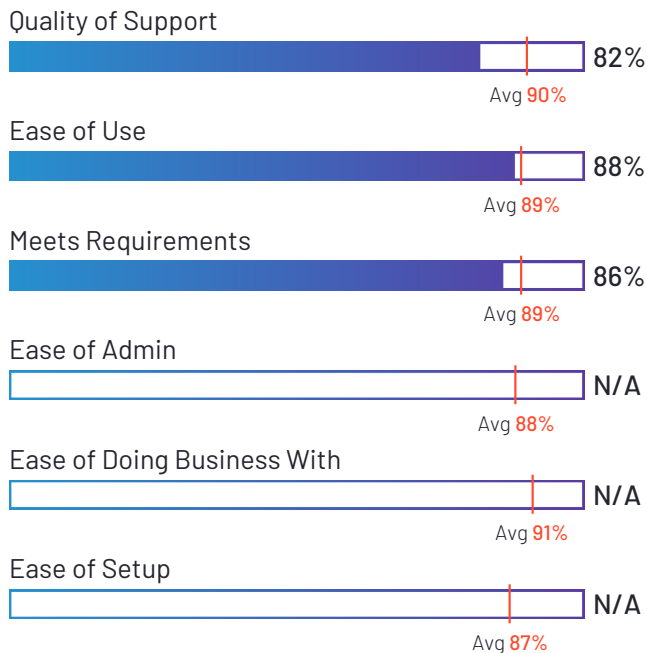


SalesJunction

4.1 ★★★★★ (19)

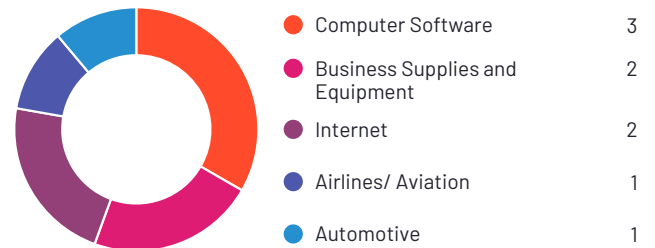
SalesJunction has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 94% of users rated it 4 or 5 stars, 73% of users believe it is headed in the right direction, and users said they would be likely to recommend SalesJunction at a rate of 81%.

Satisfaction Ratings

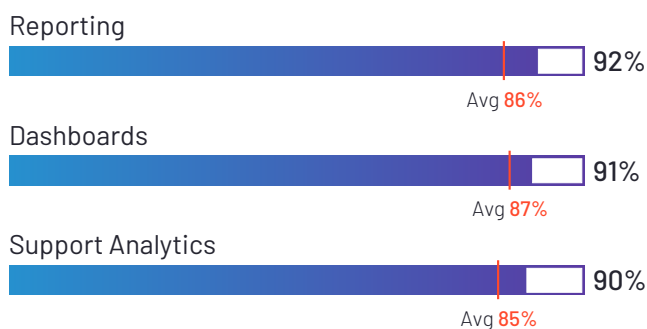


*N/A is displayed when fewer than five responses were received for the question.

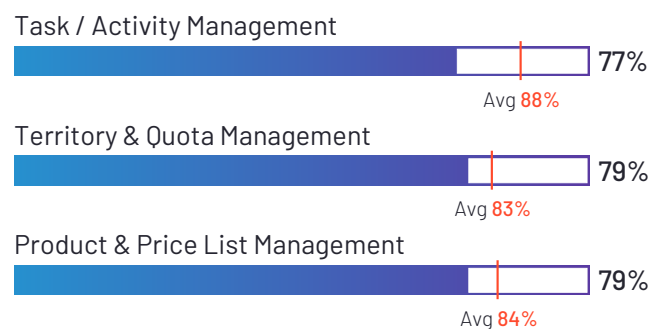
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
SalesJunction



HQ Location
Atlanta, GA



Year Founded
2011



Employees (Listed On LinkedIn)
2



Company Website
salesjunction.com

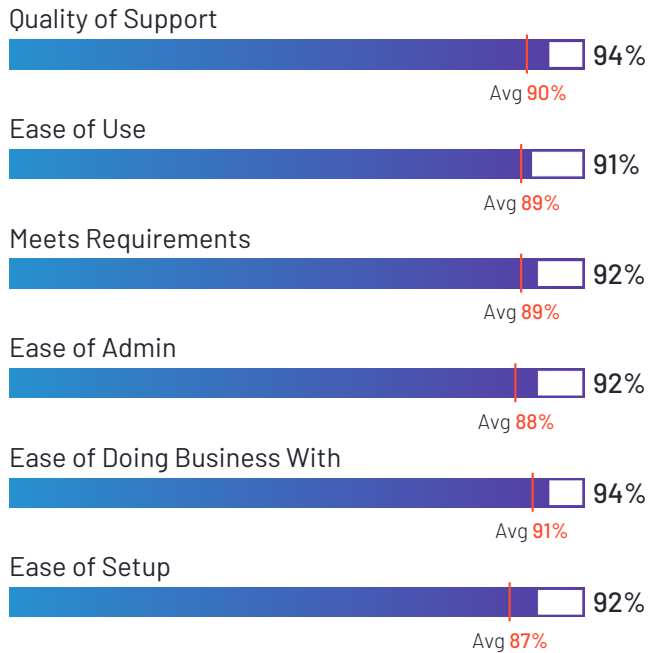


Platformly

4.5 ★★★★★ (104)

Platformly has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Platformly at a rate of 93%. Platformly is also in the Marketing Analytics and Marketing Automation categories.

Satisfaction Ratings



Top Industries Represented



Ownership
Platformly



HQ Location
Tortola, British Virgin Islands



Year Founded
2017



Employees (Listed On LinkedIn)
7



Company Website
platform.ly

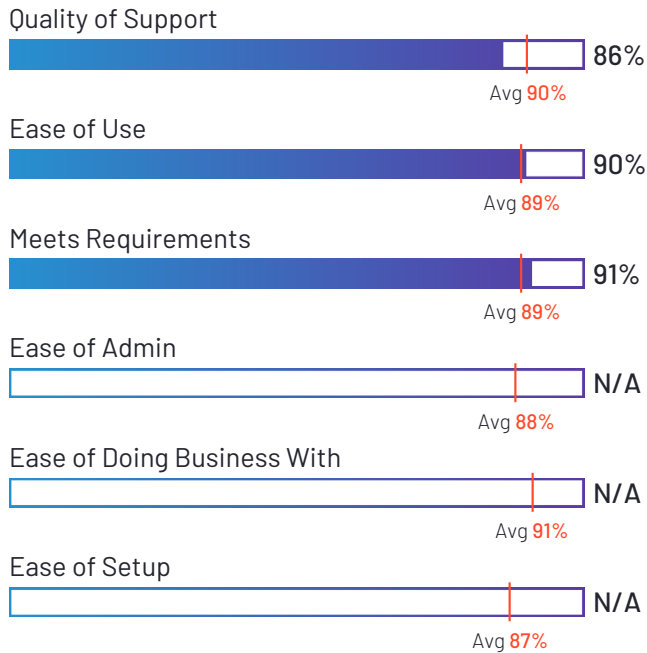
Ardexus

Ardexus CRM

3.9 ★★★★★☆ (10)

Ardexus CRM has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 80% of users rated it 4 or 5 stars, 90% of users believe it is headed in the right direction, and users said they would be likely to recommend Ardexus at a rate of 78%.

Satisfaction Ratings

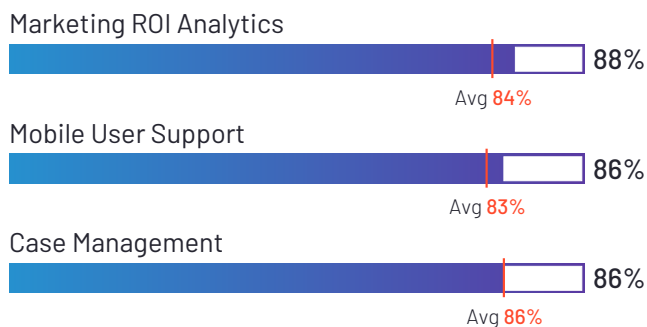


*N/A is displayed when fewer than five responses were received for the question.

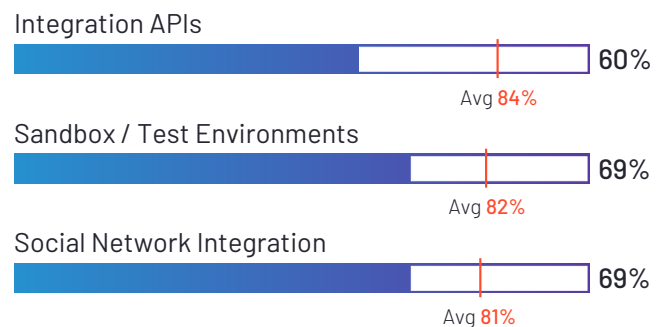
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Ardexus



HQ Location
Ontario, Canada



Year Founded
1998



Employees (Listed On LinkedIn)
5



Company Website
ardexus.com

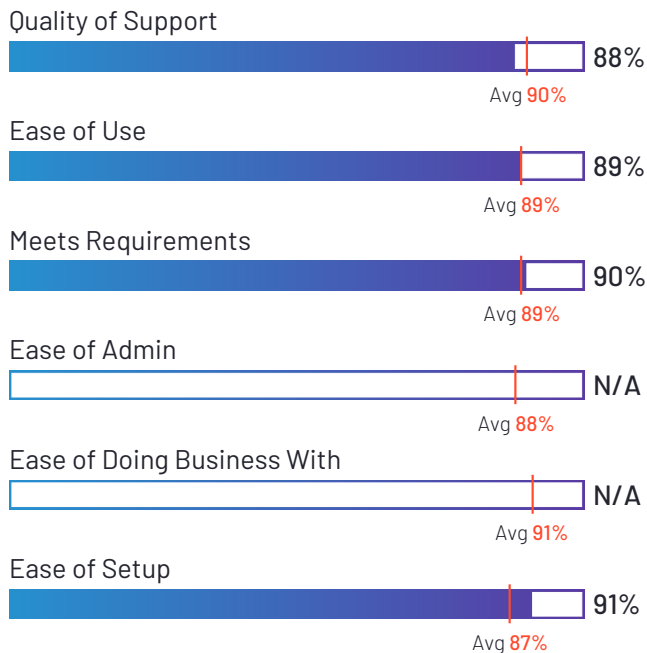


LeadScore.io

4.1 ★★★★★ (19)

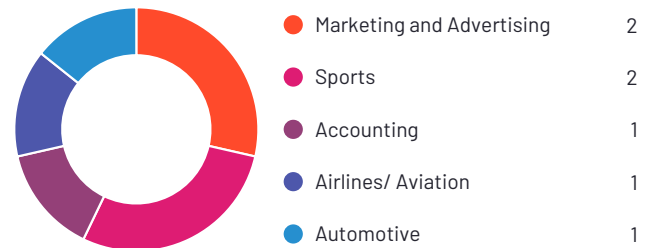
LeadScore.io has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 78% of users rated it 4 or 5 stars, 83% of users believe it is headed in the right direction, and users said they would be likely to recommend LeadScore.io at a rate of 82%.

Satisfaction Ratings

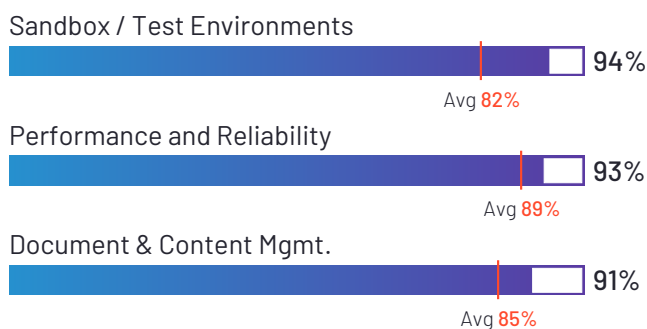


*N/A is displayed when fewer than five responses were received for the question.

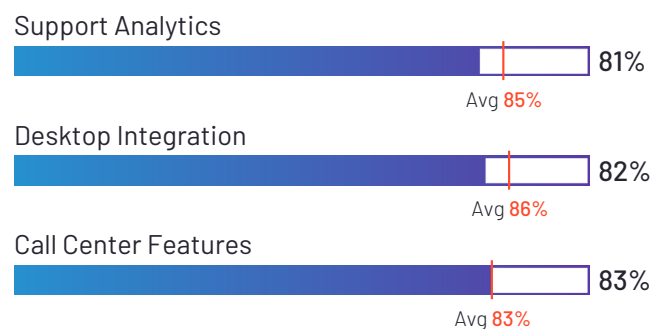
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Interact.io



HQ Location
Berlin



Year Founded
2013



Employees (Listed On LinkedIn)
2



Company Website
interact.io

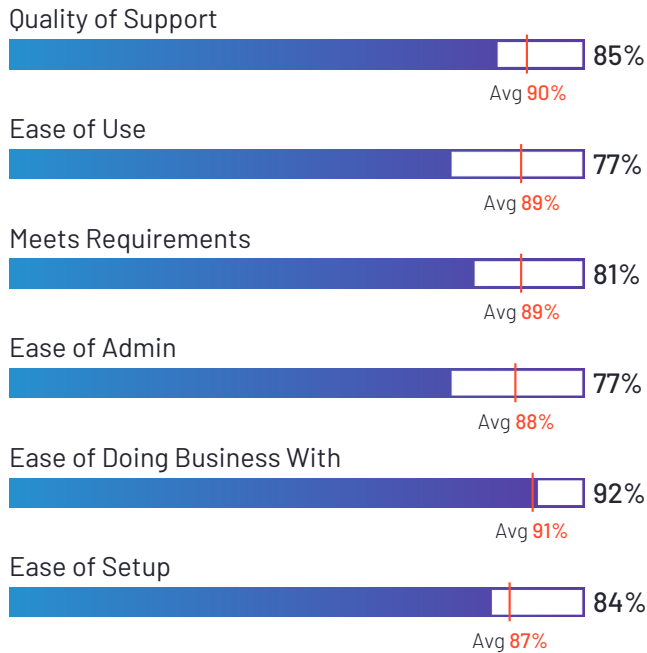


Commence CRM

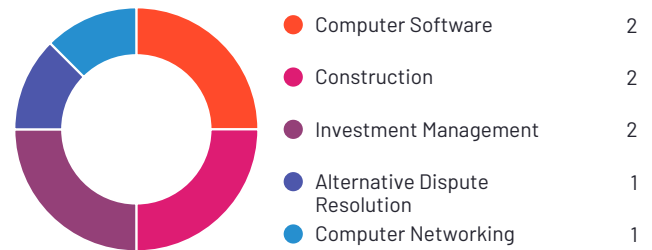
4.1 ★★★★★ (18)

Commence CRM has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 80% of users rated it 4 or 5 stars, 79% of users believe it is headed in the right direction, and users said they would be likely to recommend Commence CRM at a rate of 81%. Commence CRM is also in the Marketing Automation and Online Form Builder categories.

Satisfaction Ratings



Top Industries Represented



Ownership
Commence



HQ Location
Eatontown, NJ



Year Founded
1988



Employees (Listed On LinkedIn)
15



Company Website
commence.com

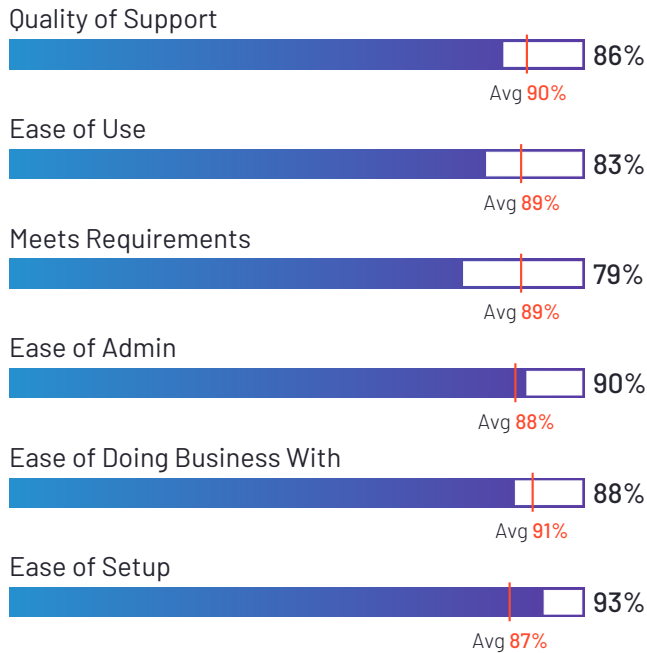


ONLYOFFICE Workspace

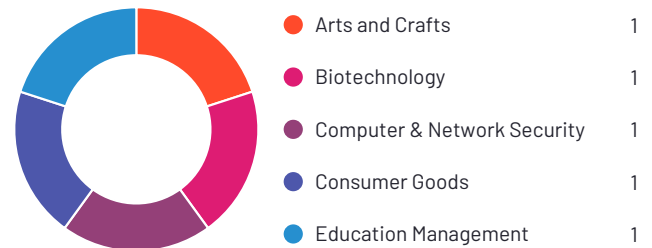
4.4 ★★★★★ (64)

ONLYOFFICE Workspace has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 79% of users rated it 4 or 5 stars, 55% of users believe it is headed in the right direction, and users said they would be likely to recommend ONLYOFFICE Workspace at a rate of 82%. ONLYOFFICE Workspace is also in the Employee Intranet, Spreadsheets, Presentation, Document Creation, Office Suites, Calendar, and Project Management categories.

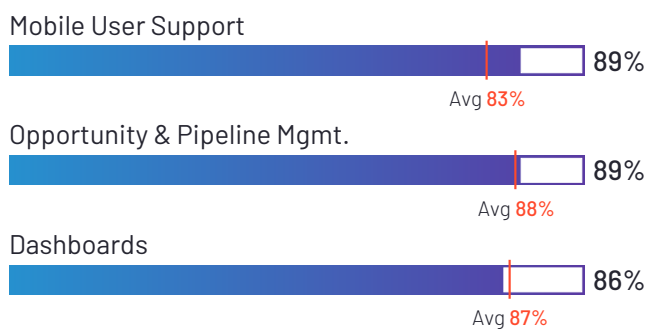
Satisfaction Ratings



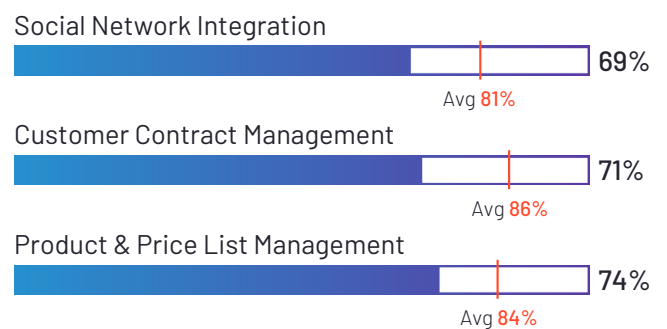
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Ascensio System



HQ Location
Riga, Latvia



Year Founded
2008



Employees (Listed On LinkedIn)
122



Company Website
onlyoffice.com

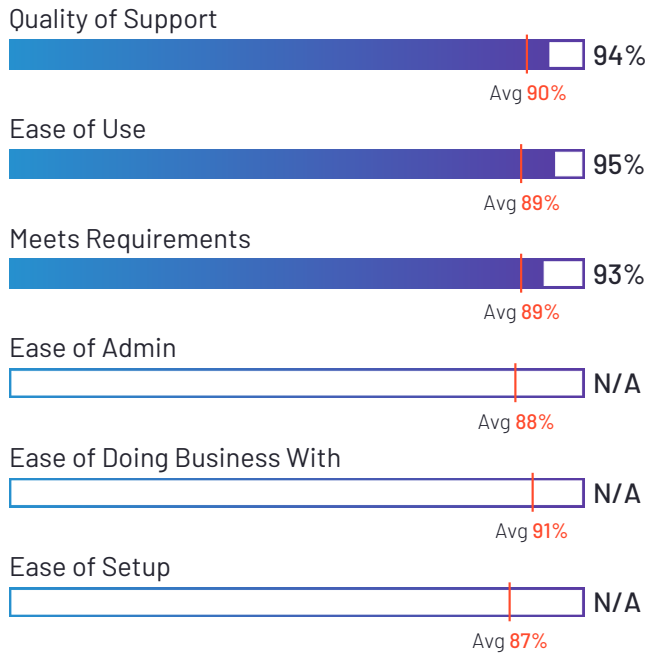


Tapdesk

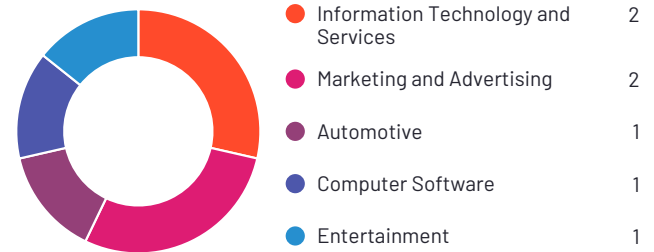
4.9 ★★★★★ (12)

Tapdesk has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 100% of users rated it 4 or 5 stars, 75% of users believe it is headed in the right direction, and users said they would be likely to recommend Tapdesk at a rate of 98%.

Satisfaction Ratings



Top Industries Represented



*N/A is displayed when fewer than five responses were received for the question.



Ownership
Ayulla



HQ Location
Wilmington,
Delaware



Year Founded
2017



**Employees (Listed
On LinkedIn)**
6



Company Website
ayulla.com



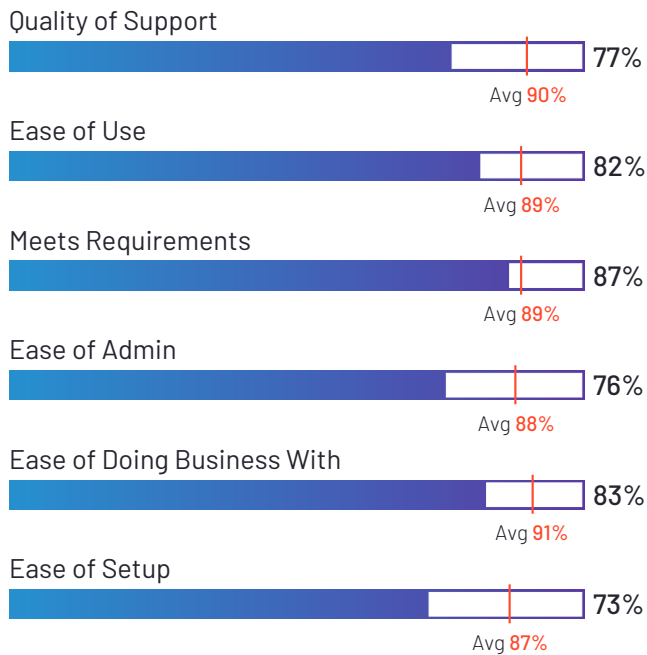
YetiForce

YetiForce CRM

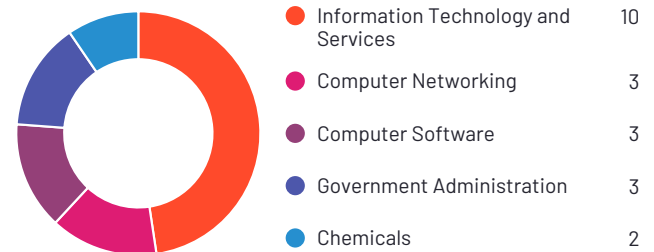
4.4 ★★★★★ (51)

YetiForce CRM has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 96% of users rated it 4 or 5 stars, 89% of users believe it is headed in the right direction, and users said they would be likely to recommend YetiForce CRM at a rate of 88%.

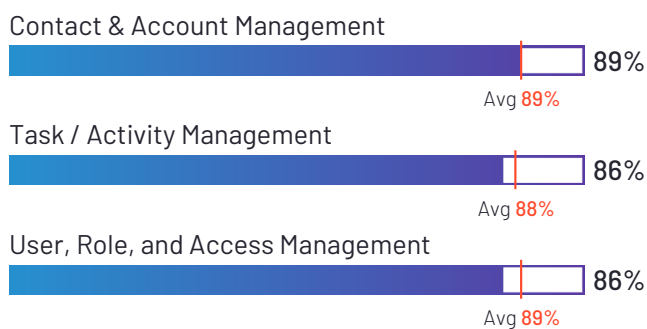
Satisfaction Ratings



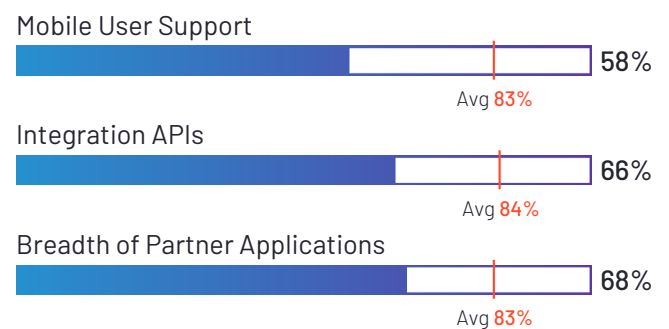
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
YetiForce



HQ Location
Warszawa, Woj.
mazowieckie



Year Founded
2014



**Employees (Listed
On LinkedIn)**
7



Company Website
yetiforce.com

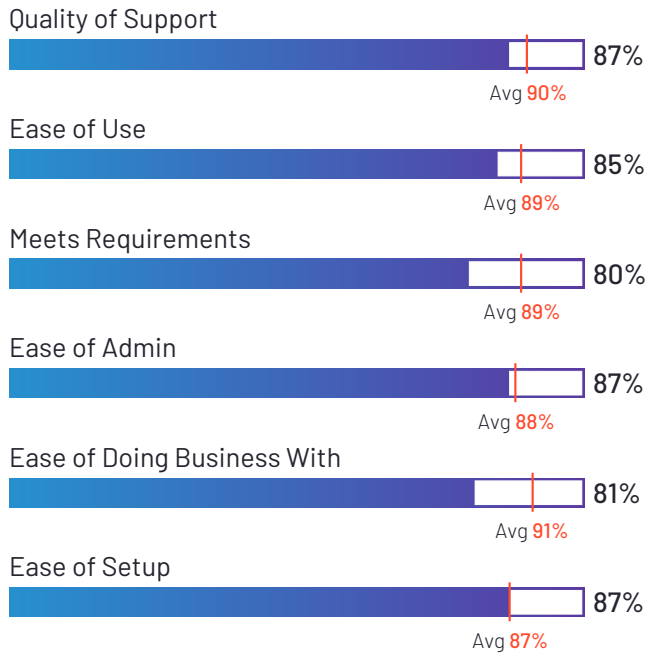


Kommo

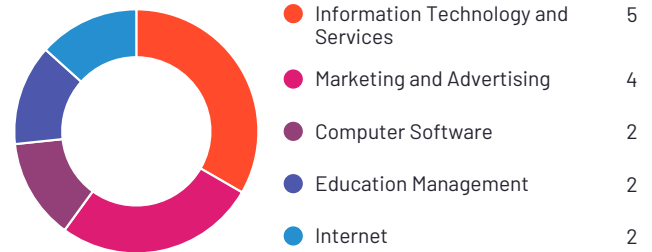
3.7 ★★★★★ (30)

Kommo has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 81% of users rated it 4 or 5 stars, 77% of users believe it is headed in the right direction, and users said they would be likely to recommend Kommo at a rate of 74%.

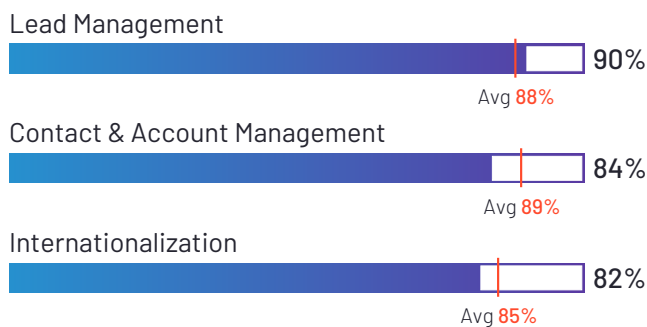
Satisfaction Ratings



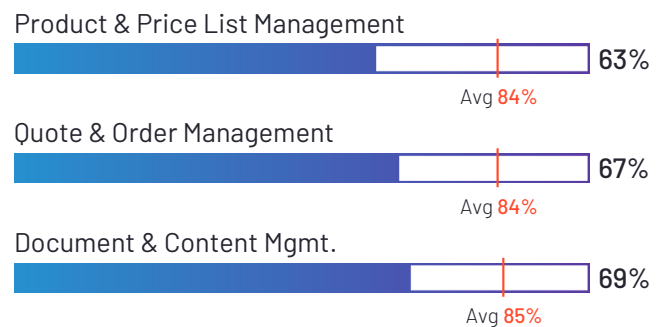
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
QSOFT



HQ Location
San Francisco, CA



Year Founded
2009



Employees (Listed On LinkedIn)
346



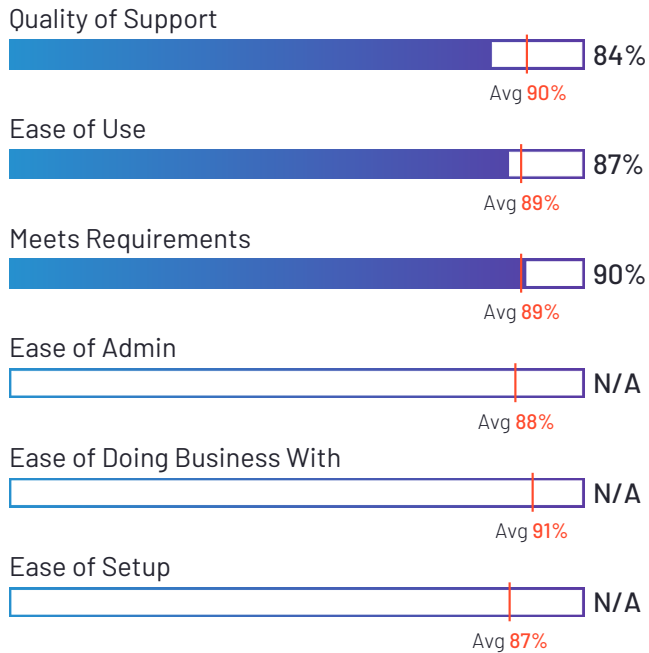
Company Website
www.amocrm.com

FreeCRM

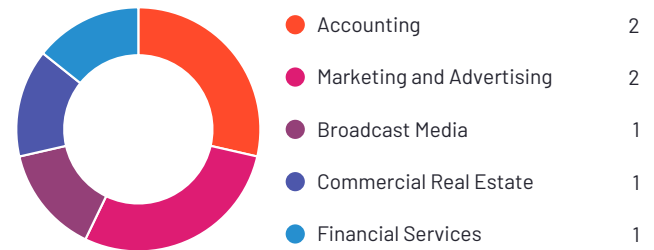
4.2 ★★★★★☆ (11)

FreeCRM has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 91% of users rated it 4 or 5 stars, 64% of users believe it is headed in the right direction, and users said they would be likely to recommend FreeCRM at a rate of 84%. FreeCRM is also in the Marketing Automation category.

Satisfaction Ratings



Top Industries Represented



*N/A is displayed when fewer than five responses were received for the question.



Ownership
Free CRM



HQ Location
San Francisco, CA



Year Founded
2003



Employees (Listed On LinkedIn)
2



Company Website
freecrm.com

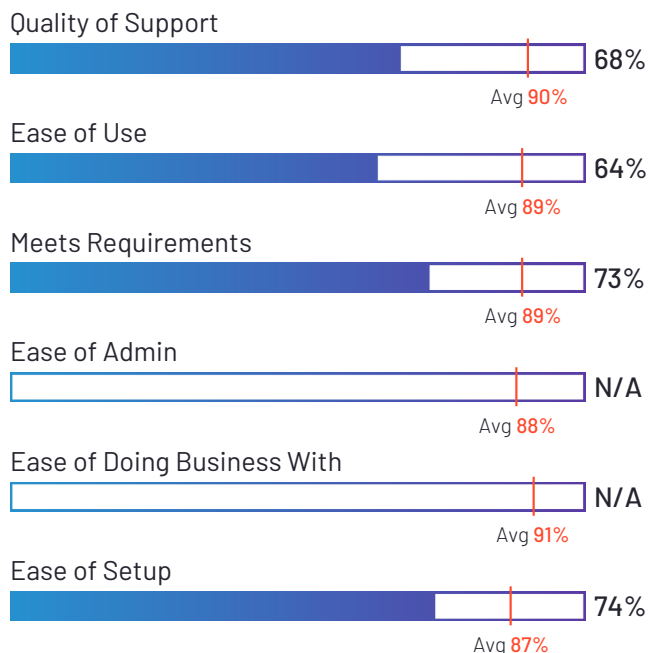


Talisma

3.1 ★★★★★ (25)

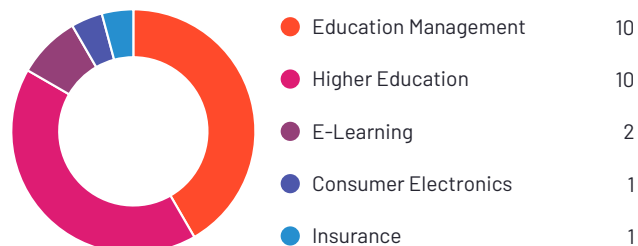
Talisma has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 58% of users rated it 4 or 5 stars, 42% of users believe it is headed in the right direction, and users said they would be likely to recommend Talisma at a rate of 62%.

Satisfaction Ratings

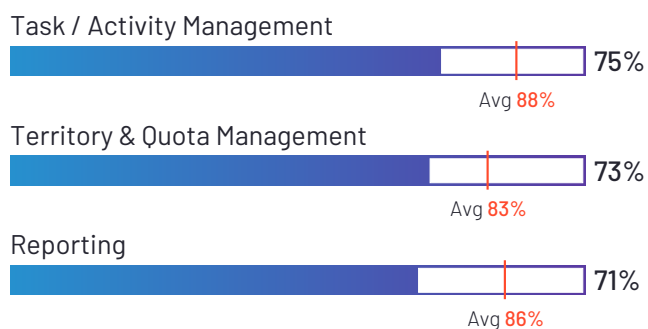


*N/A is displayed when fewer than five responses were received for the question.

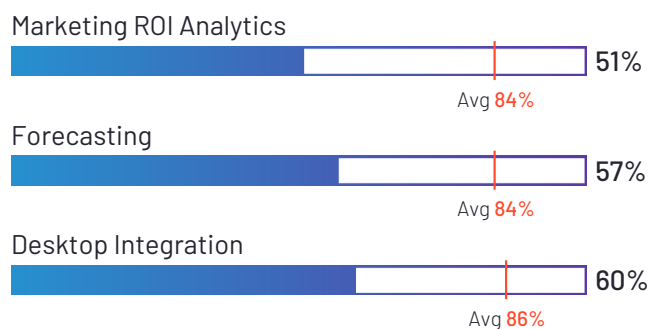
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Anthology



HQ Location
Boca Raton, FL



Year Founded
1988



Employees (Listed On LinkedIn)
4,815



Company Website
anthology.com

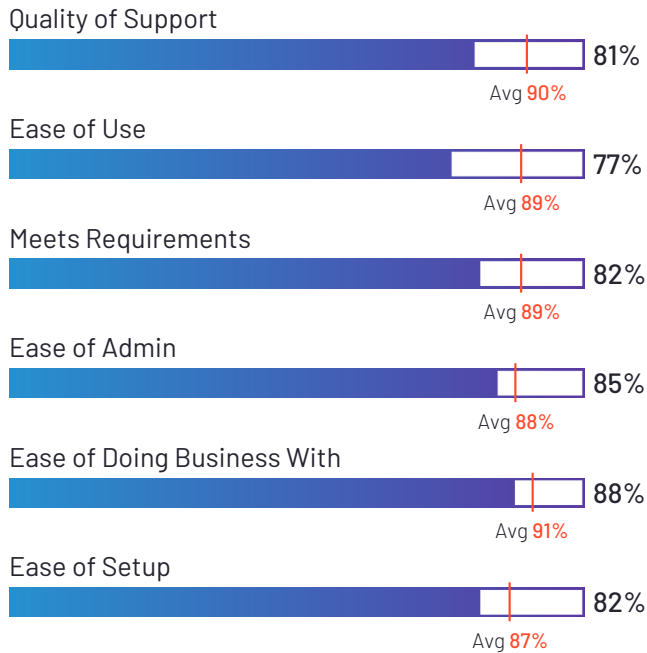


Pivotal CRM

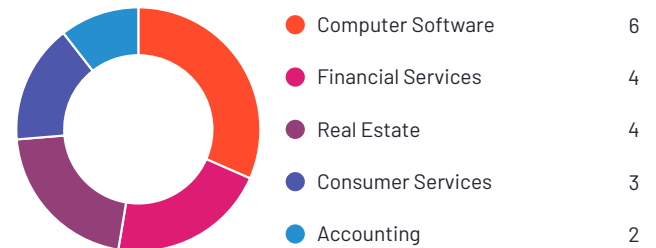
3.4 ★★★★★ (56)

Pivotal CRM has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 60% of users rated it 4 or 5 stars, 66% of users believe it is headed in the right direction, and users said they would be likely to recommend Pivotal at a rate of 68%.

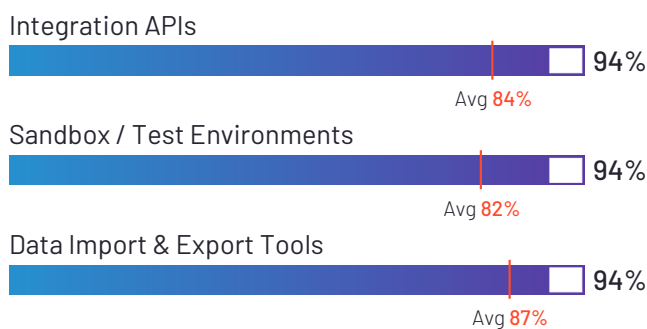
Satisfaction Ratings



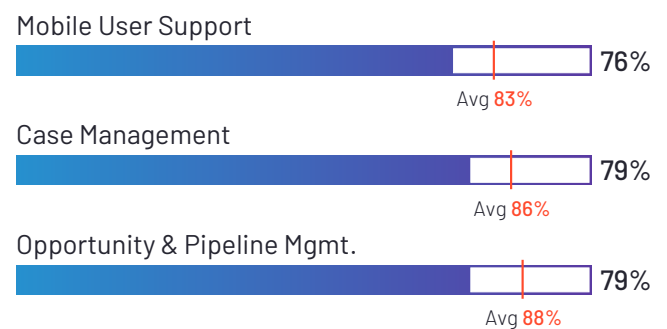
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Ignite Enterprise
Software Solutions



HQ Location
Austin, TX



**Employees (Listed
On LinkedIn)**
299



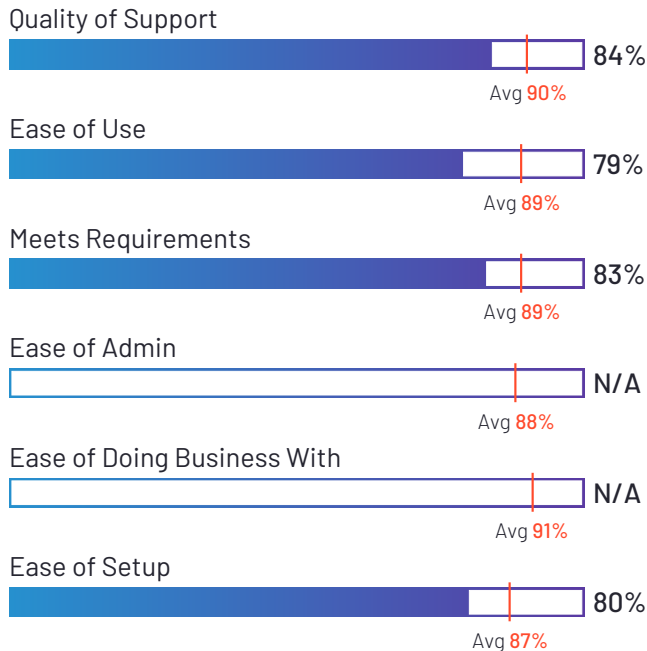
Company Website
ignitetech.com

InfiniteCRM

3.7 ★★★★★ (10)

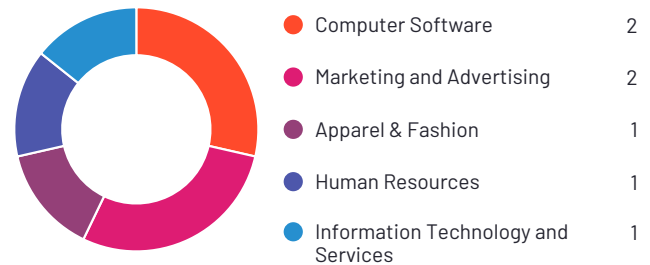
InfiniteCRM has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 70% of users rated it 4 or 5 stars, 80% of users believe it is headed in the right direction, and users said they would be likely to recommend InfiniteCRM at a rate of 74%.

Satisfaction Ratings

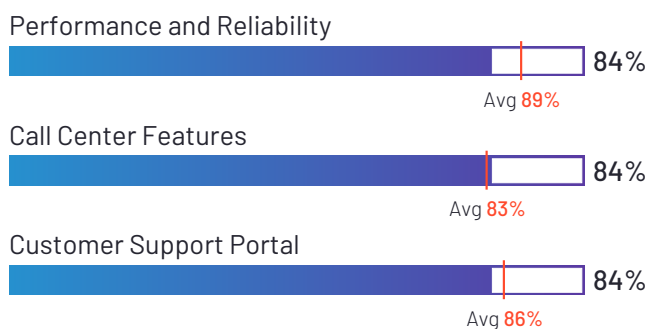


*N/A is displayed when fewer than five responses were received for the question.

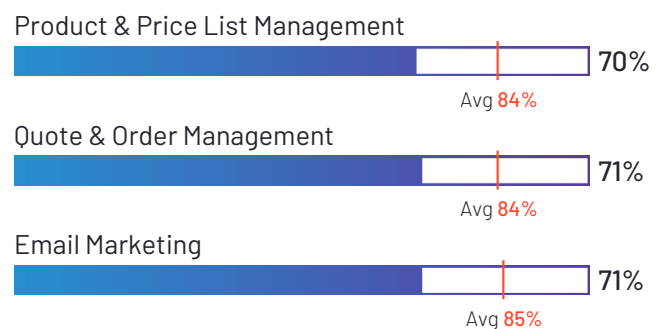
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Pat Group



HQ Location
Montebelluna



Year Founded
1992



Employees (Listed On LinkedIn)
84



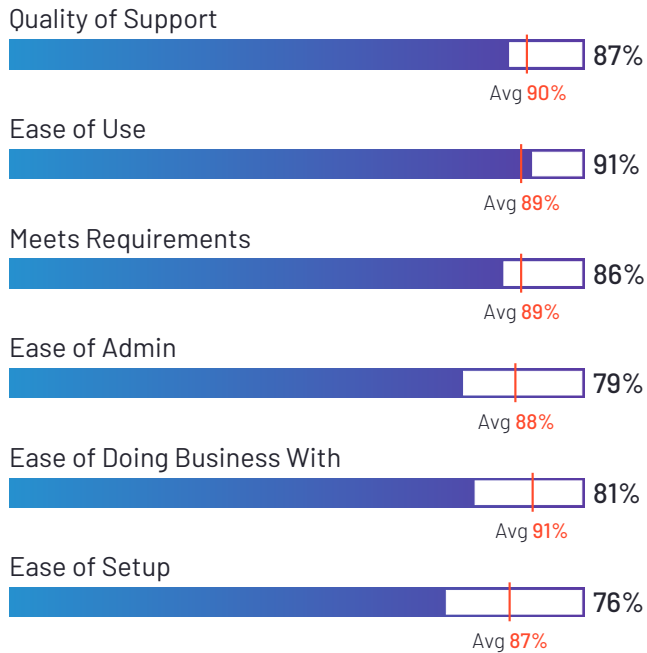
Company Website
pat.eu

Zurmo

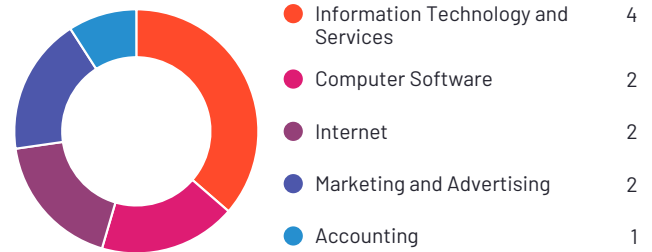
4.6 ★★★★★ (18)

Zurmo has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 94% of users rated it 4 or 5 stars, 80% of users believe it is headed in the right direction, and users said they would be likely to recommend Zurmo at a rate of 92%.

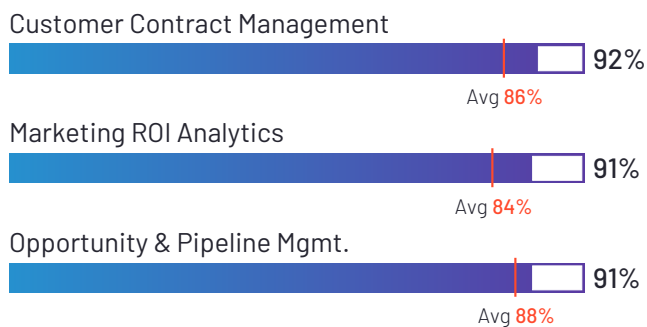
Satisfaction Ratings



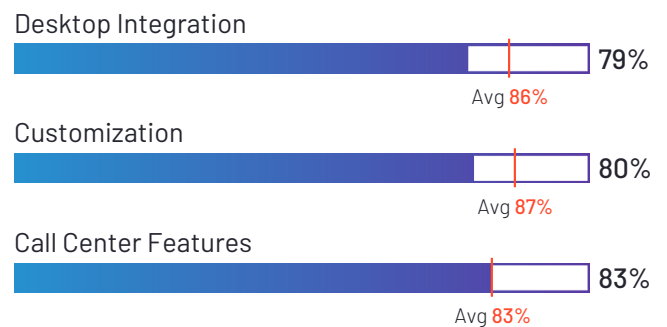
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Zurmo



Year Founded
2011



Employees (Listed On LinkedIn)
1



Company Website
www.zurmo.com

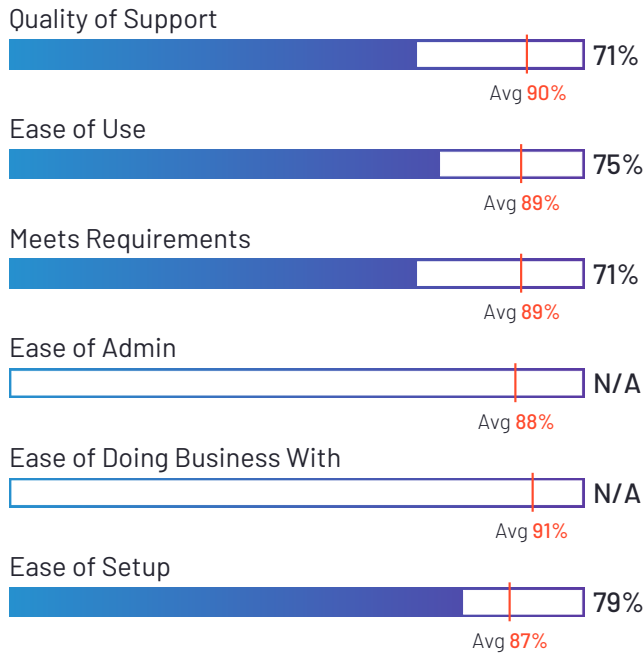


AdOrbit

3.9 ★★★★★ (10)

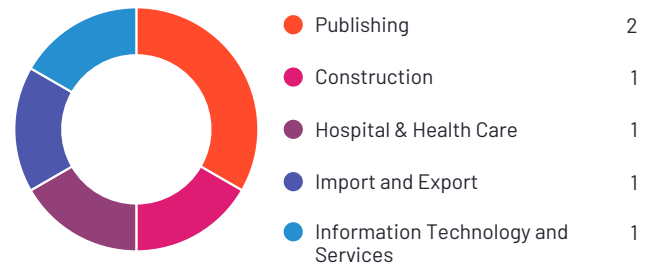
AdOrbit has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 80% of users rated it 4 or 5 stars, 83% of users believe it is headed in the right direction, and users said they would be likely to recommend AdOrbit at a rate of 78%.

Satisfaction Ratings

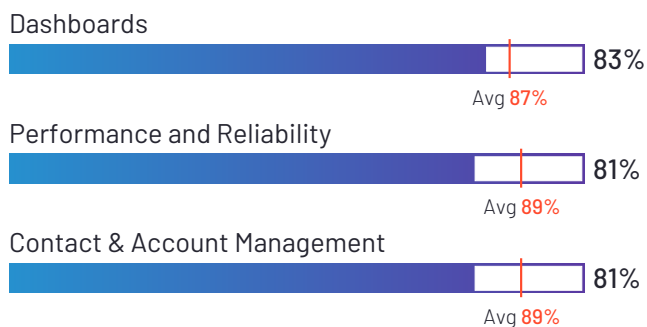


*N/A is displayed when fewer than five responses were received for the question.

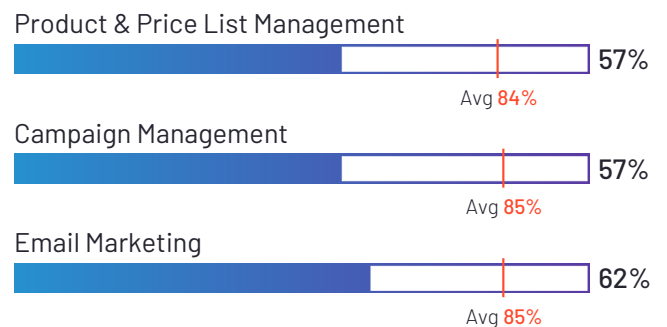
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Aysling



HQ Location
Saline, Michigan



Year Founded
2005



Employees (Listed On LinkedIn)
24



Company Website
aysling.com

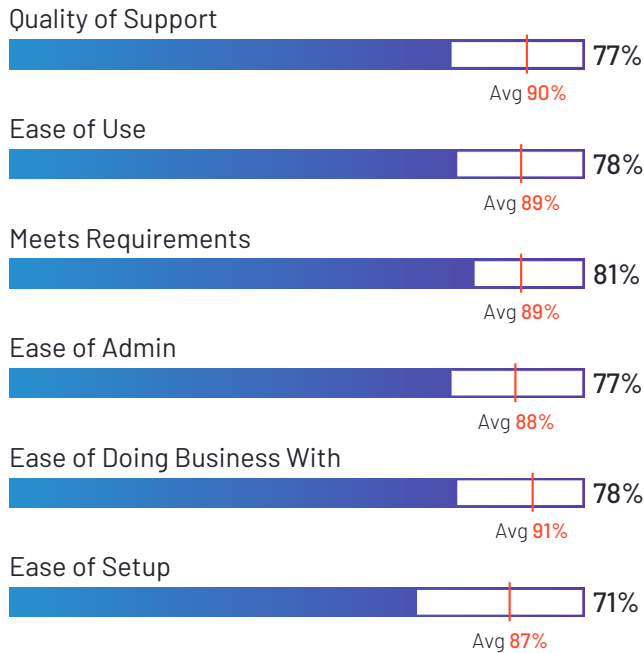


GoldMine

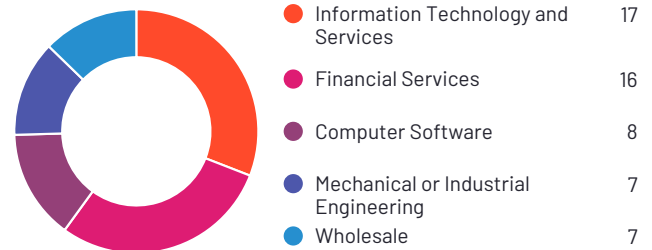
3.7 ★★★★★ (191)

GoldMine has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 75% of users rated it 4 or 5 stars, 50% of users believe it is headed in the right direction, and users said they would be likely to recommend GoldMine at a rate of 73%.

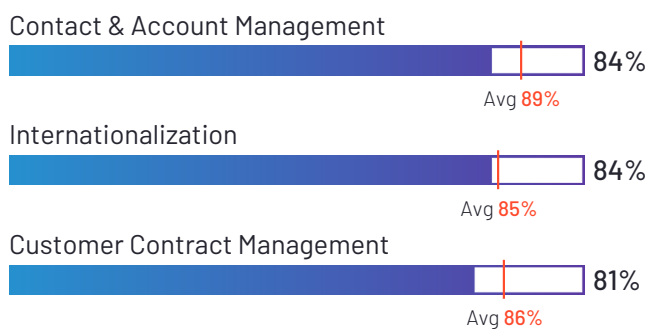
Satisfaction Ratings



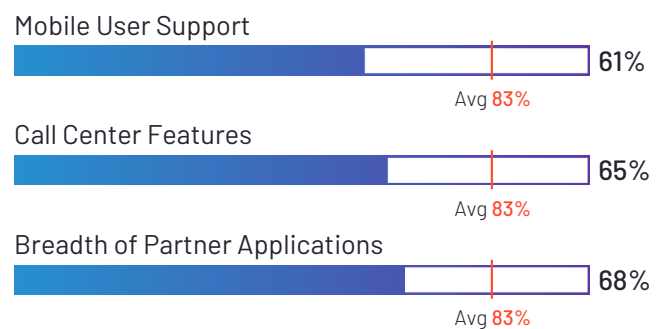
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
MacSonik



HQ Location
Noida, IN



Year Founded
2020



Employees (Listed
On LinkedIn)
3



Company Website
macsonik.com

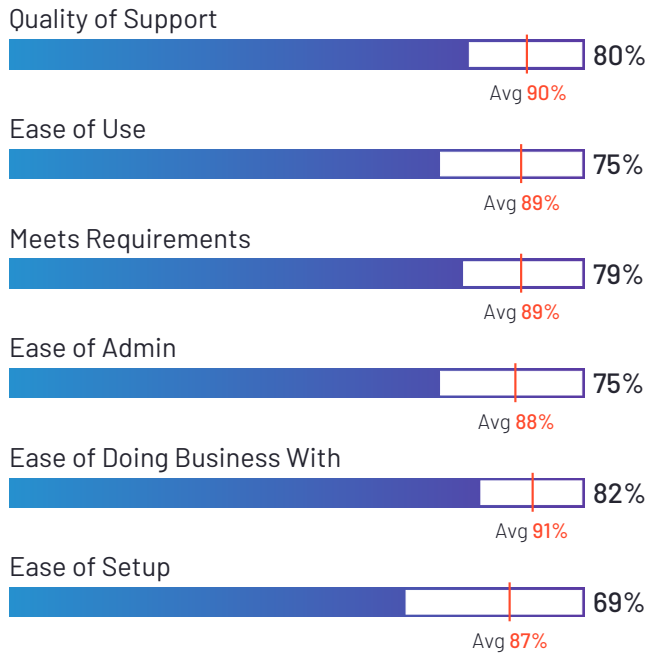


TDF CRM

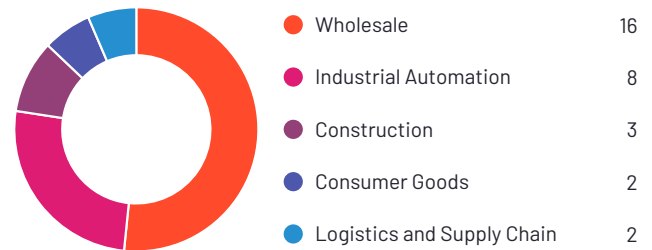
3.9 ★★★★★ (49)

TDF CRM has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 80% of users rated it 4 or 5 stars, 75% of users believe it is headed in the right direction, and users said they would be likely to recommend TDF CRM at a rate of 78%.

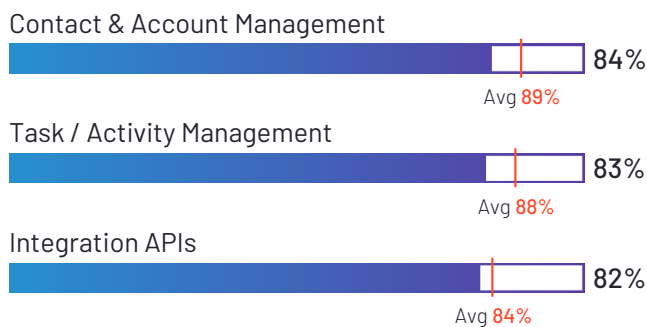
Satisfaction Ratings



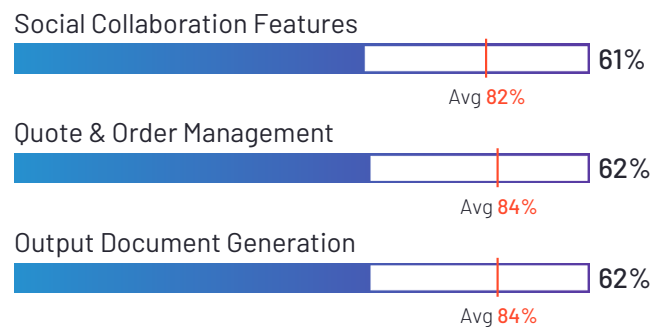
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Tour de Force



HQ Location
Findlay, OH



Year Founded
2001



Employees (Listed On LinkedIn)
2



Company Website
tourdeforceinc.com

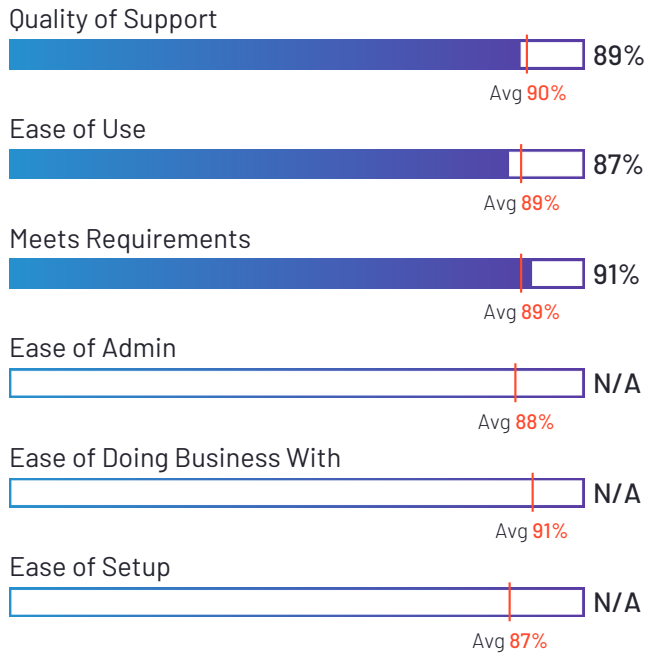


OrangeCRM

4.3 ★★★★★ (11)

OrangeCRM has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 91% of users rated it 4 or 5 stars, 80% of users believe it is headed in the right direction, and users said they would be likely to recommend OrangeCRM at a rate of 85%.

Satisfaction Ratings

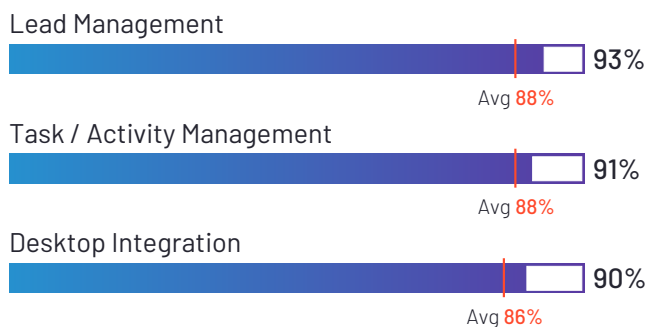


*N/A is displayed when fewer than five responses were received for the question.

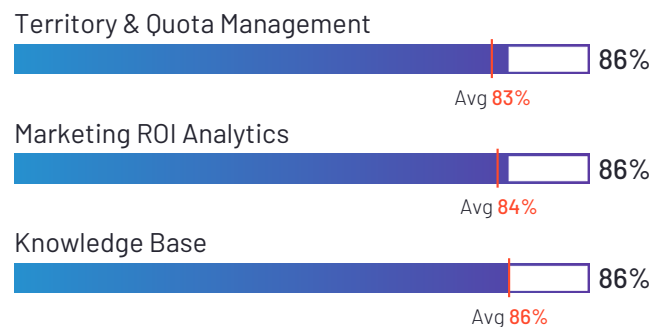
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
OrangeCRM



HQ Location
Griffin



Employees (Listed On LinkedIn)
2



Company Website
orangecrm.com

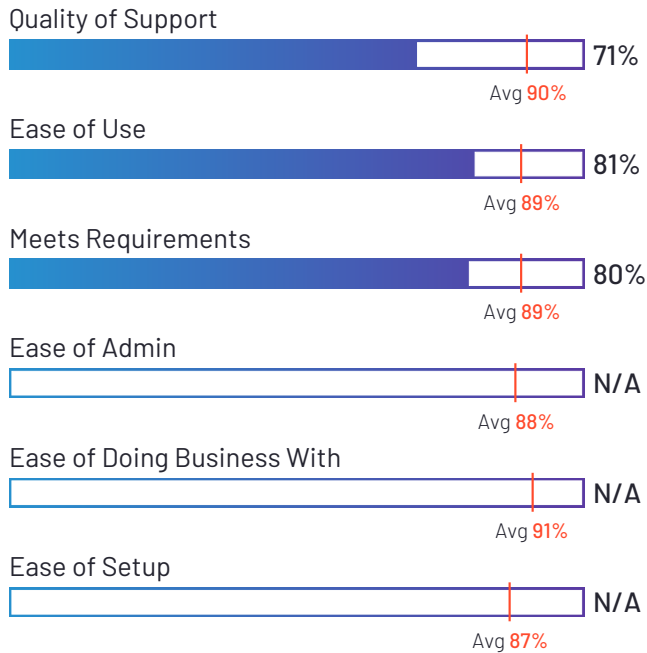


Fat Free CRM

3.9 ★★★★★ (10)

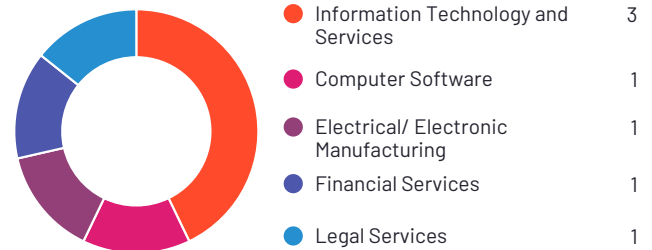
Fat Free CRM has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 80% of users rated it 4 or 5 stars, 63% of users believe it is headed in the right direction, and users said they would be likely to recommend Fat Free CRM at a rate of 78%.

Satisfaction Ratings

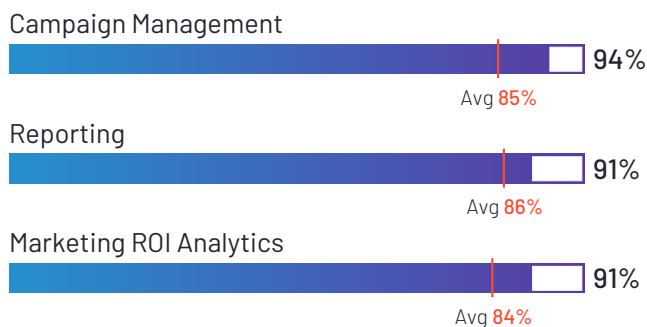


*N/A is displayed when fewer than five responses were received for the question.

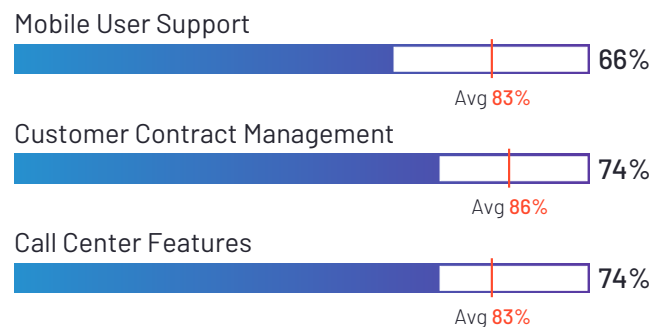
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
fatfreecrm.com



Employees (Listed
On LinkedIn)

2



Company Website
fatfreecrm.com

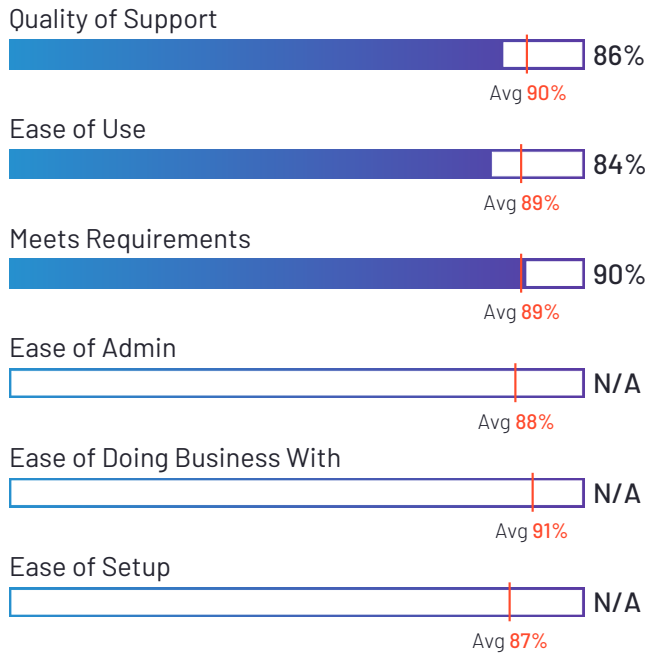


FIVE CRM

4.3 ★★★★★ (12)

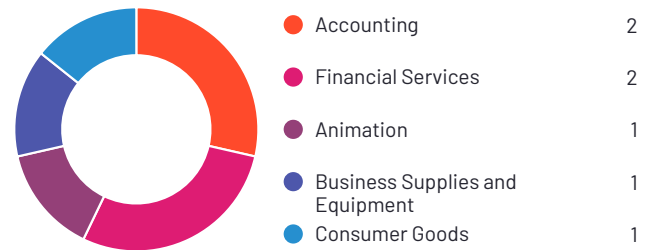
FIVE CRM has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 92% of users rated it 4 or 5 stars, 90% of users believe it is headed in the right direction, and users said they would be likely to recommend FIVE CRM at a rate of 86%.

Satisfaction Ratings

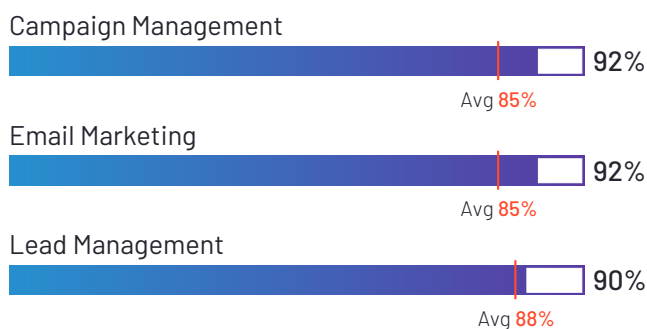


*N/A is displayed when fewer than five responses were received for the question.

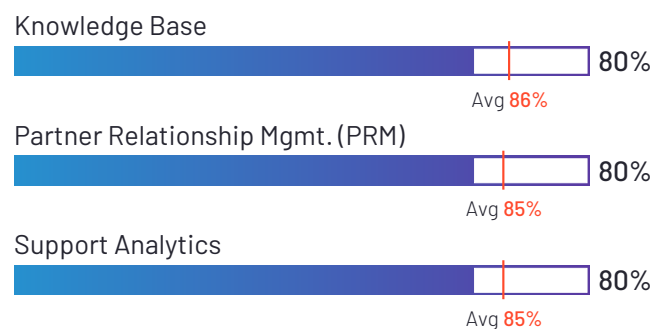
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
FIVE CRM



HQ Location
Las Vegas, US



Year Founded
1991



Employees (Listed On LinkedIn)
19



Company Website
fivecrm.com



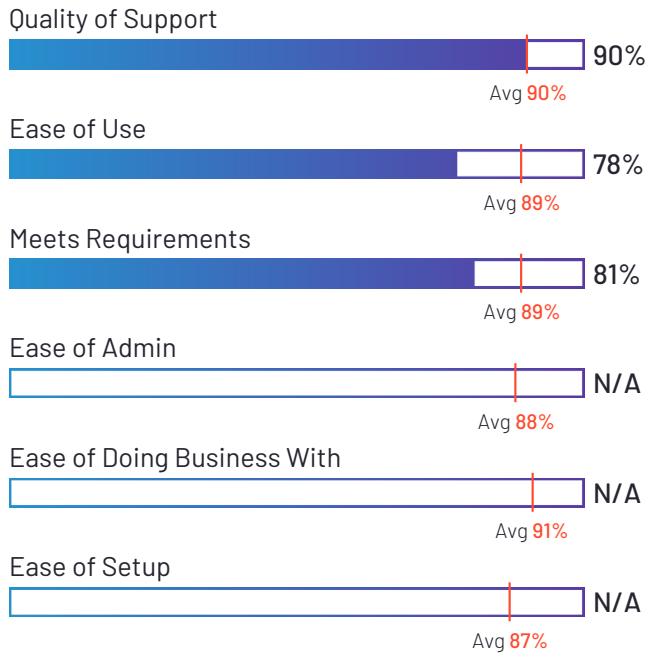
karmaCRM

karmaCRM

3.8 ★★★★★☆ (11)

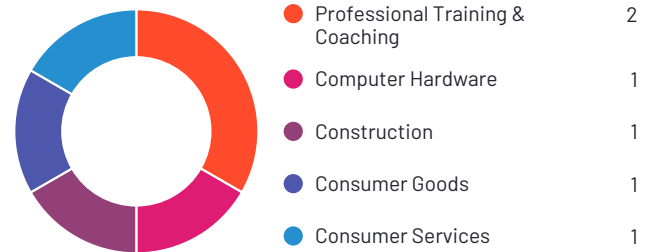
karmaCRM has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 73% of users rated it 4 or 5 stars, 91% of users believe it is headed in the right direction, and users said they would be likely to recommend karmaCRM at a rate of 76%.

Satisfaction Ratings

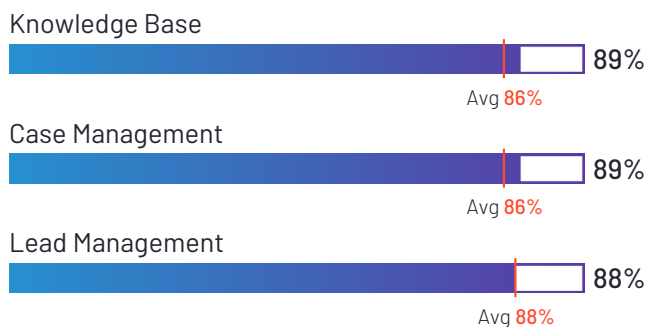


*N/A is displayed when fewer than five responses were received for the question.

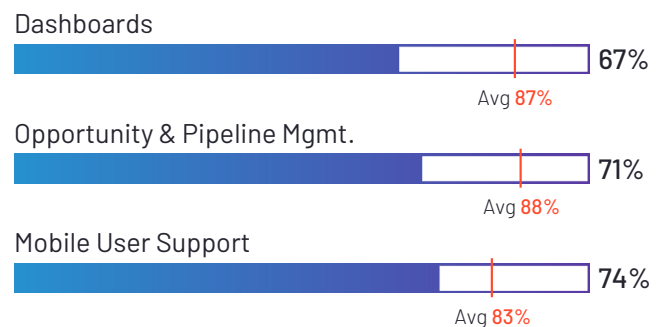
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
karmaCRM



HQ Location
Denver, US



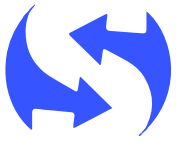
Year Founded
2010



Employees (Listed
On LinkedIn)
4



Company Website
karmacrm.com

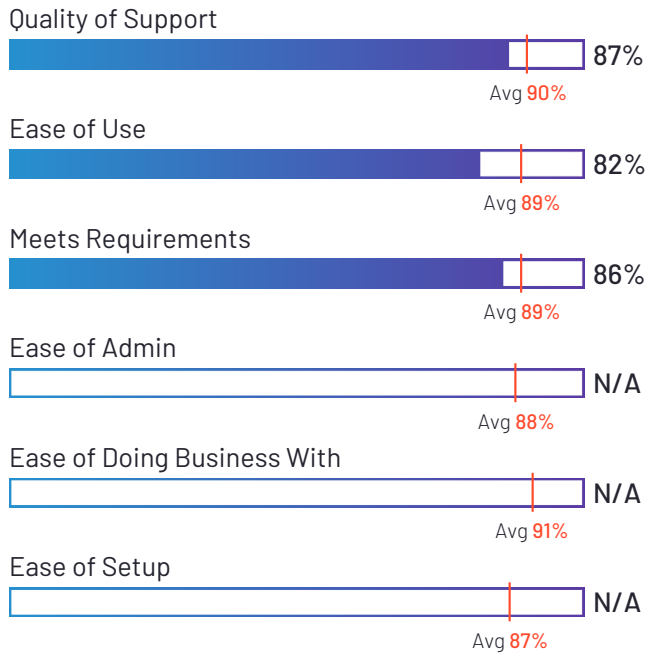


solve 360

3.9 ★★★★★ (17)

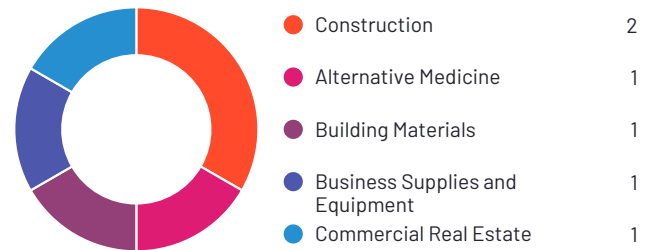
solve 360 has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 76% of users rated it 4 or 5 stars, 71% of users believe it is headed in the right direction, and users said they would be likely to recommend solve 360 at a rate of 78%.

Satisfaction Ratings

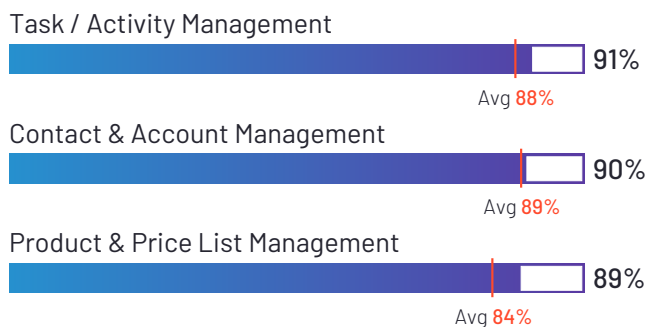


*N/A is displayed when fewer than five responses were received for the question.

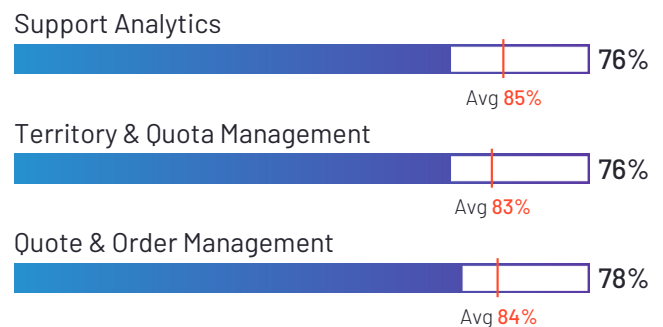
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Norada



HQ Location
Calgary, Canada



Year Founded
2001



Employees (Listed On LinkedIn)
5



Company Website
www.norada.com

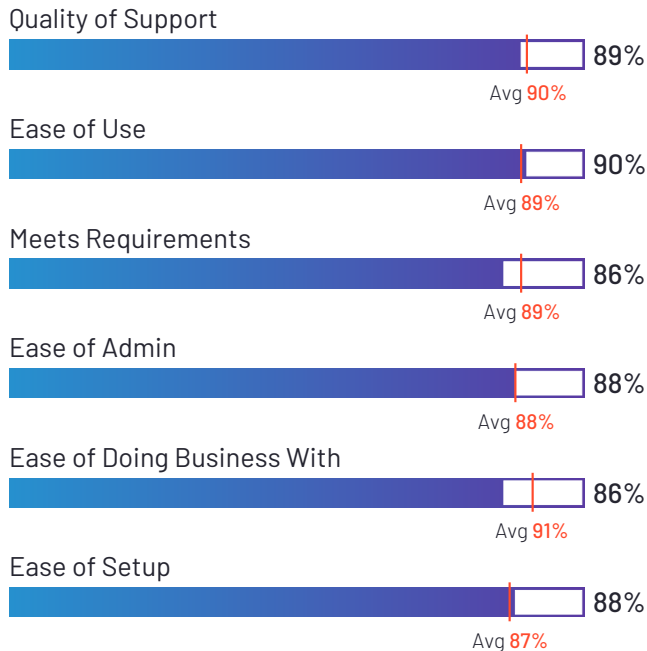


Deskera CRM

4.5 ★★★★★ (92)

Deskera CRM has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 94% of users rated it 4 or 5 stars, 84% of users believe it is headed in the right direction, and users said they would be likely to recommend Deskera CRM at a rate of 89%.

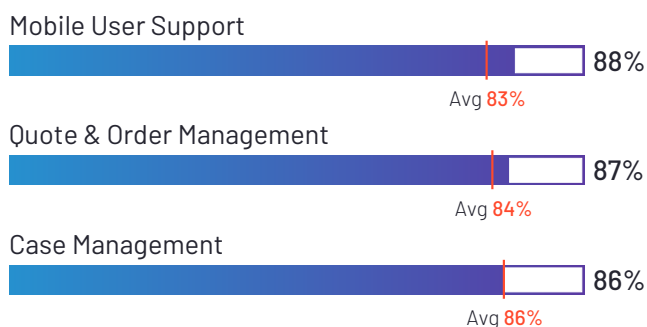
Satisfaction Ratings



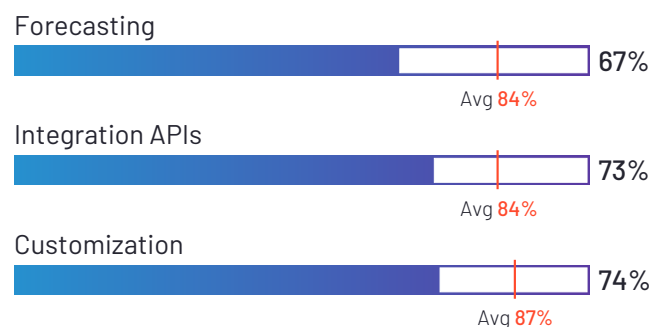
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Deskera



HQ Location
Minneapolis,
Minnesota



Year Founded
2008



**Employees (Listed
On LinkedIn)**
125



Company Website
deskera.com

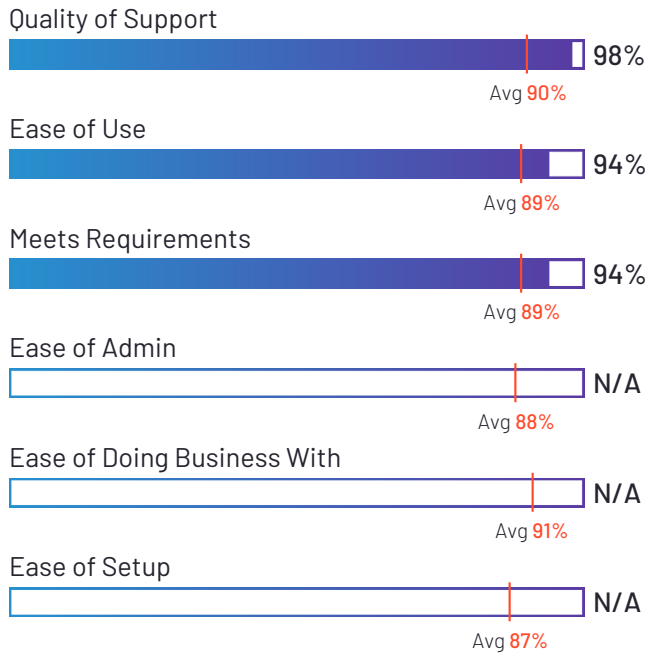


arkflux

4.7 ★★★★★ (14)

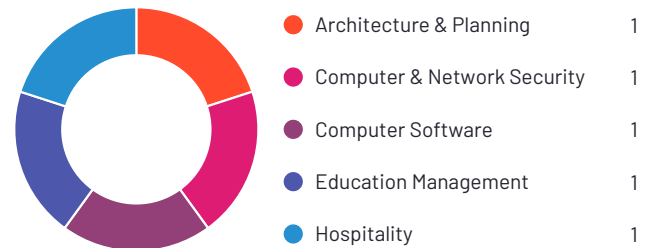
arkflux has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend arkflux at a rate of 94%.

Satisfaction Ratings

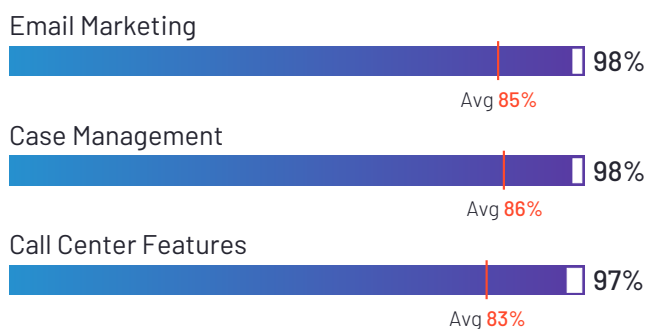


*N/A is displayed when fewer than five responses were received for the question.

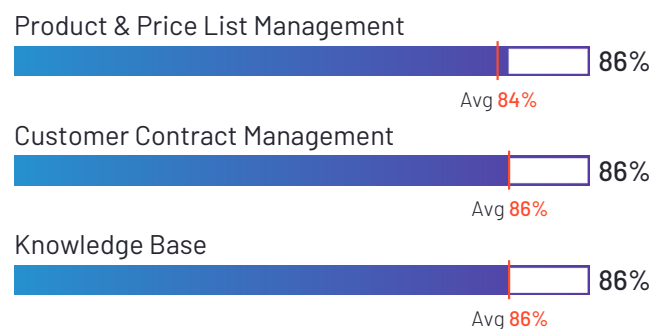
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
360Freedom



**Employees (Listed
On LinkedIn)**

2



Company Website
arkflux.com

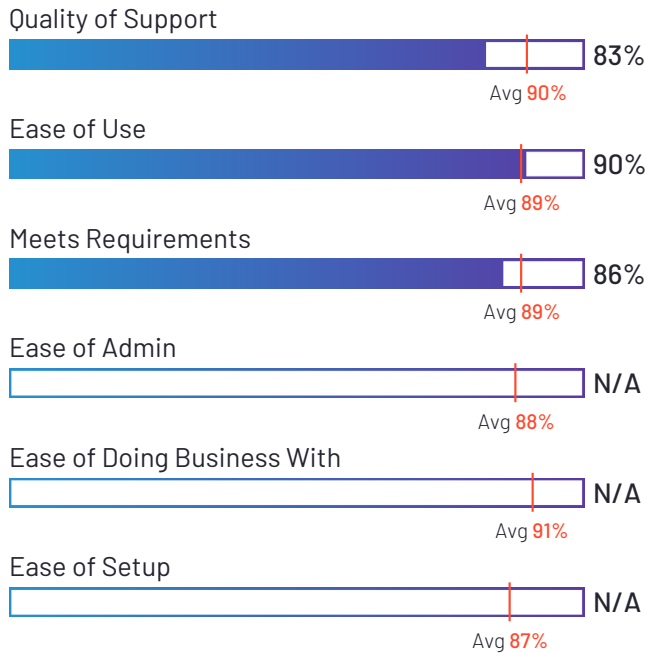


FinCRM

4.3 ★★★★★ (19)

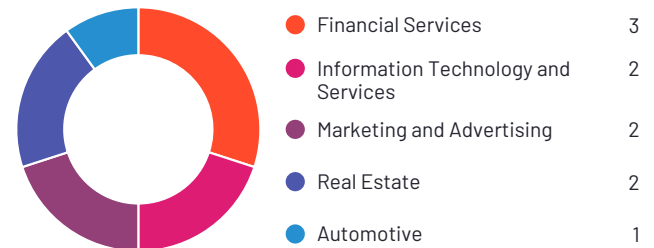
FinCRM has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 88% of users rated it 4 or 5 stars, 86% of users believe it is headed in the right direction, and users said they would be likely to recommend FinCRM at a rate of 86%.

Satisfaction Ratings

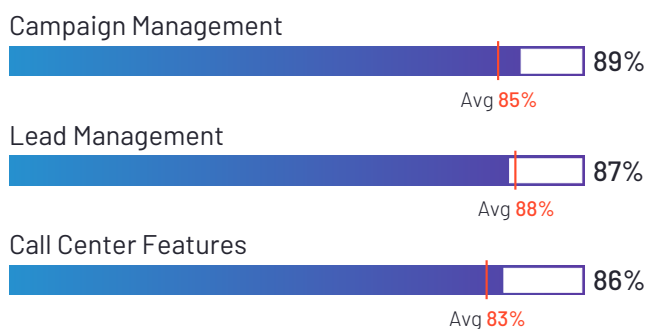


*N/A is displayed when fewer than five responses were received for the question.

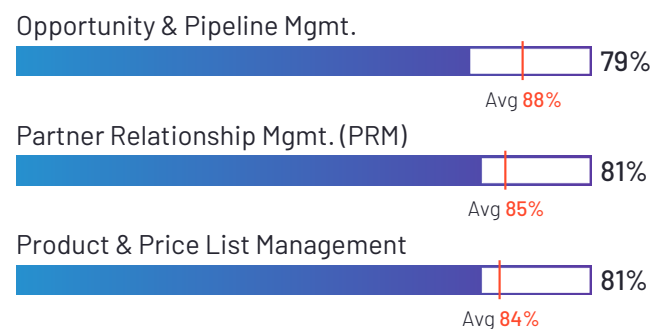
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
FinCRM
Technologies



HQ Location
Pune, Maharashtra



Year Founded
2020



Employees (Listed On LinkedIn)
3



Company Website
www.fincrm.net

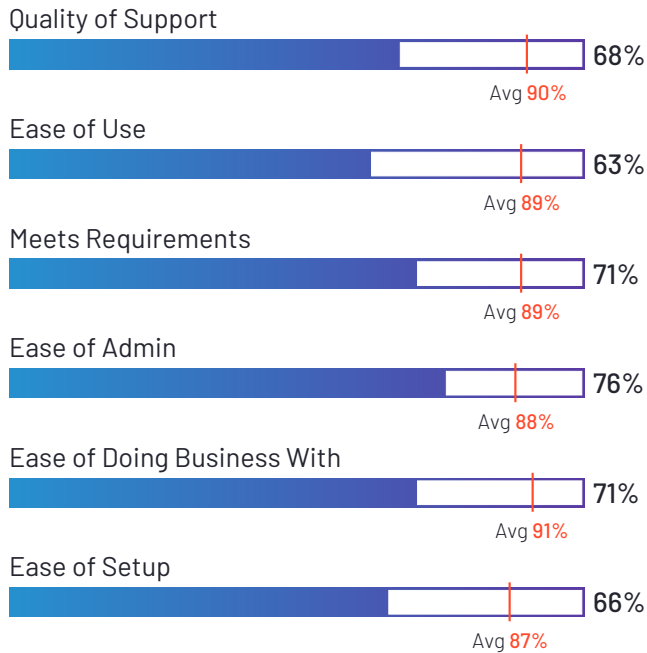


Rev.io PSA formerly Tigerpaw One

3.3 ★★★★★ (39)

Rev.io PSA formerly Tigerpaw One has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 54% of users rated it 4 or 5 stars, 52% of users believe it is headed in the right direction, and users said they would be likely to recommend Rev.io PSA formerly Tigerpaw One at a rate of 60%. Rev.io PSA formerly Tigerpaw One is also in the Help Desk, Work Management, Online Form Builder, and Professional Services Automation categories.

Satisfaction Ratings



Top Industries Represented



Ownership

Rev.io PSA formerly Tigerpaw One



HQ Location

Atlanta, GA



Year Founded

2002



Employees (Listed On LinkedIn)

200



Company Website

www.rev.io

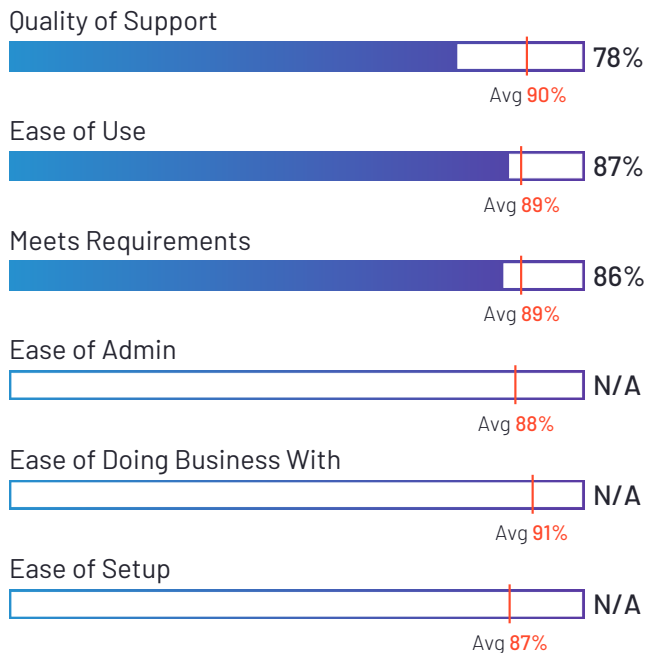


openCRX

4.5 ★★★★★ (10)

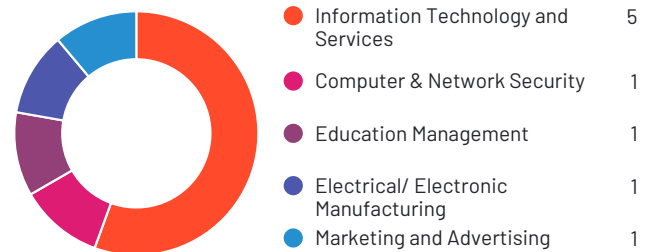
openCRX has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend openCRX at a rate of 90%.

Satisfaction Ratings

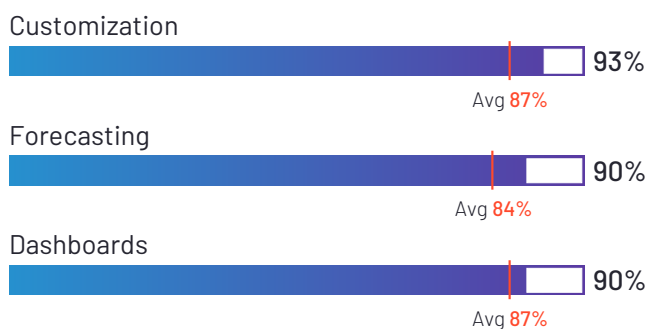


*N/A is displayed when fewer than five responses were received for the question.

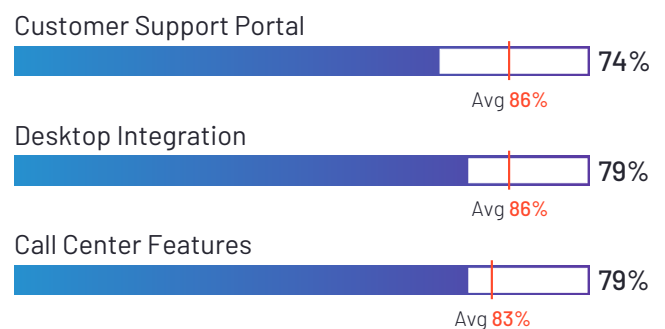
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Crixp



Employees (Listed
On LinkedIn)

2



Company Website
crixp.com

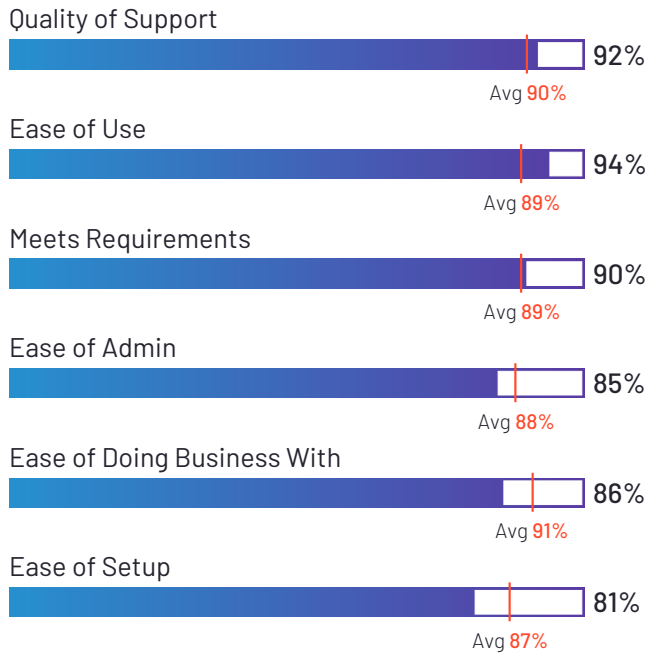


Shape Software

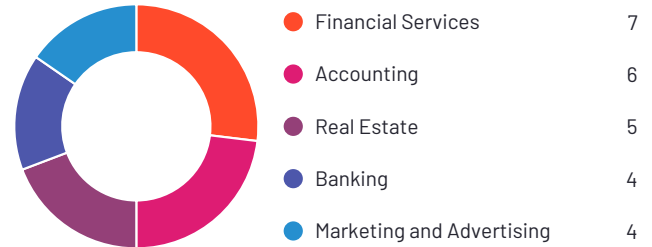
4.6 ★★★★★ (64)

Shape Software has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 93% of users rated it 4 or 5 stars, 81% of users believe it is headed in the right direction, and users said they would be likely to recommend Shape Software at a rate of 92%. Shape Software is also in the Marketing Automation, Email Template Builder, Auto Dialer, Client Portal, E-Signature, Email Tracking, Outbound Call Tracking, Inbound Call Tracking, SMS Marketing, and Lead Scoring categories.

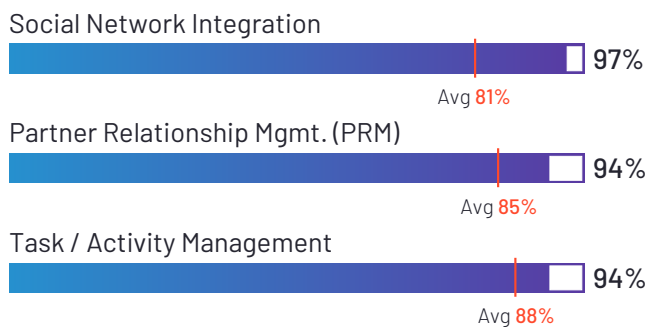
Satisfaction Ratings



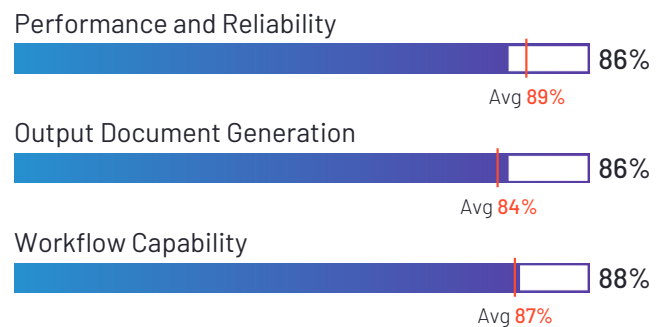
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Shape Software



HQ Location
Irvine, California



Employees (Listed On LinkedIn)
42



Company Website
setshape.com

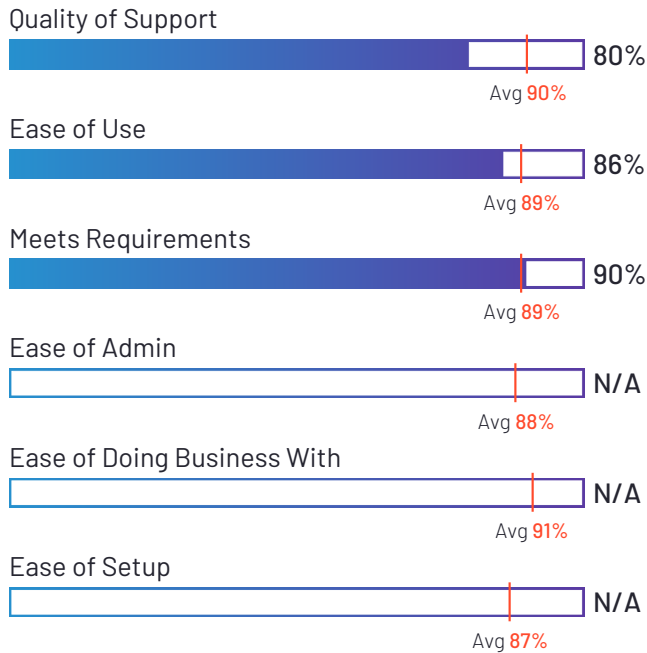


InTouch CRM

4.1 ★★★★★☆ (16)

InTouch CRM has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 93% of users rated it 4 or 5 stars, 80% of users believe it is headed in the right direction, and users said they would be likely to recommend InTouch CRM at a rate of 82%. InTouch CRM is also in the Marketing Automation category.

Satisfaction Ratings

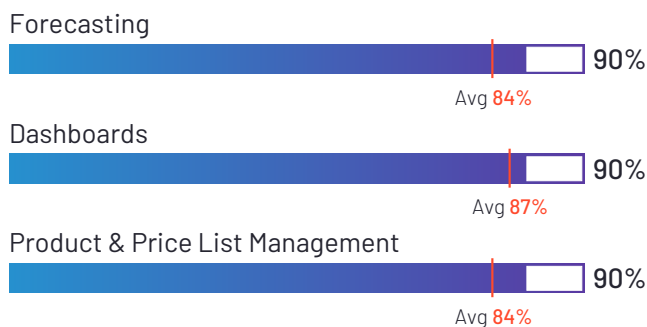


*N/A is displayed when fewer than five responses were received for the question.

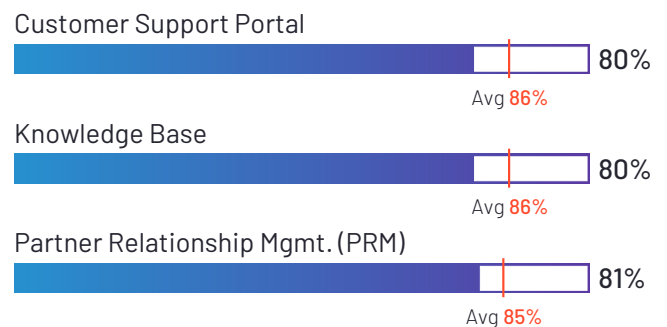
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
InTouchCRM



Employees (Listed On LinkedIn)
2



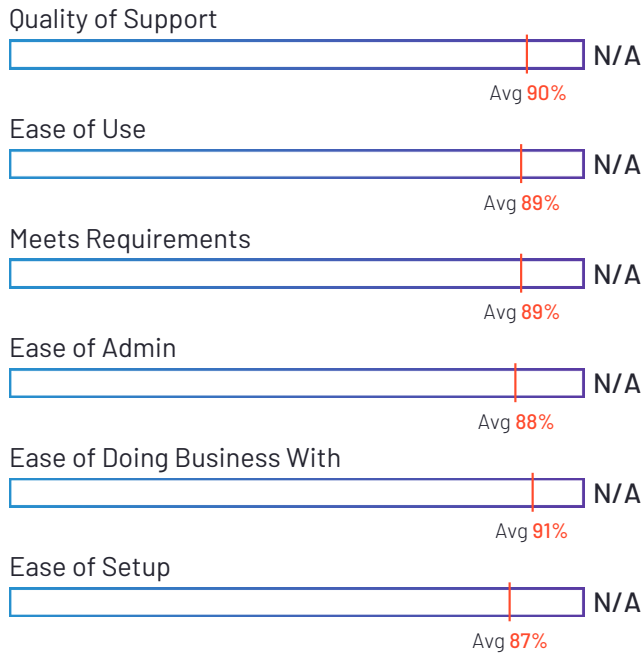
Company Website
figstack.com

Core CRM Pro

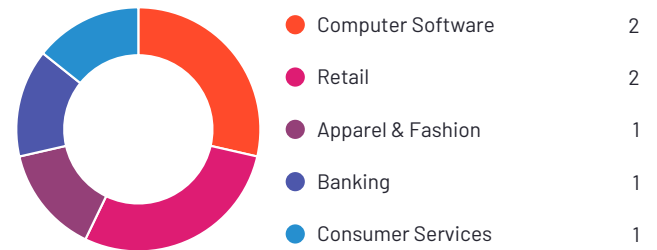
4.3 ★★★★★ (10)

Core CRM Pro has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 90% of users rated it 4 or 5 stars, 67% of users believe it is headed in the right direction, and users said they would be likely to recommend Core CRM Pro at a rate of 85%.

Satisfaction Ratings



Top Industries Represented



*N/A is displayed when fewer than five responses were received for the question.



Ownership
Productive
Computing



HQ Location
San Marcos, CA



Year Founded
1996



**Employees (Listed
On LinkedIn)**
19



Company Website
core3crm.com

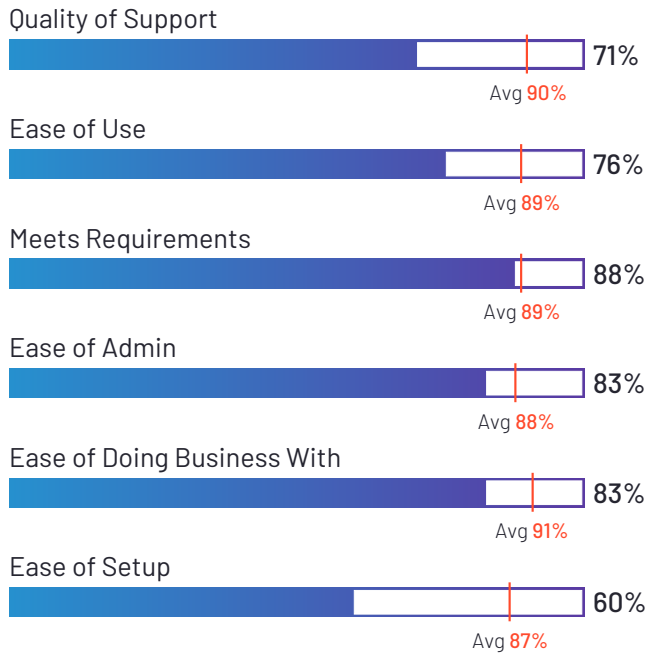


Ligna

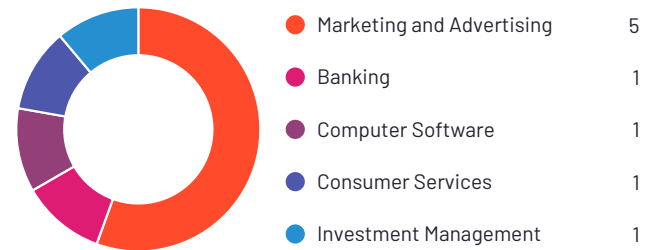
3.9 ★★★★★ (12)

Ligna has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 73% of users rated it 4 or 5 stars, 80% of users believe it is headed in the right direction, and users said they would be likely to recommend Ligna at a rate of 78%.

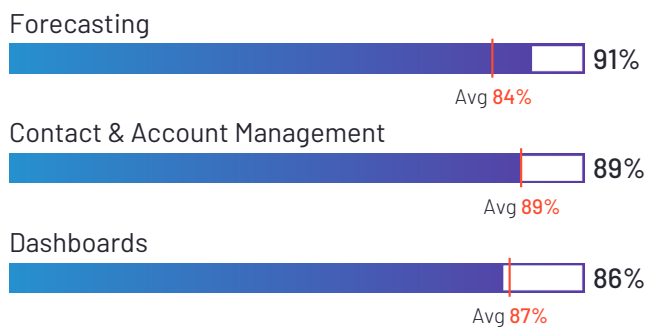
Satisfaction Ratings



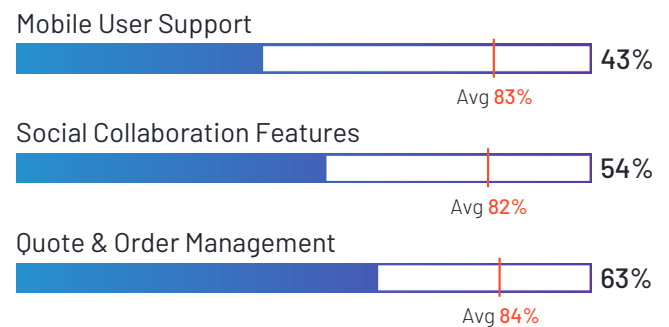
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Ligna



HQ Location
Austin, TX



Year Founded
2021



Employees (Listed On LinkedIn)
6



Company Website
www.ligna.io

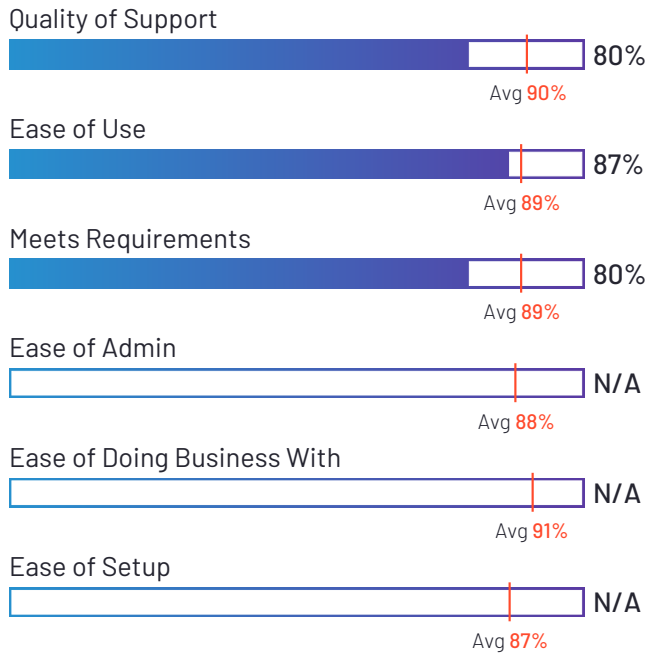


ezeeCRM

3.6 ★★★★★ (11)

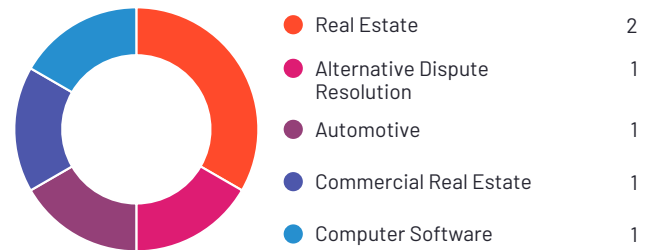
ezeCRM has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 73% of users rated it 4 or 5 stars, 90% of users believe it is headed in the right direction, and users said they would be likely to recommend ezeCRM at a rate of 72%.

Satisfaction Ratings

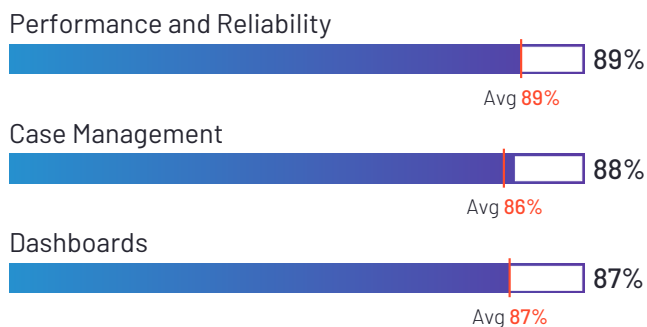


*N/A is displayed when fewer than five responses were received for the question.

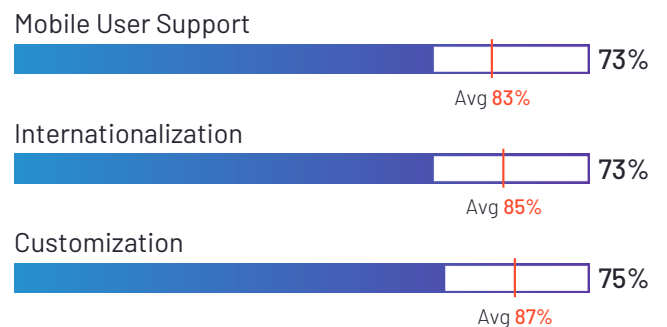
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
BusinessEzee



HQ Location
Nagpur, IN



Year Founded
2019



**Employees (Listed
On LinkedIn)**
2



Company Website
businesszee.com

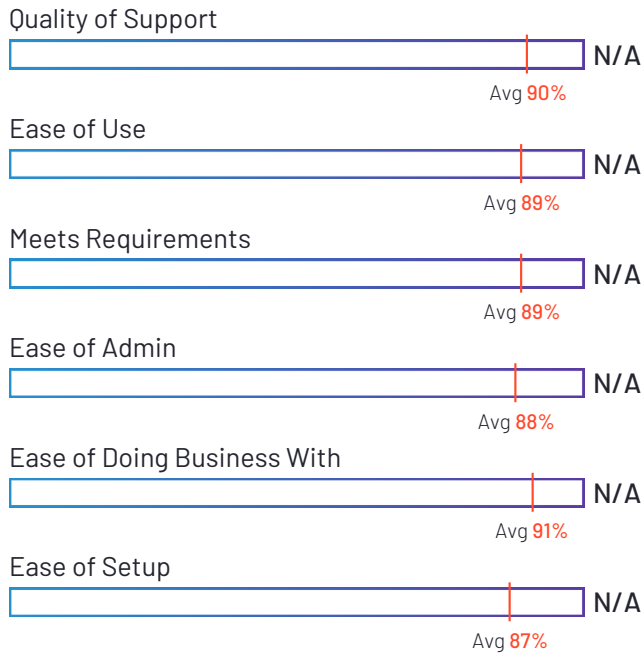


Jarvis CRM

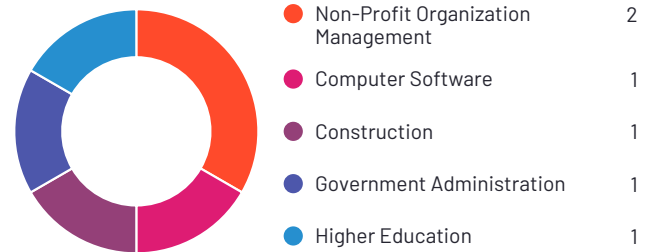
4.9 ★★★★★ (15)

Jarvis CRM has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Jarvis CRM at a rate of 98%.

Satisfaction Ratings



Top Industries Represented



*N/A is displayed when fewer than five responses were received for the question.



Ownership
The Scarpetta Group



HQ Location
Simpsonville, SC



Year Founded
2008



Employees (Listed On LinkedIn)
10



Company Website
scarpettagroup.com

Satisfaction Ratings for CRM

G2 reviewers rated software sellers ability to satisfy their needs as shown in the table below.

	Satisfaction		Satisfaction by Category						Net Promoter Score (NPS)
	Likelihood to Recommend	Product Going in Right Direction?	Meets Requirements	Ease of Admin	Ease of Doing Business With	Quality of Support	Ease of Setup	Ease of Use	
Salesforce Sales Cloud	87%	84%	89%	82%	85%	83%	81%	84%	56
HubSpot Sales Hub	88%	89%	88%	88%	89%	88%	86%	89%	59
Pipedrive	86%	89%	87%	88%	89%	86%	89%	90%	55
ActiveCampaign	88%	84%	88%	86%	89%	87%	83%	84%	61
Close	94%	95%	92%	91%	94%	94%	92%	93%	84
SAP Sales Cloud	83%	84%	87%	82%	87%	85%	83%	81%	41
Zoho	81%	81%	86%	82%	82%	79%	82%	84%	33
Begin by Zoho CRM	92%	93%	88%	90%	88%	88%	90%	92%	73
monday CRM	92%	94%	88%	90%	91%	87%	87%	90%	74
HighLevel	94%	92%	89%	85%	89%	85%	79%	82%	82
Instantly	97%	98%	94%	96%	97%	96%	94%	95%	93
Nutshell	85%	87%	86%	89%	90%	89%	87%	89%	47
Thryv	93%	92%	90%	94%	95%	95%	91%	92%	82
LocaliQ	89%	90%	88%	89%	93%	93%	88%	90%	59
Brevo Marketing Platform	91%	92%	91%	93%	92%	91%	92%	92%	71
folk	91%	96%	86%	89%	91%	93%	91%	91%	69
Freshsales	90%	94%	89%	91%	92%	90%	90%	92%	73
Creatio	93%	92%	93%	88%	94%	93%	86%	92%	81
Nimble	90%	93%	87%	91%	92%	91%	91%	90%	70

(Satisfaction Ratings for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**Net Promoter Score ranges from -100 to +100

Satisfaction Ratings for CRM (continued)

G2 reviewers rated software sellers ability to satisfy their needs as shown in the table below.

	Satisfaction		Satisfaction by Category						Net Promoter Score (NPS)
	Likelihood to Recommend	Product Going in Right Direction?	Meets Requirements	Ease of Admin	Ease of Doing Business With	Quality of Support	Ease of Setup	Ease of Use	
Efficy CRM	89%	95%	90%	92%	93%	91%	90%	90%	70
HoneyBook	91%	88%	89%	91%	94%	91%	88%	89%	71
Apptivo	89%	94%	88%	85%	92%	93%	82%	87%	63
Sage CRM	75%	64%	79%	74%	71%	75%	71%	77%	9
Vendasta	93%	89%	91%	88%	94%	96%	86%	88%	78
CRMOne	96%	100%	97%	N/A	N/A	97%	100%	100%	94
Capsule	94%	92%	91%	96%	96%	95%	94%	95%	83
EngageBay All-in-One Suite	93%	97%	93%	93%	96%	97%	94%	93%	86
Less Annoying CRM	98%	96%	95%	97%	99%	99%	97%	98%	94
Knack	87%	88%	91%	95%	98%	92%	95%	93%	58
Kylas Sales CRM	94%	97%	94%	95%	95%	96%	94%	96%	83
Success.ai	99%	100%	96%	92%	96%	98%	98%	98%	100
OnePageCRM	94%	93%	91%	94%	96%	96%	93%	93%	81
Streak	91%	92%	91%	93%	94%	90%	93%	91%	67
Attio	95%	100%	90%	94%	96%	95%	94%	98%	86
Salesflare	95%	96%	92%	94%	98%	97%	96%	94%	86
Snov.io	91%	92%	91%	89%	93%	95%	88%	92%	75
Floww.ai	93%	98%	95%	97%	96%	94%	98%	95%	78
Softr	95%	96%	88%	92%	92%	98%	92%	94%	85

(Satisfaction Ratings for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**Net Promoter Score ranges from -100 to +100

Satisfaction Ratings for CRM (continued)

G2 reviewers rated software sellers ability to satisfy their needs as shown in the table below.

	Satisfaction		Satisfaction by Category						Net Promoter Score (NPS)
	Likelihood to Recommend	Product Going in Right Direction?	Meets Requirements	Ease of Admin	Ease of Doing Business With	Quality of Support	Ease of Setup	Ease of Use	
Salesmate	92%	94%	91%	94%	94%	92%	92%	92%	76
SendPulse	93%	93%	90%	90%	91%	88%	90%	90%	80
C2CRM	93%	100%	94%	92%	99%	96%	90%	92%	76
SuiteDash	96%	98%	96%	93%	97%	97%	84%	89%	89
AllClients	92%	91%	90%	92%	94%	94%	94%	95%	73
Flowlu	94%	93%	92%	89%	95%	94%	89%	92%	86
EspoCRM	93%	94%	92%	89%	91%	87%	91%	90%	80
Scoro	91%	97%	89%	87%	92%	91%	78%	91%	79
Fireberry	96%	100%	94%	94%	99%	91%	91%	94%	90
Teamgate	93%	100%	91%	94%	98%	96%	93%	95%	75
Membrain	92%	95%	90%	92%	97%	93%	91%	93%	74
Goals.com	98%	100%	97%	95%	100%	99%	97%	98%	100
Ohanafy	99%	100%	99%	97%	99%	100%	94%	96%	98
OctopusPro	100%	100%	100%	N/A	N/A	100%	100%	100%	100
HappSales	97%	95%	98%	100%	100%	98%	97%	95%	93
Breakcold	94%	100%	91%	96%	96%	95%	96%	92%	87
Vtiger Sales	84%	81%	90%	95%	91%	87%	92%	90%	48
Kintone	94%	93%	94%	92%	96%	94%	89%	94%	81
Pipelinier	92%	93%	92%	93%	94%	93%	92%	94%	75

(Satisfaction Ratings for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**Net Promoter Score ranges from -100 to +100

Satisfaction Ratings for CRM (continued)

G2 reviewers rated software sellers ability to satisfy their needs as shown in the table below.

	Satisfaction		Satisfaction by Category						Net Promoter Score (NPS)
	Likelihood to Recommend	Product Going in Right Direction?	Meets Requirements	Ease of Admin	Ease of Doing Business With	Quality of Support	Ease of Setup	Ease of Use	
Maximizer	80%	82%	85%	82%	84%	84%	80%	82%	27
User.com	87%	85%	86%	91%	83%	91%	83%	88%	65
VBOUT	95%	100%	95%	95%	97%	98%	90%	91%	85
Teamwork CRM	82%	80%	87%	91%	89%	88%	91%	88%	38
Bixjet	96%	99%	94%	93%	95%	95%	95%	95%	93
Pipeline CRM	87%	87%	88%	90%	92%	91%	90%	90%	55
VobeSoft	92%	100%	90%	98%	99%	98%	94%	95%	75
aCloud CRM	87%	90%	94%	N/A	N/A	87%	98%	91%	54
djaboo	100%	100%	100%	N/A	N/A	100%	100%	100%	100
vcita	91%	95%	88%	94%	95%	86%	90%	93%	62
Teamleader	85%	88%	85%	85%	87%	92%	83%	86%	54
Resco – Mobility & Productivity	92%	91%	87%	88%	90%	90%	84%	91%	69
ePROMIS ERP	99%	100%	100%	N/A	N/A	100%	N/A	100%	100
Method CRM	88%	89%	87%	85%	90%	92%	83%	86%	64
vtenext	93%	100%	92%	91%	93%	91%	90%	93%	73
Ultra-Staff EDGE Staffing and Recruiting Software	95%	100%	96%	84%	98%	97%	93%	91%	84
Altvia	89%	91%	90%	92%	98%	95%	86%	87%	57
Sellsy	81%	67%	93%	N/A	N/A	93%	N/A	89%	30
Clientjoy	92%	100%	94%	95%	95%	92%	97%	93%	74

(Satisfaction Ratings for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**Net Promoter Score ranges from -100 to +100

Satisfaction Ratings for CRM (continued)

G2 reviewers rated software sellers ability to satisfy their needs as shown in the table below.

	Satisfaction		Satisfaction by Category						Net Promoter Score (NPS)
	Likelihood to Recommend	Product Going in Right Direction?	Meets Requirements	Ease of Admin	Ease of Doing Business With	Quality of Support	Ease of Setup	Ease of Use	
NetHunt CRM	93%	96%	91%	92%	94%	94%	91%	93%	78
Maple CRM	94%	93%	92%	90%	92%	97%	92%	94%	84
ELMA365	90%	100%	92%	91%	91%	88%	100%	97%	61
Clarify CRM	100%	100%	87%	N/A	N/A	98%	97%	97%	100
Zilliant CPQ	98%	78%	92%	97%	97%	94%	94%	92%	100
Friday CRM	88%	93%	84%	92%	92%	85%	91%	90%	55
Spiro	92%	95%	91%	94%	95%	94%	88%	91%	75
Kliply CRM	100%	100%	100%	N/A	N/A	100%	100%	100%	100
AddressTwo	94%	93%	91%	90%	96%	98%	90%	92%	82
RAYNET CRM	93%	91%	90%	92%	93%	95%	96%	95%	75
Relenta CRM	98%	89%	92%	94%	100%	96%	95%	95%	95
Spotler CRM	89%	88%	86%	92%	93%	91%	92%	91%	59
ConvergeHub	95%	96%	91%	93%	95%	93%	92%	93%	88
Mothernode	90%	98%	90%	93%	98%	96%	90%	94%	70
CompanyHub CRM	94%	95%	91%	93%	97%	96%	90%	95%	77
crmConnect	85%	94%	88%	88%	98%	88%	86%	86%	52
Solid Performers CRM	98%	92%	98%	100%	100%	96%	100%	96%	98
SuiteCRM	84%	86%	89%	84%	89%	82%	84%	82%	48
Planfix	94%	93%	96%	79%	89%	96%	75%	85%	92

(Satisfaction Ratings for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**Net Promoter Score ranges from -100 to +100

Satisfaction Ratings for CRM (continued)

G2 reviewers rated software sellers ability to satisfy their needs as shown in the table below.

	Satisfaction		Satisfaction by Category						Net Promoter Score (NPS)
	Likelihood to Recommend	Product Going in Right Direction?	Meets Requirements	Ease of Admin	Ease of Doing Business With	Quality of Support	Ease of Setup	Ease of Use	
1CRM	87%	92%	89%	93%	88%	88%	96%	89%	49
Ringy (formerly iSales)	93%	92%	91%	N/A	N/A	89%	N/A	93%	82
BenchmarkONE	90%	90%	88%	91%	94%	94%	88%	89%	68
VipeCloud	94%	88%	93%	96%	99%	97%	98%	89%	83
noCRM.io	94%	86%	92%	95%	92%	91%	93%	94%	81
20NINE	97%	100%	96%	96%	98%	94%	90%	95%	94
OfficeClip Contact Manager	95%	88%	96%	N/A	N/A	100%	97%	98%	83
AllProWebTools	95%	95%	91%	94%	99%	97%	92%	90%	90
ArcCRM	92%	68%	98%	N/A	N/A	94%	97%	95%	92
Simply CRM	90%	85%	93%	100%	100%	96%	94%	94%	72
Salesboom	90%	86%	91%	93%	97%	93%	89%	89%	63
Promys CRM, Help Desk & PSA Software	94%	100%	87%	90%	98%	98%	83%	88%	83
Zixflow	97%	94%	98%	N/A	N/A	98%	N/A	98%	95
edge CRM	91%	100%	94%	97%	94%	95%	89%	92%	73
ClientTether.com	95%	100%	92%	86%	100%	97%	71%	92%	72
Ricochet360	85%	100%	87%	N/A	N/A	88%	94%	95%	45
WORKetc	92%	98%	90%	88%	94%	96%	81%	86%	72
TeamWave	92%	83%	93%	89%	89%	90%	88%	92%	70
OneHash CRM	88%	84%	90%	88%	87%	91%	85%	85%	53

(Satisfaction Ratings for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**Net Promoter Score ranges from -100 to +100

Satisfaction Ratings for CRM (continued)

G2 reviewers rated software sellers ability to satisfy their needs as shown in the table below.

	Satisfaction		Satisfaction by Category						Net Promoter Score (NPS)
	Likelihood to Recommend	Product Going in Right Direction?	Meets Requirements	Ease of Admin	Ease of Doing Business With	Quality of Support	Ease of Setup	Ease of Use	
GleanView	94%	100%	90%	90%	96%	97%	89%	93%	90
Formaloo	89%	100%	86%	97%	100%	90%	97%	89%	66
BIGContacts	90%	93%	88%	92%	89%	87%	93%	91%	65
Soffront	79%	75%	81%	N/A	N/A	84%	N/A	78%	15
Orgzit	95%	90%	95%	99%	99%	97%	99%	96%	86
CentraHub CRM	95%	100%	95%	N/A	N/A	92%	N/A	95%	96
PlanPlus	94%	97%	90%	88%	98%	98%	79%	84%	78
Bluwave CRM	91%	100%	97%	N/A	N/A	96%	N/A	96%	72
InStream	85%	92%	89%	88%	91%	91%	87%	89%	43
SalesDesk	88%	96%	93%	91%	89%	88%	92%	90%	54
Propeller CRM	89%	94%	92%	93%	100%	91%	93%	91%	76
theCRM	99%	86%	98%	N/A	N/A	98%	N/A	95%	100
CentralStationCRM	85%	80%	94%	N/A	N/A	91%	N/A	94%	45
OutreachCRM	90%	89%	94%	93%	95%	88%	91%	92%	62
Assistive	97%	100%	96%	98%	98%	96%	97%	95%	95
Rolldog CRM	97%	100%	94%	N/A	N/A	100%	N/A	94%	92
Pulse Technology	95%	100%	96%	N/A	N/A	97%	N/A	95%	90
Launchpad CRM	84%	83%	87%	N/A	N/A	85%	89%	87%	50
NetSuite	80%	77%	82%	76%	76%	73%	67%	75%	31

(Satisfaction Ratings for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**Net Promoter Score ranges from -100 to +100



Satisfaction Ratings for CRM (continued)

G2 reviewers rated software sellers ability to satisfy their needs as shown in the table below.

	Satisfaction		Satisfaction by Category						Net Promoter Score (NPS)
	Likelihood to Recommend	Product Going in Right Direction?	Meets Requirements	Ease of Admin	Ease of Doing Business With	Quality of Support	Ease of Setup	Ease of Use	
Oracle EBS	78%	70%	87%	85%	87%	83%	81%	83%	19
LeadSquared Sales CRM	91%	93%	90%	88%	92%	91%	89%	91%	72
Constant Contact Advanced Automation	91%	92%	89%	90%	93%	92%	86%	89%	72
Zoho CRM Plus	87%	89%	88%	87%	87%	85%	84%	86%	52
Microsoft Dynamics 365 Sales	75%	68%	83%	79%	81%	79%	76%	78%	11
Sugar Sell	77%	75%	82%	80%	81%	80%	76%	80%	20
Oracle Fusion Cloud - EPM	76%	82%	81%	72%	74%	76%	69%	79%	14
Act!	78%	62%	84%	79%	78%	79%	77%	82%	29
Oracle On Demand	75%	57%	80%	70%	70%	75%	71%	76%	5
Siebel	70%	56%	79%	71%	75%	75%	68%	72%	-1
Copper	90%	91%	89%	91%	91%	88%	89%	92%	69
Odoo CRM	81%	87%	84%	82%	84%	80%	79%	85%	36
ConnectWise PSA	78%	76%	88%	79%	77%	78%	77%	79%	22
Zendesk Sell	84%	88%	85%	89%	90%	87%	89%	88%	46
Keap	84%	80%	85%	78%	85%	86%	72%	76%	49
SuperOffice CRM	90%	89%	85%	81%	92%	90%	81%	91%	70
Pershing Financial Services	81%	82%	88%	N/A	N/A	85%	N/A	78%	21
Bitrix24	83%	84%	86%	82%	81%	81%	81%	84%	48
Infor Customer Relationship Management (CRM)	64%	47%	72%	62%	73%	68%	57%	70%	-17

(Satisfaction Ratings for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**Net Promoter Score ranges from -100 to +100

Satisfaction Ratings for CRM (continued)

G2 reviewers rated software sellers ability to satisfy their needs as shown in the table below.

	Satisfaction		Satisfaction by Category						Net Promoter Score (NPS)
	Likelihood to Recommend	Product Going in Right Direction?	Meets Requirements	Ease of Admin	Ease of Doing Business With	Quality of Support	Ease of Setup	Ease of Use	
Insightly CRM	84%	82%	85%	87%	87%	83%	85%	86%	46
Ontraport	92%	87%	90%	86%	92%	94%	84%	85%	75
Marketing 360	78%	60%	79%	86%	89%	80%	85%	77%	34
OroCommerce	87%	87%	91%	N/A	N/A	84%	N/A	87%	60
Workbooks	85%	88%	86%	84%	89%	88%	82%	86%	44
Daylite	91%	86%	90%	85%	90%	92%	85%	89%	72
Progress Podio	86%	73%	88%	85%	81%	85%	79%	86%	57
Cinode	90%	88%	87%	88%	91%	94%	92%	84%	62
Bloom	90%	91%	87%	87%	88%	92%	87%	92%	61
Lime Go	89%	73%	87%	91%	94%	89%	86%	92%	68
Planhat	91%	89%	89%	85%	96%	95%	80%	86%	75
SalezShark	91%	94%	96%	N/A	N/A	88%	94%	93%	77
Lime CRM	87%	81%	83%	80%	86%	89%	81%	88%	55
LeadMaster	82%	71%	86%	95%	98%	93%	83%	81%	37
Self	81%	76%	91%	89%	N/A	89%	92%	87%	23
OpenCRM	87%	100%	88%	85%	91%	94%	84%	90%	51
Claritysoft	86%	85%	87%	90%	93%	89%	86%	88%	50
GreenRope	87%	89%	88%	80%	92%	93%	75%	77%	54
CRM and Kanban	93%	100%	96%	N/A	N/A	94%	N/A	91%	73

(Satisfaction Ratings for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**Net Promoter Score ranges from -100 to +100

Satisfaction Ratings for CRM (continued)

G2 reviewers rated software sellers ability to satisfy their needs as shown in the table below.

	Satisfaction		Satisfaction by Category						Net Promoter Score (NPS)
	Likelihood to Recommend	Product Going in Right Direction?	Meets Requirements	Ease of Admin	Ease of Doing Business With	Quality of Support	Ease of Setup	Ease of Use	
Vtiger All-In-One CRM	86%	90%	88%	85%	88%	88%	82%	84%	51
CRM.io	94%	88%	96%	N/A	N/A	88%	N/A	95%	72
CRM.me	88%	90%	91%	83%	83%	86%	79%	87%	58
BSI Software	85%	85%	88%	77%	83%	80%	76%	85%	52
Mekari Qontak	92%	89%	87%	N/A	N/A	90%	N/A	87%	83
InfoFlo	91%	90%	89%	87%	89%	91%	85%	92%	76
SalesBabu CRM	87%	95%	90%	88%	96%	88%	90%	90%	48
Accelo	88%	91%	89%	81%	90%	90%	76%	85%	63
SalesNexus	88%	89%	91%	N/A	N/A	93%	N/A	89%	50
Fitnet Manager	82%	92%	88%	82%	89%	86%	91%	89%	30
Revamp CRM	86%	90%	86%	91%	83%	89%	86%	89%	60
Upsales	90%	86%	88%	89%	89%	91%	86%	90%	64
ForceManager CRM	93%	100%	93%	N/A	N/A	89%	N/A	89%	70
eSalesTrack	85%	87%	88%	N/A	N/A	92%	N/A	83%	62
FreeAgent CRM	85%	88%	88%	90%	99%	96%	89%	88%	51
Prophet CRM	82%	80%	84%	84%	89%	90%	77%	83%	39
Agile CRM	80%	80%	84%	84%	83%	83%	81%	84%	43
UPilot	82%	100%	95%	N/A	N/A	83%	N/A	94%	20
PHP CRM	91%	100%	92%	N/A	N/A	95%	94%	95%	80

(Satisfaction Ratings for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**Net Promoter Score ranges from -100 to +100

Satisfaction Ratings for CRM (continued)

G2 reviewers rated software sellers ability to satisfy their needs as shown in the table below.

	Satisfaction		Satisfaction by Category						Net Promoter Score (NPS)
	Likelihood to Recommend	Product Going in Right Direction?	Meets Requirements	Ease of Admin	Ease of Doing Business With	Quality of Support	Ease of Setup	Ease of Use	
Prospect CRM	93%	93%	92%	92%	93%	93%	87%	94%	83
WPCRM	91%	100%	89%	80%	86%	88%	90%	89%	63
Aurea CRM	82%	88%	88%	89%	95%	82%	79%	89%	25
Simpleview CRM	75%	86%	83%	77%	77%	75%	74%	79%	9
nTireCRM	91%	71%	92%	N/A	N/A	88%	N/A	90%	70
sales-i	83%	84%	84%	87%	90%	86%	82%	79%	41
FluentCRM	91%	90%	94%	95%	95%	90%	88%	93%	80
Livespace CRM	86%	91%	90%	N/A	N/A	86%	N/A	87%	50
Axiom Workspace CRM	88%	89%	89%	N/A	N/A	97%	92%	94%	54
eWay-CRM	80%	73%	90%	N/A	N/A	93%	97%	84%	41
Signpost	75%	61%	75%	83%	84%	78%	79%	80%	32
SalesJunction	81%	73%	86%	N/A	N/A	82%	N/A	88%	44
Platformly	93%	100%	92%	92%	94%	94%	92%	91%	80
Ardexus	78%	90%	91%	N/A	N/A	86%	N/A	90%	30
Leadscore.io	82%	83%	90%	N/A	N/A	88%	91%	89%	22
Commence CRM	81%	79%	81%	77%	92%	85%	84%	77%	40
ONLYOFFICE Workspace	82%	55%	79%	90%	88%	86%	93%	83%	42
Tapdesk	98%	N/A	93%	N/A	N/A	94%	N/A	95%	100
YetiForce CRM	88%	89%	87%	76%	83%	77%	73%	82%	60

(Satisfaction Ratings for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**Net Promoter Score ranges from -100 to +100

Satisfaction Ratings for CRM (continued)

G2 reviewers rated software sellers ability to satisfy their needs as shown in the table below.

	Satisfaction		Satisfaction by Category						Net Promoter Score (NPS)
	Likelihood to Recommend	Product Going in Right Direction?	Meets Requirements	Ease of Admin	Ease of Doing Business With	Quality of Support	Ease of Setup	Ease of Use	
Kommo	74%	77%	80%	87%	81%	87%	87%	85%	14
FreeCRM	84%	64%	90%	N/A	N/A	84%	N/A	87%	36
Talisma	62%	42%	73%	N/A	N/A	68%	74%	64%	-33
Pivotal	68%	66%	82%	85%	88%	81%	82%	77%	-21
InfiniteCRM	74%	80%	83%	N/A	N/A	84%	80%	79%	0
Zurmo	92%	80%	86%	79%	81%	87%	76%	91%	72
AdOrbit	78%	83%	71%	N/A	N/A	71%	79%	75%	30
GoldMine	73%	50%	81%	77%	78%	77%	71%	78%	8
TDF CRM	78%	75%	79%	75%	82%	80%	69%	75%	14
OrangeCRM	85%	80%	91%	N/A	N/A	89%	N/A	87%	45
Fat Free CRM	78%	63%	80%	N/A	N/A	71%	N/A	81%	30
FIVE CRM	86%	90%	90%	N/A	N/A	86%	N/A	84%	41
karmaCRM	76%	91%	81%	N/A	N/A	90%	N/A	78%	0
solve 360	78%	71%	86%	N/A	N/A	87%	N/A	82%	29
Deskera CRM	89%	84%	86%	88%	86%	89%	88%	90%	68
arkflux	94%	100%	94%	N/A	N/A	98%	N/A	94%	78
FinCRM	86%	86%	86%	N/A	N/A	83%	N/A	90%	52
Rev.io PSA formerly Tigerpaw One	60%	52%	71%	76%	71%	68%	66%	63%	-21
openCRX	90%	100%	86%	N/A	N/A	78%	N/A	87%	80

(Satisfaction Ratings for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**Net Promoter Score ranges from -100 to +100



Satisfaction Ratings for CRM (continued)

G2 reviewers rated software sellers ability to satisfy their needs as shown in the table below.

	Satisfaction		Satisfaction by Category						Net Promoter Score (NPS)
	Likelihood to Recommend	Product Going in Right Direction?	Meets Requirements	Ease of Admin	Ease of Doing Business With	Quality of Support	Ease of Setup	Ease of Use	
Shape Software	92%	81%	90%	85%	86%	92%	81%	94%	80
InTouch CRM	82%	80%	90%	N/A	N/A	80%	N/A	86%	33
Core CRM Pro	85%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	40
Ligna	78%	80%	88%	83%	83%	71%	60%	76%	45
ezeeCRM	72%	90%	80%	N/A	N/A	80%	N/A	87%	18
Jarvis CRM	98%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	91
Average	88%	88%	89%	88%	91%	90%	87%	89%	61

*N/A is displayed when fewer than five responses were received for the question.

**Net Promoter Score ranges from -100 to +100

Feature Comparison for CRM

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Sales Force Automation

	Contact & Account Management	Partner Relationship Mgmt. (PRM)	Opportunity & Pipeline Mgmt.	Task / Activity Management	Territory & Quota Management	Desktop Integration	Product & Price List Management	Quote & Order Management	Customer Contract Management
Salesforce Sales Cloud	89%	85%	89%	85%	83%	85%	83%	84%	85%
HubSpot Sales Hub	89%		88%	88%	81%	87%	81%	82%	85%
Pipedrive	87%		90%	88%	80%	86%	80%	81%	81%
ActiveCampaign	83%	73%	81%	79%	72%	77%	72%	71%	74%
Close	92%		92%	91%	85%	92%	86%	85%	86%
SAP Sales Cloud	85%	86%	85%	86%	84%	84%	84%	85%	84%
Zoho	87%	85%	84%	84%	81%	86%	82%	82%	84%
Begin by Zoho CRM	89%		89%	88%		85%	84%	81%	
monday CRM	87%	81%	87%	89%	79%	85%	80%	79%	82%
HighLevel	89%		91%	84%	76%	89%	86%	80%	83%
Instantly	92%	88%	92%	91%	89%	92%	89%	88%	89%
Nutshell	87%		86%	84%	79%	84%	78%	77%	79%
Thryv	90%		85%	88%	84%	91%	87%	87%	87%
LocaliQ	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Brevo Marketing Platform	88%	83%	85%	86%	81%	85%	79%	80%	80%
folk	88%	82%	86%	78%		86%			75%
Freshsales	91%	86%	89%	87%	86%	88%	84%	84%	87%
Creatio	91%	91%	91%	89%	88%	89%	88%	90%	91%
Nimble	90%		86%	86%	79%	85%	80%	80%	85%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Sales Force Automation

	Contact & Account Management	Partner Relationship Mgmt. (PRM)	Opportunity & Pipeline Mgmt.	Task / Activity Management	Territory & Quota Management	Desktop Integration	Product & Price List Management	Quote & Order Management	Customer Contract Management
Efficy CRM	89%	89%	89%	88%	86%	90%	87%	90%	89%
HoneyBook	92%	89%	92%	90%	86%	90%	90%	90%	94%
Apptivo	87%	73%	81%	84%	75%	78%	80%	80%	80%
Sage CRM	79%		79%	80%	75%	74%	77%	77%	78%
Vendasta	90%		93%	91%	88%		86%	86%	
CRMOne	98%	93%	96%	94%	89%	95%	95%	93%	93%
Capsule	92%		90%	92%	77%	86%	78%	77%	84%
EngageBay All-in-One Suite	93%	88%	90%	90%	87%	88%	88%	90%	91%
Less Annoying CRM	96%		93%	94%		93%			86%
Knack	92%	96%	96%	96%	93%	82%	94%	93%	90%
Kylas Sales CRM	95%	95%	96%	96%	94%	95%	94%	93%	95%
Success.ai	97%	94%	93%	94%	94%	95%	96%	94%	95%
OnePageCRM	92%	87%	90%	94%	83%	89%	84%	82%	84%
Streak	93%	91%	95%	92%	86%	91%	87%	88%	91%
Attio	96%		96%	89%		91%			
Salesflare	94%		94%	89%	86%	89%	83%	83%	85%
Snov.io	87%	84%	86%	85%	83%	88%	85%	86%	87%
Floww.ai	94%	93%	95%	95%	93%	95%	93%	93%	93%
Softtr	86%	82%	83%	85%	80%	79%	83%	85%	84%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.



Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Sales Force Automation

	Contact & Account Management	Partner Relationship Mgmt. (PRM)	Opportunity & Pipeline Mgmt.	Task / Activity Management	Territory & Quota Management	Desktop Integration	Product & Price List Management	Quote & Order Management	Customer Contract Management
Salesmate	92%	88%	92%	90%	86%	91%	88%	86%	88%
SendPulse	87%	86%	86%	85%	84%	86%	85%	85%	85%
C2CRM	93%	87%	87%	91%	82%	86%	83%	89%	87%
SuiteDash	92%	86%	92%	94%	80%	87%	88%	92%	91%
AllClients	96%	90%	97%	95%	80%	83%	83%	77%	95%
Flowlu	96%	89%	93%	96%	89%	91%	90%	89%	91%
EspoCRM	90%		87%	92%				84%	
Scoro	88%	87%	88%	91%	87%	88%	89%	89%	85%
Fireberry	91%	86%	91%	90%	83%	84%	92%	94%	91%
Teamgate	94%	88%	90%	96%	88%	91%	90%	88%	91%
Membrain	90%	85%	93%	92%	86%	88%	83%	82%	83%
Goals.com	98%	75%	98%	93%	93%	86%	93%	88%	96%
Ohanafy	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
OctopusPro	98%	97%	98%	97%	97%	96%	96%	95%	98%
HappSales	98%	95%	98%	96%	100%	100%	98%	95%	95%
Breakcold	95%	86%	93%	83%	75%	76%	74%	70%	76%
Vtiger Sales	92%		88%	90%	85%	88%	88%	88%	90%
Kintone	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Pipeliner	91%	91%	93%	92%	90%	93%	91%	90%	91%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Sales Force Automation

	Contact & Account Management	Partner Relationship Mgmt. (PRM)	Opportunity & Pipeline Mgmt.	Task / Activity Management	Territory & Quota Management	Desktop Integration	Product & Price List Management	Quote & Order Management	Customer Contract Management
Maximizer	85%	74%	77%	82%	69%	80%			78%
User.com	76%		86%	89%	91%	90%	73%	76%	80%
VBOUT	92%	86%	91%	94%	79%	86%	79%	80%	83%
Teamwork CRM	89%	86%	87%	89%	88%	88%	88%	88%	85%
Bixjet	93%		92%	93%	87%		90%	89%	
Pipeline CRM	89%		89%	86%	81%	83%	80%	81%	85%
VobeSoft	95%	89%	94%	95%	84%	88%	90%	90%	98%
aCloud CRM	90%	87%	89%	87%	83%	86%	93%	90%	89%
djaboo	100%	94%	100%	99%	94%	96%	97%	97%	97%
vcita	97%		91%	88%	78%	95%	79%	88%	95%
Teamleader	88%	92%	83%	86%	73%	81%	86%	90%	90%
Resco – Mobility & Productivity	90%	81%	87%	88%	73%	81%	79%	86%	81%
ePROMIS ERP	100%	100%	100%	100%	100%	100%	100%	100%	100%
Method CRM	90%		86%	86%	78%	85%	85%	87%	85%
vtenext	90%	87%	88%	87%	84%	82%	84%	86%	88%
Ultra-Staff EDGE Staffing and Recruiting Software	91%		96%	94%	90%				
Altvia	96%	89%	86%	86%	86%	90%	87%	86%	93%
Sellsy	N/A		N/A	N/A			N/A	N/A	N/A
Clientjoy	95%	88%	94%	89%	89%	89%	92%	95%	93%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Sales Force Automation

	Contact & Account Management	Partner Relationship Mgmt. (PRM)	Opportunity & Pipeline Mgmt.	Task / Activity Management	Territory & Quota Management	Desktop Integration	Product & Price List Management	Quote & Order Management	Customer Contract Management
NetHunt CRM	94%		92%	91%	86%	91%	88%	86%	90%
Maple CRM	91%	86%	86%	92%	81%	82%	88%	90%	90%
ELMA365	100%	91%	86%	91%	89%	89%	89%	83%	83%
Clarify CRM	93%	88%	100%	96%	77%	86%	83%	N/A	N/A
Zilliant CPQ	95%	100%	95%	91%	96%	100%	98%	96%	92%
Friday CRM	80%	75%	81%	81%	73%	75%	71%	71%	73%
Spiro	95%		93%	90%	87%	89%	87%	89%	89%
Klipy CRM	100%		100%	100%		100%			
AddressTwo	97%		95%	97%	N/A	N/A	N/A	N/A	N/A
RAYNET CRM	97%	91%	95%	92%	89%	94%	87%	93%	92%
Relenta CRM	96%		84%	90%	76%	88%	88%	86%	90%
Spotler CRM	90%	91%	86%	87%	83%	79%	83%	84%	88%
ConvergeHub	92%	91%	89%	91%	89%		91%	92%	90%
Mothernode	90%	82%	86%	86%	86%	88%	75%	93%	82%
CompanyHub CRM	95%		95%	95%	83%	93%	87%	88%	90%
crmConnect	87%	87%	86%	88%	86%	87%	87%	88%	85%
Solid Performers CRM	99%	N/A	94%	96%	90%	N/A	84%	90%	86%
SuiteCRM	91%		87%	86%	85%	85%	84%	86%	85%
Planfix	100%	79%	93%	95%	90%	93%	98%	93%	100%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.



Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Sales Force Automation

	Contact & Account Management	Partner Relationship Mgmt. (PRM)	Opportunity & Pipeline Mgmt.	Task / Activity Management	Territory & Quota Management	Desktop Integration	Product & Price List Management	Quote & Order Management	Customer Contract Management
1CRM	91%	93%	93%	93%	91%	93%	93%	95%	92%
Ringy (formerly iSales)	92%		90%	87%		92%			
BenchmarkONE	93%		90%	87%	92%	91%	94%	89%	93%
VipeCloud	N/A		N/A	N/A	N/A	N/A	N/A	N/A	N/A
noCRM.io	87%		91%	90%	82%	88%	80%	82%	84%
20NINE	93%	94%	97%	96%	94%	93%	93%	95%	96%
OfficeClip Contact Manager	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
AllProWebTools	97%	N/A	N/A	N/A	N/A	94%	N/A	N/A	N/A
ArcCRM	96%	94%	98%	98%	90%	86%	94%	95%	89%
Simply CRM	93%	90%	91%	95%	89%	91%	92%	89%	93%
Salesboom	95%		90%	86%	90%	86%	87%	92%	96%
Promys CRM, Help Desk & PSA Software	N/A		N/A	N/A	N/A	N/A	N/A	N/A	N/A
Zixflow	97%	98%	99%	97%	95%	95%	93%	96%	100%
edge CRM	91%	90%	93%	90%	83%		87%	88%	90%
ClientTether.com	N/A	N/A	N/A	N/A		N/A	N/A	N/A	N/A
Ricochet360	76%	N/A	84%	76%	80%		83%	81%	76%
WORKetc	93%		87%	89%	84%	83%	85%	86%	87%
TeamWave	90%	89%	91%	89%	90%	N/A	N/A	N/A	N/A
OneHash CRM	91%	89%	88%	87%	91%	92%	88%	87%	89%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.



Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Sales Force Automation

	Contact & Account Management	Partner Relationship Mgmt. (PRM)	Opportunity & Pipeline Mgmt.	Task / Activity Management	Territory & Quota Management	Desktop Integration	Product & Price List Management	Quote & Order Management	Customer Contract Management
GleanView	N/A		N/A	N/A	N/A	N/A	N/A	N/A	N/A
Formaloo	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
BIGContacts	91%		86%	91%	N/A	88%	N/A	N/A	N/A
Soffront	86%		82%	86%	88%	84%	83%	76%	86%
Orgzit	95%	N/A	94%	95%	86%	91%	95%	93%	91%
CentraHub CRM	94%	85%	93%	98%	90%	86%	95%	94%	97%
PlanPlus	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Bluwave CRM	96%	92%	93%	93%	98%	95%	97%	97%	95%
InStream	89%		85%	87%	86%	86%	86%	86%	88%
SalesDesk	93%	87%	94%	86%	89%		91%	87%	91%
Propeller CRM	92%		92%	85%	83%	86%	79%	84%	80%
theCRM	98%	94%	98%	98%	93%	93%	97%	97%	98%
CentralStationCRM	N/A	N/A	91%	94%	N/A			89%	N/A
OutreachCRM	93%		92%	92%	87%	93%	82%	86%	88%
Assistive	99%	97%	99%	97%	99%	100%	97%	100%	99%
Rolldog CRM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Pulse Technology	100%	N/A	100%	N/A	N/A	N/A	N/A	N/A	N/A
Launchpad CRM	88%	86%	87%	89%	86%	83%	91%	88%	90%
NetSuite	78%	73%	74%	75%	71%	74%	77%	80%	75%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Sales Force Automation

	Contact & Account Management	Partner Relationship Mgmt. (PRM)	Opportunity & Pipeline Mgmt.	Task / Activity Management	Territory & Quota Management	Desktop Integration	Product & Price List Management	Quote & Order Management	Customer Contract Management
Oracle EBS	87%	84%	85%	85%	85%	85%	83%	84%	87%
LeadSquared Sales CRM	91%		92%	92%	89%	91%	89%	91%	90%
Constant Contact Advanced Automation	91%		86%	87%		87%	82%		
Zoho CRM Plus	88%	80%	85%	85%	84%	86%	85%	81%	85%
Microsoft Dynamics 365 Sales	84%	82%	82%	81%	79%	82%	80%	81%	83%
Sugar Sell	84%	79%	82%	80%	76%	77%	77%	78%	81%
Oracle Fusion Cloud - EPM	79%	80%	78%	79%	76%	78%	78%	78%	79%
Act!	86%		77%	83%	71%	79%	71%	71%	82%
Oracle On Demand	80%	79%	79%	76%	73%	71%	76%	74%	81%
Siebel	79%	77%	77%	78%	78%	77%	77%	79%	79%
Copper	91%		90%	87%	79%	90%	82%	79%	86%
Odoo CRM	81%	82%	85%	82%	77%	78%	79%	83%	82%
ConnectWise PSA	84%	81%	78%	85%	76%	84%	80%	82%	83%
Zendesk Sell	87%		87%	85%	78%	85%	80%	80%	83%
Keap	86%		81%	82%		80%	79%	78%	77%
SuperOffice CRM	90%	76%	84%	85%	73%	83%	73%	75%	78%
Pershing Financial Services	N/A	N/A	83%	89%	N/A	88%	N/A	N/A	83%
Bitrix24	84%	84%	86%	88%	81%	84%	83%	81%	84%
Infor Customer Relationship Management (CRM)	77%	72%	70%	68%	65%	67%	68%	65%	66%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Sales Force Automation

	Contact & Account Management	Partner Relationship Mgmt. (PRM)	Opportunity & Pipeline Mgmt.	Task / Activity Management	Territory & Quota Management	Desktop Integration	Product & Price List Management	Quote & Order Management	Customer Contract Management
Insightly CRM	87%		85%	84%	78%	83%	78%	79%	82%
Ontraport	91%	82%	83%	80%	76%	79%	79%	75%	83%
Marketing 360	N/A		N/A	N/A				N/A	
OroCommerce	91%	83%	86%	89%	80%	86%	83%	86%	89%
Workbooks	87%	83%	85%	85%	82%	83%	82%	84%	84%
Daylite	93%		90%	91%		92%	86%	84%	87%
Progress Podio	89%	86%	86%	87%	81%	81%	86%	82%	83%
Cinode	79%	71%	82%	74%	65%	70%	70%	70%	68%
Bloom		85%	84%	89%		88%		89%	91%
Lime Go	82%		86%	89%	N/A	77%	N/A	69%	79%
Planhat	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SalezShark	94%	94%	97%	93%	92%		92%	93%	92%
Lime CRM	82%	74%	77%	78%	70%	76%	68%	69%	76%
LeadMaster	83%		79%	82%	75%	82%	86%	82%	78%
Self	91%	N/A	90%	87%	89%	87%	N/A	97%	91%
OpenCRM	94%	80%	87%	88%	86%	87%	87%	87%	93%
Claritysoft	87%		86%	86%	79%	86%	77%	79%	85%
GreenRope	86%	82%	83%	84%	79%	82%	78%	78%	75%
CRM and Kanban	82%	75%	77%	86%	75%		77%	75%	

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Sales Force Automation

	Contact & Account Management	Partner Relationship Mgmt. (PRM)	Opportunity & Pipeline Mgmt.	Task / Activity Management	Territory & Quota Management	Desktop Integration	Product & Price List Management	Quote & Order Management	Customer Contract Management
Vtiger All-In-One CRM	89%		83%	82%	75%	81%	81%	85%	85%
CRM.io	N/A	N/A	N/A	91%	N/A	86%	N/A	N/A	86%
CRM.me	89%	85%	88%	86%	82%	88%	85%	88%	90%
BSI Software	80%	76%	84%	81%	75%	82%	75%	75%	76%
Mekari Qontak	90%	90%	96%	93%	90%	89%	90%	90%	90%
InfoFlo	90%		83%	86%	81%	91%	80%	81%	87%
SalesBabu CRM	92%		92%	90%	89%	86%	88%	92%	94%
Accelo	89%	85%	87%	89%	80%	88%	83%	84%	87%
SalesNexus	N/A		N/A	N/A	N/A	N/A	N/A	N/A	N/A
Fitnet Manager	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Revamp CRM	88%		88%	88%	86%		93%		
Upsales	86%	84%	86%	87%	82%	85%	81%	82%	82%
ForceManager CRM	92%		92%	95%	94%	89%	88%	91%	91%
eSalesTrack	87%	86%	91%	86%	84%		87%	83%	86%
FreeAgent CRM	86%		86%	78%	87%	94%	84%	84%	
Prophet CRM	88%		87%	85%	82%	86%	80%	85%	86%
Agile CRM	81%	78%	77%	79%	74%	75%	77%	73%	78%
UPilot	91%	N/A	N/A	95%	N/A	86%	N/A	N/A	90%
PHP CRM	94%	90%	86%	90%	90%	88%	88%	84%	88%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Sales Force Automation

	Contact & Account Management	Partner Relationship Mgmt. (PRM)	Opportunity & Pipeline Mgmt.	Task / Activity Management	Territory & Quota Management	Desktop Integration	Product & Price List Management	Quote & Order Management	Customer Contract Management
Prospect CRM	89%	86%	88%	91%	88%	87%	88%	91%	91%
WPCRM	84%	84%	84%	86%	86%	90%	86%	86%	88%
Aurea CRM	85%	78%	85%	79%	82%	87%	82%	84%	81%
Simpleview CRM	83%	83%	69%	74%	N/A	N/A	N/A	N/A	88%
nTireCRM	96%	84%	92%	88%	84%	98%	98%	82%	88%
sales-i	75%		71%	75%		76%			
FluentCRM	86%	N/A							
Livespace CRM	86%	89%	88%	89%	86%		92%	88%	89%
Axiom Workspace CRM	89%	86%	90%	94%	91%	93%	79%	84%	86%
eWay-CRM	88%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Signpost	88%	86%	88%	93%	90%	90%	88%	80%	91%
SalesJunction	84%	86%	81%	77%	79%	81%	79%	84%	84%
Platformly	N/A		N/A	N/A	N/A	N/A	N/A	N/A	N/A
Ardexus	78%	86%	86%	82%	78%	81%	82%	78%	76%
Leadscore.io	83%	91%	88%	90%	88%	82%	86%	88%	86%
Commence CRM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
ONLYOFFICE Workspace	77%		89%	83%		80%	74%	86%	71%
Tapdesk	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
YetiForce CRM	89%	82%	77%	86%	79%	78%	79%	82%	83%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.



Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Sales Force Automation

	Contact & Account Management	Partner Relationship Mgmt. (PRM)	Opportunity & Pipeline Mgmt.	Task / Activity Management	Territory & Quota Management	Desktop Integration	Product & Price List Management	Quote & Order Management	Customer Contract Management
Kommo	84%		81%	79%	73%	81%	63%	67%	81%
FreeCRM	N/A		N/A	N/A	N/A	N/A	N/A	N/A	N/A
Talisma	66%	N/A	67%	75%	73%	60%	N/A	N/A	N/A
Pivotal	84%		79%	83%	87%	82%	85%	85%	85%
InfiniteCRM	81%	78%	78%	79%	78%	79%	70%	71%	75%
Zurmo	87%	86%	91%	87%	83%	79%	86%	86%	92%
AdOrbit	81%	69%	69%	69%	80%	71%	57%	71%	64%
GoldMine	84%		74%	81%	70%	74%	71%	71%	81%
TDF CRM	84%	74%	81%	83%	75%	81%	69%	62%	64%
OrangeCRM	87%		87%	91%	86%	90%	89%	87%	89%
Fat Free CRM	89%	89%	83%	86%	83%	86%	83%	86%	74%
FIVE CRM	88%	80%	84%	84%	86%	86%	86%	86%	82%
karmaCRM	81%		71%	76%	N/A	N/A	83%	N/A	N/A
solve 360	90%		80%	91%	76%	83%	89%	78%	86%
Deskera CRM	84%		84%	80%		76%	82%	87%	
arkflux	93%	N/A	92%	92%	91%	97%	86%	89%	86%
FinCRM	84%	81%	79%	83%	82%	84%	81%	86%	84%
Rev.io PSA formerly Tigerpaw One	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
openCRX	83%	81%	90%	86%	86%	79%	83%	88%	86%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.



Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Sales Force Automation

	Contact & Account Management	Partner Relationship Mgmt. (PRM)	Opportunity & Pipeline Mgmt.	Task / Activity Management	Territory & Quota Management	Desktop Integration	Product & Price List Management	Quote & Order Management	Customer Contract Management
Shape Software	92%	94%	90%	94%	91%	92%	91%	92%	91%
InTouch CRM	86%	81%	86%	82%	90%	88%	90%	82%	84%
Core CRM Pro	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Ligna	89%	74%	83%	66%	74%	69%	71%	63%	66%
ezeecrm	81%	81%	81%	81%	80%	84%	81%	78%	86%
Jarvis CRM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Average	89%	85%	88%	88%	84%	86%	84%	85%	86%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.
**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Marketing Automation

	Email Marketing	Campaign Management	Lead Management	Marketing ROI Analytics
Salesforce Sales Cloud	82%	83%	87%	82%
HubSpot Sales Hub	89%	87%	89%	84%
Pipedrive	78%	78%	87%	78%
ActiveCampaign	90%	88%	85%	80%
Close	89%	87%	93%	84%
SAP Sales Cloud	82%	85%	86%	84%
Zoho	83%	82%	86%	82%
Begin by Zoho CRM	83%	82%	88%	79%
monday CRM	79%	80%	88%	78%
HighLevel	90%	91%	91%	83%
Instantly	96%	96%	95%	92%
Nutshell	81%	80%	87%	76%
Thryv	89%	88%	86%	86%
LocaliQ	N/A	N/A	N/A	N/A
Brevo Marketing Platform	95%	94%	90%	84%
folk	80%	78%	87%	
Freshsales	87%	87%	91%	82%
Creatio	90%	91%	92%	90%
Nimble	83%	82%	87%	80%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Marketing Automation

	Email Marketing	Campaign Management	Lead Management	Marketing ROI Analytics
Efficacy CRM	89%	89%	91%	87%
HoneyBook	82%		92%	
Apptivo	74%	75%	82%	68%
Sage CRM	75%	78%	76%	76%
Vendasta	89%	91%	88%	90%
CRMOne	96%	91%	96%	92%
Capsule	81%		90%	
EngageBay All-in-One Suite	95%	93%	93%	89%
Less Annoying CRM	81%	85%	93%	83%
Knack	81%	78%	93%	78%
Kylas Sales CRM	93%	93%	95%	93%
Success.ai	96%	94%	95%	94%
OnePageCRM	87%		91%	
Streak	89%		94%	86%
Attio	79%		92%	
Salesflare	86%		91%	
Snov.io	94%	89%	89%	83%
Floww.ai	90%	92%	95%	93%
Softtr	73%	78%	84%	78%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Marketing Automation

	Email Marketing	Campaign Management	Lead Management	Marketing ROI Analytics
Salesmate	89%	91%	92%	88%
SendPulse	88%	88%	87%	84%
C2CRM	92%	90%	93%	87%
SuiteDash	92%	91%	95%	80%
AllClients	95%	92%	96%	84%
Flowlu	81%	82%	93%	80%
EspoCRM	78%	81%	95%	90%
Scoro				
Fireberry	91%	87%	96%	94%
Teamgate	83%	87%	88%	87%
Membrain	79%		89%	
Goals.com	78%	86%	98%	91%
Ohanafy	N/A	N/A	N/A	N/A
OctopusPro	98%	98%	99%	98%
HappSales	88%		98%	
Breakcold	92%	91%	95%	78%
Vtiger Sales	79%	87%	91%	
Kintone	N/A	N/A	N/A	N/A
Pipelinr	90%	90%	94%	

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Marketing Automation

	Email Marketing	Campaign Management	Lead Management	Marketing ROI Analytics
Maximizer	73%	72%	76%	68%
User.com	89%	87%	92%	98%
VBOUT	97%	96%	96%	90%
Teamwork CRM	88%	86%	84%	86%
Bixjet	95%	93%	94%	92%
Pipeline CRM	79%	80%	88%	78%
VobeSoft	93%		92%	86%
aCloud CRM	86%	87%	91%	93%
djaboo	95%	96%	99%	91%
vcita	78%	84%	88%	85%
Teamleader	75%	73%	89%	71%
Resco – Mobility & Productivity				
ePROMIS ERP	100%	100%	100%	100%
Method CRM	80%	78%	85%	
vtenext	83%	87%	88%	89%
Ultra-Staff EDGE Staffing and Recruiting Software	89%	86%	90%	90%
Altvia	90%	86%	88%	82%
Sellsy	N/A	N/A	N/A	N/A
Clientjoy	84%	86%	93%	90%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Marketing Automation

	Email Marketing	Campaign Management	Lead Management	Marketing ROI Analytics
NetHunt CRM	91%	89%	92%	89%
Maple CRM	81%	80%	95%	80%
ELMA365	N/A	N/A	N/A	N/A
Clarify CRM	89%	77%	100%	83%
Zilliant CPQ	98%		89%	92%
Friday CRM	67%	67%	78%	70%
Spiro	81%	81%	93%	83%
Klipy CRM	100%	100%	100%	100%
AddressTwo	90%	89%	95%	94%
RAYNET CRM	86%		95%	
Relenta CRM	88%		84%	
Spotler CRM	80%	79%	87%	80%
ConvergeHub	91%	91%	94%	91%
Mothernode	67%	79%	87%	69%
CompanyHub CRM	86%		94%	
crmConnect	81%	88%	87%	87%
Solid Performers CRM	89%	89%	99%	86%
SuiteCRM	85%	83%	90%	
Planfix	89%	97%	93%	79%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Marketing Automation

	Email Marketing	Campaign Management	Lead Management	Marketing ROI Analytics
1CRM	92%	91%	92%	92%
Ringy (formerly iSales)	87%	93%	94%	85%
BenchmarkONE	92%	90%	89%	83%
VipeCloud	N/A	N/A	N/A	N/A
noCRM.io	77%		91%	
20NINE	93%		95%	
OfficeClip Contact Manager	N/A	N/A	N/A	N/A
AllProWebTools	91%	N/A	N/A	N/A
ArcCRM	95%	98%	97%	88%
Simply CRM	92%	93%	95%	95%
Salesboom	95%	92%	90%	94%
Promys CRM, Help Desk & PSA Software	N/A	N/A	N/A	N/A
Zixflow	95%	94%	95%	98%
edge CRM	83%	86%	93%	87%
ClientTether.com	N/A	N/A	N/A	N/A
Ricochet360	71%	83%	84%	86%
WORKetc	83%	83%	92%	84%
TeamWave	90%	89%	90%	88%
OneHash CRM	86%	88%	90%	93%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Marketing Automation

	Email Marketing	Campaign Management	Lead Management	Marketing ROI Analytics
GleanView	N/A		N/A	
Formaloo	N/A	N/A	N/A	N/A
BIGContacts	83%	89%	87%	83%
Soffront	88%	86%	86%	
Orgzit	N/A	N/A	93%	94%
CentraHub CRM	94%	92%	96%	92%
PlanPlus	N/A	N/A	N/A	N/A
Bluwave CRM	87%	92%	99%	93%
InStream	88%		87%	
SalesDesk	89%	91%		89%
Propeller CRM	86%	88%	87%	
theCRM	90%	95%	95%	94%
CentralStationCRM	N/A	N/A	N/A	N/A
OutreachCRM	92%	93%	93%	91%
Assistive	97%	94%	97%	94%
Rolldog CRM	N/A	N/A	N/A	N/A
Pulse Technology	N/A	N/A	100%	N/A
Launchpad CRM	86%		84%	
NetSuite	69%	69%	74%	71%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Marketing Automation

	Email Marketing	Campaign Management	Lead Management	Marketing ROI Analytics
Oracle EBS	85%	84%	85%	84%
LeadSquared Sales CRM	91%	89%	94%	88%
Constant Contact Advanced Automation	92%	91%	89%	87%
Zoho CRM Plus	84%	86%	88%	84%
Microsoft Dynamics 365 Sales	79%	79%	82%	79%
Sugar Sell	75%	76%	82%	74%
Oracle Fusion Cloud - EPM	76%		79%	
Act!	76%	75%	80%	70%
Oracle On Demand	77%	78%	78%	77%
Siebel	77%	78%	78%	79%
Copper	82%		88%	
Odoo CRM	83%	82%	84%	83%
ConnectWise PSA	73%	73%	76%	77%
Zendesk Sell	78%	79%	85%	77%
Keap	90%	89%	87%	78%
SuperOffice CRM	76%	74%	78%	60%
Pershing Financial Services	N/A	N/A	N/A	N/A
Bitrix24	81%	81%	86%	79%
Infor Customer Relationship Management (CRM)	65%	67%	71%	68%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Marketing Automation

	Email Marketing	Campaign Management	Lead Management	Marketing ROI Analytics
Insightly CRM	79%		84%	79%
Ontraport	92%	88%	90%	83%
Marketing 360	89%	N/A	N/A	N/A
OroCommerce	87%	86%	87%	83%
Workbooks	82%	81%	83%	83%
Daylite	81%	82%	91%	86%
Progress Podio	79%	82%	84%	79%
Cinode	57%	67%	72%	65%
Bloom			86%	
Lime Go	74%		N/A	
Planhat	N/A	N/A	N/A	N/A
SalezShark	94%	93%	95%	93%
Lime CRM	73%	70%	71%	63%
LeadMaster	93%	88%	90%	80%
Self	N/A		88%	
OpenCRM	80%	83%	88%	83%
Claritysoft	81%	77%	88%	74%
GreenRope	89%	88%	87%	85%
CRM and Kanban	84%	84%	88%	88%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Marketing Automation

	Email Marketing	Campaign Management	Lead Management	Marketing ROI Analytics
Vtiger All-In-One CRM	81%	81%	86%	80%
CRM.io	N/A	N/A	N/A	N/A
CRM.me	92%	95%	91%	91%
BSI Software	71%	75%	79%	75%
Mekari Qontak	84%		97%	
InfoFlo	84%	82%	85%	
SalesBabu CRM	93%	89%	95%	96%
Accelo	77%	79%	84%	80%
SalesNexus	N/A	N/A	N/A	N/A
Fitnet Manager	N/A	N/A	N/A	N/A
Revamp CRM			83%	
Upsales	79%	80%	85%	81%
ForceManager CRM	93%		91%	
eSalesTrack	84%	91%	90%	84%
FreeAgent CRM	91%	91%	90%	90%
Prophet CRM	85%	86%	87%	83%
Agile CRM	74%	79%	74%	70%
UPilot	N/A	N/A	83%	N/A
PHP CRM	88%	90%	86%	92%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Marketing Automation

	Email Marketing	Campaign Management	Lead Management	Marketing ROI Analytics
Prospect CRM	85%	85%	92%	86%
WPCRM	88%	84%	84%	82%
Aurea CRM	81%	88%	87%	89%
Simpleview CRM	N/A	74%	86%	66%
nTireCRM	92%	98%	92%	90%
sales-i		71%		76%
FluentCRM	N/A	N/A	N/A	N/A
Livespace CRM	89%	89%	89%	89%
Axiom Workspace CRM	92%	89%	92%	89%
eWay-CRM	86%	N/A	N/A	N/A
Signpost	80%	87%	79%	76%
SalesJunction	84%	88%	90%	82%
Platformly	N/A	N/A	N/A	N/A
Ardexus	74%	79%	86%	88%
Leadscore.io	91%	89%	89%	90%
Commence CRM	N/A	N/A	N/A	N/A
ONLYOFFICE Workspace	74%	N/A	80%	N/A
Tapdesk	N/A	N/A	N/A	N/A
YetiForce CRM	75%	83%	85%	

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Marketing Automation

	Email Marketing	Campaign Management	Lead Management	Marketing ROI Analytics
Kommo	81%	80%	90%	
FreeCRM	N/A	N/A	N/A	N/A
Talisma	68%	66%	63%	51%
Pivotal	85%		85%	
InfiniteCRM	71%	73%	79%	79%
Zurmo	84%	87%	86%	91%
AdOrbit	62%	57%	77%	69%
GoldMine	73%		76%	
TDF CRM	67%	64%	66%	63%
OrangeCRM	87%	87%	93%	86%
Fat Free CRM	83%	94%	89%	91%
FIVE CRM	92%	92%	90%	83%
karmaCRM	76%		88%	
solve 360	81%		83%	
Deskera CRM	83%	84%	82%	81%
arkflux	98%	92%	90%	95%
FinCRM	84%	89%	87%	86%
Rev.io PSA formerly Tigerpaw One	N/A	N/A	N/A	N/A
openCRX	88%	88%	88%	81%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.



Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Marketing Automation

	Email Marketing	Campaign Management	Lead Management	Marketing ROI Analytics
Shape Software	92%	90%	91%	91%
InTouch CRM	86%	86%	84%	88%
Core CRM Pro	N/A	N/A	N/A	N/A
Ligna	77%	80%	86%	83%
ezeeCRM	79%	81%	87%	83%
Jarvis CRM	N/A	N/A	N/A	N/A
Average	85%	85%	88%	84%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.
**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Customer Support

	Case Management	Customer Support Portal	Knowledge Base	Call Center Features	Support Analytics
Salesforce Sales Cloud	86%	84%	85%	83%	84%
HubSpot Sales Hub	86%	85%	87%	83%	85%
Pipedrive	82%	81%	83%	78%	80%
ActiveCampaign	77%	78%	80%	71%	76%
Close	89%	89%	89%	89%	88%
SAP Sales Cloud	86%	85%	85%	83%	85%
Zoho	83%	82%	82%	80%	83%
Bigin by Zoho CRM	83%	81%	83%	79%	83%
monday CRM	85%	81%	84%	74%	81%
HighLevel	80%			84%	83%
Instantly	91%	93%	92%	86%	90%
Nutshell	82%	82%	83%	77%	81%
Thryv	85%	91%	91%	87%	90%
LocaliQ	N/A	N/A	N/A	N/A	N/A
Brevo Marketing Platform	87%	86%	86%	81%	85%
folk					
Freshsales	87%	88%	88%	85%	87%
Creatio	93%	89%	90%	90%	92%
Nimble	84%	85%	85%	81%	82%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Customer Support

	Case Management	Customer Support Portal	Knowledge Base	Call Center Features	Support Analytics
Efficy CRM	89%	87%	89%	88%	88%
HoneyBook	91%	88%	89%	80%	85%
Apptivo	79%	84%	80%	82%	80%
Sage CRM	77%	77%	77%	77%	75%
Vendasta		95%	94%		
CRMOne	95%	96%	97%	91%	92%
Capsule	88%	85%	86%	79%	82%
EngageBay All-in-One Suite	88%	92%	90%	88%	90%
Less Annoying CRM	89%	94%	94%	82%	84%
Knack	92%	96%	93%	81%	82%
Kylas Sales CRM	95%	95%	95%	94%	95%
Success.ai	96%	95%	98%	94%	98%
OnePageCRM		88%	88%	83%	84%
Streak	89%	89%	92%	88%	92%
Attio					
Salesflare	89%	88%	88%	80%	86%
Snov.io	86%	90%	90%	86%	89%
Floww.ai	93%	92%	94%	93%	92%
Softtr	87%	90%	90%	80%	84%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Customer Support

	Case Management	Customer Support Portal	Knowledge Base	Call Center Features	Support Analytics
Salesmate	86%	88%	89%	87%	89%
SendPulse	86%	86%	88%	81%	85%
C2CRM	88%	93%	86%	82%	83%
SuiteDash	90%	94%	92%	75%	83%
AllClients	88%	86%	88%	83%	81%
Flowlu	89%	86%	94%	73%	80%
EspoCRM	86%			79%	
Scoro					
Fireberry	97%		93%	95%	88%
Teamgate	84%	88%	88%	79%	92%
Membrain	86%	86%	86%	83%	86%
Goals.com	59%	89%	86%	63%	84%
Ohanafy	N/A	N/A	N/A	N/A	N/A
OctopusPro	98%	97%	98%	98%	96%
HappSales	95%				
Breakcold		87%	86%	66%	80%
Vtiger Sales	N/A	N/A	N/A	86%	97%
Kintone	N/A	N/A	N/A	N/A	N/A
Pipeliner	91%	92%	92%	91%	92%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Customer Support

	Case Management	Customer Support Portal	Knowledge Base	Call Center Features	Support Analytics
Maximizer	78%		76%		76%
User.com	81%	92%	87%	80%	82%
VBOUT	89%	91%	92%	82%	90%
Teamwork CRM	88%	88%	90%	88%	85%
Bixjet	94%	92%	87%	91%	91%
Pipeline CRM	86%	87%	86%	85%	85%
VobeSoft	95%	93%		86%	90%
aCloud CRM	87%	93%	86%	83%	90%
djaboo	96%	97%	96%	93%	93%
vcita	85%	90%	86%	78%	85%
Teamleader	79%	81%	73%	79%	81%
Resco – Mobility & Productivity	77%	75%	80%	72%	73%
ePROMIS ERP	100%	100%	100%	100%	100%
Method CRM	86%	87%	85%	82%	84%
vtenext	91%	89%	86%	81%	86%
Ultra-Staff EDGE Staffing and Recruiting Software				89%	90%
Altvia	89%	90%	84%	87%	89%
Sellsy		N/A	N/A		N/A
Clientjoy		92%		87%	

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Customer Support

	Case Management	Customer Support Portal	Knowledge Base	Call Center Features	Support Analytics
NetHunt CRM	90%			87%	89%
Maple CRM	92%	92%	88%	80%	83%
ELMA365	N/A	N/A	N/A	N/A	N/A
Clarify CRM	86%	89%	77%	N/A	69%
Zilliant CPQ	94%	96%	94%		92%
Friday CRM	73%	71%	74%	71%	73%
Spiro	88%	91%	88%	81%	90%
Kliply CRM			100%		
AddressTwo	N/A	N/A	98%	N/A	98%
RAYNET CRM	93%	95%	92%	95%	91%
Relenta CRM	87%	86%	85%	75%	76%
Spotler CRM	89%	89%	89%	86%	87%
ConvergeHub	97%	95%	95%	89%	90%
Mothernode	88%	84%	89%	N/A	89%
CompanyHub CRM	93%	91%	90%	95%	95%
crmConnect	88%	85%	87%	86%	89%
Solid Performers CRM	88%	91%	95%	91%	90%
SuiteCRM	84%	83%	81%	80%	83%
Planfix	90%	96%	100%	90%	91%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Customer Support

	Case Management	Customer Support Portal	Knowledge Base	Call Center Features	Support Analytics
1CRM	95%	95%	97%	91%	93%
Ringy (formerly iSales)	88%	86%	86%	83%	
BenchmarkONE	88%	95%	89%	93%	95%
VipeCloud	N/A	N/A	N/A	N/A	N/A
noCRM.io	85%	80%	84%	81%	
20NINE	N/A	N/A	N/A	N/A	N/A
OfficeClip Contact Manager	N/A	N/A	N/A	N/A	N/A
AllProWebTools	N/A	N/A	N/A	N/A	N/A
ArcCRM	94%	94%	93%	91%	93%
Simply CRM	92%	94%	92%	90%	91%
Salesboom	87%	84%	90%	87%	91%
Promys CRM, Help Desk & PSA Software	N/A	N/A	N/A	N/A	N/A
Zixflow	98%	100%	95%	100%	96%
edge CRM	87%	89%		84%	88%
ClientTether.com	N/A	N/A	N/A	N/A	N/A
Ricochet360	76%	86%	93%	89%	88%
WORKetc	92%	89%	85%	89%	90%
TeamWave	87%	83%	89%	87%	90%
OneHash CRM	88%	90%	87%	89%	91%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Customer Support

	Case Management	Customer Support Portal	Knowledge Base	Call Center Features	Support Analytics
GleanView	N/A	N/A	N/A	N/A	N/A
Formaloo	N/A	N/A	N/A	N/A	N/A
BIGContacts	N/A	N/A	N/A	N/A	N/A
Soffront	89%	84%	88%	86%	86%
Orgzit	92%	95%	94%	86%	95%
CentraHub CRM	94%	90%	92%	91%	92%
PlanPlus	N/A	N/A	N/A	N/A	N/A
Bluwave CRM	93%	94%	93%	93%	98%
InStream	86%	84%	86%	84%	86%
SalesDesk	87%	90%	92%	88%	87%
Propeller CRM	87%	89%	84%	86%	88%
theCRM	95%	97%	97%	97%	97%
CentralStationCRM	89%	97%	91%	97%	
OutreachCRM	87%	84%	86%	85%	85%
Assistive	95%	98%		97%	97%
Rolldog CRM	N/A	N/A	N/A	N/A	N/A
Pulse Technology	N/A	N/A	N/A	N/A	N/A
Launchpad CRM	82%	89%	84%	82%	84%
NetSuite	76%	71%	74%	68%	74%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Customer Support

	Case Management	Customer Support Portal	Knowledge Base	Call Center Features	Support Analytics
Oracle EBS	83%	84%	85%	83%	84%
LeadSquared Sales CRM	89%	89%	89%	89%	90%
Constant Contact Advanced Automation	87%	88%	88%	83%	
Zoho CRM Plus	83%	82%	77%	78%	83%
Microsoft Dynamics 365 Sales	83%	81%	82%	80%	82%
Sugar Sell	82%	80%	81%	78%	80%
Oracle Fusion Cloud - EPM	76%	78%	78%	75%	75%
Act!	77%	74%	79%	73%	76%
Oracle On Demand	80%	82%	82%	79%	79%
Siebel	82%	79%	80%	82%	80%
Copper	85%	83%	85%	81%	83%
Odoo CRM	82%	82%	77%	76%	79%
ConnectWise PSA	84%	80%	81%	78%	82%
Zendesk Sell	83%	83%	84%	82%	82%
Keap	78%	79%	79%	75%	77%
SuperOffice CRM	75%	77%	78%	70%	77%
Pershing Financial Services	83%	86%	83%	N/A	N/A
Bitrix24	81%	81%	85%	83%	80%
Infor Customer Relationship Management (CRM)	74%	69%	68%	66%	71%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Customer Support

	Case Management	Customer Support Portal	Knowledge Base	Call Center Features	Support Analytics
Insightly CRM	81%	81%	82%	79%	82%
Ontraport	84%	88%	90%	83%	83%
Marketing 360			N/A		
OroCommerce	84%	89%	84%	N/A	83%
Workbooks	87%	84%	85%	84%	85%
Daylite				93%	
Progress Podio	86%	85%	85%	81%	81%
Cinode	75%	81%	80%	71%	77%
Bloom					
Lime Go					
Planhat	N/A	N/A	N/A	N/A	N/A
SalezShark					
Lime CRM	78%	78%	75%	73%	71%
LeadMaster	88%	79%	84%	93%	86%
Self	92%	N/A	93%	91%	N/A
OpenCRM	89%	91%	86%	89%	85%
Claritysoft	86%	90%	87%	74%	86%
GreenRope	86%	89%	85%	84%	86%
CRM and Kanban	89%	95%	92%	90%	89%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Customer Support

	Case Management	Customer Support Portal	Knowledge Base	Call Center Features	Support Analytics
Vtiger All-In-One CRM	85%	83%	83%	83%	83%
CRM.io	86%	N/A	83%	N/A	N/A
CRM.me	89%	90%	84%	88%	86%
BSI Software	80%	79%	75%	70%	79%
Mekari Qontak	91%	87%	84%	81%	91%
InfoFlo	86%	85%	84%	84%	82%
SalesBabu CRM	90%	93%	90%	88%	88%
Accelo	87%	84%	85%	77%	85%
SalesNexus	N/A	N/A	N/A	N/A	N/A
Fitnet Manager	N/A	N/A	N/A	N/A	N/A
Revamp CRM	86%				
Upsales	82%	83%		78%	79%
ForceManager CRM	95%	93%	94%	91%	95%
eSalesTrack	84%	90%	89%		84%
FreeAgent CRM	89%	93%	89%	90%	91%
Prophet CRM	86%	85%	86%	85%	86%
Agile CRM	72%	69%	69%	67%	73%
UPilot	N/A	N/A	N/A	N/A	N/A
PHP CRM	90%	94%	88%	86%	82%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Customer Support

	Case Management	Customer Support Portal	Knowledge Base	Call Center Features	Support Analytics
Prospect CRM	90%	90%	91%	85%	89%
WPCRM	82%	82%	82%	80%	79%
Aurea CRM	88%	81%	82%	77%	82%
Simpleview CRM	71%	69%	69%	N/A	69%
nTireCRM	90%	93%	88%	88%	93%
sales-i	71%				
FluentCRM		86%			77%
Livespace CRM	86%	87%	90%	84%	87%
Axiom Workspace CRM	89%	95%	89%	88%	91%
eWay-CRM	N/A			N/A	
Signpost	69%	65%	80%	N/A	N/A
SalesJunction	89%	86%	86%	86%	90%
Platformly	N/A	N/A	N/A	N/A	N/A
Ardexus	86%	84%	84%	78%	84%
Leadscore.io	89%	89%	83%	83%	81%
Commence CRM	N/A	N/A	N/A	N/A	N/A
ONLYOFFICE Workspace	N/A			N/A	
Tapdesk	N/A	N/A	N/A	N/A	N/A
YetiForce CRM	77%	76%	80%	74%	76%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Customer Support

	Case Management	Customer Support Portal	Knowledge Base	Call Center Features	Support Analytics
Kommo	80%	77%	77%	78%	78%
FreeCRM	N/A	N/A	N/A	N/A	N/A
Talisma	69%	71%	61%	69%	67%
Pivotal	79%	81%	86%	83%	90%
InfiniteCRM	79%	84%	80%	84%	82%
Zurmo	86%	89%	84%	83%	89%
AdOrbit	N/A	69%	66%	N/A	N/A
GoldMine	74%	74%	75%	65%	69%
TDF CRM	72%	71%	69%	64%	62%
OrangeCRM	89%	89%	86%	86%	88%
Fat Free CRM	86%	89%	86%	74%	86%
FIVE CRM	83%	81%	80%	88%	80%
karmaCRM	89%	80%	89%	N/A	N/A
solve 360	83%	83%	83%	78%	76%
Deskera CRM	86%		79%		78%
arkflux	98%	88%	86%	97%	95%
FinCRM	84%	86%	86%	86%	84%
Rev.io PSA formerly Tigerpaw One	N/A	N/A	N/A	N/A	N/A
openCRX	83%	74%	86%	79%	81%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Customer Support

	Case Management	Customer Support Portal	Knowledge Base	Call Center Features	Support Analytics
Shape Software	91%	93%	92%	92%	92%
InTouch CRM	84%	80%	80%	82%	84%
Core CRM Pro	N/A	N/A	N/A	N/A	N/A
Ligna	66%	N/A	66%	63%	66%
ezeecrm	88%	81%	81%	81%	76%
Jarvis CRM	N/A	N/A	N/A	N/A	N/A
Average	86%	86%	86%	83%	85%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Reporting & Analytics

	Reporting	Dashboards	Forecasting
Salesforce Sales Cloud	87%	87%	85%
HubSpot Sales Hub	85%	87%	82%
Pipedrive	83%	85%	82%
ActiveCampaign	78%	80%	73%
Close	89%	89%	85%
SAP Sales Cloud	85%	84%	84%
Zoho	84%	84%	83%
Bigin by Zoho CRM	85%	86%	82%
monday CRM	85%	89%	82%
HighLevel	84%	84%	
Instantly	92%	94%	90%
Nutshell	82%	85%	78%
Thryv	89%	92%	86%
LocaliQ	N/A	N/A	N/A
Brevo Marketing Platform	86%	88%	84%
folk	74%	75%	
Freshsales	87%	88%	85%
Creatio	89%	92%	88%
Nimble	81%	86%	82%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Reporting & Analytics

	Reporting	Dashboards	Forecasting
Efficacy CRM	89%	88%	86%
HoneyBook	84%	92%	83%
Apptivo	75%	82%	71%
Sage CRM	80%	81%	75%
Vendasta	93%	95%	89%
CRMOne	95%	94%	91%
Capsule	83%	88%	82%
EngageBay All-in-One Suite	90%	91%	88%
Less Annoying CRM	90%	92%	80%
Knack	89%	85%	87%
Kylas Sales CRM	94%	95%	94%
Success.ai	96%	94%	94%
OnePageCRM	86%	89%	82%
Streak	86%	91%	89%
Attio	90%	87%	
Salesflare	88%	89%	87%
Snov.io	89%	87%	81%
Floww.ai	94%	95%	94%
Softtr	83%	86%	77%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Reporting & Analytics

	Reporting	Dashboards	Forecasting
Salesmate	86%	91%	89%
SendPulse	86%	88%	
C2CRM	86%	94%	88%
SuiteDash	82%	93%	73%
AllClients	87%	94%	86%
Flowlu	90%	94%	88%
EspoCRM	95%	92%	88%
Scoro	90%	91%	86%
Fireberry	93%	87%	N/A
Teamgate	86%	92%	89%
Membrain	89%	91%	86%
Goals.com	91%	100%	99%
Ohanafy	N/A	N/A	N/A
OctopusPro	99%	98%	100%
HappSales	94%	93%	96%
Breakcold	84%	89%	77%
Vtiger Sales	88%	92%	84%
Kintone	N/A	N/A	N/A
Pipelinier	93%	93%	93%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Reporting & Analytics

	Reporting	Dashboards	Forecasting
Maximizer	77%	79%	72%
User.com	78%	81%	80%
VBOUT	93%	95%	84%
Teamwork CRM	90%	89%	90%
Bixjet	91%	92%	87%
Pipeline CRM	84%	85%	81%
VobeSoft	90%	88%	86%
aCloud CRM	91%	90%	89%
djaboo	93%	100%	93%
vcita	79%	84%	74%
Teamleader	81%	84%	76%
Resco – Mobility & Productivity	81%	78%	63%
ePROMIS ERP	100%	100%	100%
Method CRM	82%	85%	76%
vtenext	89%	81%	82%
Ultra-Staff EDGE Staffing and Recruiting Software	94%	93%	87%
Altvia	84%	88%	79%
Sellsy	N/A	N/A	N/A
Clientjoy	92%	95%	84%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Reporting & Analytics

	Reporting	Dashboards	Forecasting
NetHunt CRM	88%	90%	86%
Maple CRM	91%	92%	75%
ELMA365	N/A	N/A	N/A
Clarify CRM	83%	91%	77%
Zilliant CPQ	100%	98%	94%
Friday CRM	74%	76%	72%
Spiro	87%	90%	82%
Kliply CRM	100%	100%	100%
AddressTwo	93%	97%	97%
RAYNET CRM	91%	91%	91%
Relenta CRM	81%	95%	82%
Spotler CRM	84%	89%	86%
ConvergeHub	91%	91%	
Mothernode	89%	88%	75%
CompanyHub CRM	88%	88%	81%
crmConnect	84%	86%	87%
Solid Performers CRM	90%	97%	87%
SuiteCRM	86%	86%	82%
Planfix	98%	93%	83%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Reporting & Analytics

	Reporting	Dashboards	Forecasting
1CRM	95%	97%	95%
Ringy (formerly iSales)	93%	90%	
BenchmarkONE	83%	88%	85%
VipeCloud	N/A	N/A	N/A
noCRM.io	84%	88%	86%
20NINE	96%	96%	94%
OfficeClip Contact Manager	N/A	N/A	N/A
AllProWebTools	94%	N/A	N/A
ArcCRM	92%	94%	95%
Simply CRM	93%	92%	91%
Salesboom	90%	86%	93%
Promys CRM, Help Desk & PSA Software	N/A	N/A	N/A
Zixflow	95%	97%	98%
edge CRM	86%	89%	87%
ClientTether.com	N/A	N/A	N/A
Ricochet360	90%	90%	86%
WORKetc	90%	87%	87%
TeamWave	91%	92%	88%
OneHash CRM	88%	87%	89%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Reporting & Analytics

	Reporting	Dashboards	Forecasting
GleanView	N/A	N/A	N/A
Formaloo	N/A	N/A	N/A
BIGContacts	84%	83%	85%
Soffront	93%	81%	94%
Orgzit	95%	98%	N/A
CentraHub CRM	93%	98%	94%
PlanPlus	N/A	N/A	N/A
Bluwave CRM	95%	94%	97%
InStream	86%	87%	86%
SalesDesk	92%	91%	91%
Propeller CRM	81%	80%	76%
theCRM	90%	93%	94%
CentralStationCRM	89%	94%	N/A
OutreachCRM	88%	90%	85%
Assistive	99%	100%	95%
Rolldog CRM	N/A	N/A	N/A
Pulse Technology	N/A	100%	N/A
Launchpad CRM	93%	83%	89%
NetSuite	79%	80%	74%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Reporting & Analytics

	Reporting	Dashboards	Forecasting
Oracle EBS	84%	85%	85%
LeadSquared Sales CRM	91%	91%	87%
Constant Contact Advanced Automation	89%	88%	83%
Zoho CRM Plus	87%	84%	84%
Microsoft Dynamics 365 Sales	82%	82%	80%
Sugar Sell	80%	82%	78%
Oracle Fusion Cloud - EPM	79%	79%	79%
Act!	76%	77%	72%
Oracle On Demand	83%	83%	79%
Siebel	80%	78%	78%
Copper	83%	85%	84%
Odoo CRM	81%	81%	77%
ConnectWise PSA	78%	78%	76%
Zendesk Sell	84%	84%	82%
Keap	80%	82%	72%
SuperOffice CRM	81%	82%	74%
Pershing Financial Services	83%	83%	N/A
Bitrix24	83%	82%	78%
Infor Customer Relationship Management (CRM)	64%	69%	58%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Reporting & Analytics

	Reporting	Dashboards	Forecasting
Insightly CRM	82%	82%	79%
Ontraport	82%	84%	74%
Marketing 360	N/A	83%	
OroCommerce	87%	84%	83%
Workbooks	85%	83%	83%
Daylite	82%	86%	86%
Progress Podio	87%	87%	80%
Cinode	78%	82%	80%
Bloom		88%	
Lime Go	81%	84%	83%
Planhat	N/A	N/A	N/A
SalezShark	94%	92%	93%
Lime CRM	71%	76%	70%
LeadMaster	80%	84%	86%
Self	N/A	91%	N/A
OpenCRM	82%	90%	88%
Claritysoft	84%	83%	82%
GreenRope	85%	86%	81%
CRM and Kanban	86%	90%	86%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Reporting & Analytics

	Reporting	Dashboards	Forecasting
Vtiger All-In-One CRM	84%	83%	82%
CRM.io	93%	89%	91%
CRM.me	90%	94%	90%
BSI Software	81%	78%	86%
Mekari Qontak	96%	94%	96%
InfoFlo	83%	83%	78%
SalesBabu CRM	93%	92%	91%
Accelo	84%	85%	83%
SalesNexus	N/A	N/A	N/A
Fitnet Manager	N/A	N/A	N/A
Revamp CRM	76%	79%	N/A
Upsales	84%	86%	81%
ForceManager CRM	90%	94%	89%
eSalesTrack	87%	88%	84%
FreeAgent CRM	86%	82%	84%
Prophet CRM	84%	85%	87%
Agile CRM	74%	75%	72%
UPilot	71%	86%	83%
PHP CRM	82%	88%	82%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Reporting & Analytics

	Reporting	Dashboards	Forecasting
Prospect CRM	90%	90%	89%
WPCRM	86%	86%	88%
Aurea CRM	86%	86%	84%
Simpleview CRM	79%	83%	74%
nTireCRM	84%	88%	84%
sales-i	75%	79%	69%
FluentCRM	90%	83%	
Livespace CRM	84%	84%	84%
Axiom Workspace CRM	94%	94%	89%
eWay-CRM	80%	N/A	N/A
Signpost	81%	86%	N/A
SalesJunction	92%	91%	89%
Platformly	N/A	N/A	N/A
Ardexus	82%	84%	76%
Leadscore.io	90%	90%	88%
Commence CRM	N/A	N/A	N/A
ONLYOFFICE Workspace	86%	86%	74%
Tapdesk	N/A	N/A	N/A
YetiForce CRM	76%	81%	73%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Reporting & Analytics

	Reporting	Dashboards	Forecasting
Kommo	74%	77%	75%
FreeCRM	N/A	N/A	N/A
Talisma	71%	60%	57%
Pivotal	82%	86%	83%
InfiniteCRM	79%	82%	76%
Zurmo	90%	89%	89%
AdOrbit	77%	83%	77%
GoldMine	74%	76%	70%
TDF CRM	72%	70%	69%
OrangeCRM	89%	89%	86%
Fat Free CRM	91%	77%	86%
FIVE CRM	83%	88%	83%
karmaCRM	N/A	67%	N/A
solve 360	89%	86%	84%
Deskera CRM	80%	79%	67%
arkflux	96%	90%	95%
FinCRM	83%	83%	84%
Rev.io PSA formerly Tigerpaw One	N/A	N/A	N/A
openCRX	88%	90%	90%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.



Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Reporting & Analytics

	Reporting	Dashboards	Forecasting
Shape Software	91%	93%	92%
InTouch CRM	84%	90%	90%
Core CRM Pro	N/A	N/A	N/A
Ligna	86%	86%	91%
ezeeCRM	78%	87%	79%
Jarvis CRM	N/A	N/A	N/A
Average	86%	87%	84%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.
**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Mobile & Social

	Social Collaboration Features	Social Network Integration	Mobile User Support
Salesforce Sales Cloud	82%	81%	80%
HubSpot Sales Hub	83%	84%	81%
Pipedrive	80%	78%	82%
ActiveCampaign	75%	75%	74%
Close	85%	82%	84%
SAP Sales Cloud	84%	84%	82%
Zoho	83%	83%	82%
Begin by Zoho CRM	80%	78%	85%
monday CRM	81%	76%	81%
HighLevel	81%	84%	79%
Instantly	89%	87%	89%
Nutshell	76%	74%	75%
Thryv	89%	92%	89%
LocaliQ	N/A	N/A	N/A
Brevo Marketing Platform	80%	81%	80%
folk	76%	80%	75%
Freshsales		84%	85%
Creatio	88%	87%	87%
Nimble	87%	89%	82%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Mobile & Social

	Social Collaboration Features	Social Network Integration	Mobile User Support
Efficy CRM	87%	88%	87%
HoneyBook	88%	87%	89%
Apptivo	68%	70%	79%
Sage CRM			70%
Vendasta	84%	86%	84%
CRMOne	92%	97%	94%
Capsule	78%		85%
EngageBay All-in-One Suite	87%	87%	88%
Less Annoying CRM			88%
Knack	82%	63%	83%
Kylas Sales CRM	93%	94%	94%
Success.ai	98%	96%	97%
OnePageCRM	85%	82%	89%
Streak	88%	85%	85%
Attio	77%		79%
Salesflare	87%	84%	92%
Snov.io	87%	90%	87%
Floww.ai	91%	91%	95%
Softtr	81%	75%	84%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Mobile & Social

	Social Collaboration Features	Social Network Integration	Mobile User Support
Salesmate	86%	90%	88%
SendPulse	86%	89%	86%
C2CRM	86%		89%
SuiteDash	78%	75%	86%
AllClients	89%	81%	88%
Flowlu	89%	81%	84%
EspoCRM	86%		89%
Scoro			81%
Fireberry	91%	84%	92%
Teamgate	90%	88%	83%
Membrain	85%	83%	82%
Goals.com	82%	45%	90%
Ohanafy	N/A	N/A	N/A
OctopusPro	97%	97%	97%
HappSales	86%	77%	96%
Breakcold	93%	95%	73%
Vtiger Sales	89%		75%
Kintone	N/A	N/A	N/A
Pipelinr	91%	92%	91%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Mobile & Social

	Social Collaboration Features	Social Network Integration	Mobile User Support
Maximizer	66%	63%	71%
User.com	82%	82%	74%
VBOUT	94%	96%	90%
Teamwork CRM	86%	86%	91%
Bixjet	88%	89%	88%
Pipeline CRM	79%	78%	79%
VobeSoft		N/A	88%
aCloud CRM	84%	89%	87%
djaboo	96%	97%	100%
vcita	76%	77%	85%
Teamleader	82%	81%	81%
Resco – Mobility & Productivity	66%	61%	87%
ePROMIS ERP	100%	100%	100%
Method CRM	78%		82%
vtenext	85%	76%	85%
Ultra-Staff EDGE Staffing and Recruiting Software			80%
Altvia	86%	80%	81%
Sellsy	N/A	N/A	N/A
Clientjoy	73%	69%	75%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Mobile & Social

	Social Collaboration Features	Social Network Integration	Mobile User Support
NetHunt CRM		89%	87%
Maple CRM	73%	81%	88%
ELMA365	N/A	N/A	N/A
Clarify CRM	57%	51%	66%
Zilliant CPQ			98%
Friday CRM	70%	67%	68%
Spiro			85%
Klipy CRM	100%	100%	100%
AddressTwo			N/A
RAYNET CRM		90%	89%
Relenta CRM			74%
Spotler CRM	80%	80%	83%
ConvergeHub	94%		88%
Mothernode	78%	69%	73%
CompanyHub CRM			86%
crmConnect	88%	82%	91%
Solid Performers CRM	N/A	N/A	86%
SuiteCRM		84%	85%
Planfix	86%	93%	97%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Mobile & Social

	Social Collaboration Features	Social Network Integration	Mobile User Support
1CRM	94%	91%	93%
Ringy (formerly iSales)	83%	73%	79%
BenchmarkONE			89%
VipeCloud	N/A	N/A	N/A
noCRM.io	74%	76%	77%
20NINE	92%	N/A	97%
OfficeClip Contact Manager	N/A	N/A	N/A
AllProWebTools	N/A	N/A	86%
ArcCRM	95%	95%	98%
Simply CRM	93%	92%	90%
Salesboom	79%	76%	73%
Promys CRM, Help Desk & PSA Software			N/A
Zixflow	96%	99%	100%
edge CRM	90%	87%	90%
ClientTether.com			N/A
Ricochet360	N/A	N/A	89%
WORKetc	76%	74%	75%
TeamWave	91%		91%
OneHash CRM	92%	89%	90%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.



Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Mobile & Social

	Social Collaboration Features	Social Network Integration	Mobile User Support
GleanView			N/A
Formaloo	N/A	N/A	N/A
BIGContacts	82%	86%	83%
Soffront	89%	91%	86%
Orgzit	N/A	N/A	94%
CentraHub CRM	89%	86%	87%
PlanPlus	N/A	N/A	N/A
Bluwave CRM	94%	89%	94%
InStream	86%	86%	85%
SalesDesk	88%	89%	90%
Propeller CRM			78%
theCRM	97%	94%	94%
CentralStationCRM	N/A		N/A
OutreachCRM	88%		86%
Assistive	95%	100%	100%
Rolldog CRM	N/A	N/A	N/A
Pulse Technology	97%	N/A	100%
Launchpad CRM			86%
NetSuite			67%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Mobile & Social

	Social Collaboration Features	Social Network Integration	Mobile User Support
Oracle EBS	84%		83%
LeadSquared Sales CRM		88%	89%
Constant Contact Advanced Automation		83%	79%
Zoho CRM Plus	84%	84%	88%
Microsoft Dynamics 365 Sales	79%	79%	78%
Sugar Sell	76%	76%	77%
Oracle Fusion Cloud - EPM	79%		77%
Act!			69%
Oracle On Demand			77%
Siebel	76%	77%	77%
Copper	84%	84%	86%
Odoo CRM	79%	78%	75%
ConnectWise PSA			72%
Zendesk Sell			84%
Keap	68%	68%	75%
SuperOffice CRM	63%	58%	71%
Pershing Financial Services	N/A	N/A	89%
Bitrix24	81%	83%	84%
Infor Customer Relationship Management (CRM)	59%	60%	64%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Mobile & Social

	Social Collaboration Features	Social Network Integration	Mobile User Support
Insightly CRM	81%	81%	81%
Ontraport	84%	82%	80%
Marketing 360	N/A	N/A	N/A
OroCommerce	81%	84%	86%
Workbooks	81%	80%	79%
Daylite			89%
Progress Podio	81%	79%	83%
Cinode	66%	69%	60%
Bloom			84%
Lime Go		N/A	N/A
Planhat	N/A	N/A	N/A
SalezShark	92%	88%	89%
Lime CRM	61%	63%	60%
LeadMaster	74%	80%	78%
Self	89%		90%
OpenCRM		76%	87%
Claritysoft	72%		80%
GreenRope	81%	76%	74%
CRM and Kanban	81%	77%	86%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Mobile & Social

	Social Collaboration Features	Social Network Integration	Mobile User Support
Vtiger All-In-One CRM	78%	75%	73%
CRM.io	N/A	N/A	N/A
CRM.me	90%	88%	85%
BSI Software	73%	61%	63%
Mekari Qontak	84%	86%	84%
InfoFlo	71%		68%
SalesBabu CRM	89%	89%	92%
Accelo	81%	80%	81%
SalesNexus	N/A		N/A
Fitnet Manager	N/A	N/A	N/A
Revamp CRM			N/A
Upsales			79%
ForceManager CRM			95%
eSalesTrack			79%
FreeAgent CRM	90%	91%	84%
Prophet CRM			72%
Agile CRM	80%	86%	81%
UPilot	N/A	N/A	80%
PHP CRM	80%	88%	84%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Mobile & Social

	Social Collaboration Features	Social Network Integration	Mobile User Support
Prospect CRM			88%
WPCRM	79%	76%	78%
Aurea CRM	84%		86%
Simpleview CRM	N/A	66%	N/A
nTireCRM	90%	93%	81%
sales-i	50%	52%	82%
FluentCRM			
Livespace CRM	89%	89%	87%
Axiom Workspace CRM	88%	91%	89%
eWay-CRM			N/A
Signpost	81%	88%	83%
SalesJunction	83%	84%	87%
Platformly	N/A	N/A	N/A
Ardexus	71%	69%	86%
Leadscore.io	89%	89%	86%
Commence CRM	N/A	N/A	N/A
ONLYOFFICE Workspace	76%	69%	89%
Tapdesk	N/A	N/A	
YetiForce CRM			58%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Mobile & Social

	Social Collaboration Features	Social Network Integration	Mobile User Support
Kommo	70%	74%	76%
FreeCRM	N/A	N/A	N/A
Talisma	N/A	N/A	N/A
Pivotal			76%
InfiniteCRM	76%	79%	78%
Zurmo	90%	84%	83%
AdOrbit	N/A	N/A	N/A
GoldMine			61%
TDF CRM	61%		66%
OrangeCRM			87%
Fat Free CRM	83%	74%	66%
FIVE CRM	80%	86%	86%
karmaCRM	N/A	N/A	74%
solve 360	81%		81%
Deskera CRM	83%	84%	88%
arkflux	95%	95%	86%
FinCRM	84%	83%	84%
Rev.io PSA formerly Tigerpaw One	N/A	N/A	N/A
openCRX	86%	81%	88%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Mobile & Social

	Social Collaboration Features	Social Network Integration	Mobile User Support
Shape Software	89%	97%	92%
InTouch CRM	86%	86%	86%
Core CRM Pro	N/A	N/A	N/A
Ligna	54%	77%	43%
ezeeCRM	84%	75%	73%
Jarvis CRM	N/A	N/A	N/A
Average	83%	82%	83%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Platform

	Customization	Workflow Capability	User, Role, and Access Management	Internationalization	Sandbox / Test Environments	Document & Content Mgmt.	Performance and Reliability	Output Document Generation
Salesforce Sales Cloud	87%	87%	88%	86%	87%	84%	89%	84%
HubSpot Sales Hub	83%	86%	88%	84%	79%	83%	89%	84%
Pipedrive	85%	86%	87%	84%	77%	81%	89%	82%
ActiveCampaign	80%	82%	83%	75%	72%		84%	76%
Close	88%	89%	91%	87%	83%	86%	92%	87%
SAP Sales Cloud	83%	85%	87%	86%	85%	86%	86%	86%
Zoho	84%	84%	86%	84%	81%	83%	86%	83%
Begin by Zoho CRM	84%	86%	88%	83%		83%	90%	
monday CRM	89%	89%	88%	84%	79%	83%	87%	82%
HighLevel	86%	90%	87%	81%		83%	86%	79%
Instantly	90%	91%	92%	88%	88%	91%	95%	89%
Nutshell	80%	81%	86%	76%	70%	76%	87%	76%
Thryv	87%	87%	91%	86%	86%	87%	91%	85%
LocaliQ	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Brevo Marketing Platform	85%	87%	89%	85%	81%	84%	91%	84%
folk	82%	82%	83%				88%	
Freshsales	86%	87%	89%	85%	80%	83%	90%	82%
Creatio	89%	91%	90%	89%	91%	89%	89%	88%
Nimble	80%	83%	84%	74%	70%	79%	89%	80%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Platform

	Customization	Workflow Capability	User, Role, and Access Management	Internationalization	Sandbox / Test Environments	Document & Content Mgmt.	Performance and Reliability	Output Document Generation
Efficy CRM	89%	90%	90%	91%	88%	90%	92%	90%
HoneyBook	87%	90%	90%	88%	82%	89%	93%	91%
Apptivo	86%	81%	85%	75%	66%	75%	85%	79%
Sage CRM	77%	75%	81%	80%	83%	75%	76%	77%
Vendasta	90%	91%	92%	87%	83%	87%	92%	85%
CRMOne	93%	95%	97%	93%	91%	95%	95%	87%
Capsule	86%	86%	88%	78%	72%	79%	95%	78%
EngageBay All-in-One Suite	91%	90%	91%	88%	82%	88%	92%	87%
Less Annoying CRM	91%	92%	94%		77%	87%	97%	
Knack	95%	94%	95%	82%	79%	92%	94%	71%
Kylas Sales CRM	94%	95%	96%	94%		94%	95%	95%
Success.ai	97%	90%	98%	93%	95%	96%	96%	95%
OnePageCRM	83%	88%	90%	80%		84%	94%	84%
Streak	85%	88%	87%	80%	76%	82%	89%	76%
Attio	88%	92%	94%			75%	93%	79%
Salesflare	86%	88%	90%	85%	83%	86%	94%	82%
Snov.io	83%	85%	85%	85%	82%	85%	89%	83%
Floww.ai	94%	94%	94%	92%	93%	92%	94%	93%
Softtr	83%	82%	89%	77%	85%	84%	89%	76%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Platform

	Customization	Workflow Capability	User, Role, and Access Management	Internationalization	Sandbox / Test Environments	Document & Content Mgmt.	Performance and Reliability	Output Document Generation
Salesmate	89%	90%	94%	87%	88%	89%	93%	88%
SendPulse	88%	87%	87%	84%		84%	90%	86%
C2CRM	98%	93%	89%	95%	94%	89%	88%	95%
SuiteDash	95%	93%	94%	90%	71%	91%	92%	91%
AllClients	94%	90%	89%		N/A	90%	98%	94%
Flowlu	89%	95%	95%	94%		91%	95%	92%
EspoCRM	95%	98%	92%	90%		89%	86%	
Scoro	88%	89%	91%	86%		85%	93%	83%
Fireberry	93%	93%	95%	91%	91%	94%	95%	87%
Teamgate	92%	93%	96%	93%	86%	91%	93%	86%
Membrain	92%	91%	93%	85%	80%	85%	94%	82%
Goals.com	76%	95%	97%	N/A	69%	90%	100%	N/A
Ohanafy	N/A	N/A	N/A	N/A		N/A	N/A	N/A
OctopusPro	100%	98%	98%	95%	95%	99%	98%	94%
HappSales	97%	96%	98%	95%	88%	92%	95%	91%
Breakcold	79%	83%	83%	78%	71%	73%	89%	74%
Vtiger Sales	95%	87%	97%	88%	90%	97%	97%	96%
Kintone	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Pipelinr	92%	94%	93%	93%	92%	90%	94%	91%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.



Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Platform

	Customization	Workflow Capability	User, Role, and Access Management	Internationalization	Sandbox / Test Environments	Document & Content Mgmt.	Performance and Reliability	Output Document Generation
Maximizer	83%	80%	84%	73%	72%	79%	83%	73%
User.com	N/A	94%	95%	N/A	N/A	N/A	79%	N/A
VBOUT	92%	91%	98%	92%	84%	96%	95%	92%
Teamwork CRM	87%	89%	89%	86%	84%	88%	93%	89%
Bixjet	93%	92%	93%	89%	84%	92%	91%	88%
Pipeline CRM	84%	84%	86%	85%	80%	82%	90%	84%
VobeSoft	93%	96%	98%	94%	95%	93%	98%	94%
aCloud CRM	98%	96%	88%	86%	90%	88%	88%	90%
djaboo	100%	100%	100%	100%	94%	98%	100%	98%
vcita	89%	84%	89%	69%	60%	70%	87%	81%
Teamleader	81%	86%	93%	91%	N/A	83%	86%	88%
Resco – Mobility & Productivity	94%	86%	91%	83%	86%	84%	88%	85%
ePROMIS ERP	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Method CRM	85%	85%	87%	82%	75%	81%	88%	82%
vtenext	95%	89%	94%	91%	84%	79%	90%	86%
Ultra-Staff EDGE Staffing and Recruiting Software	89%	89%	86%				91%	84%
Altvia	87%	89%	94%	87%	91%	93%	90%	93%
Sellsy	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Clientjoy	94%	93%	90%	82%	71%	89%	92%	90%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Platform

	Customization	Workflow Capability	User, Role, and Access Management	Internationalization	Sandbox / Test Environments	Document & Content Mgmt.	Performance and Reliability	Output Document Generation
NetHunt CRM	92%	90%	90%	85%	77%	86%	93%	83%
Maple CRM	93%	87%	93%	81%	71%	87%	93%	88%
ELMA365	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Clarify CRM	79%	79%	83%	77%	75%	80%	94%	92%
Zilliant CPQ	N/A	N/A	91%	N/A	N/A	N/A	N/A	N/A
Friday CRM	79%	78%	85%	77%	72%	72%	86%	71%
Spiro	89%	87%	90%	89%	86%	82%	93%	88%
Klipy CRM		100%	100%	100%		100%	100%	
AddressTwo	N/A	N/A	98%	N/A	N/A	N/A	100%	N/A
RAYNET CRM	100%	97%	98%	93%	N/A	88%	98%	89%
Relenta CRM	83%	81%	81%	N/A	N/A	86%	95%	91%
Spotler CRM	87%	90%	89%	82%	85%	87%	94%	86%
ConvergeHub	87%	89%	94%	N/A	91%	90%	92%	93%
Mothernode	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
CompanyHub CRM	97%	96%	98%	92%	80%	77%	94%	91%
crmConnect	93%	82%	80%	91%	86%	93%	88%	86%
Solid Performers CRM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SuiteCRM	88%	87%	90%	87%	87%	88%	88%	82%
Planfix	100%	100%	98%	88%	83%	95%	95%	94%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Platform

	Customization	Workflow Capability	User, Role, and Access Management	Internationalization	Sandbox / Test Environments	Document & Content Mgmt.	Performance and Reliability	Output Document Generation
1CRM	89%	91%	94%	92%	91%	90%	95%	93%
Ringy (formerly iSales)	N/A	N/A	N/A			N/A	N/A	N/A
BenchmarkONE	90%	86%	83%	N/A	N/A		91%	N/A
VipeCloud	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
noCRM.io	83%	83%	87%	84%	80%	83%	90%	82%
20NINE	94%	94%	94%	N/A	N/A	90%	92%	N/A
OfficeClip Contact Manager	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
AllProWebTools	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
ArcCRM	88%	94%	94%	87%	86%	95%	96%	95%
Simply CRM	91%	90%	91%	88%	92%	91%	91%	93%
Salesboom	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Promys CRM, Help Desk & PSA Software	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Zixflow	98%	98%	96%	96%	88%	98%	94%	92%
edge CRM	N/A		N/A	N/A	N/A	N/A	N/A	N/A
ClientTether.com	N/A	N/A	N/A			N/A	N/A	N/A
Ricochet360	N/A	91%	83%		N/A	N/A	86%	
WORKetc	89%	91%	93%	85%	71%		92%	85%
TeamWave	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
OneHash CRM	92%	91%	94%	91%	96%	91%	89%	94%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.



Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Platform

	Customization	Workflow Capability	User, Role, and Access Management	Internationalization	Sandbox / Test Environments	Document & Content Mgmt.	Performance and Reliability	Output Document Generation
GleanView	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Formaloo	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
BIGContacts	85%	85%	89%	N/A	N/A	N/A	86%	N/A
Soffront	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Orgzit	N/A	N/A	N/A				N/A	N/A
CentraHub CRM	97%	93%	96%	88%	92%	90%	93%	90%
PlanPlus	N/A	N/A	N/A	N/A	N/A		N/A	N/A
Bluwave CRM	89%	94%	94%	97%	95%	95%	94%	95%
InStream	80%	82%	82%	88%	82%	80%	85%	78%
SalesDesk	93%		89%	92%	90%	95%	92%	90%
Propeller CRM	88%	88%	N/A	N/A	N/A		93%	N/A
theCRM	95%	95%	95%	97%	97%	98%	98%	95%
CentralStationCRM		N/A	N/A	N/A		N/A		
OutreachCRM	90%	92%	92%	86%	83%	84%	89%	84%
Assistive	98%	100%	100%			98%	100%	100%
Rolldog CRM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Pulse Technology	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Launchpad CRM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
NetSuite	83%	80%	81%	77%	79%	75%	81%	77%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Platform

	Customization	Workflow Capability	User, Role, and Access Management	Internationalization	Sandbox / Test Environments	Document & Content Mgmt.	Performance and Reliability	Output Document Generation
Oracle EBS	86%	86%	85%	87%	86%	91%	88%	87%
LeadSquared Sales CRM	89%	89%	91%	91%	87%	89%	91%	91%
Constant Contact Advanced Automation	85%	88%	88%	81%		85%	90%	
Zoho CRM Plus	89%	87%	87%	81%	83%	82%	87%	84%
Microsoft Dynamics 365 Sales	84%	83%	84%	82%	82%	81%	80%	81%
Sugar Sell	85%	81%	84%	82%	85%	79%	80%	76%
Oracle Fusion Cloud - EPM	76%	76%	78%	78%	79%	77%	76%	77%
Act!	78%	75%	79%	72%	67%	75%	79%	76%
Oracle On Demand	81%	80%	90%	86%	83%	80%	88%	79%
Siebel	77%	81%	83%	81%	80%	78%	77%	77%
Copper	86%	86%	88%	83%	80%	80%	89%	81%
Odoo CRM	85%	82%	85%	82%	84%	79%	87%	81%
ConnectWise PSA	81%	83%	87%	78%	80%	79%	83%	76%
Zendesk Sell	81%	85%	86%	84%	75%	84%	89%	81%
Keap	82%	84%	85%	74%	76%	77%	84%	75%
SuperOffice CRM	75%	74%	83%	74%	72%	74%	84%	81%
Pershing Financial Services	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Bitrix24	81%	80%	80%	79%	73%	80%	82%	79%
Infor Customer Relationship Management (CRM)	76%	64%	78%	70%	76%	56%	66%	63%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Platform

	Customization	Workflow Capability	User, Role, and Access Management	Internationalization	Sandbox / Test Environments	Document & Content Mgmt.	Performance and Reliability	Output Document Generation
Insightly CRM	83%	84%	86%	83%	77%	79%	86%	79%
Ontraport	87%	88%	90%	73%	82%	84%	91%	82%
Marketing 360	N/A	N/A	N/A				N/A	
OroCommerce	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Workbooks	86%	84%	87%	83%	85%	81%	87%	85%
Daylite	82%	89%	90%	77%		75%	89%	77%
Progress Podio	89%	90%	89%	92%	77%	86%	90%	82%
Cinode	73%	75%	84%	79%	64%	83%	84%	87%
Bloom	80%						87%	
Lime Go	N/A		N/A	N/A			N/A	N/A
Planhat	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SalezShark	88%		93%			90%	83%	89%
Lime CRM	78%	69%	74%	67%	63%	68%	75%	70%
LeadMaster	N/A	89%	91%	N/A	N/A	N/A	83%	N/A
Self	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
OpenCRM	89%	83%	80%	89%	80%	83%	93%	71%
Claritysoft	87%	85%	86%	69%	77%		88%	83%
GreenRope	80%	84%	85%	81%	74%	81%	85%	80%
CRM and Kanban	77%	77%	79%	86%	88%	88%	80%	

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Platform

	Customization	Workflow Capability	User, Role, and Access Management	Internationalization	Sandbox / Test Environments	Document & Content Mgmt.	Performance and Reliability	Output Document Generation
Vtiger All-In-One CRM	87%	86%	89%	83%	77%	81%	87%	82%
CRM.io	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
CRM.me	94%	88%	88%	86%	86%	92%	90%	83%
BSI Software	73%	80%	84%	78%	73%	80%	84%	82%
Mekari Qontak	93%	86%	90%	86%	88%	86%	88%	86%
InfoFlo	80%	78%	81%	81%	80%	85%	83%	78%
SalesBabu CRM	95%	94%	96%	93%	94%	93%	97%	93%
Accelo	82%	86%	88%				88%	79%
SalesNexus	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Fitnet Manager	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Revamp CRM	N/A	N/A	N/A	N/A		N/A	N/A	
Upsales	78%	82%	82%	80%	76%	77%	84%	85%
ForceManager CRM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
eSalesTrack	88%	92%	90%		93%	92%	91%	94%
FreeAgent CRM	91%	88%	91%	N/A	N/A		96%	N/A
Prophet CRM	84%	82%	87%	86%	85%	83%	84%	85%
Agile CRM	78%	79%	79%	84%	84%	81%	74%	84%
UPilot	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PHP CRM	88%	90%	88%	88%	80%	88%	95%	86%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Platform

	Customization	Workflow Capability	User, Role, and Access Management	Internationalization	Sandbox / Test Environments	Document & Content Mgmt.	Performance and Reliability	Output Document Generation
Prospect CRM	91%	91%	92%	85%	92%	90%	92%	90%
WPCRM	81%	83%	86%	86%	86%	81%	90%	86%
Aurea CRM	88%	88%	95%	94%	81%		86%	83%
Simpleview CRM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
nTireCRM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
sales-i	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
FluentCRM	N/A	94%	97%		N/A		91%	
Livespace CRM	89%	86%	91%	86%	94%	86%	89%	89%
Axiom Workspace CRM	95%	92%	92%	82%	84%	93%	95%	89%
eWay-CRM	N/A	86%	N/A	N/A	N/A	N/A	N/A	N/A
Signpost	83%	86%	88%	89%	90%	88%	92%	86%
SalesJunction	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Platformly	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Ardexus	71%	74%	83%	71%	69%	74%	77%	83%
Leadscore.io	88%	84%	88%	89%	94%	91%	93%	88%
Commence CRM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
ONLYOFFICE Workspace	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Tapdesk		N/A	N/A			N/A	N/A	N/A
YetiForce CRM	82%	81%	86%	84%	78%	77%	82%	74%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.



Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Platform

	Customization	Workflow Capability	User, Role, and Access Management	Internationalization	Sandbox / Test Environments	Document & Content Mgmt.	Performance and Reliability	Output Document Generation
Kommo	77%	79%	78%	82%	71%	69%	80%	71%
FreeCRM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Talisma	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Pivotal	93%	86%	89%	88%	94%	90%	89%	88%
InfiniteCRM	75%	79%	77%	75%	73%	80%	84%	77%
Zurmo	80%	N/A	N/A	N/A	N/A	N/A	86%	89%
AdOrbit	64%	67%	71%	63%	63%	71%	81%	64%
GoldMine	77%	76%	79%	84%	69%	73%	79%	77%
TDF CRM	79%	75%	80%	N/A	74%	71%	75%	62%
OrangeCRM	N/A	N/A	N/A	N/A	N/A		N/A	N/A
Fat Free CRM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
FIVE CRM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
karmaCRM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
solve 360	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Deskera CRM	74%	74%	80%	83%			84%	
arkflux	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
FinCRM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Rev.io PSA formerly Tigerpaw One	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
openCRX	93%	88%	88%	83%	89%	83%	86%	81%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Platform

	Customization	Workflow Capability	User, Role, and Access Management	Internationalization	Sandbox / Test Environments	Document & Content Mgmt.	Performance and Reliability	Output Document Generation
Shape Software	89%	88%	90%	88%	89%	89%	86%	86%
InTouch CRM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Core CRM Pro	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Ligna	74%	69%	69%	63%	N/A	N/A	77%	N/A
ezeecrm	75%	75%	80%	73%	77%	80%	89%	86%
Jarvis CRM	N/A	N/A	N/A			N/A	N/A	N/A
Average	87%	87%	89%	84%	82%	85%	89%	84%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Integration

	Data Import & Export Tools	Integration APIs	Breadth of Partner Applications
Salesforce Sales Cloud	87%	87%	87%
HubSpot Sales Hub	86%	85%	84%
Pipedrive	84%	83%	82%
ActiveCampaign	81%	81%	78%
Close	90%	89%	87%
SAP Sales Cloud	86%	85%	84%
Zoho	85%	83%	82%
Begin by Zoho CRM	86%	82%	82%
monday CRM	85%	82%	82%
HighLevel	86%	84%	83%
Instantly	93%	91%	91%
Nutshell	82%	78%	76%
Thryv	86%	87%	84%
LocaliQ	N/A	N/A	N/A
Brevo Marketing Platform	89%	90%	86%
folk	87%	79%	
Freshsales	86%	86%	82%
Creatio	90%	89%	87%
Nimble	85%	82%	78%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Integration

	Data Import & Export Tools	Integration APIs	Breadth of Partner Applications
Efficy CRM	89%	87%	86%
HoneyBook	85%	90%	81%
Apptivo	80%	73%	71%
Sage CRM	79%	79%	76%
Vendasta	86%	82%	89%
CRMOne	93%	96%	93%
Capsule	84%	81%	79%
EngageBay All-in-One Suite	92%	89%	86%
Less Annoying CRM	92%	88%	84%
Knack	90%	96%	94%
Kylas Sales CRM	95%	95%	93%
Success.ai	95%	96%	94%
OnePageCRM	88%	82%	79%
Streak	86%	82%	83%
Attio	89%	90%	81%
Salesflare	89%	87%	86%
Snov.io	93%	84%	90%
Floww.ai	90%	91%	91%
Softtr	88%	85%	81%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Integration

	Data Import & Export Tools	Integration APIs	Breadth of Partner Applications
Salesmate	88%	88%	86%
SendPulse	87%	87%	84%
C2CRM	95%	97%	N/A
SuiteDash	85%	90%	83%
AllClients	91%	77%	80%
Flowlu	92%	94%	88%
EspoCRM	82%	86%	
Scoro	86%	85%	81%
Fireberry	92%	87%	91%
Teamgate	88%	94%	93%
Membrain	89%	84%	83%
Goals.com	95%	73%	N/A
Ohanafy	N/A	N/A	N/A
OctopusPro	98%	98%	98%
HappSales	96%	92%	92%
Breakcold	85%	82%	76%
Vtiger Sales	94%	86%	92%
Kintone	N/A	N/A	N/A
Pipelinr	93%	91%	94%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Integration

	Data Import & Export Tools	Integration APIs	Breadth of Partner Applications
Maximizer	78%	71%	71%
User.com	86%	81%	79%
VBOUT	92%	93%	96%
Teamwork CRM	90%	86%	85%
Bixjet	91%	89%	87%
Pipeline CRM	87%	81%	76%
VobeSoft	95%	93%	91%
aCloud CRM	88%	90%	94%
djaboo	100%	92%	92%
vcita	82%	70%	73%
Teamleader	86%	N/A	N/A
Resco – Mobility & Productivity	88%	83%	79%
ePROMIS ERP	N/A	N/A	N/A
Method CRM	83%	79%	80%
vtenext	89%	92%	87%
Ultra-Staff EDGE Staffing and Recruiting Software	93%	87%	86%
Altvia	88%	77%	84%
Sellsy	N/A	N/A	N/A
Clientjoy	92%	75%	80%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Integration

	Data Import & Export Tools	Integration APIs	Breadth of Partner Applications
NetHunt CRM	90%	89%	83%
Maple CRM	95%	87%	81%
ELMA365	N/A	N/A	N/A
Clarify CRM	94%	94%	80%
Zilliant CPQ	N/A	N/A	N/A
Friday CRM	74%	71%	71%
Spiro	90%	81%	83%
Klipy CRM	100%	100%	100%
AddressTwo	95%	N/A	N/A
RAYNET CRM	98%	N/A	N/A
Relenta CRM	90%	71%	63%
Spotler CRM	84%	82%	78%
ConvergeHub	95%	89%	87%
Mothernode	N/A	N/A	N/A
CompanyHub CRM	95%	93%	89%
crmConnect	86%	84%	86%
Solid Performers CRM	N/A	N/A	N/A
SuiteCRM	86%	81%	81%
Planfix	100%	95%	94%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Integration

	Data Import & Export Tools	Integration APIs	Breadth of Partner Applications
1CRM	93%	92%	90%
Ringy (formerly iSales)	N/A	N/A	
BenchmarkONE	93%	94%	N/A
VipeCloud	N/A	N/A	N/A
noCRM.io	87%	83%	81%
20NINE	91%	95%	91%
OfficeClip Contact Manager	N/A	N/A	N/A
AllProWebTools	N/A	N/A	N/A
ArcCRM	93%	88%	89%
Simply CRM	93%	90%	82%
Salesboom	N/A	N/A	N/A
Promys CRM, Help Desk & PSA Software	N/A	N/A	N/A
Zixflow	98%	98%	98%
edge CRM	N/A	N/A	N/A
ClientTether.com	N/A	N/A	N/A
Ricochet360	91%	N/A	N/A
WORKetc	86%	83%	72%
TeamWave	N/A	N/A	N/A
OneHash CRM	93%	88%	94%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Integration

	Data Import & Export Tools	Integration APIs	Breadth of Partner Applications
GleanView	N/A	N/A	N/A
Formaloo	N/A	N/A	N/A
BIGContacts	78%	76%	79%
Soffront	N/A	N/A	N/A
Orgzit	N/A	N/A	N/A
CentraHub CRM	95%	87%	94%
PlanPlus	N/A	N/A	N/A
Bluwave CRM	94%	90%	90%
InStream	77%	80%	79%
SalesDesk	90%		
Propeller CRM	96%	97%	N/A
theCRM	98%	98%	98%
CentralStationCRM	N/A	N/A	N/A
OutreachCRM	88%	90%	90%
Assistive	100%	100%	98%
Rolldog CRM	N/A	N/A	N/A
Pulse Technology	N/A	N/A	N/A
Launchpad CRM	N/A	N/A	N/A
NetSuite	80%	75%	75%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Integration

	Data Import & Export Tools	Integration APIs	Breadth of Partner Applications
Oracle EBS	89%	85%	86%
LeadSquared Sales CRM	90%	90%	90%
Constant Contact Advanced Automation	87%	83%	81%
Zoho CRM Plus	85%	83%	83%
Microsoft Dynamics 365 Sales	82%	81%	80%
Sugar Sell	79%	80%	77%
Oracle Fusion Cloud - EPM	74%	73%	74%
Act!	78%	71%	72%
Oracle On Demand	82%	81%	77%
Siebel	79%	82%	79%
Copper	88%	84%	81%
Odoo CRM	83%	81%	79%
ConnectWise PSA	80%	81%	85%
Zendesk Sell	88%	83%	80%
Keap	80%	81%	81%
SuperOffice CRM	74%	71%	68%
Pershing Financial Services	N/A	N/A	N/A
Bitrix24	79%	81%	78%
Infor Customer Relationship Management (CRM)	60%	61%	52%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Integration

	Data Import & Export Tools	Integration APIs	Breadth of Partner Applications
Insightly CRM	83%	80%	77%
Ontraport	87%	89%	85%
Marketing 360	N/A		
OroCommerce	N/A	N/A	N/A
Workbooks	85%	85%	80%
Daylite	77%	71%	67%
Progress Podio	88%	86%	79%
Cinode	75%	70%	69%
Bloom	88%		
Lime Go	N/A	N/A	N/A
Planhat	N/A	N/A	N/A
SalezShark	83%	N/A	N/A
Lime CRM	70%	69%	67%
LeadMaster	N/A	N/A	N/A
Self	N/A	N/A	N/A
OpenCRM	83%	N/A	N/A
Claritysoft	86%	71%	69%
GreenRope	84%	77%	73%
CRM and Kanban	86%	78%	

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Integration

	Data Import & Export Tools	Integration APIs	Breadth of Partner Applications
Vtiger All-In-One CRM	82%	79%	73%
CRM.io	N/A	N/A	N/A
CRM.me	90%	90%	83%
BSI Software	76%	73%	57%
Mekari Qontak	98%	93%	93%
InfoFlo	79%	71%	79%
SalesBabu CRM	95%	89%	90%
Accelo	83%	78%	76%
SalesNexus	N/A	N/A	N/A
Fitnet Manager	N/A	N/A	N/A
Revamp CRM	N/A	N/A	N/A
Upsales	79%	79%	80%
ForceManager CRM	N/A	N/A	N/A
eSalesTrack	93%	88%	90%
FreeAgent CRM	88%	97%	91%
Prophet CRM	84%	88%	83%
Agile CRM	83%	77%	81%
UPilot	N/A	N/A	N/A
PHP CRM	88%	96%	90%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Integration

	Data Import & Export Tools	Integration APIs	Breadth of Partner Applications
Prospect CRM	88%	89%	87%
WPCRM	88%	76%	83%
Aurea CRM	82%	86%	89%
Simpleview CRM	N/A	N/A	N/A
nTireCRM	N/A	N/A	N/A
sales-i	N/A	N/A	N/A
FluentCRM	N/A	N/A	
Livespace CRM	86%	81%	83%
Axiom Workspace CRM	94%	89%	88%
eWay-CRM	N/A	N/A	N/A
Signpost	86%	77%	74%
SalesJunction	N/A	N/A	N/A
Platformly	N/A	N/A	N/A
Ardexus	83%	60%	71%
Leadscore.io	88%	88%	90%
Commence CRM	N/A	N/A	N/A
ONLYOFFICE Workspace	N/A	N/A	N/A
Tapdesk	N/A		N/A
YetiForce CRM	82%	66%	68%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Integration

	Data Import & Export Tools	Integration APIs	Breadth of Partner Applications
Kommo	77%	77%	78%
FreeCRM	N/A	N/A	N/A
Talisma	N/A	N/A	N/A
Pivotal	94%	94%	88%
InfiniteCRM	79%	73%	75%
Zurmo	N/A	N/A	N/A
AdOrbit	71%	66%	N/A
GoldMine	75%	70%	68%
TDF CRM	72%	82%	69%
OrangeCRM	N/A	N/A	N/A
Fat Free CRM	83%	83%	83%
FIVE CRM	N/A	N/A	N/A
karmaCRM	N/A	N/A	N/A
solve 360	N/A	N/A	N/A
Deskera CRM	78%	73%	77%
arkflux	N/A	N/A	N/A
FinCRM	N/A	N/A	N/A
Rev.io PSA formerly Tigerpaw One	N/A	N/A	N/A
openCRX	88%	86%	83%

(Feature Comparison for CRM continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for CRM (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Integration

	Data Import & Export Tools	Integration APIs	Breadth of Partner Applications
Shape Software	92%	90%	92%
InTouch CRM	N/A	N/A	N/A
Core CRM Pro	N/A	N/A	N/A
Ligna	N/A	N/A	N/A
ezeeCRM	83%	83%	81%
Jarvis CRM	N/A	N/A	
Average	87%	84%	83%

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Additional Data for CRM

The table below includes a breakdown of the customer segments for each product, as represented by G2 reviewers.

Customers by Size

	Small Business (50 or fewer emp.)	Mid-Market (51-1000 emp.)	Enterprise (>1000 emp.)
Salesforce Sales Cloud	21%	46%	33%
HubSpot Sales Hub	62%	34%	4%
Pipedrive	72%	23%	5%
ActiveCampaign	92%	7%	1%
Close	80%	20%	1%
SAP Sales Cloud	19%	34%	47%
Zoho	64%	29%	6%
Bigin by Zoho CRM	89%	9%	1%
monday CRM	79%	19%	2%
HighLevel	96%	4%	0%
Instantly	95%	5%	0%
Nutshell	80%	18%	2%
Thryv	97%	3%	0%
LocaliQ	77%	17%	7%
Brevo Marketing Platform	84%	15%	1%
folk	98%	2%	0%
Freshsales	69%	27%	5%
Creatio	45%	40%	15%
Nimble	76%	15%	8%

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below includes a breakdown of the customer segments for each product, as represented by G2 reviewers.

Customers by Size

	Small Business (50 or fewer emp.)	Mid-Market (51-1000 emp.)	Enterprise (>1000 emp.)
Efficy CRM	43%	48%	10%
HoneyBook	98%	2%	0%
Apptivo	81%	15%	4%
Sage CRM	39%	48%	13%
Vendasta	96%	4%	0%
CRMOne	40%	30%	30%
Capsule	94%	5%	0%
EngageBay All-in-One Suite	65%	34%	1%
Less Annoying CRM	89%	7%	4%
Knack	55%	39%	6%
Kylas Sales CRM	53%	45%	2%
Success.ai	57%	40%	3%
OnePageCRM	87%	10%	2%
Streak	77%	12%	11%
Attio	91%	5%	5%
Salesflare	79%	14%	6%
Snov.io	76%	21%	3%
Floww.ai	14%	36%	50%
Softr	89%	9%	2%

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below includes a breakdown of the customer segments for each product, as represented by G2 reviewers.

Customers by Size

	Small Business (50 or fewer emp.)	Mid-Market (51-1000 emp.)	Enterprise (>1000 emp.)
Salesmate	80%	16%	4%
SendPulse	93%	7%	0%
C2CRM	27%	62%	12%
SuiteDash	98%	1%	0%
AllClients	69%	21%	10%
Flowlu	92%	7%	1%
EspoCRM	74%	21%	5%
Scoro	64%	21%	16%
Fireberry	73%	23%	5%
Teamgate	75%	19%	6%
Membrain	61%	34%	5%
Goals.com	100%	0%	0%
Ohanafy	91%	9%	0%
OctopusPro	42%	53%	5%
HappSales	63%	37%	0%
Breakcold	99%	1%	0%
Vtiger Sales	64%	32%	4%
Kintone	88%	13%	0%
Pipeliner	70%	22%	8%

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below includes a breakdown of the customer segments for each product, as represented by G2 reviewers.

Customers by Size

	Small Business (50 or fewer emp.)	Mid-Market (51-1000 emp.)	Enterprise (>1000 emp.)
Maximizer	75%	19%	6%
User.com	79%	14%	7%
VBOUT	90%	10%	0%
Teamwork CRM	54%	36%	10%
Bixjet	86%	12%	2%
Pipeline CRM	67%	27%	6%
VobeSoft	72%	24%	3%
aCloud CRM	0%	82%	18%
djaboo	60%	30%	10%
vcita	93%	7%	0%
Teamleader	83%	11%	6%
Resco – Mobility & Productivity	30%	57%	13%
ePROMIS ERP	0%	54%	46%
Method CRM	90%	9%	0%
vtenext	67%	27%	7%
Ultra-Staff EDGE Staffing and Recruiting Software	54%	23%	23%
Altvia	79%	7%	14%
Sellsy	90%	10%	0%
Clientjoy	94%	4%	2%

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below includes a breakdown of the customer segments for each product, as represented by G2 reviewers.

Customers by Size

	Small Business (50 or fewer emp.)	Mid-Market (51-1000 emp.)	Enterprise (>1000 emp.)
NetHunt CRM	79%	17%	4%
Maple CRM	74%	21%	5%
ELMA365	14%	81%	5%
Clarify CRM	100%	0%	0%
Zilliant CPQ	50%	30%	20%
Friday CRM	96%	4%	0%
Spiro	50%	44%	6%
Kliply CRM	9%	55%	36%
AddressTwo	81%	11%	9%
RAYNET CRM	63%	17%	20%
Relenta CRM	90%	10%	0%
Spotler CRM	89%	10%	1%
ConvergeHub	100%	0%	0%
Mothernode	50%	48%	3%
CompanyHub CRM	89%	2%	9%
crmConnect	37%	42%	21%
Solid Performers CRM	71%	25%	4%
SuiteCRM	67%	23%	9%
Planfix	71%	29%	0%

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below includes a breakdown of the customer segments for each product, as represented by G2 reviewers.

Customers by Size

	Small Business (50 or fewer emp.)	Mid-Market (51-1000 emp.)	Enterprise (>1000 emp.)
1CRM	46%	46%	8%
Ringy (formerly iSales)	51%	22%	27%
BenchmarkONE	80%	17%	3%
VipeCloud	97%	3%	0%
noCRM.io	92%	8%	0%
2ONINE	67%	22%	11%
OfficeClip Contact Manager	83%	17%	0%
AllProWebTools	88%	5%	7%
ArcCRM	16%	84%	0%
Simply CRM	64%	23%	14%
Salesboom	62%	24%	14%
Promys CRM, Help Desk & PSA Software	58%	42%	0%
Zixflow	76%	19%	5%
edge CRM	52%	36%	12%
ClientTether.com	82%	18%	0%
Ricochet360	36%	64%	0%
WORKetc	87%	9%	4%
TeamWave	54%	33%	13%
OneHash CRM	76%	24%	0%

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below includes a breakdown of the customer segments for each product, as represented by G2 reviewers.

Customers by Size

	Small Business (50 or fewer emp.)	Mid-Market (51-1000 emp.)	Enterprise (>1000 emp.)
GleanView	67%	24%	10%
Formaloo	82%	18%	0%
BIGContacts	75%	25%	0%
Sofffront	62%	15%	23%
Orgzit	30%	62%	8%
CentraHub CRM	32%	68%	0%
PlanPlus	69%	22%	9%
Bluwave CRM	17%	39%	44%
InStream	43%	25%	32%
SalesDesk	36%	47%	17%
Propeller CRM	76%	18%	6%
theCRM	44%	44%	11%
CentralStationCRM	73%	9%	18%
OutreachCRM	23%	49%	28%
Assistive	12%	66%	22%
Rolldog CRM	58%	42%	0%
Pulse Technology	64%	27%	9%
Launchpad CRM	36%	36%	29%
NetSuite	39%	54%	7%

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below includes a breakdown of the customer segments for each product, as represented by G2 reviewers.

Customers by Size

	Small Business (50 or fewer emp.)	Mid-Market (51-1000 emp.)	Enterprise (>1000 emp.)
Oracle EBS	22%	31%	48%
LeadSquared Sales CRM	19%	51%	30%
Constant Contact Advanced Automation	82%	17%	1%
Zoho CRM Plus	60%	34%	6%
Microsoft Dynamics 365 Sales	31%	39%	30%
Sugar Sell	35%	49%	16%
Oracle Fusion Cloud - EPM	16%	33%	51%
Act!	78%	17%	5%
Oracle On Demand	17%	36%	47%
Siebel	12%	24%	63%
Copper	79%	17%	4%
Odoo CRM	70%	27%	4%
ConnectWise PSA	73%	25%	1%
Zendesk Sell	63%	30%	7%
Keap	89%	9%	2%
SuperOffice CRM	60%	35%	5%
Pershing Financial Services	43%	35%	22%
Bitrix24	55%	33%	13%
Infor Customer Relationship Management (CRM)	28%	54%	18%

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below includes a breakdown of the customer segments for each product, as represented by G2 reviewers.

Customers by Size

	Small Business (50 or fewer emp.)	Mid-Market (51-1000 emp.)	Enterprise (>1000 emp.)
Insightly CRM	73%	20%	7%
Ontraport	96%	4%	1%
Marketing 360	81%	13%	6%
OroCommerce	43%	35%	22%
Workbooks	61%	34%	5%
Daylite	87%	6%	7%
Progress Podio	73%	22%	5%
Cinode	57%	43%	0%
Bloom	100%	0%	0%
Lime Go	94%	6%	0%
Planhat	21%	71%	8%
SalezShark	32%	50%	18%
Lime CRM	52%	44%	3%
LeadMaster	25%	75%	0%
Self	71%	29%	0%
OpenCRM	63%	31%	6%
Claritysoft	65%	25%	11%
GreenRope	83%	15%	2%
CRM and Kanban	40%	60%	0%

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below includes a breakdown of the customer segments for each product, as represented by G2 reviewers.

Customers by Size

	Small Business (50 or fewer emp.)	Mid-Market (51-1000 emp.)	Enterprise (>1000 emp.)
Vtiger All-In-One CRM	68%	29%	4%
CRM.io	64%	18%	18%
CRM.me	33%	29%	38%
BSI Software	35%	29%	35%
Mekari Qontak	25%	67%	8%
InfoFlo	78%	14%	8%
SalesBabu CRM	34%	48%	17%
Accelo	76%	17%	7%
SalesNexus	67%	33%	0%
Fitnet Manager	23%	31%	46%
Revamp CRM	80%	10%	10%
Upsales	71%	25%	5%
ForceManager CRM	40%	30%	30%
eSalesTrack	38%	33%	29%
FreeAgent CRM	79%	21%	0%
Prophet CRM	66%	27%	7%
Agile CRM	79%	15%	7%
UPilot	78%	22%	0%
PHP CRM	60%	40%	0%

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below includes a breakdown of the customer segments for each product, as represented by G2 reviewers.

Customers by Size

	Small Business (50 or fewer emp.)	Mid-Market (51-1000 emp.)	Enterprise (>1000 emp.)
Prospect CRM	79%	18%	3%
WPCRM	9%	73%	18%
Aurea CRM	44%	50%	6%
Simpleview CRM	55%	45%	0%
nTireCRM	40%	30%	30%
sales-i	53%	39%	8%
FluentCRM	73%	13%	13%
Livespace CRM	58%	42%	0%
Axiom Workspace CRM	91%	9%	0%
eWay-CRM	75%	25%	0%
Signpost	81%	6%	13%
SalesJunction	72%	28%	0%
Platformly	88%	8%	4%
Ardexus	50%	40%	10%
Leadscore.io	44%	39%	17%
Commence CRM	67%	25%	8%
ONLYOFFICE Workspace	86%	0%	14%
Tapdesk	82%	18%	0%
YetiForce CRM	79%	13%	8%

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below includes a breakdown of the customer segments for each product, as represented by G2 reviewers.

Customers by Size

	Small Business (50 or fewer emp.)	Mid-Market (51-1000 emp.)	Enterprise (>1000 emp.)
Kommo	78%	11%	11%
FreeCRM	73%	18%	9%
Talisma	0%	38%	63%
Pivotal	14%	47%	39%
InfiniteCRM	50%	40%	10%
Zurmo	50%	28%	22%
AdOrbit	60%	30%	10%
GoldMine	71%	25%	3%
TDF CRM	37%	59%	4%
OrangeCRM	45%	27%	27%
Fat Free CRM	40%	40%	20%
FIVE CRM	67%	17%	17%
karmaCRM	73%	9%	18%
solve 360	53%	24%	24%
Deskera CRM	96%	1%	3%
arkflux	71%	21%	7%
FinCRM	53%	35%	12%
Rev.io PSA formerly Tigerpaw One	68%	21%	11%
openCRX	70%	30%	0%

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below includes a breakdown of the customer segments for each product, as represented by G2 reviewers.

Customers by Size

	Small Business (50 or fewer emp.)	Mid-Market (51-1000 emp.)	Enterprise (>1000 emp.)
Shape Software	59%	38%	4%
InTouch CRM	47%	20%	33%
Core CRM Pro	50%	10%	40%
Ligna	80%	20%	0%
ezeeCRM	64%	27%	9%
Jarvis CRM	75%	25%	0%
Average	63%	27%	10%

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below highlights implementation and deployment data as indicated in real user reviews on G2.

Implementation

	Deployment		Implementation Time	Implementation Method				Contract Term
	Cloud	On-Premises	Avg. Months to Go Live	In-House Team	Seller Services Team	Third-Party Consultant	Don't know	Avg. Contract Term (Months)
Salesforce Sales Cloud	100%	0%	4.6	58%	13%	17%	11%	18
HubSpot Sales Hub	100%	0%	1.7	75%	6%	4%	15%	8
Pipedrive	100%	0%	0.9	82%	11%	2%	5%	5
ActiveCampaign	100%	0%	1.3	85%	4%	6%	5%	6
Close	100%	0%	0.8	73%	6%	5%	16%	4
SAP Sales Cloud	52%	48%	5.3	50%	23%	15%	12%	16
Zoho	100%	0%	1.5	85%	7%	5%	4%	6
Begin by Zoho CRM	58%	42%	1.2	89%	6%	1%	4%	3
monday CRM	48%	52%	2.1	87%	4%	5%	5%	7
HighLevel	44%	56%	1.6	82%	8%	3%	7%	2
Instantly	32%	68%	0.5	90%	2%	3%	5%	3
Nutshell	100%	0%	1.1	88%	6%	1%	4%	4
Thryv	44%	56%	1.0	70%	12%	5%	13%	5
LocaliQ	100%	0%	0.4	50%	50%	0%	0%	N/A
Brevo Marketing Platform	100%	0%	1.1	85%	2%	4%	9%	4
folk	56%	44%	0.5	88%	1%	2%	9%	5
Freshsales	100%	0%	1.0	88%	7%	1%	4%	6
Creatio	86%	14%	3.5	62%	23%	13%	2%	18
Nimble	100%	0%	0.8	93%	4%	2%	1%	4

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below highlights implementation and deployment data as indicated in real user reviews on G2.

Implementation

	Deployment		Implementation Time	Implementation Method				Contract Term
	Cloud	On-Premises	Avg. Months to Go Live	In-House Team	Seller Services Team	Third-Party Consultant	Don't know	Avg. Contract Term (Months)
Efficy CRM	55%	45%	2.0	63%	16%	19%	3%	10
HoneyBook	21%	79%	0.6	82%	3%	5%	10%	4
Apptivo	100%	0%	2.6	86%	8%	1%	4%	6
Sage CRM	24%	76%	3.6	53%	22%	17%	8%	8
Vendasta	45%	55%	1.8	73%	17%	2%	9%	9
CRMOne	N/A	N/A	0.0	N/A	N/A	N/A	N/A	N/A
Capsule	71%	29%	0.6	87%	2%	5%	7%	3
EngageBay All-in-One Suite	81%	19%	1.0	85%	5%	1%	9%	11
Less Annoying CRM	65%	35%	0.6	90%	4%	0%	5%	1
Knack	83%	17%	0.9	100%	0%	0%	0%	5
Kylas Sales CRM	65%	35%	1.1	74%	23%	0%	4%	10
Success.ai	0%	100%	0.4	100%	0%	0%	0%	1
OnePageCRM	77%	23%	0.5	93%	2%	0%	5%	4
Streak	100%	0%	0.8	94%	4%	0%	2%	3
Attio	91%	9%	0.5	100%	0%	0%	0%	6
Salesflare	70%	30%	0.6	94%	4%	1%	1%	9
Snov.io	38%	62%	1.5	77%	3%	0%	20%	3
Floww.ai	83%	17%	1.8	60%	10%	0%	30%	7
Softr	69%	31%	1.7	82%	4%	3%	11%	5

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below highlights implementation and deployment data as indicated in real user reviews on G2.

Implementation

	Deployment		Implementation Time	Implementation Method				Contract Term
	Cloud	On-Premises	Avg. Months to Go Live	In-House Team	Seller Services Team	Third-Party Consultant	Don't know	Avg. Contract Term (Months)
Salesmate	52%	48%	1.0	94%	3%	0%	3%	6
SendPulse	41%	59%	0.6	85%	3%	0%	11%	2
C2CRM	48%	52%	4.0	76%	14%	10%	0%	5
SuiteDash	67%	33%	1.4	95%	2%	3%	1%	10
AllClients	N/A	N/A	0.8	60%	20%	0%	20%	N/A
Flowlu	68%	32%	0.4	97%	3%	0%	0%	7
EspoCRM	60%	40%	2.9	75%	13%	0%	13%	2
Scoro	86%	14%	1.9	62%	27%	5%	5%	5
Fireberry	88%	13%	1.0	44%	22%	22%	11%	N/A
Teamgate	71%	29%	0.6	50%	13%	0%	38%	N/A
Membrain	100%	0%	1.7	71%	18%	4%	7%	17
Goals.com	71%	29%	0.2	33%	67%	0%	0%	1
Ohanafy	57%	43%	3.4	80%	10%	0%	10%	20
OctopusPro	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
HappSales	83%	17%	1.2	60%	20%	0%	20%	N/A
Breakcold	75%	25%	0.5	90%	0%	0%	10%	17
Vtiger Sales	67%	33%	2.2	93%	7%	0%	0%	6
Kintone	64%	36%	2.2	82%	18%	0%	0%	6
Pipeliner	100%	0%	2.6	72%	12%	1%	15%	7

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below highlights implementation and deployment data as indicated in real user reviews on G2.

Implementation

	Deployment		Implementation Time	Implementation Method				Contract Term
	Cloud	On-Premises	Avg. Months to Go Live	In-House Team	Seller Services Team	Third-Party Consultant	Don't know	Avg. Contract Term (Months)
Maximizer	61%	39%	1.9	60%	27%	5%	7%	11
User.com	43%	57%	0.6	71%	14%	0%	14%	1
VBOUT	67%	33%	1.0	93%	7%	0%	0%	5
Teamwork CRM	30%	70%	3.3	55%	36%	0%	9%	5
Bixjet	50%	50%	1.0	69%	14%	3%	14%	11
Pipeline CRM	100%	0%	1.0	93%	5%	2%	1%	5
VobeSoft	93%	7%	1.3	50%	21%	14%	14%	23
aCloud CRM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
djaboo	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
vcita	50%	50%	0.3	69%	6%	6%	19%	5
Teamleader	64%	36%	0.6	83%	17%	0%	0%	8
Resco – Mobility & Productivity	71%	29%	1.7	42%	16%	26%	16%	12
ePROMIS ERP	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Method CRM	63%	37%	2.6	75%	12%	5%	7%	4
vtenext	53%	47%	4.4	63%	13%	19%	6%	14
Ultra-Staff EDGE Staffing and Recruiting Software	86%	14%	3.7	60%	20%	0%	20%	12
Altvia	67%	33%	1.8	67%	0%	0%	33%	24
Sellsy	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Clientjoy	79%	21%	0.3	85%	8%	0%	8%	7

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below highlights implementation and deployment data as indicated in real user reviews on G2.

Implementation

	Deployment		Implementation Time	Implementation Method				Contract Term
	Cloud	On-Premises	Avg. Months to Go Live	In-House Team	Seller Services Team	Third-Party Consultant	Don't know	Avg. Contract Term (Months)
NetHunt CRM	71%	29%	0.5	90%	5%	0%	5%	7
Maple CRM	42%	58%	1.0	50%	25%	8%	17%	10
ELMA365	80%	20%	1.2	100%	0%	0%	0%	N/A
Clarify CRM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Zilliant CPQ	100%	0%	N/A	25%	13%	0%	63%	N/A
Friday CRM	63%	38%	0.3	80%	0%	0%	20%	1
Spiro	64%	36%	2.1	70%	19%	4%	7%	12
Klipy CRM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
AddressTwo	100%	0%	2.1	90%	0%	10%	0%	8
RAYNET CRM	78%	22%	0.5	92%	8%	0%	0%	5
Relenta CRM	100%	0%	0.1	100%	0%	0%	0%	4
Spotler CRM	100%	0%	1.0	88%	7%	2%	3%	3
ConvergeHub	64%	36%	3.4	86%	7%	7%	0%	22
Mothernode	100%	0%	2.9	65%	26%	4%	4%	19
CompanyHub CRM	71%	29%	0.4	78%	17%	0%	4%	21
crmConnect	60%	40%	N/A	N/A	N/A	N/A	N/A	N/A
Solid Performers CRM	100%	0%	0.0	20%	80%	0%	0%	14
SuiteCRM	68%	32%	1.8	82%	14%	4%	0%	3
Planfix	67%	33%	1.9	56%	0%	44%	0%	14

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below highlights implementation and deployment data as indicated in real user reviews on G2.

Implementation

	Deployment		Implementation Time	Implementation Method				Contract Term
	Cloud	On-Premises	Avg. Months to Go Live	In-House Team	Seller Services Team	Third-Party Consultant	Don't know	Avg. Contract Term (Months)
1CRM	50%	50%	N/A	N/A	N/A	N/A	N/A	N/A
Ringy (formerly iSales)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
BenchmarkONE	100%	0%	0.9	87%	6%	5%	2%	4
VipeCloud	100%	0%	0.4	75%	25%	0%	0%	4
noCRM.io	100%	0%	0.9	71%	17%	0%	12%	2
20NINE	100%	0%	N/A	N/A	N/A	N/A	N/A	N/A
OfficeClip Contact Manager	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
AllProWebTools	100%	0%	0.8	73%	21%	6%	0%	1
ArcCRM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Simply CRM	N/A	N/A	N/A	86%	14%	0%	0%	N/A
Salesboom	78%	22%	1.2	86%	0%	0%	14%	3
Promys CRM, Help Desk & PSA Software	100%	0%	1.6	63%	38%	0%	0%	N/A
Zixflow	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
edge CRM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
ClientTether.com	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Ricochet360	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WORKetc	100%	0%	1.5	100%	0%	0%	0%	4
TeamWave	N/A	N/A	N/A	100%	0%	0%	0%	N/A
OneHash CRM	68%	32%	2.2	76%	19%	0%	5%	12

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below highlights implementation and deployment data as indicated in real user reviews on G2.

Implementation

	Deployment		Implementation Time	Implementation Method				Contract Term
	Cloud	On-Premises	Avg. Months to Go Live	In-House Team	Seller Services Team	Third-Party Consultant	Don't know	Avg. Contract Term (Months)
GleanView	100%	0%	1.5	55%	45%	0%	0%	4
Formaloo	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
BIGContacts	100%	0%	1.3	96%	0%	0%	4%	4
Soffront	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Orgzit	80%	20%	1.6	N/A	N/A	N/A	N/A	N/A
CentraHub CRM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PlanPlus	58%	42%	0.5	63%	38%	0%	0%	9
Bluwave CRM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
InStream	63%	37%	2.1	56%	41%	0%	3%	11
SalesDesk	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Propeller CRM	88%	13%	0.1	100%	0%	0%	0%	4
theCRM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
CentralStationCRM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
OutreachCRM	57%	43%	N/A	50%	17%	0%	33%	N/A
Assistive	75%	25%	0.4	67%	22%	0%	11%	N/A
Rolldog CRM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Pulse Technology	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Launchpad CRM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
NetSuite	83%	17%	6.3	40%	20%	32%	9%	26

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below highlights implementation and deployment data as indicated in real user reviews on G2.

Implementation

	Deployment		Implementation Time	Implementation Method				Contract Term
	Cloud	On-Premises	Avg. Months to Go Live	In-House Team	Seller Services Team	Third-Party Consultant	Don't know	Avg. Contract Term (Months)
Oracle EBS	41%	59%	5.6	66%	16%	9%	9%	17
LeadSquared Sales CRM	73%	27%	0.9	60%	31%	0%	9%	10
Constant Contact Advanced Automation	100%	0%	1.2	80%	15%	1%	5%	3
Zoho CRM Plus	65%	35%	1.1	67%	21%	8%	4%	13
Microsoft Dynamics 365 Sales	57%	43%	3.5	59%	17%	17%	6%	10
Sugar Sell	65%	35%	3.2	57%	15%	23%	4%	16
Oracle Fusion Cloud - EPM	100%	0%	7.8	42%	28%	22%	8%	23
Act!	34%	66%	1.9	72%	10%	15%	3%	9
Oracle On Demand	100%	0%	6.2	50%	8%	38%	4%	21
Siebel	34%	66%	6.0	66%	13%	15%	7%	19
Copper	70%	30%	1.1	86%	9%	1%	4%	8
Odoo CRM	57%	43%	3.8	59%	20%	20%	2%	10
ConnectWise PSA	100%	0%	2.4	74%	7%	7%	11%	18
Zendesk Sell	100%	0%	0.8	87%	10%	0%	3%	6
Keap	100%	0%	1.8	71%	11%	16%	2%	4
SuperOffice CRM	80%	20%	2.1	59%	32%	5%	3%	11
Pershing Financial Services	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Bitrix24	70%	30%	1.4	85%	6%	7%	2%	3
Infor Customer Relationship Management (CRM)	25%	75%	4.9	50%	11%	39%	0%	13

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below highlights implementation and deployment data as indicated in real user reviews on G2.

Implementation

	Deployment		Implementation Time	Implementation Method				Contract Term
	Cloud	On-Premises	Avg. Months to Go Live	In-House Team	Seller Services Team	Third-Party Consultant	Don't know	Avg. Contract Term (Months)
Insightly CRM	100%	0%	1.4	88%	7%	1%	4%	7
Ontraport	100%	0%	0.8	89%	0%	11%	0%	3
Marketing 360	83%	17%	1.1	50%	25%	13%	13%	3
OroCommerce	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Workbooks	100%	0%	3.0	69%	23%	5%	3%	13
Daylite	89%	11%	0.7	69%	7%	16%	7%	9
Progress Podio	100%	0%	1.5	91%	7%	0%	2%	4
Cinode	73%	27%	1.1	47%	16%	0%	37%	9
Bloom	48%	52%	2.1	81%	0%	10%	10%	2
Lime Go	60%	40%	N/A	N/A	N/A	N/A	N/A	N/A
Planhat	82%	18%	2.8	94%	6%	0%	0%	17
SalezShark	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Lime CRM	34%	66%	3.6	52%	20%	2%	25%	9
LeadMaster	67%	33%	N/A	N/A	N/A	N/A	N/A	N/A
Sellf	40%	60%	N/A	71%	29%	0%	0%	N/A
OpenCRM	60%	40%	1.1	60%	13%	0%	27%	0
Claritysoft	64%	36%	3.0	87%	8%	0%	5%	9
GreenRope	100%	0%	1.8	88%	9%	2%	1%	1
CRM and Kanban	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below highlights implementation and deployment data as indicated in real user reviews on G2.

Implementation

	Deployment		Implementation Time	Implementation Method				Contract Term
	Cloud	On-Premises	Avg. Months to Go Live	In-House Team	Seller Services Team	Third-Party Consultant	Don't know	Avg. Contract Term (Months)
Vtiger All-In-One CRM	79%	21%	1.5	84%	10%	5%	1%	5
CRM.io	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
CRM.me	50%	50%	N/A	57%	14%	14%	14%	N/A
BSI Software	60%	40%	N/A	40%	40%	0%	20%	N/A
Mekari Qontak	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
InfoFlo	18%	82%	2.5	88%	9%	3%	0%	2
SalesBabu CRM	100%	0%	3.3	43%	29%	0%	29%	8
Accelo	100%	0%	2.5	72%	20%	5%	3%	9
SalesNexus	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Fitnet Manager	75%	25%	1.9	56%	33%	0%	11%	11
Revamp CRM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Upsales	61%	39%	0.5	57%	27%	0%	17%	12
ForceManager CRM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
eSalesTrack	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
FreeAgent CRM	56%	44%	1.8	67%	22%	0%	11%	12
Prophet CRM	71%	29%	1.6	74%	19%	2%	5%	12
Agile CRM	100%	0%	1.0	88%	6%	2%	3%	6
UPilot	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PHP CRM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.



Additional Data for CRM (continued)

The table below highlights implementation and deployment data as indicated in real user reviews on G2.

Implementation

	Deployment		Implementation Time	Implementation Method				Contract Term
	Cloud	On-Premises	Avg. Months to Go Live	In-House Team	Seller Services Team	Third-Party Consultant	Don't know	Avg. Contract Term (Months)
Prospect CRM	55%	45%	1.9	55%	23%	0%	23%	4
WPCRM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Aurea CRM	50%	50%	3.3	40%	40%	10%	10%	N/A
Simpleview CRM	20%	80%	0.9	86%	0%	0%	14%	N/A
nTireCRM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
sales-i	80%	20%	1.5	67%	27%	7%	0%	17
FluentCRM	60%	40%	N/A	100%	0%	0%	0%	N/A
Livespace CRM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Axiom Workspace CRM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
eWay-CRM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Signpost	40%	60%	0.6	90%	10%	0%	0%	9
SalesJunction	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Platformly	45%	55%	0.1	95%	0%	0%	5%	0
Ardexus	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Leadscore.io	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Commence CRM	100%	0%	1.3	83%	17%	0%	0%	N/A
ONLYOFFICE Workspace	83%	17%	0.9	100%	0%	0%	0%	N/A
Tapdesk	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
YetiForce CRM	53%	47%	1.7	91%	9%	0%	0%	3

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below highlights implementation and deployment data as indicated in real user reviews on G2.

Implementation

	Deployment		Implementation Time	Implementation Method				Contract Term
	Cloud	On-Premises	Avg. Months to Go Live	In-House Team	Seller Services Team	Third-Party Consultant	Don't know	Avg. Contract Term (Months)
Kommo	70%	30%	1.1	82%	18%	0%	0%	10
FreeCRM	N/A	N/A	N/A	67%	33%	0%	0%	N/A
Talisma	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Pivotal	33%	67%	6.6	73%	18%	0%	9%	12
InfiniteCRM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Zurmo	50%	50%	N/A	80%	0%	0%	20%	N/A
AdOrbit	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
GoldMine	7%	93%	1.4	36%	22%	39%	2%	8
TDF CRM	17%	83%	3.9	57%	43%	0%	0%	16
OrangeCRM	N/A	N/A	N/A	83%	17%	0%	0%	N/A
Fat Free CRM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
FIVE CRM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
karmaCRM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
solve 360	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Deskera CRM	42%	58%	3.4	85%	0%	0%	15%	8
arkflux	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
FinCRM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Rev.io PSA formerly Tigerpaw One	20%	80%	3.9	88%	0%	13%	0%	12
openCRX	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below highlights implementation and deployment data as indicated in real user reviews on G2.

Implementation

	Deployment		Implementation Time	Implementation Method				Contract Term
	Cloud	On-Premises	Avg. Months to Go Live	In-House Team	Seller Services Team	Third-Party Consultant	Don't know	Avg. Contract Term (Months)
Shape Software	67%	33%	3.9	67%	33%	0%	0%	N/A
InTouch CRM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Core CRM Pro	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Ligna	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
ezeeCRM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Jarvis CRM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below highlights the average user adoption of each product as indicated in real user reviews on G2.

User Adoption and Return on Investment (ROI)

	User Adoption	Payback Period
	Average User Adoption	Estimated ROI (payback period in months)
Salesforce Sales Cloud	72%	15
HubSpot Sales Hub	71%	12
Pipedrive	73%	8
ActiveCampaign	71%	11
Close	85%	6
SAP Sales Cloud	62%	20
Zoho	71%	11
Begin by Zoho CRM	59%	7
monday CRM	71%	12
HighLevel	69%	9
Instantly	73%	4
Nutshell	74%	11
Thryv	66%	12
LocaliQ	54%	29
Brevo Marketing Platform	73%	8
folk	71%	6
Freshsales	68%	9
Creatio	76%	12
Nimble	74%	9

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below highlights the average user adoption of each product as indicated in real user reviews on G2.

User Adoption and Return on Investment (ROI)

	User Adoption	Payback Period
	Average User Adoption	Estimated ROI (payback period in months)
Efficy CRM	63%	19
HoneyBook	90%	6
Apptivo	71%	11
Sage CRM	65%	27
Vendasta	62%	9
CRMOne	N/A	3
Capsule	86%	5
EngageBay All-in-One Suite	64%	12
Less Annoying CRM	85%	5
Knack	80%	8
Kylas Sales CRM	69%	8
Success.ai	70%	4
OnePageCRM	68%	4
Streak	77%	9
Attio	87%	4
Salesflare	76%	6
Snov.io	66%	10
Floww.ai	87%	4
Softr	57%	7

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below highlights the average user adoption of each product as indicated in real user reviews on G2.

User Adoption and Return on Investment (ROI)

	User Adoption	Payback Period
	Average User Adoption	Estimated ROI (payback period in months)
Salesmate	70%	10
SendPulse	44%	9
C2CRM	76%	15
SuiteDash	64%	7
AllClients	88%	N/A
Flowlu	69%	6
EspoCRM	78%	12
Scoro	89%	17
Fireberry	65%	2
Teamgate	87%	N/A
Membrain	81%	11
Goals.com	99%	4
Ohanafy	82%	11
OctopusPro	N/A	N/A
HappSales	74%	8
Breakcold	68%	4
Vtiger Sales	58%	5
Kintone	60%	13
Pipeliner	61%	16

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below highlights the average user adoption of each product as indicated in real user reviews on G2.

User Adoption and Return on Investment (ROI)

	User Adoption	Payback Period
	Average User Adoption	Estimated ROI (payback period in months)
Maximizer	76%	16
User.com	63%	14
VBOUT	73%	7
Teamwork CRM	45%	N/A
Bixjet	69%	5
Pipeline CRM	82%	9
VobeSoft	88%	5
aCloud CRM	N/A	N/A
djaboo	N/A	N/A
vcita	69%	9
Teamleader	71%	8
Resco – Mobility & Productivity	84%	5
ePROMIS ERP	N/A	N/A
Method CRM	71%	12
vtenext	79%	11
Ultra-Staff EDGE Staffing and Recruiting Software	99%	7
Altvia	90%	5
Sellsy	N/A	N/A
Clientjoy	55%	15

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below highlights the average user adoption of each product as indicated in real user reviews on G2.

User Adoption and Return on Investment (ROI)

	User Adoption	Payback Period
	Average User Adoption	Estimated ROI (payback period in months)
NetHunt CRM	85%	7
Maple CRM	81%	6
ELMA365	81%	N/A
Clarify CRM	N/A	N/A
Zilliant CPQ	N/A	N/A
Friday CRM	48%	5
Spiro	78%	14
Klipy CRM	N/A	N/A
AddressTwo	86%	7
RAYNET CRM	61%	4
Relenta CRM	99%	3
Spotler CRM	76%	11
ConvergeHub	67%	8
Mothernode	86%	17
CompanyHub CRM	65%	6
crmConnect	71%	N/A
Solid Performers CRM	99%	N/A
SuiteCRM	61%	5
Planfix	83%	5

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below highlights the average user adoption of each product as indicated in real user reviews on G2.

User Adoption and Return on Investment (ROI)

	User Adoption	Payback Period
	Average User Adoption	Estimated ROI (payback period in months)
1CRM	N/A	N/A
Ringy (formerly iSales)	N/A	N/A
BenchmarkONE	79%	9
VipeCloud	81%	12
noCRM.io	79%	6
2ONINE	N/A	N/A
OfficeClip Contact Manager	N/A	N/A
AllProWebTools	90%	5
ArcCRM	N/A	N/A
Simply CRM	N/A	N/A
Salesboom	54%	11
Promys CRM, Help Desk & PSA Software	82%	N/A
Zixflow	N/A	N/A
edge CRM	N/A	N/A
ClientTether.com	N/A	N/A
Ricochet360	N/A	N/A
WORKetc	80%	5
TeamWave	N/A	N/A
OneHash CRM	67%	12

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below highlights the average user adoption of each product as indicated in real user reviews on G2.

User Adoption and Return on Investment (ROI)

	User Adoption	Payback Period
	Average User Adoption	Estimated ROI (payback period in months)
GleanView	61%	6
Formaloo	N/A	N/A
BIGContacts	88%	7
Soffront	N/A	N/A
Orgzit	92%	N/A
CentraHub CRM	N/A	N/A
PlanPlus	84%	7
Bluwave CRM	N/A	N/A
InStream	37%	15
SalesDesk	N/A	N/A
Propeller CRM	90%	3
theCRM	N/A	N/A
CentralStationCRM	N/A	N/A
OutreachCRM	N/A	N/A
Assistive	81%	N/A
Rolldog CRM	N/A	N/A
Pulse Technology	N/A	N/A
Launchpad CRM	N/A	N/A
NetSuite	78%	24

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below highlights the average user adoption of each product as indicated in real user reviews on G2.

User Adoption and Return on Investment (ROI)

	User Adoption	Payback Period
	Average User Adoption	Estimated ROI (payback period in months)
Oracle EBS	58%	17
LeadSquared Sales CRM	71%	9
Constant Contact Advanced Automation	64%	10
Zoho CRM Plus	71%	11
Microsoft Dynamics 365 Sales	58%	18
Sugar Sell	70%	18
Oracle Fusion Cloud - EPM	49%	28
Act!	77%	16
Oracle On Demand	70%	31
Siebel	64%	26
Copper	79%	9
Odoo CRM	64%	13
ConnectWise PSA	93%	15
Zendesk Sell	84%	11
Keap	72%	14
SuperOffice CRM	80%	27
Pershing Financial Services	N/A	N/A
Bitrix24	59%	13
Infor Customer Relationship Management (CRM)	61%	25

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below highlights the average user adoption of each product as indicated in real user reviews on G2.

User Adoption and Return on Investment (ROI)

	User Adoption	Payback Period
	Average User Adoption	Estimated ROI (payback period in months)
Insightly CRM	69%	11
Ontraport	76%	9
Marketing 360	64%	27
OroCommerce	N/A	N/A
Workbooks	76%	13
Daylite	83%	10
Progress Podio	80%	5
Cinode	78%	12
Bloom	57%	15
Lime Go	N/A	N/A
Planhat	69%	8
SalezShark	N/A	N/A
Lime CRM	70%	25
LeadMaster	N/A	N/A
Sellf	N/A	N/A
OpenCRM	83%	5
Claritysoft	73%	20
GreenRope	66%	11
CRM and Kanban	N/A	N/A

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below highlights the average user adoption of each product as indicated in real user reviews on G2.

User Adoption and Return on Investment (ROI)

	User Adoption	Payback Period
	Average User Adoption	Estimated ROI (payback period in months)
Vtiger All-In-One CRM	75%	12
CRM.io	N/A	N/A
CRM.me	N/A	N/A
BSI Software	N/A	N/A
Mekari Qontak	N/A	N/A
InfoFlo	87%	11
SalesBabu CRM	43%	17
Accelelo	91%	12
SalesNexus	N/A	N/A
Fitnet Manager	28%	12
Revamp CRM	N/A	N/A
Upsales	82%	15
ForceManager CRM	N/A	N/A
eSalesTrack	N/A	N/A
FreeAgent CRM	59%	14
Prophet CRM	71%	14
Agile CRM	73%	8
UPilot	N/A	N/A
PHP CRM	N/A	N/A

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below highlights the average user adoption of each product as indicated in real user reviews on G2.

User Adoption and Return on Investment (ROI)

	User Adoption	Payback Period
	Average User Adoption	Estimated ROI (payback period in months)
Prospect CRM	88%	15
WPCRM	N/A	N/A
Aurea CRM	57%	N/A
Simpleview CRM	61%	N/A
nTireCRM	N/A	N/A
sales-i	65%	21
FluentCRM	N/A	N/A
Livespace CRM	N/A	N/A
Axiom Workspace CRM	N/A	N/A
eWay-CRM	N/A	N/A
Signpost	54%	18
SalesJunction	N/A	N/A
Platformly	57%	4
Ardexus	N/A	N/A
Leadscore.io	N/A	N/A
Commence CRM	92%	N/A
ONLYOFFICE Workspace	75%	N/A
Tapdesk	N/A	N/A
YetiForce CRM	62%	11

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below highlights the average user adoption of each product as indicated in real user reviews on G2.

User Adoption and Return on Investment (ROI)

	User Adoption	Payback Period
	Average User Adoption	Estimated ROI (payback period in months)
Kommo	69%	7
FreeCRM	N/A	N/A
Talisma	N/A	N/A
Pivotal	68%	18
InfiniteCRM	N/A	N/A
Zurmo	N/A	N/A
AdOrbit	N/A	N/A
GoldMine	81%	16
TDF CRM	54%	22
OrangeCRM	N/A	N/A
Fat Free CRM	N/A	N/A
FIVE CRM	N/A	N/A
karmaCRM	N/A	N/A
solve 360	N/A	N/A
Deskera CRM	62%	18
arkflux	N/A	N/A
FinCRM	N/A	N/A
Rev.io PSA formerly Tigerpaw One	84%	N/A
openCRX	N/A	N/A

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.



Additional Data for CRM (continued)

The table below highlights the average user adoption of each product as indicated in real user reviews on G2.

User Adoption and Return on Investment (ROI)

	User Adoption	Payback Period
	Average User Adoption	Estimated ROI (payback period in months)
Shape Software	61%	23
InTouch CRM	N/A	N/A
Core CRM Pro	N/A	N/A
Ligna	N/A	N/A
ezeeCRM	N/A	N/A
Jarvis CRM	N/A	N/A
Average	72%	11

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below highlights third-party market presence data used to inform the G2's Market Presence Score that highlights each products impact and influence in the category.

Market Presence

	Seller Name	Year Founded	Employees on LinkedIn (Seller)	LinkedIn Followers
Salesforce Sales Cloud	Salesforce	1999	86,777	5,890,786
HubSpot Sales Hub	HubSpot	2006	10,932	1,486,290
Pipedrive	Pipedrive	2010	1,014	105,920
ActiveCampaign	ActiveCampaign	2003	847	150,660
Close	Close	2013	177	20,964
SAP Sales Cloud	SAP	1972	131,387	4,246,308
Zoho	Zoho	1996	26,328	1,986,767
Begin by Zoho CRM	Zoho	1996	26,328	1,986,767
monday CRM	monday.com	2012	3,196	295,193
HighLevel	HighLevel	2018	1,689	97,173
Instantly	Instantly	2001	151	40,185
Nutshell	Nutshell	2009	1,171	56,630
Thryv	Thryv	2012	5,853	156,121
LocaliQ	Gannett Co	1906	6,693	101,318
Brevo Marketing Platform	Brevo	2012	825	67,115
folk	folk	2020	60	24,920
Freshsales	Freshworks	2010	8,656	1,040,848
Creatio	Creatio	2014	968	115,112
Nimble	Nimble	2008	61	3,552

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below highlights third-party market presence data used to inform the G2's Market Presence Score that highlights each products impact and influence in the category.

Market Presence

	Seller Name	Year Founded	Employees on LinkedIn (Seller)	LinkedIn Followers
Efficacy CRM	Efficacy	2005	433	24,455
HoneyBook	HoneyBook	2013	350	20,204
Apptivo	Apptivo	2009	230	9,153
Sage CRM	Sage Software	1981	14,473	550,768
Vendasta	Vendasta	2008	715	26,365
CRMOne	CrmOne	2022	28	1,342
Capsule	Zestia Ltd	2007	55	3,990
EngageBay All-in-One Suite	EngageBay Inc	2018	63	14,960
Less Annoying CRM	Less Annoying Software	2009	27	1,697
Knack	Knack	2010	86	7,919
Kylas Sales CRM	Kylas Growth Engine	2020	80	15,099
Success.ai	Success AI		93	12,642
OnePageCRM	OnePageCRM	2010	20	4,016
Streak	Streak	2011	30	4,099
Attio	Attio	2019	114	31,166
Salesflare	Salesflare	2014	1	1
Snov.io	Snovio	2017	193	11,905
Floww.ai	Floww.ai	2023	19	2,325
Softr	Softr	2020	62	24,952

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below highlights third-party market presence data used to inform the G2's Market Presence Score that highlights each products impact and influence in the category.

Market Presence

	Seller Name	Year Founded	Employees on LinkedIn (Seller)	LinkedIn Followers
Salesmate	Salesmate	2016	28	3,105
SendPulse	SendPulse	2015	172	7,387
C2CRM	Clear C2, Inc.	1993	40	441
SuiteDash	SuiteDash	2012	18	519
AllClients	AllClients	2004	5	42
Flowlu	Cloud22	2016	7	1,282
EspoCRM	EspoCRM	2014	6	355
Scoro	Scoro	2013	148	13,126
Fireberry	Fireberry	2012	45	13,059
Teamgate	Teamgate, UAB	2012	6	1,180
Membrain	Membrain	2012	41	4,635
Goals.com	Goals.com	2023	8	218
Ohanafy	Ohanafy	2022	23	4,181
OctopusPro	OctopusPro	2009	23	532
HappSales	HappSales	2018	12	702
Breakcold	Breakcold		9	4,031
Vtiger Sales	Vtiger	2004	233	9,035
Kintone	Kintone	1997	83	9,959
Pipeliner	Pipelinersales Inc.	2007	137	29,525

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below highlights third-party market presence data used to inform the G2's Market Presence Score that highlights each products impact and influence in the category.

Market Presence

	Seller Name	Year Founded	Employees on LinkedIn (Seller)	LinkedIn Followers
Maximizer	Maximizer Software	1987	155	17,143
User.com	User.com	2016	69	4,121
VBOUT	Vbout Inc.	2013	32	1,384
Teamwork CRM	Teamwork	2007	536	53,495
Bixjet	Bixjet	2021	12	369
Pipeline CRM	Pipeline CRM	2006	33	2,985
VobeSoft	VobeSoft	2011	11	472
aCloud CRM	The Access Group	1991	6,510	161,474
djaboo	djaboo		3	749
vcita	vcita	2010	189	13,538
Teamleader	Teamleader	2012	282	21,405
Resco – Mobility & Productivity	Resco.net	1999	145	5,565
ePROMIS ERP	ePROMIS Solutions	1981	99	12,408
Method CRM	Method Integration Inc.	2010	105	3,504
vtenext	vtenext	2011	28	1,593
Ultra-Staff EDGE Staffing and Recruiting Software	Automated Business Designs	1982	25	2,636
Altvia	ALT VIA SOLUTIONS, LLC	2006	67	4,500
Sellsy	Easybill	2009	182	14,891
Clientjoy	Clientjoy	2019	10	2,742

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below highlights third-party market presence data used to inform the G2's Market Presence Score that highlights each products impact and influence in the category.

Market Presence

	Seller Name	Year Founded	Employees on LinkedIn (Seller)	LinkedIn Followers
NetHunt CRM	NetHunt CRM	2015	13	1,780
Maple CRM	Maple CRM	2012	24	1,876
ELMA365	ELMA Global a.s.		2	51
Clarify CRM	Clarify	2024	28	4,291
Zilliant CPQ	Zilliant	1999	242	35,285
Friday CRM	Friday CRM		1	17
Spiro	Spiro Technologies, Inc.	2014	25	5,990
Klipy CRM	Klipy		4	334
AddressTwo	AddressTwo	2005	3	211
RAYNET CRM	RAYNETCRM	2004	64	2,893
Relenta CRM	Relenta CRM		1	1
Spotler CRM	Spotler Group	2001	132	1,460
ConvergeHub	ConvergeHub	2016	10	751
Mothernode	Mothernode	2009	13	214
CompanyHub CRM	CompanyHub	2015	22	762
crmConnect	CRM Aus	1994	13	339
Solid Performers CRM	Solid Performers Pvt. Ltd	2015	15	1,048
SuiteCRM	SuiteCRM	2005	11	102
Planfix	Planfix	2019	19	183

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below highlights third-party market presence data used to inform the G2's Market Presence Score that highlights each products impact and influence in the category.

Market Presence

	Seller Name	Year Founded	Employees on LinkedIn (Seller)	LinkedIn Followers
1CRM	1CRM	1997	4	210
Ringy (formerly iSales)	Kovacs Systems	2013	11	7,681
BenchmarkONE	Polaris Software	2004	121	4,638
VipeCloud	VipeCloud	2011	5	244
noCRM.io	Positive Group Sales Solutions	2008	11	186
20NINE	20NINE	2014	14	1,271
OfficeClip Contact Manager	OfficeClip	2003	10	99
AllProWebTools	AllProWebTools	2009	9	166
ArcCRM	Archarina		9	744
Simply CRM	Simply CRM	2011	9	206
Salesboom	Salesboom.com	2002	30	548
Promys CRM, Help Desk & PSA Software	PROMYS	2003	11	168
Zixflow	Prem		25	8,302
edge CRM	Tantragyan Technologies Pvt Ltd	2014	23	456
ClientTether.com	ClientTether	2014	13	640
Ricochet360	Speed to Contact	2010	51	1,193
WORKetc	WORKetc	2016	8	2,382
TeamWave	TeamWave	2016	7	5,899
OneHash CRM	OneHash	2020	29	7,390

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below highlights third-party market presence data used to inform the G2's Market Presence Score that highlights each products impact and influence in the category.

Market Presence

	Seller Name	Year Founded	Employees on LinkedIn (Seller)	LinkedIn Followers
GleanView	GleanView	2015	5	571
Formaloo	Formaloo	2020	19	3,196
BIGContacts	BigContacts	2007	1	24
Soffront	Soffront	1992	58	1,740
Orgzit	Orgzit	2016	10	2,087
CentraHub CRM	Centra Hub	2016	97	4,870
PlanPlus	PlanPlus Online	2003	3	408
Bluwave CRM	Bluwave	2011	15	4,632
InStream	InStream	2015	2	202
SalesDesk	SPRINT Middle East	2010	1	123
Propeller CRM	Propeller CRM	2014	1	64
theCRM	CRM-UK	1998	2	848
CentralStationCRM	42he GmbH	2010	10	249
OutreachCRM	Outreach Software Limited	2002	4	32
Assistive	1Systems SaaS	2006	65	2,691
Rolldog CRM	Rolldog	2019	11	612
Pulse Technology	Pulse Technology	2019	4	458
Launchpad CRM	Launchpad CRM		1	1
NetSuite	Oracle	1977	199,501	10,383,354

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below highlights third-party market presence data used to inform the G2's Market Presence Score that highlights each products impact and influence in the category.

Market Presence

	Seller Name	Year Founded	Employees on LinkedIn (Seller)	LinkedIn Followers
Oracle EBS	Oracle	1977	199,501	10,383,354
LeadSquared Sales CRM	LeadSquared	2011	1,216	333,160
Constant Contact Advanced Automation	Constant Contact	1995	1,132	41,379
Zoho CRM Plus	Zoho	1996	26,328	1,986,767
Microsoft Dynamics 365 Sales	Microsoft	1975	232,306	25,997,468
Sugar Sell	SugarCRM	2004	574	44,629
Oracle Fusion Cloud - EPM	Oracle	1977	199,501	10,383,354
Act!	Act!	1987	222	7,614
Oracle On Demand	Oracle	1977	199,501	10,383,354
Siebel	Oracle	1977	199,501	10,383,354
Copper	Copper	2012	273	21,020
Odoo CRM	Odoo	2005	6,651	441,205
ConnectWise PSA	ConnectWise	1982	3,287	186,819
Zendesk Sell	Zendesk	2007	7,138	607,052
Keap	Thryv	2012	5,853	156,121
SuperOffice CRM	SuperOffice AS	1990	314	17,464
Pershing Financial Services	Pershing a BNY Mellon	1939	10	38
Bitrix24	Bitrix24	1998	223	14,079
Infor Customer Relationship Management (CRM)	Infor	2002	21,882	882,497

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below highlights third-party market presence data used to inform the G2's Market Presence Score that highlights each products impact and influence in the category.

Market Presence

	Seller Name	Year Founded	Employees on LinkedIn (Seller)	LinkedIn Followers
Insightly CRM	Unbounce	2009	149	50,708
Ontraport	Ontraport	2008	111	4,388
Marketing 360	Madwire	2009	381	10,098
OroCommerce	Oro, Inc	2012	119	10,168
Workbooks	Workbooks	2009	63	3,372
Daylite	Marketcircle	1999	35	2,517
Progress Podio	Progress Software	1981	3,769	71,093
Cinode	Cinode	2010	25	2,921
Bloom	Bloom.io	2015	13	554
Lime Go	Lime Technologies	1990	405	15,787
Planhat	Planhat	2015	193	20,740
SalezShark	SalezShark	2014	1	12,524
Lime CRM	Lime Technologies	1990	405	15,787
LeadMaster	LeadMaster	1998	26	422
Self	Self Srl	2013	142	1,312
OpenCRM	OpenCRM	2005	17	589
Claritysoft	Claritysoft	2006	23	1,251
GreenRope	GreenRope	2008	13	1,385
CRM and Kanban	GrowthDot	2016	4	183

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below highlights third-party market presence data used to inform the G2's Market Presence Score that highlights each products impact and influence in the category.

Market Presence

	Seller Name	Year Founded	Employees on LinkedIn (Seller)	LinkedIn Followers
Vtiger All-In-One CRM	Vtiger	2004	233	9,035
CRM.io	CRM.io	2024	2	274
CRM.me	VeerOne	2020	68	44,427
BSI Software	BSI Business Systems Integration	1996	513	9,304
Mekari Qontak	Mekari	2015	1,545	88,070
InfoFlo	InfoFlo Solutions	2002	8	190
SalesBabu CRM	SalesBabu Business Solutions Pvt Ltd	2006	27	291
Accelo	Accelo	2011	100	8,194
SalesNexus	SalesNexus	2002	13	540
Fitnet Manager	Fitnet Manager	2007	36	5,389
Revamp CRM	Revamp Consulting	2013	30	3,937
Upsales	Upsales	2003	122	13,840
ForceManager CRM	ForceManager	2011	57	19,481
eSalesTrack	Soleran	2004	30	3,424
FreeAgent CRM	Servis.ai	2016	15	5,981
Prophet CRM	Avidian Technologies	2002	30	656
Agile CRM	Agile CRM	2013	99	9,142
UPilot	Upilot		20	1,808
PHP CRM	PHPCRM	2021	20	932

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below highlights third-party market presence data used to inform the G2's Market Presence Score that highlights each products impact and influence in the category.

Market Presence

	Seller Name	Year Founded	Employees on LinkedIn (Seller)	LinkedIn Followers
Prospect CRM	ProspectSoft	2000	25	2,017
WPCRM	WebPresented	2001	29	1,080
Aurea CRM	Aurea Software	2012	214	110,223
Simpleview CRM	Simpleview	1991	345	15,899
nTireCRM	sunsmart technologies	2012	16	653
sales-i	SugarCRM	2004	574	44,629
FluentCRM	Fluentsoft	2007	11	1,547
Livespace CRM	Livespace	2013	61	4,330
Axiom Workspace CRM	Axiom Workspace		3	27
eWay-CRM	eWay System Ltd	2008	16	762
Signpost	Signpost	2010	140	13,293
SalesJunction	SalesJunction	2011	1	63
Platformly	Platformly	2017	7	251
Ardexus	Ardexus	1998	5	70
Leadscore.io	Interact.io	2013	1	1
Commence CRM	Commence	1988	15	208
ONLYOFFICE Workspace	Ascensio System	2008	122	6,256
Tapdesk	Ayulla	2017	6	330
YetiForce CRM	YetiForce	2014	7	503

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for CRM (continued)

The table below highlights third-party market presence data used to inform the G2's Market Presence Score that highlights each products impact and influence in the category.

Market Presence

	Seller Name	Year Founded	Employees on LinkedIn (Seller)	LinkedIn Followers
Kommo	QSOFT	2009	346	13,701
FreeCRM	Free CRM	2003	1	25
Talisma	Anthology	1988	4,815	83,957
Pivotal	Ignite Enterprise Software Solutions		299	304,801
InfiniteCRM	Pat Group	1992	84	2,563
Zurmo	Zurmo	2011	1	389
AdOrbit	Aysling	2005	24	395
GoldMine	MacSonik	2020	3	120
TDF CRM	Tour de Force	2001	1	1
OrangeCRM	OrangeCRM		1	0
Fat Free CRM	fatfreecrm.com		1	1
FIVE CRM	FIVE CRM	1991	19	1,508
karmaCRM	karmaCRM	2010	4	223
solve 360	Norada	2001	5	638
Deskera CRM	Deskera	2008	125	26,464
arkflux	360Freedom		1	5
FinCRM	FinCRM Technologies	2020	3	1,108
Rev.io PSA formerly Tigerpaw One	Rev.io PSA formerly Tigerpaw One	2002	200	8,541
openCRX	Cripx		1	1

(Additional Data for CRM continues on next page)

*N/A is displayed when data is not publicly available.



Additional Data for CRM (continued)

The table below highlights third-party market presence data used to inform the G2's Market Presence Score that highlights each products impact and influence in the category.

Market Presence

	Seller Name	Year Founded	Employees on LinkedIn (Seller)	LinkedIn Followers
Shape Software	Shape Software		42	1,364
InTouch CRM	InTouchCRM		1	1
Core CRM Pro	Productive Computing	1996	19	253
Ligna	Ligna	2021	6	54
ezeeCRM	BusinessEzee	2019	1	387
Jarvis CRM	The Scarpetta Group	2008	10	412

*N/A is displayed when data is not publicly available.