

# Salesforce Add-on Pricing

Extend the power of Salesforce with add-ons for every product, team, company, and industry. Add new features or expand existing capabilities to create a custom Salesforce experience that truly works for you.

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Drive strategic growth, boost productivity, and win more customers with add-ons that help every level of your sales org.

#### Available with

## Sales Performance Management Suite

\$200/user/month\*

Sell efficiently on an integrated platform with sales performance management software built directly into your CRM.

- Enterprise
- ✓ Unlimited
- ✓ Performance

#### **Salesforce Spiff**

\$75/user/month\*

Align go-to-market priorities and improve collaboration across departments with incentive compensation management.

- Enterprise
- ✓ Unlimited
- ✓ Performance

#### **Sales Planning**

\$75/user/month\*

Easily segment your customers, carve your territories, allocate your quota, and more.

- ✓ Enterprise
- ✓ Unlimited
- ✓ Performance

#### **Revenue Cloud**

\$200/user/month\*

Streamline the quote-to-cash process.

- ✓ Enterprise
- ✓ Unlimited
- ✓ Performance
- Agentforce 1 Sales Edition

#### **CPQ**

\$75/user/month\*

Get basic configure, price, quote software.

- ✓ Pro Suite
- ✓ Professional
- ✓ Enterprise
- ✓ Unlimited
- Agentforce 1
   Sales Edition

#### CPQ+

\$150/user/month\*

Configure, price, quote with increased process control and automation.

- ✓ Pro Suite
- ✓ Professional
- Enterprise
- ✓ Unlimited
- Agentforce 1Sales Edition



<sup>\*</sup> Total cost billed annually. All prices in USD.

#### Available with

- ✓ Pro Suite
- ✓ Professional
- ✓ Enterprise
- ✓ Unlimited
- ✓ Agentforce 1
  Sales Edition

#### **Billing Plus**

**Billing Growth** 

Contact your account exec.

Contact your account exec.

Order-to-cash solution.

Complete order-to-cash solution with usage rating and revenue recognition capabilities.

- ✓ Pro Suite
- ✓ Professional
- ✓ Enterprise
- ✓ Unlimited
- ✓ Agentforce 1 Sales Edition

#### **Salesforce Contracts**

\$50/user/month\*

Contract lifecycle management software.

✓ CPQ+

#### Revenue Intelligence

\$220/user/month\*

Get purpose-built analytics and AI-driven insights embedded in the flow of work.

✓ Enterprise

✓ Unlimited

# **Agentforce for Sales**

\$125/user/month\*

Boost sales productivity with agentic, generative, and predictive AI.

✓ Enterprise

✓ Unlimited

✓ Performance

#### **Sales Engagement**

\$50/user/month\*

Purpose-built productivity console for inside sales.

✓ Pro Suite

✓ Professional

✓ Enterprise

✓ Performance



<sup>\*</sup> Total cost billed annually. All prices in USD.

#### Available with

#### **Einstein Conversation Insights**

\$50/user/month\*

Conversational intelligence for sales or service.

✓ Enterprise

# **Sales Programs**

\$100/user/month\*

Deliver sales programs within the flow of work that increase seller impact and unlock revenue.

Enterprise

✓ Unlimited

# **Salesforce Maps**

Starting at \$75/user/month\*

Optimize sales processes with location-based intelligence.

- ✓ Pro Suite
- ✓ Professional
- Enterprise
- ✓ Unlimited

# **Territory Planning**

\$75/user/month\*

Get advanced optimization that balances territories and takes plans out of spreadsheets.

- ✓ Pro Suite
- ✓ Professional
- Enterprise
- ✓ Unlimited

# **Marketing Cloud Account Engagement**

Starting at \$1,250/month\* (up to 10,000 contacts)

Grow faster with the marketing automation edition that fits your business.

- ✓ Professional
- ✓ Enterprise
- ✓ Unlimited
- ✓ Agentforce 1 Sales Edition

#### Sales Emails and Alerts

\$50/user/month\*

Empower sales to connect early, often, and effectively using Sales Emails and Alerts with Marketing Cloud Account Engagement.

- ✓ Professional
- ✓ Enterprise
- ✓ Unlimited
- ✓ Agentforce 1 Sales Edition



<sup>\*</sup> Total cost billed annually. All prices in USD.

#### Available with

#### Partner Relationship Management (PRM)

\$25/member/month\* or \$10/login/month\*

Boost channel sales by building personalized experiences for your partners.

#### Enterprise

Unlimited

✓ Agentforce 1
Sales Edition

#### **External Apps**

\$35/member/month\* or \$15/login/month\*

Boost channel sales by building personalized experiences for your partners with even more customization.

#### Enterprise

Unlimited

Agentforce 1
Sales Edition

### **Einstein Relationship Insights**

\$50/user/month for Starter or \$150/user/month for Growth\*

AI-powered research assistant that explores disparate data to discover critical relationships.

- ✓ Enterprise
- ✓ Unlimited

#### **Sales Dialer**

Starting at \$5/user/month\*

Click-to-dial and automatic logging features.

- ✓ Pro Suite
- ✓ Professional
- ✓ Enterprise
- ✓ Unlimited
- ✓ Agentforce 1 Sales Edition

# **Social Intelligence**

\$25/user/month\*

Share social data with stakeholders to shape business strategies.

- ✓ Pro Suite
- ✓ Professional
- Enterprise
- ✓ Unlimited

## **Quip Advanced**

\$100/user/month\*

Accelerate growth with real-time sales planning inside of Salesforce.

- ✓ Pro Suite
- ✓ Professional
- Enterprise
- ✓ Unlimited
- ✓ Agentforce 1 Sales Edition



<sup>\*</sup> Total cost billed annually. All prices in USD.

PRM Available with

#### **CPQ** for Partner Experience

\$25/member/month\* or \$10/login/month\*

Accelerate your channel sales and make it easy for partners to sell your products and services. Requires purchase of CPQ.

Enterprise

Unlimited

Agentforce 1Sales Edition

#### **Distributed Marketing for Partners**

\$15/member/month\* or \$6/login/month\*

Empower partners to build demand and deliver consistent experiences for customers across your channel.

✓ Enterprise

Unlimited

✓ Agentforce 1
✓ Sales Edition

#### **CRM Analytics for Community (Experience Cloud)**

\$25/member/month\* or \$10/login/month\*

Share AI-powered analytics dashboards with partners, providing your channel with the insight needed to drive business.

Enterprise

Unlimited

#### **Mobile Publisher for Experience Cloud**

\$5/member or employee/month\* or \$2/login/month\* (\$25,000 minimum)
Transform any digital experience into a branded mobile app – no code needed.

Enterprise

Unlimited

✓ Agentforce 1 Sales Edition

# **Platform Expansion**

Request a Quote

Integrate more data, apps, and storage into every experience.

Enterprise

Unlimited

✓ Agentforce 1
✓ Sales Edition

# **External Apps**

# **CRM Analytics for Community (Experience Cloud)**

\$25/member/month\* or \$10/login/month\*

Share AI-powered analytics dashboards with partners, providing your channel with the insight needed to drive business.

✓ Enterprise

Unlimited



<sup>\*</sup> Total cost billed annually. All prices in USD.

#### Available with

# **Distributed Marketing for Partners**

\$15/member/month\* or \$6/login/month\*

Empower partners to build demand and deliver consistent experiences for customers across your channel.

Agentforce 1
Sales Edition



EnterpriseUnlimited

<sup>\*</sup> Total cost billed annually. All prices in USD.

# Starter and Pro Suite

Expand your reach to help you acquire, engage, and retain customers throughout their journeys. Search "Pro Suite" to see all applicable Pro Suite add-ons.

# Marketing Email Sends \$10/1,000/sends/month\* Increase the number of emails you can send per month. Web Services API \$25/user/month\* Integrate with external apps using REST, SOAP, Bulk, and Streaming APIs. Pro Suite Premier Success Plan 30% of net price Get additional expert help, adoption guidance, coaching, and live support. ✓ Pro Suite



<sup>\*</sup> Total cost billed annually. All prices in USD.

Unleash the full potential of your service teams. Get add-ons that help you reach and satisfy more customers – online, on the phone, or in the field.

Contact Center Available with

#### **Salesforce Contact Center**

\$150/user/month\*

Transform your contact center into an intelligent engagement center.

✓ Unlimited

#### **Service Channels**

#### **Service Cloud Voice**

Starting at \$50/user/month\*

Natively integrate voice calling into your Customer 360 solution.

- Enterprise
- ✓ Unlimited
- ✓ Agentforce 1 Service Edition

## **Self-Service (Customer Community)**

\$5/member/month\* or \$2/login/month\*

Deliver a completely connected self-service experience with Customer Community.

- Enterprise
- ✓ Unlimited
- ✓ Agentforce 1 Service Edition

### **Self-Service (Customer Community+)**

\$6/login or \$15/member/month\*

Deliver complex self-service experiences and gain access to performance data with Customer Community+.

- ✓ Enterprise
- ✓ Unlimited
- Agentforce 1Service Edition

#### **Digital Engagement**

\$75/user/month\*

Reach customers across every digital channel.

- Enterprise
- ✓ Unlimited
- Agentforce 1
   Service Edition

#### Salesforce Scheduler

\$25/user/month\* or \$15/asset/month\*

Manage appointments and schedule assets such as classrooms or equipment. This is not a replacement for field service capabilities.

✓ Unlimited



<sup>✓</sup> Enterprise

<sup>\*</sup> Total cost billed annually. All prices in USD.

#### Service Operations

#### Available with

# Service Intelligence

\$220/user/month\*

Supercharge service with actionable performance insights and AI-powered recommendations in the flow of work.

- Enterprise
- ✓ Unlimited
- Agentforce 1Service Edition

#### Service Intelligence with Tableau

\$250/user/month\*

Supercharge service with actionable performance insights and AI-powered recommendations in the flow of work and take it one step further with deeper data exploration in Tableau.

- Enterprise
- ✓ Unlimited

# Salesforce Feedback Management — Starter

\$13,500/org/month\*

Collect, analyze, and action customer feedback across all of your service touchpoints. Includes 100,000 survey responses and five Customer Lifecycle Analytics licenses.

- ✓ Enterprise
- Unlimited

#### Salesforce Feedback Management — Growth

\$46,000/org/month\*

Collect, anlayze, and action customer feedback across all of your service touchpoints and third-party sites. Includes unlimited survey responses and five Customer Lifecycle Analytics licenses.

- Enterprise
- ✓ Unlimited
- ✓ Agentforce 1 Service Edition

# **Customer Lifecycle Analytics**

\$165/user/month\*

Analyze customer feedback data, survey performance, and satisfaction trends in one unified view. Segment data by customer lifecycle, region, demographics, and more. Requires Salesforce Surveys or Feedback Management.

- ✓ Enterprise
- ✓ Unlimited

# Salesforce Surveys Response Pack

**\$300** per 1,000 responses

Collect and report on customer feedback across service touchpoints.

- Enterprise
- ✓ Unlimited



<sup>\*</sup> Total cost billed annually. All prices in USD.

#### Available with

## **Customer Experience Intelligence**

**\$5** per 100 Experience Signals

Personalize service interactions and improve customer loyalty with omni-channel customer sentiment analytics and AI. Includes 15 Customer Experience Analytics licenses.

✓ Enterprise

✓ Unlimited

## **Customer Experience Analytics**

\$165/user/month

Analyze customer sentiment data in one unified view across service channels, locations, teams, and more. Requires Customer Experience Intelligence.

Enterprise

✓ Unlimited

#### **Field Service**

#### Salesforce Field Service

Starting at \$55/user/month\*

Deliver trusted field service from anywhere - fast.

Enterprise

✓ Unlimited

Agentforce 1Service Edition

#### **Appointment Assistant**

\$25/user/month\*

Build loyalty with appointment updates and flexible scheduling.

✓ Enterprise

✓ Unlimited

#### **Visual Remote Assistant**

\$50/user/month\*

Engage customers and empower employees from the contact center to the field with real-time visual support.

✓ Enterprise

✓ Unlimited

# **Asset Service Lifecycle Management**

\$75 user/month\*

Maximize asset uptime and revenue with end-to-end asset management from the back office to the field.

Enterprise

✓ Unlimited

✓ Agentforce 1
Field Service
Edition



<sup>\*</sup> Total cost billed annually. All prices in USD.

#### Available with

#### **Agentforce for Field Service**

\$125 user/month\*

Deliver exceptional field service by leveraging predictive and generative AI to maximize technician and dispatcher output and create truly personalized customer interactions.

- Enterprise
- ✓ Unlimited
- ✓ Performance

#### **Connected Assets**

\$15,000 /month 10,000 assets included

Integrate asset data from any source with prebuilt connectors to drive calculated insights.

- ✓ Enterprise
- ✓ Unlimited
- ✓ Agentforce 1
  Field Service
  Edition

#### **Service AI & Automation**

#### **Agentforce for Service**

\$125/user/month\*

Add predictive and generative AI to your service operations to boost service team productivity and deliver personalized experiences across all channels.

- Enterprise
- ✓ Unlimited
- ✓ Performance
- ✓ Agentforce 1
  ✓ Field Service
  Edition

#### **Einstein Bots**

\$50/100 conversations/month\*

Provide customers with intelligent, self-service bots. Requires Service UE or Digital Engagement.

- ✓ Enterprise
- Unlimited

#### Business Rules Engine — 100K Calls

\$10K/org/month

Boost automation and consistency with additional Business Rules Engine Calls

- ✓ Enterprise
- ✓ Unlimited

#### Sales + Service

#### CPQ

\$75/user/month\*

Get basic configure, price, quote services.

- ✓ Pro Suite
- ✓ Professional
- Enterprise
- ✓ Unlimited



<sup>\*</sup> Total cost billed annually. All prices in USD.

#### Available with

#### CPQ+

\$150/user/month\*

Configure, price, quote services with increased process control and automation.

- ✓ Pro Suite
- ✓ Professional
- ✓ Enterprise
- ✓ Unlimited

#### **Billing Growth**

Contact your account exec.

Order-to-cash solution.

- ✓ Pro Suite
- ✓ Professional
- Enterprise
- ✓ Unlimited

## **Billing Plus**

Contact your account exec.

Complete order-to-cash solution with usage rating and revenue recognition capabilities.

- ✓ Pro Suite
- ✓ Professional
- Enterprise
- ✓ Unlimited

# **Subscription Management**

Contact your account exec.

Let customers buy on their own, across any channel, with any monetization model.

- ✓ Pro Suite
- ✓ Professional
- Enterprise
- ✓ Unlimited

#### **Quip Advanced**

\$100/user/month\*

Accelerate growth with real-time sales planning inside of Salesforce.

- ✓ Pro Suite
- ✓ Professional
- Enterprise
- ✓ Unlimited

#### Sales Engagement

\$50/user/month\*

Purpose-built productivity console for inside sales.

- ✓ Pro Suite
- **✓** Professional
- ✓ Enterprise
- ✓ Unlimited
- ✓ Performance



<sup>\*</sup> Total cost billed annually. All prices in USD.

#### Available with

#### Sales Programs

\$100/user/month\*

Deliver sales programs within the flow of work that increase seller impact and unlock revenue.

Enterprise

✓ Unlimited

#### Feedback & Analytics

#### Salesforce Feedback Management — Growth

\$46,000/org/month\*

Automate and analyze feedback at every stage of a customer journey.

✓ Enterprise

✓ Unlimited

#### Salesforce Feedback Management — Starter

\$13,500/org/month\*

Improve customer experiences with unified feedback.

✓ Enterprise

✓ Unlimited

# **Customer Lifecycle Analytics**

\$165/user/month\*

Using AI-powered insights, dive deeper into survey performance and response data. Requires Salesforce Surveys response pack or Feedback Management.

✓ Enterprise

✓ Unlimited

# Salesforce Surveys Response Pack

**\$300**/per 1,000 responses

Continue gathering feedback across all meaningful touchpoints.

✓ Enterprise

Unlimited

#### **Elastic Services**

#### **Elastic Services**

**\$2,000**/org/month (shared with sandbox and scratch orgs)\*
Deliver scalable experiences fast using Salesforce Functions. Includes 1 million GB-seconds of invocations/month and 235,000 daily API limit for functions.

Enterprise

Unlimited



<sup>\*</sup> Total cost billed annually. All prices in USD.

#### Available with

#### **Elastic Services** — Additional Capacity

\$45/org/month (shared with sandbox and scratch orgs)\*

Deliver scalable experiences fast using Salesforce Functions. Includes 1 million GB-seconds of invocations/month and 235,000 daily API limit for functions.

**✓** Enterprise

✓ Unlimited

#### **Self Service**

#### **Self-Service (Customer Community)**

\$5/member/month\* or \$2/login/month\*

Deliver a completely connected self-service experience with Customer Community.

Enterprise

✓ Unlimited

✓ Agentforce 1 Service Edition

#### **Self-Service (Customer Community+)**

\$6/login or \$15/member/month

Deliver complex self-service experiences and gain access to performance data with Customer Community+.

Enterprise

✓ Unlimited

Agentforce 1Service Edition

#### **Mobile Publisher for Experience Cloud**

**\$5**/member or employee/month\* or **\$2**/login/month\* (\$25,000 minimum)
Transform any Lightning Experience into a branded mobile app – no code needed.

✓ Enterprise

✓ Unlimited

# **CRM Analytics for Community (Experience Cloud)**

\$25/member/month\* or \$10/login/month\*

Give partners the power of AI-powered analytics in their communities.

**✓** Enterprise

Unlimited

#### **Lightning Platform Expansion**

Request a Quote

Integrate more data, apps, and storage into every experience.

Enterprise

✓ Unlimited



<sup>\*</sup> Total cost billed annually. All prices in USD.

#### Available with

#### Salesforce Maps for Experience

**\$25**/member/month and **\$10**/login/month\* Extend location intelligence to customers, partners, and employees. EnterpriseUnlimited

## **Employee Service**

## **Employee Portal — Named User**

\$8/employee/month

Empower employees with the right information, anytime, on one unified AI platform.

- Enterprise
- ✓ Unlimited
- ✓ Agentforce 1 Service Edition

#### **Employee Portal** — Login

\$4/login/month

Empower employees with the right information, anytime, on one unified AI platform.

- Enterprise
- ✓ Unlimited
- ✓ Agentforce 1 Service Edition

# **Employee Service — Console**

\$75/fulfiller/month

Scale employee service with a single workspace for HR to manage employee support cases and requests.

- ✓ Enterprise
- ✓ Unlimited
- Agentforce 1Service Edition



<sup>\*</sup> Total cost billed annually. All prices in USD.

Enhance every part of your marketing, including email, mobile, social, digital advertising, and data management.

# Data Cloud for Marketing

Available with

## **Segmentations and Activations**

\$500/100,000 credits\*

Purchase credits to create segments and send to activation targets.

Data Cloud

✓ Starter for Marketing

#### **Data Services**

\$500/100,000 credits\*

Expand or replenish data services credits in addition to that provided with the starter pack.

Data Cloud

✓ Starter for Marketing

#### **Ad Audiences**

\$2,400/audience\*

Activate segments to advertising platforms.

Data Cloud

✓ Starter for Marketing

#### **Data Storage**

\$23/TB\*

Additional storage from that provided with the starter pack.

Data Cloud

✓ Starter for Marketing

# **Marketing Cloud Engagement**

#### **Distributed Marketing**

\$50/user/month\*

Enables Sales Cloud and Service Cloud users with Distributed Marketing.

✓ Pro

Corporate

Enterprise

#### **Einstein Engagement**

Starting at \$1,250/month\*

Find the optimal number of messages to send, predict how customers will engage with your messages, and create stronger, intelligence-driven subject lines that drive clicks. Even get notifications about any drops or gains in KPIs.

✓ Pro



<sup>\*</sup> Total cost billed annually. All prices in USD.

#### Available with

#### Intelligence Reports Advanced for Engagement

#### Request a Quote

Analyze, visualize, and report on email, mobile, and journey data – all within Marketing Cloud Engagement.

#### ✓ Pro

✓ Corporate

✓ Enterprise

## Journey Builder

Starting at \$1,250/month\*

Deliver cross-channel personalized experiences at every step of the customer lifecycle with campaign management. Included in Corporate and Enterprise editions.

✓ Pro

#### **Mobile Connect**

Request a Quote

Drive customer engagement with SMS messaging.

✓ Pro

#### **Encryption at Rest**

Request a Quote

For customers who wish to have their own database and unique encryption key.

✓ Pro

Corporate

Enterprise

# **Field Level Encryption**

#### Request a Quote

Encrypt data at rest to facilitate compliance with corporate privacy policies, regulatory requirements, and contractual obligations for handling private data. The system converts encrypted fields to plain text at the time of send.

✓ Pro

✓ Corporate

✓ Enterprise

# **Sender Authentication Package**

Request a Quote

Sender Authentication Package is an account branding tool that gives you the ability to customize links and images to match branding for the authenticated domain you're sending email from.

✓ Pro

✓ Corporate

✓ Enterprise



<sup>\*</sup> Total cost billed annually. All prices in USD.

#### Available with

## Google Analytics 360 Integration for Marketing Cloud

Starting at \$1,250/month\*

Measure performance and engage across channels based on web or app activity. Requires a Google Analytics 360 account license and Journey Builder.

✓ Pro

✓ Corporate

✓ Enterprise

#### **Marketing Cloud Advertising**

Starting at \$2,000/month\*

Leverage CRM data to power personalized advertising at scale.

/ Pro

Corporate

Enterprise

#### **Marketing Cloud Account Engagement**

#### **Engagement History Dashboards**

\$300/user/year\*

View engagement data on the account, lead, contact, or opportunity records.

✓ Growth

**✓** Plus

✓ Advanced

✓ Premium

#### Sales Emails and Alerts

\$50/user/month\*

Empower sales to connect early, often, and effectively using Sales Emails and Alerts with Marketing Cloud Account Engagement.

**✓** Growth

✓ Plus

Advanced

✓ Premium

# **B2B Marketing Analytics Plus**

\$3,000/month\*

Use intelligent insights to determine what efforts improve campaign performance and marketing ROI.

✓ Plus

Advanced

✓ Premium

#### **Premier Success**

Request a quote.

Success Plans help customers drive adoption, get support and boost productivity to maximize ROI from Salesforce.

✓ Growth

✓ Plus

✓ Advanced

/ Premium



<sup>\*</sup> Total cost billed annually. All prices in USD.

#### Available with

#### Bring your own encryption key at rest

\$30,000/month\*

Safeguard your data and enable your team to protect your customers' data at any moment.

✓ Premium

#### **Marketing Cloud Personalization**

#### **Unique Visitors**

100,000/\$9,000

Scale customer personlization with the edition that is sized to your brand's needs.

**✓** Growth

✓ Premium

#### **Named Profiles**

100,000 starting at **\$6,000** for Growth

Scale customer personlization with the edition that is sized to your brand's needs.

**✓** Growth

✓ Premium

## **Marketing Cloud Intelligence**

#### **Granular Data Center**

Request a Quote

Surface deeper insights into marketing performance with granular data.

**✓** Starter

✓ Growth

✓ Plus

#### Sandbox

Request a Quote

Ensure data governance best practice with a dedicated testing environment.

✓ Starter

✓ Growth

/ Plus

#### **Media Impact Optimization**

Request a Quote

Bundle of Media Planning Center and Media Transparency Center at a discounted price.

✓ Starter

✓ Growth

✓ Plus



<sup>\*</sup> Total cost billed annually. All prices in USD.

#### Available with

## **Media Planning Center**

Request a Quote

Optimize your media budget allocations with advanced planning analytics, and use AI to forecast performance and make data-driven decisions based on past campaigns.

- ✓ Starter
- ✓ Growth
- ✓ Plus

#### **Media Transparency Center**

Request a Quote

Reconcile your planned and delivered spend automatically for in-flight pacing, discrepancy analysis, billing, and reporting.

- Starter
- **✓** Growth
- ✓ Plus

# **Executive Workspace**

Request a Quote

Create an executive view of your marketing data from across all your Intelligence workspaces.

- ✓ Starter
- **✓** Growth
- ✓ Plus

#### **Developer API Access**

**\$1,000**/user/month\*

Innovate and extend your Intelligence platform with developer-friendly APIs.

- ✓ Starter
- ✓ Growth
- ✓ Plus

# **Loyalty Management**

# **Loyalty Management**

Starting at \$20,000 org/month\*

Easily build, deploy, track, and manage your customer loyalty program across teams, organizations, and partners.

- ✓ Pro
- ✓ Corporate
- Enterprise

# **CRM Analytics for Loyalty Management**

\$165/user/month\*

Get AI insights with a complete analytics platform for loyalty management.

- ✓ Pro
- ✓ Corporate
- ✓ Enterprise



<sup>\*</sup> Total cost billed annually. All prices in USD.

#### **Marketing Cloud Growth Edition**

Available with

#### **Marketing Cloud Growth Edition**

Starting at \$1,500 org/month\*

Connect teams, deliver campaigns faster with AI, and personalize customer relationships. It is time to do big things with your small business.

**✓** Growth

#### **Additional Marketing Profiles**

Starting at \$250\* org/year

Includes 1,000 additional profiles, 24,000 additional Data Cloud credits, and 1,000 additional segment and activation credits.

**✓** Growth

#### **SMS**

**\$10** per 1,000 sends

Leverage mobile messaging as part of your customer journeys with SMS for Marketing Cloud Growth.

✓ Growth

#### **Additional Email Sends**

**\$10** per 1,000 sends

Increase your email send limit and never miss an opportunity to connect with customers.

**✓** Growth

#### **Data Cloud Services Card**

\$1,000 per 100,000 credits

Leverage additional Data Cloud Services credits for storage, queries, and more.

✓ Growth

## **Segmentation and Activation Card**

**\$1,000** per 100,000 credits

Create more segments and leverage them in your marketing with additional segmentation and activation credits.

✓ Growth



<sup>\*</sup> Total cost billed annually. All prices in USD.

Available with

# **Additional Data Cloud Storage**

**\$150** per TB

Never run out of storage as your business grows.

**✓** Growth

# **Additional Al Requests**

**\$2** per 1,000 AI requests

Leverage additional AI credits as you build campaigns with Einstein.

**✓** Growth



<sup>\*</sup> Total cost billed annually. All prices in USD.

# Commerce

Grow your commerce solution with powerful add-ons that further unify the customer experience across all channels.

Salesforce Payments for B2C

Request a Quote
Launch B2C commerce sites with a secure, out-of-the-box payment solution that scales, simplifies integration, and targets fraud.

Available with

Starter

Growth

Plus

#### B<sub>2</sub>B

#### **Additional Storefronts**

Request a Quote

Add an individual storefront to deploy a separate ecommerce site.

#### ✓ Starter

✓ Growth

✓ Plus

#### **Additional Product SKUs**

Request a Quote

Increase the number of products you can sell through your B2B commerce storefront.

#### **✓** Starter

**✓** Growth

✓ Plus

# **Unmanaged Orders**

Request a Quote

Add additional order information that does not need servicing like multichannel, storefront, imported, or historical orders.

#### ✓ Starter

✓ Growth

# Salesforce Payments for B2B and D2C Commerce

Request a Quote

Launch storefronts with a secure, out-of-the-box payment solution that scales, simplifies integration, and targets fraud.

#### ✓ Starter

✓ Growth

#### **OMS**

#### **Additional Omnichannel Inventory Locations**

Request a Quote

Increase the number of locations you can fulfill from.

✓ Growth

✓ Plus



<sup>✓</sup> Starter

<sup>\*</sup> Total cost billed annually. All prices in USD.

# Commerce

Available with

## **Additional Storefronts**

Request a Quote

Add an individual storefront to deploy a separate ecommerce site.

**✓** Starter

# **Unmanaged Orders**

Request a Quote

Add additional order information that does not need servicing like multichannel, storefront, imported, or historical orders.





<sup>\*</sup> Total cost billed annually. All prices in USD.

Add power and tools to your custom platform. Empower partners, boost security, support dev, and get deeper visibility into your apps.

# Available with **Environments** ✓ Pro Suite **Developer Sandbox** ✓ Professional **Platform Expansion** / Enterprise An individual development environment with a copy of all your metadata ✓ Unlimited ✓ Pro Suite **Developer Pro Sandbox** ✓ Professional 5% of net spend Enterprise A collaborative development environment with a copy of all your metadata ✓ Unlimited **Partial Copy Sandbox** Enterprise 20% of net spend Unlimited A testing environment with a partial sample of your customer data and all your metadata **Full Copy Sandbox** Enterprise 30% of net spend Unlimited A complete replica of your production org, including all customer data and metadata **Scratch Org** Enterprise \$25/org/month\* Unlimited Source-driven, CLI accessible, disposable environments **Apex Debugger** Enterprise \$1,500/org/month\* Unlimited Find and fix bugs in your Apex code.



<sup>\*</sup> Total cost billed annually. All prices in USD.

#### Available with

#### Salesforce Data Mask

10% of net spend\*

Mask confidential or protected information, such as personally identifiable information (PII), when deploying sandbox environments.

✓ Enterprise

✓ Unlimited

## Security

# **Privacy Center**

15% of net spend\*

Suite of data management tools to automate privacy law compliance, data retention and archive, and data subject rights.

Enterprise

✓ Unlimited

✓ Performance

✓ Developer

## **Security Center**

10% of net spend\*

Easily manage your security, compliance, and governance metrics across all your Salesforce environment in a single view.

✓ Enterprise

✓ Unlimited

#### Shield

30% of net spend\*

Protect, monitor, and retain critical Salesforce data with Platform Encryption, Event Monitoring, and Field Audit Trail bundled together.

✓ Enterprise

Unlimited

# **Platform Encryption**

20% of net spend\*

Encrypt sensitive data at rest while preserving business functionality.

Enterprise

Unlimited

# **Event Monitoring**

10% of net spend\*

Add visibility and automation to your Salesforce data.

✓ Enterprise

/ Unlimited



<sup>\*</sup> Total cost billed annually. All prices in USD.

#### Available with

#### Field Audit Trail

10% of net spend\*

Strengthen data integrity for compliance and to gain insight.

#### ✓ Enterprise

✓ Unlimited

#### **Cache-only Keys for Platform Encryption**

\$4,000/org/month\*

Maintain encryption keys entirely outside of Salesforce and fetch them on demand from a key service that you control.

Enterprise

✓ Unlimited

#### Salesforce Data Mask

10% of net spend\*

Mask confidential or protected information, such as personally identifiable information (PII), when deploying sandbox environments.

✓ Enterprise

Unlimited

#### **Additional Platform Capacity**

#### **Additional API Calls**

\$25/month\* for 10,000 daily calls

Increase the number of API calls per day so you can integrate all your external systems, and enhance your apps, data, and processes.

✓ Pro Suite

✓ Professional

Enterprise

✓ Unlimited

# **Additional Scheduled Analytics Bundle**

\$500/org/month\*

Automatically run reports and deliver insights right to your inbox. Includes one additional scheduled dashboard, report, and snapshot every hour.

Enterprise

✓ Unlimited

#### **Additional Dynamic Dashboards**

\$250/org/month\*

Includes five additional Dynamic Dashboards.

✓ Enterprise

✓ Unlimited



<sup>\*</sup> Total cost billed annually. All prices in USD.

#### Available with

#### **Big Objects**

\$1,000/month\* for 50 million records

Hyperscale big data storage for a complete view of your customers; store, manage, and act on up to billions of records natively.

✓ Enterprise

✓ Unlimited

## **Additional Custom Objects**

\$75/user/month\*

Build additional apps on custom objects to realize greater business efficiency. Gives each licensed user access to up to 2,000 custom objects.

Enterprise

✓ Unlimited

#### **Platform Events**

\$500/month\* for 100,000 daily events

Build a modern, event-driven integration architecture for speed and scale.

✓ Enterprise

✓ Unlimited

# **Platform Expansion for Experience Cloud**

Request a quote

Customize your existing communities with custom objects, APIs calls, and storage, and realize the power of the platform.

✓ Enterprise

✓ Unlimited

# Salesforce Feedback Management — Growth

\$46,000/org/month\*

Automate and analyze feedback at every stage of a customer journey.

Enterprise

Unlimited

# Salesforce Feedback Management — Starter

\$13,500/org/month\*

Improve customer experiences with unified feedback.

Enterprise

Unlimited



<sup>\*</sup> Total cost billed annually. All prices in USD.

#### Available with

#### Salesforce Surveys Response Pack

\$300/1,000 responses\*

Continue gathering feedback across all meaningful touchpoints.

#### ✓ Enterprise

✓ Unlimited

## **Customer Lifecycle Analytics**

\$150/user/month\*

Using AI-powered insights, dive deeper into survey performance and response data. Requires Salesforce Surveys response pack.

#### ✓ Enterprise

✓ Unlimited

## **Integration Services**

#### **Change Data Capture**

\$5,000/org/month\*

Keep external systems in sync with your Salesforce data.

- ✓ Pro Suite
- ✓ Professional
- Enterprise
- ✓ Unlimited

#### **Salesforce Connect**

\$4,000/connection/month\*

Access, display, and change data from an external data source in real time without importing data.

- ✓ Enterprise
- ✓ Unlimited

### **Salesforce Data Pipelines**

**\$9,000**/per org/per month for a capacity of 100M rows, with 30 hours of processing time.

Enrich and modify Salesforce data at scale without taking data outside of your Salesforce org.

- Enterprise
- ✓ Unlimited

#### **Web Services API**

\$25/user/month\*

Integrate with external apps using REST, SOAP, Bulk, and Streaming APIs. Included in Enterprise and Unlimited licenses.

- ✓ Pro Suite
- ✓ Professional



<sup>\*</sup> Total cost billed annually. All prices in USD.

#### **Einstein Platform Services**

#### Available with

#### **Einstein Predictions**

\$75/user/month\*

Create custom predictions on any Salesforce object.

Enterprise

✓ Unlimited

#### **Einstein Next Best Action Additional Requests**

\$50/org/month\* for 10,000 requests

Deliver optimal recommendations at the point of maximum impact.

✓ Pro Suite

✓ Professional

Enterprise

✓ Unlimited

#### Einstein Vision and Language

\$4,000 for 1 million predictions/org/month\*

Embed computer vision and natural language processing in your apps.

✓ Pro Suite

✓ Professional

✓ Enterprise

✓ Unlimited

#### Identity

#### **Customer 360 Identity**

Starting at \$2,000 for 25,000 users /month\*

Build richer relationships with customers and partners by creating and maintaining a single identity for interaction across all channels.

✓ Enterprise

✓ Unlimited

# **Identity Connect**

\$1/user/month\*

Seamlessly and instantaneously integrate your active directory with Salesforce. Companies that use AD for user management can use Identity Connect to manage Salesforce accounts.

Enterprise

✓ Unlimited

# **Identity for Employees**

\$5/user/month\*

Simplify employee access management and connect all your business apps with single sign-on, and elevate the employee experience.

Enterprise

✓ Unlimited



<sup>\*</sup> Total cost billed annually. All prices in USD.

Available with

## **Identity Verification Credits**

**\$1,250**/org/month\*

Enhance your Identity for Customers and Partners experience by getting rid of passwords for login.

✓ Enterprise

✓ Unlimited

#### Mobile

# **Mobile App Plus**

\$25/user/month\*

Enhance the Salesforce mobile app with custom branding, additional security features, and managed packaging and distribution.

**✓** Enterprise

✓ Unlimited

## **Mobile Publisher for Experience Cloud**

**\$5**/member or employee/month\* or **\$2**/login/month\* (\$25,000 minimum)

Transform any Lightning Experience into a branded mobile app – no code needed.

✓ Enterprise

✓ Unlimited



<sup>\*</sup> Total cost billed annually. All prices in USD.

# MuleSoft

Get advanced tools, power, and customizations to connect any app, data, or device – in the cloud or on-premises.

#### Available with

#### **API Management and Security**

#### Request a Quote

Manage APIs and secure them using prebuilt and custom API policies.

#### ✓ Anypoint Integration Starter

✓ Anypoint Integration Advanced

#### **API Experience Management**

#### Request a Quote

Create and nurture a community of developers and partners to foster adoption of API products.



✓ Anypoint
✓ Integration
Advanced

#### **Premium Connectors**

#### Request a Quote

Integrate with SAP, Oracle EBS, and more using premium prebuilt connectors.



✓ Anypoint Integration Advanced

# Applications Deployed and Managed in the European Union

#### Request a Quote

Host all your integrations and API capabilities in the European Union.

# ✓ Anypoint Integration Starter

✓ Anypoint Integration Advanced

# **Enterprise Grade Cloud Messaging**

#### Request a Quote

Perform advanced asynchronous messaging scenarios between applications.

<sup>✓</sup> Anypoint Integration Starter





<sup>\*</sup> Total cost billed annually. All prices in USD.

# **Analytics**

Find custom analytics tools for every part of your business – or make your current analytics more intelligent and predictive.

#### Available with

#### Salesforce Shield

30% of net spend

Encryption at REST and Event Monitoring Analytics

#### Enterprise

✓ Unlimited

#### **CRM Analytics Apps**

# **Revenue Intelligence**

\$220/user/month\*

Get purpose-built analytics and AI-driven insights embedded in the flow of work.

#### **✓** Enterprise

✓ Unlimited

#### **Sales Cloud Einstein**

\$50/user/month\*

Uncover trends and insights with advanced sales analytics

## ✓ Enterprise

✓ Unlimited

# **B2B Marketing Analytics**

Included in: Marketing Cloud Account Engagement Plus, Advanced, and Premium. Maximize marketing and sales efforts with advanced marketing analytics.

#### ✓ Enterprise

✓ Unlimited

# **CRM Analytics for Community (Experience Cloud)**

\$25/member/month\* or \$10/login/month\*

Share personalized analytics with your external apps, partners, and communities, providing them with the insights needed to drive their business.

#### Enterprise

✓ Unlimited

# **CRM Analytics for Net Zero Cloud**

\$165/user/month\*

Get faster to net zero with AI-powered insights and rich data visualization in executive-ready dashboards.

✓ Unlimited

/ Performance



Enterprise

<sup>\*</sup> Total cost billed annually. All prices in USD.

# **Analytics**

#### Available with

#### **CRM Analytics for Financial Services Cloud**

\$165/user/month\*

Get AI-powered insights with a complete intelligence platform for wealth, banking, and insurance.

✓ Enterprise

✓ Unlimited

# **CRM Analytics for Health Cloud**

\$165/user/month\*

Get a complete intelligence platform for providers, payers, and medical devices.

✓ Enterprise

✓ Unlimited

#### **CRM Analytics for Consumer Goods Cloud**

\$165/user/month\*

Track inventory, store performance, and the entire health of your business.

✓ Enterprise

✓ Unlimited

# **CRM Analytics for Manufacturing Cloud**

\$165/user/month\*

Boost revenue and increase customer satisfaction with on-time delivery, powered by intelligent analytics.

✓ Enterprise

✓ Unlimited

# **CRM Analytics for Automotive Cloud**

\$165/user/month\*

Surface actionable business insights embedded where you work.

✓ Enterprise

Unlimited

# **Customer Lifecycle Analytics**

\$165/user/month\*

Dive into the performance and response data in your Salesforce Surveys response pack.

Enterprise

✓ Unlimited



<sup>\*</sup> Total cost billed annually. All prices in USD.

# **Analytics**

#### Available with

#### **CRM Analytics for Loyalty Management**

\$165/user/month\*

Boost loyalty program performance and increase member engagement with AI insights.

✓ Enterprise

✓ Unlimited

#### **CRM Analytics for Revenue Operations**

\$165/user/month\*

Boost forecasting accuracy and build stronger pipeline with a complete AI platform.

✓ Enterprise

✓ Unlimited

#### **CRM Analytics for Communications Cloud**

\$165/user/month\*

Uncover communications-specific insights across negotiation, sales, and service.

✓ Enterprise

Unlimited

#### **CRM Analytics for Energy & Utilities Cloud**

\$165/user/month\*

Get AI-powered insights with a complete intelligence platform for energy and utilities.

✓ Enterprise

✓ Unlimited

# **CRM Analytics for Public Sector**

\$165/user/month\*

Get AI-powered insights with a complete intelligence platform for the public sector.

Enterprise

✓ Unlimited

#### **CRM Analytics for Media**

\$165/user/month\*

Maximize subscriber lifetime value with data-driven selling.

Enterprise

Unlimited



<sup>\*</sup> Total cost billed annually. All prices in USD.

Discover or build custom solutions to meet the needs of your industry, like healthcare, financial services, and more.

**Agentforce for Financial Services Cloud** 

✓ Enterprise

Available with

\$150/user/month

**Financial Services Cloud** 

✓ Unlimited

Supercharge productivity with powerful AI capabilities, purpose-built for Financial Services Cloud.

Agentforce 1Editions

### OmniStudio — 200,000 Additional Calls

\$10,000/org/month\*

Scale process automation with additional calls.

Enterprise

✓ Unlimited

### Business Rules Engine Calls — 100,000 Additional Calls

\$10,000/org/month\*

Configure sophisticated rating procedures with factor tables, functions, and arithmetic.

✓ Enterprise

✓ Unlimited

#### Flow Orchestration

\$1/orchestration run/org\*

Create multistep processes that interact with multiple users.

✓ Enterprise

✓ Unlimited

### **MuleSoft Anypoint Platform**

Request a Quote

Connect to legacy and third-party systems using industry-standard integrations with MuleSoft Direct for Financial Services Cloud.

✓ Starter

✓ Advanced

# **Financial Services Cloud Intelligence**

\$250/user/month\*

Purpose-built analytics and AI for Financial Services Cloud. Includes 600 Financial Insights credits.

Enterprise

Unlimited



<sup>\*</sup> Total cost billed annually. All prices in USD.

<sup>\*\*</sup>Per user products require an annual contract and are billed annually.

#### Available with

### Financial Insights Usage Add-On

\$1,000/10,000 Financial Insights Credits

Prebuilt contextual alerts for Financial Services Cloud Intelligence.

### ✓ Enterprise

✓ Unlimited

### **CRM Analytics for Financial Services Cloud**

\$165/user/month\*

Get prebuilt, customizable financial services-specific AI-powered analytics.

✓ Enterprise

✓ Unlimited

# **Experience Cloud for Financial Services Cloud**

\$10/member/month\* or \$4/login/month\*

Launch simple client-facing sites and portals that use industry data models, components, flows, and templates.

✓ Enterprise

✓ Unlimited

# **Experience Cloud+ for Financial Services Cloud**

\$35/member/month\* or \$15/login/month\*

Build robust client-facing sites and portals with full data sharing and reporting access.

Enterprise

✓ Unlimited

# **External Apps+ for Financial Services Cloud**

\$75/member/month\* or \$30/login/mont\*

Build fully featured partner-facing sites and portals that use both the sales and industry data models, components, flows, and templates.

✓ Enterprise

Unlimited

### **Intelligent Document Reader**

\$0

Increase efficiency by automatically extracting forms data into Financial Services Cloud.

Enterprise

Unlimited



<sup>\*</sup> Total cost billed annually. All prices in USD.

<sup>\*\*</sup>Per user products require an annual contract and are billed annually.

#### Available with

# **Einstein Relationship Insights**

**\$50**/user/month\* for Starter or **\$150**/user/month for Growth\*

Book customer appointments with the right specialist at the right time and place.

- Enterprise
- ✓ Unlimited
- ✓ Performance

### Salesforce Scheduler

\$25/user/month\* or \$15/asset/month\*

Book customer appointments with the right specialist at the right time and place.

- ✓ Enterprise
- ✓ Unlimited

### **Shield**

30% of net spend

Meet compliance and industry regulations by protecting, monitoring, and retaining critical Salesforce data.

- ✓ Enterprise
  - Unlimited

# **Digital Engagement**

\$75/user/month\*

Reach customers across every digital channel.

- ✓ Enterprise
- ✓ Unlimited

### **Einstein Bots**

\$50/100 conversations/month\*

Provide customers with intelligent, self-service bots that help place travel notifications and report lost credit cards. Requires Service UE or Digital Engagement.

- ✓ Enterprise
- ✓ Unlimited

# **Collections and Recovery**

**\$0**/user/month

Financial Services Cloud for Insurance Brokerages is available with Service editions, Sales and Service editions, and all Agentforce 1 Editions.

- Enterprise,
- ✓ Unlimited,
- ✓ Agentforce 1 Editions\*\*



<sup>\*</sup> Total cost billed annually. All prices in USD.

<sup>\*\*</sup>Per user products require an annual contract and are billed annually.

#### Available with

### **Collections Credits**

\$1000/1000 credits/term

Optimize your collections processes and increase financial recovery with additional collections credits.

- Enterprise,
- Unlimited,
- Agentforce 1 Editions\*\*

# Salesforce Feedback Management — Growth

\$46,000/org/month\*

Automate and analyze feedback at every stage of a customer journey.

- ✓ Enterprise
- ✓ Unlimited

### Salesforce Feedback Management — Starter

\$13,500/org/month\*

Improve customer experiences with unified feedback.

- ✓ Enterprise
- Unlimited

# **Customer Lifecycle Analytics**

\$165/user/month\*

Powered by CRM Analytics, dive deeper into survey performance and response data. Requires Salesforce Surveys response pack.

- ✓ Enterprise
- ✓ Unlimited

### Salesforce Surveys Response Pack

\$300/1,000 responses\*

Continue gathering feedback across all meaningful touchpoints.

- Enterprise
- Unlimited



<sup>\*</sup> Total cost billed annually. All prices in USD.
\*\*Per user products require an annual contract and are billed annually.

Insurance Available with

### Financial Services Cloud for Insurance Brokerages

\$0/user/month

Financial Services Cloud for Insurance Brokerages is available with Service editions, Sales and Service editions, and all Agentforce 1 Editions.

### Enterprise,

✓ Unlimited,

✓ Agentforce 1 Editions\*\*

### **Insurance Brokerage Credits**

\$10,000/1,000 brokerage credits

Get a complete view of the customer across producers and account managers with additional brokerage credits.

#### Enterprise,

✓ Unlimited,

✓ Agentforce 1 Editions\*\*

# **Digital Insurance**

### **Policy Administration**

**\$75,000** per \$5 million GWP – Gross Written Premium (Billed annually) Manages the entire policy lifecycle on a unified, digital-first insurance platform.



# **Claims Management**

\$50,000 per 50,000 Claims Management Credits

Digitally manage the entire claims lifecycle spanning peril-centric intake, auto adjudication, managing reserves, and payment.



# **Group Benefits**

\$60,000 per 3 million Group Benefits Credits

Automate your entire group benefits value chain on a single platform for faster speed to market.



# **Digital Lending**

# **Digital Lending Additional Loans**

**\$18,000**/1,000 loan applications

Simplify Lending on a flexible, customer centered platform with additional Digital Lending loan applications.





<sup>\*</sup> Total cost billed annually. All prices in USD.

<sup>\*\*</sup>Per user products require an annual contract and are billed annually.

Health Cloud

Available with

# **Agentforce for Health Cloud**

\$150/user/month

Boost productivity with unmetered employee AI capabilities, purpose-built for Health Cloud.

Enterprise

✓ Unlimited

✓ Agentforce 1 Editions

### **Salesforce Foundations**

ŚΩ

Gain access to Agentforce and Customer 360 apps for healthcare.

Enterprise

✓ Unlimited

✓ Agentforce 1 Editions

### **Home Health**

Starting at \$50/user/month\*

Deliver connected healthcare experiences in the home.

✓ Enterprise

✓ Unlimited

### **Field Service**

Starting at \$55/user/month\*

Empower field care providers with mobile patient management and optimize workforce scheduling.

Enterprise

✓ Unlimited

### Salesforce Scheduler

**Included:** 12,000 service appts/year per org, 350 service appts/month per license (EE), 400 service appts/month per license (UE)

**Additional appointments can be purchased:** \$15,000 for 12,000 service appts per org Streamline scheduling for your patients, members, and employees to improve team productivity and customer engagement.

Enterprise

✓ Unlimited

### **Health Cloud Intelligence**

\$220/user/month\*

Purpose-built analytics and AI for Health Cloud.

Enterprise

Unlimited



<sup>\*</sup> Total cost billed annually. All prices in USD.

#### Available with

# **CRM Analytics for Health Cloud**

\$165/user/month\*

Get AI-powered insights with a complete intelligence platform for providers, payers, and medical devices.

✓ Enterprise

✓ Unlimited

### **Virtual Care**

**\$0** (billed through AWS)

Improve access and lower costs with a connected virtual health experience.

✓ Enterprise

✓ Unlimited

# **Intelligent Document Reader**

**\$0** (billed through AWS)

Automate manual data entry by extracting text from faxed documents and mapping that data to Salesforce records.

✓ Enterprise

✓ Unlimited

# **Medication Management**

\$75/user/month\*

Automate drug reconciliation process during transitions in care.

✓ Enterprise

✓ Unlimited

# **Provider Network Management**

\$100/user/month\*

Decrease provider onboarding time while increasing operational efficiency.

✓ Enterprise

✓ Unlimited

### **Distribution Management**

\$100/user/month\*

Decrease channel partners onboarding time while increasing operational efficiency.

Enterprise

Unlimited



<sup>\*</sup> Total cost billed annually. All prices in USD.

#### Available with

# Benefit & Sales Administration — Individual, Family & Medicare

\$125/user/month\*

Unify health benefits administration from quote to renewal for Individual, Family, or Medicare members.

**✓** Enterprise

✓ Unlimited

# Benefit & Sales Administration — Groups

\$175/user/month\*

Optimize customer experiences and boost member engagement.

**✓** Enterprise

✓ Unlimited

# **Rebate Management**

\$20,000/org/month\*

Program approvals, rebate tiers and thresholds, rebate types, and payout periods in scalable platform.

✓ Enterprise

✓ Unlimited

# OmniStudio - Additional Calls (2M)

\$10,000/unit/month\* (\$120k/yr) (One SKU = one unit)\* Scale process automation with additional calls

Enterprise

✓ Unlimited

✓ Performance

# Business Rules Engine — Additional Calls

**\$10,000**/unit/month\* (**\$120,000**/year) for 100,000 BRE calls/month\* Scale process automation with additional calls.

Enterprise

✓ Unlimited

✓ Performance

# Advanced Therapy Management — Additional Capacity

\$2,500/org/month\*

500 additional patients per organization.

✓ Enterprise



<sup>\*</sup> Total cost billed annually. All prices in USD.

#### Available with

### **Einstein Relationship Insights**

**\$50**/user/month\* for Starter or **\$150**/user/month for Growth\* Automate relationship discovery and visualize key networks with Einstein Relationship Insights.

### Enterprise

✓ Unlimited

Performance

### **Data Cloud for Health**

### **Unified Health Scoring**

**\$10,000**/org/month\*, includes licenses for up to 400 users. Understand the whole health of patients with real-time data.

### **✓** Enterprise

✓ Unlimited

### **Data Services**

\$1,000/100,000 credits\*

Expand or replenish data services credits in addition to that provided with the starter pack.

### ✓ Enterprise

✓ Unlimited

# **Data Storage**

\$1,800/TB\*

Additional storage from that provided with the starter pack.

#### ✓ Enterprise

✓ Unlimited

# **Segmentations and Activations**

**\$1,000**/100,000 credits\*

Purchase credits to create segments and send to activation targets.

#### ✓ Enterprise

Unlimited

# **Experience Cloud for Health Cloud**

### **Experience Cloud for Health Cloud**

**\$10**/member/month\* and **\$4**/login/month\* Launch simple patient-facing sites that use industry data models, components, flows, and templates.



<sup>✓</sup> Enterprise

<sup>\*</sup> Total cost billed annually. All prices in USD.

#### Available with

# **Experience Cloud Plus for Health Cloud**

\$35/member/month\* or \$15/login/month\*

Build robust patient-facing sites and portals with full data sharing and reporting access.

✓ Enterprise

✓ Unlimited

# **External Apps for Health Cloud**

\$75/member/month\* or \$30/login/month\*

Work with partners on advanced sharing use cases, B2B use cases, opportunities, quotes, and much more.

✓ Enterprise

✓ Unlimited

# **Mobile Publisher for Experience Cloud**

\$5/member or employee/month\* or \$2/login/month\* (\$25,000 minimum)
Coupled with the Health Cloud app template, create a secure patient community with a branded mobile app for iOS or Android.

✓ Enterprise

Unlimited

#### Life Sciences Cloud

# Life Sciences Cloud for Customer Engagement

\$150/user/month

Reimagine commercial engagement on an agent-first, future-ready, purpose-built platform with industry expertise.

✓ Enterprise

✓ Unlimited

Agentforce 1Service Editions

# **Agentforce for Life Sciences Cloud**

\$150/user/month\*

Boost productivity with unmetered employee AI capabilities, purpose-built for Life Sciences Cloud.

Enterprise

✓ Unlimited

Agentforce 1Editions

### **Salesforce Foundations**

\$0

Gain access to Agentforce and Customer 360 apps for life sciences.

✓ Enterprise

✓ Unlimited

✓ Agentforce 1 Editions



<sup>\*</sup> Total cost billed annually. All prices in USD.

#### Available with

- Enterprise
- ✓ Unlimited
- ✓ Agentforce 1 Editions

# Participant Recruitment and Enrollment

**\$10,000**/org/year, for every 100 patients referred Streamline patient screening and recruitment into clinical trials.

# Advanced Therapy Management — Additional Capacity

\$2,500/org/month\*

500 additional patients per organization

- ✓ Enterprise
- ✓ Unlimited
- ✓ Agentforce 1 Editions

### Salesforce Scheduler

Included: 12,000 service appts/year per org, 350 service appts/month per license (EE), 400 service appts/month per license (UE)

Additional appointments can be purchased: **\$15,000** for 12,000 service appts per org Streamline scheduling for your patients, members, and employees to improve team productivity and customer engagement.

- ✓ Enterprise
- ✓ Unlimited
- Agentforce 1 Editions

# **Health Cloud Intelligence**

\$250/user/month\*

Purpose-built analytics and AI for health and life sciences.

- **✓** Enterprise
- ✓ Unlimited

# **CRM Analytics for Health Cloud**

\$165/user/month\*

Get AI-powered insights with a complete intelligence platform for providers, payers, and medical devices.

- Enterprise
- ✓ Unlimited
- Agentforce 1Editions

# **Intelligent Document Reader**

**\$0** (billed through AWS)

Automate manual data entry by extracting text from faxed documents and mapping that data to Salesforce records.

- Enterprise
- ✓ Unlimited
- ✓ Agentforce 1 Editions



<sup>\*</sup> Total cost billed annually. All prices in USD.

#### Available with

# **Rebate Management**

\$20,000/org/month\*

Program approvals, rebate tiers and thresholds, rebate types, and payout periods in scalable platform.

- Enterprise
- ✓ Unlimited
- ✓ Agentforce 1 Editions

# OmniStudio — Additional Calls (2M)

**\$10,000**/unit/month (**\$120,000**/year) (One SKU = one unit) Scale process automation with additional calls

- Enterprise
- ✓ Unlimited
- ✓ Agentforce 1 Editions

# **Business Rules Engine — Additional Calls**

**\$10,000**/unit/month (**\$120,000**/year) for 100,000 BRE calls/month Scale process automation with additional calls

- Enterprise
- ✓ Unlimited
- ✓ Agentforce 1 Editions

# **Unified Health Scoring**

**\$10,000**/org/month,\* includes licenses for up to 400 users Understand the whole health of patients with real-time data.

- Enterprise
- ✓ Unlimited
- Agentforce 1Editions

### **Salesforce Foundations**

\$0

Gain access to Agentforce and Customer 360 apps for life sciences.

- ✓ Unlimited
- Agentforce 1 Editions



Enterprise

<sup>\*</sup> Total cost billed annually. All prices in USD.

# **Manufacturing Cloud**

#### Available with

# **Experience Cloud for Manufacturing (Customer Community Plus)**

\$15/login/month or \$35/member/month

Extend Salesforce to your ecosystem of customers with prebuilt communities tailor-made for the manufacturing industry

- ✓ Enterprise
- ✓ Unlimited
- ✓ Agentforce 1 Editions

# **Experience Cloud for Manufacturing (Partner Community)**

\$20/login/month or \$50/member/month

Extend Salesforce to your ecosystem of partners with prebuilt communities tailor-made for the manufacturing industry

- Enterprise
- ✓ Unlimited
- Agentforce 1 Editions

### **MuleSoft Anypoint Platform**

Request a Quote

Synchronize your front and back office to drive predictable business performance.

- ✓ Enterprise
- ✓ Unlimited

# Salesforce Feedback Management — Growth

\$46,000/org/month\*

Automate and analyze feedback at every stage of a customer journey.

- ✓ Enterprise
- ✓ Unlimited

# Salesforce Feedback Management — Starter

\$13,500/org/month\*

Improve customer experiences with unified feedback.

- Enterprise
- ✓ Unlimited

# Salesforce Surveys Response Pack

\$300/1,000 responses\*

Continue gathering feedback across all meaningful touchpoints.

- Enterprise
- Unlimited



<sup>\*</sup> Total cost billed annually. All prices in USD.

#### Available with

### OmniStudio - Additional Calls (2M)

\$10,000/unit/month\* (\$120k/yr) (One SKU = one unit)\* Scale process automation with additional calls

### ✓ Enterprise

✓ Unlimited

✓ Performance

# **Agentforce for Manufacturing Cloud Add-on**

\$150/user/month

Use trusted predictive, generative, and agentic AI, as well as manufacturing-specifc analytics to deliver profitable growth.

**✓** Enterprise

✓ Unlimited

# **Asset Service Lifecycle Management**

\$75 user/month\*

Maximize asset uptime and revenue with end-to-end asset management from the back office to the field.

Field Service Editions

- Enterprise
- ✓ Unlimited
  - Agentforce 1
- Field Service Edition

# **Channel Revenue Management for Manufacturing**

\$30,000/org/yr

Grow channel revenue with complete inventory and incentive tracking and automation.

Sales Editions

- ✓ Enterprise
- ✓ Unlimited
- ✓ Agentforce 1 Editions

#### **Connected Assets**

\$15,000/org/month\*

Offer real-time actionability for a truly connected and actionable asset experience.

✓ Unlimited

Agentforce 1 Editions



Enterprise

<sup>\*</sup> Total cost billed annually. All prices in USD.

Automotive Cloud Available with

### **Connected Vehicle**

\$15,000/org/month\*

Deploy innovative connected vehicle subscriptions and services fast and at scale.

#### Enterprise

✓ Unlimited

✓ Agentforce 1 Editions

# **Experience Cloud for Automotive (Customer Community Plus)**

\$15/login/month or \$35/member/month

Extend Salesforce to your ecosystem of customers with prebuilt communities tailor-made for the automotive industry

✓ Enterprise

✓ Unlimited

# **Experience Cloud for Automotive (Partner Community)**

\$20/login/month or \$50/member/month

Extend Salesforce to your ecosystem of partners with prebuilt communities tailor-made for the automotive industry

✓ Enterprise

Unlimited

# OmniStudio — Additional Calls (2M)

\$10,000/unit/month\* (\$120,000/yr) (One SKU = one unit)\*

Scale process automation with additional calls

Enterprise

✓ Unlimited

Performance

# Agentforce for Automotive Cloud Add-on

\$150/user/month

Use trusted predictive, generative, and agentic AI, as well as automotive-specifc analytics to deliver profitable growth.

✓ Enterprise

Unlimited

# **Asset Service Lifecycle Management**

\$75 user/month\*

Maximize asset uptime and revenue with end-to-end asset management from the back office to the field.

Field Service Editions

EnterpriseUnlimited

Agentforce 1

✓ Field Service Edition



<sup>\*</sup> Total cost billed annually. All prices in USD.

#### Available with

### Sales Editions

### Enterprise

### ✓ Unlimited

# ✓ Agentforce 1 Editions

# **Channel Revenue Management**

**\$30,000**/org/yr

Grow channel revenue with complete inventory and incentive tracking and automation

# **Digital Lending Platform**

\$520k/org/year

From point of sale to origination – simplify digital lending on a flexible, connected platform.

### ✓ Enterprise

- ✓ Unlimited
- ✓ Agentforce 1 Editions

# **Collections Management**

**\$0**/user/month (with Automotive Cloud)

Optimize collections processes and increase the rate of financial recovery in lending with borrower insights, automation, and AI.

- ✓ Unlimited
- ✓ Agentforce 1 Editions



Enterprise

<sup>\*</sup> Total cost billed annually. All prices in USD.

Consumer Goods Available with

# **Territory Planning**

\$75/user/month\*

Drive revenue growth with an advanced optimization engine that balances territories and takes planning out of Excel.

✓ Enterprise

✓ Unlimited

✓ Agentforce 1 Edition

# **Additional Custom Objects**

\$75/user/month\*

Build additional apps on custom objects to realize greater business efficiency. Gives each licensed user access to up to 2,000 custom objects.

✓ Enterprise

✓ Unlimited

✓ Agentforce 1 Edition

# **Digital Engagement**

Starting at \$75\*

Service your field reps in real time.

Enterprise

✓ Unlimited

Agentforce 1Edition

### Salesforce Feedback Management — Growth

\$46,000/org/month\*

Automate and analyze feedback at every stage of a customer journey.

- Enterprise
- ✓ Unlimited
- ✓ Agentforce 1 Edition

# Salesforce Feedback Management — Starter

\$13,500/org/month\*

Improve customer experiences with unified feedback.

Enterprise

✓ Unlimited

Agentforce 1 Edition

# **Customer Lifecycle Analytics**

\$165/user/month\*

Powered by CRM Analytics, dive deeper into survey performance and response data. Requires Salesforce Surveys response pack.

✓ Unlimited

✓ Agentforce 1 Edition



Enterprise

<sup>\*</sup> Total cost billed annually. All prices in USD.

#### Available with

# **Consumer Goods Cloud Intelligence**

\$220/user/month\*

Get purpose-built analytics and AI-driven insights embedded in the flow of work.

- Enterprise
- ✓ Unlimited
- ✓ Agentforce 1 Edition

# **CRM Analytics for Consumer Goods Cloud**

\$165/user/month\*

Get insights from prebuilt and customizable consumer goods-specific analytics and AI-augmented business intelligence. Customer Lifecycle Analytics is included in this add-on.

- Enterprise
- ✓ Unlimited
- ✓ Agentforce 1 Edition

### Salesforce Surveys Response Pack

\$300/1,000 responses\*

Continue gathering feedback across all meaningful touchpoints.

- ✓ Enterprise
- ✓ Unlimited
- ✓ Agentforce 1 Edition

# **Loyalty Management**

\$30,000/org/month\*

Incentivize channel partners and distributors with a B2B loyalty program.

- Enterprise
- ✓ Unlimited
- ✓ Agentforce 1 Edition

# **Experience Cloud for Consumer Goods**

\$10/user/month\*

Deliver a digital commerce experience for your channel partners.

- Enterprise
- ✓ Unlimited
- Agentforce 1Edition

# **Einstein Relationship Insights**

**\$50**/user/month\* for Starter or **\$150**/user/month for Growth\* Automate relationship discovery and visualize key networks with Einstein Relationship Insights.

- Enterprise
- ✓ Unlimited
- ✓ Agentforce 1 Edition



<sup>\*</sup> Total cost billed annually. All prices in USD.

#### Available with

# Agentforce for Consumer Goods Cloud Add-on

\$150

Use trusted predictive, generative, and agentic AI, as well as industry-specifc analytics to deliver profitable growth.

- ✓ Enterprise
- ✓ Unlimited
- ✓ Agentforce 1 Edition

# **Channel Revenue Management**

Request a quote

Grow channel revenue with complete inventory and incentive tracking and automation

- Enterprise
- ✓ Unlimited
- ✓ Agentforce 1 Edition



<sup>\*</sup> Total cost billed annually. All prices in USD.

Net Zero Cloud

Available with

### **CRM Analytics for Net Zero Cloud**

\$165/user/month\*

Get faster to net zero with AI-powered insights and rich data visualization in executive-ready dashboards.

Enterprise

✓ Unlimited

# Performance

# **External Engagement Management**

\$60K/org/year\*

Get access to the supplier data model and support for 50 external engagement ledgers.

Enterprise

✓ Unlimited

✓ Performance

# Agentforce for Net Zero Cloud Add-on

\$150/user/month

Unlock your very own Agentic AI application that provides specialized, proactive, and industry-specific skills to help you on your sustainability journey.

Enterprise

✓ Unlimited

✓ Performance

# **Multi-Organization Support**

\$24k/org/year

Enable your company's franchisees or investee companies on their sustainability goals

- Enterprise
- ✓ Unlimited
- ✓ Performance

#### Net Zero Cloud User Add-On

\$25/user/month

Allow additional user access to key advanced features and to distributed data entry capabilities.

✓ Unlimited

Performance



Enterprise

<sup>\*</sup> Total cost billed annually. All prices in USD.

### Salesforce Communications Cloud

#### Available with

#### Communications Cloud — B2B BSS Suite

\$4 million/org/year\*

Define B2B products, capture quotes and orders, and orchestrate fulfillment.

✓ Enterprise

✓ Unlimited

### Communications Cloud — B2C BSS Suite

**\$4 million**/org/year\*

Define B2C products, capture orders, and orchestrate fulfillment.

✓ Enterprise

✓ Unlimited

### **Customer Community for Communications Cloud**

\$10/member/month\*; \$4/login/month\*

Enable B2C and B2B customers to self-serve with a branded digital community.

✓ Enterprise

✓ Unlimited

# **Customer Community Plus for Communications Cloud**

\$100/member/month;\* \$40/login/month\*

Perform MACD operations, review quotes, browse, and order with branded B2B2C communities.

✓ Enterprise

✓ Unlimited

# Partner Community for Communications Cloud

\$150/member/month\*; \$60/login/month\*

Enable partners to address service cases, coordinate fulfillment, and gauge usage with a branded community.

Enterprise

✓ Unlimited

# **Communications Cloud Intelligence**

\$220/user/month\*

Get purpose-built analytics and AI-driven insights embedded in the flow of work.

✓ Enterprise



<sup>\*</sup> Total cost billed annually. All prices in USD.

#### Available with

# **CRM Analytics for Communications Cloud**

\$165/user/month\*

Uncover communications-specific insights across negotiation, sales, and service.

✓ Enterprise

✓ Unlimited

# **Contract Lifecycle Management for Communications Cloud**

\$75/user/month\*

Automate lifecycles across drafting, negotiation, execution, activation, and renewal.

✓ Enterprise

✓ Unlimited

### Additional Orders — B2B BSS Suite (1,000 orders)

**\$12,000**/1,000 B2B orders annually\* Additional orders for B2B BSS Suite.

✓ Enterprise

✓ Unlimited

# Additional Orders — B2C BSS Suite (5,000 orders)

**\$12,000**/5,000 B2C orders annually\* Additional orders for B2C BSS Suite

✓ Enterprise

✓ Unlimited

### Salesforce Scheduler

**\$25**/user/month\* or \$15 asset/month\*
Manage virtual or in-person appointments from anywhere.

✓ Enterprise



<sup>\*</sup> Total cost billed annually. All prices in USD.

# Salesforce Energy & Utilities Cloud

#### Available with

# Salesforce Field Service Plus for Energy & Utilities Cloud

**\$280**/user/month for Enterprise, **\$450**/user/month for Unlimited Give technicians and dispatchers versatile field service tools with Energy & Utilities data models and integrations.

✓ Enterprise

✓ Unlimited

# **Energy & Utilities Cloud Intelligence**

\$220/user/month\*

Get purpose-built analytics and AI-driven insights embedded in the flow of work.

Enterprise

✓ Unlimited

# **CRM Analytics for Energy & Utilities Cloud**

\$165/user/month\*

Get prebuilt, customizable Energy & Utilities-specific AI-powered analytics.

✓ Enterprise

✓ Unlimited

# Salesforce Field Service Contractor Plus for Energy & Utilities Cloud

\$110/user/month

Give contractors and third-party resources access to work orders, cases, and contracts with built-in Energy & Utilities data models and integrations.

Enterprise

✓ Unlimited

# **Customer Community for Energy & Utilities Cloud**

\$10/member/month\*; \$4/login/month\*

Enable B2C and B2B customers to self-serve with a branded digital community.

Enterprise

Unlimited

# **Customer Community Plus for Energy & Utilities Cloud**

\$35/member/month\*; \$15/login/month\*

Enable B2C and B2B customers to self-serve and browse products and services in a branded digital community.

✓ Enterprise

Unlimited



<sup>\*</sup> Total cost billed annually. All prices in USD.

#### Available with

# Partner Community for Energy & Utilities Cloud

\$50/member/month\*; \$20/login/month\*

Give partners a full view of services and products, preferences, usage, account history, and even access to sales or service specific applications.

✓ Enterprise

✓ Unlimited

# Contract Lifecycle Management for Energy & Utilities Cloud

\$75/user/month\*

(Energy & Utilities Cloud Managed Package only). Automate lifecycles across drafting, negotiation, execution, activation, and renewal.

✓ Enterprise

✓ Unlimited

# **B2B Order Management for Energy & Utilities Cloud**

\$12,000/1,000 B2B orders annually\*

(Energy & Utilities Cloud Managed Package only). Automate the offer and enrollment processes, reduce configuration and fulfillment costs, and keep up with dynamic offerings. 1,000 B2B orders.

✓ Enterprise

Unlimited

### **B2C Order Management for Energy & Utilities Cloud**

\$12,000/5,000 B2C orders annually\*

(Energy & Utilities Cloud Managed Package only). Automate offer and enrollment processes, reduce configuration and fulfillment costs, and keep up with dynamic offerings. 5,000 B2C orders.

Enterprise

✓ Unlimited

# **Agentforce for Energy & Utilities Cloud**

\$150/user/month\*

Boost productivity with unmetered AI capabilities, purpose-built for Energy & Utilities Cloud.

Enterprise



<sup>\*</sup> Total cost billed annually. All prices in USD.

# **Salesforce Media Cloud**

#### Available with

### **Customer Community for Media Cloud**

\$10/member/month\*; \$4/login/month\*

Enable B2C and B2B customers to self-serve with a branded digital community.

✓ Enterprise

✓ Unlimited

# **Customer Community Plus for Media Cloud**

\$100/member/month\*; \$40/login/month\*

Enable B2C and B2B customers to make account changes, review quotes, and browse and order with a branded community.

Enterprise

✓ Unlimited

✓ Agentforce 1 Editions

### Partner Community Plus for Media Cloud

\$150/member/month\*; \$60/login/month\*

Enable partners with a complete view of customers' active services and interaction history.

✓ Enterprise

✓ Unlimited

Agentforce 1Editions

# **Media Cloud Intelligence**

\$220/user/month\*

Get purpose-built analytics and AI-driven insights embedded in the flow of work.

- Enterprise
- ✓ Unlimited
- Agentforce 1 Editions

### **CRM Analytics for Media Cloud**

\$165/user/month\*

Get prebuilt, customizable, media-specific, AI-powered analytics.

- ✓ Enterprise
- ✓ Unlimited

#### Salesforce Scheduler

\$25/user/month\* or \$15/asset/month

Manage virtual or in-person appointments from anywhere.

- Enterprise
- ✓ Unlimited
- ✓ Agentforce 1 Editions



<sup>\*</sup> Total cost billed annually.

<sup>\*\*</sup>Per user products require an annual contract and are billed annually.
All prices in USD.

#### Available with

# **Digital Engagement**

\$75/user/month\*\*

Reach customers across every digital channel.

- Enterprise
- ✓ Unlimited
- Agentforce 1 Editions

### **Salesforce Foundations**

Gain access to Agentforce and Customer 360 apps for life sciences.

- ✓ Enterprise
- ✓ Unlimited
- Agentforce 1 Editions

# **Agentforce for Media Cloud Add-on**

\$150/user/month\*

Boost productivity with unmetered employee AI capabilities, purpose-built for Media Cloud.

- Enterprise
- Unlimited
- Agentforce 1 Editions

### **Flex Credits**

\$500 per 100K Flex Credits

The flexible way to power your AI strategy

- Enterprise
- ✓ Unlimited
- / Agentforce 1 Editions



<sup>\*</sup> Total cost billed annually. \*\*Per user products require an annual contract and are billed annually. All prices in USD.

### Salesforce Public Sector Foundation - Advanced

#### Available with

#### Public Sector Enterprise

- Unlimited
- Agentforce 1 Editions

### Public Sector Application Forms - Individual (1,000)

Starting at \$5,000/1,000 individual application units\* Help constituents find, complete, and check status for licensing and permitting online.

# Public Sector Application Forms - Business (1,000)

Starting at \$10,000/1,000 business application units\*

Help busineses find, complete, and check status for licensing and permitting online.

#### **Public Sector** Enterprise

- Unlimited
- Agentforce 1 Editions

#### **Public Benefit Assistance**

Starting at \$20/participant/month\* Match eligible individuals to the right government benefits faster.

- Public Sector Enterprise
- Unlimited
- Agentforce 1 Editions

# **Employee Experience for Public Sector**

Starting at \$15/user/month\*\*\* or \$1200 per 10,000 credits Provide extensive community features for employees with this enhanced Lightning Platform Starter license.

- **Public Sector** Enterprise
- Unlimited
- Agentforce 1 Editions

# **Customer Community for Public Sector**

\$10/user/month or \$4/login/month\*\*\* Provide a digital front door for constituents.

- **Public Sector** Enterprise
- Unlimited
- Agentforce 1 Editions

# **Customer Community Plus for Public Sector**

\$35/user/month or \$15/login/month\*\*\*

Provide an enhanced digital front door for constituents.

- Public Sector Enterprise
- Unlimited
- Agentforce 1 Editions

All prices in USD.



<sup>\*</sup>Total cost billed annually.

<sup>\*\*</sup>Must be purchased for all participants covered by the benefit under the law.
\*\*\*Per user products require an annual contract and are billed annually.

<sup>\*\*\*\*</sup>Special GovCloud version available

#### Available with

### **Digital Engagement**

**\$75**/user/month\*\*\*

Reach customers across every digital channel.

- Public Sector Enterprise
- ✓ Unlimited

# **CRM Analytics for Public Sector**

\$165/user/month\*

Get prebuilt, customizable public sector-specific analytics.

- Public Sector Enterprise
- ✓ Unlimited

#### **Provider Self Service for Public Sector**

\$35/user/month or \$15/login/month

Empower your providers to collaborate with agencies directly.

- Public Sector Enterprise
- ✓ Unlimited
- Agentforce 1Editions

### Salesforce Scheduler

\$25/user/month\* or \$15/asset/month

Manage virtual or in-person appointments from anywhere.

- Public Sector Enterprise
- ✓ Unlimited

### **Salesforce Contracts**

\$50/user/month\*

Manage end-to-end lifecycle of Contracts.

- Public Sector Enterprise
- ✓ Unlimited
- Agentforce 1Editions

# Business Rules Engine - 1M calls/month

\$10,000 per org per year\*

Automate complex and evolving policy-based rules with real-time decision capabilities.

- Public Sector Enterprise
- ✓ Unlimited
- ✓ Agentforce 1 Editions



<sup>\*</sup>Total cost billed annually.

<sup>\*\*</sup>Must be purchased for all participants covered by the benefit under the law.

<sup>\*\*\*</sup>Per user products require an annual contract and are billed annually.

<sup>\*\*\*\*</sup>Special GovCloud version available All prices in USD.

#### Available with

# **Agentforce for Public Sector Add-On\*\*\*\***

\$150 per user per month

Supercharged with Agentic AI purpose-built for public sector.

#### Public Sector Enterprise

Unlimited

# Public Sector - Service - Agentforce 1 Edition\*\*\*\*

\$650/user/month\*

Your service tech stack consolidation, including team collaboration, Scheduler, and Service Cloud Voice, with data and AI connected throughout.

✓ Agentforce 1



<sup>\*</sup>Total cost billed annually.

\*\*Must be purchased for all participants covered by the benefit under the law.

\*\*\*Per user products require an annual contract and are billed annually.

\*\*\*\*Special GovCloud version available
All prices in USD.

# Salesforce Education Cloud Available with **Limited Staff Access** ✓ Enterprise \$160/member/month (For Profits) ✓ Unlimited \$40/member/month (Non For Profits) Extend Education Cloud to every staff member. **Member Edition for Partners** ✓ Enterprise \$50/login/member/month (For Profits) Unlimited \$12.50/login/member/month (Non For Profits) Digital communities for more active partners. **Login Edition for Partners** ✓ Enterprise \$20 login/member/month (For Profits) \$5 login/member/month (Non For Profits) Unlimited Digital communities for less active partners. **Education Cloud Intelligence + Tableau** ✓ Enterprise \$250/member/month (For Profits) ✓ Unlimited \$62.5/member/month (Non For Profits) AI-driven insights for the learner lifecycle. **Education Cloud Intelligence** ✓ Enterprise \$220/member/month (For Profits) \$55/member/month (Non For Profits) ✓ Unlimited AI-driven insights for the learner lifecycle. **CRM Analytics for Education** ✓ Enterprise \$165.00/user/month (For profits)

\$41.25/user/month (Non For profits)

Make faster, data-driven decisions institution-wide.



<sup>\*</sup> Total cost billed annually. All prices in USD.

#### Available with

# **Login Edition for Learners and Alumni**

\$15 login/member/month (For Profits) \$3.75/login/member/month (Non For profits) EnterpriseUnlimited

# Digital communities for less active learners and alumni.

### **Member Edition for Learners and Alumni**

**\$35** login/member/month (For Profits) **\$8.75**/member/month (Non For profits) Digital communities for more active learners and alumni. ✓ Enterprise

✓ Unlimited

### **Education Cloud Student**

\$17.50/login/member/month (For Profits)
\$7.50/login/member/month (Non For Profits)
Create a secure, digital portal for learners to manage their education journeys.

Enterprise

✓ Unlimited

✓ Performance

# **Agentforce for Education Add-on**

\$150/user/month

Boost staff productivity, scale student support and drive greater impact with agentic AI.

✓ Enterprise

✓ Unlimited

### **Flex Credits**

**\$500** per 100K Flex Credits
The flexible way to power your AI strategy.

Enterprise



<sup>\*</sup> Total cost billed annually. All prices in USD.

# Salesforce Nonprofit Cloud

#### Available with

### **Customer Community for Nonprofits**

**\$6**/login/month, **\$15**/member/month Digital communities for constituents.

- ✓ Enterprise
- ✓ Unlimited

# **Customer Community Plus for Nonprofits**

**\$18**/login/month, **\$45**/member/month Digital communities for more active constituents.

- ✓ Enterprise
- ✓ Unlimited

# **Partner Community for Nonprofits**

\$30/login/month, \$75/member/month

Enable partners with a complete view of customers' active services and interaction history within a branded community.

- ✓ Enterprise
- ✓ Unlimited

# Agentforce for Nonprofit Add-on

\$150/user/month

Boost staff efficiency, scale constituent support and drive greater impact with agentic  ${\sf AI}.$ 

- **✓** Enterprise
- ✓ Unlimited
- ✓ Nonprofit Cloud

  ✓ Agentforce 1

  Editions

### **Flex Credits**

\$500 per 100K Flex Credits

The flexible way to power your AI strategy.



<sup>✓</sup> Enterprise

<sup>\*</sup> Total cost billed annually. All prices in USD.

# Quip

Increase sales, deliver great customer service, and align your teams. Create, edit, discuss, and organize your work, all in one place.

#### Available with

### **Quip Shield**

30% of net Quip spend

Comprehensive security add-on bundle includes Enterprise Key Management, Governance, Event Monitoring, and Antivirus Scanning.

### ✓ Quip Plus

Quip Advanced

### **Quip Advanced Encryption**

20% of net Quip spend

Create, manage, and control your own encryption keys.

✓ Quip Plus

Quip Advanced

### **Quip Governance**

10% of net Quip spend

Manage and report on custom data retention policies and data holds for all Quip data.

✓ Quip Plus

Quip Advanced

# **Quip Event Monitoring**

10% of net Quip spend

Monitor critical business data via real-time, auditable event logs.

✓ Quip Plus

Quip Advanced

### **Quip Antivirus Scanning**

10% of net Quip spend

Control access to your corporate data, monitor for suspicious employee activity, and actively protect against malware and ransomware attacks.

✓ Quip Plus

Quip Advanced



# Success

Further your current success plan with additional guidance and support for your custom Salesforce solution.

#### Available with

- ✓ Pro Suite
- ✓ Professional
- Enterprise
- ✓ Unlimited

### **Premier Success Plan**

30% of net price

Get additional expert help, adoption guidance, coaching, and live support.

# **Signature Success Plan**

**Custom Pricing** 

Add proactive account and incident management, event readiness, and more.

✓ Pro Suite

✓ Professional

Enterprise

Unlimited

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